Ohio Swimming, Inc. Board of Directors Meeting

Tuesday, July 19, 2022 @ 8:00 pm Via Zoom Conference MINUTES

In Attendance:

Voting BOD Members:		Committee/Coordinators (Non-voting)	
General Chair – Todd Billhimer	X	Disability – George Leatherman	
Admin Vice Chair – Steve Connock		Asst. Coach Chair – Amy Saribalas	X
Senior Co-Chair – Chris McKinney	X	Operational Risk – John Pristash	X
Senior Co-Chair – Teresa Fightmaster	X	Camps – Craig Schoenlein	X
Age Group Chair – Kevin Rachal	X	Open Water – Chip Carrigan	X
Technical Planning – Kyle Goodrich	X	Zone Team – Brent Peaden	
Finance Vice Chair – Joe Waller		Office – Erin Schwab	X
Treasurer – David Lloyd		Office – Kristi Princell	X
Officials – Anissa Kanzari		Gov Committee – Mark Koors	
Safe Sport – Lew Timberman		Gov Committee – tbd	
DEI Chair – Terry Anchrum		Gov Committee – Edgar Caraballo	
Coach Chair – Rich Morris	X	Gov Committee – Carolyn Strunk	X
Secretary – Christi Holmes		Gov Committee – Dan Cherok	
Ath Rep (Senior) - Jessey Li		Admin Review Board – John MacKay	
Ath Rep (junior) – Maren Patterson		Sanctioning – Mark Johnson	
Ath Rep At-Large – Max Christensen		Ex-Officio Athlete – Alyssa Uhlman	X
Ath Rep At-Large – Ian Sander		Ex-Officio Athlete – Claire Kemmere	
Ath Rep At-Large – Laura Zipes		Ex-Officio Athlete – Addison Linard	
Ath Rep At-Large – Tristan Prizler		Ex-Officio Athlete – Ethan Fang	
Ath Rep At-Large – Jake Karulf			
Ath Rep At-Large – Julia Bohl	X		

Todd B. called the meeting to order at 8:00pm. A quorum was not present therefore no votes could be taken.

1. Committee Reports / Discussions

- a. General Chair Todd B. reported that the budget committee has met and that things look good, not much trimming to be done, however there are still some unanswered questions mostly due to delays with income from swim meets. Joe W. and David L. should have a draft for the next meeting. The committee will be meeting again in the next few weeks. The July treasurer's report is online.
- b. Athlete Committee Julia B. and Allyssa U. reported that the Central Zone Summit was a good learning experience. They were able to talk with other athlete committee reps about their athlete projects. They also talked about developing a handbook for athlete reps. Todd B. mentioned that was discussion about planning an inter-LSC (Ohio and Lake Erie). He also felt that it was a good weekend overall. Parent chaperones in attendance also received training.
- c. Senior Committee Senior Champs Chris M. said that Mason was a great host and that it was a fantastic meet. Erin S. will be asking coaches for some meet feedback to help make improvements. They will be inquiring about the possibility of additional bleachers. Hospitality was terrific. Teresa F. mentioned that the pageantry was a lot of fun and that there was lots of fast swimming. Chris M. said it was one of the larger Senior Meets. He went on the say that long course sectionals may be at Miami University next year, possibly the week after JOs.
- d. Age Group Chair Kevin R. said that the regional meets went very well, but perhaps we should do two instead of three due to attendance levels. Kyle mentioned that despite some initial starter equipment issues at the central regional, it was a good experience at Kenyon, and that Kenyon would like to host the meet again.

2. Announcements

- a. Rich M. and Chris M. spoke of some upcoming coach leadership training opportunities. It is hosted by USA Swimming 3 virtual training dates and 1 in-person date in Colorado. It is \$250 to attend + air fare. Chris M. and Rich M. plan to propose that OSI help fund the cost for coaches to attend this training, if selected.
- b. Regarding the use of a smoke machine for JO pageantry at Miami U, Chris M. suggested that OSI make the request earlier so that it has time to be routed through the chain of command's approval process.

The meeting ended at 8:21pm.





Treasurer's Report Ohio Swimming BOD July 2022 Meeting

To: Ohio Swimming BOD

From: David Lloyd

Date: July 19, 2022

Re: OSI Treasurer's Report

1. Financials as of and for the ten months ended June 30, 2022:

- a. Net revenue of \$337,459 compared to \$164,326 in the prior year. Membership revenue is up 44% compared to the prior year. Meet fees were 106% higher than the prior year.
- b. Outflows of \$219,517 compared to \$153,112 in the prior year. Increase is due to budgeted increases in permanent office costs, conventions, higher audit costs, swimmer travel reimbursements, higher championship costs, and awards.
- c. Our surplus for the YTD period was \$117,942, compared to \$26,613 in the prior year and a budgeted deficit of approximately \$36,000.

2. Other Matters

- a. Outstanding A/R as of July 11th was \$32,181, down from \$44,451 last month. Amounts overdue past 90 days total \$4,376, up from \$267 last month. There are currently two clubs with past due balances of more than \$1,000, neither of which is expected to be a collection risk.
- b. Balance Sheet and Reserves: We continue to be in a very strong balance sheet position with excess reserves of approximately \$75,000, not including current money market fund balances of approximately \$158,000.

3. Investments

a. Current portfolio asset mix:







Treasurer's Report Ohio Swimming BOD July 2022 Meeting

b. Portfolio performance through the end of March:

	Q2	YTD	1 year
Overall Portfolio	-8.22%	-11.89%	-8.12%
Benchmark (35% US Eq/ 15% Int'l Eq / 50% Barclays Agg)	-10.12%	-15.31%	- <mark>12.99</mark> %

Respectfully Submitted,

David floyd

OSI Treasurer

Ohio Swimming Profit & Loss Prev Year Comparison September 2021 through June 2022

	Sep '21 - Jun 22	Sep '20 - Jun 21	\$ Change	% Change
Ordinary Income/Expense			1,1000	
Income				
Memberships/Dues(USA Swim)				
Club Membership Dues	13,636.49	11,050.00	2,586.49	23.41%
Club Membership Dues Expense	-4,210.00	-3,890.00	-320.00	-8.23%
Flex Membership	7,609.00	13,780.00	-6,171.00	-44.78%
Flex Membership Expense	-2,680.00	-5,900.00	3,220.00	54.58%
Flex Membership Upgrade	969.00	4,788.00	-3,819.00	-79.76%
Non Athlete	63,103.00	48,288.00	14,815.00	30.68%
Non Athlete Expense	-54,516.00	-41,834.00	-12,682.00	-30.32%
Outreach	235.00	220.00	15.00	6.82%
Outreach Expense	-670.53	-220.00	-450.53	-204.79%
Premium Athlete	502,187.22	352,559.38	149,627.84	42.44%
Premium Athlete Expense	-419,342.00	-301,190.00	-118,152.00	-39.23%
Seasonal Swimmers	12,509.05	3,122.00	9,387.05	300.67%
Seasonal Swimmers Expense	-9,660.00	-5,070.00	-4,590.00	-90.53%
Total Memberships/Dues(USA Swim)	109,170.23	75,703.38	33,466.85	44.21%
Other Income			•	
Interest and Dividends (Edward	303.56	130.23	173.33	133.1%
Interest Income(Ckg/Saving)				
Dividends	1.18	0.00	1.18	100.0%
Total Interest Income(Ckg/Saving)	1.18	0.00	1.18	100.0%
Misc.				
Coach Infractions	2,500.00	0.00	2,500.00	100.0%
Late Fees	5,385.49	0.00	5,385.49	100.0%
Non Discounted Club Fees	1,800.00	0.00	1,800.00	100.0%
Misc Other	38,982.62	1,535.54	37,447.08	2,438.69%
Total Misc.	48,668.11	1,535.54	47,132.57	3,069.45%
Total Other Income	48,972.85	1,665.77	47,307.08	2,839.95%
Sanctions & Meet Revenue	.0,072.00	1,000.77	17,007.00	2,000.0070
Approval Surcharges	9,203.00	4,990.00	4,213.00	84.43%
Sanctions	1,795.00	140.00	1,655.00	1,182.14%
Senior Circuit Entry Fees	1,096.50	0.00	1,096.50	100.0%
Splash Fees	46,036.00	26,363.50	19,672.50	74.62%
Swimmers Surcharge	121,185.69	55,463.05	65,722.64	118.5%
Total Sanctions & Meet Revenue	179,316.19	86,956.55	92,359.64	106.21%
Total Income	<u> </u>			105.36%
	337,459.27	164,325.70	173,133.57	105.36%
Expense Operations				
	0.00	1 000 00	1 000 00	100.00/
Athlete Representative	0.00	1,000.00	-1,000.00	-100.0%
Camps/Clinics Coordinator	119.70	2,000.00	-1,880.30	-94.02%
Coach Representatives	^ ^^	0.500.00	0.500.00	400.007
Coach Education/Training	0.00	2,500.00	-2,500.00	-100.0%
Total Coach Representatives	0.00	2,500.00	-2,500.00	-100.0%

Ohio Swimming Profit & Loss Prev Year Comparison

September 2021 through June 2022

	Sep '21 - Jun 22	Sep '20 - Jun 21	\$ Change	% Change
Donations	500.00	100.00	400.00	400.0%
Interest Expense	188.49	0.00	188.49	100.0%
LSC Conventions/Clinics/Dues				
Central Zone Dues	1,279.25	0.00	1,279.25	100.0%
D&O Insurance	0.00	510.00	-510.00	-100.0%
House of Delegates Meeting	100.00	2,800.00	-2,700.00	-96.43%
USAS Convention				
LSC Conference CO Springs	15,758.19	0.00	15,758.19	100.0%
Total USAS Convention	15,758.19	0.00	15,758.19	100.0%
Workshops	2,413.48	3,000.00	-586.52	-19.55%
Total LSC Conventions/Clinics/Dues	19,550.92	6,310.00	13,240.92	209.84%
Officials Chair				
Background Check	531.00	416.00	115.00	27.64%
Background Check Renewals	311.00	671.00	-360.00	-53.65%
Officials Chair(Tshirts&Badges)	231.96	1,098.36	-866.40	-78.88%
Officials Travel	3,793.67	3,661.01	132.66	3.62%
Officials Travel Olympic Trials	300.00	0.00	300.00	100.0%
Total Officials Chair	5,167.63	5,846.37	-678.74	-11.61%
Outreach/Diversity				
Mulitcultural Camp Inc	-217.06	0.00	-217.06	-100.0%
Multi Cultural Camp	1,507.08	0.00	1,507.08	100.0%
Outreach-Gear	5,331.71	5,572.00	-240.29	-4.31%
Outreach Travel	100.00	0.00	100.00	100.0%
Total Outreach/Diversity	6,721.73	5,572.00	1,149.73	20.63%
Permanent Office				
Bank Charges	153.74	97.60	56.14	57.52%
CC & Electronic Fees	957.69	198.12	759.57	383.39%
Office Expense	11,128.55	6,163.69	4,964.86	80.55%
Payroll Expenses	30,640.87	4,912.17	25,728.70	523.78%
Payroll Wages	66,458.28	59,704.68	6,753.60	11.31%
Subcontractor Work	4,740.00	3,280.00	1,460.00	44.51%
Worker's Compensation	403.46	-334.80	738.26	220.51%
Zoom Accounts	0.00	240.00	-240.00	-100.0%
Total Permanent Office	114,482.59	74,261.46	40,221.13	54.16%
Safe Sport Coordinator	557.91	0.00	557.91	100.0%
Secretary	167.18	0.00	167.18	100.0%
Treasurer				
Audit	10,915.00	6,850.00	4,065.00	59.34%
Tax Prep	3,325.00	2,895.00	430.00	14.85%
Taxes	100.00	100.00	0.00	0.0%
Total Treasurer	14,340.00	9,845.00	4,495.00	45.66%
l Operations	161,796.15	107,434.83	54,361.32	50.6%
ognition Banquet				
Recognition Banquet Exp	7,120.15	0.00	7,120.15	100.0%

Ohio Swimming Profit & Loss Prev Year Comparison

September 2021 through June 2022

Total Recognition Banquet 3,085.15 0.00 3,085.15 100.00 Safe Sport Recognition Discount 910.00 1,170.00 -260.00 -22.22 Swimmer Support Awards 440.10 13,192.16 2,997.54 Age Group 13,692.26 440.10 13,192.16 2,997.54 Seniors 1,974.42 0.00 1,974.42 100.00 Championship Facility Copier Rental 500.00 0.00 500.00 100.01 LC Regionals 2,500.00 0.00 500.00 100.05 LC Seniors 7,800.00 0.00 7,800.00 100.05 OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.05 OSI-SC JO's Income 46,227.11 0.00 46,227.11 -100.05 SC Jr. Olympics 7,800.00 0.00 7,500.00 100.05 SC Gr. Olympics 7,800.00 0.00 7,500.00 100.05 SC Prigonals 5,833.33 0.00 5,833.33 100.05 Covit-Je Grants <th></th> <th>Sep '21 - Jun 22</th> <th>Sep '20 - Jun 21</th> <th>\$ Change</th> <th>% Change</th>		Sep '21 - Jun 22	Sep '20 - Jun 21	\$ Change	% Change	
Safe Sport Recognition Discount 910.00 1,170.00 -260.00 -22.22* Swimmer Support Awards Auge Group 13,632.26 440.10 13,192.16 2,997.54* Seniors 1,974.42 0.00 1,974.42 100.00 Total Awards 15,666.68 440.10 15,166.58 3,446.17* Championship Facility Copier Rental 500.00 0.00 500.00 100.0* LC Regionals 2,500.00 0.00 7,800.00 100.0* LC Seniors 7,800.00 0.00 47,220.89 100.0* OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.0* SC Jr. Olympics 7,500.00 0.00 46,227.11 0.00 46,227.11 100.0* SC Regionals 5,833.33 0.00 5,833.33 100.0* Total Championship Facility 25,127.11 0.00 25,127.11 100.0* COVID-19 Grants 0.0 -600.00 600.00 600.00 100.0* Meets <th co<="" th=""><th>Recognition Banquet In</th><th>-4,035.00</th><th>0.00</th><th>4,035.00</th><th>-100.0%</th></th>	<th>Recognition Banquet In</th> <th>-4,035.00</th> <th>0.00</th> <th>4,035.00</th> <th>-100.0%</th>	Recognition Banquet In	-4,035.00	0.00	4,035.00	-100.0%
Swimmer Support Awards Age Group 13,632.26 440.10 13,192.16 2,997.545 Seniors 1,974.42 0.00 1,974.42 100.05 Total Awards 15,606.68 440.10 15,166.58 3,446.175 Championship Facility	Total Recognition Banquet	3,085.15	0.00	3,085.15	100.0%	
Swimmer Support Awards Age Group 13,632.26 440.10 13,192.16 2,997.545 Seniors 1,974.42 0.00 1,974.42 100.05 Total Awards 15,606.68 440.10 15,166.58 3,446.175 Championship Facility Copier Rental 500.00 0.00 500.00 100.05 LC Regionals 2,500.00 0.00 2,500.00 100.05 CS exponse 47,220.89 0.00 47,220.89 100.05 CS exponse 47,220.89 0.00 47,220.89 100.05 CS exponse 47,220.89 0.00 47,220.89 100.05 CS exponse 46,227.11 0.00 46,227.11 -100.05 CS exponse 46,227.11 0.00 46,227.11 -100.05 CS exponse 5,633.33 0.00 5,633.33 100.05 CS exponse 5,633.33 0.00 5,633.33 0.00 ES exponse 5,633.33 0.00 ES exponse 5,633.33 0.00 ES exponse 5,633.33 0.00 ES exponse 5,633.33 0.00 5,633.33 0.00 ES exponse 5,	Safe Sport Recognition Discount	910.00	1,170.00	-260.00	-22.22%	
Age Group 13,632.26 440.10 13,192.16 2,997.54* Seniors 1,974.42 0.00 1,974.42 100.05 Total Awards 15,606.68 440.10 15,166.58 3,446.17* Champlonship Facility Copier Rental 500.00 0.00 500.00 100.05 LC Regionals 2,500.00 0.00 7,800.00 100.05 LC Seniors 7,800.00 0.00 7,800.00 100.05 OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.05 OSI-SC JO's Income 46,227.11 0.00 46,227.11 -100.05 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.05 SC Regionals 5,833.33 0.00 5,833.33 100.05 SC Regionals 5,833.33 0.00 5,833.33 100.05 Meets 0.00 -600.00 600.00 100.05 LSC Virtual Championship Income -640.00 -1,012.00 10,372.00 94.18* LSC Virtual Championship Meets	Swimmer Support					
Seniors	Awards					
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Championship Facility	Seniors	1,974.42	0.00	1,974.42	100.0%	
Copier Rental 500.00 0.00 500.00 100.00 LC Regionals 2,500.00 0.00 2,500.00 100.00 LC Seniors 7,800.00 0.00 7,800.00 100.00 OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.00 OSI-SC JO's Income -46,227.11 0.00 -46,227.11 -100.00 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.00 SC Regionals 5,833.33 0.00 5,833.33 100.00 Total Championship Facility 25,127.11 0.00 25,127.11 100.00 COVID-19 Grants 0.00 -600.00 600.00 100.00 Meets 0.00 -600.00 600.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 0,768.00 -70.00 178.00 0.00 178.00 -768.00 -768.00 <td>Total Awards</td> <td>15,606.68</td> <td>440.10</td> <td>15,166.58</td> <td>3,446.17%</td>	Total Awards	15,606.68	440.10	15,166.58	3,446.17%	
LC Regionals 2,500.00 0.00 2,500.00 100.00 LC Seniors 7,800.00 0.00 7,800.00 100.00 OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.00 OSI-SC JO's Income -46,227.11 0.00 -46,227.11 -100.05 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.05 SC Regionals 5,833.33 0.00 5,833.33 100.05 Total Championship Facility 25,127.11 0.00 25,127.11 100.05 COVID-19 Grants 0.00 -600.00 600.00 100.05 Meets 0.00 -600.00 600.00 100.05 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.195 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.095 Total Meets 2,134.68 35,702.07 -33,567.39 -94.025 Open Water Programs 178.00 0.00 178.00 100.05 Zone Team-Open Water <td>Championship Facility</td> <td></td> <td></td> <td></td> <td></td>	Championship Facility					
LC Seniors 7,800.00 0.00 7,800.00 100.05 OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.05 OSI-SC JO's Income -46,227.11 0.00 -46,227.11 -100.05 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.05 SC Regionals 5,833.33 0.00 5,833.33 100.05 Total Championship Facility 25,127.11 0.00 25,127.11 100.05 COVID-19 Grants 0.00 -600.00 600.00 100.05 Meets	Copier Rental	500.00	0.00	500.00	100.0%	
OSI-SC JO's Expense 47,220.89 0.00 47,220.89 100.00 OSI-SC JO's Income -46,227.11 0.00 -46,227.11 -100.00 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.00 SC Regionals 5,833.33 0.00 5,833.33 100.00 Total Championship Facility 25,127.11 0.00 25,127.11 100.00 COVID-19 Grants 0.00 -600.00 600.00 100.00 Meets 0.00 -600.00 600.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 2,134.68 35,702.07 -33,567.39 -94.02 Open Water Programs 178.00 0.00 178.00 100.00 Zone Team-Open Water 0.00 768.00 -768.00 -100.00 Senior Travel Fund 5,397.74 0.00 5,397.74 100.00 Winter 2021	LC Regionals	2,500.00	0.00	2,500.00	100.0%	
OSI-SC JO's Income -46,227.11 0.00 -46,227.11 -100.00 SC Jr. Olympics 7,500.00 0.00 7,500.00 100.00 SC Regionals 5,833.33 0.00 5,833.33 100.00 Total Championship Facility 25,127.11 0.00 25,127.11 100.00 COVID-19 Grants 0.00 -600.00 600.00 600.00 100.00 Meets 0.00 -600.00 600.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94,19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 2,134.68 35,702.07 -33,567.39 -94.02 Open Water Programs 178.00 0.00 178.00 100.00 Zone Team-Open Water 0.00 768.00 -768.00 -100.00 Senior Travel Fund 3,397.74 0.00 5,397.74 100.00 Winter 2021 (paid in 2022) 5,319.33 0.00 5,131.93 100.00	LC Seniors	7,800.00	0.00	7,800.00	100.0%	
SC Jr. Olympics 7,500.00 0.00 7,500.00 100.00 SC Regionals 5,833.33 0.00 5,833.33 100.00 Total Championship Facility 25,127.11 0.00 25,127.11 100.00 COVID-19 Grants 0.00 -600.00 600.00 100.00 Meets Meets Distance Meets 3,750.00 0.00 3,750.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 2,134.68 35,702.07 -33,567.39 -94.02 Open Water Programs 178.00 0.00 178.00 100.05 Zone Team-Open Water 0.00 768.00 -768.00 -100.05 Total Open Water Programs 178.00 768.00 -590.00 -76.825 Senior Travel Fund Summer 2021 (paid in 2022) 5,397.74 0.00 5,397.74 100.05 Winter 2021 (paid in 2022)	OSI-SC JO's Expense	47,220.89	0.00	47,220.89	100.0%	
SC Regionals 5,833.33 0.00 5,833.33 100.00 Total Championship Facility 25,127.11 0.00 25,127.11 100.00 COVID-19 Grants 0.00 -600.00 600.00 100.00 Meets 0.00 3,750.00 0.00 3,750.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 2,134.68 35,702.07 -33,567.39 -94.02 Open Water Programs 178.00 0.00 178.00 100.00 Zone Team-Open Water 0.00 768.00 -768.00 -100.00 Total Open Water Programs 178.00 768.00 -590.00 -76.82 Senior Travel Fund 5,397.74 0.00 5,397.74 100.00 Winter 2021 (paid in 2022) 5,319.3 0.00 5,131.93 100.00 Swimmingly 150.00 8,197.33 -8,047.33 -98.176	OSI-SC JO's Income	-46,227.11	0.00	-46,227.11	-100.0%	
Total Championship Facility 25,127.11 0.00 25,127.11 100.05 COVID-19 Grants 0.00 -600.00 600.00 100.05 Meets Distance Meets 3,750.00 0.00 3,750.00 100.05 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.195 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.095 Total Meets 2,134.68 35,702.07 -33,567.39 -94.025 Open Water Programs Open Water Programs Open Water Coordinator 178.00 0.00 178.00 100.05 Zone Team-Open Water 0.00 768.00 -768.00 -100.05 Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.05 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.05 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	SC Jr. Olympics	7,500.00	0.00	7,500.00	100.0%	
COVID-19 Grants 0.00 -600.00 600.00 100.00 Meets Distance Meets 3,750.00 0.00 3,750.00 100.00 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94.19 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.09 Total Meets 2,134.68 35,702.07 -33,567.39 -94.02 Open Water Programs 178.00 0.00 178.00 100.09 Zone Team-Open Water 0.00 768.00 -768.00 -100.09 Total Open Water Programs 178.00 768.00 -590.00 -76.826 Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Swimmlingly 150.00 8,197.33 -8,047.33 -98.176 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	SC Regionals	5,833.33	0.00	5,833.33	100.0%	
Distance Meets 3,750.00 0.00 3,750.00 100.00	Total Championship Facility	25,127.11	0.00	25,127.11	100.0%	
Distance Meets 3,750.00 0.00 3,750.00 100.09 LSC Virtual Championship Income -640.00 -11,012.00 10,372.00 94,199 LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.099 Total Meets 2,134.68 35,702.07 -33,567.39 -94.029 Open Water Programs 0.00 178.00 100.00 Zone Team-Open Water 0.00 768.00 -768.00 -100.00 Total Open Water Programs 178.00 768.00 -590.00 -76.829 Senior Travel Fund 178.00 768.00 -590.00 -76.829 Senior Travel Fund 10,529.67 0.00 5,397.74 100.00 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.00 Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	COVID-19 Grants	0.00	-600.00	600.00	100.0%	
LSC Virtual Championship Income LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.099 Total Meets 2,134.68 35,702.07 -33,567.39 -94.029 Open Water Programs Open Water Coordinator 178.00 0.00 178.00 100.09 Zone Team-Open Water 0.00 768.00 -768.00 -768.00 -768.00 -768.00 Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 Total Senior Travel Fund 10,529.67 0.00 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179	Meets					
LSC Virtual Championship Meets -975.32 46,714.07 -47,689.39 -102.093 Total Meets 2,134.68 35,702.07 -33,567.39 -94.023 Open Water Programs 178.00 0.00 178.00 100.03 Zone Team-Open Water 0.00 768.00 -768.00 -100.03 Total Open Water Programs 178.00 768.00 -590.00 -76.824 Senior Travel Fund 5,397.74 0.00 5,397.74 100.03 Winter 2021 (paid in 2022) 5,337.74 0.00 5,131.93 100.03 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.03 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	Distance Meets	3,750.00	0.00	3,750.00	100.0%	
Total Meets 2,134.68 35,702.07 -33,567.39 -94.025 Open Water Programs 178.00 0.00 178.00 100.05 Zone Team-Open Water 0.00 768.00 -768.00 -100.05 Total Open Water Programs 178.00 768.00 -590.00 -76.825 Senior Travel Fund 5,397.74 0.00 5,397.74 100.05 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.05 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.05 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	LSC Virtual Championship Income	-640.00	-11,012.00	10,372.00	94.19%	
Open Water Programs 178.00 0.00 178.00 100.00 Zone Team-Open Water 0.00 768.00 -768.00 -100.00 Total Open Water Programs 178.00 768.00 -590.00 -76.82 Senior Travel Fund 5,397.74 0.00 5,397.74 100.00 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.00 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.00 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	LSC Virtual Championship Meets	-975.32	46,714.07	-47,689.39	-102.09%	
Open Water Coordinator 178.00 0.00 178.00 100.09 Zone Team-Open Water 0.00 768.00 -768.00 -100.09 Total Open Water Programs 178.00 768.00 -590.00 -76.829 Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Total Meets	2,134.68	35,702.07	-33,567.39	-94.02%	
Zone Team-Open Water 0.00 768.00 -768.00 -100.09 Total Open Water Programs 178.00 768.00 -590.00 -76.829 Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Open Water Programs					
Total Open Water Programs 178.00 768.00 -590.00 -76.829 Senior Travel Fund 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Open Water Coordinator	178.00	0.00	178.00	100.0%	
Senior Travel Fund Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Zone Team-Open Water	0.00	768.00	-768.00	-100.0%	
Summer 2021 (paid 2022) 5,397.74 0.00 5,397.74 100.09 Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Total Open Water Programs	178.00	768.00	-590.00	-76.82%	
Winter 2021 (paid in 2022) 5,131.93 0.00 5,131.93 100.09 Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Senior Travel Fund					
Total Senior Travel Fund 10,529.67 0.00 10,529.67 100.09 Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	Summer 2021 (paid 2022)	5,397.74	0.00	5,397.74	100.0%	
Swimmingly Kits 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Winter 2021 (paid in 2022)	5,131.93	0.00	5,131.93	100.0%	
Kits 150.00 8,197.33 -8,047.33 -98.175 Total Swimmingly 150.00 8,197.33 -8,047.33 -98.175 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	Total Senior Travel Fund	10,529.67	0.00	10,529.67	100.0%	
Total Swimmingly 150.00 8,197.33 -8,047.33 -98.179 Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.719	Swimmingly					
Total Swimmer Support 53,726.14 44,507.50 9,218.64 20.715	Kits	150.00	8,197.33	-8,047.33	-98.17%	
	Total Swimmingly	150.00	8,197.33	-8,047.33	-98.17%	
Total Expense 219,517.44 153,112.33 66,405.11 43.379	Total Swimmer Support	53,726.14	44,507.50	9,218.64	20.71%	
	Total Expense	219,517.44	153,112.33	66,405.11	43.37%	
Net Ordinary Income 117,941.83 11,213.37 106,728.46 951.89	Net Ordinary Income	117,941.83	11,213.37	106,728.46	951.8%	
Other Income/Expense	Other Income/Expense					
Other Income	Other Income					
Paycheck Protection Program Gra 0.00 15,400.00 -15,400.00 -100.09	Paycheck Protection Program Gra	0.00	15,400.00	-15,400.00	-100.0%	
Total Other Income 0.00 15,400.00 -15,400.00 -100.09	Total Other Income	0.00	15,400.00	-15,400.00	-100.0%	
	Net Other Income			-15,400.00	-100.0%	
Net Income 117,941.83 26,613.37 91,328.46 343.179	Net Income	117,941.83	26,613.37	91,328.46	343.17%	

Ohio Swimming Profit & Loss Budget vs. Actual

September 2021 through June 2022

	Sep '21 - Jun 22	Budget	\$ Over Budget	% of Budget
linary Income/Expense				,
Income				
Memberships/Dues(USA Swim)				
2018 Income Recieved in 2019	0.00	20,000.00	-20,000.00	0.0%
Club Membership Dues	13,636.49	12,600.00	1,036.49	108.23%
Club Membership Dues Expense	-4,210.00	-4,410.00	200.00	95.47%
Flex Membership	7,609.00	13,200.00	-5,591.00	57.64%
Flex Membership Expense	-2,680.00	-6,600.00	3,920.00	40.61%
Flex Membership Upgrade	969.00			
Non Athlete	63,103.00	63,200.00	-97.00	99.85%
Non Athlete Expense	-54,516.00	-52,800.00	-1,716.00	103.25%
Outreach	235.00	400.00	-165.00	58.75%
Outreach Expense	-670.53	-400.00	-270.53	167.63%
Premium Athlete	502,187.22	434,500.00	67,687.22	115.58%
Premium Athlete Expense	-419,342.00	-363,000.00	-56,342.00	115.52%
Seasonal Swimmers	12,509.05	13,300.00	-790.95	94.05%
Seasonal Swimmers Expense	-9,660.00	-10,500.00	840.00	92.0%
Total Memberships/Dues(USA Swim)	109,170.23	119,490.00	-10,319.77	91.36%
Other Income				
Interest and Dividends (Edward	303.56			
Interest Income(Ckg/Saving)				
Dividends	1.18	200.00	-198.82	0.59%
Total Interest Income(Ckg/Saving)	1.18	200.00	-198.82	0.59%
Misc.				
Coach Infractions	2,500.00			
Late Fees	5,385.49			
Non Discounted Club Fees	1,800.00			
Misc Other	38,982.62	19,800.00	19,182.62	196.88%
Total Misc.	48,668.11	19,800.00	28,868.11	245.8%
Total Other Income	48,972.85	20,000.00	28,972.85	244.86%
Sanctions & Meet Revenue				
Approval Surcharges	9,203.00	5,000.00	4,203.00	184.06%
Sanctions	1,795.00		·	
Senior Circuit Entry Fees	1,096.50			
Splash Fees	46,036.00	95,000.00	-48,964.00	48.46%
Swimmers Surcharge	121,185.69	175,000.00	-53,814.31	69.25%
Total Sanctions & Meet Revenue	179,316.19	275,000.00	-95,683.81	65.21%
Total Income	337,459,27	414,490.00	-77,030.73	81.42%
Expense	,	,	.,	
Operations				
Administrative Review Board	0.00	100.00	-100.00	0.0%
Administrative Vice Chairman	0.00	500.00	-500.00	0.0%
Age Group Chairman	0.00	100.00	-100.00	0.0%
	V.00			0.070

Ohio Swimming Profit & Loss Budget vs. Actual September 2021 through June 2022

	Sep '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Camps/Clinics Coordinator	119.70	8,200.00	-8,080.30	1,46%
Coach Representatives				
Coach Education/Training	0.00	1,000.00	-1,000.00	0.0%
Coach of Yr Clinic, Scholorshp	0.00	4,000.00	-4,000.00	0.0%
Coach of Yr Plaques	0.00	500.00	-500.00	0.0%
Total Coach Representatives	0.00	5,500.00	-5,500.00	0.0%
Disability Swimming Coodinator	0.00	3,000.00	-3,000.00	0.0%
Donations	500.00	500.00	0.00	100.0%
General Chairman	0.00	5,000.00	-5,000.00	0.0%
Interest Expense	188.49	1,050.00	-861.51	17.95%
LSC Conventions/Clinics/Dues				
Central Zone Dues	1,279.25	1,375.00	-95.75	93.04%
D&O Insurance	0.00	525.00	-525.00	0.0%
House of Delegates Meeting	100.00	1,975.00	-1,875.00	5.06%
USAS Convention				
LSC Conference CO Springs	15,758.19			
USAS Convention - Other	0.00	4,000.00	-4,000.00	0.0%
Total USAS Convention	15,758.19	4,000.00	11,758.19	393.96%
Workshops	2,413.48	5,000.00	-2,586.52	48.27%
Total LSC Conventions/Clinics/Dues	19,550.92	12,875.00	6,675.92	151.85%
Officials Chair				
Background Check	531.00	5,795.00	-5,264.00	9.16%
Background Check Renewals	311.00			
Officials Chair(Tshirts&Badges)	231.96	1,075.00	-843.04	21.58%
Officials Travel	3,793.67	15,000.00	-11,206.33	25.29%
Officials Travel Olympic Trials	300.00			
Wkshops,Meetings,Recog,Training	0.00	2,500.00	~2,500.00	0.0%
Total Officials Chair	5,167.63	24,370.00	-19,202.37	21.21%
Operational Risk Coordinator	0.00	600.00	-600.00	0.0%
Outreach/Diversity				
CZ Diversity Select Camp	0.00	2,500.00	-2,500.00	0.0%
Diversity/Inclusion Clinic	0.00	2,000.00	-2,000.00	0.0%
Learn To Swim	0.00	2,000.00	-2,000.00	0.0%
Mulitcultural Camp Inc	-217.06			
Multi Cultural Camp	1,507.08	2,500.00	-992.92	60.28%
Outreach-Gear	5,331.71	12,000.00	-6,668.29	44.43%
Outreach Travel	100.00	11,000.00	-10,900.00	0.91%
Total Outreach/Diversity	6,721.73	32,000.00	-25,278.27	21.01%
Permanent Office				
Bank Charges	153.74			
CC & Electronic Fees	957.69			
Office Expense	11,128.55			
Payroll Expenses	30,640.87			
Payroll Wages	66,458.28			

Ohio Swimming Profit & Loss Budget vs. Actual September 2021 through June 2022

	Sep '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Subcontractor Work	4,740.00			
Worker's Compensation	403.46			
Permanent Office - Other	0.00	133,798.35	-133,798.35	0.0%
Total Permanent Office	114,482.59	133,798.35	-19,315.76	85.56%
Safe Sport Coordinator	557.91	2,400.00	-1,842.09	23.25%
Safety Coordinator	0.00	0.00	0.00	0.0%
Secretary	167.18	100.00	67.18	167.18%
Senior Vice-Chairman	0.00	500.00	-500.00	0.0%
Treasurer				
Audit	10,915.00	9,000.00	1,915.00	121.28%
Tax Prep	3,325.00	3,000.00	325.00	110.83%
Taxes	100.00	100.00	0.00	100.0%
Total Treasurer	14,340.00	12,100.00	2,240.00	118.51%
Total Operations	161,796.15	243,693.35	-81,897.20	66.39%
Recognition Banquet				
Recognition Banquet Exp	7,120.15	10,000.00	-2,879.85	71.2%
Recognition Banquet In	-4,035.00			
Swimposium	0.00	10,000.00	-10,000.00	0.0%
Total Recognition Banquet	3,085.15	20,000.00	-16,914.85	15.43%
Safe Sport Recognition Discount	910.00			
Swimmer Support				
Awards				
Age Group	13,632.26			
Seniors	1,974.42			
Awards - Other	0.00	15,530.00	-15,530.00	0.0%
Total Awards	15,606.68	15,530.00	76.68	100.49%
Championship Facility				
Copier Rental	500.00			
LC Regionals	2,500.00			
LC Seniors	7,800.00			
Open Water Championship	0.00	3,500.00	-3,500.00	0.0%
OSI-SC JO's Expense	47,220.89			
OSI-SC JO's Income	-46,227.11			
SC Jr. Olympics	7,500.00			
SC Regionals	5,833.33			
Championship Facility - Other	0.00	60,000.00	-60,000.00	0.0%
Total Championship Facility	25,127.11	63,500.00	-38,372.89	39.57%
Meets				
Distance Meets	3,750.00	5,000.00	-1,250.00	75.0%
LSC Virtual Championship Income	-640.00			
LSC Virtual Championship Meets	-975.32			
Total Meets	2,134.68	5,000.00	-2,865.32	42.69%
Open Water Programs				

Ohio Swimming Profit & Loss Budget vs. Actual September 2021 through June 2022

	Sep '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Open Water Coordinator	178.00			
Open Water Zone Team Travel	0.00	2,500.00	-2,500.00	0.0%
Total Open Water Programs	178.00	2,930.00	-2,752.00	6.08%
Senior Travel Fund				
Olympic Trials	0.00	5,000.00	-5,000.00	0.0%
Summer 2021 (paid 2022)	5,397.74			
Winter 2021 (paid in 2022)	5,131.93			
Senior Travel Fund - Other	0.00	80,000.00	-80,000.00	0.0%
Total Senior Travel Fund	10,529.67	85,000.00	-74,470.33	12.39%
Swimmingly				
Kits	150.00			
Total Swimmingly	150.00			
Zone Team	0.00	15,000.00	-15,000.00	0.0%
Total Swimmer Support	53,726.14	186,960.00	-133,233.86	28.74%
Total Expense	219,517.44	450,653.35	-231,135.91	48.71%
Net Ordinary Income	117,941.83	-36,163.35	154,105.18	-326.14%
Net Income	117,941.83	-36,163.35	154,105.18	-326.14%

12:45 PM 07/11/22 Cash Basis

Ohio Swimming Balance Sheet

As of June 30, 2022

Jun 30, 22

ASSETS

ASSETS	
Current Assets	
Checking/Savings	
Edward Jones	
Olympic Trial Funds (Reserved)	28,000.00
Edward Jones - Other	376,825.72
Total Edward Jones	404,825.72
Edward Jones Money Market	158,598.68
FMB Checking	17,227.42
Total Checking/Savings	580,651.82
Accounts Receivable	
Accounts Receivable	54.00
Total Accounts Receivable	54.00
Other Current Assets	
Clearing account	0.08
Total Other Current Assets	0.08
Total Current Assets	580,705.90
TOTAL ASSETS	580,705.90
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Direct Deposit Liabilities	-2,607.94
Payroll Liabilities	-1,171.70
Total Other Current Liabilities	-3,779.64
Total Current Liabilities	-3,779.64
Total Liabilities	-3,779.64
Equity	
Opening Bal Equity	220,316.78
Retained Earnings	246,226.93
Net Income	117,941.83
Total Equity	584,485.54
TOTAL LIABILITIES & EQUITY	580,705.90

Coaches,

USA Swimming is proud to announce the unveiling of a NEW program for coaches with a minimum of three years experience.

This new program, which was created as an expansion of the Women's Leadership Summit, will provide coaches of any gender the opportunity to develop and sharpen their leadership skills as coaches. It will include three virtual sessions and one in-person session. The deadline to apply is August 21, 2022.

In addition to leadership and learning opportunities, attendees will be invited to participate in a leadership panel discussion with USA Swimming's President and CEO, Tim Hinchey III, and Chief Commercial Officer, Shana Ferguson.

What: Coaches' Leadership Summit will focus on:

- Creating and sustaining personal leadership vision
- Choosing, knowing and living your core values in your leadership
- Developing strategies for leadership challenges

When:

- Virtual Session #1: September 14, 2022 from 12:00 p.m. 1:00 p.m. ET (Zoom, Micro Board)
- Virtual Session #2: October 5, 2022 from 12:00 p.m. 1:00 p.m. ET (Zoom, Micro Board)
- Virtual Session #3: October 26, 2022 from 12:00 p.m. 1:00 p.m. ET (Zoom, Micro Board)
- In-Person Session #4: November 18-20, 2022 (La Foret Conference and Retreat Center in Black Forest, Colorado)

Who: Coaches with a:

- Minimum three years experience
- Willingness to be vulnerable and open to receiving feedback
- Passion to participate in a community of learners
- The ability to be comfortable participating in outdoor activities in a natural mountain setting

Cost:

- \$250/coach (will cover the cost of food, lodging and ground transportation to and from the Colorado Springs Airport)
- Scholarships are available

Spots are limited. Learn more on this new program and register below.

Additional questions can be directed towards Dana Skelton at dskelton@usaswimming.org.