

FONTANA AQUATICS CLUB
Budget Proposal for 2021-2022

BUDGET REVENUE					
HARD REVENUE			REVENUE TOTALS		
REGISTRATION	Based on \$145 w/ \$117 to admin		170 Swimmers		
member	\$19,890.00		\$154,821.00	Registration plus dues	
*apparel at registration	\$4,845.00		\$15,500.00	Projected other income	
	\$24,735.00		\$170,321.00	GROSS TOTAL	
REVENUE PROJECTED			EXPENSE TOTALS		
monthly dues			\$12,399.00	Business Expenses	
	\$130,086.00		\$735.00	Admin Costs	
			\$128,747.00	Coaching Expense	
			\$28,200.00	Program Enrichment/Team	
			\$170,081.00		
			\$240.00		
SOFT REVENUE			CLUB CHARACTERISTICS		
	\$1,000.00	Other Fees (late,service hours)	1. Parent Owned team		
	\$1,000.00	Direct corporate contribution	2. 1 full time coach		
	\$12,000.00	meets	3. 8 competition groups and pre competition groups are offered		
	\$500.00	*snack bar	4. GOAL FOR 2021-2022 SEASON: Fundraising for city outside dryland area,		
	\$500.00	*vendor contribution	Buidling the team program with added dryland and activities, Group Retreats		
	\$500.00	*team apparel sales	Seek Grants, Continue Quarterly Parent Meetings		
	\$15,500.00		5. Team transition to Swim Guy holding inventory		
TOTAL REVENUE	\$170,321.00				
EXPENSE					
Busniess Expenses:					
	\$500.00	socials			
	\$1,498.00	team unify			
	\$4,040.00	Team Unify Merchant Fees			
	\$814.00	Non Athlete Reg			
	\$152.00	Background checks			
	\$2,607.00	Accountant and Taxes			
	\$500.00	Event Insurance (Meet)			
	\$848.00	D&O Liability through USA			
	\$1,440.00	Offsite storage			
		\$12,399.00 TOTAL			
admin costs	\$350.00	Office supplies			
	\$265.00	PO BOX			
	\$120.00	WiFi Tech Soup			
	\$0.00	Online meeting service			
		\$735.00 TOTAL			
coaches expenses	\$122,475.00	Coaches' Salary			
	\$500.00	Bounus			
	\$500.00	Training and Enrichment			
	\$1,200.00	Coaches' Travel			
	\$3,400.00	Worker's Comp			
	\$672.00	Payroll Processing Fees			
		\$128,747.00 TOTAL			
team expenses/program enrichment	\$4,000.00	Equip/Gear			
	\$1,300.00	Team Relays			
	\$1,750.00	Special Apparel			
	\$1,000.00	Awards			
	\$3,600.00	specialists			
	\$5,000.00	Travel Meets			
	\$1,500.00	Swimmer Sponorships			
	\$2,500.00	City Dry Land Project			
	\$2,500.00	Group Events			
	\$2,500.00	Returning swimmer gift			
	\$1,050.00	Graduation gift			
	\$500.00	Parent Appreciation			
	\$1,000.00	Extra Pool Fees			
		\$28,200.00 TOTAL			
TOTAL EXPENSE	\$170,081.00				