

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 18, 2020 8:00 pm

via Zoom Conference

AGENDA

Call to Order and Roll Call

Voting BOD Members:		Committee/Coordinators (Non-voting)	
General Chair – Todd Billhimer		Diversity/Inclusion – Terry Anchrum	
Admin Vice Chair - Anissa Kanzari		Disability – George Leatherman	
Senior Chair – Chris McKinney		Technical Planning – Kyle Goodrich	
Age Group Chair – Kevin Rachal		Asst. Coach Chair – Rich Morris	
Finance Vice Chair – Joe Waller		Operational Risk – John Pristash	
Treasurer – David Lloyd		Camps – Craig Schoenlein	
Ath Rep – Sterling Ebel		Open Water – Chip Carrigan	
Ath Rep – Lauren Kinzeler		Zone Team – Brent Peaden	
Athlete At-Large (tbd)		High School – (tbd)	
Officials – Pam Birnbrich		Office – Erin Schwab	
Safe Sport – Lew Timberman		Office – Kristi Princell	
Coach Chair – Dan CheroK		Gov. Comm. – Jerry Ferritto	
Secretary – Steve Connock		Gov. Comm. – Mark Koors	
		Gov. Comm. – David Back	
		Gov. Comm. – Paul Sampson	

Other guests in attendance: Susan Mechler

1. Approve Agenda
2. Consent agenda
 - a. Adoption of July 2020 Minutes
 - b. August 2020 Treasurers report
 - c. General Chair Report
3. Old Business
4. New Business
5. Announcements
6. Next BOD Meeting – September 15, 2020 @ 8:00 pm.
7. Adjournment

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – July 21, 2020 7:30 pm

UNAPPROVED MINUTES

Call to Order and Roll Call

Voting BOD Members:		Committee/Coordinators (Non-voting)	
General Chair – Todd Billhimer	x	Diversity/Inclusion – Terry Anchrum	
Admin Vice Chair - Anissa Kanzari	x	Disability – George Leatherman	x
Senior Chair – Chris McKinney	x	Technical Planning – Kyle Goodrich	x
Age Group Chair – Kevin Rachal	x	Asst. Coach Chair – Rich Morris	x
Finance Vice Chair – Joe Waller	x	Operational Risk – John Pristash	x
Treasurer – David Lloyd	x	Camps – Craig Schoenlein	x
Ath Rep – Sterling Ebel		Open Water – Chip Carrigan	x
Ath Rep – Lauren Kinzeler		Zone Team – Brent Peaden	x
Athlete At-Large (tbd)		High School – (tbd)	
Officials – Pam Birnbrich	x	Office – Erin Schwab	x
Safe Sport – Lew Timberman	x	Office – Kristi Princell	x
Coach Chair – Dan Cherok	x	Gov. Comm. – Jerry Ferritto	
Secretary – Steve Connock	x	Gov. Comm. – Mark Koors	x
		Gov. Comm. – David Back	
		Gov. Comm. – Paul Sampson	

Other guests in attendance: Susan Mechler, Will Indest

1. Approve Agenda - Motion was made & carried to approve Agenda with BOD **Approved with following 2 New Business Requests:**

- Request by Pam to add Officials requirements for Sanction & Virtual Meets and Provisional Official Certification.
- Request by Joe to add Update to Fiscal Year 2021 Budget

2. Consent Agenda

- Adoption of June 2020 Minutes - Motion was made & carried to approve Agenda with BOD **Approved; 8 Yes.**
- July Treasurers Report - David L. reporting not much has changed significantly from last month's P & L. Approximately 7 Clubs comprise majority of outstanding AR beyond 3 months past due; collection efforts continue with 6 of these Clubs with 1 Club on a payment plan. Balance Sheet reflects Market Value of our Investments is now back to being above cost and the first loan receivable that we have disbursed under the Club Assistance Program. 7 Clubs have participated in the first round with 6 Clubs approved for loans with 1 Club providing documentation with funds being disbursed for this 1 Club.

David continued with Investment Policy recommendation Announcements (Agenda 4B); the Asset Allocation has not changed significantly while the Performance YTD has bounced-back very significantly. The 3 & 5 Year Absolute Value Performance look pretty good. David recommends we direct our Broker that holds our investments to reallocate our portfolio to be a little more conservative (preserve more capital versus growth). Motion was made & carried to direct our Broker that holds our investments to reallocate our portfolio to be a little more conservative with BOD **Approved; 7 Yes.** Joe noted he is required to abstain due to his position at a public accounting firm.

- General Chair Report - Todd referred to his provided General Chair Report. Todd highlighted he's working with Craig on a Virtual Camp with guest speakers as an additional opportunity for swimmers. Todd will explore the Leadership Summit opportunity with Chris M as part of the Virtual Camp. Joe acknowledged the Senior Chair \$2500 not included in the 2021 budget was an oversight and that it would be added back into the 2021 budget. Todd added he's exploring a parent education program with guest speaker as an added value opportunity for parents to learn.

Todd conveyed a question from a recent Town Hall from smaller clubs regarding limited available Officials in their areas to run meets. Pam said she will work with our commissions in those areas to help them coordinate Officials to run meets where needed.

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – July 21, 2020 7:30 pm

UNAPPROVED MINUTES

- D. Information for OSI Disability Web Page - George thanked Susan for putting these materials together. Recommendation made to change language from Para Swimming to USA Swimming with respect to referencing “Para Swimmer” as a “Swimmer with a Disability” and “Modification” as a “Necessary Accommodation”. George referenced additional language changes as outlined in his report.
- E. Update OSI Swimmer with a Disability Policy - George explained the Language changes reflected in Section 2D. above will also be made in our OSI Disability Policy (Section 4.7). George and Susan clarified there are no motivational/qualifying time standards for the Senior Meets. Motion was made & carried to change the Information for OSI Disability Web Page (2D.) and Update OSI Swimmer with a Disability Policy (2E.) with BOD Approved; 7 Yes.
- F. ASCA Cyber Clinic Proposal - Dan reviewed the ASCA Cyber Clinic Proposal along with highlighting its key benefits. Dan explained the importance of this Clinic adding it will be available online this year at a lower cost. Dan requested a conversation on budget in terms of what we can afford given the pandemic impact. Dan will promote this opportunity to all LSC Head Coaches and Erin offered assistance in emailing the information to all teams. Motion was made & carried to approve funding for up to 63 Coaches with BOD Approved; 7 Yes.

3. Old Business - no old business.

4. New Business

- A. Proposal for Wave 3 Club Assistance Program - Joe reviewed results from Wave 1 (2 Clubs received assistance) and Wave 2 (4 Clubs received assistance). Wave 3 would open August 1, 2020 with an August 31, 2020 deadline. Clubs that applied for assistance in Wave 1 and/or Wave 2 can apply for Wave 3 provided funds are available. First time Clubs would be provided funding before those Clubs that have previously received Wave 1 and/or Wave 2 funding. Motion was made & carried to approve Wave 3 with BOD Approved; 7 Yes.
- B. Investment Policy recommendation Announcements - see 2B. above
- C. Officials Topics - With a return to intra-squad, Virtual and other Sanction Meets Pam reminded all that Officiating Rules have not changed; 3 Officials are required on deck...DR, SR, and at least 1 ST and AO. Non-sanction meets have no Official requirements. Pam explained Virtual Meets may be trickier as they involve multiple sites over varying dates/times. Pam advised a Head Referee and Head AO should be appointed for Virtual Meets to work with DR's and AO's at the individual sites to insure consistency & balance with particulars such as line up, deck set, etc. Swimmably, the newer alternative Meet Management system which requires fewer volunteers, if used, must still conform to using all required Admin & Timing Rules.

Pam explained the Provisional Official which is a “temporary (Valid for 60 Days)” official. This effort targets coaches and swimmers that are at least 18 years of age or older. A Provisional Official would be for a ST Official position only. The assumption is that coaches and older athletes are already somewhat familiar with the Rules, so they would require minimal training to be deck-ready as a ST Official. A 3 hour training session and abbreviated test is required. Pam is coordinating with Erin an application along with other requirements (ie., concussion training) to become a Provisional Official.

- D. 2021 Budget - Joe shared his 2021 Budget Planning Spreadsheet. Joe familiarized all with the preplanning process comparing Last Year actuals while taking into account the impact COVID-19 has had and will continue to have on many financial areas & operations. Joe reviewed his assumptions on expenses & revenues. Joe will send this spreadsheet to other interested BOD's to gain some feedback & observations.
- E. Erin asked for volunteers to work with her on reviewing our USA Swimming Approved Meet Fees structure. This effort would include a comparison with what other LSC are charging. Chris M & Steve C will work with Erin on this effort.

5. Announcements - no announcements

6. Next BOD Meeting - August 18, 2020 @ 8:00PM

7. Adjournment: 8:46 PM



Treasurer's Report
Ohio Swimming BOD August 2020 Meeting

To: Ohio Swimming BOD
From: David Lloyd
Date: August 18, 2020
Re: OSI Treasurer's Report

1. Financials as of and for the ten months ended July 31, 2020 (period 11)
 - a. Net Inflows of \$277,661
 - b. Outflows YTD of \$237,945
 - c. Our YTD surplus is \$39,716.
 - d. These results now include \$15,580 of COVID-related assistance grants.
2. Other Matters
 - a. Outstanding A/R is up to \$37,516 from \$34,687 last month. Amounts overdue past 90 days total \$24,004, down from \$32,614 last month. We are down to six clubs with past due balances >\$1,000 and are in the process of collecting remaining payments from those six.
 - b. Balance Sheet and Reserves: Excess reserves continue to be approximately \$18,000.

Respectfully Submitted,

David Lloyd

OSI Treasurer

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2019 through July 2020

	Sep '19 - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
In/Out	0.00			
Memberships/Dues(USA Swim)				
2019 Income Recieved in 2020	0.00	20,000.00	-20,000.00	0.0%
Club Membership Dues	12,835.00	13,755.00	-920.00	93.31%
Club Membership Dues Expense	-4,840.00	-4,970.00	130.00	97.38%
Flex Membership	4,475.00			
Flex Membership Expense	-2,030.00			
Flex Membership Upgrade	825.00			
Non Athlete	55,750.00	63,750.00	-8,000.00	87.45%
Non Athlete Expense	-46,624.00	-51,000.00	4,376.00	91.42%
Outreach	240.00	400.00	-160.00	60.0%
Outreach Expense	-376.96	-400.00	23.04	94.24%
Premium Athlete	462,832.67	495,000.00	-32,167.33	93.5%
Premium Athlete Expense	-387,066.00	-396,000.00	8,934.00	97.74%
Seasonal Swimmers	7,053.00	26,600.00	-19,547.00	26.52%
Seasonal Swimmers Expense	-3,990.00	-21,000.00	17,010.00	19.0%
Total Memberships/Dues(USA Swim)	99,083.71	146,135.00	-47,051.29	67.8%
Other Income				
Approved/Meet Observation Fees	1,800.00	1,900.00	-100.00	94.74%
Interest Income(Ckg/Saving)				
Dividends	135.72	200.00	-64.28	67.86%
Total Interest Income(Ckg/Saving)	135.72	200.00	-64.28	67.86%
Misc.	4,501.00	3,905.59	595.41	115.25%
Total Other Income	6,436.72	6,005.59	431.13	107.18%
Sanctions & Meet Revenue				
Entry Fees	53,474.50	95,000.00	-41,525.50	56.29%
Facility Fund	0.00	0.00	0.00	0.0%
Sanctions	4,289.00	3,800.00	489.00	112.87%
Senior Circuit Entry Fees	6,908.50	6,300.00	608.50	109.66%
Swimmers Surcharge	107,468.50	175,000.00	-67,531.50	61.41%
Total Sanctions & Meet Revenue	172,140.50	280,100.00	-107,959.50	61.46%
Savings(From)				
Tfr from Olympic Travel Fund	0.00	28,000.00	-28,000.00	0.0%
Total Savings(From)	0.00	28,000.00	-28,000.00	0.0%
Total Income	277,660.93	460,240.59	-182,579.66	60.33%
Expense				
Operations				
Administrative Review Board	0.00	100.00	-100.00	0.0%
Administrative Vice Chairman	0.00	500.00	-500.00	0.0%
Age Group Chairman	0.00	100.00	-100.00	0.0%
Athlete Representative	0.00	1,000.00	-1,000.00	0.0%
Camps/Clinics Coordinator	4,800.00	11,200.00	-6,400.00	42.86%

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2019 through July 2020

	Sep '19 - Jul 20	Budget	\$ Over Budget	% of Budget
Coach Representatives				
Coach Education/Training	847.95	1,000.00	-152.05	84.8%
Coach of Yr Clinic, Scholorshp	750.00	4,000.00	-3,250.00	18.75%
Coach of Yr Plaques	0.00	400.00	-400.00	0.0%
Total Coach Representatives	1,597.95	5,400.00	-3,802.05	29.59%
Disability Swimming Coodinator	0.00	3,000.00	-3,000.00	0.0%
Donations	100.00	1,500.00	-1,400.00	6.67%
General Chairman	0.00	5,000.00	-5,000.00	0.0%
Interest Expense	1,041.84	720.00	321.84	144.7%
LSC Conventions/Clinics/Dues				
Central Zone Dues	0.00	100.00	-100.00	0.0%
D&O Insurance	510.00	525.00	-15.00	97.14%
House of Delegates Meeting	2,980.58	1,975.00	1,005.58	150.92%
USAS Convention	14,857.27	18,000.00	-3,142.73	82.54%
Workshops	2,822.84	1,957.00	865.84	144.24%
Total LSC Conventions/Clinics/Dues	21,170.69	22,557.00	-1,386.31	93.85%
Officials Chair				
Background Check	798.00	2,300.00	-1,502.00	34.7%
Background Check Renewals	522.00			
Official Dues (\$6.00)	-1,424.00	-1,800.00	376.00	79.11%
Officials Chair(Tshirts&Badges)	365.32	500.00	-134.68	73.06%
Officials Travel	2,972.00	15,200.00	-12,228.00	19.55%
Officials Travel Olympic Trials	0.00	3,000.00	-3,000.00	0.0%
Wkshops,Meetings,Recog,Training	1,756.45	3,000.00	-1,243.55	58.55%
Total Officials Chair	4,989.77	22,200.00	-17,210.23	22.48%
Outreach/Diversity				
CZ Diversity Select Camp	0.00	2,500.00	-2,500.00	0.0%
Diversity	432.40			
Diversity/Inclusion Clinic	0.00	2,000.00	-2,000.00	0.0%
Learn To Swim	0.00	2,000.00	-2,000.00	0.0%
Multi Cultural Camp	0.00	2,500.00	-2,500.00	0.0%
Outreach-Gear	9,231.91	12,000.00	-2,768.09	76.93%
Outreach Travel	1,100.00	11,000.00	-9,900.00	10.0%
Total Outreach/Diversity	10,764.31	32,000.00	-21,235.69	33.64%
Permanent Office				
Bank Charges	74.00	85.00	-11.00	87.06%
CC & Electronic Fees	1,064.08			
Office Expense	7,323.80	7,171.00	152.80	102.13%
Payroll Expenses	5,472.00	98,907.59	-93,435.59	5.53%
Payroll Wages	68,233.92			
Subcontractor Work	5,830.00	20,000.00	-14,170.00	29.15%
Worker's Compensation	240.00	310.00	-70.00	77.42%
Permanent Office - Other	0.00	0.00	0.00	0.0%
Total Permanent Office	88,237.80	126,473.59	-38,235.79	69.77%

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2019 through July 2020

	Sep '19 - Jul 20	Budget	\$ Over Budget	% of Budget
Safe Sport Coordinator	1,175.13	2,400.00	-1,224.87	48.96%
Safety Coordinator	0.00	600.00	-600.00	0.0%
Secretary	0.00	110.00	-110.00	0.0%
Senior Vice-Chairman	0.00	2,500.00	-2,500.00	0.0%
Treasurer				
Audit	8,595.00	6,000.00	2,595.00	143.25%
Tax Prep	2,855.00	2,900.00	-45.00	98.45%
Taxes	100.00	100.00	0.00	100.0%
Total Treasurer	11,550.00	9,000.00	2,550.00	128.33%
Total Operations	145,427.49	246,360.59	-100,933.10	59.03%
Recognition Banquet				
Recognition Banquet Exp	1,800.00			
Recognition Banquet - Other	0.00	9,420.00	-9,420.00	0.0%
Total Recognition Banquet	1,800.00	9,420.00	-7,620.00	19.11%
Swimmer Support				
Awards				
Age Group	10,515.43			
Seniors	1,428.40			
Awards - Other	0.00	15,530.00	-15,530.00	0.0%
Total Awards	11,943.83	15,530.00	-3,586.17	76.91%
Championship Facility				
Copier Rental	452.63	0.00	452.63	100.0%
Open Water Championship	0.00	3,500.00	-3,500.00	0.0%
SC Jr. Olympics	2,261.00			
SC Regionals	4,624.99			
SC Sr Championships	6,105.00			
Championship Facility - Other	0.00	55,500.00	-55,500.00	0.0%
Total Championship Facility	13,443.62	59,000.00	-45,556.38	22.79%
COVID-19 Grants	15,580.00			
Meets				
Distance Meets	3,750.00	5,000.00	-1,250.00	75.0%
Senior Circuit Meets	9,000.00	9,000.00	0.00	100.0%
Total Meets	12,750.00	14,000.00	-1,250.00	91.07%
Open Water Programs				
Open Water-Awards	0.00	430.00	-430.00	0.0%
Open Water Camps	0.00	0.00	0.00	0.0%
Open Water Zone Team Travel	0.00	0.00	0.00	0.0%
Zone Team-Open Water	0.00	2,500.00	-2,500.00	0.0%
Total Open Water Programs	0.00	2,930.00	-2,930.00	0.0%
Senior Travel Fund				
Coach Travel	0.00	0.00	0.00	0.0%
Futures	0.00			
Long Course	0.00			
Olympic Trials	0.00	28,000.00	-28,000.00	0.0%

Ohio Swimming

Profit & Loss Budget vs. Actual

September 2019 through July 2020

	Sep '19 - Jul 20	Budget	\$ Over Budget	% of Budget
Open Water	0.00			
Spring 2019 (pd 2020)	63.14	0.00	63.14	100.0%
Spring 2020 (pd 2020)	0.00	5,000.00	-5,000.00	0.0%
Summer 2019 (pd 2020)	28,505.83	45,000.00	-16,494.17	63.35%
Winter 2020 (pd 2020)	7,390.23	20,000.00	-12,609.77	36.95%
Senior Travel Fund - Other	0.00	0.00	0.00	0.0%
Total Senior Travel Fund	35,959.20	98,000.00	-62,040.80	36.69%
Zone Team				
Zone Team Coaches	0.00			
Zone Team Expenses	1,040.90	15,000.00	-13,959.10	6.94%
Zone Team Income	0.00	0.00	0.00	0.0%
Zone Team - Other	0.00	0.00	0.00	0.0%
Total Zone Team	1,040.90	15,000.00	-13,959.10	6.94%
Total Swimmer Support	90,717.55	204,460.00	-113,742.45	44.37%
Total Expense	237,945.04	460,240.59	-222,295.55	51.7%
Net Ordinary Income	39,715.89	0.00	39,715.89	100.0%
Net Income	39,715.89	0.00	39,715.89	100.0%

Ohio Swimming Balance Sheet As of July 31, 2020

Jul 31, 20

ASSETS

Current Assets

Checking/Savings

Edward Jones

Olympic Trial Funds (Reserved) 28,000.00

Edward Jones - Other 326,442.92

Total Edward Jones 354,442.92

Edward Jones Money Market 49,385.61

FMB Checking 4,875.43

Total Checking/Savings 408,703.96

Accounts Receivable

Accounts Receivable 1,450.00

Total Accounts Receivable 1,450.00

Total Current Assets 410,153.96

TOTAL ASSETS 410,153.96

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

Payroll Liabilities -132.45

SBA Paycheck Protection Program 15,400.00

Total Other Current Liabilities 15,267.55

Total Current Liabilities 15,267.55

Total Liabilities 15,267.55

Equity

Opening Bal Equity 220,316.78

Retained Earnings 134,853.74

Net Income 39,715.89

Total Equity 394,886.41

TOTAL LIABILITIES & EQUITY 410,153.96

Ohio Swimming, Inc.
August 2020 Board of Directors Meeting
General Chair Report
August 18, 2020

I want to start by thanking everyone for their work. I would like to begin by recognizing the sudden passing of Will Indest. Will was a great volunteer for the LSC. He had a great positive attitude on the pool deck and was always willing to lend a helping hand. He will be missed.

Our teams continue to work through these tough times with practices and meets. We have had three sanctioned Intrasquad meets so far. We do have a number of teams that are trying to figure out pool situations for the fall and winter months due to the closing of the Central Ohio YMCA's and a couple of other key pools in the central Ohio area.

Chris McKinney will be presenting a proposal for a virtual leadership summit for our older athletes. This will go along with what I discussed last month as part of a larger education opportunity for all of our members and their families.

The USA Swimming convention will take place virtually this year toward the end of September. Those of you who will be voting members should have received emails about registering. If you have not, please let myself or Erin know. There may be a former Ohio Swimming member running for the national board this year. I will pass along the name should they make it past the final round of interviews.

Finally, I would like to set the fall HOD meeting date for Sunday, October 4. At this point, I recommend that we hold this virtually with no in-person option.

Respectfully Submitted,

Todd Billhimer
OSI General Chair

Membership Services Director Report
August 18, 2020 BOD Meeting



Membership Statistics Summary

Recap of 2019-2020 season shows that OSI's overall membership was down ~10% from the previous year. Most of the loss was in our [Summer] Seasonal membership category with the cancelling of the LC season, but also can be attributed to the introduction of the Flex membership in OSI in 2020:

Membership type	% of overall athlete membership		
	2020	2019	2018
Premium	92.66%	87.38%	86.63%
Flex	3.00%	0.0%	0.0%
Outreach	0.72%	1.09%	1.09%
Seasonal	3.61%	11.52%	12.29%

Registration/Membership Highlights:

- The Fall 2020 roll-out of the online registration part of the 'Athletes First' initiative with USA Swimming has been postponed until April 2021 due to programming needs.
- The following changes were approved by the USA Swimming Board of Directors:
 1. 2.6.6 (effective immediately) – extends the requirement of non-athlete membership to individuals serving on the board of directors of a member club
 2. 2.6.12 (effective 1/1/2021) – all clubs must have either (i) at least one member coach, plus a board of directors or other governing body; or (ii) at least 2 member coaches to ensure that there are at least 2 adult authorities at each member club for communication and accountability. Club Insurance will be jeopardized if the requirement is not met.

Sanctioning Update:

- OSI has issued sanctions for 6 intrasquad meets to date in Aug, with 2 additional requests for future dates.
- **[BOD approval needed]** The Approved/Observed Meet Task Force (Erin Schwab, Steve Connock and Chris McKinney) met to evaluate the cost structure for Approved/Observed Meets. Currently the cost to load an approved/observed meet is a \$100 application fee. The Committee recommends the following changes beginning Sept 1, 2020:
 1. Application Fee: \$25
 2. Meet loading fee: \$1 per athlete surcharge. This fee can be passed along to the athletes in the meet without undue burden to the meet host/organization. The meet will not be loaded until fees are collected/received into the office.

Other news:

- The Ohio Swimming Swimposium scheduled for Spring 2021 has been rescheduled for Spring 2022.

Respectfully Submitted,

Erin Schwab

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 18, 2020 8:00 pm

UNAPPROVED MINUTES

Call to Order and Roll Call

Voting BOD Members:		Committee/Coordinators (Non-voting)	
General Chair – Todd Billhimer	x	Diversity/Inclusion – Terry Anchrum	x
Admin Vice Chair - Anissa Kanzari	x	Disability – George Leatherman	
Senior Chair – Chris McKinney		Technical Planning – Kyle Goodrich	
Age Group Chair – Kevin Rachal		Asst. Coach Chair – Rich Morris	x
Finance Vice Chair – Joe Waller	x	Operational Risk – John Pristash	
Treasurer – David Lloyd	x	Camps – Craig Schoenlein	
Ath Rep – Sterling Ebel		Open Water – Chip Carrigan	x
Ath Rep – Lauren Kinzeler		Zone Team – Brent Peaden	
Athlete At-Large (tbd)		High School – (tbd)	
Officials – Pam Birnbrich	x	Office – Erin Schwab	x
Safe Sport – Lew Timberman	x	Office – Kristi Princell	
Coach Chair – Dan Cherok	x	Gov. Comm. – Jerry Ferritto	
Secretary – Steve Connock	x	Gov. Comm. – Mark Koors	
		Gov. Comm. – David Back	
		Gov. Comm. – Paul Sampson	
		Admin Review Board – John MacKay	x
		Sanctioning – Mark Johnson	x

Other guests in attendance: Susan Mechler

1. Approve Agenda - Motion was made & carried to approve Agenda with BOD **Approved** with following New Business Request:
 - A. Sanction Chair Position Vacancy-Todd B.
2. Consent Agenda
 - A. Adoption of July 2020 Minutes - Motion was made & carried to approve Agenda with BOD **Approved; 7 Yes.**
 - B. August Treasurers Report - David L. reporting; referring to actual report available online....little activity compared to last month. Surplus for the year continues to shrink as we incur mostly permanent office expense without a whole lot of revenue. That will change this month as teams are starting to register swimmers which we will see some of that revenue starting this month. From an A.R. standpoint we've made a lot of progress from the last BOD meeting on some of the long overdue balances. While overdue balances came down significantly. The overall A.R. balance is up primarily due to new activity while reducing the number of clubs with significant overdue balances.
 - C. General Chair Report - Todd referred to his provided General Chair Report available online. Todd added that Chris McKinney, Craig Schoenlein & himself have been working on a Swimposium Zoom Conference for the end of the year for, at the very least, our senior athletes that goes into our Senior Leadership Summit that Chris was attempting to run in the spring that we had to postpone due to the outbreak. We are branching out and potentially looking at offering some seminars & presentations for parents, coaches, and other members of the LSC.

Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – August 18, 2020 8:00 pm

UNAPPROVED MINUTES

3. Committee Reports

A. Membership Services Director Report-Erin's report available online.

- a. The Approved/Observed Meet Task Force (Erin Schwab, Steve Connock and Chris McKinney) met to evaluate cost structure for Approved/Observed Meets. Steve reviewed Rule 202.6 regarding Approved Meets along with the Closed Competition definition (glossary). Intrasquad & Dual Meets can only be Sanctioned not Approved. Approved Meets take considerably more administrative time to manually load & reconcile data compared to Sanction Meets. Our LSC may be more unique than most LSC's in the # of YMCA's that are in our LSC. Most LSC's charge Approved Application Fee's ranging \$75 to \$200. Some charge a flat fee while others charge based on # of meet days. Most LSC's do not charge a "splash fee" or "swimmer surcharge". We propose charging a \$1 per swimmer fee regardless of whether the swimmer is a USA-S Member along with a \$25 Application Fee. The \$1 per swimmer fee can be passed along to the athletes without undue burden to the meet host/organization. The meet will not be loaded until fees are collected/received into the office. New Approved Meet Fee's would be considered permanent. Motion was made & carried to approve Approved Meet Fees with BOD **Approved; 8 Yes.** The Approved Observed Meet Task Force will move onto evaluating our Observed Meet Fees and report back to BOD with findings.

4. Old Business - none

5. New Business - Todd put forth a motion to appoint Mark Johnson to fill the vacant Sanction Chair position. Motion was made & carried to approve Mark as Sanctioning Chair with BOD **Approved; 8 Yes.**

6. Announcements:

- A. Swimmingly App - Todd shared some work Erin has been doing with the Swimmingly App as a tool to possibly grow membership & base. Todd is requesting a Task Force to further examine Swimmingly App potential to increase new members within our LSC. Anyone interested in serving on this Task Force please let Todd or Erin know.
- B. Todd reminded BOD of the 10/3 HOD that will be similar to the Spring HOD....Virtual Format. BOD consensus was good with the 10/3 date.
- C. Lew raised a question to the group about the relationship Safe Sport has to COVID-19 in terms of a cohesive Ohio Swimming plan including protocols to work with a facility on relevant matters. John M. explained we do; OSI follows USA Swimming very closely which requires we work with the local facilities and comply with their requirements as well. It is a dual requirement process. Individuals with questions should be directed to the COVID-19 Resources on the USA Swimming website. Lew asked about preplanning for JO's; Todd said the first-half of the SC is Virtual, so the Technical Committee will be working on the second-half of the SC season (including Championship Meets) with announcements expected by the end of November.

7. Next BOD Meeting - September 15, 2020 @ **8:00PM**

8. Adjournment: 8:27 PM