

## Niagara LSC Board of Directors Meeting Minutes for October 2, 2015

### Call to Order:

- The meeting of the Niagara LSC Board of Directors was held on Friday, October 2, 2015 in Kansas City, MO. The meeting was called to order at 5:35pm.

### Roll Call:

Position	Incumbent	Present	Absent
General Chair	Eric Lind	X	
Administrative Vice-Chair	Adam Zaczkowski	X	
Senior Vice Chair	Ryan Callan		X
Co-Age Group Vice Chair	Joanne Butters		X
Co-Age Group Vice Chair	Christine Regelsberger	X	
Finance Vice Chair	John Kingston		X
Secretary	Sara Smith	X	X
Treasurer	Steve Snyder (by phone)	X	
Senior Coach Representative	Becky Sapio		X
Junior Coach Representative	Chris Musshafen		X
Senior Athlete Representative	Nick Burdo	X	
Junior Athlete Representative	Jared Kettinger	X	
Safety Committee Chair	Chris Torell (by phone)	X	
Co-Technical Planning Chair	William Chidsey		X
Co-Technical Planning Chair	Ryan Callan		X
Member/Registration Coordinator	Eric Stimson	X	
General Chairman Appointment – 1	Bob Matlack (by phone)	X	
General Chairman Appointment – 2	Jim Stromski	X	
General Chairman Appointment – 3	Greg Danner		X
General Chairman Appointment – 4	Shawn Parkhurst		X
Immediate Past General Chair	Jim Bowen	X	
Guest	Mike Switalski	X	

### Reading, correction and adoption of August 20, 2015 minutes

- Minutes were reviewed from previous board meeting. No changes were made. E. Lind requested motion to approve meeting minutes as written. Motion was made and seconded. All approved.

### **Unfinished business:**

- No unfinished business discussed.

### **New Business:**

- Approval of LSC Summer Calendar: E. Stimson presented to summer calendar. E. Stimson noted that he had received several meet requests after the deadline. Approval of these additions will be done at the HOD Meeting on October 11, 2015. Requested motion to approve summer calendar (E. Lind). Motion was made and seconded. All approved.
- Approval of 2015-2016 Budget: J. Bowen presented budget as developed between J. Bowen and S. Snyder. Discussion focused on the over spent amount for 2014-2105 budget versus plan. Decided that LSC would look to have balanced budget for 2015-2016 and beyond. Modifications to budget could be made at HOD meeting in October. Requested motion to approve budget as developed. Motion was made and seconded. All approved.

### **Reports of officers, committees and coordinators:**

- No reports from officers, committees, or coordinators.

### **Adjournment:**

Requested motion to adjourn (E. Lind). Motion was made and seconded. ALL in favor

Meeting adjourned at 5:56 pm

## 2016 May-August Calendar

Date	Start Date	Host	Region	Open/Closed MEET	Open/ Closed WEEKE ND	Course	Type	Meet/Event Title	Site
<b>April 15-17</b>		<b>4/15/2016 USAS Coaching Clinic - Syracuse</b>							
May 1	5/1/2016	VICT	Rochester		Open	SCM	TF	VICT 2016 Keith Shields Invitational	Victor High School
May 6	5/6/2016	FAST/GCOM/PACK/WEBS	Rochester	Closed Meet	Open	SCY	TF	2016 Friday Night at the Races #1	Fairport High School
May 7	5/7/2016	FAST/GCOM/PACK/WEBS	Rochester		Open	LCM	TF	2016 Super Circuit Meet #1 (Rochester)	Webster Aquatic Center
<b>May 14</b>		<b>5/14/2016 Niagara HOD Meeting MCC</b>							
May 20-22	5/20/2016	TTSC	Buffalo		Open	LCM	TF	TTSC 2016 Natalie Lewis Spring Invite	Town of Tonawanda AFC
May 20	5/20/2016	FAST/GCOM/PACK/WEBS	Rochester	Closed Meet	Open	SCY	TF	2016 Friday Night at the Races #2	Pittsford-Mendon
May 21	5/21/2016	FAST/GCOM/PACK/WEBS	Rochester		Open	LCM	TF	2016 Super Circuit Meet #2 (Rochester)	Webster Aquatic Center
<b>June 3-5</b>		<b>6/3/2016 FAST Buffalo Closed LCM P/F 2016 Niagara Classic ECC</b>							
June 10-12	6/10/2016	STAR	Buffalo		Open	LCM	TF	STAR 2016 STAR Kick Off	ECC
June 10	6/10/2016	FAST/GCOM/PACK/WEBS	Rochester	Closed Meet	Open	SCY	TF	2016 Friday Night at the Races #3	MCC
June 11	6/11/2016	FAST/GCOM/PACK/WEBS	Rochester		Open	LCM	TF	2016 Super Circuit Meet #3 (Rochester)	Webster Aquatic Center
June 11	6/11/2016	SYCH	Syracuse		Open	LCM	TF	2016 Super Circuit Meet #1 (Syracuse)	Ithaca College
June 11	6/11/2016	SYCH	Syracuse		Open	LCM	TF	2016 Chargers Distance Meet #1	Ithaca College
June 24-26	6/24/2016	STAR	Buffalo		Open	LCM	TF	STAR 2016 STAR LC Open Meet	ECC
June 24	6/24/2016	FAST/GCOM/PACK/WEBS	Rochester	Closed Meet	Open	SCY	TF	2016 Friday Night at the Races #4	Webster Aquatic Center
June 25	6/25/2016	SYCH	Syracuse		Open	LCM	TF	2016 Super Circuit Meet #2 (Syracuse)	Burnet Park
June 25	6/25/2016	SYCH	Syracuse		Open	LCM	TF	2016 Chargers Distance Meet #2	Burnet Park
July 16	7/16/2016	VICT	Rochester		Open	SCM	TF	VICT 2016 Victor Meter Mania	Victor High School
<b>July 28-31</b>		<b>7/28/2016 STAR Buffalo Closed LCM TF 2016 Niagara Championships ECC</b>							
Aug 3-6	8/3/2016	Metro LSC						EZ Age Group Championships	East Meadow, NY
<b>Aug. 5-6</b>		<b>8/2/2016 FAST Rochester Closed SCY TF 2016 Niagara Summer Sizzler Fairport High School</b>							
Aug. 12-13	8/12/2016	TTSC	Buffalo		Open	SCY	TF	TTSC 2016 End of Summer Swim Meet	Town of Tonawanda AFC

**Proposed Niagara Swimming Budget for Fiscal Year 2016**

							<b>Proposed</b>	
<u>Income:</u>	<u>2015 Budget</u>	<u>2015 Actual</u>	<u>Income:</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>Quad</u>
Awards	\$6,000	\$2,374.76	Awards	\$6,000	\$6,500	\$6,000	\$0	\$18,500
Fines	\$2,035	\$1,400.00	Fines	\$2,000	\$2,000	\$2,035	\$2,175	\$8,210
Miscellaneous	\$0	\$500.00	Miscellaneous	\$0	\$0	\$0	\$0	\$0
Registration Fees (Net)	\$67,005	\$62,481.00	Registration Fees (Net)	\$68,030	\$67,075	\$67,005	\$68,400	\$270,510
Meet Sanction Fees	\$3,600	\$5,075.00	Meet Sanction Fees	\$3,000	\$3,600	\$3,600	\$5,000	\$15,200
Surcharge Fees	\$65,000	\$52,588.90	Surcharge Fees	\$65,000	\$65,000	\$65,000	\$65,000	\$260,000
LSC Hosted Meet Revenue	\$0	\$0.00	LSC Hosted Meet Revenue	\$26,000	\$26,000	\$0	\$0	\$52,000
Zone Team Participant Fees	\$24,488	\$36,066.00	Zone Team Participant Fees	\$39,050	\$23,775	\$24,488	\$37,000	\$124,313
Interest	\$50	\$32.41	Interest	\$50	\$50	\$50	\$50	\$200
<b>Total Income</b>	<b>\$168,178</b>	<b>\$160,518.07</b>	<b>Total Income</b>	<b>\$209,130</b>	<b>\$194,000</b>	<b>\$168,178</b>	<b>\$177,625</b>	<b>\$748,933</b>
<u>Expenses:</u>	<u>2015 Budget</u>	<u>2015 Actual</u>	<u>Expenses:</u>	<u>\$2,013.00</u>	<u>\$2,014.00</u>	<u>\$2,015.00</u>	<u>\$2,016.00</u>	<u>Quad</u>
Administration	\$38,500	\$35,628.48	Administration	\$36,300	\$38,000	\$38,500	\$34,100	\$146,900
Awards	\$11,500	\$9,876.47	Awards	\$12,000	\$11,500	\$11,500	\$0	\$35,000
Club Strengthening	\$50,900	\$55,753.54	Club Strengthening	\$59,500	\$44,800	\$50,900	\$46,200	\$201,400
Eastern Zone Affiliation	\$6,100	\$6,687.38	Eastern Zone Affiliation	\$6,125	\$4,125	\$6,100	\$6,600	\$22,950
Eastern Zone Team	\$50,934	\$68,676.94	Eastern Zone Team	\$51,905	\$48,386	\$50,934	\$47,725	\$198,950
Grant Program	\$28,000	\$25,525.00	Grant Program	\$20,000	\$20,000	\$28,000	\$21,000	\$89,000
LSC Supported Meets	\$23,000	\$18,162.04	LSC Supported Meets	\$40,000	\$44,500	\$23,000	\$11,500	\$119,000
Officials	\$6,500	\$6,608.86	Officials	\$5,000	\$5,000	\$6,500	\$5,500	\$22,000
Scholarship	\$5,000	\$4,500.00	Scholarship	\$5,000	\$5,000	\$5,000	\$5,000	\$20,000
Workshops / Clinics	\$5,000	\$0.00	Workshops / Clinics	\$0	\$5,000	\$5,000	\$0	\$10,000
Miscellaneous	\$0	\$0.00	Miscellaneous	\$0	\$0	\$0	\$0	\$0
<b>Total Expenses</b>	<b>\$225,434</b>	<b>\$231,418.71</b>	<b>Total Expenses</b>	<b>\$235,830</b>	<b>\$226,311</b>	<b>\$225,434</b>	<b>\$177,625</b>	<b>\$865,200</b>
<b>Income / Loss</b>	<b>(\$57,256)</b>	<b>(\$70,900.64)</b>	<b>Income / Loss</b>	<b>(\$26,700)</b>	<b>(\$32,311)</b>	<b>(\$57,256)</b>	<b>\$0</b>	<b>(\$116,267)</b>

**Proposed Niagara Swimming Budget for Fiscal Year 2016**

**Income**

<b>Awards</b>	Host clubs of Niagara designated meets will procure awards directly from vendor and will no longer be invoiced by Niagara for 50% of the award costs.
<b>Fines</b>	Money received from fines paid to Niagara.
<b>Registration Fees (Net)</b>	Portion of USA Registration fee that is retained by LSC (\$10 / Athlete and \$30 / Club).
	Annual membership fee for the three swim leagues will increase from \$100 to \$500 effective immediately.
<b>Meet Sanction Fees</b>	Per schedule in Policies and Procedures.
	Closed Swim League meets will pay a \$25.00 per day per meet sanction fee.
<b>Surcharge Fees</b>	Per schedule in Policies and Procedures.
<b>LSC Hosted Meet Revenue</b>	There are no longer any LSC hosted meets.
<b>Zone Team Participant Fees</b>	Un-sponsored athlete participation fee will increase to \$200 and sponsored athlete participation fee will remain at \$400.
<b>Interest</b>	Interest from savings.

**Expenses**

<b>Administration</b>	Costs of running and maintaining the administrative aspects of the LSC.
<b>Awards</b>	Host clubs of Niagara designated meets will procure awards directly from vendor and will no longer be procured by Niagara.
<b>Club Strengthening</b>	Camps, Club Clinics, Club Recognition, Coach Training, Athlete Travel, and Outreach Athlete Support.
	The Club Recognition Program budget is fixed at \$1,200 and will be prorated if necessary to clubs that qualify and apply.
	The \$100 Hy-Tek software support allowance per club is eliminated.
	Washington IMX athlete travel budget is fixed at \$2,000 and will be prorated if necessary to clubs that qualify and apply.
	The Speedo Sectional athlete travel reimbursement will be reduced from \$200 to \$100.
	The USA Futures athlete travel budget is fixed at \$4,000 and will be prorated if necessary to clubs that qualify and apply.
	The Eastern Zone Senior LC Championships athlete travel budget is fixed at \$4,000 and will be prorated if necessary to clubs that qualify and apply.
	The Olympic Trials budget is fixed at \$5,000 and will be prorated if necessary to clubs that qualify and apply.
<b>Eastern Zone Affiliation</b>	Annual membership dues and zone meeting costs.
<b>Eastern Zone Team</b>	Costs associated with the two zone teams.
	Coaching stipends are fixed at \$1,050 for SC and \$1,050 for LC Age Group Championships meets.
	Athlete uniforming, including swim caps, is fixed at \$125 per athlete for both the SC and LC Age Group Championships meets.
<b>Grant Program</b>	Budget is fixed at \$21,000 and will be prorated if necessary to clubs that apply and qualify.
<b>LSC Supported Meets</b>	Stipends provided to host clubs to run Niagara designated meets.
	Stipend support for the Niagara Sizzler and Super Circuit meets is eliminated.
<b>Officials</b>	Stipend support for officials to attend and obtain national level certifications.
<b>Scholarship</b>	Ten \$500 scholarships awarded by Scholarship Committee.

Those items highlighted in yellow represent changes to existing policies and will be incorporated upon budget approval by the House of Delegates.

Niagara Swimming Quad Budget Detail

Quad Budget - Seeking Approval for the 2015-16 Budget (Blue Column)								
	2014-15 Budget	2014-15 Actual	Variance	2012-2013	2013-2014	2014-2015	2015-2016	2013-2016 Quad
<b>INCOME</b>								
<b>AWARDS</b>	6,000	2,374.76	(3,625.24)	6,000	6,500	6,000	0	18,500
<b>FINES</b>	2,035	1,400.00	(635.00)	2,000	2,000	2,035	2,175	8,210
<b>MISCELANEOUS</b>	0	500.00	500.00	0	0	0	0	0
<b>REGISTRATION</b>								
Prior Year - Club Escrow	0	2,982.00	2,982.00	0	0	0	2,625	2,625
Athlete (full Year)	353,400	341,310.00	(12,090.00)	310,870	333,120	353,400	363,392	1,360,782
Athlete (seasonal)	10,215	2,880.00	(7,335.00)	27,190	16,515	10,215	3,510	57,430
Athlete (Outreach)	1,560	1,465.00	(95.00)	910	1,360	1,560	1,650	5,480
Athlete (Single Meet)	0	60.00	60.00	0	0	0	0	0
Athlete (Transfer)	720	690.00	(30.00)	700	700	720	745	2,865
Non-Athlete	36,088	37,804.00	1,716.00	35,020	34,250	36,088	37,584	142,942
Non-Athlete (Life)	0	1,000.00	1,000.00	0	0	0	0	0
Club & Organization	11,200	11,100.00	(100.00)	10,800	10,600	11,200	12,400	45,000
<b>Total Registration</b>	<b>413,183</b>	<b>399,291.00</b>	<b>(13,892.00)</b>	<b>385,490</b>	<b>396,545</b>	<b>413,183</b>	<b>421,906</b>	<b>1,617,124</b>
<b>SANCTION FEES</b>	3,600	5,075.00	1,475.00	3,000	3,600	3,600	5,000	15,200
<b>SURCHARGE FEES</b>	65,000	52,588.90	(12,411.10)	65,000	65,000	65,000	65,000	260,000
<b>NIAGARA CLASSIC</b>	0	0.00	0.00	26,000	26,000	0	0	52,000
<b>EASTERN ZONE TEAM</b>								
<b>Short Course</b>								
Sponsored Athletes	0	0.00	0.00	5,625	0	0	0	5,625
Un-sponsored Athletes	14,000	16,004.00	2,004.00	12,250	14,000	14,000	16,000	56,250
Outreach Athletes	(350)	(188.00)	162.00	0	(350)	(350)	0	0
Misc Clothing Sales	400	179.00	(221.00)	400	400	400	0	1,200
<b>Total Short Course</b>	<b>14,050</b>	<b>15,995.00</b>	<b>1,945.00</b>	<b>18,275</b>	<b>14,050</b>	<b>14,050</b>	<b>16,000</b>	<b>62,375</b>
<b>Long Course</b>								
Sponsored Athletes	5,906	16,800.00	10,894.00	16,875	5,625	5,906	18,000	46,406
Un-sponsored Athletes	4,594	3,600.00	(994.00)	3,500	4,375	4,594	3,000	15,469
Outreach Athletes	(525)	(800.00)	(275.00)	0	(525)	(525)	0	(1,050)
Misc Clothing Sales	463	471.00	8.00	400	250	463	0	1,113
<b>Total Long Course</b>	<b>10,438</b>	<b>20,071.00</b>	<b>9,633.00</b>	<b>20,775</b>	<b>9,725</b>	<b>10,438</b>	<b>21,000</b>	<b>61,938</b>
<b>Total Eastern Zone Team</b>	<b>24,488</b>	<b>36,066.00</b>	<b>11,578.00</b>	<b>39,050</b>	<b>23,775</b>	<b>24,488</b>	<b>37,000</b>	<b>124,313</b>
<b>INTEREST</b>	50	32.41	(17.59)	50	50	50	50	200
<b>TOTAL INCOME</b>	<b>514,356</b>	<b>497,328.07</b>	<b>(17,027.93)</b>	<b>526,590</b>	<b>523,470</b>	<b>514,356</b>	<b>531,131</b>	<b>2,095,547</b>

Niagara Swimming Quad Budget Detail

Quad Budget - Seeking Approval for the 2015-16 Budget (Blue Column)

	2014-15 Budget	2014-15 Actual	Variance	2012-2013	2013-2014	2014-2015	2015-2016	2013-2016 Quad
<b>EXPENSES</b>								
<b>ADMINISTRATIVE EXPENSES</b>								
Accounting	6,000	6,100.00	100.00	6,000	6,000	6,000	6,000	24,000
Bank Charges	500	44.40	(455.60)	500	500	500	100	1,600
USA Convention	12,000	8,976.86	(3,023.14)	10,000	12,000	12,000	10,000	44,000
Copies & Printing	300	0.00	(300.00)	300	300	300	0	900
Equipment	2,000	2,010.99	10.99	1,000	500	2,000	2,000	5,500
Internet Services	1,000	1,150.04	150.04	1,200	1,000	1,000	1,000	4,200
Meetings	3,500	3,555.12	55.12	3,500	3,500	3,500	3,000	13,500
Postage	800	583.76	(216.24)	1,000	800	800	500	3,100
Refund	0	100.00	100.00	0	0	0	0	0
Service Fee - Registration	9,000	9,000.00	0.00	9,000	9,000	9,000	9,000	36,000
Supplies	1,000	948.41	(51.59)	500	1,000	1,000	1,000	3,500
Telephone	900	0.00	(900.00)	800	900	900	0	2,600
Travel	1,500	3,158.90	1,658.90	2,500	2,500	1,500	1,500	8,000
<b>Total Administrative Expenses</b>	<b>38,500</b>	<b>35,628.48</b>	<b>(2,871.52)</b>	<b>36,300</b>	<b>38,000</b>	<b>38,500</b>	<b>34,100</b>	<b>146,900</b>
<b>AWARDS</b>	<b>11,500</b>	<b>9,876.47</b>	<b>(1,623.53)</b>	<b>12,000</b>	<b>11,500</b>	<b>11,500</b>	<b>0</b>	<b>35,000</b>
<b>CLUB STRENGTHENING</b>								
Camps	500	0.00	(500.00)	1,500	1,500	500	0	3,500
Club Clinics	2,500	0.00	(2,500.00)	5,000	5,000	2,500	0	12,500
Club Recognition Program	2,400	2,000.00	(400.00)	8,000	2,800	2,400	1,200	14,400
Coach Training	8,000	8,343.35	343.35	7,000	8,000	8,000	8,000	31,000
Hytek Software Support	1,000	389.00	(611.00)	1,000	1,000	1,000	0	3,000
Outreach	6,000	6,221.63	221.63	5,000	5,000	6,000	6,000	22,000
Travel Program								
Washington IMX	3,500	2,999.68	(500.32)	3,000	2,000	3,500	2,000	10,500
Adaptive	0	300.00	300.00	0	0	0	0	0
Speedo Sectionals	15,000	11,066.68	(3,933.32)	7,000	8,000	15,000	6,000	36,000
Futures	0	4,800.00	4,800.00	0	0	0	4,000	4,000
Eastern Zone Senior	0	4,733.20	4,733.20	0	0	0	4,000	4,000
Grand Prix	4,000	1,200.00	(2,800.00)	4,000	2,000	4,000	2,000	12,000
Junior Nationals	6,000	9,600.00	3,600.00	14,000	8,000	6,000	8,000	36,000
Nationals	2,000	4,100.00	2,100.00	4,000	1,500	2,000	0	7,500
Olympic Trials	0	0.00	0.00	0	0	0	5,000	5,000
<b>Total Travel Program</b>	<b>30,500</b>	<b>38,799.56</b>	<b>8,299.56</b>	<b>32,000</b>	<b>21,500</b>	<b>30,500</b>	<b>31,000</b>	<b>115,000</b>
<b>Total Club Strengthening</b>	<b>50,900</b>	<b>55,753.54</b>	<b>4,853.54</b>	<b>59,500</b>	<b>44,800</b>	<b>50,900</b>	<b>46,200</b>	<b>201,400</b>
<b>EASTERN ZONE AFFILIATION</b>								
Dues	1,600	0.00	(1,600.00)	125	125	1,600	1,600	3,450
Zone Meeting	4,500	6,687.38	2,187.38	6,000	4,000	4,500	5,000	19,500
<b>Total Eastern Zone Affiliation</b>	<b>6,100</b>	<b>6,687.38</b>	<b>587.38</b>	<b>6,125</b>	<b>4,125</b>	<b>6,100</b>	<b>6,600</b>	<b>22,950</b>
<b>EASTERN ZONE TEAM</b>								
<b>Short Course</b>								
Lodging	2,530	2,708.64	178.64	3,000	2,410	2,530	2,500	10,440
Age Group Committee	893	395.49	(497.51)	850	850	893	1,000	3,593
Coaching	525	509.40	(15.60)	700	500	525	1,050	2,775
Food	971	0.00	(971.00)	750	925	971	0	2,646
Transportation	578	0.00	(578.00)	900	550	578	0	2,028
Clothing	12,470	23,708.20	11,238.20	10,075	11,875	12,470	10,625	45,045
Entry Fees	1,890	1,706.00	(184.00)	1,750	1,800	1,890	2,000	7,440
Reimbursements	945	66.80	(878.20)	750	900	945	0	2,595
Administrative (postage/supplies)	247	417.70	170.70	400	235	247	0	882
<b>Total Short Course</b>	<b>21,049</b>	<b>29,512.23</b>	<b>8,463.23</b>	<b>19,175</b>	<b>20,045</b>	<b>21,049</b>	<b>17,175</b>	<b>77,444</b>

Niagara Swimming Quad Budget Detail

Quad Budget - Seeking Approval for the 2015-16 Budget (Blue Column)									
	2014-15 Budget	2014-15 Actual	Variance	2012-2013	2013-2014	2014-2015	2015-2016	2013-2016 Quad	
<b>EXPENSES</b>									
<b>Long Course</b>									
Lodging	8,340	14,187.30	5,847.30	8,000	7,943	8,340	9,000	33,283	
Age Group Committee	125	0.00	(125.00)	0	0	125	1,000	1,125	
Coaching	2,100	300.00	(1,800.00)	2,700	2,000	2,100	1,050	7,850	
Food	2,024	4,297.18	2,273.18	2,500	1,927	2,024	2,000	8,451	
Transportation	7,267	8,204.16	937.16	8,030	6,921	7,267	7,500	29,718	
Clothing	6,697	8,506.75	1,809.75	7,850	6,378	6,697	7,000	27,925	
Entry Fees	2,386	2,863.00	477.00	2,750	2,272	2,386	3,000	10,408	
Reimbursements	788	315.20	(472.80)	750	750	788	0	2,288	
Administrative (postage/supplies)	158	491.12	333.12	150	150	158	0	458	
<b>Total Long Course</b>	<b>29,885</b>	<b>39,164.71</b>	<b>9,279.71</b>	<b>32,730</b>	<b>28,341</b>	<b>29,885</b>	<b>30,550</b>	<b>121,506</b>	
<b>Total Eastern Zone Team</b>	<b>50,934</b>	<b>68,676.94</b>	<b>17,742.94</b>	<b>51,905</b>	<b>48,386</b>	<b>50,934</b>	<b>47,725</b>	<b>198,950</b>	
<b>GRANT PROGRAM</b>	<b>28,000</b>	<b>25,525.00</b>	<b>(2,475.00)</b>	<b>20,000</b>	<b>20,000</b>	<b>28,000</b>	<b>21,000</b>	<b>89,000</b>	
<b>EXPENSES</b>									
<b>LSC HOSTED/SUPPORTED MEETS</b>									
Niagara Regional Qualifier	2,000	1,500.00	(500.00)	0	2,000	2,000	1,500	5,500	
Niagara IMX & Senior PP	1,000	1,000.00	0.00	0	0	1,000	1,000	2,000	
Niagara Championship Qualifier	3,000	1,000.00	(2,000.00)	0	3,000	3,000	3,000	9,000	
Niagara Championship (SC & LC)	4,000	4,000.00	0.00	0	4,000	4,000	4,000	12,000	
Niagara Classic	2,000	3,162.04	1,162.04	25,000	25,000	2,000	2,000	54,000	
Niagara Sizzler	500	0.00	(500.00)	0	0	500	0	500	
Niagara Super Circuits	10,500	7,500.00	(3,000.00)	15,000	10,500	10,500	0	36,000	
<b>Total LSC Hosted/Supported</b>	<b>23,000</b>	<b>18,162.04</b>	<b>(4,837.96)</b>	<b>40,000</b>	<b>44,500</b>	<b>23,000</b>	<b>11,500</b>	<b>119,000</b>	
<b>OFFICIALS</b>	<b>6,500</b>	<b>6,608.86</b>	<b>108.86</b>	<b>5,000</b>	<b>5,000</b>	<b>6,500</b>	<b>5,500</b>	<b>22,000</b>	
<b>REGISTRATION FEES</b>									
Prior Year - Club Escrow	0	2,510.00	2,510.00	0	0	0	0	0	
Athlete (full Year)	296,400	285,896.00	(10,504.00)	258,200	277,600	296,400	306,612	1,138,812	
Athlete (seasonal)	6,810	1,920.00	(4,890.00)	17,900	11,010	6,810	2,340	38,060	
Athlete (Outreach)	1,560	1,410.00	(150.00)	900	1,360	1,560	1,650	5,470	
Athlete (Single Meet)	0	0.00	0.00	0	0	0	0	0	
Athlete (Transfer)	0	0.00	0.00	0	0	0	0	0	
Non-Athlete	36,088	37,544.00	1,456.00	35,000	34,250	36,088	37,584	142,922	
Non-Athlete (Life)	0	2,000.00	2,000.00	0	0	0	0	0	
Club & Organization	5,320	5,530.00	210.00	5,460	5,250	5,320	5,320	21,350	
<b>Total Registration</b>	<b>346,178</b>	<b>336,810.00</b>	<b>(9,368.00)</b>	<b>317,460</b>	<b>329,470</b>	<b>346,178</b>	<b>353,506</b>	<b>1,346,614</b>	
<b>SCHOLARSHIP</b>	<b>5,000</b>	<b>4,500.00</b>	<b>(500.00)</b>	<b>5,000</b>	<b>5,000</b>	<b>5,000</b>	<b>5,000</b>	<b>20,000</b>	
<b>WORKSHOPS / CLINICS</b>	<b>5,000</b>	<b>0.00</b>	<b>(5,000.00)</b>	<b>0</b>	<b>5,000</b>	<b>5,000</b>	<b>0</b>	<b>10,000</b>	
<b>MISCELLANEOUS</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>TOTAL EXPENSES</b>	<b>571,612</b>	<b>568,228.71</b>	<b>(3,383.29)</b>	<b>553,290</b>	<b>555,781</b>	<b>571,612</b>	<b>531,131</b>	<b>2,211,814</b>	
<b>INCOME/LOSS</b>	<b>(57,256)</b>	<b>(70,900.64)</b>	<b>(13,644.64)</b>	<b>(26,700)</b>	<b>(32,311)</b>	<b>(57,256)</b>	<b>0</b>	<b>(116,267)</b>	

Those items highlighted in yellow represent changes to existing policies and will be incorporated upon budget approval by the HOD.



**Niagara Swimming Historical Income / Expenses**

	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>
<b>INCOME</b>				
<b>AWARDS</b>	<b>452.52</b>	<b>1,790.27</b>	<b>2,132.65</b>	<b>2,374.76</b>
<b>MISCELLANEOUS</b>	<b>950.00</b>	<b>2,175.00</b>	<b>3,047.56</b>	<b>1,900.00</b>
<b>REGISTRATION</b>	<b>368,978.67</b>	<b>412,251.50</b>	<b>411,377.99</b>	<b>399,291.00</b>
<b>SANCTION FEES</b>	<b>3,775.00</b>	<b>3,325.00</b>	<b>4,925.00</b>	<b>5,075.00</b>
<b>SURCHARGE</b>	<b>99,958.49</b>	<b>119,233.64</b>	<b>91,517.85</b>	<b>88,654.90</b>
Camps	0.00	0.00	0.00	0.00
Club Meets	45,581.13	71,544.46	61,727.85	52,588.90
LSC Meets	25,502.36	22,708.43	140.00	0.00
Zone Meet	28,875.00	24,980.75	29,650.00	36,066.00
Other Surcharge	0.00	0.00	0.00	0.00
<b>INTEREST</b>	<b>60.73</b>	<b>60.83</b>	<b>38.39</b>	<b>32.41</b>
<b>UNCATEGORIZED</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL INCOME</b>	<b><u>474,175.41</u></b>	<b><u>538,836.24</u></b>	<b><u>513,039.44</u></b>	<b><u>497,328.07</u></b>
<b>EXPENSES</b>				
<b>ADMINISTRATIVE</b>	<b>37,357.22</b>	<b>39,415.97</b>	<b>30,963.70</b>	<b>35,628.48</b>
Accounting	6,100.00	6,100.00	6,100.00	6,100.00
Bank Charges	3,479.78	571.40	28.40	44.40
USA Convention	9,297.96	11,306.84	9,931.84	8,976.86
Copies & Printing	21.60	19.91	0.00	0.00
Equipment	375.24	71.00	241.00	2,010.99
Internet Services	1,107.49	2,127.43	959.88	1,150.04
Meetings	3,624.71	3,447.32	2,321.97	3,555.12
Officials	0.00	0.00	0.00	0.00
Postage	891.05	1,016.39	540.98	583.76
Refunds	0.00	25.00	0.00	100.00
Service Fee - Registration	9,000.00	9,000.00	9,000.00	9,000.00
Supplies	425.59	1,426.77	141.72	948.41
Telephone	780.44	821.81	587.73	0.00
Travel	2,253.36	3,482.10	1,110.18	3,158.90
<b>AWARDS</b>	<b>10,930.25</b>	<b>11,147.61</b>	<b>10,605.13</b>	<b>9,876.47</b>
<b>CLUB STRENGTHENING</b>	<b>39,504.19</b>	<b>32,513.09</b>	<b>46,830.15</b>	<b>55,753.54</b>
Athlete Travel	23,850.00	21,850.00	33,253.66	38,799.56
Camps	1,860.00	750.00	0.00	0.00
Club Clinic	2,524.00	500.00	500.00	0.00
Club Recognition Program	4,800.00	1,600.00	2,400.00	2,000.00
Coach Training	5,799.19	5,371.59	4,838.99	8,343.35
Hytek	671.00	596.00	580.50	389.00
Outreach	0.00	1,845.50	5,257.00	6,221.63
<b>GRANT PROGRAM</b>	<b>16,100.00</b>	<b>20,200.00</b>	<b>25,550.00</b>	<b>25,525.00</b>
<b>LSC HOST/SUPPORT MEETS</b>	<b>28,981.13</b>	<b>34,056.91</b>	<b>19,000.00</b>	<b>18,162.04</b>
<b>OFFICIALS</b>	<b>2,272.07</b>	<b>4,475.59</b>	<b>4,329.42</b>	<b>6,608.86</b>
<b>USA REGISTRATION FEES</b>	<b>306,248.00</b>	<b>345,348.00</b>	<b>339,355.00</b>	<b>336,810.00</b>
<b>SCHOLARSHIP</b>	<b>2,500.00</b>	<b>6,500.00</b>	<b>3,000.00</b>	<b>4,500.00</b>
<b>EASTERN ZONE AFFILIATION</b>	<b>5,594.39</b>	<b>3,634.05</b>	<b>6,213.31</b>	<b>6,687.38</b>
Dues	125.00	125.00	1,726.25	0.00
Zone Meeting	5,469.39	3,509.05	4,487.06	6,687.38
<b>ZONE MEET</b>	<b>45,954.77</b>	<b>46,996.01</b>	<b>49,732.48</b>	<b>68,676.94</b>
Entry Fees	4,339.00	3,878.00	4,466.00	4,569.00
AG Committee & Admin	0.00	867.94	0.00	2,495.71
Hotel & Meals	16,100.40	13,427.64	23,393.84	21,193.12
Travel	9,082.02	8,952.10	10,484.83	8,204.16
Uniforms	16,433.35	19,870.33	11,387.81	32,214.95
<b>MISC</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Coach's Representatives	0.00	0.00	0.00	0.00
Refunds	0.00	0.00	0.00	0.00
Other Committee Exp	0.00	0.00	0.00	0.00
Interest Exp	0.00	0.00	0.00	0.00
Uncategorized	0.00	0.00	0.00	0.00
<b>TOTAL EXPENSES</b>	<b><u>495,442.02</u></b>	<b><u>544,287.23</u></b>	<b><u>535,579.19</u></b>	<b><u>568,228.71</u></b>
<b>INCOME/LOSS</b>	<b><u>(21,266.61)</u></b>	<b><u>(5,450.99)</u></b>	<b><u>(22,539.75)</u></b>	<b><u>(70,900.64)</u></b>