

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 22, 2021 8:00 pm

Via Zoom Conference

Approved Meeting Minutes

In Attendance:

Voting BOD Members:		Committee/Coordinators (Non-voting)	
General Chair – Todd Billhimer	x	Disability – George Leatherman	
Admin Vice Chair – TBA		Technical Planning – Kyle Goodrich	x
Senior Chair – Chris McKinney	x	Asst. Coach Chair – Rich Morris	
Age Group Chair – Kevin Rachal		Operational Risk – John Pristash	x
Finance Vice Chair – Joe Waller	x	Camps – Craig Schoenlein	x
Treasurer – David Lloyd	x	Open Water – Chip Carrigan	x
Officials – Anissa Kanzari	x	Zone Team – Brent Peaden	
Safe Sport – Lew Timberman	x	Office – Erin Schwab	x
DEI Chair – Terry Anchrum	x	Office – Kristi Princell	
Coach Chair – Dan Cherok	x	Gov Committee – Mark Koors	x
Secretary – Steve Connock	x	Gov Committee – Paul Sampson	
Ath Rep (Senior) - Jessey Li	x	Gov Committee – David Back	
Ath Rep (junior) – Mia Cheatwood		Gov Committee – Carolyn Strunk	x
Ath Rep At-Large – Max Christensen	x	Admin Review Board – John MacKay	
Ath Rep At-Large – Allie Barasch		Sanctioning – Mark Johnson	x
Ath Rep At-Large – Jasper Price		Ex-Officio Athlete - Emily O'Brien	
Ath Rep At-Large – Ian Sander	x	Ex-Officio Athlete -Kalie Billiot	
		Ex-Officio Athlete - Alyssa Uhlman	x
		Ex-Officio Athlete - Claire Kemmere	x
[Christi Homes - new OSI Secretary]	x	Ex-Officio Athlete - Julie Bohl	x

Todd opened this evening's BOD by thanking those that responded to the emails concerning BOD vacancies. Todd announced Steve has been appointed Admin Vice Chair and Christi Holmes appointed Secretary.

1. Approve Agenda - Motion was made & unanimously carried to **Approve Agenda**
2. Consent Agenda
 - a. Adoption July 2021 BOD Minutes - **Motion was made & unanimously carried to Approve July 2021 BOD Minutes**
 - b. Treasurer's Report - David L. commented cash Net Inflows are down 29% for registrations and down 45% for meet sanctions versus last year due to COVID-19 impact. Outflows (expenses) are down approximately \$69k. Decreases due to decline in awards, travel, convention, COVID support grants and outreach, offset by increases in championship meet costs, zone team costs and Swimmingly. Our forecasted YE deficit of approximately (\$38k) is a \$7k surplus. AR level continue as expected with 1 club representing most of the balance; payment is expected from this 1 club. Reserves continue to be strong @ \$40k balance. Joe W. asked about the timing for the "forgiving of the PPE Loans"; David commented it will be after 8/31/21. Please refer to David's report for more details.
 - c. OSI 2021-2022 SC Meet Schedule - Mark J. reviewed the 2021-2022 SC Meet schedule; similar to previous years. information. Dan C. asked about the new Mason site for JO's; Todd believes it will be completed in time to host JO's. **Mark J. made a motion & unanimously carried to Approve the OSI 2021-2022 SC Meet Schedule. HOD will vote to Approve the OSI 2021-2022 SC Meet Schedule at Fall HOD.**

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 22, 2021 8:00 pm

Via Zoom Conference

Unapproved Meeting Minutes

3. Committee Reports / Discussions

- a. Approve FY22 OSI Budget - Joe W. reviewed FY22 Budget (same version reviewed at our July BOD). Joe W. explained the options of planning for a YE Deficit versus a YE Breakeven Budget versus budgeting expenses vs. revenue. Joe W. added that “forgiving our PPE Loans prior to 8/31/21” would affect our budget and our AR actuals compared to the \$20k Budget would also affect our budget. We would adjust these 2 items prior to HOD. Joe W. made a motion & unanimously carried to **Approve the FY22 OSI Budget.**

4. Old Business

- a. MAAP 2.0 - Lew T. shared his observations that the recent email click rate on his MAAP 2.0 email had a 48% click rate. Lew asked for suggestions be sent to him on other ways to communicate similar messages to be sure clubs are aware of the MAAP 2.0 requirements. Lew inquired about the \$130 Discount for successful Safe Sport program participation; Erin said 8 Clubs qualified for this discount last year. BOD agreed to provide this incentive discount to those clubs that are Safe Sport Recognized and to new clubs achieving the Safe Sport Recognition. Discussion ensued about incentivizing Safe Sport versus charging teams that do not achieve Safe Sport Recognition. **Lew T. made a motion & unanimously carried to Approve continuing to offer the \$130 incentive/discount to those clubs that complete the Safe Sport Recognition Program.**

1. Todd asked Lew to give a brief review of MAAP 2.0

1. Lew reminded all next informative MAAP 2.0 USA-S Zoom will be on 8/26 @ 7:00 pm

5. New Business

- a. Championship Meet Entry Fees Proposal - Erin S. via TPC. Erin explained we will be going to a new Championship model and that we have not raised Championship Meet fee's in some time. An incremental increase by \$1.00 for Regional Championships (Individual & Relay Events) is in order & proposed. Time Trial Individual & Relay Fee's would be doubled (as usual). This would be an incremental revenue to help us offset some fee's for when OSI hosts Championship Meets (JO's & Regionals). This increase would be a BOD Decision not requiring HOD Approval.
 - a. TPC will secure OSI Championship facilities; OSI will contract/pay/rent the facility....collect the revenue & coordinate volunteers among all participating meets.
 - a. Senior Meet (Nov 2021 - Makos) will run as usual exempting this particular meet model noted above for the scheduled November 2021 Senior Meet.
 - a. Senior Meets after 1/1/22 will follow the new OSI Championships Model as noted above.
 - i. **Erin S. made a motion & unanimously carried to Approve OSI Championship Meet Entry Fee Proposal effective after 1/1/22 as noted above.**
- b. OSI 2021-2022 **Policy Manual** & OSI **Policy & Procedures Manual** 2021-2022 - Steve C.
 - a. ALL BOD Please review our OSI BOD Handbook (few changes and click to acknowledge the Ohio Swimming's Statement of Principles on Ethical Behavior and Conflict of Interest.....last page) ...Go to OSI Web-site....Governance tab....OSI BOD tab....Policy Manual. Upon reviewing the Handbook please sign the Conflict of Interest Acknowledgement Statement found via link on the last page (Appendix 2).
 - b. Policy & Procedures Manual....BOD please review and approve by 8/29....please note revision period has closed as we are posting this Manual on 9/1.
- c. OSI BOD Retreat - October 16, 2021.....please mark your Calendars for our upcoming BOD Retreat on 10/16/21 with Jane Grosser, Senior Consultant, LSC Services, USA-S. Location TBA. A virtual option will be available as well.

6. Next BOD Meeting - Sunday, September 19, 2021 @ 8:00PM

7. Adjournment - Adjourn @ 9:11 PM



Treasurer's Report
Ohio Swimming BOD August 2021 Meeting

To: Ohio Swimming BOD
From: David Lloyd
Date: August 22, 2021
Re: OSI Treasurer's Report

1. Financials as of and for eleven months ended July 31, 2021:
 - a. Net Inflows of \$186,360 compared to \$284,378 for the prior year. Cash inflows from registrations are down 29% compared to the prior year and cash inflows from meet sanctions are down 45% compared to prior year.
 - b. Outflows of \$179,395 compared to \$237,668 for the prior year. Decreases due to decline in awards, travel, convention, COVID support grants and outreach, offset by increases in championship meet costs, zone team costs and Swimmingly.
 - c. We are running a surplus on a year-to-date basis of \$6,965 compared to a surplus of \$46,710 in the prior year and compared to a total budgeted deficit for the year of \$38,720.
2. Other Matters
 - a. Outstanding A/R is \$26,353, down from \$27,721 in June. Amounts overdue past 90 days total \$8,121, down from \$8,883 in June. There is one club with a balance great than \$1,000 that represents almost 90% of the past due balance.
 - b. Balance Sheet and Reserves: We continue to be in a strong balance sheet position with excess reserves of approximately \$40,000.

Respectfully Submitted,

David Lloyd

OSI Treasurer

Ohio Swimming

Profit & Loss Prev Year Comparison

September 2020 through July 2021

	Sep '20 - Jul 21	Sep '19 - Jul 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
In/Out	0.00	0.00	0.00	0.0%
Memberships/Dues(USA Swim)				
2019 Income Recieved in 2020	0.00	0.00	0.00	0.0%
Club Membership Dues	11,450.00	12,835.00	-1,385.00	-10.79%
Club Membership Dues Expense	-3,960.00	-4,840.00	880.00	18.18%
Flex Membership	14,040.00	4,495.00	9,545.00	212.35%
Flex Membership Expense	-5,950.00	-2,030.00	-3,920.00	-193.1%
Flex Membership Upgrade	6,888.00	825.00	6,063.00	734.91%
Non Athlete	49,210.00	55,827.00	-6,617.00	-11.85%
Non Athlete Expense	-45,750.00	-46,624.00	874.00	1.88%
Outreach	220.00	240.00	-20.00	-8.33%
Outreach Expense	-220.00	-376.96	156.96	41.64%
Premium Athlete	351,028.46	467,452.67	-116,424.21	-24.91%
Premium Athlete Expense	-304,594.00	-387,066.00	82,472.00	21.31%
Seasonal Swimmers	6,242.00	7,053.00	-811.00	-11.5%
Seasonal Swimmers Expense	-5,070.00	-3,990.00	-1,080.00	-27.07%
Total Memberships/Dues(USA Swim)	73,534.46	103,800.71	-30,266.25	-29.16%
Other Income				
Approved/Meet Observvation Fees	0.00	1,800.00	-1,800.00	-100.0%
Interest and Dividends (Edward	130.78	0.00	130.78	100.0%
Interest Income(Ckg/Saving)				
Dividends	0.00	135.72	-135.72	-100.0%
Total Interest Income(Ckg/Saving)	0.00	135.72	-135.72	-100.0%
Misc.	17,076.12	4,501.00	12,575.12	279.39%
Total Other Income	17,206.90	6,436.72	10,770.18	167.32%
Sanctions & Meet Revenue				
Approval Surcharges	5,018.00	0.00	5,018.00	100.0%
Sanctions	140.00	4,289.00	-4,149.00	-96.74%
Senior Circuit Entry Fees	0.00	6,908.50	-6,908.50	-100.0%
Splash Fees	28,042.50	54,055.00	-26,012.50	-48.12%
Swimmers Surcharge	62,418.50	108,888.50	-46,470.00	-42.68%
Total Sanctions & Meet Revenue	95,619.00	174,141.00	-78,522.00	-45.09%
Total Income	186,360.36	284,378.43	-98,018.07	-34.47%
Expense				
Operations				
Athlete Representative	1,000.00	0.00	1,000.00	100.0%
Camps/Clinics Coordinator	2,000.00	4,800.00	-2,800.00	-58.33%
Coach Representatives				
Coach Education/Training	2,500.00	847.95	1,652.05	194.83%
Coach of Yr Clinic, Scholorshp	0.00	750.00	-750.00	-100.0%
Total Coach Representatives	2,500.00	1,597.95	902.05	56.45%
Donations	2,600.00	100.00	2,500.00	2,500.0%

Ohio Swimming

Profit & Loss Prev Year Comparison

September 2020 through July 2021

	Sep '20 - Jul 21	Sep '19 - Jul 20	\$ Change	% Change
Interest Expense	0.00	1,041.84	-1,041.84	-100.0%
LSC Conventions/Clinics/Dues				
D&O Insurance	510.00	510.00	0.00	0.0%
House of Delegates Meeting	2,800.00	2,980.58	-180.58	-6.06%
USAS Convention	0.00	14,857.27	-14,857.27	-100.0%
Workshops	3,000.00	2,822.84	177.16	6.28%
Total LSC Conventions/Clinics/Dues	6,310.00	21,170.69	-14,860.69	-70.2%
Officials Chair				
Background Check	454.00	798.00	-344.00	-43.11%
Background Check Renewals	671.00	522.00	149.00	28.54%
Official Dues (\$6.00)	0.00	-1,424.00	1,424.00	100.0%
Officials Chair(Tshirts&Badges)	1,118.36	365.32	753.04	206.13%
Officials Travel	3,661.01	2,972.00	689.01	23.18%
Wkshops,Meetings,Recog,Training	0.00	1,756.45	-1,756.45	-100.0%
Total Officials Chair	5,904.37	4,989.77	914.60	18.33%
Outreach/Diversity				
Diversity	0.00	432.40	-432.40	-100.0%
Outreach-Gear	5,607.08	9,231.91	-3,624.83	-39.26%
Outreach Travel	0.00	1,100.00	-1,100.00	-100.0%
Total Outreach/Diversity	5,607.08	10,764.31	-5,157.23	-47.91%
Permanent Office				
Bank Charges	97.60	74.00	23.60	31.89%
CC & Electronic Fees	374.83	1,064.08	-689.25	-64.77%
Office Expense	7,268.60	7,323.80	-55.20	-0.75%
Payroll Expenses	5,599.27	5,472.00	127.27	2.33%
Payroll Wages	68,233.92	68,233.92	0.00	0.0%
Subcontractor Work	3,280.00	5,830.00	-2,550.00	-43.74%
Worker's Compensation	-207.84	113.04	-320.88	-283.86%
Zoom Accounts	240.00	0.00	240.00	100.0%
Total Permanent Office	84,886.38	88,110.84	-3,224.46	-3.66%
Safe Sport Coordinator	0.00	1,175.13	-1,175.13	-100.0%
Treasurer				
Audit	6,850.00	8,595.00	-1,745.00	-20.3%
Tax Prep	2,895.00	2,855.00	40.00	1.4%
Taxes	100.00	100.00	0.00	0.0%
Total Treasurer	9,845.00	11,550.00	-1,705.00	-14.76%
Total Operations	120,652.83	145,300.53	-24,647.70	-16.96%
Recognition Banquet				
Recognition Banquet Exp	0.00	1,800.00	-1,800.00	-100.0%
Total Recognition Banquet	0.00	1,800.00	-1,800.00	-100.0%
Safe Sport Recognition Discount	1,170.00	0.00	1,170.00	100.0%
Swimmer Support				
Awards				
Age Group	440.10	10,515.43	-10,075.33	-95.82%

Ohio Swimming

Profit & Loss Prev Year Comparison

September 2020 through July 2021

	Sep '20 - Jul 21	Sep '19 - Jul 20	\$ Change	% Change
Seniors	0.00	1,428.40	-1,428.40	-100.0%
Total Awards	440.10	11,943.83	-11,503.73	-96.32%
Championship Facility				
Copier Rental	0.00	452.63	-452.63	-100.0%
SC Jr. Olympics	0.00	2,261.00	-2,261.00	-100.0%
SC Regionals	0.00	4,624.99	-4,624.99	-100.0%
SC Sr Championships	0.00	6,105.00	-6,105.00	-100.0%
Total Championship Facility	0.00	13,443.62	-13,443.62	-100.0%
COVID-19 Grants	-600.00	15,580.00	-16,180.00	-103.85%
Meets				
Distance Meets	0.00	3,750.00	-3,750.00	-100.0%
LSC Virtual Championship Income	-11,012.00	0.00	-11,012.00	-100.0%
LSC Virtual Championship Meets	46,864.07	0.00	46,864.07	100.0%
Senior Circuit Meets	0.00	9,000.00	-9,000.00	-100.0%
Total Meets	35,852.07	12,750.00	23,102.07	181.19%
Open Water Programs				
Zone Team-Open Water	768.00	0.00	768.00	100.0%
Total Open Water Programs	768.00	0.00	768.00	100.0%
Senior Travel Fund				
Coach Travel	0.00	0.00	0.00	0.0%
Futures	0.00	-150.00	150.00	100.0%
Long Course	0.00	0.00	0.00	0.0%
Open Water	0.00	0.00	0.00	0.0%
Spring 2019 (pd 2020)	0.00	63.14	-63.14	-100.0%
Summer 2019 (pd 2020)	0.00	28,505.83	-28,505.83	-100.0%
Winter 2020 (pd 2020)	0.00	7,390.23	-7,390.23	-100.0%
Total Senior Travel Fund	0.00	35,809.20	-35,809.20	-100.0%
Swimmingly				
Kits	8,422.33	0.00	8,422.33	100.0%
Total Swimmingly	8,422.33	0.00	8,422.33	100.0%
Zone Team				
Zone Team Coaches	4,650.00	0.00	4,650.00	100.0%
Zone Team Expenses	8,039.60	1,040.90	6,998.70	672.37%
Total Zone Team	12,689.60	1,040.90	11,648.70	1,119.1%
Total Swimmer Support	57,572.10	90,567.55	-32,995.45	-36.43%
Total Expense	179,394.93	237,668.08	-58,273.15	-24.52%
Net Ordinary Income	6,965.43	46,710.35	-39,744.92	-85.09%
Net Income	6,965.43	46,710.35	-39,744.92	-85.09%

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2020 through July 2021

	Sep '20 - Jul 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Memberships/Dues(USA Swim)				
2018 Income Recieved in 2019	0.00	0.00	0.00	0.0%
2020 Income Recieved in 2021	0.00	35,000.00	-35,000.00	0.0%
Club Membership Dues	11,450.00	0.00	11,450.00	100.0%
Club Membership Dues Expense	-3,960.00	0.00	-3,960.00	100.0%
Flex Membership	14,040.00	0.00	14,040.00	100.0%
Flex Membership Expense	-5,950.00	0.00	-5,950.00	100.0%
Flex Membership Upgrade	6,888.00			
Non Athlete	49,210.00	55,440.00	-6,230.00	88.76%
Non Athlete Expense	-45,750.00	-46,080.00	330.00	99.28%
Outreach	220.00	400.00	-180.00	55.0%
Outreach Expense	-220.00	-400.00	180.00	55.0%
Premium Athlete	351,028.46	457,380.00	-106,351.54	76.75%
Premium Athlete Expense	-304,594.00	-380,160.00	75,566.00	80.12%
Seasonal Swimmers	6,242.00	20,520.00	-14,278.00	30.42%
Seasonal Swimmers Expense	-5,070.00	-16,200.00	11,130.00	31.3%
Total Memberships/Dues(USA Swim)	73,534.46	125,900.00	-52,365.54	58.41%
Other Income				
Approved/Meet Observvation Fees	0.00	1,900.00	-1,900.00	0.0%
Interest and Dividends (Edward	130.78	200.00	-69.22	65.39%
Interest Income(Ckg/Saving)				
Dividends	0.00	0.00	0.00	0.0%
Total Interest Income(Ckg/Saving)	0.00	0.00	0.00	0.0%
Misc.	17,076.12	19,800.00	-2,723.88	86.24%
Total Other Income	17,206.90	21,900.00	-4,693.10	78.57%
Sanctions & Meet Revenue				
Approval Surcharges	5,018.00	0.00	5,018.00	100.0%
Sanctions	140.00	4,300.00	-4,160.00	3.26%
Senior Circuit Entry Fees	0.00	6,900.00	-6,900.00	0.0%
Splash Fees	28,042.50	47,500.00	-19,457.50	59.04%
Swimmers Surcharge	62,418.50	87,500.00	-25,081.50	71.34%
Total Sanctions & Meet Revenue	95,619.00	146,200.00	-50,581.00	65.4%
Savings(From)				
Tfr from Olympic Travel Fund	0.00	28,000.00	-28,000.00	0.0%
Total Savings(From)	0.00	28,000.00	-28,000.00	0.0%
Total Income	186,360.36	322,000.00	-135,639.64	57.88%
Expense				
Operations				
Administrative Review Board	0.00	100.00	-100.00	0.0%
Administrative Vice Chairman	0.00	500.00	-500.00	0.0%
Age Group Chairman	0.00	100.00	-100.00	0.0%
Athlete Representative	1,000.00	1,000.00	0.00	100.0%

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2020 through July 2021

	Sep '20 - Jul 21	Budget	\$ Over Budget	% of Budget
Camps/Clinics Coordinator	2,000.00	11,200.00	-9,200.00	17.86%
Coach Representatives				
Coach Education/Training	2,500.00	1,000.00	1,500.00	250.0%
Coach of Yr Clinic, Scholarship	0.00	4,000.00	-4,000.00	0.0%
Coach of Yr Plaques	0.00	400.00	-400.00	0.0%
Total Coach Representatives	2,500.00	5,400.00	-2,900.00	46.3%
Disability Swimming Coordinator	0.00	3,000.00	-3,000.00	0.0%
Donations	2,600.00	500.00	2,100.00	520.0%
General Chairman	0.00	5,000.00	-5,000.00	0.0%
Interest Expense	0.00	1,050.00	-1,050.00	0.0%
LSC Conventions/Clinics/Dues				
Central Zone Dues	0.00	100.00	-100.00	0.0%
D&O Insurance	510.00	525.00	-15.00	97.14%
House of Delegates Meeting	2,800.00	1,975.00	825.00	141.77%
USAS Convention	0.00	0.00	0.00	0.0%
Workshops	3,000.00	1,957.00	1,043.00	153.3%
Total LSC Conventions/Clinics/Dues	6,310.00	4,557.00	1,753.00	138.47%
Officials Chair				
Background Check	454.00	2,000.00	-1,546.00	22.7%
Background Check Renewals	671.00			
Official Dues (\$6.00)	0.00	-1,500.00	1,500.00	0.0%
Officials Chair(Tshirts&Badges)	1,118.36	500.00	618.36	223.67%
Officials Travel	3,661.01	15,000.00	-11,338.99	24.41%
Wkshops,Meetings,Recog,Training	0.00	3,000.00	-3,000.00	0.0%
Total Officials Chair	5,904.37	19,000.00	-13,095.63	31.08%
Operational Risk Coordinator	0.00	600.00	-600.00	0.0%
Outreach/Diversity				
CZ Diversity Select Camp	0.00	2,500.00	-2,500.00	0.0%
CZ Diversity Select Camp Income	0.00	2,000.00	-2,000.00	0.0%
Diversity/Inclusion Clinic	0.00	0.00	0.00	0.0%
Learn To Swim	0.00	2,000.00	-2,000.00	0.0%
Multi Cultural Camp	0.00	2,500.00	-2,500.00	0.0%
Outreach-Gear	5,607.08	12,000.00	-6,392.92	46.73%
Outreach Travel	0.00	5,500.00	-5,500.00	0.0%
Total Outreach/Diversity	5,607.08	26,500.00	-20,892.92	21.16%
Permanent Office				
Bank Charges	97.60	85.00	12.60	114.82%
CC & Electronic Fees	374.83			
Office Expense	7,268.60	7,171.00	97.60	101.36%
Payroll Expenses	5,599.27	98,907.59	-93,308.32	5.66%
Payroll Wages	68,233.92			
Subcontractor Work	3,280.00	20,000.00	-16,720.00	16.4%
Worker's Compensation	-207.84	310.00	-517.84	-67.05%
Zoom Accounts	240.00			

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2020 through July 2021

	Sep '20 - Jul 21	Budget	\$ Over Budget	% of Budget
Permanent Office - Other	0.00	0.00	0.00	0.0%
Total Permanent Office	84,886.38	126,473.59	-41,587.21	67.12%
Safe Sport Coordinator	0.00	2,400.00	-2,400.00	0.0%
Safety Coordinator	0.00	0.00	0.00	0.0%
Secretary	0.00	110.00	-110.00	0.0%
Senior Vice-Chairman	0.00	2,500.00	-2,500.00	0.0%
Treasurer				
Audit	6,850.00	6,500.00	350.00	105.39%
Tax Prep	2,895.00	3,000.00	-105.00	96.5%
Taxes	100.00	100.00	0.00	100.0%
Total Treasurer	9,845.00	9,600.00	245.00	102.55%
Total Operations	120,652.83	219,590.59	-98,937.76	54.94%
Recognition Banquet				
Recognition Banquet Exp	0.00	9,420.00	-9,420.00	0.0%
Total Recognition Banquet	0.00	9,420.00	-9,420.00	0.0%
Safe Sport Recognition Discount	1,170.00			
Swimmer Support				
Awards				
Age Group	440.10			
Awards - Other	0.00	15,530.00	-15,530.00	0.0%
Total Awards	440.10	15,530.00	-15,089.90	2.83%
Championship Facility				
Open Water Championship	0.00	1,750.00	-1,750.00	0.0%
Championship Facility - Other	0.00	27,750.00	-27,750.00	0.0%
Total Championship Facility	0.00	29,500.00	-29,500.00	0.0%
COVID-19 Grants	-600.00			
Meets				
Distance Meets	0.00	2,500.00	-2,500.00	0.0%
LSC Virtual Championship Income	-11,012.00			
LSC Virtual Championship Meets	46,864.07			
Senior Circuit Meets	0.00	4,500.00	-4,500.00	0.0%
Total Meets	35,852.07	7,000.00	28,852.07	512.17%
Open Water Programs				
Open Water-Awards	0.00	430.00	-430.00	0.0%
Open Water Zone Team Travel	0.00	2,500.00	-2,500.00	0.0%
Zone Team-Open Water	768.00			
Total Open Water Programs	768.00	2,930.00	-2,162.00	26.21%
Senior Travel Fund				
Olympic Trials	0.00	28,000.00	-28,000.00	0.0%
Senior Travel Fund - Other	0.00	33,750.00	-33,750.00	0.0%
Total Senior Travel Fund	0.00	61,750.00	-61,750.00	0.0%
Swimmingly				
Kits	8,422.33			
Total Swimmingly	8,422.33			

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2020 through July 2021

	Sep '20 - Jul 21	Budget	\$ Over Budget	% of Budget
Zone Team				
Zone Team Coaches	4,650.00			
Zone Team Expenses	8,039.60			
Zone Team - Other	0.00	15,000.00	-15,000.00	0.0%
Total Zone Team	12,689.60	15,000.00	-2,310.40	84.6%
Total Swimmer Support	57,572.10	131,710.00	-74,137.90	43.71%
Total Expense	179,394.93	360,720.59	-181,325.66	49.73%
Net Ordinary Income	6,965.43	-38,720.59	45,686.02	-17.99%
Net Income	6,965.43	-38,720.59	45,686.02	-17.99%

Ohio Swimming

Balance Sheet

As of July 31, 2021

Jul 31, 21

ASSETS

Current Assets

Checking/Savings

Edward Jones

Olympic Trial Funds (Reserved) 28,000.00

Edward Jones - Other 345,882.40

Total Edward Jones 373,882.40

Edward Jones Money Market 57,357.39

FMB Checking 9,334.31

Total Checking/Savings 440,574.10

Accounts Receivable

Accounts Receivable 1,030.00

Total Accounts Receivable 1,030.00

Total Current Assets 441,604.10

TOTAL ASSETS 441,604.10

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

Payroll Liabilities 210.07

SBA Paycheck Protection Program 15,400.00

Total Other Current Liabilities 15,610.07

Total Current Liabilities 15,610.07

Total Liabilities 15,610.07

Equity

Opening Bal Equity 220,316.78

Retained Earnings 198,711.82

Net Income 6,965.43

Total Equity 425,994.03

TOTAL LIABILITIES & EQUITY 441,604.10

Ohio Swimming
Profit & Loss Budget Overview
September 2019 through August 2020

FY 21 Budget Planning Spreadsheet		-DRAFT-	-PRIOR FY BUDGET-	-PRIOR FY BUDGET-	-PRIOR FY BUDGET-	For comparison purposes the 19-20 & 20-21 budgets are presented - note: some accounts are summarized to total only vs complete breakdowns on both budgets	Finance Committee notes on 7/13/2021
		Sept 21-Aug 22	Sept 20 - Aug 21	Sep '19 - Aug 20	Sep '18 - Aug 19	2022 Budget Notes	
Ordinary Income/Expense							
Income							
Memberships/Dues(USA Swim)							
Outstanding A/R		\$ 20,000.00	\$ 35,000.00	\$ 20,000.00	0.00	Notes: Not sure what has not been billed for registrations yet; will need to update in August	Best estimate now is \$20K based on History = \$20K in FY20, \$24K in FY19, and \$36K in FY18. Need to update prior to HOD approval.
Athlete		\$ 434,500.00	\$ 457,380.00	\$ 495,000.00	474,500.00	Notes: 2020-present 21% decrease (actual to actual), 2021 Budget 5940 athletes, 5500 athletes predicted for FY22, 5500@579	5500 is based on 10% growth over current 5015 annual athlete membership now. Seems reasonable, if not conservative.
Athlete Expense		\$ (363,000.00)	\$ (380,160.00)	\$ (396,000.00)	-390,400.00	5500*66	
Club Membership Dues		\$ 12,600.00	\$ -	\$ 13,755.00	13,525.00	Notes: 2020-present 9% decrease, historically about 66 clubs, 63 clubs predicted for 2022	OK
Club Membership Dues Expense		\$ (4,410.00)	\$ -	\$ (4,970.00)	-4,820.00	63@570	OK
Flex Membership Dues		\$ 13,200.00				2020-present 652, 660 predicted for 21-22, 660@\$20	OK
Flex Membership Dues Expense		\$ (6,600.00)				660@\$10	OK
Non Athlete		\$ 63,200.00	\$ 55,440.00	\$ 63,750.00	62,415.00	Notes: 2020-present 8% decrease, 2021 budget 720 non athletes, 800 predicted for 2022, 800@\$79	Current members are 724. 800 represents 10% growth. Reasonable and conservative.
Non Athlete Expense		\$ (52,800.00)	\$ (46,080.00)	\$ (51,000.00)	-52,155.00	800@\$66	OK
Outreach		\$ 400.00	\$ 400.00	\$ 400.00	375.00	Notes: 2020-present 8% decrease, 2021 budget 80 outreach, 80 outreach predicted for 2022, 80@\$5.00	OK
Outreach Expense		\$ (400.00)	\$ (400.00)	\$ (400.00)	-375.00	80@\$5.00	OK
Seasonal Swimmers		\$ 13,300.00	\$ 20,520.00	\$ 26,600.00	27,170.00	Notes: 2020-present 54% decrease, 2021 budget 540 Seasonal only 250 registered to date, difference may be due to added flex, 350 seasonal predicted for 2022, 350@38, 50%FY21 budget	OK, not significant.
Seasonal Swimmers Expense		\$ (10,500.00)	\$ (16,200.00)	\$ (21,000.00)	-21,450.00	350@30	OK, not significant.
Total Memberships/Dues(USA Swim)		\$ 119,490.00	\$ 125,900.00	\$ 146,135.00	108,785.00		
Other Income							
Approved/Meet Observation Fees		account moved	\$ 1,900.00	\$ 1,900.00	2,000.00		
Dividends		\$ 200.00	\$ 200.00	\$ 200.00	414.00	Notes: Same as last year budget	OK, not significant.
Transfer from Olympic Travel Fund		\$ -	\$ 28,000.00	\$ 28,000.00	0.00		
Misc.		\$ 19,800.00	\$ 19,800.00	\$ 3,905.59	2,050.00	Notes: current year to present actual \$16,780.00, includes late fees, non discounted club dues, 2nd PPP forgiveness. Same as FY21 budget \$19,800.00	\$15400 is the 2nd PPP forgiveness, if confirmation comes in after FY21 ends, then would be FY22 item. This is up to the government, so no control by OSI on timing. Need to follow-up on status prior to approving budget at HOD.
Total Other Income		\$ 20,000.00	\$ 49,900.00	\$ 34,005.59	4,464.00		
Sanctions & Meet Revenue							
Approved/Meet Observation Fees		\$ 5,000.00				Notes: Same as current year to present actual	OK, not significant.
HERE Splash Fees		\$ 95,000.00	\$ 47,500.00	\$ 95,000.00	100,000.00	SAME AS FY20 BUDGET	
Sanction Application Fees		\$ -	\$ 4,300.00	\$ 3,800.00	3,100.00	No charge for 21/22 season	
Senior Circuit Entry Fees		\$ -	\$ 6,900.00	\$ 6,300.00	5,000.00	NO Longer Exists	
Swimmers Surcharge		\$ 175,000.00	\$ 87,500.00	\$ 175,000.00	18,000.00	SAME AS FY20 BUDGET (35,000 x \$5 = \$175,000)	
Total Sanctions & Meet Revenue		\$ 275,000.00	\$ 146,200.00	\$ 280,100.00	185,350.00		
Total Income		\$ 414,490.00	\$ 322,000.00	\$ 460,240.59	298,599.00	Notes: 2022 Budget to present actual prediction 28% increase to current year actual as of 6/8/2021	
Expense							
Operations							
Administrative Review Board		\$ 100.00	\$ 100.00	\$ 100.00	100.00		ok
Administrative Vice Chairman		\$ 500.00	\$ 500.00	\$ 500.00	500.00		ok
Age Group Chairman		\$ 100.00	\$ 100.00	\$ 100.00	100.00		ok
Athlete Representative		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	1,000.00		
Camps/Clinics Coordinator		\$ 8,200.00	\$ 11,200.00	\$ 11,200.00	0.00	Requested	ok
Coach Representatives							
Coach Education/Training		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	1,000.00	SALY	ok
Coach of Yr Clinic, Scholarship		\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	2,000.00	SALY Per policy up to \$1000/each reimbursement	ok
Coach of Yr Plaques		\$ 500.00	\$ 400.00	\$ 400.00	200.00	Requested	ok
Total Coach Representatives		\$ 5,500.00	\$ 5,400.00	\$ 5,400.00	3,200.00		
Disability Swimming Coordinator		\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	3,000.00	SALY	ok
Donations		\$ 500.00	\$ 500.00	\$ 1,500.00	2,000.00	Donation to Jose Cerda foundation	ok
General Chairman		\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	10,000.00		ok
Interest Expense		\$ 1,050.00	\$ 1,050.00	\$ 720.00	0.00		ok
LSC Conventions/Clinics/Dues							
Central Zone Dues		\$ 1,375.00	\$ 100.00	\$ 100.00	100.00	25x5500, new fee structure .25 per registered athlete	ok
D&O Insurance		\$ 525.00	\$ 525.00	\$ 525.00	525.00		ok
House of Delegates Meeting		\$ 1,975.00	\$ 1,975.00	\$ 1,975.00	1,975.00	HOD Spring may be in person with Swimposium; will need some budget to rent space for a meeting.	ok
USA Swimming Annual Meeting		\$ 4,000.00	\$ -	\$ 18,000.00	20,270.00	SALY/4, will be changed to an annual meeting with committees meeting in person and most members meeting virtual.	ok
Workshops		\$ 5,000.00	\$ 1,957.00	\$ 1,957.00	1,957.00	Board Retreats added to SALY	ok
Total LSC Conventions/Clinics/Dues		\$ 12,875.00	\$ 4,557.00	\$ 22,557.00	24,827.00		
Officials Chair							
Background Check		\$ 5,795.00	\$ 2,000.00	\$ 2,300.00	5,000.00	Requested	ok
Official Dues (\$6.00)		\$ -	\$ (1,500.00)	\$ (1,800.00)	-1,800.00	Requested (not going to be collected from Officials 21/22)	ok
Officials Chair(Tshirts&Badges)		\$ 1,075.00	\$ 500.00	\$ 500.00	599.04	Requested \$324.00, actual is \$1,067.00,FY22 \$1075.00	ok
Officials Travel		\$ 15,000.00	\$ 15,000.00	\$ 15,200.00	15,360.00	Requested \$24,000.00 Reduced to \$15,000.00 based on history of not spending the \$15k	ok
Officials Travel Olympic Trials				\$ 3,000.00	0.00		ok
Wkshops,Meetings,Recog,Training		\$ 2,500.00	\$ 3,000.00	\$ 3,000.00	2,788.80	Requested	ok
Total Officials Chair		\$ 24,370.00	\$ 19,000.00	\$ 22,200.00	21,947.84		
Outreach/Diversity							
CZ Diversity Select Camp		\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	2,000.00	SALY	ok
Diversity/Inclusion Clinic		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	4,000.00	SALY	ok
Learn To Swim		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00		SALY	ok
Multi Cultural Camp/Meet		\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	2,500.00	SALY Camp/Meet alternate years	ok
Outreach-Gear		\$ 12,000.00	\$ 12,000.00	\$ 12,000.00	13,000.00	SALY	ok
Outreach Travel		\$ 11,000.00	\$ 5,500.00	\$ 11,000.00	2,500.00	SALY	ok
Total Outreach/Diversity		\$ 32,000.00	\$ 26,500.00	\$ 32,000.00	24,000.00	SALY	
Permanent Office		\$ 133,798.35	\$ 126,473.59	\$ 126,473.59	106,253.39		See below for details.
Safe Sport Coordinator		\$ 2,400.00	\$ 2,400.00	\$ 2,400.00	2,400.00	Requested	ok
Safety Coordinator		\$ 600.00	\$ 600.00	\$ 600.00	600.00	Requested	ok
Secretary		\$ 100.00	\$ 110.00	\$ 110.00	100.00		ok
Senior Vice-Chairman		\$ 500.00	\$ 2,500.00	\$ 2,500.00	100.00	Reduced	ok

Ohio Swimming
Profit & Loss Budget Overview
September 2019 through August 2020

FY 21 Budget Planning Spreadsheet				-DRAFT-	-PRIOR FY BUDGET-	-PRIOR FY BUDGET-	-PRIOR FY BUDGET-	For comparison purposes the 19-20 & 20-21 budgets are presented - note: some accounts are summarized to total only vs complete breakdowns on both budgets		Finance Committee notes on 7/13/2021
				Sept'21-Aug'22	Sept'20 - Aug 21	Sep '19 - Aug 20	Sep '18 - Aug 19	2022 Budget Notes		
				Treasurer						
				Audit	\$ 9,000.00	\$ 6,500.00	\$ 6,000.00	6,000.00	Full audit FY'22	ok
				Tax Prep	\$ 3,000.00	\$ 3,000.00	\$ 2,900.00	2,900.00		ok
				Taxes	\$ 100.00	\$ 100.00	\$ 100.00	100.00		ok
				Total Treasurer	\$ 12,100.00	\$ 9,600.00	\$ 9,000.00	9,000.00		
				Total Operations	\$ 243,693.35	\$ 219,590.59	\$ 246,360.59	209,128.23		
				Recognition Banquet	\$ 10,000.00	\$ 9,420.00	\$ 9,420.00	9,420.00		ok
				Swimposium	\$ 10,000.00				Added - follows olympic year	ok
				Swimmer Support						
				Awards	\$ 15,530.00	\$ 15,530.00	\$ 15,530.00	15,530.00		ok
				Championship (Facility Reserved						
				Open Water Championship	\$ 3,500.00	\$ 1,750.00	\$ 3,500.00		Requested	ok
				Championship (Facility Reserved -	\$ 60,000.00	\$ 27,750.00	\$ 55,500.00	59,250.00	Facility Reimbursements increase more?	ok
				Total Championship (Facility Reserved	\$ 63,500.00	\$ 29,500.00	\$ 59,000.00	59,250.00		
				Meets						
				Distance Meets	\$ 5,000.00	\$ 2,500.00	\$ 5,000.00	5,000.00	SALY \$1,250.00/meet x 4 meets	ok
				Senior Circuit Meets	\$ -	\$ 4,500.00	\$ 9,000.00	9,000.00	NO longer exists	
				Total Meets	\$ 5,000.00	\$ 7,000.00	\$ 14,000.00	\$ 14,000.00	SALY	
				Open Water Programs						
				Open Water-Awards	\$ 430.00	\$ 430.00	\$ 430.00	430.00	Requested	ok
				Open Water Camps			\$ -	3,360.00		
				Zone Team-Open Water	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	2,030.00	Requested	ok
				Total Open Water Programs	\$ 2,930.00	\$ 2,930.00	\$ 2,930.00	5,820.00		
				Olympic Trials Travel Fund	\$ 5,000.00	\$ 28,000.00	\$ 28,000.00	0.00	10k x 3 years = \$30K, with 50% funded from investment appreciation. Hence \$15k/3 = \$5k	Needs to be \$30K / 3 years = \$10K if we want to replenish to \$30K in only 3 year cycle. To discuss at BOD meeting on 7/25.
				Senior Travel Fund (Reserved)	\$ 80,000.00	\$ 33,750.00	\$ 70,000.00	26,900.00	Requested	ok
				Zone Team						
				Zone Team Expenses	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	6,100.00	Requested	ok
				Zone Team Income						
				Total Zone Team	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	6,100.00		
				Total Swimmer Support	\$ 186,960.00	\$ 131,710.00	\$ 204,460.00	\$ 127,600.00		
				Total Expense	\$ 450,653.35	\$ 360,720.59	\$ 460,240.59	\$ 346,148.23		
				Net Ordinary Income	\$ (36,163.35)	\$ (38,720.59)	\$ -	\$ (47,549.23)		
				Net Income	\$ (36,163.35)	\$ (38,720.59)	\$ -	\$ -47,549.23		
				Permanent Office						
				Bank Charges	\$ 100.00	\$ 85.00	\$ 85.00	85.00		ok
				Office Expense	\$ 7,500.00	\$ 7,171.00	\$ 7,171.00	10,271.04		ok
				Payroll Expenses	\$ 108,798.35	\$ 98,907.59	\$ 98,907.59	92,437.35		ok
				Payroll Wages		\$ -	\$ -	-		Increase for COLA / bonus.
				Subcontractor Work	\$ 17,000.00	\$ 20,000.00	\$ 20,000.00	3,150.00		
				Worker's Compensation	\$ 400.00	\$ 310.00	\$ 310.00	310.00		Reflects 17 hours / week x 50 weeks x \$20 / hour = \$17k
				Permanent Office - Other		\$ -	\$ -	0.00		ok
				Total Permanent Office	\$ 133,798.35	\$ 126,473.59	\$ 126,473.59	106,253.39		
				OSI RESERVE REQUIREMENT						
				Annual operating expenses	\$ 422,653.35		\$ 432,240.59			
				75% factor	\$ 0.75		\$ 0.75			
				Total	\$ 316,990.01		\$ 324,180.44			
				Olympic Trial Travel Fund	\$ 10,000.00		\$ -			
				Required OSI Reserves	\$ 326,990.01		\$ 324,180.44			

Historical Budget to Actuals				21-'22 Budget	20'21 Budget	20-'21 Actual	19-'20 Budget	19-'20 Actual	18-'19 Budget	18-'19 Actual	17-'18 Budget	17-'18 Actual
			Ordinary Income/Expense									
			Income									
			Memberships/Dues(USA Swim)									
			Outstanding A/R	\$ 35,000.00	\$ 35,000.00		20,000.00		47,834.00			36,000.00
			Athlete	\$ 521,400.00	\$ 457,380.00	338,552.07	495,000.00	471,870.67	474,500.00	464,265.49	468,600.00	436,614.72
			Athlete Expense	\$ (435,600.00)	\$ (380,160.00)	-301,190.00	-396,000.00	-387,066.00	-390,400.00	-397,396.00	-382,800.00	-374,156.00
			Club Membership Dues	\$ 12,600.00		10,650.00	13,755.00	13,235.00	13,525.00	14,165.00	13,000.00	12,655.00
			Club Membership Dues Expense	\$ (4,410.00)		-3,890.00	-4,970.00	-4,840.00	-4,820.00	-4,760.00	-4,550.00	-4,620.00
			Flex Membership Dues	\$ 13,200.00		12,260.00		5,435.00		55.63		
			Flex Membership Dues Expense	\$ (6,600.00)		-5,900.00		-2,030.00				
			Flex Membership Upgrade			4,788.00		825.00				
			Non Athlete	\$ 63,200.00	\$ 55,440.00	46,673.00	63,750.00	57,359.00	62,415.00	60,116.74	61,415.00	63,656.00
			Non Athlete Expense	\$ (52,800.00)	\$ (46,080.00)	-41,834.00	-51,000.00	-46,624.00	-52,155.00	-49,547.00	-50,170.00	-48,602.00
			Outreach	\$ 400.00	\$ 400.00	215.00	400.00	240.00	375.00	139.60	375.00	425.00
			Outreach Expense	\$ (400.00)	\$ (400.00)	-220.00	-400.00	-376.96	-375.00	-476.76	-375.00	-430.00
			Seasonal Swimmers	\$ 13,300.00	\$ 20,520.00	1,260.00	26,600.00	7,509.00	27,170.00	28,114.25	35,700.00	28,927.00
			Seasonal Swimmers Expense	\$ (10,500.00)	\$ (16,200.00)	-5,070.00	-21,000.00	-3,990.00	-21,450.00	-15,280.00	-30,600.00	-23,360.00
			Total Memberships/Dues(USA Swim)	\$148,790.00	\$ 125,900.00	\$ 56,294.07	\$ 146,135.00	\$ 111,546.71	\$ 108,785.00	\$ 147,230.95	\$ 110,595.00	127,109.72
			Other Income									
			Approved/Meet Observation Fees		1,900.00	account moved	1,900.00	1,800.00	2,000.00	1,900.00	3,300.00	1,950.00
			Dividends	\$ 200.00	\$ 200.00	129.63	200.00	\$ 19,585.10	\$ 414.00	\$ 19,259.42	65.00	14,959.11
			Transfer from Olympic Travel Fund		\$ 28,000.00		\$ 28,000.00				0.00	0.00
			Misc.	\$ 19,800.00	19,800.00	16,769.57	3,905.59	4,526.00	2,050.00	5,020.00	3,124.00	2,237.00
			Total Other Income	\$ 20,000.00	\$ 49,900.00	\$ 16,899.20	\$ 34,005.59	\$ 25,911.10	\$ 4,464.00	\$ 26,179.42	\$ 6,489.00	19,330.23
			Sanctions & Meet Revenue									
			Approved/Meet Observation Fees									
			Entry Fees							\$ -		
			Sanctions									
			Senior Circuit Entry Fees									
			Swimmers Surcharge							\$ -		
			Total Sanctions & Meet Revenue	\$285,100.00	\$ 146,200.00	\$ 80,791.00	280,100.00	\$ 183,355.50	\$ 185,350.00	\$ 171,502.25	\$ 193,600.00	167,473.50
			Total Income	\$453,890.00	\$ 322,000.00	\$ 153,984.27	\$ 460,240.59	\$ 320,813.31	\$ 298,599.00	\$ 344,912.62	\$ 310,684.00	313,913.45

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

<u>Date</u>	<u>Sanction #</u>	<u>Meet</u>	<u>Notes</u> <i>(all meets Timed Final and SCY unless otherwise noted)</i>	<u>Entry Chair</u>
2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
Sep 2021				
25		DR 2021 Intrasquad		Anissa Kanzari daytonraidersbilling@gmail.com
Oct 2021				
2		RAYS Intrasquad		Todd Billhimer swimcoach25@gmail.com
3		WTRC Black & Gold Meet		Rick Guerin fhguerin4th@gmail.com
3		CAC Pentathlon		Chip Carrigan meetentry@swimcincinnati.org
8-10		DR 2021 Gunnar Listerman Memorial Invitational		Anissa Kanzari daytonraidersbilling@gmail.com
9		RSC Robert VanHorn Invitational		Andrea Sorg asorg@bcssd.com
9		WOR October Intrasquad		Bernard Vrancken coachbernard@worthingtonpools.com
9		MAKO Dual meet with TBD		Terri Shannon shannot1@miamioh.edu
10		NAAC IMX Challenge		Erin Reetz erin.reetz@gmail.com
10	Pending Application Receipt	UAC Intrasquad		

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

<u>Date</u>	<u>Sanction #</u>	<u>Meet</u>	<u>Notes</u> <i>(all meets Timed Final and SCY unless otherwise noted)</i>	<u>Entry Chair</u>
2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
14		SOS Oct. Developmental		Josh Fate coachfate@gmail.com
20-24		SOS Black Swamp Invitational		Josh Fate coachfate@gmail.com
22-24		WTRC Andrew Worley Memorial Invitational Meet		Rick Guerin fhguerin4th@gmail.com
22-24		CLPR Clippers Halloween Meet		Jenny Kunkel Clippers.Swimming@clipperswim.org
23		WOR-UASC October Dual Meet		Bernard Vrancken coachbernard@worthingtonpools.com
23-24		BSC Spooktacular Invite		Alex Moody moodyswims@gmail.com
24	Pending Application Receipt	UAC Senior Meet		
25		CM Cincinnati Marlins Intrasquad		Lisa Habel lhabel@cincy-marlins.com
30		WOR-BKYS October Dual Meet		Bernard Vrancken coachbernard@worthingtonpools.com
Nov 2021				
5-7		KCST John Lunsford Memorial Meet		David Back swimdavidc@woh.rr.com
5-7		UASC Golden Bear Invitational		Erin Reetz erin.reetz@gmail.com

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

<u>Date</u>	<u>Sanction #</u>	<u>Meet</u>	<u>Notes</u> <u>(all meets Timed Final and</u> <u>SCY unless otherwise noted)</u>	<u>Entry Chair</u>
2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
6-7		GTAC DiSalle Holiday Turkey Meet		Brent Ransom gtacentries@gmail.com
12-14		CM Jose Cerda Invitational		Lisa Habel lhabel@cincy-marlins.com
12-14		RAYS Mason Fall Invitational		Todd Billhimer swimcoach25@gmail.com
13		WOR-WAC November Dual Meet		Bernard Vrancken coachbernard@worthingtonpools.com
14		GCST November Splash		Kristina Prices kristina0972@hotmail.com
20		WOR-NAAC November Dual Meet		Bernard Vrancken coachbernard@worthingtonpools.com
20-21		BSC Age Group Invitational	14 and under	Alex Moody moodyswims@gmail.com
Dec 2021	4	WOR-GCSTO December Dual Meet		Bernard Vrancken coachbernard@worthingtonpools.com
	4-5	BGSC Holiday Invitational		Carolyn Strunk bgscgatorsheadcoach@gmail.com
	4-5	BGSC Virtual Distance Swim Meet		Carolyn Strunk bgscgatorsheadcoach@gmail.com
	4-5	WTRC Winter Invitational Meet		Rick Guerin fhguerin4th@gmail.com

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2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
5		MAKO Little Elves		Terri Shannon shannot1@miamioh.edu
10-12		MAKO Holiday Classic	Prelim/Final	Terri Shannon shannot1@miamioh.edu
12		NAAC Penguin Plunge		Erin Reetz erin.reetz@gmail.com
12	Pending Application Receipt	UAC Holiday Meet		
17-19		GCST Holiday Cheer Invitational		Kristina Prices kristina0972@hotmail.com
17-19		WAC Ohio Distance Challenge/Katy Callard Distance Meet		Jim Peterfish youthletics@columbus.rr.com
18		CAC Virtual Distance Swim Meet		Chip Carrigan meetentry@swimcincinnati.org
19		KCST Virtual Distance Swim Meet		David Back swimdavidc@woh.rr.com
Jan 2022				
7-8		WOR-WAC-DCST Tri-Meet		Bernard Vrancken coachbernard@worthingtonpools.com
7-9		CM Cincinnati Marlins Holiday Wrap-Up		Lisa Habel lhabel@cincy-marlins.com
8-9		UASC Triple Crown Meet	14 & under	Erin Reetz erin.reetz@gmail.com

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

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2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
8-9		SOS Puppy Mania		Rick Guerin fhguerin4th@gmail.com
9		NAC Mini Meet		Jeremy Taylor jtaylor@defiance.edu
14-16		CLPR Clippers Mid Winter Meet	Prelim/Final	Jenny Kunkel Clippers.Swimming@clipperswim.org
16		BSC OSI Safe Sport		Alex Moody moodyswims@gmail.com
16		GCST Winter Open		Kristina Prices kristina0972@hotmail.com
21-23		KCST Toni & Bruce Bischoff Medals Meet		David Back swimdavidc@woh.rr.com
21-23		WOR Kelly German Memorial Meet	Prelim/Final	Bernard Vrancken coachbernard@worthingtonpools.com
23		CAC Winter Sprint Meet		Chip Carrigan meetentry@swimcincinnati.org
23	Pending Application Receipt	UAC Frosty Fun "B" Meet		
Feb 2022				
4-6		CM Cincinnati Marlins TYR Invitational	Prelim/Final	Lisa Habel lhabel@cincy-marlins.com
4-6		DR 2022 Becki Rine Memorial Invitational		Anissa Kanzari daytonraidersbilling@gmail.com

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

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2021-2022 Short Course Schedule		<u>Meet Bids Submitted Summer 2021</u>		
4-6		GCST Last Ditch Meet		Kristina Prices kristina0972@hotmail.com
13		NAAC Valentine' Day Splash		Erin Reetz erin.reetz@gmail.com
23		UASC Steve Neri Time Trial		Erin Reetz erin.reetz@gmail.com
27		CLPR Clippers Mary Lou Mini Meet @ Silverlake		Jenny Kunkel Clippers.Swimming@clipperswim.org
27		DR 2022 Last Chance Qualifier		Anissa Kanzari daytonraidersbilling@gmail.com
March 2022				
1		CM Championship Qualifier Meet		Lisa Habel lhabel@cincy-marlins.com
1		UAC Last Chance Meet		Need Application
4-6		MAKO Senior Meet	Prelim/Final	Terri Shannon shannot1@miamioh.edu
5-6		WOR Barbara Kay Mini-Champs		Bernard Vrancken coachbernard@worthingtonpools.com
2021-2022 Short Course Championships				

OHIO SWIMMING, INC. - 2021-2022 SHORT COURSE SCHEDULE

<u>Date</u>	<u>Sanction #</u>	<u>Meet</u>	<u>Notes</u> <i>(all meets Timed Final and SCY unless otherwise noted)</i>	<u>Entry Chair</u>
2021-2022 Short Course Schedule			<u>Meet Bids Submitted Summer 2021</u>	
Nov 2021	18-21	Tim Myers Memorial Senior Championship Meet	Senior Prelim/Final	Terri Shannon shannot1@miamioh.edu
Feb 2022	17-20	SW Ohio SC Regional Champs at Keating (CM)	14 & Under Prelims/Finals	Lisa Habel lhabel@cincy-marlins.com
	19-21	SW Ohio SC Regional Champs at Mason (RAYS)	14 & Under Prelims/Finals	Todd Billhimer swimcoach25@gmail.com
	17-20	SW Ohio SC Regional Champs at Kettering (KCST)	14 & Under Prelims/Finals	David Back swimdavidc@woh.rr.com
	17-20	NW Ohio SC Regional Champs at Fremont (SOS)	14 & Under Prelims/Finals	Josh Fate sosmeetentries@gmail.com
	19-21	Central Ohio SC Regional Champs at Worthington (WOR)	14 & Under Prelims/Finals	Bernard Vrancken coachbernard@worthingtonpools.com
	18-20	Central Ohio SC Regional Champs at Upper Arlington (UASC)	14 & Under Prelims/Finals	Erin Reetz erin.reetz@gmail.com
	25-27	Central Ohio SC Regional Champs at OU (pending)	14 & Under Prelims/Finals	Still needs to be confirmed
March 2022	11-13	SC JO Championship at Mason	14 & Under Prelims/Finals	Mason has been contacted about hosting and is interested. Todd needed to clear it.

To: OSI Board of Directors
From: Erin Schwab, via Technical Planning
Re: Increase in Championship Meet Entry Fees Proposal

Recommendation to increase the entry fees for OSI Championship meets, to be slightly higher than regular season meets. The increase would be incremental to the level of meet as highlighted in the table below.

Type of Meet	Individual Events (up to amounts)	Relay Events (up to amounts)	Deck Entries (up to amounts)
OSI Sanctioned Meets (Timed Final)	\$5.00	\$8.00	\$10.00 IE \$16.00 RE
OSI Sanctioned Meets (Prelim/Final)	\$6.00	\$8.00	\$12.00 IE \$16.00 RE
Time Trial Meets (not at Championships)	\$6.00	\$11.00	-
Regional Championship (Prelim/Final)	\$7.00	\$12.00	N/A
Age Group/Senior Championships (Prelim/Final)	\$8.00	\$12.00	N/A
Time Trial Entries at Championship Meets	double the IE fee	double the RE fee	N/A
OSI Sponsored Virtual Distance Meet	\$10.00	N/A	\$20.00

It is recommended that the Board accept this proposal beginning with the 2021-2022 Championship season.