

HEAT Minutes: 5/9/16

Presidents Report:

- 2016 HEAT Members:
 - President: Carolyn Giles
 - Vice President Stacy Arie
 - Secretary: Elizabeth Cook
 - Treasurer: Edmond Chow
 - Member at Large: Greg Maurer
- Committee Chairs: A notice will go out to ask for families to help with chairing various committees. We will target families to help who have 10 and under swimmers and parents with expertise in the areas.
- Mark Johnson: Attended our meeting as the Y representative. Mark recognized the wonderful accomplishments of our swimmers and thanked our parents and coaches for all their hard work. Mark shared the Y is there to support the team.

Coach's Report:

- Will shared a document for the end of the year report for short course (Will can share document)
- Will wants to form a vision for the team and set expectations this summer regarding swimmers following the Y circuit
- He wants to improve communication. There is a text portal on the website that we can use.
- Will has the goal to revamp website over the summer. Board could take notes on website so we can mainstream it over the summer — look for overlaps of information.

- Board Feedback to Will's Report:

- Is there a way to start journaling at level 4 to keep high engagement and retention of our swimmers? Will and Elizabeth will collaborate on this.
- We would like to add a parent survey- Maybe have committee to work on this...
- Can we add a Friday practice over summer?
- Incentive for following swimming goals of groups for events.— maybe bag tags for meeting goals or swag items in garage.
- Move the group 1 and 2 meet to the fall to increase their confidence and comfort with the whistles.

Treasurer's Report:

- Edmond shared financial reports (can attach)
- Parents would like to be billed for meets sooner if possible
- We need to make sure parents are filling out long course forms
- We need to get stop watches and change batteries before Illinois Open
- Need to charge families who did not volunteer during the short course session. This can generate up to \$3,000.

Fundraising:

- no update

Officials:

- Our clinic only had 2 current HEAT officials: Edmond and Ophelia. Critical to find 10 and under parents willing to officiate.
- Check to see if we can get another fall clinic to get our parents certified
- Could we make MidWinter a national certification for officials? Need an official to take charge of this

Publicity:

Check with Sue Johnson to see if she is willing to chair*** **Sue did agree to be a chair for this new committee. She will also be willing to help with the website.**

Equipment / Apparel:

- Body and Sole requesting equipment list
- Need to check Life Guard Store in Bloomington

Social Report:

- Will do the kick-off party at Indian Acres in August
- Would like to do an Olympic viewing and fun Olympic games

Meet Management:

- Reports turned in
- Mid Winter will be the same format as last year
- No changes to Erin Block

Group Reports:

- Will is ordering snorkels for groups 4 and 5 and hand paddles for group 5
- If there is a practice with only 1 coach, contact Will.
- Need parent reps for groups 1/2 and 5

To do list:

- Reach out to parents for committee chairs and group reps
- Will and Elizabeth will meet to discuss incentives for swimmers
- Set meeting with Exec Board and Will, Ed, Kristin to decide next steps for team
- Order equipment for groups
- Bill families who did not meet volunteering minimum during short season
- Set next meeting. We will meet at the ARC on Tuesdays during the summer.

HEAT Booster Club

	2014-15 SCY season	2015-16 SCY season
Cash Balance	\$11,299.41	\$8,550.30
Income	\$61,727	\$75,471.49
Expense	\$78,330	\$69,045.19
Net Income	(\$16,603)	\$6,426.3

HEAT Booster Club Fee

	2014-15	2015-16	Change
Booster Club fee (SCY season)	\$7,450 (149 families)	\$19,875 (159 families)	+166.7%
Booster Club fee (LCM season)	\$2,000 (80 families)	\$850* (34 families)	-57.5%
Booster Club fee (total)	\$9,450	\$20,725	+119.3%
Booster Club fee (budget)	\$8,500	\$21,375**	

*2015-16 LCM Booster fee expect to have more coming in as we only have data up to April 30, 2016

** Assume 50 families pay Booster Club fee in LCM season $50 * \$25 = \1250 , Kristen, could you check if some families forget to fill out the form for the LCM season.

Home Meet + Admission income

	2014-15	2015-16
Home meet income (SCY season)	\$23,424* (Erin Block + Mid Winter)	\$25,297.25 (Erin Block + Mid Winter + Master)
Home meet expense (SCY season)	\$8993.5**	\$9,820.3
Award expense	\$205	\$1808.99
Meet refund expense	\$1,758	\$85
Coach sessions	\$2971.13	\$2906.55
Net income	\$9496.37	\$10,676.41

* Take into account the admission expense $\$24,444 - \$1020 = 23,424$

** Take into account in Nov 2014, we pay for ARC rental \$5511.5

Away Meet expense

	2014-15 (SCY)	2015-16 (SCY)	Change
Entry fee expense for relay (SCY season)	\$1253	\$1282	+2.3%
Coach sessions	\$7072.87	\$8,525.88	+20.5%
Hotel expense	\$1605	\$3502.04	+118%
Mileage expense	\$2,524	\$2,762.1	+9.4%
Per Diem expense	\$1,014	\$780	-23%
Other travel (air ticket, toll)	\$617	\$732.64	+18.7%
Total	\$14,085.87	16,804.66	+19.3%

Social expense

	2014-15	2015-16	Change
Social expense (SCY)	\$1795	\$1848.42	+2.9%
Social expense (LCM)	\$1306.62	??	
Social expense (Total)	\$3101.62	??	
Social expense Budget	\$2000	\$2000→\$2200	Increase budget

Equipment expense

	2014-15	2015-16	Change
Equipment expense (SCY)	\$905	\$1056.45	+16%
Equipment expense (LCM)	\$3287.35	\$1700*	
Equipment expense (Total)	\$4192	??	
Equipment expense Budget	\$5000	\$3200→\$2756	decrease budget

*\$1700 = \$400 (laptop) + \$300(Meet Manger 6.0) + \$1000 (Windsor Apt Rental)

2016 LCM meet coach sessions

Meet	Head coach	Assistant coach	Session	Cost
Fast 500 (Fishers IN)	1	1	5	\$322.50
Iowa A+ (Iowa Univ)	0	1	7	\$451.50
SESC (Fishers IN)	0	1	5	\$322.50
SCSC(Crawfordsville IN)	1	1	3	\$193.50
Illinois Open (ARC)	1	3	6	\$1,161.00
Olympics Trial (Omaha)	1	0	8	\$0
YMCA state (St John IN)	0	2	6.5	\$838.50
Age Group (Pleasant Praire WI)	1	1	9	\$580.50
Future Meet (Austin TX)	1	0	8	\$0
Total				\$3870.00

2016 LCM meet travel budget

Meet	Coach sessions	Hotel	Mileage	Per diem	Other (air ticket, cap)	Cost
Fast 500 (Fishers IN)	\$322.50	\$300.00	\$135.00	\$50.00	\$0.00	\$807.50
Iowa A+ (Iowa Univ)	\$451.50	\$500.00	\$225.00	\$80.00	\$0.00	\$1,256.50
SESC (Fishers IN)	\$322.50	\$300.00	\$135.00	\$50.00	\$0.00	\$807.50
SCSC(Crawfordsville IN)	\$193.50	\$0.00	\$135.00	\$0.00	\$0.00	\$328.50
Illinois Open (ARC)	\$1,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,161.00
Olympics Trial (Omaha)	\$0	\$600.00	\$0.00	\$100.00	\$700.00	\$1,400.00
YMCA state (St John IN)	\$838.50	\$350.00	\$117.00	\$70.00	\$0.00	\$1,375.50
Age Group (Pleasant Praire WI)	\$580.50	\$550.00	\$279.00	\$150.00	\$0.00	\$1559.50
Future Meet (Austin TX)	\$0	\$550.00	0	\$120.00	\$600.00	\$1,270.00
Total	\$3870.00	\$3150.00	\$1026.00	\$620.00	\$1300.00	\$9,960

Expense budget

	Original budget	Revise budget	Change
Coaches session	\$13,000	\$15,302	+17%
Award expense	\$1,400	\$2,000	+43%
Social expense	\$2,000	\$2,200	+10%
Equipment	\$3,200	\$2,756	-14%
Certification	\$2,200	\$2,000	-9%
Hotel	\$5,200	\$6,652	+28%
Air ticket	\$800	\$1682	+110%

HEAT Booster Club projection

	Original Budget	Revise Budget
Income	\$99,725	\$98,125
Expense	\$97,401	\$98,338
Net Income	\$2,323	(\$213)
Cash Balance	\$4,448	\$1910

Assumption: 2016 Illinois Open will have similar net income as 2015

No charge to families who did not fulfill their volunteer sessions