

# 2023

	2023 EXPENSES	2023 REVENUE	NOTES
	Budget	Budget	
<b>ATHLETE TRAVEL FUND</b>			
Age Group Camps			
10 and Under	3,000.00		
14 and Over	17,000.00		
<b>Total Age Group Camps</b>	<b>20,000.00</b>		
Age Group Team Travel	80,000.00	25,200.00	72 - Duel in Pool
All Star Meet			
Athlete Committee	3,500.00		Athlete Meetings
Athlete Celebration	20,000.00		Replaces or alternate to Banquet
Diversity Clinic	5,000.00		
Fines		3,000.00	
Futures Championship	35,000.00		
Gold Medal Clinic	12,500.00		
ISCA Spring	25,000.00		
ISCA Summer	8,000.00		
LC Jr/ US Open			
LC Juniors	30,000.00		
NCSA Juniors	10,000.00		
NCSA LC Jr	28,000.00		
Olympic Trials			
Open Water	2,000.00		
Open Water All Star	50,000.00	14,100.00	48- OW All Star
Paralympic Trials			
Sanctions		14,000.00	
Senior Nationals - Summer	15,000.00		
Southern Zone Sectionals			
Southern Zones			
Southern Zone Sr Meet	90,000.00		
<b>Total Southern Zones</b>	<b>90,000.00</b>	<b>0.00</b>	
Splash Fees		353,300.00	201,886 splashes
Spring Cup			
US Open			
Winter Jr Championships	25,000.00		
Winter National Championships	2,000.00		
<b>Total ATHLETE TRAVEL FUND</b>	<b>461,000.00</b>	<b>409,600.00</b>	<b>51,400.00</b>
Coach Assistance Fund			
<b>EMPLOYEES</b>			
Employee Benefits	20,000.00		
<b>Total EMPLOYEES</b>	<b>20,000.00</b>	<b>0.00</b>	
<b>EQUIPMENT FUND</b>			
Equipment Purchase	15,000.00		
Equipment Rental		6,500.00	
Equipment Repair	4,000.00		
Equipment Shipping	400.00		
Equipment Transportation			
Office Equipment	900.00		
Registration	400.00		

Storage	5,400.00		
EQUIPMENT FUND - Other			
Total EQUIPMENT FUND	<u>26,100.00</u>	<u>6,500.00</u>	19,600.00
GENERAL FUND			
ADMIN VICE CHAIR			
Meeting Expenses			
Total ADMIN VICE CHAIR	<u>0.00</u>	<u>0.00</u>	
AGE GROUP VICE CHAIR			
Club Development			
supplies			
Virtual Education Series			
Total Club Development	<u>0.00</u>	<u>0.00</u>	
Ladder of Success			
Total AGE GROUP VICE CHAIR	<u>0.00</u>	<u>0.00</u>	
Background Check	72.00		
COACH CHAIR			
Coach Clinic	80,000.00	5,000.00	100 Participants
Coach of Year Award			
Coach Reimbus'm't - Travel Fund	60,000.00		
Coach Summit	13,500.00		
Coach Travel			
Total COACH CHAIR	<u>153,500.00</u>	<u>5,000.00</u>	
COMMUNICATION			
On-line computer services			
Software Development			
Find a team advertising	3,000.00		
Find A Team Program Maintenance	500.00		
Total Software Development	<u>3,500.00</u>		
Software Expense	6,000.00		
Telephone Service	500.00		
Website Expenses	400.00		
Website Testing			
Total COMMUNICATION	<u>10,400.00</u>	<u>0.00</u>	
Finance Vice Chair			
Meeting Expenses	500.00		
Postage			
Total Finance Vice Chair	<u>500.00</u>	<u>0.00</u>	
GENERAL CHAIRMAN			
Computer equipment			
Management & Consulting	5,000.00		
Meeting Expenses	3,000.00		
Travel	1,000.00		
Total GENERAL CHAIRMAN	<u>9,000.00</u>	<u>0.00</u>	
GULF UNIVERSITY			
Awards			
Equipment Charge-Hotel			
Meal Expense (Hotel Charges)			

Meeting Expenses				
Non Athlete Awards				
Room Charges				
Speaker				
Speaker Fee				
Speaker Fees				
Supplies				
Transportation				
Workshops	7,500.00			
<b>Total GULF UNIVERSITY</b>	<b>7,500.00</b>			
<b>HOME OFFICE EXPENSES</b>				
<b>ATHLETE REGISTRATION</b>				
Ath Reg Income				
Ath Reg Inc - Gulf		273,220.00	9,500	28.76
<b>Total Ath Reg Income</b>		<b>273,220.00</b>		
Flex Registration - Gulf Income		19,200.00	2,000	9.6
Flex Registration - USA Swim				
Sea'al Reg Income				
Season Ath inc - Gulf		4,224.00	220	19.2
<b>Total Sea'al Reg Income</b>		<b>4,000.00</b>		
Team Registration Income				
Team Reg - Gulf		10,800.00	60	180
<b>Total Team Registration Income</b>		<b>10,800.00</b>		
Transfer Fee		400.00		
<b>Total ATHLETE REGISTRATION</b>		<b>307,620.00</b>		
<b>EXECUTIVE DIRECTOR</b>				
<b>COMPTRROLLER</b>				
Audit Expenses	14,000.00			
Computer hardware & expenses				
Computer Software	1,500.00			
Fed Tax Return Prep/File	3,000.00			
Internet Expense	1,080.00			
Meeting Expenses	50.00			
Membership Dues				
Outreach Payments	6,000.00			
Postage	200.00			
Records Storage	1,000.00			
Supplies	700.00			
Telephone Expense	660.00			
Travel Expenses	800.00			
<b>Total COMPTRROLLER</b>	<b>28,990.00</b>	<b>0.00</b>		
<b>EXECUTIVE DIRECTORS EXPENSES</b>				
Advertising	2,500.00			
Donations/Contributions		2,000.00		
Conferences				
Equipment				
Gulf Family Project	1,000.00			
Gulf Merchandise	3,000.00			
Internet	1,200.00			

Meeting Expenses	500.00
Memberships	300.00
Misc. Expenses	
Parent Programming	2,500.00
Postage	1,500.00
Rents & Services	
Software & services	1,000.00
storage	600.00
Subscriptions	
Supplies	500.00
Telephone Expense	100.00
Training & Education	
Travel	2,000.00

<b>Total EXECUTIVE DIRECTORS EXPENSES</b>	<u>14,600.00</u>	<u>2,000.00</u>
---	------------------	-----------------

**MEMBERSHIP ADMIN ASSISTANT**

Background Check	20.00
Internet Expense	900.00
Office Equipment	
Software	300.00
Supplies	500.00
Telepone Expense	660.00
Travel	

<b>Total MEMBERSHIP ADMIN ASSISTANT</b>	<u>2,380.00</u>	<u>0.00</u>
---	-----------------	-------------

<b>Total EXECUTIVE DIRECTOR</b>	<u>45,970.00</u>	<u>2,000.00</u>
---------------------------------	------------------	-----------------

**NON ATHLETE REGISTRATION**

Life Member income

Non Ath Reg Income

Individual

26,400.00

1100

24

Individual Reg - USA Swimming

<b>Total Non Ath Reg Income</b>	<u>0.00</u>	<u>26,400.00</u>
---------------------------------	-------------	------------------

<b>Total NON ATHLETE REGISTRATION</b>	<u>0.00</u>	<u>26,400.00</u>
---------------------------------------	-------------	------------------

<b>Total HOME OFFICE EXPENSES</b>	<u>45,970.00</u>	<u>336,020.00</u>	290,050.00
-----------------------------------	------------------	-------------------	------------

**NTV/Records Coordinator**

Internet Expenses

Postage

Supplies

Times Uploads

300.00

<b>Total NTV/Records Coordinator</b>	0.00	300.00
--------------------------------------	------	--------

**OFFICIALS VICE CHAIR**

Disqualification Slips 75.00

Meet Referee Workshop

Officials Apparel

Officials Badges 1,000.00

Officials Travel - Meets 15,000.00

Postage 125.00

Promotional

Radios	2,000.00		
Software and Subscriptions	200.00		
Supplies	500.00		
<b>Total OFFICIALS VICE CHAIR</b>	<b>18,900.00</b>		
<b>OPEN WATER CHAIR</b>			
Equipment			
<b>Total OPEN WATER CHAIR</b>	<b>0.00</b>	<b>0.00</b>	
<b>OTHER</b>			
Bank Credit Card Rewards		2,000.00	
Banking Expenses	75.00		
Disputed Charges			
Fees			
Stop Payment Bank Fee	25.00		
<b>Total Fees</b>	<b>25.00</b>	<b>0.00</b>	
Money Market Interest		75.00	
NSF Fees			
Payment Processing Fees	100.00		
Paypal Processing Fees			
Payroll Processing service	1,200.00		
Scholarship	6,000.00		
Southern Zone Dues	50.00		
Write Offs			
<b>Total OTHER</b>	<b>7,450.00</b>	<b>2,075.00</b>	<b>5,375.00</b>
<b>SAFE SPORT Coordinator</b>			
Meetings	250.00		
Travel			
<b>Total SAFE SPORT Coordinator</b>	<b>250.00</b>		
<b>SANCTIONS Coordinator</b>			
Software	200.00		
<b>Total SANCTIONS Coordinator</b>	<b>200.00</b>	<b>0.00</b>	
<b>SECRETARY</b>			
Equipment			
<b>Total SECRETARY</b>	<b>0.00</b>	<b>0.00</b>	
<b>TECHNICAL VICE CHAIR</b>			
Meet Director Clinic			
<b>Total TECHNICAL VICE CHAIR</b>	<b>0.00</b>	<b>0.00</b>	
<b>USA SWIMMING APRIL WORKSHOP</b>	<b>20,000.00</b>		
<b>Total GENERAL FUND</b>	<b>273,742.00</b>	<b>343,395.00</b>	<b>69,653.00</b>
<b>SALARIES</b>			
Salary	88,800.00		
SALARIES - Other	80,290.00		
<b>Total SALARIES</b>	<b>169,090.00</b>	<b>0.00</b>	
<b>USA SWIMMING ZONE WORKSHOP</b>			
	<b>949,932.00</b>	<b>759,495.00</b>	
<b>BUDGETED LOSS</b>			<b>190,437.00</b>

net