

North Jeffco Swim Team

P.O. Box 746396

Arvada, CO 80006

Annual Members MEETING MINUTES

Zoom Meeting | September 28, 2020 | 7:30pm | 24 members in attendance

Introduction of Current Board Members (Marie)

- All current board members were introduced and thanked including Carmen Babcock, Brett Stoyell, Lana Starbuck, Amy LeRoux, Jamie Claeys, Monica Ryan and Bookkeeper Lana Hearne. Outgoing board members were acknowledged including Andy Ravegum and Allyson Powers.

Coaches Discussion (Brett and Carmen, coaches)

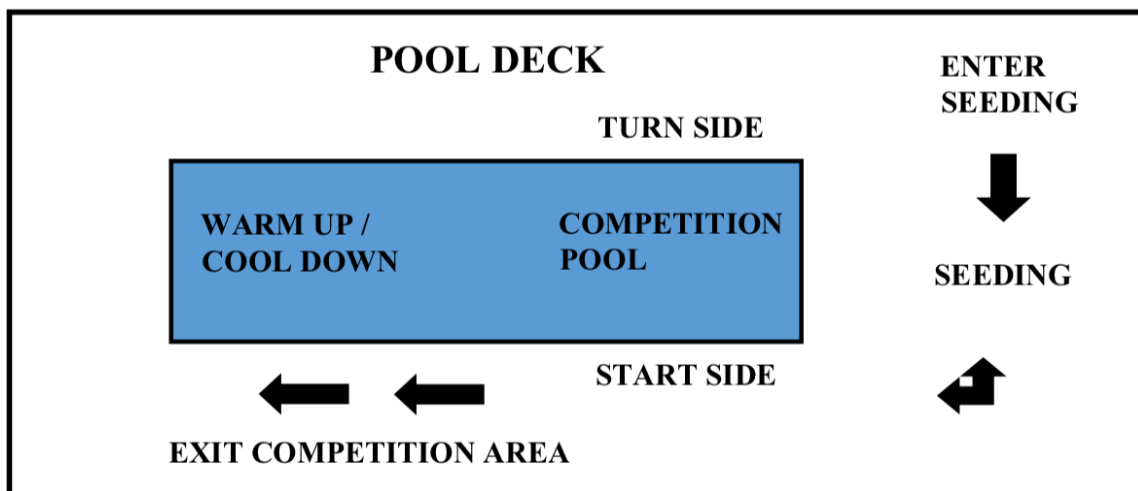
Year in Review

- Team Accomplishment
 - Brett Stoyall spoke about the last several months and how well the swimmers have adapted to the new and various ways of training like dryland and open water. He is excited to continue with different philosophies in the pool and the alternative methods of training that are aligned with the time the swimmers have to train at the pool due to COVID restrictions. Carmen Babcock added that the age group swimmers, even the young ones are also doing well and adapting to differences in the pool.
- First TWO Swim Meets - Success
 - The first two meets in August and September have been deemed successful with fast swimings, a great attendance by our team and others registered as well as a generous profit with the August meet of over \$5K and the September meet with around \$8K that will be split between the two hosting teams. It was discussed that we will continue to hold meets in the coming months with slightly different procedures to accommodate for the changing Colorado weather.

2020 / 2021 Outlook

- Individual Coach-led Group Meetings
 - The individual group meetings will be postponed to a later date as the team has very few new families and questions are being addressed on an individual basis when needed.
 - It was offered that any parent can contact their coach or board member to answer any questions they have about the team or the swimmer specifically.
- Upcoming Swim Meets
 - October 17 & 23 HRA DUAL MEET
 - The procedure will be a little bit different with swimmers staged inside between events. Brett shared a diagram of the traffic flow during this "inside" meet.
 - Technical personnel is needed for the October meet in order to stream a better live feed of the meet and the scoreboard.

POOL MAP AND FLOW OF ATHLETES



- COVID training goals

- The training goals have been modified to accommodate our limited swimming time. The coaches are excited to see something new and will be adding leadership components for the 13-14 group. Other goals will be focused around team camaraderie and making sure everyone is having fun!

Financial Review and Update / Vote on budget (Lana)

- Update (total) of the financial aid we have received at this time
 - At this time, we have received several thousand dollars of private, public and government funding to supplement the team's income in order to continue paying our expenses. Mainly water time and salaries.
- WorkShare Program
 - The team has been accepted into the Colorado [Work-Share](#) program, which provides an alternative to laying off our coaches by allowing them to remain on deck, but with fewer hours. While the coaches will be working a reduced schedule, their dedication to our swimmers remains well over 100%! While receiving a reduced salary from the Hurricanes, they will also be eligible to collect unemployment benefits supplementing the lost wages.
- Present Budget for voting
 - The budget for the upcoming year 2020 - 2021 was shared and briefed in detail of each major line item outlined in our team budget. See the overview below. The motion to vote and approve the budget was granted.

Board Election (Marie)

- Candidates: Monica Ryan, Beth Slattery, Amy LeRoux (Treasurer), Joanne Compton
- Vote to elect/approve new members
 - The candidates were presented and there was no opposition for the continuation of Monica Ryan and Amy LeRoux (Treasurer) as well as the induction of new board members Joanne Compton and Beth Slattery. A motion was made to approve the new and continuing members and voted in favor unanimously.

Updates (Marie)

- Chipotle Fundraiser Success (\$369.52)
- Noodles - Wednesday, October 14
- November fundraiser?
 - Ideas for a larger fundraiser were brought to the meeting including a version of PowerHour, product sales like Butterbraids, or gift card sales (script). A decision for which option, or something different will be discussed at the upcoming BOD meeting on September 30.
 - Restaurant fundraiser suggestions were Raising Cane and Bliss

Closing and Thank You (Marie)

- Random Drawing of Participants
 - For parents participating in the meeting, a random drawing was held with a small Jeffco prize awarded to the swimmer - Lilli Neiser was the winner.

Open Discussion (Marie, Carmen, Brett, Lana)

- Comments/questions from members submitted PRIOR TO meeting or streaming from Meeting Comments
 - How do I start volunteering?
 - At this time, there is no formal method to start volunteering. If you are interested in volunteering, simply sign up for the meet position and you will be guided on how to do it. If it is a position, like the computer that needs training, contact your coach and they will work with the meet directors to facilitate this prior to your session.
 - Volunteers are always needed! Officials are always needed.
 - How do I know if my swimmer is ready to compete?
 - If you have a question on whether or not your swimmer is ready to compete, contact your coach and they can walk you through the process to help you as the parent and the swimmer understand what events should be swam and how these will contribute to the overall success of that particular meet and the how the swimmer can build on these experiences.
 - New Pool Status?
 - At this time, there has not been any formal updates regarding the new pool status. The BOD has requested an update through our committee contacts with no response at this time. As soon as an update is available, the team will be notified via email.

North Jeffco Swim Team				
Budget Overview: FY2020 (Sep 2020 - Aug 2021) - FY21 P&L				
September 2020 - August 2021				
Revenue				
Annual Registration Fee	16,300.00			
Fundraising				
Amazon Smile	135.00			
Apparel, water bottles, etc.	1,500.00			
Power Hour	15,000.00			
Restaurant Fundraisers	900.00			
Total Fundraising	\$17,535.00			
Interest Income	24.00			
Late Payment Fees	180.00			
Meet Income - Host Meets	54,000.00			
Membership Dues				
High School Discount	(700.00)			
Injury Credit	(500.00)			
Multi Swimmer Discount	(1,800.00)			
Trimester Fees				
Black Group	10,857.00			
Blue Group	53,169.60			
Gold Group	26,254.80			
Green Group	10,612.80			
Orange Group	47,520.00			
Red Group	44,385.00			
Silver Group	26,353.80			
Wheat Ridge - Gold	10,210.20			
Wheat Ridge - Red	8,877.00			
Wheat Ridge - White	34,742.40			
White Group	47,770.80			
Yellow Group	-			
Total Trimester Fees	320,753.40			
Total Membership Dues	\$317,753.40			
Scrip Income				
King Soopers	6,000.00			
Total Scrip Income	\$6,000.00			
Summer Club Income				
Candelas Summer Club	5,000.00			
Wheat Ridge Piranhas	7,800.00			
Total Summer Club Income	\$12,800.00			
Swim Lessons Income	3,000.00			
System Rental	1,000.00			
USA Registration Dues	12,800.00			

Total Revenue	\$441,392.40			
Expenditures				
Administrative Expenses	3,000.00			
Background Checks	500.00			
Coaches Dinner Meetings	300.00			
Team Unify	1,099.00			
ACH Fees	420.00			
Credit Card Fees	10,000.00			
Swim Lessons - CC Fees	150.00			
Total Team Unify	\$11,669.00			
Total Administrative Expenses	\$15,469.00			
Contract Services				
Accounting Fees	1,440.00			
Outside Contract Services	960.00			
Total Contract Services	\$2,400.00			
Fundraising Expenses				
Apparel, Water Bottles, etc.	1,000.00			
Power Hour	2,500.00			
Total Fundraising Expenses	\$3,500.00			
Insurance				
D & O Insurance	1,500.00			
Fidelity Bond	250.00			
Total Insurance	\$1,750.00			
Meet Expenses - Host Meets	9,612.50			
NJST Membership Dues	225.00			
Payroll Expenses				
Gross Pay				
Salaries	164,134.65			
Total Gross Pay	\$164,134.65			
Payroll Insurances				
Dental Insurance	1,560.00			
Health Insurance	27,192.00			
Workman's Comp Insurance	6,894.00			
Total Payroll Insurances	\$35,646.00			
Payroll Processing Fee	780.00			
Payroll Taxes				
Colorado Unemployment tax	701.00			
Social Security/Medicare-Employer	12,556.30			
Total Payroll Taxes	\$13,257.30			
Per Diem	5,600.00			
Retirement Benefit - Employer	7,434.23			
Total Payroll Expenses	\$226,852.18			
Summer Club Expenses				

Candelas Summer Club - CC Fees	200.00			
Candelas Summer Club Expenses	4,600.00			
Wheat Ridge Piranhas - CC Fees	260.00			
Wheat Ridge Piranhas Expense	5,500.00			
Total Summer Club Expenses	\$10,560.00			
Swim Lessons Expenses	1,800.00			
Team Activities	400.00			
Telephone Expenses	1,740.00			
Training				
Training for coaches	300.00			
Total Training	\$300.00			
USA Dues	13,900.00			
Water Rental				
Water Rental - WR	12,320.00			
Water Rental - Arvada	112,000.00			
Total Water Rental	\$124,320.00			
Total Expenditures	\$412,828.68			
Net Operating Revenue	\$28,563.72			