Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 26, 2018 7:00 pm 513-275-6543 (no PIN) or via computer: www.uberconference.com/ohioswim UNAPPROVED MINUTES

1. Call to Order and Roll Call: Meeting was called to order at 7:04 pm

BOD members:		BOD Members:		BOD Members:	
General Chair – David Back	х	Senior Athlete Rep – Katrina Kanzari	х	Operational Risk Coord. – John Pristash	х
Admin Vice Chair – Michael Yeager	х	Athlete Rep – Braydon Kime	х	Sanctioning Chair – Anissa Kanzari	х
Senior Vice Chair – Norman Wright		Ath Rep – Jack Banks	х	Disability Swimming Chair – Jim Peterfish	х
Age Group Vice Chair – Chad Rehkamp				Officials Chair – Pam Birnbrich	х
Secretary – Mark Johnson	х			Technical Planning Chair – Todd Billhimer	х
Treasurer – Joe Waller	х			Safe Sport Chair – Anthony Russo	
Coaches Chair – Kris Moellenberg	х			Diversity/Inclusion Chair – Terry Anchrum	х
Asst. Coaches Chair – Vacant					
Committee and Coordinators:					
Camps – Vacant		Ath Rep – Bridget Parker	х	Office – Erin Schwab	х
Open Water – Chip Carrigan	х	Ath Rep – Peyton Farrell	х	Finances – Kristi Princell	
Zone Team – Brent Peaden		Ath Rep – Caroline Holmes	х		
High School – Rich Morris	х				

- 2. Approve Agenda Agenda APPROVED.
- 3. Consent agenda APPROVED.
- 4. Old Business
- 5. New Business
 - a. 2018-2019 Budget ~47,000 deficit for fy 2018-2019 to be pulled from reserves. This will give us an excellent representation on how much we really spend on a per year basis. Measures are in place to look into sponsorship or raising splash fee's or other revenue for following years. Budget was passed by the board.
 - b. Athlete Committee Proposal Proposal does away with the geographical diversity and goes towards the board appointing athletes. Katrina will discuss with her committee about not having the athletes elect their peers.
 - c. Coaches Committee Proposal Proposal used to get more coaches involved. Mike proposes making the change to ensure that ONLY coaches can vote for this proposal and not the HOD as a whole and will work with Kris and Erin to make this change before HOD.
 - d. Governance Committee Discussion on how governance committee is formed (elected vs appointed). If elected, the current nominating committee would nominate individuals for the governance committee. If appointed, the board would work with the general chair to appoint individuals.
 - e. Convention attendee's clarity Need to be a "active" member of Ohio Swimming in order to be eligible for travel to the USAS convention.
- 6. Announcements
- 7. Next BOD Meetings Sunday October 7, 2018 7 pm.
- 8. Adjournment @ 8:20 PM.

The Budget Committee Report Meeting date: July 10, 2018 Meeting time: 6:00PM

Attendees: David, Joe, Mike, Katrina, Erin

Purpose: To review submitted budget requests for the 2018-2019 OSI Budget.

Results:

- A overview of the budget was discussed and it was pointed out that the requested funds will leave the budget 47K in the red.
- This was anticipated as per previous BOD meeting and Finance Committee discussions.
- There will be a ONE time deficit spending in this budget and will be covered by the OSI surplus of funds.
- The committee went through the proposed budget items line by line.
- There were extensive discussions about the Sr travel fund, Diversity and Inclusion, Zones, facility funding and Open Water.
- The committee felt that Open water request for travel should be part of the travel policy.
- "Owners" of questioned budget items where contacted for further explanation for their request.
- "New programs" need to go through the BOD for approval.
- Draft budget included with report.

Profit & Loss Budget vs. Actual September 2017 through August 2018

	Working Budget FY '19	YTD 6/30/18	FY '18		2019 Base figures
		Sep '17 - Aug 18	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense					
Income					
Memberships/Dues(USA Swim)					and the second s
2017 Income Recieved in 2018	\$ -	36,000.00	\$ -	\$ 36,000.00	100.0% Not expected to recur in FY '19
Athlete	\$ 474,500.0 \$ 13.525.0		\$ 468,600.00	\$ (37,017.28)	92.1% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Club Membership Dues Non Athl	\$ 13,525.0 \$ 62,415.0		\$ 13,000.00 \$ 61,415.00	\$ (545.00) \$ 757.00	95.81% Based on 2018 actual membership @ 2019 price as of 6/30/2018 101.23% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Outreach	\$ 62,415.0		\$ 61,415.00	\$ 757.00	98.67% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Seasonal Swimmers	\$ 27,170.0		\$ 35.700.00	\$ (5.00)	60.15% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Total Memberships/Dues(USA Swim)	\$ 577,985.0		\$ 579,090.00	\$ (15,037.28)	97.4%
Other Income	\$ 577,505.0	υ φ 304,032.72	\$ 575,050.00	φ (13,037.20)	31.470
Approved/Meet Obsvervation Fees	\$ 2,000.0	1,950.00	\$ 3,300.00	\$ (1,350.00)	59.09% 3% increase of 2018 actual expenses as of 6/30/2018
Banquet Income (C1)	\$ 4,500.0		\$ 4,500.00	\$ (970.00)	78.44% same as 2018
CZ Diversity Select Camp	\$ -	16,720.00	\$ 40,000.00	\$ (23,280.00)	41.8% Not expected to recur in FY '19
Interest and Dividends (Edward	\$ 184.0		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , ,	based on 2018 actual
Interest Income(Ckg/Saving)					
Dividends	\$ 230.0	0 228.62	\$ 65.00	\$ 163.62	351.72% based on 2018 actual
Total Interest Income(Ckg/Saving)	230.	00 228.62	\$ 65.00	\$ 163.62	351.72% based on 2018 actual
Misc.	\$ 2,050.0	0 2,037.00	\$ 3,124.00	\$ (1,087.00)	65.21% based on actual
Official Dues (\$6.00) (C3)	\$ 1,800.0	1,782.00	\$ 2,000.00	\$ (218.00)	89.1% based on actual
Officials (T-shirts,Badges) C3		0.00	\$ -	\$ -	0.0% No need for this account.
Zone Team (C4)	\$ 72,000.0	0.00	\$ 72,000.00	\$ (72,000.00)	0.0% Same as FY18
Total Other Income	\$ 82,764.0	0 \$ 26,431.26	\$ 124,989.00	\$ (98,557.74)	21.15%
Sanctions & Meet Revenue					
Entry Fees	\$ 100,000.0		\$ 105,000.00	\$ (23,274.00)	77.83% Waiting on LC Figures to complete
Facility Fund (Reserved Fund)	\$ 59,250.0		\$ 59,250.00	\$ (14,814.88)	75.0% Waiting on LC Figures to complete
Sanctions	\$ 3,100.0		\$ 4,200.00	\$ (1,125.00)	73.21% based on actual 2018
Senior Circuit Entry Fees (C5)	\$ 5,000.0		\$ 5,400.00	\$ (5,400.00)	0.0% Waiting on LC Figures to complete
Travel Fund (Reserved Fund) Sanctions & Meet Revenue - Other	\$ 18,000.0	0 14,697.88	\$ 19,750.00	\$ (5,052.12)	74.42% Waiting on LC Figures to complete moved to travel income
Total Sanctions & Meet Revenue	\$ 185,350.0	0 \$ 143,934.00	\$ 193,600.00	\$ (49,666.00)	74.35%
Savings(From)	\$ 185,350.0	0.00	\$ 193,600.00	\$ (49,000.00)	0.0%
Total Income	\$ 846,099.0		\$ 897,679.00	\$ (163,261.02)	81.81%
Expense	φ 040,095.0	υ φ 134,411.50	\$ 057,075.00	\$ (100,201.02)	01.0170
Memberships/Dues Exp.(USA Swim)					
Athlete	\$ 390,400.0	0 372.126.00	\$ 382.800.00	\$ (10,674.00)	97.21% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Club Membership Dues	\$ 4,820.0		\$ 4,550.00	\$ 270.00	105.93% Based on 2018 actual membership @ 2019 price as of 6/30/2018
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Outreach	\$ 375.0	0 857.13	\$ 375.00	\$ 482.13	228.57% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Seasonal Swimmers	\$ 21,450.0	0 19,370.00	\$ 30,600.00	\$ (11,230.00)	63.3% Based on 2018 actual membership @ 2019 price as of 6/30/2018
Total Memberships/Dues Exp.(USA Swim)	\$ 469,200.0	0 \$ 445,659.13	\$ 468,495.00	\$ (22,835.87)	95.13%
Operations					
Administrative Review Board	\$ 100.0	0.00	\$ 96.00	\$ (96.00)	0.0% Similar to prior year
Administrative Vice Chairman	\$ 500.0		\$ 480.00	\$ (480.00)	0.0% Similar to prior year
Age Group Chairman	\$ 100.0		\$ 96.00	\$ (96.00)	0.0% Similar to prior year
Athlete Representative	\$ 1,000.0	0 487.00	\$ 960.00	\$ (473.00)	50.73% Similar to prior year
Coach Representatives					C/20/2040 CDD
Coach Education/Training	\$ 1,000.0 \$ 2,000.0		\$ 2,880.00 \$ 2,000.00	\$ (2,570.00) \$ (1,000.00)	10.76% Increased over 2018 actual expenses as of 6/30/2018: CPR and in water training. Updated 50.0% Budget request same as 2018
Coach of Yr Clinic, Scholorshp Coach of Yr Plaques	\$ 2,000.0		\$ 2,000.00	\$ (1,000.00) \$ (200.00)	0.0% Budget request same as 2018
Total Coach Representatives	\$ 3,200.0		\$ 5,080.00	\$ (3,770.00)	25.79%
Disability Swimming Coodinator	\$ 3,200.0		\$ 5,080.00	\$ (3,770.00) \$ (1,152.00)	0.0% Budget request per Formstack from Jim Peterfish
Donations	\$ 2,000.0		\$ 1,440.00	\$ (440.00)	69.44%
General Chairman(Discretionary)	\$ 10,000.0		\$ 9,600.00	\$ (8,700.00)	9.38% Similar to last year.
LSC Conventions/Clinics/Dues		223.00	,	. (-,)	,
Central Zone Dues	\$ 100.0	0.00	\$ 96.00	\$ (96.00)	0.0% fixed amount 100
D&O Insurance	\$ 525.0	510.00	\$ 500.00	\$ 10.00	102.0% 3% increase of 2018 actual expenses as of 6/30/2018
House of Delegates Meeting	\$ 1,975.0	-861.60	\$ 1,920.00	\$ (2,781.60)	-44.88% 3% increase of 2018 budget amount (negative actual balance due to funds rec for Leap 3)
Recognition Banquet Exp (C1)	\$ 13,920.0	0 10,535.83	\$ 13,920.00	\$ (3,384.17)	75.69% Same as 2018 budget

Profit & Loss Budget vs. Actual

	Working Budget FY '19	YTD 6/30/18	FY '18		2019 Base figures
		Sep '17 - Aug 18	Budget	\$ Over Budget	% of Budget
USAS Convention	\$ 20,270.00	23,664.24	\$ 19,680.00	\$ 3,984.24	120.25% 3% increase of 2018 budget amount
Workshops	\$ 1,957.00	1,899.93	\$ 1,440.00	\$ 459.93	131.94% 3% increase of 2018 actual expenses as of 6/30/2018
Total LSC Conventions/Clinics/Dues	\$ 38,747.00	\$ 35,748.40	\$ 37,556.00	\$ (1,807.60)	95.19%
Officials Chair (C3)					
Background Check	\$ 5,000.00	342.00	\$ 1,021.44	\$ (679.44)	33.48% based on 2018 budget
Background Check Renewals		1,296.00	\$ 4,104.00	\$ (2,808.00)	31.58% elimated renewals same cost as full
Officials Chair(Tshirts&Badges)	\$ 599.04		\$ 599.04	\$ (113.76)	81.01% Budget request same as 2018
Officials Travel	\$ 15,360.00		\$ 15,360.00	\$ (7,148.61)	53.46% Budget request same as 2018
Wkshops,Meetings,Recog,Training	\$ 2,788.80		\$ 2,788.80	\$ (505.87)	81.86% Budget request same as 2018
Total Officials Chair (C3)	\$ 23,747.84		\$ 23,873.28	\$ (11,255.68)	52.85%
Open Water	20,141104	12,017100	Ψ 20,070.20	¢ (11,200.00)	02.0078
Camps	\$ 3,360.00	924.00	\$ 3,360.00	\$ (2,436.00)	27.5% Budget request
Open Water - Other	ψ 0,000.00	351.00	ψ 0,000.00	ψ (2,400.00)	actual in wrong account
Total Open Water	\$ 3,360.00		\$ 3,360.00	\$ (2,085.00)	37.95%
	\$ 3,360.00	\$ 1,275.00	\$ 3,300.00	\$ (2,065.00)	37.95%
Outreach/Diversity					The Professional Control of the Cont
CZ Diversity Select Camp	\$ 2,000.00		\$ 40,000.00	\$ (39,154.00)	2.12% Per Terry Anchrum
Diversity		0.00	\$ 2,880.00	\$ (2,880.00)	0.0% Per Terry Anchrum
Learn to Swim programs	\$ 2,000.00				Per Terry Anchrum
Diversity/Inclusion Clinic	\$ 2,000.00		\$ 480.00	\$ (480.00)	0.0% Per Terry Anchrum
Multi Cultural Camp (C2)	\$ 2,500.00				Per Terry Anchrum
Outreach-Gear	\$ 13,000.00		\$ 12,000.00	\$ (84.62)	99.3% Per Terry Anchrum
Outreach - Coaches/Officials	\$ 500.00				Per Terry Anchrum
Outreach Travel	\$ 2,000.00	1,105.60	\$ 2,880.00	\$ 18,601.71	745.89% Per Terry Anchrum
Tota <mark>l Outreach/Diversity</mark>	\$ 24,000.00	\$ 21,481.71	\$ 58,240.00	\$ (58,240.00)	0.0%
Permanent Office					
Bank Charges	\$ 85.00	82.11			3 % increase on actual
CC & Electronic Fees	\$ -	2,099.06	\$ -	\$ 10,536.94	100.0%
Office Expense	\$ 10,271.04	10,536.94	\$ 9,500.00	\$ 60,887.23	740.92% 3% increase baased on actual
Payroll Expenses	\$ 92,437.35	70,387.23	\$ 89,745.00	\$ (86,595.00)	3.51% 3 % increase of 2018 budget
Subcontractor Work	\$ 3,150.00	3,150.00			based on actual as of 7/3/2018
Worker's Compensation	\$ 310.00	120.48	\$ 310.00	\$ 86,065.82	27,863.17% same as 2018 budget
Total Permanent Office	\$ 106,253.39	\$ 86,375.82	\$ 99,555.00	\$ (99,555.00)	0.0%
Safe Sport Coordinator	\$ 2,400.00		\$ 2,400.00	\$ (2,400.00)	0.0% same as 2018 no money spent-Missing
Safety Coordinator	\$ 600.00		\$ 576.00	\$ (576.00)	0.0% Budget request
Secretary	\$ 100.00		\$ 100.00	\$ (100.00)	0.0% Budget request
Senior Vice-Chairman	\$ 100.00		\$ 96.00	\$ (96.00)	0.0% Same as FY18 without haircut
Treasurer	,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+ (00.00)	
Audit	\$ 6,000.00	5,770.00	\$ 4.995.00	\$ (1,505.00)	69.87% Waiting to hear from Kirsch
Tax Prep	\$ 2,900.00		\$ 2,795.00	\$ (2,695.00)	3.58% Waiting to hear from Kirsch
Taxes	\$ 100.00		\$ 100.00	\$ 9,260.00	9,360.0% fixed charitable registration
Total Treasurer	\$ 9,000.00		\$ 7.890.00	\$ 162,665,53	2,161.67% Joe to follow-up with USA Swimming on audit v review
					0.0% Follow-up on Quickbooks online conversion at 9/1/2018
tal Operations	\$ 228,208.23	\$ 170,555.53	\$ 252,550.28	\$ (252,550.28)	0.0% Follow-up on Quickbooks online conversion at 9/1/2018
vimmer Support					
Awards					and the second s
Age Group	\$ 15,000.00		\$ 15,000.00	\$ (2,130.28)	85.8% Same as 2018 budget
Open Water	\$ 430.00		\$ 397.00	\$ 462.90	216.6% Budget request
Seniors	\$ 530.00		\$ 500.00	\$ 13.94	102.79% 3% increase of 2018 actual expenses as of 6/30/2018
Total Awards	\$ 15,960.00	\$ 14,243.56	\$ 15,897.00	\$ (1,653.44)	89.6%
Championship (Facility Reserved					
LC Jr. Olympics		0.00	\$ 6,517.50	\$ (6,517.50)	0.0% Waiting on LC figures to complete
LC Regionals		9,450.00	\$ 14,812.50	\$ (5,362.50)	63.8% Waiting on LC figures to complete
LC Seniors		0.00	\$ 6,517.50	\$ (6,517.50)	0.0% Waiting on LC figures to complete
Open Water Championship		0.00	\$ 3,555.00	\$ (3,555.00)	0.0% Waiting on LC figures to complete
SC Jr. Olympics		6,517.50	\$ 6,517.50	\$ -	100.0% Waiting on LC figures to complete
SC Regionals		14,812.50	\$ 14,812.50	\$ -	100.0% Waiting on LC figures to complete
SC Sr Championships		6,517.50	\$ 6,517.50	\$ -	100.0% Waiting on LC figures to complete
Championship (Facility Reserved - C	59,250.00	0.00	\$ -	\$ -	0.0% roughly similar to last year
Total Championship (Facility Reserved	\$ 59,250.00		\$ 59,250.00	\$ (21,952.50)	62.95%

Profit & Loss Budget vs. Actual

		Working Budget FY '19		g Budget FY '19 YTD 6/30/18		FY '18			2019 Base figures	
				Sep '17 - Aug 18		Budget	\$ 0	Over Budget	% of Budget	
	Distance Meets	\$	5,000.00	5,000.00	\$	5,000.00	\$	-	100.0% same as 2018 budget	
	Senior Circuit Meets (C5)	\$	9,000.00	9,000.00	\$	9,000.00	\$	-	100.0% same as 2018 budget	
	Total Meets	\$	14,000.00	\$ 14,000.00	\$	14,000.00	\$	-	100.0%	
	Open Water									
	Ohio Open Water Cup		0.00	0.00	\$	-	\$	-	0.0%	
	Total Open Water		0.00	0.00	\$	-	\$	-	0.0%	
	Senior Travel Fund (Reserved)									
	Futures			1,450.00						
	Long Course			3,613.33						
	Open Water	\$	1,900.00	150.00					Budget request per Chip	
	Short Course			18,530.69						
	Senior Travel Fund (Reserved) - Oth	ne \$	25,000.00	0.00	_	19,750.00	_	(19,750.00)	0.0% Budget request-waiting on final figures from LC for offset	
	Total Senior Travel Fund (Reserved)	\$	26,900.00	\$ 23,744.02	\$	19,750.00	\$	3,994.02	120.22%	
	Zone Team									
	Zone Team-Open Water	\$	2,030.00	0.00		1,152.00	\$		0.0% Budget request per Chip	
	Zone Team Coaches(C4)	\$	1,100.00	0.00		1,100.00	\$	(1,100.00)	0.0% Same as FY18	
	Zone Team Expenses (C4)	\$	77,000.00	0.00	_	77,000.00	_	(77,000.00)	0.0% Same as FY18	
	Total Zone Team	\$	80,130.00			79,252.00	\$	(79,252.00)	0.0%	
	al Swimmer Support	\$	196,240.00			88,149.00	\$	(98,863.92)	47.45%	
Total Ex	•	\$	893,648.23			09,194.28	\$	(203,694.54)	77.6%	
Net Ordinar	y Income	\$	(47,549.23)			11,515.28)	\$	40,433.52	-251.13%	
Net Income		\$	(47,549.23)	\$ 28,918.24	\$ (11,515.28)	\$	40,433.52	<u>-251.13%</u>	
		Pemove	PY Collections	\$ (36,000.00)					Prior year collections not expected to be significant in FY '19	
			sity Camp	\$ (15,874.00)					CZ Diversity expenses are not yet all paid out. Expected to go to zero.	
			tments	\$ (51,874.00)					of streets, expenses are not yet an paid out. Expected to go to zero.	
		Adjusted	-	\$ (22,955.76)	\$ (11,515.28)	\$	(11,440.48)		
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Operations					
Administrative Review Board	\$ 100.0	0.00	\$ 96.00	\$ (96.00)	0.0% Similar to prior year
Administrative Vice Chairman	\$ 500.0		\$ 480.00	\$ (480.00)	0.0% Similar to prior year
Age Group Chairman	\$ 100.0		\$ 96.00	\$ (96.00)	0.0% Similar to prior year
Athlete Representative	\$ 1,000.0	0 487.00	\$ 960.00	\$ (473.00)	50.73% Similar to prior year
Coach Representatives					C/20/2040 CDD
Coach Education/Training	\$ 1,000.0 \$ 2,000.0		\$ 2,880.00 \$ 2,000.00	\$ (2,570.00) \$ (1,000.00)	10.76% Increased over 2018 actual expenses as of 6/30/2018: CPR and in water training. Updated 50.0% Budget request same as 2018
Coach of Yr Clinic, Scholorshp Coach of Yr Plaques	\$ 2,000.0		\$ 2,000.00	\$ (1,000.00) \$ (200.00)	0.0% Budget request same as 2018
Total Coach Representatives	\$ 3,200.0		\$ 5,080.00	\$ (3,770.00)	25.79%
Disability Swimming Coodinator	\$ 3,200.0		\$ 5,080.00	\$ (3,770.00) \$ (1,152.00)	0.0% Budget request per Formstack from Jim Peterfish
Donations	\$ 2,000.0		\$ 1,440.00	\$ (440.00)	69.44%
General Chairman(Discretionary)	\$ 10,000.0		\$ 9,600.00	\$ (8,700.00)	9.38% Similar to last year.
LSC Conventions/Clinics/Dues		223.00	,	. (-,)	,
Central Zone Dues	\$ 100.0	0.00	\$ 96.00	\$ (96.00)	0.0% fixed amount 100
D&O Insurance	\$ 525.0	510.00	\$ 500.00	\$ 10.00	102.0% 3% increase of 2018 actual expenses as of 6/30/2018
House of Delegates Meeting	\$ 1,975.0	-861.60	\$ 1,920.00	\$ (2,781.60)	-44.88% 3% increase of 2018 budget amount (negative actual balance due to funds rec for Leap 3)
Recognition Banquet Exp (C1)	\$ 13,920.0	0 10,535.83	\$ 13,920.00	\$ (3,384.17)	75.69% Same as 2018 budget

Profit & Loss Budget vs. Actual

	Working Budget FY '19	YTD 6/30/18	FY '18		2019 Base figures
		Sep '17 - Aug 18	Budget	\$ Over Budget	% of Budget
USAS Convention	\$ 20,270.00	23,664.24	\$ 19,680.00	\$ 3,984.24	120.25% 3% increase of 2018 budget amount
Workshops	\$ 1,957.00	1,899.93	\$ 1,440.00	\$ 459.93	131.94% 3% increase of 2018 actual expenses as of 6/30/2018
Total LSC Conventions/Clinics/Dues	\$ 38,747.00	\$ 35,748.40	\$ 37,556.00	\$ (1,807.60)	95.19%
Officials Chair (C3)					
Background Check	\$ 5,000.00	342.00	\$ 1,021.44	\$ (679.44)	33.48% based on 2018 budget
Background Check Renewals		1,296.00	\$ 4,104.00	\$ (2,808.00)	31.58% elimated renewals same cost as full
Officials Chair(Tshirts&Badges)	\$ 599.04		\$ 599.04	\$ (113.76)	81.01% Budget request same as 2018
Officials Travel	\$ 15,360.00		\$ 15,360.00	\$ (7,148.61)	53.46% Budget request same as 2018
Wkshops,Meetings,Recog,Training	\$ 2,788.80		\$ 2,788.80	\$ (505.87)	81.86% Budget request same as 2018
Total Officials Chair (C3)	\$ 23,747.84		\$ 23,873.28	\$ (11,255.68)	52.85%
Open Water	20,141104	12,017100	Ψ 20,070.20	¢ (11,200.00)	02.0078
Camps	\$ 3,360.00	924.00	\$ 3,360.00	\$ (2,436.00)	27.5% Budget request
Open Water - Other	ψ 0,000.00	351.00	ψ 0,000.00	ψ (2,400.00)	actual in wrong account
Total Open Water	\$ 3,360.00		\$ 3,360.00	\$ (2,085.00)	37.95%
	\$ 3,360.00	\$ 1,275.00	\$ 3,300.00	\$ (2,065.00)	37.95%
Outreach/Diversity					The Professional Control of the Cont
CZ Diversity Select Camp	\$ 2,000.00		\$ 40,000.00	\$ (39,154.00)	2.12% Per Terry Anchrum
Diversity		0.00	\$ 2,880.00	\$ (2,880.00)	0.0% Per Terry Anchrum
Learn to Swim programs	\$ 2,000.00				Per Terry Anchrum
Diversity/Inclusion Clinic	\$ 2,000.00		\$ 480.00	\$ (480.00)	0.0% Per Terry Anchrum
Multi Cultural Camp (C2)	\$ 2,500.00				Per Terry Anchrum
Outreach-Gear	\$ 13,000.00		\$ 12,000.00	\$ (84.62)	99.3% Per Terry Anchrum
Outreach - Coaches/Officials	\$ 500.00				Per Terry Anchrum
Outreach Travel	\$ 2,000.00	1,105.60	\$ 2,880.00	\$ 18,601.71	745.89% Per Terry Anchrum
Tota <mark>l Outreach/Diversity</mark>	\$ 24,000.00	\$ 21,481.71	\$ 58,240.00	\$ (58,240.00)	0.0%
Permanent Office					
Bank Charges	\$ 85.00	82.11			3 % increase on actual
CC & Electronic Fees	\$ -	2,099.06	\$ -	\$ 10,536.94	100.0%
Office Expense	\$ 10,271.04	10,536.94	\$ 9,500.00	\$ 60,887.23	740.92% 3% increase baased on actual
Payroll Expenses	\$ 92,437.35	70,387.23	\$ 89,745.00	\$ (86,595.00)	3.51% 3 % increase of 2018 budget
Subcontractor Work	\$ 3,150.00	3,150.00			based on actual as of 7/3/2018
Worker's Compensation	\$ 310.00	120.48	\$ 310.00	\$ 86,065.82	27,863.17% same as 2018 budget
Total Permanent Office	\$ 106,253.39	\$ 86,375.82	\$ 99,555.00	\$ (99,555.00)	0.0%
Safe Sport Coordinator	\$ 2,400.00		\$ 2,400.00	\$ (2,400.00)	0.0% same as 2018 no money spent-Missing
Safety Coordinator	\$ 600.00		\$ 576.00	\$ (576.00)	0.0% Budget request
Secretary	\$ 100.00		\$ 100.00	\$ (100.00)	0.0% Budget request
Senior Vice-Chairman	\$ 100.00		\$ 96.00	\$ (96.00)	0.0% Same as FY18 without haircut
Treasurer	,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+ (00.00)	
Audit	\$ 6,000.00	5,770.00	\$ 4.995.00	\$ (1,505.00)	69.87% Waiting to hear from Kirsch
Tax Prep	\$ 2,900.00		\$ 2,795.00	\$ (2,695.00)	3.58% Waiting to hear from Kirsch
Taxes	\$ 100.00		\$ 100.00	\$ 9,260.00	9,360.0% fixed charitable registration
Total Treasurer	\$ 9,000.00		\$ 7.890.00	\$ 162,665,53	2,161.67% Joe to follow-up with USA Swimming on audit v review
					0.0% Follow-up on Quickbooks online conversion at 9/1/2018
tal Operations	\$ 228,208.23	\$ 170,555.53	\$ 252,550.28	\$ (252,550.28)	0.0% Follow-up on Quickbooks online conversion at 9/1/2018
vimmer Support					
Awards					and the second s
Age Group	\$ 15,000.00		\$ 15,000.00	\$ (2,130.28)	85.8% Same as 2018 budget
Open Water	\$ 430.00		\$ 397.00	\$ 462.90	216.6% Budget request
Seniors	\$ 530.00		\$ 500.00	\$ 13.94	102.79% 3% increase of 2018 actual expenses as of 6/30/2018
Total Awards	\$ 15,960.00	\$ 14,243.56	\$ 15,897.00	\$ (1,653.44)	89.6%
Championship (Facility Reserved					
LC Jr. Olympics		0.00	\$ 6,517.50	\$ (6,517.50)	0.0% Waiting on LC figures to complete
LC Regionals		9,450.00	\$ 14,812.50	\$ (5,362.50)	63.8% Waiting on LC figures to complete
LC Seniors		0.00	\$ 6,517.50	\$ (6,517.50)	0.0% Waiting on LC figures to complete
Open Water Championship		0.00	\$ 3,555.00	\$ (3,555.00)	0.0% Waiting on LC figures to complete
SC Jr. Olympics		6,517.50	\$ 6,517.50	\$ -	100.0% Waiting on LC figures to complete
SC Regionals		14,812.50	\$ 14,812.50	\$ -	100.0% Waiting on LC figures to complete
SC Sr Championships		6,517.50	\$ 6,517.50	\$ -	100.0% Waiting on LC figures to complete
Championship (Facility Reserved - C	59,250.00	0.00	\$ -	\$ -	0.0% roughly similar to last year
Total Championship (Facility Reserved	\$ 59,250.00		\$ 59,250.00	\$ (21,952.50)	62.95%

Profit & Loss Budget vs. Actual

		Working Budget FY '19		g Budget FY '19 YTD 6/30/18		FY '18			2019 Base figures	
				Sep '17 - Aug 18		Budget	\$ 0	Over Budget	% of Budget	
	Distance Meets	\$	5,000.00	5,000.00	\$	5,000.00	\$	-	100.0% same as 2018 budget	
	Senior Circuit Meets (C5)	\$	9,000.00	9,000.00	\$	9,000.00	\$	-	100.0% same as 2018 budget	
	Total Meets	\$	14,000.00	\$ 14,000.00	\$	14,000.00	\$	-	100.0%	
	Open Water									
	Ohio Open Water Cup		0.00	0.00	\$	-	\$	-	0.0%	
	Total Open Water		0.00	0.00	\$	-	\$	-	0.0%	
	Senior Travel Fund (Reserved)									
	Futures			1,450.00						
	Long Course			3,613.33						
	Open Water	\$	1,900.00	150.00					Budget request per Chip	
	Short Course			18,530.69						
	Senior Travel Fund (Reserved) - Oth	ne \$	25,000.00	0.00	_	19,750.00	_	(19,750.00)	0.0% Budget request-waiting on final figures from LC for offset	
	Total Senior Travel Fund (Reserved)	\$	26,900.00	\$ 23,744.02	\$	19,750.00	\$	3,994.02	120.22%	
	Zone Team									
	Zone Team-Open Water	\$	2,030.00	0.00		1,152.00	\$		0.0% Budget request per Chip	
	Zone Team Coaches(C4)	\$	1,100.00	0.00		1,100.00	\$	(1,100.00)	0.0% Same as FY18	
	Zone Team Expenses (C4)	\$	77,000.00	0.00	_	77,000.00	_	(77,000.00)	0.0% Same as FY18	
	Total Zone Team	\$	80,130.00			79,252.00	\$	(79,252.00)	0.0%	
	al Swimmer Support	\$	196,240.00			88,149.00	\$	(98,863.92)	47.45%	
Total Ex	•	\$	893,648.23			09,194.28	\$	(203,694.54)	77.6%	
Net Ordinar	y Income	\$	(47,549.23)			11,515.28)	\$	40,433.52	-251.13%	
Net Income		\$	(47,549.23)	\$ 28,918.24	\$ (11,515.28)	\$	40,433.52	<u>-251.13%</u>	
		Pemove	PY Collections	\$ (36,000.00)					Prior year collections not expected to be significant in FY '19	
			sity Camp	\$ (15,874.00)					CZ Diversity expenses are not yet all paid out. Expected to go to zero.	
			tments	\$ (51,874.00)					of streets, expenses are not yet an paid out. Expected to go to zero.	
		Adjusted	-	\$ (22,955.76)	\$ (11,515.28)	\$	(11,440.48)		
		,		. (==,======,	, , ,		-	, ,,		





Treasurer's Report Ohio Swimming BOD August 2018 Meeting

To: Ohio Swimming BOD

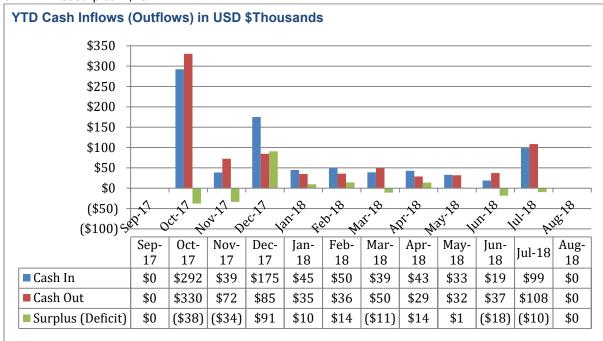
From: Joseph Waller

Date: August 17, 2018

Re: OSI Treasurer's Report for August BOD Meeting

1. YTD Financials as of fiscal July (P11)

- a. Inflows = \$833K vs our \$898K budget, or 93% YTD
- b. Outflows = \$814K vs our \$909K budget, or 90% YTD
- c. YTD Net Surplus = \$19K



2. P&L Actual versus Budget = +\$19K YTD Favorable Variance versus -\$11K Budget = \$30K Favorable Variance

Main Drivers of Surplus (Deficit)	
Membership/Dues NET	\$ (21,580.00)
FY17 Membership/Dues recovered in FY18	\$ 36,000.00
Diversity Camp Inflows in excess of Outflows	\$ 5,085.69
Officials Chair Underspend	\$ 6,990.63
Planned Use of Reserves	\$ (11,515.28)
Senior Travel Fund Overspend	\$ (17,008.12)
Championship Facility Overspend	\$ (8,682.24)
All Other (Zone costs not yet paid, other variances)	\$ 41,332.36
Surplus (Deficit) YTD	\$ 30,623.04





Treasurer's Report Ohio Swimming BOD August 2018 Meeting

Other Matters

- a. Budget Process: The budget planning process is underway and the Budget Committee has met. See separate Budget Committee Report. Interested parties are invited to attend upcoming Budget Committee meetings to share information on any such approved new initiatives/substantial changes.
- b. Financial Reserves and the FY '19 Budget: The Finance Committee met on June 27, 2018. See the separate Finance Committee notes. A recommendation has been made to update the OSI Reserve policy to 75% of annual operating expenses plus the 2020 Olympic Travel Fund.
- c. Audit versus Review for FY'18: During May, we experienced a ransomware attack and the YTD Quickbook files were locked up and we have not been able to recover the files. Source documentation and underlying records are safe. Kirsch CPAs are aware of the situation, and as a result, they will not be able to conduct a full audit based on the locked up files. Kirsch is able to perform a review, similar to the FY '17 report. The Audit Committee is considering next steps, including whether it is worth the effort to rebuild all May and prior data in order to enable Kirsch to perform an audit, or whether a Review will be sufficient. We are also investigating a conversion to Quickbook Online for the future to allow for in the cloud backup and read access for authorized users to see real time financial data through the course of the year.
- d. Simplified Reporting Format: We have simplified the reporting format to be consistent with the same format that Kirsch reviews as part of their annual review or audit procedures, utilizing Contra Accounts. Thanks to Chip Carrigan and Kristi Princell for their hard work in making this happen in short order.

Respectfully Submitted,

Joseph Waller

OSI Treasurer

Ohio Swimming Profit & Loss Budget vs. Actual September 2017 through August 2018

	Sep '17 - Aug 18	Budget	\$ Over Budget	% of Budget
nary Income/Expense				
Income Memberships/Dues(USA Swim)				
2017 Income Recieved in 2018	36,000.00			
Athlete	435,336.72	468,600.00	-33,263.28	92.9%
Athlete Expense	-374,156.00	-382,800.00	8,644.00	97.74%
Club Membership Dues	12,655.00	13,000.00	-345.00	97.35%
Club Membership Dues Expense	-4,620.00	-4,550.00	-70.00	101.54%
Non Athlete Non Athlete Expense	63,450.00 -48,602.00	61,415.00 -50,170.00	2,035.00 1,568.00	103.31% 96.88%
Outreach	425.00	375.00	50.00	113.33%
Outreach Expense	-410.00	-375.00	-35.00	109.33%
Seasonal Swimmers	28,227.00	35,700.00	-7,473.00	79.07%
Seasonal Swimmers Expense	-23,240.00	-30,600.00	7,360.00	75.95%
Total Memberships/Dues(USA Swim)	125,065.72	110,595.00	14,470.72	113.08%
Other Income Approved/Meet Obsvervation Fees	1.050.00	2 200 00	1 350 00	59.09%
Interest and Dividends (Edward	1,950.00 183.64	3,300.00	-1,350.00 183.64	100.0%
Interest Income(Ckg/Saving)	103.04	0.00	100.04	100.07
Dividends	303.29	65.00	238.29	466.6%
Total Interest Income(Ckg/Saving)	303.29	65.00	238.29	466.6%
Misc.	2,237.00	3,124.00	-887.00	71.61%
Officials (T-shirts,Badges)	0.00	0.00	0.00	0.0%
Total Other Income	4,673.93	6,489.00	-1,815.07	72.03%
Sanctions & Meet Revenue				
Entry Fees	93,225.50 50,717.12	105,000.00 59,250.00	-11,774.50	88.79% 85.6%
Facility Fund (Reserved Fund) Sanctions	50,717.12 3,250.00	4,200.00	-8,532.88 -950.00	77.38%
Senior Circuit Entry Fees	1,522.00	5,400.00	-3,878.00	28.19%
Travel Fund (Reserved Fund)	15,497.88	19,750.00	-4,252.12	78.47%
Sanctions & Meet Revenue - Other	1,155.00	,	,	
Total Sanctions & Meet Revenue	165,367.50	193,600.00	-28,232.50	85.42%
	0.00		0.00	0.0%
otal Income	295,107.15	310,684.00	-15,576.85	94.99%
expense				
Operations	0.00	00.00	00.00	0.00/
Administrative Review Board Administrative Vice Chairman	0.00 68.52	96.00 480.00	-96.00 -411.48	0.0% 14.28%
Age Group Chairman	0.00	96.00	-96.00	0.0%
Athlete Representative	487.00	960.00	-473.00	50.73%
Coach Representatives				
Coach Education/Training	310.00	2,880.00	-2,570.00	10.76%
Coach of Yr Clinic, Scholorshp	1,000.00	2,000.00	-1,000.00	50.0%
Coach of Yr Plaques	0.00	200.00	-200.00	0.0%
Total Coach Representatives	1,310.00	5,080.00	-3,770.00	25.79%
Disability Swimming Coodinator Donations	0.00	1,152.00 1,440.00	-1,152.00 60.00	0.0% 104.17%
General Chairman	1,500.00 0.00	0.00	0.00	0.0%
General Chairman(Discretionary)	900.00	9,600.00	-8,700.00	9.38%
LSC Conventions/Clinics/Dues		,,,,,,,,,	2,1222	
Central Zone Dues	0.00	96.00	-96.00	0.0%
D&O Insurance	510.00	500.00	10.00	102.0%
House of Delegates Meeting	-861.60	1,920.00	-2,781.60	-44.88%
USAS Convention	23,856.53	19,680.00	4,176.53	121.22%
Workshops	1,899.93	1,440.00	459.93	131.94%
Total LSC Conventions/Clinics/Dues Officials Chair	25,404.86	23,636.00	1,768.86	107.48%
Background Check	380.00	1,021.44	-641.44	37.2%
Background Check Renewals	1,296.00	4,104.00	-2,808.00	31.58%
Official Dues (\$6.00)	-1,674.76	-2,000.00	325.24	83.74%
Officials Chair(Tshirts&Badges)	1,113.55	599.04	514.51	185.89%
Officials Travel	11,484.93	15,360.00	-3,875.07	74.77%
Wkshops, Meetings, Recog, Training	2,282.93	2,788.80	-505.87	81.86%
Total Officials Chair	14,882.65	21,873.28	-6,990.63	68.04%
Outreach/Diversity				
CZ Diversity Select Camp	0.00	40,000.00	-40,000.00	0.0%
CZ Diversity Select Camp Income	0.00	-40,000.00	40,000.00	0.0%
Diversity/Inclusion Clinic	0.00	2,880.00	-2,880.00 -480.00	0.0%
Diversity/Inclusion Clinic Mulitcultural Camp Inc	0.00 -19,960.00	480.00	-480.00	0.0%
Multi Cultural Camp Inc Multi Cultural Camp	-19,960.00 14,874.31	0.00	14,874.31	100.0%
·	11,915.38	12,000.00	-84.62	99.3%
Outreach-Gear	11.010.00	,		50.070
Outreach-Gear Outreach Travel	1,105.60	2,880.00	-1,774.40	38.39%

Net Income

Ohio Swimming Profit & Loss Budget vs. Actual September 2017 through August 2018

Bash Charges		Sep '17 - Aug 18	Budget	\$ Over Budget	% of Budget
CC & Electronic Fees -875.00 0.00 -875.00 1.031.00 2.875.01 1.031.00 2.875.01 1.031.00 2.875.01 1.031.00 1.031.00 2.00 3.150.00 1.031.00 1.031.00 1.051.00 2.00 3.150.00 1.031.00 1.050.00 2.00 3.150.00 1.000.00 2.00 3.05	Bank Charges				100.0%
Office Exponene 12,460,51 9,900,00 2,903,00 3,150,00 6,65 Payroll Exponenes 7,943,44 8,974,500 1,03,100 6,05 8,150,00 1,03,100 1,00,100 6,05 8,155,00 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 1,00,100 2,00,100 2,40,000 2,40,000 2,40,000 2,40,000 2,40,000 2,40,000 2,40,000 2,40,000 2,40,000 2,60,000					100.0%
Payroll Expenses					131.16%
Subcontractor Work 3,150.00	,		·	·	88.51%
Worker's Compensation 120.48 310.00 189.52 38.81 Total Permanent Office 94.371.00 98,555.00 -5.183.40 94.77 Sarfe Sport Coordinator 0.00 22,400.00 -26,000 0.00 Secretary 0.00 100.00 -676.00 0.00 Senior Vice-Chairman 0.00 98.00 -756.00 0.00 Trasurer 340.00 1.00 775.00 115.57 Audit 5.770.00 1.90.00 775.00 115.57 Taxes 100.00 1.00.00 1.00.00 1.00.00 Taxes 100.00 1.00.00			•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	100.0%
Total Permanent Office		•		•	38.87%
Safe Sport Coordinator 0.00 2,400,00 -2,400,00 0.0 Sacretary 0.00 676,00 -576,00 0.0 Secretary 0.00 100,00 -56,00 0.0 Senior Vice-Chainman 0.00 -60,00 0.0 Taxesurer 3,4000 2,278,00 685,00 115,55 Taxes 10000 100,00 0.00 100,00 Total Trassurer 9,3000 7,8000 14700 1186,55 Recognition Banquet 156,219.92 183,270.28 -37,680.38 80.8 Recognition Banquet Exp 10,538.83 13,920.00 -3,384.17 75,68 Recognition Banquet Exp 10,538.83 13,920.00 -2,414.17 74,31 Assertis 4,500.00 7,000 770.00 774.41 Assertis 4,500.00 731.23 10,48 Assertis 4,500.00 731.23 10,48 Assertis 4,500.00 731.23 10,48 Semior 5,515.00 6,517.					94.79%
Safety Coordinator			•	·	0.0%
Secretary 0.00 100.00 -180.00 0.0 Senior Vice-Chairman 0.00 96.00 -86.00 0.00 Treasurer Audit 5.77.00 4.96.50 775.00 115.55 Tax Prep 3.490.00 2.785.00 608.00 124.81 Taxes 100.00 78.00 1.00.00 100.00 Total Operations 156.219.92 199.270.28 -3.706.38 80.81 Recognition Banquet 10,595.83 13.920.00 -3.384.17 75.68 Recognition Banquet Exp 10,595.83 13.920.00 -3.384.17 75.68 Recognition Banquet Exp 7,05.83 0.450.00 970.00 78.4 Total Recognition Banquet 7,05.83 0.450.00 271.23 104.81 Awards 4 4 450.00 731.23 104.81 Age Group 15,731.23 15.00.00 731.23 104.81 Champlonship (Facility Reserved 15.75.00 0.517.50 0.00 100.00 L. O. J. Olympics <td>-</td> <td></td> <td>,</td> <td>,</td> <td>0.0%</td>	-		,	,	0.0%
Senior Vice-Chairman 0.00 96.00 96.00 775.00 115.51			100.00		0.0%
Treasurer Audit	•	0.00	96.00	-96.00	0.0%
Tax Prep 3,480.00 2,785.00 695.00 124.85 Taxes 100.00 7,880.00 1,470.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 118.85 118.85 118.85 118.85 118.85 118.85 118.85 118.85 118.85 128.82 2.70,503.8 80.83<	Treasurer				
Taxes 100.00 100.00 0.00 100.00 Total Operations 156.219.92 103,270.28 -37,650.30 80.81 Recognition Banquet Exp 10,535.83 13,820.00 -3,384.17 76.86 Recognition Banquet In -3,530.00 -4,500.00 970.00 78.4 Swimmer Support Auards -4,500.00 970.00 78.4 Awards -5,731.23 15,500.00 731.23 104.88 Seniors 513.94 500.00 731.23 104.88 Seniors 513.94 500.00 745.17 104.88 Championship (Facility Reserved 6,517.50 6,517.50 0.00 100.4 LC Regional (OSI) Gahana 13,519.74 6,517.50 0.00 100.0 LC Regionals 9,875.00 14,812.50 -4,937.50 66.67 LC Seniors 6,517.50 6,517.50 0.00 100.0 SC Jr. Olympics 6,517.50 6,517.50 0.00 100.0 SC Gregionals 14,812.50 14	Audit	5,770.00	4,995.00	775.00	115.52%
Total Treasurer	Tax Prep	3,490.00	2,795.00	695.00	124.87%
Total Operations 156,219.92 193,270.28 -37,050.38 80.85	Taxes	100.00	100.00	0.00	100.0%
Recognition Banquet Exp	Total Treasurer	9,360.00	7,890.00	1,470.00	118.63%
Recognition Banquet Exp 10.835,833 13,920,00 -3,384,17 75,686 Recognition Banquet in -3,530,00 4,500,00 970,00 78,44 Total Recognition Banquet 7,005,833 9,420,00 -2,414,17 74,31 Swimmer Support Awards 5 513,94 500,00 731,23 104,88 Seniors 513,94 500,00 731,23 104,88 Championship (Facility Reserved 6,517,50 6,517,50 0,00 100,00 LC Regional (OSI) Gahanna 13,819,74 1 1 1 1 1 1 1 1 1 1 1 1 1 4 9,375,00 1 100 1	Total Operations	156,219.92	193,270.28	-37,050.36	80.83%
Recognition Banquet in -3.530.00 -4.500.00 -970.00 78.44 Total Recognition Banquet 7.005.83 9.420.00 -2.414.17 74.33 Total Recognition Banquet 7.005.83 15.000.00 13.94 102.75 Total Awards 15.319.44 500.00 13.94 102.75 Total Awards 15.245.17 15.500.00 745.17 104.83 Total Awards 15.245.17 15.500.00 745.17 104.83 Total Awards 15.819.74 LC Ar. Olympics 6.517.50	Recognition Banquet				
Total Recognition Banquet	Recognition Banquet Exp	10,535.83	13,920.00	-3,384.17	75.69%
Name	Recognition Banquet In	-3,530.00	-4,500.00	970.00	78.44%
Age Group 15,731 23 15,000 00 731 23 104,88 Seniors 513,94 500,00 119,34 102,78 Total Awards 16,245,17 15,500,00 745,17 104,88 Championship (Facility Reserved LC Jr. Olympics 6,517,50 6,517,50 0,00 100,00 LC Regionals 9,875,00 14,812,50 4,937,50 66,66 LC Seniors 6,517,50 6,517,50 0,00 100,00 Open Water Championship 3,555,00 3,555,00 0,00 100,00 SC Jr. Olympics 6,517,50 6,517,50 0,00 100,00 SC Gr. Championship 6,517,50 6,517,50 0,00 100,00 SC Gr. Championship 6,517,50 6,517,50 0,00 100,00 SC Gr. Championship (Facility Reserved - Other 0,00 0,00 0,00 0,00 0,00 Total Championship (Facility Reserved - Other 0,00 0,00 0,00 0,00 0,00 Senior Circuit Meets 5,000,00 5,000,00 0,00 0,00 100,00 Senior Circuit Meets 9,000,00 0,00 0,00 0,00 0,00 Total Meets 14,000,00 14,000,00 0,00 0,00 0,00 Open Water Programs 0,00 3,360,00 3,360,00 0,00 0,00 0,00 Open Water Cup 0,00 0,00 0,00 0,00 0,00 0,00 Open Water Awards 429,95 397,00 3,29,5 108,5 Open Water Camps 0,00 0,386,00 3,380,00 0,338,00 0 1,00 0,00 0,00 0,00 0,00 0,00 0,0	Total Recognition Banquet	7,005.83	9,420.00	-2,414.17	74.37%
Age Group 15,731.23 15,000.00 731.23 104.88 Seniors 513.94 500.00 13.94 102.71 Total Awards 16,245.17 15,500.00 745.17 104.81 Championship (Facility Reserved LC C. Olympics 6,517.50 6,517.50 0.00 100.00 LC Regionals 9,875.00 14,812.50 -4,937.50 66.61 66.61 6,517.50 0.00 100.00	Swimmer Support				
Seniors 513.94 500.00 13.94 102.7f Total Awards 16.245.17 15.500.00 745.17 104.8° Championship (Facility Reserved LC Jr. Olympics 6,517.50 6,517.50 0.00 100.0 LC Regional (OSI) Gahanna 13,619.74 LC Regionals 9,875.00 5,517.50 0.00 100.0 LC Seniors 6,517.50 6,517.50 0.00 100.0 100.0 Open Water Championship 3,555.00 3,555.00 0.00 100.0 SC Rogionals 14,812.50 14,812.50 0.00 100.0 SC Sr Championships 6,517.50 6,517.50 0.00 100.0 SC Sr Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 Total Championship (Facility Reserved - Other 0.00 0.00 0.00 100.0 Actic Championship (Facility Reserved - Other 0.00 0.00 0.00 100.0 Total Championship (Facility Reserved - Other 0.00 0.00 0.00 100.0 Total Mets	Awards				
Total Awards	Age Group	15,731.23	15,000.00	731.23	104.88%
Championship (Facility Reserved 1.6.17.50 6.517.50 0.00 10.0	Seniors	513.94	500.00	13.94	102.79%
LC Jr. Olympics 6,517.50 6,517.50 0.00 100.00 LC Regional (OSI) Gahanna 13,619.74 4 4,837.50 66.67 LC Seniors 6,517.50 6,517.50 0.00 100.00 Open Water Championship 3,555.00 3,555.00 0.00 100.00 SC Jr. Olympics 6,517.50 6,517.50 0.00 100.00 SC Regionals 14,812.50 6,517.50 0.00 100.00 SC Sr Championships 6,517.50 6,517.50 0.00 100.00 Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 0.00 100.00 Meets 6,517.50 6,517.50 0.00 0.00 0.00 0.00 100.00 Meets 6,517.50 6,517.50 0.00 0.00 0.00 0.00 0.00 0.00 0.00 100.00 100.00 0.00 0.00 0.00 0.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 <td>Total Awards</td> <td>16,245.17</td> <td>15,500.00</td> <td>745.17</td> <td>104.81%</td>	Total Awards	16,245.17	15,500.00	745.17	104.81%
LC Regionals (OSI) Gahanna	Championship (Facility Reserved				
LC Regionals 9,875.00 14,812.50 4,937.50 66.65 LC Seniors 6,517.50 6,517.50 0.00 100.00 Open Water Championship 3,555.00 3,555.00 0.00 100.00 SC Jr. Olympics 6,517.50 6,517.50 0.00 100.00 SC Regionals 14,812.50 14,812.50 0.00 100.00 SC Regionals 14,812.50 14,812.50 0.00 100.00 SC Sr Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 0.00 Total Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	LC Jr. Olympics	6,517.50	6,517.50	0.00	100.0%
LC Seniors 6,517.50 6,517.50 0.00 100.0 Open Water Championship 3,555.00 3,555.00 0.00 100.0 SC Jr. Olympics 6,517.50 6,517.50 6,517.50 0.00 100.0 SC Regionals 14,812.50 14,812.50 0.00 100.0 100.0 SC Sr Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 0.00 Total Championship (Facility Reserved 67,932.24 59,250.00 8,682.24 114.60 Meets Distance Meets 5,000.00 5,000.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.0 Total Meets 14,000.00 14,000.00 0.00 100.0 Open Water Programs 0.00 0.00 0.00 0.00 Open Water Awards 429.95 397.00 32,950.00 10.00 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.6 Total Open Water 1,050.00 0.00 <th< td=""><td>LC Regional (OSI) Gahanna</td><td>13,619.74</td><td></td><td></td><td></td></th<>	LC Regional (OSI) Gahanna	13,619.74			
Open Water Championship 3,555.00 3,555.00 0.00 100.00 SC Jr. Olympics 6,517.50 6,517.50 0.00 100.00 SC Regionals 14,812.50 14,812.50 0.00 100.00 SC Sr Championships 6,517.50 6,517.50 0.00 100.00 Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 Total Championship (Facility Reserved 67,932.24 59,250.00 8,682.24 114,68 Meets Bitance Meets 5,000.00 5,000.00 0.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 0.00 0.00 100.0 Total Meets 14,000.00 14,000.00 0.00 0.00 100.0 Open Water Programs 0.00 0.00 0.00 0.00 0.00 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.68 Total Open Water Programs </td <td>LC Regionals</td> <td>9,875.00</td> <td>14,812.50</td> <td>-4,937.50</td> <td>66.67%</td>	LC Regionals	9,875.00	14,812.50	-4,937.50	66.67%
SC Jr. Olympics 6,517.50 6,517.50 0.00 100.0 SC Regionals 14,812.50 14,812.50 0.00 100.0 SC Sr Championships 6,517.50 6,517.50 0.00 0.00 0.00 Championship (Facility Reserved 6,517.50 6,517.50 0.00 0.00 0.00 Meets Use an expension of circuit Meets 5,000.00 5,000.00 0.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 0.00 0.00 100.0 Open Water Programs 0,000 0,00 0,00 0.00 0.00 Open Water Camps 0,00 0,00 0,00 0.00 0.00 Open Water Camps 0,00 3,360.00 3,360.00 3,360.00 0.00 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 1,105.00 0.00 1,050.00 10.00 <td>LC Seniors</td> <td>6,517.50</td> <td>6,517.50</td> <td>0.00</td> <td>100.0%</td>	LC Seniors	6,517.50	6,517.50	0.00	100.0%
SC Regionals 14,812.50 14,812.50 0.00 100.0 SC Sr Championships 6,517.50 6,517.50 0.00 0.00 100.0 Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 0.00 Meets 6,517.50 5,950.00 8,882.24 114.66 Meets 5,000.00 5,000.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.0 Open Water Programs 14,000.00 14,000.00 0.00 0.00 100.0 Open Water Cup 0.00	Open Water Championship	3,555.00	3,555.00	0.00	100.0%
SC Sr Championships 6,517.50 6,517.50 0.00 100.00 Championship (Facility Reserved 67,932.24 59,250.00 8,682.24 114,66 Meets Distance Meets 5,000.00 5,000.00 0.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 9,000.00 0.00 100.0 Open Water Programs 0.00 0.00 0.00 0.00 0.00 Open Water Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 1,050.00 0.00 1,050.00 10.00 Futures 2,950.00 19,750.00 1,050.00 10.00 Sonior Travel Fund (Reserved) - Other 1,050.00 0.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 <td>SC Jr. Olympics</td> <td>6,517.50</td> <td>6,517.50</td> <td>0.00</td> <td>100.0%</td>	SC Jr. Olympics	6,517.50	6,517.50	0.00	100.0%
Championship (Facility Reserved - Other 0.00 0.00 0.00 0.00 Total Championship (Facility Reserved 67,932.24 59,250.00 8,682.24 114.65 Meets Distance Meets 5,000.00 5,000.00 0.00 100.0 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.0 Open Water Programs 14,000.00 0.00 0.00 0.00 Open Water-Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.6 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 1,152.00 123.00 110.6 Total Open Water 1,050.00 0.0 1,050.00 10.0 Senior Travel Fund (Reserved) 1,050.00 0.0 1,050.00 10.0 Short Course 18,530.69 19,750.00 17,008.12	SC Regionals		14,812.50	0.00	100.0%
Total Championship (Facility Reserved Meets 67,932.24 59,250.00 8,682.24 114.65 Distance Meets 5,000.00 5,000.00 0.00 100.00 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.00 Open Water Programs 14,000.00 0.00 0.00 0.00 Open Water-Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.68 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 14,227.43 -2,950.00 -2,950.00 1,050.00 1,050.00 100.0 Short Course 14,227.43 -2,950.00 1,9750.00 -19,750.00 100.0 Short Cruse Island (Reserved) - Other 0.00 19,750.00 -19,750.00 100.0 Short Cruse Faem Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Coaches		-,-	,		100.0%
Meets 5,000.00 5,000.00 5,000.00 0.00 100.00 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.00 Total Meets 14,000.00 14,000.00 0.00 0.00 Open Water Programs 000 0.00 0.00 0.00 Open Water-Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.68 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 1,152.00 1,050.00 10.06 Long Course 14,227.43 0 1,050.00 1,050.00 10.05 Short Course 18,530.69 19,750.00 -19,750.00 0.0 Short Senior Travel Fund (Reserved) - Other 0.00 19,750.00 -19,750.00 0.0 Total Senior Travel Fund (Reserved) - Other 0.00 1,000.00 4,050.00	Championship (Facility Reserved - Other		0.00		0.0%
Distance Meets 5,000.00 5,000.00 0.00 100.00 Senior Circuit Meets 9,000.00 9,000.00 0.00 100.00 Total Meets 14,000.00 14,000.00 0.00 0.00 100.00 Open Water Programs 0.00 0.00 0.00 0.00 0.00 0.00 Open Water Camps 0.00 3,360.00 -3,360.00 0.00 20.00 110.60 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 1,704.95 4,909.00 -3,204.05 34.73 Short Course 18,530.69 1,909.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.00 1,050.0		67,932.24	59,250.00	8,682.24	114.65%
Senior Circuit Meets 9,000.00 9,000.00 0.00 100.00 Total Meets 14,000.00 14,000.00 0.00 100.00 Open Water Programs 0.00 0.00 0.00 0.00 Open Water Cup 0.00 3,900.00 -3,360.00 0.00 Open Water Camps 0.00 3,360.00 -3,360.00 0.00 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 1,050.00 1,050.00 1,050.00 100.00 Short Course 18,530.69 0.00 1,050.00 1,050.00 100.00 1,050.00 1,000.00 1,050.00 1,000.00 1,050.00 1,000.00 1,050.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00<					
Total Meets 14,000.00 14,000.00 0.00 100.00 Open Water Programs Ohio Open Water Cup 0.00 0.00 0.00 0.00 Open Water-Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 -3,204.05 34.73 Futures 2,950.00 1,050.00 0.00 1,050.00 1,					100.0%
Open Water Programs Ohio Open Water Cup 0.00 0.00 0.00 0.00 Open Water-Awards 429.95 397.00 32.95 108.35 Open Water Camps 0.00 3,360.00 -3,360.00 0.00 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.66 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 -3,204.05 34.73 Futures 2,950.00 -0.00 1,050.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 14,227.43					100.0%
Ohio Open Water Cup 0.00 0.00 0.00 0.00 Open Water Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.66 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 -3,204.05 34.73 Long Course 14,227.43		14,000.00	14,000.00	0.00	100.0%
Open Water-Awards 429.95 397.00 32.95 108.3 Open Water Camps 0.00 3,360.00 -3,360.00 0.0 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.60 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 4,909.00 -3,204.05 34.73 Den Water 1,050.00 0.00 1,050.00		0.00		0.00	0.00/
Open Water Camps 0.00 3,360.00 -3,360.00 0.00 Zone Team-Open Water 1,275.00 1,152.00 123.00 110.66 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) Eutures 2,950.00 0.00 1,050.00 4,650.00 4,650.00 2,650.00 1,050.00 4,650.00 4,650.00 4,650.00 2,650.00 3,	·				0.0%
Zone Team-Open Water 1,275.00 1,152.00 123.00 110.66 Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00	·				
Total Open Water Programs 1,704.95 4,909.00 -3,204.05 34.73 Senior Travel Fund (Reserved) 2,950.00 4,909.00 -3,204.05 34.73 Long Course 14,227.43					0.0%
Senior Travel Fund (Reserved) Futures 2,950.00 Long Course 14,227.43 Open Water 1,050.00 0.00 1,050.00 100.0 Short Course 18,530.69 5 19,750.00 -19,750.00 0.0 Total Senior Travel Fund (Reserved) 36,758.12 19,750.00 17,008.12 186.12 Zone Team Zone Team Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.3 Total Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.95					
Futures 2,950.00 Long Course 14,227.43 Common Pater 1,050.00 0.00 1,050.00 100.00	-	1,704.93	4,909.00	-3,204.03	34.7370
Long Course 14,227.43 Open Water 1,050.00 0.00 1,050.00 100.00 Short Course 18,530.69 2 19,750.00 -19,750.00 0.00 Total Senior Travel Fund (Reserved) - Other 0.00 19,750.00 -19,750.00 0.00 Zone Team 36,758.12 19,750.00 17,008.12 186.12 Zone Team 2 2 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.30 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	* * * * * * * * * * * * * * * * * * * *	2 950 00			
Open Water 1,050.00 0.00 1,050.00 100.00 Short Course 18,530.69 -19,750.00 -19,750.00 0.00 Senior Travel Fund (Reserved) 36,758.12 19,750.00 17,008.12 186.12 Zone Team Zone Team Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.3 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93					
Short Course 18,530.69 Senior Travel Fund (Reserved) - Other 0.00 19,750.00 -19,750.00 0.0 Total Senior Travel Fund (Reserved) 36,758.12 19,750.00 17,008.12 186.12 Zone Team 200 1,100.00 4,050.00 468.18 46.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.3 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	_		0.00	1.050.00	100.0%
Senior Travel Fund (Reserved) - Other 0.00 19,750.00 -19,750.00 0.00 Total Senior Travel Fund (Reserved) 36,758.12 19,750.00 17,008.12 186.12 Zone Team Zone Team Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.3 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	•		0.00	1,000.00	100.070
Total Senior Travel Fund (Reserved) 36,758.12 19,750.00 17,008.12 186.12 Zone Team 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.7 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93			19,750.00	-19,750.00	0.0%
Zone Team Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.73 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	· · · · · ·				186.12%
Zone Team Coaches 5,150.00 1,100.00 4,050.00 468.18 Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.73 Zone Team Team Mgr 1,100.00 -29,966.84 -391.26 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93		,· 3··· -	-,	.,	
Zone Team Expenses 31,590.16 77,000.00 -45,409.84 41.03 Zone Team Income -61,707.00 -72,000.00 10,293.00 85.73 Zone Team Team Mgr 1,100.00 -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93		5.150.00	1.100.00	4.050.00	468.18%
Zone Team Income -61,707.00 -72,000.00 10,293.00 85.70 Zone Team Mgr 1,100.00 -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93					41.03%
Zone Team Team Mgr 1,100.00 Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	•				85.7%
Total Zone Team -23,866.84 6,100.00 -29,966.84 -391.26 Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93				,	
Total Swimmer Support 112,773.64 119,509.00 -6,735.36 94.36 Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	_		6,100.00	-29,966.84	-391.26%
Total Expense 275,999.39 322,199.28 -46,199.89 85.66 Net Ordinary Income 19,107.76 -11,515.28 30,623.04 -165.93	Total Swimmer Support				94.36%
					85.66%
et Income 19,107.76 -11,515.28 30,623.04 -165.93	Net Ordinary Income	19,107.76	-11,515.28	30,623.04	-165.93%
	et Income	19,107.76	-11,515.28	30,623.04	-165.93%

11:38 AM 08/14/18 Cash Basis

Ohio Swimming Balance Sheet

As of August 14, 2018

Jul	31,	18
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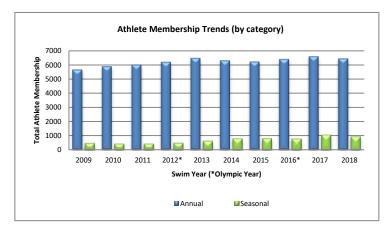
	Jul 31, 18
ASSETS	
Current Assets	
Checking/Savings	
Edward Jones	
Olympic Trial Funds (Reserved)	28,000.00
Edward Jones - Other	293,007.13
Total Edward Jones	321,007.13
Edward Jones Money Market	50,643.45
FMB Checking	7,166.50
Total Checking/Savings	378,817.08
Accounts Receivable	
Accounts Receivable	-64.00
Total Accounts Receivable	-64.00
Total Current Assets	378,753.08
TOTAL ASSETS	378,753.08
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	-491.48
Total Other Current Liabilities	-491.48
Total Current Liabilities	-491.48
Total Liabilities	-491.48
Equity	
Opening Bal Equity	220,316.78
Retained Earnings	136,755.71
Net Income	22,172.07
Total Equity	379,244.56
TOTAL LIABILITIES & EQUITY	378,753.08

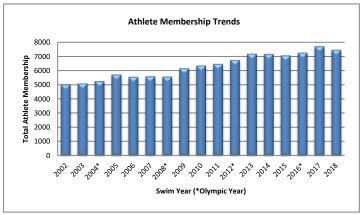
Membership Services Director Report August 19, 2018 BOD Meeting



2018 Year Membership Statistics Summary

Final numbers show a 3% decrease in membership, largest percentage drop we have had to date. Non-athlete membership remained consistent, but although 2018 athlete membership numbers decreased collectively by ~250 athletes from the previous 2017 post-Olympic bump, the 2018 athlete numbers remain consistently on the rise. Athlete retention is up (77%) versus the previous year (73%) which is a good indicator that athletes are staying.





2019 Registration/Membership

September 1 begins the new registration year. The 2019 Fee schedule is posted on the website under Info>Registration and in the Policy Manual (Appendix 1). The new Junior Coach membership category will be added this year:

- Junior Coaches can ONLY be 16 or 17 years old and are required to complete all USA Swimming coach requirements <u>except</u> for the Background check (they will need to complete this within 30 days of their 18th birthday).
- Junior coaches who are also athletes will only have to pay one annual (now call Premium) membership fee.
- Junior coaches always need to be supervised by another non-athlete coach member (in good standing) on deck and cannot be designated as a 'head coach'.

Online Member Services Data Validation Update

Team Unify is launching their new data validation system on Sept 1st. The LSC registrars will get to see the new system at convention at the end of Sept. Clubs will receive step-by-step instructions on how to connect to SWIMS, perform data matching prior to submitting a batch file, uploading the file, etc. Additional training via webinars will also be available to clubs. Basic steps of the process:

- 1. Club will create the registration file as they have in the past (this has not changed)
- 2. Once complete, the club will submit the batch file directly to SWIMS via the vendor software (Team Unify software).
- 3. LSC Registrar will be notified via email that a file has been loaded and waiting for action.
- 4. LSC Registrar selects the file and uploads to the holding tank and approves/deletes records like before.
- 5. When the records are approved/deleted, the vendor software will be notified of this action.
- 6. The action the vendor take with this information is TBD. It is assumed that Team Unify will mark approved records and allow the club to see a status of the uploaded file, but this programming is still outstanding.

Respectfully Submitted,

Erin Schwab

Officials Chair Report Board of Directors Meeting August 2018

1. Sub-committee Updates

- a. NEW: Deck Referee certification standards were introduced at Spring Clinics; evaluation skills checklist being developed for use in the Fall.
- b. *Starter* sub-committee certification standards are complete. Starter clinics have been held in Dayton, Columbus, and Oxford.
- c. OSI *Stroke & Turn, Admin Official* and *Chief Judge* clinics will be offered as needed, with several new apprentices now working on certification.
- d. *YMCA Crossover* team has drafted certification standards for S&T and Starter, which are being piloted this summer.
- e. Apprentice feedback survey is being developed for all positions. Data will enable continuous improvement over our certification process.

2. National Championship meet attendance:

- a. <u>Irvine Nationals</u>: Kanzari (SR), Caraballo
- b. Irvine Jr Nationals: P. Birnbrich (DR), Meagher (DR), A. Birnbrich, Sampson

3. OSI Championship Meet Referee appointments

- a. 2018 SC Senior Champs: Lins Alt
- b. 2019 SC JO's: Edgar Caraballo

4. USA Swimming Clinics

a. National Referee Workshop, Oct 19-21 (Paul Sampson)

5. Ohio Swimming Clinics

a. Planning underway for Fall Clinics in all Commissions.

Respectfully submitted,

Pamela Birnbrich

Pamela Birnbrich
OSI Officials Chair

To: Ohio Swimming Board of Directors

From: Katrina Kanzari

Subject: Proposed change for OSI athlete elections and athlete board/committee structure.

Background: In the past, athlete elections have been cumbersome and un-organized, sometimes not occurring at all. In addition, athlete engagement on the board and at HOD has been low or non-existent. Finally, there is no formal training process or documentation for incoming athlete representatives to help them get started in their new role.

Purpose/Objectives/Goals: Since the role of the athlete committee is to represent all athletes in Ohio Swimming, we have a responsibility to:

- Promote athlete involvement in Ohio Swimming governance.
- Achieve 20% Athlete Representation on all committees and at HOD.
- Empower the athlete voice in the LSC governance.
- Develop ambassadors who are involved in and understand the decisions being made by OSI.
- Offer improved training and onboarding for incoming athlete representatives.
- Formalize the election process and align it into the LSC election cycle to ensure continuity.
- Be more accessible and visible at major events in the LSC (JO meet, HOD, LSC Banquet, etc.)
- Improve communication to athletes through social media, websites, newsletters.
- Develop promotional material, written and/or video, to promote the role and members of the Athlete Committee and why an athlete should volunteer his/her time to be on the committee.
- Acquire athlete feedback (i.e. surveys) to understand the needs of the athletes and to engage them in the
 upcoming decisions of the organization.

Recommended Model:

- 1. Athlete Committee:
 - a. Three-person leadership: Senior Athlete Chair (formerly Senior Athlete Representative), Senior Athlete Vice Chair and Junior Athlete Representative
 - b. Annually, a Junior Athlete Representative is elected by the HOD for a 3-year term. The Junior Rep is a sophomore and at least 14 years old. In his/her 2nd year, they become the Senior Athlete Vice Chair and in their 3rd year, become the Senior Athlete Chair (this allows 2 years training for the Chair position). The Junior Rep will be allowed to attend USAS, along with the 2 Senior Athlete Leaders.
 - c. The athlete leadership will recruit 15 or more additional athletes through an application process. These 15 or more athletes will serve on the athlete committee and serve as a liaison to another OSI standing committees. In addition, each athlete will be assigned 4 clubs to be responsible for communication to.
 - d. The athlete committee will be required to attend HOD meetings which will satisfy the 20% representation at the meeting.

2. Training:

- Athlete Leadership and Committee Guide this is an orientation guidebook for new athletes and parents to help them understand the Ohio Swimming structure and what the role of the athlete leader is in Ohio Swimming.
- b. Athlete Committee Handbook this handbook is for the athletes and contains the mission of the committee, description of duties and has examples of a meeting agenda, meeting minutes and how to write a board report.

Summary:

Effective athlete committees are difficult to establish and are not seen as a source of information and recommendations within our organization. Since previous processes have not been successful in Ohio Swimming, we need to make changes to try and develop a more effective structure that will encourage better communication, which will lead to the successful integration and increased visibility of the athlete committee into the Ohio Swimming community.