## Bob Welch

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February 4, 2010
To: Illinois Swimming Board of Directors, Clubs, Coaches, and Kolunteers
From: Bob Welch, Admin Vice Chair
Subject: Compilation of 2008 BOD Minutes
Attached is a compilation of all available minutes from Regular and Special meetings of the Board of Directors, Board of Directors Executive Committees and Hotse of Delegates meetings.

Due to circumstances beyond the controf of the Board of Directors, some submitted reports from officers, committee chairs, and others where hot archived and are not included with this packet. As we recover these documents, they will be added where appropriate, but there is no planned completion time for this to happen


# Illinois Swimming Board of Directors <br> Wednesday, January 9, 2008 <br> 8:30 pm ISI Office/Conference call 

1. Roll Call, Reading, correction and adoption of minutes

Present: Jane Grosser, Dave Krotiak, Mike Laurich, Judy Busse, Pam Lowenthal, Pete Kozura, Bill Schalz,
Absent: Michael Lawrence
Via conference call: Bob Welch, Todd Capen, Bill Welnhofer, Doug Lenox
MOTION: To accept the minutes as presented. PASSED.
2. Staff Reports
2.1. Executive director - written report submitted
2.2. Administrative director

Discussion of action/pulled items
Championship Meet Signage: Discussion followed surrounding the request to spend money to increase the Speedo championship signage for meets. Our current contract runs through 2012. Mr. Welnhofer and the Executive Director will review the contract and look at options and report back at our next meeting.
MOTION: Adoption of Staff reports as presented. PASSED
3. Executive Committee Report (no meetings held)
4. Treasurer's Report

The Treasurer walked through the detailed financial report for the month of October (2007). Mr. Schalz asked some questions regarding the Award Banquet Analysis that we received in December.
MOTION: To approval the October 2007 financial statement as presented. PASSED
Plans to meet with Mr. Paul Asheim (our auditor) prior to February meeting.
Funding for the coaches education program will need to come out of the 07-08 budget. The program has
been approved, but the funding for the program has not been budgeted.
The Treasurer will prepare and present a template to committee chairs to begin budget preparation for 08-09.
5. Reports of officers - no reports submitted
5.1. General Chair's Report - no report
5.2. Administrative Vice-chair - no report
5.3. Age Group Vice-chair - no report
5.4. Senior Vice-chair: Dave Krotiak

Information: talked with Bob Kiser - Elite Meet in Minnesota went very well. Preliminary budget numbers look good and firm numbers will be available shortly. 13 athletes and two coaches attended.
5.5. Program Operations Vice-chair - no report
5.6. Athlete Representative: no report
5.7. Coach Representative: no report
6. Reports of elected non-officers
6.1. Secretary - no report
6.2. Membership Registration Report - Written report submitted
6.3. Safety Coordinator - no report
6.4. Officials Chair: Written report presented
6.5. Adapted (vacant)

MOTION: To approve the reports of non-officers as presented. PASSED
7. Other Committee \& Coordinator Reports
7.1. Meet Sanctions
7.1.1. approval of long course meet schedule - February 2008 meeting
7.2. Ex-Officio Members of the Board

# Illinois Swimming Board of Directors <br> Wednesday, January 9, 2008 <br> 8:30 pm <br> ISI Office/Conference call 

7.2.1. Central Zone business: Bill Schalz

- USA Swimming created a task force to look at the Sectional meets as there is some disparity between the sectional meets throughout the country.
- The Olympic Trials is offering Luxury Suites - Cost of the boxes is $\$ 24,000$ dollars; Each box has 18 seats. Indiana, Illinois and Mid-Western could go together on a suite making 6 tickets per LSC available for all sessions. Price per LSC would be $\$ 8000$. Box prices also include food and beverage.
MOTION: To place a line item in the budget in the amount of $\mathbf{\$ 8 0 0 0}$ for the purchase of one third of a Luxury Suite for the upcoming Olympic Trials to be used for Illinois Swimming business. $2^{\text {nd }}$.
Discussion followed Question Called. MOTION carried.
- There are a number of upcoming elected and appointed positions that will become available in the Central Zone in the near future and Bill asked that we consider potential names for these the positions.
- Michael Lawrence: written report submitted
7.2.2. Advice and consent to appointments - none


## 8. Strategic Planning discussion time

8.1. Prioritizing goals and objectives-approval of condensed version

The board reviewed and modified the Illinois Strategic Planning report that Jane prepared.
9. Unfinished business

MOTION: To accept the Illinois Swimming Logo as presented. PASSED
10. New Business -

Executive Director

- LC Championship contracts will be out next week
- All Championship meet packets have been posted
- Preliminary Operational calendar will be forwarded to BOD members for review in the next week


## 11. Action Items - none

12. Upcoming Meeting Schedule

Wednesday, February 20, 2008 - 8:00 PM at the ISI office/Conference Call 13. Adjournment at 10:00 PM

Respectfully Submitted,
Judy Busse
Secretary

# Illinois Swimming Board of Directors <br> Wednesday, February 20, 2008 <br> 8:00 pm <br> ISI Office/Conference call 

1. Roll Call, Reading, correction and adoption of minutes

Jane Grosser, Bob Welch, Judy Busse, Doug Lenox, Michael Lawrence, Todd Capen, Mike Laurich, Dave Krotiak, Bill Schalz, Peter Kozura, Pam Lowenthal, Via conference call: Bill Welnhofer, Jennifer Ridge
Absent: Dave Olack
Guest: Paul Asheim
MOTION: To accept the minutes as corrected. PASSED.
2. Presentation of annual audit: Paul Asheim

Paul Asheim presented the Audit Report for the fiscal year ending August 2007 and explained the details of the report, concluding that the year was a good one and that ISI has improved in their handling of the financial aspect of Illinois swimming. The cooperativeefforts of the treasurer and the ISI staff has resulted in more accurate accounting of finances. Mr. Asheim's report highlights the advances made in bookkeeping and recommendations for future focus.

## 3. Staff Reports

Adoption of Staff reports
MOTION: To accept the Staff Reports as submitted. PASSED.
4. Executive Committee Report (no meetings held)
5. Treasurer's Report
5.1. Approval of Financial statement: Nov/Dec/Jan

Written reports were presented and detailed for the months of November (2007), December (2007) and January (2008).
MOTION: To approve the November (2007), December (2007), and January (2008) financial
statements as presented. PASSED.
5.2. '09 Budget worksheets

- The Treasurer distributed a preliminary budget preparation packet for review and requested input and budget updates from board member to be returned to the treasurer by 20 March 2008.
- Discussion regarding whether we were creating a one-year budget or projecting a quad-budget. The focus will be on the yearly budget with plans to project through the quad.
- A brief discussion followed regarding email vs. mailing the financial reports to board members. The treasurer will send the February financial statements via email in PDF form.

6. Reports of officers
6.1. General Chair's Report: Written report
6.2. Administrative Vice-chair: Written report - PULLED
6.3. Age Group Vice-chair: Written report - PULLED
6.4. Senior Vice-chair: Written report - PULLED
6.5. Program Operations Vice-chair: Written report - PULLED
6.6. Athlete Representative: no report
6.7. Coach Representative: no report

## Adoption of Officers reports

MOTION: To approve the consent agenda. PASSED.
Discussion of action/pulled items

- Administrative Vice Chair Report:

MOTION: To accept the report as presented. PASSED

- Age Group Report - Discussion surrounded the 2010 Zone Meet bid. Illinois Swimming is interested in hosting the 2010 Zone meet in the LSC.
MOTION: To accept the age group report. PASSED


# Illinois Swimming Board of Directors <br> Wednesday, February 20, 2008 <br> 8:00 pm <br> ISI Office/Conference call 

- Senior Report - Discussion surrounded the request for 2008 Long Course funding and the Spring Coaches Outing, including the format and update on potential program speakers. The General Chair appointed the Coaches Rep to the Coaches Outing task force. The task force will present a rough budget for the project at the next meeting.
MOTION: To accept the senior report. PASSED
- Program Ops Vice Chair - The PO Vice Chair reviewed his report. Discussion surrounded the timeline, warm-ups and rest period/breaks for A-B flights at Senior Champs.
MOTION: To accept the program ops report. PASSED


## 7. Reports of elected non-officers

7.1 Secretary - no report
7.2 Membership Registration Report - written report submitted
7.3 Safety Coordinator - no report
7.4 Officials Chair: written report submitted
7.5 Adapted (vacant)

MOTION: To accept the non-officer reports as presented. PASSED.
8. Other Committee \& Coordinator Reports
8.1 Meet Sanctions

### 8.1.1Approval of long course meet schedule

MOTION: to approve the 2009 Long Course Meet Schedule as presented. PASSED.
8.2 Ex-Officio Members of the Board

- Michael Lawrence - written report submitted

Additional discussion surrounded updating and publishing a current ISI rule book. Updates for both rules and bylaws will be forwarded to the membership as an addendum.

- Bill Schalz - written report submitted
8.3 Advice and consent to appointments - none


## 9 Strategic Planning discussion time

A lengthy discussion followed,

- Officials
- Division chairs are to forward timelines, objectives and additional details for items listed to the General Chair by 20 March 2008.
10 Unfinished business - none
11 New Business - none
12 Action Items - none
13 Upcoming Meeting Schedule
Wednesday, April 9, 2008 8:00 pm, ISI Office/conference call
14 Adjournment - 10:00 PM

Respectfully Submitted,
Judy Busse
Secretary

## Program Operations BOD Report <br> February 2008

## Championship Meets

## Regionals:

Initial entry period has closed and few problems where encounter with OME. Reviewing of the OME process has determined that this is not practical for the Regional Meets at this time. The OME process can not be brought into line with our rules for min/max entry times, and other issues which just do not work yet for this type of meet.

## Pre Fax Entry

|  | BSC | FOX | LWSA | SCT | SST | TOTALS |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Swimmers | 637 | 557 | 428 | 653 | 178 | 2453 |
| Individual Entry's | 2892 | 2357 | 1921 | 3020 | 872 | 11062 |
| Fees Collected | $\$ 15,734$ | $\$ 12,899$ | $\$ 10,461$ | $\$ 16,406$ | $\$ 4,716$ | $\$ 60,216$ |
| Surcharge | $\$(1,274)$ | $\$(1,114)$ | $\$(856)$ | $\$(1,306)$ | $\$(356)$ | $\$(4,906)$ |
| Total To Club | $\$ 14,460$ | $\$ 11,785$ | $\$ 9,605$ | $\$ 15,100$ | $\$ 4,360$ | $\$ 55,310$ |

## Senior Champs:

Work is progressing on meet operations and set-up, specifically in regards to the scratch process for building top 24 for A B C finals. Currently approximately 658 individual swims have been entered. Entry Deadline is February 25

## Age Groups:

Entries are open and we have about 500 individual swims already entered. Initial Entry deadline is Tuesday, March 4.

## Website

## Usage:

Below are web stats from last year and this year to current. Good news is website hits are trending up and bandwidth utilizations is peaking close to our max. Bounce rate (Avg. Page View per visit/ avg. time on site) is a stat used to determine the perceived value of content, the higher the bounce rate the longer the pages are being viewed. In addition to the revamp listed below I am hoping to have some better statistical tools deployed to help us better determine what and how our site should be utilized.

|  | 1Q07 | 2Q07 | 3Q07 | 4Q07 | YTD07 | 1Q08 | YTD08 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visits | 1982945 | 1370700 | 1869109 | 2411497 | 7634251 | 402253 | 402253 |
| Page Views | 527829 | 359132 | 516337 | 575879 | 1979177 | 95485 | 95485 |
| Avg Pageviews/Visit | 3.76 | 3.82 | 3.62 | 4.19 | 3.86 | 4.21 | 4.21 |
| vg Time on Site (Sec) | 187 | 145 | 198 | 196 | 181.50 | 201 | 187 |
| Bounce Rate | 2.009 | 2.632 | 1.828 | 2.136 | 2.125 | 2.096 | 2.253 |

## House Keeping:

Revamp of the ISI website will begin shortly after the championship meet season. The site will be scrubbed to archive and/or remove old data and unused/unnecessary file. Improvements will

## Program Operations BOD Report

February 2008
also be made to the design and layout along with update of much of the content. This project is being handled in house.

# I Ilinois Swimming Board of Directors <br> Sunday, May 4, 2008 <br> 10:00 am <br> Bloomington I llinois 

1. Roll Call, Reading, correction and adoption of minutes

- J ane Grosser, Dave Krotiak, Doug Lennox, Bill Welnhofer, Mike Laurich, Todd Capen, Judy Busse, Michael Lawrence, Peter Kozura.
- AB - Bob Welch, Dave Olack, Bill Schalz, Pam Lowenthal

MOTI ON: To approve the minutes as presented with housekeeping. PASSED
2. Treasurer's Report - Doug Lenox

- Doug Lenox reviewed the current financial practice in the office and indicated that we are currently doing all financial bookwork in the office without the assistance of Paul Asheim and should be able to continue this practice into the future. He then walked through a detailed explanation of the statements presented.
MOTI ON: To approval of financial statement for February 2008 and March 2008. PASSED.

3. CONSENT AGENDA

MOTI ON: To accept the consent agenda as presented without those items pulled. PASSED.

## Discussion of Pulled Items:

-Swim meet store sponsorship agreement

- Meet Sponsorship - Championship Meet specifics
- Vendor - host team vendor preferences
- The Executive Director gave a detailed walk-through the proposal as presented


## -Olympic Trial Ticket Distribution

- Are sponsor opportunities locked into the dates presented and will Illinois Swimming be paying the expenses for sponsor attendance?
- The planned use of tickets and the intent of entering into the co-op purchase of the booth.
- Olympic Trial Ticket Eligibility
- Email, posting and possible mailing of available dates, instructions and beginning sale date.

MOTION: To approve an expense of $\$ 500$ per sponsor ( 6 sponsors) for a total of $\$ 3000$ for travel expenses to attend the Olympic Trials. PASSED.
-Age Group Chair Report - Todd Capen

- Todd Capen reviewed the HOD report including dates for upcoming championship meets.
-Senior Vice-Chair Report - Dave Krotiak
- Dave Krotiak presented the HOD report.
- The Senior Committee is recommending that the 2009 SC Senior Champ Meet bid be awarded to Lake Forest Swim Team.
MOTI ON: To approve Lake Forest Swim Team as the host of the 2009 SC Senior Championship Meet. PASSED.
-Program Operations Vice-Chair Report - Bob Welch
- House of Delegates report


### 3.1. Staff Reports

### 3.1.1. Executive director - Peter Kozura

- Swim meet store sponsorship agreement approval - PULLED
- Olympic trials tickets distribution plan - PULLED


# I llinois Swimming Board of Directors <br> Sunday, May 4, 2008 <br> 10:00 am <br> Bloomington I llinois 

3.1.2. Administrative Director - Pam Lowenthal - no report
3.2. Reports of officers
3.2.1. General Chair - J ane Grosser

- Executive director evaluation
- Approval of at large HOD members
3.2.2. Administrative Vice-chair - no report
3.2.3. Age Group Vice-chair - PULLED
3.2.4. Senior Vice-chair - PULLED
3.2.5. Program Operations Vice-chair - PULLED
3.2.6. Athlete Representative - no report
3.2.7. Coach Representative - no report
3.3. Reports of elected non-officers
3.3.1. Secretary - no report
3.3.2. Membership Registration - no report
3.3.3. Safety Coordinator - no report
3.3.4. Officials Chair - no report
3.3.5. Adapted (vacant)
3.4. Other Committee \& Coordinator Reports
3.4.1. Meet Sanctions
3.5. Ex-Officio Members of the Board - no report

4. Strategic Planning

- 09 budget discussion
The General Chair distributed feedback responses and ideas pertaining to the 2009 Budget. An extensivediscussion followed.

5. New Business

- Outstanding Service to Illinois Swimming Award. Please forward potential recipients to the General Chair.
- At-Large Delegates to USAS House of Delegates. The General Chair recommends Bob Welch, Judy Busse, J ennifer Ridge.
MOTI ON: To approved the at-large delegate recommendations as presented. PASSED.
- The General Chair recommended that an allocation of 5\% be REIT in the Athlete Endowment Fund
- The General Chair is granting a request from Randy Clark to receive an at-large vote for the Illinois Spring HOD Meeting.

6. Upcoming Meeting Schedule

- June 4, 2008 - conference call - single item agenda - sponsorship proposal 8:00 PM
- June: No formal meeting- BOD social event TBA
- July: Wednesday July, $\mathbf{9}^{\text {th }}$ ISI Office 8:00 pm

7. Adjournment 12:55 PM

Respectfully Submitted,
Judy Busse, Secretary

Illinois Swimming, Inc.
March 31, 2008 Balance Sheet Summary

| Mar 31, 08 | Feb 29, $08 \quad 3 / 31$ vs 2/29 | Mar 31, $07 \quad 3 / 08$ vs 3/07 |
| :--- | :--- | :--- | :--- | :--- |

## ASSETS

| Cash | 380,070 | 374,603 | 5,467 | 423,763 | $(43,693)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Receivables | 200 | - | 200 | 4,000 | $(3,800)$ |
| Athlete's Endowment Fund | 408,854 | 411,985 | $(3,131)$ | 392,024 | 16,831 |
| Prepaid Assets | 4,000 | 4,000 | - | 3,860 | 140 |
| Fixed Assets | 10,852 | 10,852 | - | 10,935 | $(83)$ |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
| TOTAL ASSETS | 805,505 | 802,969 | 2,536 | 836,110 | $(30,605)$ |

LIABILITIES \& EQUITY
Accounts Payable
Accruals / Deferred Revenue

| 28,250 | 8,514 | 19,736 | 71,218 | $(42,968)$ |
| ---: | ---: | ---: | ---: | ---: |
| 5,570 | 5,564 | 6 | 56,664 | $(51,094)$ |
| 33,820 | 14,078 | 19,742 | 127,882 | $(94,062)$ |

## EQUITY

| Net Assets - Unrestricted | 226,114 | 226,114 | - | 166,708 | 59,406 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| - Athlete Assistance | 432,768 | 432,768 | - | 368,696 | 64,072 |
| Net Income | 112,803 | 130,009 | $(17,206)$ | 172,824 | $(60,021)$ |
| Total Equity | 771,685 | 788,892 | $(17,206)$ | 708,228 | 63,457 |

TOTAL LIABILITIES \& EQUITY |  | 805,505 | 802,969 | 2,536 | 836,110 | $(30,605)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Illinois Swimming, Inc. Balance Sheets

## ASSETS

Current Assets

## Checking/Savings

1000 - Checking Account - Harris Bank
1020 - Money Market - Harris Bank
1030 - Money Market - Chase
1050 - CD - Harris Bank
1060 - CD-Athlete Fund - Harris Bank Total Checking/Savings

Accounts Receivable 1200 - Accounts Receivable

Total Accounts Receivable
Other Current Assets
1210 - Miscellaneous Receivables
1300 • Investments-Athlete Fund
1400 - Prepaid Expenses
1499 - Undeposited Funds
Total Other Current Assets
Total Current Assets
Fixed Assets
1500 - Computer Equipment
1510 - Office Furniture
1600 - Accumulated Depreciation
Total Fixed Assets
Other Assets
1800 - Deposits
Total Other Assets

TOTAL ASSETS

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Accounts Payable 2000 • Accounts Payable

Total Accounts Payable
Other Current Liabilities
2010 - Accrued Payroll/Vacation Pay
2200 - Due to 403B Plan - Employee 2210 - Due to 403B Plan - Employer 2300 - Deferred Revenue 2350 - Restricted Conribution 2400 - Due to Retirement Plan
Total Other Current Liabilities
Total Current Liabilities
Total Liabilities
Equity
4000 - Net Assets-Unrestricted
4100 - Net Assets-Athlete Assistance Net Income

Total Equity

TOTAL LIABILITIES \& EQUITY

| Mar 31, 07 | Feb 29, 08 | Mar 31, 08 | $3 / 31$ vs $2 / 29$ | $3 / 08$ vs $3 / 07$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 74,354 | 363,584 | 369,051 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 247,316 | 85 | 85 |  |  |
| 91,560 | - | - |  |  |
| 10,534 | 10,934 | 10,934 |  |  |
| 423,763 | 374,603 | 380,070 | 5,467 | $(43,693)$ |
| 4,000 | - | - | - | $(4,000)$ |
| 4,000 | - | - |  |  |
|  | - | 200 | 200 | 200 |
| 392,024 | 411,985 | 408,854 | $(3,131)$ | 16,831 |
| 4,000 | 4,000 | 4,000 | - | - |
| (140) |  |  | - | 140 |
| 395,884 | 415,985 | 413,054 |  |  |
| 823,647 | 790,588 | 793,125 |  |  |
| 9,921 | 10,917 | 10,917 |  |  |
| 5,670 | 7,309 | 7,309 |  |  |
| $(4,656)$ | $(7,373)$ | $(7,373)$ |  |  |
| 10,935 | 10,852 | 10,852 | - | (83) |
| 1,529 | 1,529 | 1,529 | - | - |
| 1,529 | 1,529 | 1,529 |  |  |
| 836,110 | 802,969 | 805,505 | 2,536 | $(30,605)$ |


| 71,218 | 8,514 | 28,250 | 19,736 | $(42,968)$ |
| :---: | :---: | :---: | :---: | :---: |
| 71,218 | 8,514 | 28,250 |  |  |
| 56,664 | 3,564 | 3,570 |  |  |
|  | - | - |  |  |
|  | - | - |  |  |
|  | - | - |  |  |
|  | 2,000 | 2,000 |  |  |
|  | - | - |  |  |
| 56,664 | 5,564 | 5,570 | 6 | $(51,094)$ |
| 127,882 | 14,078 | 33,820 |  |  |
| 127,882 | 14,078 | 33,820 |  |  |
| 166,708 | 226,114 | 226,114 | - | 59,406 |
| 368,696 | 432,768 | 432,768 | - | 64,072 |
| 172,824 | 130,009 | 112,803 | $(17,206)$ | $(60,021)$ |
| 708,228 | 788,892 | 771,685 |  |  |
| 836,110 | 802,969 | 805,505 | 2,536 | $(30,605)$ |


| Illinois Swimming - 3/31/08 Mo. ACT vs BUD | ACT 3/31/08 | BUDG 3/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 2,820 | 3,100 | (280) |  |
| 5010 - Revenue-NonAthlete Registration | 1,500 | 800 | 700 |  |
| 5020 - Revenue-Transfers | 130 | 100 | 30 |  |
| $5030 \cdot$ Revenue-Club Registration |  | 200 | (200) |  |
| $5100 \cdot$ Revenue-Swimmer Surcharge | 8,120 | 10,100 | $(1,980)$ |  |
| 5110 - Revenue-Sanctions | 725 | 300 | 425 |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees | 9,016 | 8,300 | 716 |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| $5400 \cdot$ Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships |  |  |  |  |
| Total Income | 22,311 | 22,900 | (589) |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 2,749 | 2,300 | 449 | (587) |
| 6010 - Non Athlete Registration | 1,188 | 700 | 488 |  |
| 6030 - Club Registration |  | 100 | (100) |  |
| 6050 - Outreach Athlete Registration |  |  | - |  |
| 6270 - Uniforms \& Suits |  |  | - |  |
| 6300 - State Champ Meet | 727 | 1,000 | (273) | 5,147 |
| 6310 - Club Support National Meet | 18,150 | 20,000 | $(1,850)$ | 1,850 |
| 6400 - Officials Clinic | 1,455 |  | 1,455 |  |
| 6410 - Officials National Meets | 128 |  | 128 |  |
| 6420 - Officials Supplies | 214 | 100 | 114 |  |
| 6440 - Officials Meet Certification | 2,843 | - | 2,843 | $(4,540)$ |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| $6510 \cdot$ Zones |  |  | - |  |
| 6610 - Stipends-Senior Champs |  |  | - |  |
| $6620 \cdot$ Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 - Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  | - |  |
| 6730 - Junior Elite Camp |  |  | - |  |
| 6750 - Championship-Senior Meet | $(14,316)$ | $(13,000)$ | $(1,316)$ |  |
| 6760 -Championship-Age Group Meet | $(4,397)$ |  | $(4,397)$ |  |
| 6800 - Parent Workshop |  |  | - |  |
| 6820 Awards | 2,743 | 3,000 | (257) |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | 257 |
| 6850 - Swimposium Expense |  |  | - |  |
| 6900 - Coaches College |  |  | - | - |
| Total COGS | 11,484 | 14,200 | $(2,716)$ |  |
| Gross Profit | 10,827 | 8,700 | 2,127 |  |


| Illinois Swimming - 3/31/08 Mo. ACT vs BUD | ACT 3/31/08 | BUDG 3/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 13,029 | 13,000 | 29 |  |
| 7010 - Payroll Taxes | 1,050 | 785 | 265 |  |
| 7015 - Retirement Contribution | 967 | 2,200 | $(1,233)$ |  |
| 7040 - Employee Health Insurance |  | 1,290 | $(1,290)$ | 2,230 |
| 7070 - Professional Development |  |  | - |  |
| 7100 - BOD Discretionary Fund |  |  | - |  |
| 7200 - Rent Paid | 1,366 | 1,399 | (34) | 1,125 |
| 7300 - Utilities | 57 | 80 | (23) |  |
| 7400 - Telephone | 233 | 425 | (192) |  |
| 7500 - Office Expense | 54 | - | 54 |  |
| 7510 - Office Supplies | 1,210 | 1,300 | (90) |  |
| 7520 - Postage | 65 | 200 | (135) |  |
| 7540 - Printing | 195 |  | 195 |  |
| $7550 \cdot$ Copier expense/supplies/lease new |  | 900 | (900) |  |
| 7610 - Web Site Expense | 3,733 | 60 | 3,673 | $(3,673)$ |
| 7620 - Payroll Processing Fee | 75 | 75 | (0) |  |
| 7640 - Safety |  |  | - | 31 |
| 7650 - Board of Review |  | - | - |  |
| $7700 \cdot$ Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| 7900 Legal |  |  | - |  |
| 8000 - Insurance |  |  | - |  |
| 8500 - Conventions-meetings | 77 | 400 | (323) | 526 |
| 8550 - Entertainment | 765 | 500 | 265 |  |
| 8560 - Travel | 2,232 | 2,700 | (468) |  |
| 8800 - Miscellaneous |  | 100 | (100) |  |
| 8820 - Bank Charges, NSF, etc. | 109 | 40 | 69 |  |
| Total Expense | 25,215 | 25,454 | (239) |  |
| Net Ordinary Income | $(14,388)$ | $(16,754)$ | 2,366 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 313 | 905 | (592) | (592) |
| 9010 - Investment Income | 695 |  | 695 |  |
| 9020 - Unrealized gain / (loss) investment | $(3,826)$ |  | $(3,826)$ |  |
| 9510 - Investment Expenses |  |  | - | $(3,131)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(2,818)$ | 905 | $(3,723)$ |  |
| Net Other Income | $(2,818)$ | 905 | $(3,723)$ |  |
| Net Income | $(17,206)$ | $(15,849)$ | $(1,357)$ |  |

Illinois Swimming, Inc.

| MO. 3/31/08 ACT vs BUDG Summary | ACT 3/31/08 | BUDG 3/31/08 | ACT vs BUD Favorable (Unfavorable) |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 513 | 1,100 | (587) |
| Meet Revenue - net | 35,847 | 30,700 | 5,147 |
| Club Support National Meet Expenses | $(18,150)$ | $(20,000)$ | 1,850 |
| Uniforms \& Suits Expense | - | - |  |
| Officials Expense - net | $(4,640)$ | (100) | $(4,540)$ |
| Awards \& Awards Banquet | $(2,743)$ | $(3,000)$ | 257 |
| Swimposium, Parents, Coaches | - | - | - |
| Gross Profit | 10,827 | 8,700 | 2,127 |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(15,120)$ | $(17,350)$ | 2,230 |
| Office-related | $(3,179)$ | $(4,304)$ | 1,125 |
| Outside Services | $(3,733)$ | (60) | $(3,673)$ |
| Conventions \& Travel | $(3,074)$ | $(3,600)$ | 526 |
| Other | (109) | (140) | 31 |
| Operating Profit - ACTUAL vs BUDGET | (14,388) | $(16,754)$ | 2,366 |
| Other Income |  |  |  |
| Interest - banks | 313 | 905 | (592) |
| Athlete Endowment Fund | $(3,131)$ | - | $(3,131)$ |
| Total income | $(17,206)$ | $(15,849)$ | $(1,357)$ |


| Illinois Swimming YTD 3/31/08 ACT vs BUDG | АСТ 3/31/08 | BUDG 3/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 840,488 | 839,400 | 1,088 |  |
| 5010 - Revenue-NonAthlete Registration | 70,678 | 71,500 | (823) |  |
| 5020 Revenue-Transfers | 3,695 | 3,000 | 695 |  |
| 5030 - Revenue-Club Registration | 22,800 | 21,800 | 1,000 |  |
| 5100 - Revenue-Swimmer Surcharge | 68,248 | 71,000 | $(2,752)$ |  |
| 5110 Revenue-Sanctions | 28,475 | 23,800 | 4,675 |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| 5300 - Revenue-\% Meet Fees | 73,975 | 73,800 | 175 |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| $5400 \cdot$ Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 - Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships | 4,000 | 4,000 | - |  |
| Total Income | 1,112,358 | 1,108,300 | 4,058 |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 614,349 | 617,800 | $(3,451)$ | 3,576 |
| 6010 - Non Athlete Registration | 53,624 | 51,800 | 1,824 |  |
| 6030 - Club Registration | 7,937 | 7,600 | 337 |  |
| 6050 - Outreach Athlete Registration | (351) | (25) | (326) |  |
| 6270 - Uniforms \& Suits | 4,002 | 4,000 | 2 | (2) |
| 6300 - State Champ Meet | 727 | 1,000 | (273) | 18,388 |
| 6310 - Club Support National Meet | 47,900 | 49,000 | $(1,100)$ | 1,100 |
| 6400 - Officials Clinic | 2,288 | 4,000 | $(1,712)$ |  |
| 6410 - Officials National Meets | 1,628 | 1,500 | 128 |  |
| 6420 - Officials Supplies | 1,101 | 1,000 | 101 |  |
| 6440 - Officials Meet Certification | 2,843 | - | 2,843 | $(1,360)$ |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| $6510 \cdot$ Zones | 100 |  | 100 |  |
| 6610 - Stipends-Senior Champs | 12,500 | 12,500 | - |  |
| 6620 - Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend | 1,700 | 1,700 | - |  |
| 6660 - Mid-States | 2,632 | 4,500 | $(1,868)$ |  |
| 6700 - Age Group Camps | 2,192 | 8,600 | $(6,408)$ |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet | 14,942 | 15,000 | (58) |  |
| 6730 - Junior Elite Camp |  |  | - |  |
| 6750 - Championship-Senior Meet | (681) | - | (681) |  |
| 6760 -Championship-Age Group Meet | $(7,102)$ |  | $(7,102)$ |  |
| 6800 - Parent Workshop | 19 |  | 19 |  |
| 6820 Awards | 8,054 | 8,000 | 54 |  |
| 6830 - Athlete Awards Banquet Expenses | 22,229 | 13,045 | 9,184 | $(9,238)$ |
| 6850 - Swimposium Expense |  |  | - |  |
| 6900 - Coaches College |  | 1,000 | $(1,000)$ | 981 |
|  |  |  |  |  |
| Total COGS | 792,635 | 802,020 | $(9,385)$ |  |
| Gross Profit | 319,724 | 306,280 | 13,444 |  |


| Illinois Swimming YTD 3/31/08 ACT vs BUDG | ACT 3/31/08 | BUDG 3/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 91,201 | 91,000 | 201 |  |
| 7010 - Payroll Taxes | 7,427 | 5,495 | 1,932 |  |
| 7015 - Retirement Contribution | 8,633 | 14,600 | $(5,967)$ |  |
| 7040 - Employee Health Insurance | 10,212 | 14,030 | $(3,818)$ | 7,938 |
| 7070 - Professional Development | 649 | 1,000 | (351) |  |
| 7100 - BOD Discretionary Fund | 1,550 |  | 1,550 |  |
| 7200 - Rent Paid | 9,492 | 9,525 | (34) | 10,021 |
| $7300 \cdot$ Utilities | 449 | 580 | (131) |  |
| 7400 - Telephone | 1,459 | 2,975 | $(1,516)$ |  |
| 7500 - Office Expense | 229 | 1,200 | (971) |  |
| 7510 - Office Supplies | 4,493 | 4,300 | 193 |  |
| 7520 - Postage | 2,705 | 3,400 | (695) |  |
| 7540 - Printing | 1,825 | 3,000 | $(1,175)$ |  |
| 7550 - Copier expense/supplies/lease new | 2,806 | 7,498 | $(4,692)$ |  |
| 7610 - Web Site Expense | 4,814 | 4,000 | 814 | 161 |
| 7620 - Payroll Processing Fee | 590 | 525 | 65 |  |
| 7640 - Safety |  |  |  | $(2,492)$ |
| 7650 - Board of Review | 289 | 500 | (211) |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting | 7,000 | 7,000 |  |  |
| 7850 - Ancillary Accounting Fees | 525 | 1,500 | (975) |  |
| 7900 Legal |  | 1,000 | $(1,000)$ |  |
| 8000 - Insurance | 500 | 500 | - |  |
| $8500 \cdot$ Conventions-meetings | 18,462 | 22,800 | $(4,338)$ | 3,297 |
| 8550 - Entertainment | 5,044 | 3,500 | 1,544 |  |
| 8560 - Travel | 6,197 | 6,700 | (503) |  |
| 8800 - Miscellaneous | (207) | 600 | (807) |  |
| 8820 - Bank Charges, NSF, etc. | 2,240 | 280 | 1,960 |  |
| Total Expense | 188,583 | 207,508 | $(18,925)$ |  |
| Net Ordinary Income | 131,140 | 98,772 | 32,368 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 5,577 | 6,335 | (758) | (758) |
| 9010 - Investment Income | 27,070 |  | 27,070 |  |
| 9020 - Unrealized gain / (loss) investment | $(50,984)$ |  | $(50,984)$ |  |
| 9510 - Investment Expenses |  |  | - | $(23,914)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(18,337)$ | 6,335 | $(24,672)$ |  |
| Net Other Income | $(18,337)$ | 6,335 | $(24,672)$ |  |
| Net Income | 112,803 | 105,107 | 7,696 |  |

Illinois Swimming, Inc.

| YTD 3/31/08 ACT vs BUDG Summary | ACT 3/31/08 | BUDG 3/31/08 | ACT vs BUD Favorable (Unfavorable) |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 262,101 | 258,525 | 3,576 |
| Meet Revenue - net | 147,688 | 129,300 | 18,388 |
| Club Support National Meet Expenses | $(47,900)$ | $(49,000)$ | 1,100 |
| Uniforms \& Suits Expense | $(4,002)$ | $(4,000)$ | (2) |
| Officials Expense - net | $(7,860)$ | $(6,500)$ | $(1,360)$ |
| Awards \& Awards Banquet | $(30,283)$ | $(21,045)$ | $(9,238)$ |
| Swimposium, Parents, Coaches | (19) | $(1,000)$ | 981 |
| Gross Profit | 319,724 | 306,280 | 13,444 |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(118,712)$ | $(126,650)$ | 7,938 |
| Office-related | $(23,957)$ | $(33,978)$ | 10,021 |
| Outside Services | $(12,339)$ | $(12,500)$ | 161 |
| Conventions \& Travel | $(29,703)$ | $(33,000)$ | 3,297 |
| Other (incl \$1,030-Remote Bk Dep Equip) | $(3,872)$ | $(1,380)$ | $(2,492)$ |
| Operating Profit - ACTUAL vs BUDGET | 131,140 | 98,772 | 32,368 |
| Other Income |  |  |  |
| Interest - banks | 5,577 | 6,335 | (758) |
| Athlete Endowment Fund | $(23,914)$ | - | $(23,914)$ |
| Total income | 112,803 | 105,107 | 7,696 |

Illinois Swimming, Inc.
May 31, 2008 Balance Sheet Summary

| May 31, 08 | Apr 30, $\mathbf{0 8} \quad 5 / 31$ vs 4/30 $\quad$ May 31, $\mathbf{0 7} \quad 5 / 08$ vs 5/07 |
| :--- | :--- | :--- | :--- |

## ASSETS

| Cash | 362,694 | 360,029 | 2,666 | 306,557 | 56,138 |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Receivables | - | - | - | 11,232 | $(11,232)$ |
| Athlete's Endowment Fund | 424,591 | 423,114 | 1,477 | 440,327 | $(15,736)$ |
| Prepaid Assets | 6,000 | 4,000 | 2,000 | 6,000 | - |
| Fixed Assets | 10,852 | 10,852 | - | 9,785 | 1,067 |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
| TOTAL ASSETS | 805,666 | 799,524 | 6,143 | 775,429 | 30,238 |

LIABILITIES \& EQUITY

| Accounts Payable | 53,319 | 24,729 | 28,590 | 21,232 | 32,086 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Accruals / Deferred Revenue | 5,574 | 7,664 | $(2,090)$ | 4,314 | 1,260 |
| Total Liabilities | 58,893 | 32,392 | 26,500 | 25,546 | 33,346 |

## EQUITY

| Net Assets - Unrestricted | 226,114 | 226,114 | - | 166,708 | 59,406 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Athlete Assistance | 432,768 | 432,768 | - | 368,696 | 64,072 |
| Net Income | 87,892 | 108,249 | $(20,358)$ | 214,479 | $(126,587)$ |
| Total Equity | 746,774 | 767,132 | $(20,358)$ | 749,883 | $(3,109)$ |

TOTAL LIABILITIES \& EQUITY |  | 805,666 | 799,524 | 6,143 | 775,429 | 30,238 |
| :--- | :--- | :--- | :--- | :--- | :--- |

| Illinois Swimming - 5/31/08 Mo. ACT vs BUD | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 50,440 | 52,900 | $(2,460)$ |  |
| 5010 - Revenue-NonAthlete Registration | 2,795 | 3,000 | (205) |  |
| 5020 - Revenue-Transfers | 1,180 | 200 | 980 |  |
| 5030 - Revenue-Club Registration |  |  | - |  |
| $5100 \cdot$ Revenue-Swimmer Surcharge | 1,210 | 3,000 | $(1,790)$ |  |
| 5110 - Revenue-Sanctions | 625 | 900 | (275) |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees | 1,063 | 3,000 | $(1,937)$ |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| $5600 \cdot$ Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships |  |  | - |  |
| Total Income | 57,313 | 63,000 | $(5,687)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 36,300 | 37,200 | (900) | (899) |
| 6010 - Non Athlete Registration | 2,194 | 2,100 | 94 |  |
| 6030 - Club Registration |  |  | - |  |
| 6050 - Outreach Athlete Registration | - | (20) | 20 |  |
| 6270 - Uniforms \& Suits |  |  | - |  |
| 6300 - State Champ Meet |  |  | - | $(1,829)$ |
| 6310 - Club Support National Meet |  |  | - | - |
| 6400 - Officials Clinic | 1,039 | $(1,600)$ | 2,639 |  |
| 6410 - Officials National Meets |  |  | - |  |
| 6420 - Officials Supplies | 314 |  | 314 |  |
| 6440 - Officials Meet Certification |  |  | - | $(2,953)$ |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| $6510 \cdot$ Zones |  |  | - |  |
| 6610 - Stipends-Senior Champs |  |  | - |  |
| $6620 \cdot$ Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  | - |  |
| 6730 - Junior Elite Camp | 10,177 | 12,500 | $(2,323)$ |  |
| 6750 - Championship-Senior Meet | 150 |  | 150 |  |
| 6760 -Championship-Age Group Meet |  |  | - |  |
| 6800 - Parent Workshop |  |  | - |  |
| 6820 - Awards | 804 | 1,000 | (196) |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | 196 |
| 6850 - Swimposium Expense | 6,526 | 9,700 | $(3,174)$ |  |
| $6900 \cdot$ Coaches College |  |  | - | 3,174 |
| Total COGS | 57,504 | 60,880 | $(3,376)$ |  |
| Gross Profit | (191) | 2,120 | $(2,311)$ |  |


| Illinois Swimming - 5/31/08 Mo. ACT vs BUD | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 13,340 | 13,000 | 340 |  |
| 7010 - Payroll Taxes | 1,040 | 785 | 255 |  |
| 7015 - Retirement Contribution | 967 | 2,600 | $(1,633)$ |  |
| 7040 - Employee Health Insurance | 898 | 1,290 | (392) | 1,430 |
| 7070 - Professional Development |  |  | - |  |
| 7100 - BOD Discretionary Fund |  |  | - |  |
| 7200 - Rent Paid | 1,399 | 1,399 | - | 991 |
| 7300 - Utilities | 61 | 80 | (19) |  |
| 7400 - Telephone | 478 | 425 | 53 |  |
| 7500 - Office Expense | 751 | 1,000 | (249) |  |
| 7510 - Office Supplies | 425 | 500 | (75) |  |
| 7520 - Postage | 362 | 400 | (38) |  |
| $7540 \cdot$ Printing | 237 |  | 237 |  |
| 7550 - Copier expense/supplies/lease new |  | 900 | (900) |  |
| 7610 - Web Site Expense | 203 |  | 203 | (203) |
| 7620 - Payroll Processing Fee | 75 | 75 | (0) |  |
| 7640 - Safety |  |  | - | (206) |
| 7650 - Board of Review |  |  | - |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| $7900 \cdot$ Legal |  |  |  |  |
| 8000 - Insurance |  |  | - |  |
| 8500 - Conventions-meetings | 922 | 1,000 | (78) | 1,007 |
| $8550 \cdot$ Entertainment | 471 | 500 | (29) |  |
| 8560 - Travel | (500) | 400 | (900) |  |
| 8800 - Miscellaneous | 436 | 300 | 136 |  |
| 8820 - Bank Charges, NSF, etc. | 110 | 40 | 70 |  |
| Total Expense | 21,675 | 24,694 | $(3,019)$ |  |
| Net Ordinary Income | $(21,866)$ | $(22,574)$ | 708 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 31 | 905 | (874) | (874) |
| 9010 - Investment Income | 623 |  | 623 |  |
| 9020 - Unrealized gain / (loss) investment | 854 |  | 854 |  |
| 9510 - Investment Expenses |  |  | - | 1,477 |
| $9520 \cdot$ Bank Service Charges |  |  | - |  |
| Total Other Income | 1,508 | 905 | 603 |  |
| Net Other Income | 1,508 | 905 | 603 |  |
| Net Income | $(20,358)$ | $(21,669)$ | 1,311 |  |

Illinois Swimming, Inc.

| MO. 5/31/08 ACT vs BUDG Summary | ACT 5/31/08 | BUDG 5/31/08 | $\begin{aligned} & \frac{\text { ACT vs BUD }}{\text { Favorable }} \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 15,921 | 16,820 | (899) |
| Meet Revenue - net | $(7,429)$ | $(5,600)$ | $(1,829)$ |
| Club Support National Meet Expenses |  |  |  |
| Uniforms \& Suits Expense | - | - |  |
| Officials Expense - net | $(1,353)$ | 1,600 | $(2,953)$ |
| Awards \& Awards Banquet | (804) | $(1,000)$ | 196 |
| Swimposium, Parents, Coaches | $(6,526)$ | $(9,700)$ | 3,174 |
| Gross Profit | (191) | 2,120 | $(2,311)$ |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(16,320)$ | $(17,750)$ | 1,430 |
| Office-related | $(3,713)$ | $(4,704)$ | 991 |
| Outside Services | (203) |  | (203) |
| Conventions \& Travel | (893) | $(1,900)$ | 1,007 |
| Other | (546) | (340) | (206) |
| Operating Profit - ACTUAL vs BUDGET | $(21,866)$ | $(22,574)$ | 708 |
| Other Income |  |  |  |
| Interest - banks | 31 | 905 | (874) |
| Athlete Endowment Fund | 1,477 | - | 1,477 |
| Total income | $(20,358)$ | $(21,669)$ | 1,311 |



| Illinois Swimming YTD 5/31/08 ACT vs BUDG | ACT 5/31/08 | BUDG 531/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| $7000 \cdot$ Office Salaries | 117,472 | 117,000 | 472 |  |
| 7010 - Payroll Taxes | 9,419 | 7,065 | 2,354 |  |
| 7015 - Retirement Contribution | 11,467 | 19,600 | $(8,133)$ |  |
| 7040 - Employee Health Insurance | 12,008 | 16,610 | $(4,602)$ | 10,187 |
| 7070 - Professional Development | 649 | 1,000 | (351) |  |
| 7100 - BOD Discretionary Fund | 8,550 |  | 8,550 |  |
| $7200 \cdot$ Rent Paid | 12,290 | 12,323 | (34) | 11,517 |
| $7300 \cdot$ Utilities | 510 | 750 | (240) |  |
| 7400 - Telephone | 2,185 | 3,825 | $(1,640)$ |  |
| 7500 - Office Expense | 926 | 2,200 | $(1,274)$ |  |
| 7510 - Office Supplies | 5,030 | 5,100 | (70) |  |
| 7520 - Postage | 4,101 | 4,000 | 101 |  |
| $7540 \cdot$ Printing | 2,118 | 3,000 | (882) |  |
| 7550 - Copier expense/supplies/lease new | 2,806 | 9,298 | $(6,492)$ |  |
| 7610 - Web Site Expense | 5,223 | 4,000 | 1,223 | (248) |
| 7620 - Payroll Processing Fee | 748 | 675 | 73 |  |
| 7640 - Safety |  |  |  | $(9,841)$ |
| 7650 - Board of Review | 289 | 500 | (211) |  |
| $7700 \cdot$ Depreciation |  |  | - |  |
| $7820 \cdot$ Professional Fee Accounting | 7,000 | 7,000 | - |  |
| 7850 - Ancillary Accounting Fees | 525 | 1,500 | (975) |  |
| $7900 \cdot$ Legal |  | 1,000 | $(1,000)$ |  |
| 8000 - Insurance | 1,514 | 1,500 | 14 |  |
| $8500 \cdot$ Conventions-meetings | 19,503 | 24,000 | $(4,497)$ | 4,561 |
| 8550 - Entertainment | 5,946 | 4,500 | 1,446 |  |
| 8560 - Travel | 6,590 | 8,100 | $(1,510)$ |  |
| 8800 - Miscellaneous | 294 | 900 | (606) |  |
| 8820 - Bank Charges, NSF, etc. | 2,469 | 360 | 2,109 |  |
| Total Expense | 239,629 | 255,806 | $(16,177)$ |  |
| Net Ordinary Income | 90,415 | 63,519 | 26,896 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 5,654 | 8,145 | $(2,491)$ | $(2,491)$ |
| 9010 - Investment Income | 28,316 |  | 28,316 |  |
| 9020 - Unrealized gain / (loss) investment | $(36,493)$ |  | $(36,493)$ |  |
| 9510 - Investment Expenses |  |  | - | $(8,177)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(2,523)$ | 8,145 | $(10,668)$ |  |
| Net Other Income | $(2,523)$ | 8,145 | $(10,668)$ |  |
| Net Income | 87,892 | 71,664 | 16,228 |  |

Illinois Swimming, Inc.

| YTD 5/31/08 ACT vs BUDG Summary | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD Favorable (Unfavorable) |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 287,264 | 282,770 | 4,494 |
| Meet Revenue - net | 141,317 | 126,300 | 15,017 |
| Club Support National Meet Expenses | $(47,900)$ | $(49,000)$ | 1,100 |
| Uniforms \& Suits Expense | $(4,002)$ | $(4,000)$ | (2) |
| Officials Expense - net | $(9,290)$ | $(4,900)$ | $(4,390)$ |
| Awards \& Awards Banquet | $(31,088)$ | $(22,045)$ | $(9,043)$ |
| Swimposium, Parents, Coaches | $(6,256)$ | $(9,800)$ | 3,544 |
| Gross Profit | 330,044 | 319,325 | 10,719 |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(151,763)$ | $(161,950)$ | 10,187 |
| Office-related | $(31,479)$ | $(42,996)$ | 11,517 |
| Outside Services | $(12,748)$ | $(12,500)$ | (248) |
| Conventions \& Travel | $(32,039)$ | $(36,600)$ | 4,561 |
| Other (incl \$1k Bk Eq; \$7k Oly Trl suite) | $(11,601)$ | $(1,760)$ | $(9,841)$ |
| Operating Profit - ACTUAL vs BUDGET | 90,415 | 63,519 | 26,896 |
| Other Income |  |  |  |
| Interest - banks | 5,654 | 8,145 | $(2,491)$ |
| Athlete Endowment Fund | $(8,177)$ | - | $(8,177)$ |
| Total income | 87,892 | 71,664 | 16,228 |

Illinois Swimming, Inc. Balance Sheets
ASSETS
Current Assets
Checking/Savings
1000 - Checking Account - Harris Bank
1020 - Money Market - Harris Bank
1030 - Money Market - Chase
1050 - CD - Harris Bank
1060 - CD-Athlete Fund - Harris Bank
Total Checking/Savings

Accounts Receivable 1200 - Accounts Receivable
Total Accounts Receivable
Other Current Assets
1210 - Miscellaneous Receivables
1300 - Investments-Athlete Fund
1400 - Prepaid Expenses
1499 - Undeposited Funds
Total Other Current Assets
Total Current Assets
Fixed Assets
1500 - Computer Equipment
1510 - Office Furniture
1600 - Accumulated Depreciation
Total Fixed Assets
Other Assets
1800 - Deposits
Total Other Assets

TOTAL ASSETS

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Accounts Payable 2000 - Accounts Payable

Total Accounts Payable
Other Current Liabilities
2010 - Accrued Payroll/Vacation Pay
2200 - Due to 403B Plan - Employee 2210 - Due to 403B Plan - Employer 2300 - Deferred Revenue 2350 - Restricted Conribution 2400 - Due to Retirement Plan
Total Other Current Liabilities
Total Current Liabilities
Total Liabilities
Equity
4000 - Net Assets-Unrestricted
4100 - Net Assets-Athlete Assistance Net Income

Total Equity

TOTAL LIABILITIES \& EQUITY

| May 31, $\mathbf{0 7}$ | Apr 30, $\mathbf{0 8} \quad$ May 31, $\mathbf{0 8}$ | $5 / 31$ vs $4 / 30 \quad 5 / 08$ vs $5 / 07$ |
| :--- | :--- | :--- | :--- | :--- |


| 9,922 | 349,010 | 351,675 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 194,057 | 85 | 85 |  |  |
| 92,044 | - | - |  |  |
| 10,534 | 10,934 | 10,934 |  |  |
| 306,557 | 360,029 | 362,694 | 2,666 | 56,138 |
| 11,232 | - | - | - | $(11,232)$ |
| 11,232 | - | - |  |  |
|  | - | - | - | - |
| 440,327 | 423,114 | 424,591 | 1,477 | $(15,736)$ |
| 6,000 | 4,000 | 6,000 | 2,000 | - |
| 446,327 | 427,114 | 430,591 |  |  |
| 764,115 | 787,143 | 793,286 |  |  |
| 8,771 | 10,917 | 10,917 |  |  |
| 5,670 | 7,309 | 7,309 |  |  |
| $(4,656)$ | $(7,373)$ | $(7,373)$ |  |  |
| 9,785 | 10,852 | 10,852 | - | 1,067 |
| 1,529 | 1,529 | 1,529 | - | - |
| 1,529 | 1,529 | 1,529 |  |  |
| 775,429 | 799,524 | 805,666 | 6,143 | 30,238 |


| 21,232 | 24,729 | 53,319 | 28,590 | 32,086 |
| :---: | :---: | :---: | :---: | :---: |
| 21,232 | 24,729 | 53,319 |  |  |
| 3,564 | 3,572 | 3,574 | 2 | 10 |
|  | 1,125 | - | $(1,125)$ | - |
|  | 967 | - | (967) | - |
|  | - | - | - | - |
| 750 | 2,000 | 2,000 | - | 1,250 |
|  | - | - |  |  |
| 4,314 | 7,664 | 5,574 | $(2,090)$ | 1,260 |
| 25,546 | 32,392 | 58,893 |  |  |
| 25,546 | 32,392 | 58,893 |  |  |
| 166,708 | 226,114 | 226,114 | - | 59,406 |
| 368,696 | 432,768 | 432,768 | - | 64,072 |
| 214,479 | 108,249 | 87,892 | $(20,358)$ | $(126,587)$ |
| 749,883 | 767,132 | 746,774 |  |  |
| 775,429 | 799,524 | 805,666 | 6,143 | 30,238 |



Phone: 847.824.1596 Fax: 847.824.1726
Email: ilswimoffice@sbcglobal.net

April 25, 2008

To: Board Members
Fr: Pete Kozura
Re: ISI/The Swim Team Store Partnership

As was mentioned during the April 9 Board of Directors meeting I had been working on finalizing an agreement between Illinois Swimming and The Swim Team Store to present for approval. Attached please find the proposal in whole for your further review-however, I believe it is best to summarize the terms of this proposal for simplicity sake and to help you make a speedy approval decision.

In summation:

- The Swim Team Store (TSTS) will become "The Official Supplier of Illinois Swimming" under terms of this agreement. As such, TSTS joins Speedo (Exclusive Swimwear Manufacturer) as sponsors of ISI to date and ISI will provide to TSTS the following:
- Exclusive link to TSTS site from the ISI site as "The Official Supplier of Illinois Swimming".
- Signage at all ISI Championship events.
- P.A. Announcements at all ISI Championship events.
- Advertising space in all ISI Championship Meet "Heat Sheets" and other ISI published materials
- ISI mailing list access (as a point of information-this element is also included in the Speedo agreement and it is understood that access would be limited to ISI coordinating this process either via a third party (mailing house) or some other agreed upon means. By no means would ISI be relinquishing the membership mailing list).
- Officials Apparel Program- ISI Officials will be able to purchase shirts and perhaps shorts or pants as part of their uniform exclusively from TSTS and ISI would receive an accrual (revenue percentage) based on number of goods sold.
- Illinois Swimming Apparel Program-TSTS would be exclusive supplier of ISI branded merchandise to be sold primarily via the website (TSTS to create this site as a link to from ISI website). Program would be managed by TSTS under ISI direction. Items with ISI branding would include but not be limited to polo shirts, sweatshirts, $t$-shirts, performance $t$-shirts, etc and marketed to the general public. TSTS would provide services such as ordering goods, embroidering, silk-screening, order taking and fulfillment. ISI would receive accrual.
- Vendor Opportunity at ISI Championship Meets- Items to include swim gear, suits, goggles and non ISI branded apparel. Host club would receive a $12 \%$ accrual.
Additionally, if Host Club chooses to utilize the services of TSTS for event specific merchandise-TSTS would accrual at the rate of $50 \%$ of revenue generated from sales for all event specific items sold.


## Illinois Swimming would receive:

- Advertising allowance (cash) of $\$ 5,000.00$ per year- $\$ 2,500.00$ prior to the start of Short Course Championship season and $\$ 2,500.00$ prior to the start of Long Course season.
- As "Official Supplier of Illinois Swimming" merchandise sold in conjunction with Team Illinois (Zones and Mid-States) would be accrued to ISI at a rate of $20 \%$. Based on past history potential value of this element would be $\$ 5,720.00$. This would help to offset budget line item currently allocated for uniforms (suits, caps, t-shirts).
- An accrual (revenue) of $10-22 \%$ on ISI Apparel Merchandising Program. As outlined earlier this would be primarily web-based program except when these items are sold at ISI Championship Meets. Since this is a new program with no past history it is difficult to provide projections. My belief is that this program can generate attractive revenue over time which could prove fairly lucrative.
- An accrual of $10 \%$ on Officials Apparel program.

In summation, I believe this partnership has merit on several fronts-it provides cash, reduces a budget line item and establishes the possibility of great revenue potential via the Merchandising programs. With a certain due diligence in mind, I found that everyone who has dealt with TSTS, and in particular, Mark Hines, speaks highly of him, the service he provides, the professionalism and his enthusiasm. He has two kids swimming out the Redbirds Swim Team, his son, a sophomore, swam in the IHSA State Finals. Lastly, I'd like to add that I had extensive conversations with Kiefer regarding sponsorship. Although the direction of those conversations was aimed towards Title Sponsorship and came with a higher price tag, it seemed there was awhat can Illinois Swimming do for our business- mentality rather than a partnership. Additionally, there was some general concern about Kiefer's ability to service Team Illinois and thus the concern trickled down to the other program elements as well.

Follow-up points: I believe there is ample evidence to discuss whether the Vendor Opportunity at Championship Meets should indeed revert back to Host Club or to ISI itself. From a Host Club standpoint this would mean several thousand dollars of "lost" revenue but for ISI it would mean four events at several thousand dollars of "gained" revenue. (i.e. the loss to a Host Club is rather minimal while the overall gain to ISI would be rather significant if we decided to revert this revenue back to ISI)

THIS INFORMATION IS TO BE CONSIDERED CONFIDENTIAL AND IS NOT TO BE SHARED WITH ANYONE OUTSIDE OF THE BOARD OF DIRECTORS OF ILLINOIS SWIMMING. THANK YOU

April 25, 2008

Dear $\qquad$ ,

On behalf of Illinois Swimming - Congratulations on your participation in the upcoming Olympic Swimming Trials. Your hard work, dedication and determination has been rewarded and you, as well as your family, must be very proud of your accomplishment. You will be competing against a very select group of swimmers-America's best!

Illinois Swimming has available for its use a limited number of tickets for both the preliminary and finals sessions. These tickets include hospitality (food and beverage) in a suite environment directly behind the starting blocks. We would like to extend an opportunity for two (2) of your family members to attend the Trials as guests of Illinois Swimming. These tickets will be distributed on a first-come first-served basis, are not transferable and are to be used by immediate family members only. As a current yearround member of ISI you have first priority-if we do not get your response by
$\qquad$ we will extend this offer to part-time and former ISI swimmers. Please note that tickets are not available for both preliminary and finals sessions on Tuesday, July 1 as well as July 2.

Please complete the enclosed form and return to the Illinois Swimming office via United States Postal Service, regular delivery service, as soon as possible. Because of the demand for these tickets we cannot guarantee that your first choice(s) will be available.

Again, Congratulations and Good Luck in Omaha!!!

Sincerely,

Peter N. Kozura<br>Executive Director

## ILLINOIS SWIMMING OLYMPIC TRIALS TICKET S

Name of Athlete: $\qquad$
Club Name: $\qquad$
Names of Family Members Attending and Relationship:
$\qquad$
$\qquad$
$\qquad$
Date and Session you would like to attend:
First Choice: $\qquad$
Circle One: Prelims Finals
Second Choice: $\qquad$
Circle One: Prelims Finals
Third Choice:
Prelims Finals

Circle One: Prelims
Finals
Contact Information: Name/Address $\qquad$
$\qquad$
$\qquad$
$\qquad$
Phone Numbers: (H) $\qquad$
(C) $\qquad$
E-Mail Address: $\qquad$
Form must be sent via United States Postal Service (Regular Delivery Service-No Overnight) only. Submit to:

Illinois Swimming
Trials Tickets
3166 S River Road, Suite 30
Des Plaines, IL 60018

THESWIM TEAMSTORE


# OFFICIAL SPONSOR OF ILLINOIS SWIMMING PROPOSAL 



## ABOUT THE SWIM TEAM STORE

The Swim Team Store was born out of the work and relationships built with Parks and Recreation departments around the country through our parent company, The Lifeguard Store, Inc. Started in 1996, The Lifeguard Store has been working with Municipalities, Water parks and Aquatic Facilities supplying them with Lifeguard Suits and Apparel, Facility, Deck and Rescue Equipment. A true start-up company, it began in a basement, with our first catalog in 1999 consisting of just 25 pages.

As our business continued to grow, we were approached by the Aquatics Directors at many of our customers asking us to outfit the swim teams that utilized their pools. With the relationships we already had with TYR, Speedo and Dolfin this became an easy addition to our product line. As we continued to grow in both the Lifeguard and Swim Team side of the business we continue to work closely with our customers and to add products and vendors that meet the needs of those customers. The Lifeguard/Swim Team Store moved from the basement to a 5,000 square foot warehouse and then to a 12,000 square foot facility.

Competitive swimming is a passion within our organization. The owner of The Lifeguard Store, Inc. is a former college swimmer and coach, and many of the employees have children who swim on summer and year-round teams. With that passion in what we do, we try to approach our business with a careful eye on the needs of the swimmer and the swim parent. Keeping our prices reasonable, our service exceptional and our quality outstanding is what we strive for with every order.

We officially created the Swim Team Store in 2005 to start marketing our abilities towards swim coaches and teams that same year. We also started our customized swim team pages, an online team portal that allows teams to basically set-up an online store. In that time we have taken on over 150 swim teams. Because of the volume of business we do with custom apparel we purchased an additional 7,000 square foot building to house our screen printing and embroidery operations.

The swim teams and that business sector has been a large area of growth for us. Over the past 10 years, the Lifeguard/Swim Team Store has quietly become one of the country's leading suppliers, with customers in all 50 states and around the world. Our 2008 Catalog is 144 pages and is often used as reference guide for aquatic facilities. Late in 2008 The Lifeguard/Swim Team store will move to a 32,000 square foot facility that will house all of our business under one roof and allow for us to streamline process, increase efficiency and improve customer service all while keeping prices lower than our competition.

## REVIEW OF WORKING RELATIONSHIP WITH ILLINOIS SWIMMING

The working relationship between Illinois Swimming and The Swim Team Store began after the 2006 Zones Meet in Oklahoma City. After attending the meet The Swim Team Store approached Illinois Swimming with the idea of putting the Zones and Midstates team suits and apparel online to be preordered. This would allow the swimmers to come to the meets outfitted and ready to swim. This also allowed for the coaches and team managers to focus on preparing the swimmers for the meet and not require them to worry about outfitting swimmers. The Swim Team Store has managed this opportunity with great success through the 2007 Midstates and Zones meet and the 2008 Midstates meet.

## THE SWIM TEAM STORE - OFFICIAL SPONSOR OF ILLINOIS SWIMMING

The Swim Team Store is very excited about the opportunity to build on the relationship we currently have with Illinois Swimming and to work closer with you by becoming the official sponsor of Illinois Swimming. Per our previous discussions we have outlined opportunity for both Illinois Swimming and The Swim Team Store below.

## ILLINOIS SWIMMING WILL PROVIDE TO THE SWIM TEAM STORE

- Exclusive link to The Swim Team Store from Illinois Swimming's Web site as the Official Sponsor of Illinois Swimming.
- Signage at all Illinois Swimming Championship Events.
- P.A. Announcement at all Illinois Swimming Championship Events.
- Advertising in all Championship Meet Heat Sheets and other Illinois Swimming published material.
- Illinois Swimming Mailing List Access.
- Officials Apparel merchandising program.
- Event merchandising opportunity at all Illinois Swimming Championship Events.
- Illinois Swimming Apparel Merchandising program.


## VALUE OF PROGRAMS BACK TO ILLINOIS SWIMMING

The opportunities above in red will also be used to provide funding back to Illinois Swimming to help them move away from their current dues based income structure. By working together and generating support for these programs we have an income stream to Illinois swimming that is uncapped.

- Officials Apparel Merchandising Program.

The Officials Apparel Merchandising Program would consist of a web page for Illinois Swimming Officials where they could purchase Officials Polo Shirts with the Illinois Swimming Logo and other apparel as seen fit. Whistles, lanyards and other equipment could also be made available. The Swim Team Store will offer shirts to the officials and give $10 \%$ to Illinois Swimming for every purchase made.

| Product | Retail | ISI Accrual <br> \% Revenue | Value per 1 unit | Value per 25 Units |
| :--- | :--- | :--- | :--- | :--- |
| Men's Dri-Fast Polo <br> Embroidered Left Chest | $\$ 30.00$ | $50 \%$ | $\$ 3.00$ | $\$ 75.00$ |
| Ladies Dri-Fast Polo <br> Embroidered Left Chest | $\$ 30.00$ | $50 \%$ | $\$ 3.00$ | $\$ 75.00$ |

Potential Value to Illinois Swimming based on purchases of 50 Officials Shirts... $\$ 150.00$


- Illinois Swimming Apparel Program

The Illinois Swimming Apparel Program will consist of a line of apparel designed for swimmers, parents and coaches that will highlight Illinois Swimming specifically and not individual teams. We have put together an example line of apparel and bags. This line is only and example and is meant to show opportunity. Upon approval of this proposal we would suggest a meeting to develop and eventually finalize a line that will be successful and marketable to both parties.

| Product | Retail | ISI <br> Accrual | Value Per 100 units |
| :---: | :---: | :---: | :---: |
| Men's Dri-Fast Polo Embroidered Left Chest | \$30.00 | \$3.00 | \$300.00 |
| Ladies Dri-Fast Polo Embroidered Left Chest | \$30.00 | \$3.00 | \$300.00 |
| Dri-Fast Mesh Mock Embroidered Left Chest | \$28.00 | \$4.50 | \$450.00 |
| Heavy Weight Tee Shirt Embroidered Left Chest | \$15.00 | \$2.70 | \$270.00 |
| Illinois Swimming Custom Screened T-Shirts | \$18.00 | \$2.70 | \$270.00 |
| Champion Hooded Embroidered Left Chest | \$30.00 | \$5.50 | \$550.00 |
| Champion Crew Neck Embroidered Left Chest | \$25.00 | \$5.50 | \$550.00 |
| Low Profile Cap with Illinois Swimming Logo | \$14.00 | \$3.00 | \$300.00 |
| Beanie Embroidered with Illinois Swimming logo | \$12.00 | \$1.50 | \$150.00 |
| Swimmers Backpack with Embroidered Logo | \$30.00 | \$7.00 | \$700.00 |
| Swimmers Duffle Bag with Embroidered Logo | \$25.00 | \$7.00 | \$700.00 |
| Ladies Cap Sleeve Baseball Tee with Screened Logo | \$14.00 | \$2.50 | \$250.00 |
| Full Zip Hoodie with Embroidered Logo | \$35.00 | \$7.00 | \$700.00 |
| Micro Poly Warm-up with Embroidered Logo | \$58.00 | \$7.00 | \$700.00 |
| Nylon Pull over Embroidered Left Chest | \$35.00 | \$6.00 | \$600.00 |
| Half Zip Fleece Pullover with Embroidered Left Chest | \$30.00 | \$4.50 | \$450.00 |
| Men's Mesh Short with Screened Logo | \$20.00 | \$3.00 | \$300.00 |
| Woman's Cheer Short with Screened Logo | \$15.00 | \$3.00 | \$300.00 |
| Men's Contrast Raglan Men's Tee with Screened Logo | \$22.00 | \$5.00 | \$500.00 |
| Visor with Illinois Swimming Logo | \$14.00 | \$3.00 | \$300.00 |

Potential Value to Illinois Swimming if 100 of each item were purchased... $\$ 8,640.00$


- Championship Meet Merchandising Opportunity

Due to that fact that the host team of each Championship meet is entitled to the percentage accrual from the meet the Swim Team Store recommends that an agreement be reached between ISI and each host team providing for $12 \%$ return for swim gear, suits and non Illinois Swimming apparel. ISI would get the fully agreed upon return on all Illinois Swimming Apparel.

Estimated Potential Value to Illinois Swimming ...
Unknown

- Zones and Midstates Merchandising

The Swim Team Store would continue to maintain a "Team Illinois" website and supply Speedo Swim Suits to the members of Illinois Swimming's Zones and Midstates Team. The Swim Team Store will utilize the Speedo Contract discounts to provide suits at discounted prices. The Swim Team Store will provide an accrual back to Illinois Swimming based on the number of championship suits and other meet apparel sold.

| Product | Retail | ISI <br> Accrual | Value per <br> 1 unit | Based on <br> Past Zones <br> Meet | Based on <br> Past Mid- <br> States Meet | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| *Speedo Fastskin <br> Pro Female <br> Recordbreaker | $\$ 110.00$ | $20 \%$ | $\$ 22.00$ | $\$ 1650.00$ | $\$ 440.00$ | $\$ 2090.00$ |
| Speedo Fastskin <br> Pro Female <br> Recordbreaker <br> Kneeskin | $\$ 125.00$ | $20 \%$ | $\$ 25.00$ | $\$ 1125.00$ | $\$ 375.00$ | $\$ 1500.00$ |
| Speedo Fastskin <br> Pro Male Jammer | $\$ 82.50$ | $20 \%$ | $\$ 16.50$ | $\$ 825.00$ | $\$ 330.00$ | $\$ 1155.00$ |
| Speedo Fastskin <br> Pro Male Legskin | $\$ 97.50$ | $20 \%$ | $\$ 19.50$ | $\$ 682.50$ | $\$ 292.50$ | $\$ 975.00$ |

Potential Value to Illinois Swimming based on prior year number and not including Zones and Midstates apparel...
\$5,720.00

- An Advertising Allowance will be paid by The Swim Team Store to Illinois swimming of $\$ 2500.00$ prior to the start of Short Course and Long Course Championship season. The Swim Team Store will provide artwork for heat sheet ads and banners to ISI.

Total Value to Illinois Swimming...
\$5,000.00

## Additional Opportunities

The Swim Team Store is also capable of providing vendor representation for Championship TShirts, sweatshirts etc. If this opportunity can be brought under the control of Illinois Swimming The Swim Team Store would also provide an accrual return of $50 \%$ of the revenue generated from sales for all items sold.

The Swim Team Store is thankful for the opportunity to be the Official Sponsor of Illinois Swimming and believes that we are the best provider for all of services you need. Because we do all of our own screen printing and embroidery we can keep control of the entire process. We introduced ISI and the Zones/Midstates teams to the online ordering process and have been instrumental in assimilating the Illinois swim parents to this process. We work closely with many Illinois teams and have worked hard to get to know the parents and to be present at Zones and Midstates meets to make sure that each swimmer is taken care of and outfitted with exactly what he or she needs. Under this new sponsorship, we would continue in the same manner and work closely with ISI to develop bigger and better opportunities for ISI and its swimmers, parents, coaches and officials.

## SUGGESTED TICKET DISTRIBUTION FOR OLYMPIC TRIALS SUITE

Illinois Swimming will be sharing a suite with Indiana Swimming and Midwestern Swimming during the Olympic Trials which will be held in Omaha, NE from Sunday, June 29 to Sunday, July 6. The events consist of prelims on all days except Sunday, July 6 beginning at 11:00 AM and finals on all days beginning at 6:45 PM. Listed below is a suggested order for distribution of the six tickets which we have available for this event.
> One day (Both Prelim and Final) to be used for Illinois Swimming business purposes. Invitations to be extended to potential sponsors for business entertainment purposes. Chicago 2016 will also have a suite at the Trials and as such will be entertaining high profile city and FINA officials. If necessary, and the availability exists, we might be able help them with any potential overflow. Date for our use TBD.
> Offer to full-time registered ISI athletes two tickets to be utilized for a prelim session or a final session. This allotment would be on a first-come, first-served basis. These two tickets would be complimentary from Illinois Swimming.
> Next level would consist of athletes who are ISI athletes but do not retain a full time status (i.e. a college athlete that returns to Illinois to swim either with a club or unattached-IL). Again, these tickets would be available on a first-come, first-served basis after the allotment or time constraint has ended for the previous level athletes. These tickets would also be complimentary from Illinois Swimming.
> Last athlete level of ticket distribution would be open to athletes who are not currently Illinois Swimming registered but have roots back to Illinois Swimming. Tickets, if available, would be offered to these athletes at the rate of $\$ 75.00$ per session.
> One day of tickets (both prelims and finals) would be offered up for raffle. Exploring the possibility of an E-Bay auction or perhaps an internal format. Winners would need to be from an Illinois Swimming registered family.
> If tickets are still available we would offer to any ISI members on a sale basis.
All of the tickets would come with a disclaimer that these tickets are not transferable, so that the possibility of scalping is eliminated. Additionally, to clarify, tickets are intended for families of athletes that are competing in the Trials (Points 2, 3 and 4)


Illinois Swimming Conference Call
Wednesday, June 4, 2008

Members Present:
Jane Grosser, Chair
Bill Welnhofer, Admin
Bob Welch, Program Ops
Todd Capen, Age Group
Mike Laurich, Coaches Rep
Jennifer Ridge, Safety
Dave Olack, Officials
Bill Schalz, Past Chair
Pete Kozura, Staff
Pam Lowenthal, Staff
Meeting was called to order at $8: 00 \mathrm{pm}$

1. The revised Swim Team Store Sponsorship agreement proposal was discussed. The BOD suggested that the contract be offered as a one year with option to renew to the Swim Team Store. MOTION:
To approve the agreement as presented and authorize Peter to move forward with securing a one year contract with the option to renew. $2^{\text {nd }}$, discussion, passed
2. MOTION: Rome Yount be approved as the co-chair of the officials committee effective immediately. Rome to be officials chair effective September ${ }^{\text {st }}, 2008$ to fill the remainder of Dave's term. $2^{\text {nd }}$, discussion was held concerning the selection process and if there were other considerations for the chair. It was explained that much thought and discussion had taken place before a decision was reached and that the General Chair felt it was important for the committee to continue moving forward. Passed
3. MOTION: To approve the age group championship packet as presented, $2^{\text {nd }}$, discussion- the warm-ups will be run as split warm-ups and info will be published as to assignments following the July $22^{\text {nd }}$ deadline. Passed.
4. MOTION: To approve the Senior championship packet as reviewed by the senior committee and staff. $2^{\text {nd }}$, discussion- was held as to the specific changes that have
been incorporated into the meet this summer. No rule changes are necessary at this time as per Program Ops. Passed.
5. Bill Schalz gave a quick update on the activities of UIC to help control the heat factor that is possible at this summer's meet. He will keep us advised as plans develop

# Illinois Swimming Board of Directors <br> Wednesday, July 9, 2008 <br> 8:00 pm <br> ISI Office/Conference call <br> 1-800-977-8002 (call in number) <br> 356158\# (participant code) 

1. Roll Call, Reading, correction and adoption of minutes 8:00 pm
2. Treasurer's Report8:05 pm- Approval of Financial statement: April/May
3. Executive Committee Report (no meetings held)
4. CONSENT AGENDA ..... 8:30 pmAll items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item willbe removed from the Consent Agenda and considered separately.
4.1. Staff Reports
4.1.1. Executive director
Approval of sponsorship agreement
4.1.2. Administrative director
4.2. Reports of officers
4.2.1. $\quad$ General Chair (see appointments below)
Approval of personnel committee recommendations FY2009
4.2.2. Administrative Vice-chair
4.2.3. Age Group Vice-chair
4.2.4. Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.6. Athlete Representative
4.2.7. $\quad$ Coach Representative
4.3. Reports of elected non-officers
4.3.1. $\quad$ Secretary
4.3.2. Membership Registration
4.3.3. Safety Coordinator
4.3.4. Officials ChairApproval of championship official assignments
4.3.5. Adapted (vacant)
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board
Advice and consent to appointments
Approval of committee appointments
5. Strategic Planning ..... 9:15 pm

- 09 final budget discussion- (All final budget revisions are due to the treasurer by June $20^{\text {th) }}$

6. New Business
7. Upcoming Meeting Schedule
August: No meeting$*$ September: Wednesday, September 17,2008 (note change to $3^{R D}$ week, I am out of town on the $2^{\text {nd }}$
Wednesday)
8. Adjournment ..... 10:00 pm


To: Board of Directors<br>Fr: Pete Kozura<br>Re: Executive Director Report

## Olympic Trials Recap

We were able to provide 24 full time current, part-time and former Illinois Swimming athlete families with tickets to the Trials. Sales totaled $\$ 1,200.00$ and we had a parent/coach who originally was interested in purchasing $\$ 2,400.00$ of tickets but later cancelled. From a business entertainment standpoint on July 2 Mark Hines from The Swim Team Store and Wally Hayward, Chairman of Relay Sports and Entertainment joined me for the prelim and final sessions. Business cancellations included AthletiCo, Regional Marketing Director for Lexus, along with an agency representative, and Jeff Urban from Gatorade. We filled all of the sessions with the exception of Sat prelim and finals and the Sunday final session. Offer was also extended to ISI coaches that were in attendance and several accepted. To briefly summarize-had many very positive and grateful comments from families of athletes. The issue of the cancellation came about as a misinterpretation of purchase/complimentary policy and the suggestion for future endeavors like this would be to not commingle purchase/giveaways but rather have as strictly "goodwill" and distribute again to families on a complimentary basis.

Media coverage included Tribune articles on Matt Grevers and Mary Descenza, Pioneer Press article on Julia Andracki and Sam Wilcher, Kane County Chronicle article on the St Charles Swim members heading to Trials as well as a piece on CLTV again on the SCST. Although Phil Hersh from the Tribune is covering the Track and Field Trials the correspondents from the L.A. Times have thus far focused on local stories of note and athletes with local ties (i.e. Christine Magnuson). Contacts were made with CBS, NBC, $\mathrm{ABC}, \mathrm{FOX}$ and Comcast but unfortunately could not garner any coverage.

## Sponsorship Status

Finalizing letter of agreement/contract with The Swim Team Store. Additionally, AthletiCo has agreed to partner with ISI for the upcoming Long Course season by providing massage therapy for athletes at Senior Championships and for Coaches/Officials at Age Group Championships. In addition to services rendered ISI will receive $\$ 1,500$. Focus shifts to Title Sponsorship of Championship Meets with several proposals currently in the marketplace.

## Make a Splash/Learn to Swim

As was briefly outlined in an email to all- World Sport Chicago Executive Director (new E.D. came on board last Fall) Scott Meyers met several weeks ago with Pat Hogan, John Cruzat, others at USA to discuss Make a Splash and collaborating with the Chicago Park District. The result of this meeting and I might add it happened rather quickly was that John Cruzat along with Wanda Butts came to Chicago for a whirlwind tour of churches, community centers, several radio stations to talk about the drowning epidemic in the black community. Additionally, Mayor Daley held a press conference to discuss this matter as well. Pam and I attended the initial planning meeting along with reps from the CPD, Chicago 2016, USA and World Sport and I attended the press conference. Moving forward World Sport is soliciting Chicago Pro Sports athletes, political figures and other recognizable personalities to do Public Service Announcements about "Learn to Swim". We were asked to garner our resources to help in this matter as well as keep World Sport in the loop for any news of note about African American swimmers within ISI. Politics aside, it was brought up that the Obama daughters were involved in the Midway Aquatics learn to swim program and World Sport through their network will try to enlist the support of Michele Obama. Additionally Lauren Jiggets, daughter of Dan, who is also a newscaster was mentioned. Other items of note that were discussed were the possibilities of having High School facilities that are under the auspices of the CPD stay open later during the week once school starts and perhaps open on Saturdays to maintain learn to swim programs. ISI has made it clear and known that we are willing to provide whatever resources we may have available to work in conjunction with these other entities.

## Other Items of Note

Letters of Agreement submitted to hosts for Fall Officials Clinics and for Recert Clinics.
Contracts to Regional Hosts as well as Short Course hosts are currently being distributed.

Ongoing event coordination with NASA and ACAD for upcoming Long Course Championships.

# Illinois Swimming Board of Directors <br> Wednesday, July 9, 2008 <br> 8:00 pm <br> ISI Office/Conference call <br> 1-800-977-8002 (call in number) <br> 356158\# (participant code) 

1. Roll Call, Reading, correction and adoption of minutes 8:00 pm
2. Treasurer's Report8:05 pm- Approval of Financial statement: April/May
3. Executive Committee Report (no meetings held)
4. CONSENT AGENDA ..... 8:30 pmAll items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item willbe removed from the Consent Agenda and considered separately.
4.1. Staff Reports
4.1.1. Executive director
Approval of sponsorship agreement
4.1.2. Administrative director
4.2. Reports of officers
4.2.1. $\quad$ General Chair (see appointments below)
Approval of personnel committee recommendations FY2009
4.2.2. Administrative Vice-chair
4.2.3. Age Group Vice-chair
4.2.4. Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.6. Athlete Representative
4.2.7. $\quad$ Coach Representative
4.3. Reports of elected non-officers
4.3.1. $\quad$ Secretary
4.3.2. Membership Registration
4.3.3. Safety Coordinator
4.3.4. Officials ChairApproval of championship official assignments
4.3.5. Adapted (vacant)
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board
Advice and consent to appointments
Approval of committee appointments
5. Strategic Planning ..... 9:15 pm

- 09 final budget discussion- (All final budget revisions are due to the treasurer by June $20^{\text {th) }}$

6. New Business
7. Upcoming Meeting Schedule
August: No meeting$*$ September: Wednesday, September 17,2008 (note change to $3^{R D}$ week, I am out of town on the $2^{\text {nd }}$
Wednesday)
8. Adjournment ..... 10:00 pm


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Illinois Swimming, Inc. Balance Sheets
ASSETS
Current Assets
Checking/Savings
1000 - Checking Account - Harris Bank
1020 - Money Market - Harris Bank
1030 - Money Market - Chase
1050 - CD - Harris Bank
1060 - CD-Athlete Fund - Harris Bank
Total Checking/Savings

Accounts Receivable 1200 - Accounts Receivable
Total Accounts Receivable
Other Current Assets
1210 - Miscellaneous Receivables
1300 - Investments-Athlete Fund
1400 - Prepaid Expenses
1499 - Undeposited Funds
Total Other Current Assets
Total Current Assets
Fixed Assets
1500 - Computer Equipment
1510 - Office Furniture
1600 - Accumulated Depreciation
Total Fixed Assets
Other Assets
1800 - Deposits
Total Other Assets

TOTAL ASSETS

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Accounts Payable 2000 - Accounts Payable

Total Accounts Payable
Other Current Liabilities
2010 - Accrued Payroll/Vacation Pay
2200 - Due to 403B Plan - Employee 2210 - Due to 403B Plan - Employer 2300 - Deferred Revenue 2350 - Restricted Conribution 2400 - Due to Retirement Plan
Total Other Current Liabilities
Total Current Liabilities
Total Liabilities
Equity
4000 - Net Assets-Unrestricted
4100 - Net Assets-Athlete Assistance Net Income

Total Equity

TOTAL LIABILITIES \& EQUITY

| May 31, $\mathbf{0 7}$ | Apr 30, $\mathbf{0 8} \quad$ May 31, $\mathbf{0 8}$ | $5 / 31$ vs $4 / 30 \quad 5 / 08$ vs $5 / 07$ |
| :--- | :--- | :--- | :--- | :--- |


| 9,922 | 349,010 | 351,675 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 194,057 | 85 | 85 |  |  |
| 92,044 | - | - |  |  |
| 10,534 | 10,934 | 10,934 |  |  |
| 306,557 | 360,029 | 362,694 | 2,666 | 56,138 |
| 11,232 | - | - | - | $(11,232)$ |
| 11,232 | - | - |  |  |
|  | - | - | - | - |
| 440,327 | 423,114 | 424,591 | 1,477 | $(15,736)$ |
| 6,000 | 4,000 | 6,000 | 2,000 | - |
| 446,327 | 427,114 | 430,591 |  |  |
| 764,115 | 787,143 | 793,286 |  |  |
| 8,771 | 10,917 | 10,917 |  |  |
| 5,670 | 7,309 | 7,309 |  |  |
| $(4,656)$ | $(7,373)$ | $(7,373)$ |  |  |
| 9,785 | 10,852 | 10,852 | - | 1,067 |
| 1,529 | 1,529 | 1,529 | - | - |
| 1,529 | 1,529 | 1,529 |  |  |
| 775,429 | 799,524 | 805,666 | 6,143 | 30,238 |


| 21,232 | 24,729 | 53,319 | 28,590 | 32,086 |
| :---: | :---: | :---: | :---: | :---: |
| 21,232 | 24,729 | 53,319 |  |  |
| 3,564 | 3,572 | 3,574 | 2 | 10 |
|  | 1,125 | - | $(1,125)$ | - |
|  | 967 | - | (967) | - |
|  | - | - | - | - |
| 750 | 2,000 | 2,000 | - | 1,250 |
|  | - | - |  |  |
| 4,314 | 7,664 | 5,574 | $(2,090)$ | 1,260 |
| 25,546 | 32,392 | 58,893 |  |  |
| 25,546 | 32,392 | 58,893 |  |  |
| 166,708 | 226,114 | 226,114 | - | 59,406 |
| 368,696 | 432,768 | 432,768 | - | 64,072 |
| 214,479 | 108,249 | 87,892 | $(20,358)$ | $(126,587)$ |
| 749,883 | 767,132 | 746,774 |  |  |
| 775,429 | 799,524 | 805,666 | 6,143 | 30,238 |

Illinois Swimming, Inc.

| YTD 5/31/08 ACT vs BUDG Summary | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD Favorable (Unfavorable) |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 287,264 | 282,770 | 4,494 |
| Meet Revenue - net | 141,317 | 126,300 | 15,017 |
| Club Support National Meet Expenses | $(47,900)$ | $(49,000)$ | 1,100 |
| Uniforms \& Suits Expense | $(4,002)$ | $(4,000)$ | (2) |
| Officials Expense - net | $(9,290)$ | $(4,900)$ | $(4,390)$ |
| Awards \& Awards Banquet | $(31,088)$ | $(22,045)$ | $(9,043)$ |
| Swimposium, Parents, Coaches | $(6,256)$ | $(9,800)$ | 3,544 |
| Gross Profit | 330,044 | 319,325 | 10,719 |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(151,763)$ | $(161,950)$ | 10,187 |
| Office-related | $(31,479)$ | $(42,996)$ | 11,517 |
| Outside Services | $(12,748)$ | $(12,500)$ | (248) |
| Conventions \& Travel | $(32,039)$ | $(36,600)$ | 4,561 |
| Other (incl \$1k Bk Eq; \$7k Oly Trl suite) | $(11,601)$ | $(1,760)$ | $(9,841)$ |
| Operating Profit - ACTUAL vs BUDGET | 90,415 | 63,519 | 26,896 |
| Other Income |  |  |  |
| Interest - banks | 5,654 | 8,145 | $(2,491)$ |
| Athlete Endowment Fund | $(8,177)$ | - | $(8,177)$ |
| Total income | 87,892 | 71,664 | 16,228 |


| Illinois Swimming YTD 5/31/08 ACT vs BUDG | ACT 5/31/08 | BUDG 531/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| $7000 \cdot$ Office Salaries | 117,472 | 117,000 | 472 |  |
| 7010 - Payroll Taxes | 9,419 | 7,065 | 2,354 |  |
| 7015 - Retirement Contribution | 11,467 | 19,600 | $(8,133)$ |  |
| 7040 - Employee Health Insurance | 12,008 | 16,610 | $(4,602)$ | 10,187 |
| 7070 - Professional Development | 649 | 1,000 | (351) |  |
| 7100 - BOD Discretionary Fund | 8,550 |  | 8,550 |  |
| $7200 \cdot$ Rent Paid | 12,290 | 12,323 | (34) | 11,517 |
| $7300 \cdot$ Utilities | 510 | 750 | (240) |  |
| 7400 - Telephone | 2,185 | 3,825 | $(1,640)$ |  |
| 7500 - Office Expense | 926 | 2,200 | $(1,274)$ |  |
| 7510 - Office Supplies | 5,030 | 5,100 | (70) |  |
| 7520 - Postage | 4,101 | 4,000 | 101 |  |
| $7540 \cdot$ Printing | 2,118 | 3,000 | (882) |  |
| 7550 - Copier expense/supplies/lease new | 2,806 | 9,298 | $(6,492)$ |  |
| 7610 - Web Site Expense | 5,223 | 4,000 | 1,223 | (248) |
| 7620 - Payroll Processing Fee | 748 | 675 | 73 |  |
| 7640 - Safety |  |  |  | $(9,841)$ |
| 7650 - Board of Review | 289 | 500 | (211) |  |
| $7700 \cdot$ Depreciation |  |  | - |  |
| $7820 \cdot$ Professional Fee Accounting | 7,000 | 7,000 | - |  |
| 7850 - Ancillary Accounting Fees | 525 | 1,500 | (975) |  |
| $7900 \cdot$ Legal |  | 1,000 | $(1,000)$ |  |
| 8000 - Insurance | 1,514 | 1,500 | 14 |  |
| $8500 \cdot$ Conventions-meetings | 19,503 | 24,000 | $(4,497)$ | 4,561 |
| 8550 - Entertainment | 5,946 | 4,500 | 1,446 |  |
| 8560 - Travel | 6,590 | 8,100 | $(1,510)$ |  |
| 8800 - Miscellaneous | 294 | 900 | (606) |  |
| 8820 - Bank Charges, NSF, etc. | 2,469 | 360 | 2,109 |  |
| Total Expense | 239,629 | 255,806 | $(16,177)$ |  |
| Net Ordinary Income | 90,415 | 63,519 | 26,896 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 5,654 | 8,145 | $(2,491)$ | $(2,491)$ |
| 9010 - Investment Income | 28,316 |  | 28,316 |  |
| 9020 - Unrealized gain / (loss) investment | $(36,493)$ |  | $(36,493)$ |  |
| 9510 - Investment Expenses |  |  | - | $(8,177)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(2,523)$ | 8,145 | $(10,668)$ |  |
| Net Other Income | $(2,523)$ | 8,145 | $(10,668)$ |  |
| Net Income | 87,892 | 71,664 | 16,228 |  |



Illinois Swimming, Inc.

| MO. 5/31/08 ACT vs BUDG Summary | ACT 5/31/08 | BUDG 5/31/08 | $\begin{aligned} & \frac{\text { ACT vs BUD }}{\text { Favorable }} \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 15,921 | 16,820 | (899) |
| Meet Revenue - net | $(7,429)$ | $(5,600)$ | $(1,829)$ |
| Club Support National Meet Expenses |  |  |  |
| Uniforms \& Suits Expense | - | - |  |
| Officials Expense - net | $(1,353)$ | 1,600 | $(2,953)$ |
| Awards \& Awards Banquet | (804) | $(1,000)$ | 196 |
| Swimposium, Parents, Coaches | $(6,526)$ | $(9,700)$ | 3,174 |
| Gross Profit | (191) | 2,120 | $(2,311)$ |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(16,320)$ | $(17,750)$ | 1,430 |
| Office-related | $(3,713)$ | $(4,704)$ | 991 |
| Outside Services | (203) |  | (203) |
| Conventions \& Travel | (893) | $(1,900)$ | 1,007 |
| Other | (546) | (340) | (206) |
| Operating Profit - ACTUAL vs BUDGET | $(21,866)$ | $(22,574)$ | 708 |
| Other Income |  |  |  |
| Interest - banks | 31 | 905 | (874) |
| Athlete Endowment Fund | 1,477 | - | 1,477 |
| Total income | $(20,358)$ | $(21,669)$ | 1,311 |


| Illinois Swimming - 5/31/08 Mo. ACT vs BUD | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 13,340 | 13,000 | 340 |  |
| 7010 - Payroll Taxes | 1,040 | 785 | 255 |  |
| 7015 - Retirement Contribution | 967 | 2,600 | $(1,633)$ |  |
| 7040 - Employee Health Insurance | 898 | 1,290 | (392) | 1,430 |
| 7070 - Professional Development |  |  | - |  |
| 7100 - BOD Discretionary Fund |  |  | - |  |
| 7200 - Rent Paid | 1,399 | 1,399 | - | 991 |
| 7300 - Utilities | 61 | 80 | (19) |  |
| 7400 - Telephone | 478 | 425 | 53 |  |
| 7500 - Office Expense | 751 | 1,000 | (249) |  |
| 7510 - Office Supplies | 425 | 500 | (75) |  |
| 7520 - Postage | 362 | 400 | (38) |  |
| $7540 \cdot$ Printing | 237 |  | 237 |  |
| 7550 - Copier expense/supplies/lease new |  | 900 | (900) |  |
| 7610 - Web Site Expense | 203 |  | 203 | (203) |
| 7620 - Payroll Processing Fee | 75 | 75 | (0) |  |
| 7640 - Safety |  |  | - | (206) |
| 7650 - Board of Review |  |  | - |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| $7900 \cdot$ Legal |  |  |  |  |
| 8000 - Insurance |  |  | - |  |
| 8500 - Conventions-meetings | 922 | 1,000 | (78) | 1,007 |
| $8550 \cdot$ Entertainment | 471 | 500 | (29) |  |
| 8560 - Travel | (500) | 400 | (900) |  |
| 8800 - Miscellaneous | 436 | 300 | 136 |  |
| 8820 - Bank Charges, NSF, etc. | 110 | 40 | 70 |  |
| Total Expense | 21,675 | 24,694 | $(3,019)$ |  |
| Net Ordinary Income | $(21,866)$ | $(22,574)$ | 708 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 31 | 905 | (874) | (874) |
| 9010 - Investment Income | 623 |  | 623 |  |
| 9020 - Unrealized gain / (loss) investment | 854 |  | 854 |  |
| 9510 - Investment Expenses |  |  | - | 1,477 |
| $9520 \cdot$ Bank Service Charges |  |  | - |  |
| Total Other Income | 1,508 | 905 | 603 |  |
| Net Other Income | 1,508 | 905 | 603 |  |
| Net Income | $(20,358)$ | $(21,669)$ | 1,311 |  |


| Illinois Swimming - 5/31/08 Mo. ACT vs BUD | ACT 5/31/08 | BUDG 5/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 50,440 | 52,900 | $(2,460)$ |  |
| 5010 - Revenue-NonAthlete Registration | 2,795 | 3,000 | (205) |  |
| 5020 - Revenue-Transfers | 1,180 | 200 | 980 |  |
| 5030 - Revenue-Club Registration |  |  | - |  |
| 5100 - Revenue-Swimmer Surcharge | 1,210 | 3,000 | $(1,790)$ |  |
| 5110 - Revenue-Sanctions | 625 | 900 | (275) |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees | 1,063 | 3,000 | $(1,937)$ |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| $5600 \cdot$ Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships |  |  |  |  |
| Total Income | 57,313 | 63,000 | $(5,687)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 36,300 | 37,200 | (900) | (899) |
| 6010 - Non Athlete Registration | 2,194 | 2,100 | 94 |  |
| 6030 - Club Registration |  |  |  |  |
| 6050 - Outreach Athlete Registration | - | (20) | 20 |  |
| 6270 - Uniforms \& Suits |  |  | - |  |
| 6300 - State Champ Meet |  |  | - | $(1,829)$ |
| 6310 - Club Support National Meet |  |  | - | - |
| 6400 - Officials Clinic | 1,039 | $(1,600)$ | 2,639 |  |
| 6410 - Officials National Meets |  |  | - |  |
| 6420 Officials Supplies | 314 |  | 314 |  |
| 6440 - Officials Meet Certification |  |  | - | $(2,953)$ |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| $6510 \cdot$ Zones |  |  | - |  |
| 6610 - Stipends-Senior Champs |  |  | - |  |
| $6620 \cdot$ Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  | - |  |
| 6730 - Junior Elite Camp | 10,177 | 12,500 | $(2,323)$ |  |
| 6750 - Championship-Senior Meet | 150 |  | 150 |  |
| 6760 -Championship-Age Group Meet |  |  | - |  |
| 6800 - Parent Workshop |  |  | - |  |
| 6820 - Awards | 804 | 1,000 | (196) |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | 196 |
| 6850 - Swimposium Expense | 6,526 | 9,700 | $(3,174)$ |  |
| $6900 \cdot$ Coaches College |  |  | - | 3,174 |
| Total COGS | 57,504 | 60,880 | $(3,376)$ |  |
| Gross Profit | (191) | 2,120 | $(2,311)$ |  |

Illinois Swimming, Inc.
May 31, 2008 Balance Sheet Summary

| May 31, 08 | Apr 30, $08 \quad 5 / 31$ vs 4/30 $\quad$ May 31, $07 \quad 5 / 08$ vs $5 / 07$ |
| :--- | :--- | :--- | :--- |

## ASSETS

| Cash | 362,694 | 360,029 | 2,666 | 306,557 | 56,138 |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Receivables | - | - | - | 11,232 | $(11,232)$ |
| Athlete's Endowment Fund | 424,591 | 423,114 | 1,477 | 440,327 | $(15,736)$ |
| Prepaid Assets | 6,000 | 4,000 | 2,000 | 6,000 | - |
| Fixed Assets | 10,852 | 10,852 | - | 9,785 | 1,067 |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
| TOTAL ASSETS | 805,666 | 799,524 | 6,143 | 775,429 | 30,238 |

LIABILITIES \& EQUITY
Accounts Payable
Accruals / Deferred Revenue

| 53,319 | 24,729 | 28,590 | 21,232 | 32,086 |
| ---: | ---: | ---: | ---: | ---: |
| 5,574 | 7,664 | $(2,090)$ | 4,314 | 1,260 |
| 58,893 | 32,392 | 26,500 | 25,546 | 33,346 |

## EQUITY

| Net Assets - Unrestricted | 226,114 | 226,114 | - | 166,708 | 59,406 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Athlete Assistance | 432,768 | 432,768 | - | 368,696 | 64,072 |
| Net Income | 87,892 | 108,249 | $(20,358)$ | 214,479 | $(126,587)$ |
| Total Equity | 746,774 | 767,132 | $(20,358)$ | 749,883 | $(3,109)$ |

TOTAL LIABILITIES \& EQUITY |  | 805,666 | 799,524 | 6,143 | 775,429 | 30,238 |
| :--- | :--- | :--- | :--- | :--- | :--- |



## Officials' Committee

July 8, 2008
The following is the Officials Committee report for the July $9^{\text {th }}$ BOD meeting:
Officials' Committee Chairperson - Transition activities are proceeding following last month's approval of Rome Yount as Officials' Committee Co-Chair. Rome's appointment has been communicated to Pat Lundsford, Jim Sheehan and Mary Illich, and Rome has been added to the necessary distribution lists.

Officials' Committee Members - The OC Co-Chairs and Bob Welch, Vice Chair Program Operations discussed and agreed upon the following members for the Officials' Committee: Jim Audet, Eric Peterson, Steve Mitchell, Cyndi Alexander, Bonnie Quinn, John Schulte and Bob Van Oost.

Long Course Championship Meet Lead Assignments - The Officials Committee Championship Meet Coordinator and the OC Chairs discussed and approved the following assignments:

- Seniors Lead Referee/Starter - Eric Peterson, Administrative Referee-Lorri Bauler, Head Chief Judge-Tim Falconer
- Age Group - Lead Referee/Starter-Cyndi Alexander (Steve Mitchell mentoring), Administrative Referee-Bill Shanel, Head Chief Judge-Carla Murray.

Officials' National Scholarship - The OC has received one scholarship application for the National LC Championships. Mike Weresch will be attending Junior Nationals, Aug. 4-8 at the Univ. of Minnesota and the OC is recommending approval of a $\$ 500$ stipend for his attendance.

Officials Training Clinics - Clinics for the Fall 2008 are currently being planned for both recertification, which are required for the "odd" years, and full-service clinics. Recertification clinics are now scheduled for Sunday, Sep. $21^{\text {st }}$, Bloomington (State Farm Corp. office) and Saturday, Oct. $4^{\text {th }}$, New Trier H.S. A full-service clinic is also scheduled to be hosted by the West Chicago Sharks at West Chicago H.S. on Saturday, Oct. $25^{\text {th }}$. Others will be scheduled as hosts and facilities are confirmed.

Dave Olack and Rome Yount
ISI Officials Committee Co-Chairs

Bod report from michae 1 1awrence

```
From: Michae1 Lawrence [pegasus523@gmai1.com]
Sent: Wednesday, Ju7y 09, 2008 8:52 AM
To: Pam Lowenthal; Alisa Finn; Amy Prestinario; Bill Schalz; Bob Welch;
Dave Krotiak; Dave Olack; Doug Lennox; Jane Grosser; Jennifer Ridge;
Judy Busse; Michae1 Laurích; Michael Lawrence; Peter Kozura; Rome Yount;
Todd Capen; William G. Welnhofer
Cc: pegasus523@gmail.com
Subject: Bod report from michael lawrence
Please excuse tardiness.
9 Ju7y 2008
Summary of Activities/Responsibilities
* Rules Comm, May, Dallas (2008 Legislation)
* Steering Comm, May, conf cal1
* Steering Comm, June, conf cal1
* Exec Comm, June, Omaha (2009 Budget)
* USOC Hall of Fame, June, Chicago
* Trials
    * Team selection
    * Nat/Olympic Team reunion
    * FINA 100 Anniversary
    * Splash Bash test event
* ongoing prep for USAS
* resigned from ISI Board of Review
Sent from my handheld device -- Michae1 Lawrence
```


## 2008-2010 ISI committee appointments

## Age Group Committee

Todd Capen (Chair)<br>Jon Cabel<br>Kelly Ponterelli<br>Andy Grevers<br>Bob Kizer<br>Nancy Reese<br>Julie Nagle<br>Jacob Ayers<br>Mark Hofer<br>Mike Laurich (coach's rep)

## Senior Committee

Dave Krotiak- Chair
Kevin Auger
Karl Miklereit
Mark Townsend
Maureen Sheehan
Bill Schalz
Bob Strube
Jeff Fryderland
Charlie Yourd

## Officials Committee

Dave Olack- Co Chair
Rome Yount- Co-Chair- Chair as of 9/1/08
Jim Audet
Eric Peterson
John Schulte,
Steve Mitchell,
Bonnie Quinn,
Cyndi Alexander
Al Reynolds.
Adam Cremieux (coaches liaison)

| Illinois Swimming YTD 7/31/08 ACT vs BUDG | ACT 7/31/08 | BUDG 7/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 967,915 | 967,100 | 815 |  |
| 5010 - Revenue-NonAthlete Registration | 79,253 | 78,000 | 1,253 |  |
| 5020 - Revenue-Transfers | 5,830 | 3,800 | 2,030 |  |
| 5030 - Revenue-Club Registration | 23,200 | 22,000 | 1,200 |  |
| 5100 - Revenue-Swimmer Surcharge | 91,992 | 98,000 | $(6,008)$ |  |
| 5110 - Revenue-Sanctions | 30,675 | 26,600 | 4,075 |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| 5300 - Revenue-\% Meet Fees | 100,223 | 101,120 | (897) |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 - Age Grp Jr Elite Camps |  |  | - |  |
| 5740 - Sponsorships | 5,500 | 19,000 | $(13,500)$ |  |
| Total Income | 1,304,587 | 1,315,620 | $(11,033)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 706,265 | 709,540 | $(3,275)$ | 5,551 |
| 6010 - Non Athlete Registration | 60,156 | 57,200 | 2,956 |  |
| 6030 - Club Registration | 8,077 | 7,700 | 377 |  |
| 6050 - Outreach Athlete Registration | (382) | (70) | (312) |  |
| 6270 - Uniforms \& Suits | 4,002 | 4,000 | 2 | (2) |
| 6300 - State Champ Meet | 727 | 1,000 | (273) | 1,606 |
| 6310 - Club Support National Meet | 47,650 | 49,000 | $(1,350)$ | 1,350 |
| 6400 - Officials Clinic | 2,825 | 2,400 | 425 |  |
| 6410 - Officials National Meets | 2,673 | 2,800 | (127) |  |
| 6420 - Officials Supplies | 1,965 | 1,000 | 965 |  |
| 6440 - Officials Meet Certification | 3,520 | 900 | 2,620 | $(3,883)$ |
| 6500 - Zones Stipend |  |  | - |  |
| 6510 - Zones | 100 |  | 100 |  |
| 6610 - Stipends-Senior Champs | 23,500 | 22,500 | 1,000 |  |
| 6620 - Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend | 1,700 | 1,700 | - |  |
| 6660 - Mid-States | 2,632 | 4,500 | $(1,868)$ |  |
| 6700 - Age Group Camps | 2,192 | 8,600 | $(6,408)$ |  |
| 6711 - Senior Nat LC Training Program | 1,400 | 1,500 | (100) |  |
| 6720 - Senior Elite Meet | 14,942 | 15,000 | (58) |  |
| 6730 - Junior Elite Camp | 10,227 | 12,500 | $(2,273)$ |  |
| 6750 - Championship-Senior Meet | (130) |  | (130) |  |
| 6760 -Championship-Age Group Meet | $(7,926)$ |  | $(7,926)$ |  |
| 6800 - Parent Workshop |  |  | - |  |
| 6820 - Awards | 9,661 | 10,000 | (339) |  |
| 6830 - Athlete Awards Banquet Expenses | 22,229 | 13,045 | 9,184 | $(8,846)$ |
| 6850 - Swimposium Expense | 6,256 | 8,800 | $(2,544)$ |  |
| 6900 - Coaches College |  | 1,000 | $(1,000)$ | 3,544 |
| Total COGS | 924,262 | 934,615 | $(10,353)$ |  |
| Gross Profit | 380,324 | 381,005 | (681) |  |


| Illinois Swimming YTD 7/31/08 ACT vs BUDG | ACT 7/31/08 | BUDG 7/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 143,072 | 143,000 | 72 |  |
| 7010 - Payroll Taxes | 11,400 | 8,635 | 2,765 |  |
| 7015 - Retirement Contribution | 13,400 | 25,500 | $(12,100)$ |  |
| 7040 - Employee Health Insurance | 13,791 | 19,190 | $(5,399)$ | 14,924 |
| 7070 - Professional Development | 649 | 1,000 | (351) |  |
| 7100 - BOD Discretionary Fund | 8,162 |  | 8,162 |  |
| $7200 \cdot$ Rent Paid | 15,088 | 15,121 | (34) | 13,270 |
| $7300 \cdot$ Utilities | 640 | 920 | (280) |  |
| 7400 - Telephone | 2,420 | 4,675 | $(2,255)$ |  |
| 7500 - Office Expense | 2,547 | 4,000 | $(1,453)$ |  |
| 7510 - Office Supplies | 6,512 | 6,000 | 512 |  |
| 7520 - Postage | 4,514 | 4,600 | (86) |  |
| $7540 \cdot$ Printing | 2,360 | 3,000 | (640) |  |
| 7550 - Copier expense/supplies/lease new | 3,046 | 11,100 | $(8,054)$ |  |
| 7610 - Web Site Expense | 6,629 | 4,000 | 2,629 | $(1,654)$ |
| 7620 - Payroll Processing Fee | 916 | 825 | 91 |  |
| 7640 - Safety |  |  |  | $(9,677)$ |
| 7650 - Board of Review | 289 | 500 | (211) |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting | 7,000 | 7,000 |  |  |
| 7850 - Ancillary Accounting Fees | 525 | 1,500 | (975) |  |
| 7900 - Legal |  | 1,000 | $(1,000)$ |  |
| 8000 - Insurance | 1,519 | 1,500 | 19 |  |
| $8500 \cdot$ Conventions-meetings | 19,586 | 24,000 | $(4,414)$ | 5,969 |
| 8550 - Entertainment | 6,513 | 5,500 | 1,013 |  |
| 8560 - Travel | 6,432 | 9,000 | $(2,568)$ |  |
| 8800 - Miscellaneous | 294 | 900 | (606) |  |
| 8820 - Bank Charges, NSF, etc. | 2,773 | 440 | 2,333 |  |
| Total Expense | 280,075 | 302,906 | $(22,831)$ |  |
| Net Ordinary Income | 100,249 | 78,099 | 22,150 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 5,982 | 9,955 | $(3,973)$ | $(3,973)$ |
| 9010 - Investment Income | 29,784 |  | 29,784 |  |
| 9020 - Unrealized gain / (loss) investment | $(73,294)$ |  | $(73,294)$ |  |
| 9510 - Investment Expenses |  |  | - | $(43,510)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(37,528)$ | 9,955 | $(47,483)$ |  |
| Net Other Income | $(37,528)$ | 9,955 | $(47,483)$ |  |
| Net Income | 62,721 | 88,054 | $(25,333)$ |  |

Illinois Swimming, Inc.

| YTD 7/31/08 ACT vs BUDG Summary | ACT 7/31/08 | BUDG 7/31/08 | $\begin{aligned} & \frac{\text { ACT vs BUD }}{} \\ & \text { Favorable } \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 302,081 | 296,530 | 5,551 |
| Meet Revenue - net $\quad{ }^{* *}$ Sponsorship ( 13,500$)^{* *}$ | 179,026 | 177,420 | 1,606 |
| Club Support National Meet Expenses | $(47,650)$ | $(49,000)$ | 1,350 |
| Uniforms \& Suits Expense | $(4,002)$ | $(4,000)$ | (2) |
| Officials Expense - net | $(10,983)$ | $(7,100)$ | $(3,883)$ |
| Awards \& Awards Banquet | $(31,891)$ | $(23,045)$ | $(8,846)$ |
| Swimposium, Parents, Coaches | $(6,256)$ | $(9,800)$ | 3,544 |
| Gross Profit | 380,324 | 381,005 | (681) |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(183,227)$ | $(198,150)$ | 14,924 |
| Office-related | $(38,646)$ | $(51,916)$ | 13,270 |
| Outside Services | $(14,154)$ | $(12,500)$ | $(1,654)$ |
| Conventions \& Travel | $(32,531)$ | $(38,500)$ | 5,969 |
| Other (incl \$1k Bk Eq; \$7k Oly Trl suite) | $(11,517)$ | $(1,840)$ | $(9,677)$ |
| Operating Profit - ACTUAL vs BUDGET | 100,249 | 78,099 | 22,150 |
| Other Income |  |  |  |
| Interest - banks | 5,982 | 9,955 | $(3,973)$ |
| Athlete Endowment Fund | $(43,510)$ | - | $(43,510)$ |
| Total income | 62,721 | 88,054 | $(25,333)$ |


| Illinois Swimming, Inc. Balance Sheets | Jul 31, 07 | Jun 30, 08 | Jul 31, 08 | 7/31 vs 6/30 | 7/08 vs 7/07 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Checking/Savings |  |  |  |  |  |
| 1000 - Checking Account - Harris Bank | 46,274 | 335,456 | 312,047 |  |  |
| 1020 - Money Market - Harris Bank | 162,731 | 85 | 85 |  |  |
| 1030 - Money Market - Chase | 92,523 | - | - |  |  |
| 1050 - CD - Harris Bank | 10,934 | 10,934 | 10,934 |  |  |
| 1060 - CD-Athlete Fund - Harris Bank |  |  |  |  |  |
| Total Checking/Savings | 312,461 | 346,475 | 323,066 | $(23,409)$ | 10,605 |
| Accounts Receivable |  |  |  |  |  |
| 1200 - Accounts Receivable | 4,000 | - | - | - | $(4,000)$ |
| Total Accounts Receivable | 4,000 | - | - |  |  |
| Other Current Assets |  |  |  |  |  |
| 1210 - Miscellaneous Receivables |  | - | - | - | - |
| 1300 - Investments-Athlete Fund | 429,860 | 398,360 | 389,258 | $(9,102)$ | $(40,602)$ |
| 1400 - Prepaid Expenses | 6,514 | 6,214 | 6,649 | 435 | 135 |
| 1499 - Undeposited Funds |  |  |  | - | - |
| Total Other Current Assets | 436,374 | 404,574 | 395,907 |  |  |
| Total Current Assets | 752,835 | 751,049 | 718,973 |  |  |
| Fixed Assets |  |  |  |  |  |
| 1500 - Computer Equipment | 9,921 | 10,917 | 15,901 |  |  |
| 1510 - Office Furniture | 5,670 | 7,309 | 7,309 |  |  |
| 1600 Accumulated Depreciation | $(4,656)$ | $(7,373)$ | $(7,373)$ |  |  |
| Total Fixed Assets | 10,935 | 10,852 | 15,837 | 4,985 | 4,902 |
| Other Assets |  |  |  |  |  |
| 1800 - Deposits | 1,529 | 1,529 | 1,529 | - | - |
| Total Other Assets | 1,529 | 1,529 | 1,529 |  |  |
| TOTAL ASSETS | 765,299 | 763,430 | 736,338 | $(27,091)$ | $(28,960)$ |
| LIABILITIES \& EQUITY | - | - | - |  |  |
| Liabilities |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |
| Accounts Payable |  |  |  |  |  |
| 2000 - Accounts Payable | 32,977 | 28,272 | 9,171 | $(19,101)$ | $(23,806)$ |
| Total Accounts Payable | 32,977 | 28,272 | 9,171 |  |  |
| Other Current Liabilities |  |  |  |  |  |
| 2010 - Accrued Payroll/Vacation Pay | 3,564 | 3,576 | 3,564 | (12) | - |
| 2200 - Due to 403B Plan - Employee |  | - | - | - | - |
| 2210 - Due to 403B Plan - Employer |  | - | 0 | 0 | 0 |
| 2300 - Deferred Revenue | 200 | - | - | - | (200) |
| 2350 - Restricted Conribution | 750 | 2,000 | 2,000 | - | 1,250 |
| 2400 - Due to Retirement Plan |  | - | - |  |  |
| Total Other Current Liabilities | 4,514 | 5,576 | 5,564 | (12) | 1,050 |
| Total Current Liabilities | 37,491 | 33,848 | 14,735 |  |  |
| Total Liabilities | 37,491 | 33,848 | 14,735 |  |  |
| Equity |  |  |  |  |  |
| 4000 - Net Assets-Unrestricted | 136,708 | 226,114 | 226,114 | - | 89,406 |
| 4100 - Net Assets-Athlete Assistance | 398,696 | 432,768 | 432,768 | - | 34,072 |
| Net Income | 192,403 | 70,699 | 62,721 | $(7,978)$ | $(129,682)$ |
| Total Equity | 727,807 | 729,582 | 721,603 |  |  |
| TOTAL LIABILITIES \& EQUITY | 765,299 | 763,430 | 736,338 | $(27,091)$ | $(28,960)$ |

Illinois Swimming, Inc.
July 31, 2008 Balance Sheet Summary

| Jul 31, 08 | Jun 30, 08 | $7 / 31$ vs 6/30 | Jul 31, 07 | $7 / 08$ vs 7/07 |
| :--- | :--- | :--- | :--- | :--- |

## ASSETS

| Cash | 323,066 | 346,475 | $(23,409)$ | 312,461 | 10,605 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Receivables | - | - | - | 4,000 | $(4,000)$ |
| Athlete's Endowment Fund | 389,258 | 398,360 | $(9,102)$ | 429,860 | $(40,602)$ |
| Prepaid Assets | 6,649 | 6,214 | 435 | 6,514 | 135 |
| Fixed Assets | 15,837 | 10,852 | 4,985 | 10,935 | 4,902 |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
| TOTAL ASSETS | 736,338 | 763,430 | $(27,091)$ | 765,299 | $(28,960)$ |

LIABILITIES \& EQUITY

| Accounts Payable | 9,171 | 28,272 | $(19,101)$ | 32,977 | $(23,806)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Accruals / Deferred Revenue | 5,564 | 5,576 | $(12)$ | 4,514 | 1,050 |
| Total Liabilities | 14,735 | 33,848 | $(19,113)$ | 37,491 | $(22,756)$ |

## EQUITY

| Net Assets - Unrestricted | 226,114 | 226,114 | - | 136,708 | 89,406 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Athlete Assistance | 432,768 | 432,768 | - | 398,696 | 34,072 |
| Net Income | 62,721 | 70,699 | $(7,978)$ | 192,403 | $(129,682)$ |
| Total Equity | 721,603 | 729,582 | $(7,978)$ | 727,807 | $(6,204)$ |

TOTAL LIABILITIES \& EQUITY |  | 736,338 | 763,430 | $(27,091)$ | 765,299 | $(28,960)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

| Illinois Swimming - 7/31/08 Mo. ACT vs BUD | ACT 7/31/08 | BUDG 7/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 13,630 | 14,800 | $(1,170)$ |  |
| 5010 - Revenue-NonAthlete Registration | 780 | 100 | 680 |  |
| 5020 - Revenue-Transfers | 190 | 200 | (10) |  |
| $5030 \cdot$ Revenue-Club Registration |  |  | - |  |
| $5100 \cdot$ Revenue-Swimmer Surcharge | 13,844 | 13,000 | 844 |  |
| $5110 \cdot$ Revenue-Sanctions | 475 | 900 | (425) |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees | 15,398 | 12,420 | 2,978 |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships | 1,500 | 15,000 | $(13,500)$ |  |
| Total Income | 45,817 | 56,420 | $(10,603)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 9,636 | 9,540 | 96 | $(1,050)$ |
| 6010 - Non Athlete Registration | 569 | 100 | 469 |  |
| 6030 - Club Registration | (15) |  | (15) |  |
| 6050 - Outreach Athlete Registration |  |  | - |  |
| 6270 - Uniforms \& Suits |  |  | - |  |
| 6300 - State Champ Meet |  |  |  | $(9,930)$ |
| 6310 - Club Support National Meet | (250) |  | (250) | 250 |
| 6400 - Officials Clinic |  |  |  |  |
| 6410 - Officials National Meets | 1,045 | 1,300 | (255) |  |
| 6420 - Officials Supplies | 678 |  | 678 |  |
| 6440 - Officials Meet Certification |  |  | - | (423) |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| $6510 \cdot$ Zones |  |  |  |  |
| 6610 - Stipends-Senior Champs | 11,000 | 10,000 | 1,000 |  |
| $6620 \cdot$ Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 A Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  |  |  |
| 6730 - Junior Elite Camp | (450) |  | (450) |  |
| 6750 - Championship-Senior Meet | 251 |  | 251 |  |
| 6760 Championship-Age Group Meet | (974) |  | (974) |  |
| 6800 Parent Workshop |  |  | - |  |
| 6820 Awards | 803 | 1,000 | (197) |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | 197 |
| 6850 - Swimposium Expense |  |  | - |  |
| 6900 - Coaches College |  |  | - | - |
| Total COGS | 22,293 | 21,940 | 353 |  |
| Gross Profit | 23,524 | 34,480 | $(10,956)$ |  |


| Illinois Swimming - 7/31/08 Mo. ACT vs BUD | ACT 7/31/08 | BUDG 7/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 12,811 | 13,000 | (189) |  |
| 7010 - Payroll Taxes | 992 | 785 | 207 |  |
| 7015 - Retirement Contribution | 967 | 3,000 | $(2,033)$ |  |
| 7040 - Employee Health Insurance | 884 | 1,290 | (406) | 2,404 |
| 7070 - Professional Development |  |  | - |  |
| 7100 - BOD Discretionary Fund | 1,212 |  | 1,212 |  |
| 7200 - Rent Paid | 1,399 | 1,399 | - | 137 |
| $7300 \cdot$ Utilities | 66 | 90 | (24) |  |
| 7400 - Telephone | 235 | 425 | (190) |  |
| 7500 - Office Expense | 1,384 | 1,200 | 184 |  |
| 7510 - Office Supplies | 886 | 600 | 286 |  |
| 7520 - Postage | 328 | 300 | 28 |  |
| $7540 \cdot$ Printing | 235 |  | 235 |  |
| 7550 - Copier expense/supplies/lease new | 240 | 902 | (662) |  |
| 7610 - Web Site Expense | 133 |  | 133 | (133) |
| 7620 - Payroll Processing Fee | 93 | 75 | 18 |  |
| 7640 - Safety |  |  | - | $(1,310)$ |
| 7650 - Board of Review |  |  | - |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| 7900 Legal |  |  | - |  |
| 8000 - Insurance | 5 |  | 5 |  |
| $8500 \cdot$ Conventions-meetings | 62 |  | 62 | 429 |
| 8550 - Entertainment | 465 | 500 | (35) |  |
| 8560 - Travel | 44 | 500 | (456) |  |
| 8800 - Miscellaneous |  |  | - |  |
| 8820 - Bank Charges, NSF, etc. | 138 | 40 | 98 |  |
| Total Expense | 22,579 | 24,106 | $(1,527)$ |  |
| Net Ordinary Income | 945 | 10,374 | $(9,429)$ |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 179 | 905 | (726) | (726) |
| 9010 - Investment Income | 565 |  | 565 |  |
| 9020 - Unrealized gain / (loss) investment | $(9,667)$ |  | $(9,667)$ |  |
| 9510 - Investment Expenses |  |  | - | $(9,102)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(8,923)$ | 905 | $(9,828)$ |  |
| Net Other Income | $(8,923)$ | 905 | $(9,828)$ |  |
| Net Income | $(7,978)$ | 11,279 | $(19,257)$ |  |

Illinois Swimming, Inc.

| MO. 7/31/08 ACT vs BUDG Summary | ACT 7/31/08 | BUDG 7/31/08 | $\begin{aligned} & \frac{\text { ACT vs BUD }}{\text { Favorable }} \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 4,410 | 5,460 | $(1,050)$ |
| Meet Revenue - net $\quad{ }^{* *}$ Sponsorship ( 13,500$)^{* *}$ | 21,390 | 31,320 | $(9,930)$ |
| Club Support National Meet Expenses | 250 | - | 250 |
| Uniforms \& Suits Expense | - | - |  |
| Officials Expense - net | $(1,723)$ | $(1,300)$ | (423) |
| Awards \& Awards Banquet | (803) | $(1,000)$ | 197 |
| Swimposium, Parents, Coaches | - | - | - |
| Gross Profit | 23,524 | 34,480 | $(10,956)$ |
| Administration |  |  |  |
| Salaries \& Benefits Expenses | $(15,746)$ | $(18,150)$ | 2,404 |
| Office-related | $(4,779)$ | $(4,916)$ | 137 |
| Outside Services | (133) | - | (133) |
| Conventions \& Travel | (571) | $(1,000)$ | 429 |
| Other | $(1,350)$ | (40) | $(1,310)$ |
| Operating Profit - ACTUAL vs BUDGET | 945 | 10,374 | $(9,429)$ |
| Other Income |  |  |  |
| Interest - banks | 179 | 905 | (726) |
| Athlete Endowment Fund | $(9,102)$ | - | $(9,102)$ |
| Total income | $(7,978)$ | 11,279 | $(19,257)$ |



## Expense

| Staff Salaries | $7000 \cdot$ Office Salaries |
| :--- | :--- |
| Staff Salaries | $7010 \cdot$ Payroll Taxes |

Pam L / Pete K / Jane G / Do 7015 • Retirement Contribution
Pam L / Pete K / Jane G / Do 7040 • Employee Health Insurance Pam L / Pete K / Jane G / Do 7070 . Professional Development Pam L / Pete K / Jane G / Do 7100 • BOD Discretionary Fund

Pam L
Pam L / Pete K / Doug L
Pam L / Pete K / Doug L
Pam L / Pete K / Doug L Pam L / Pete K / Doug L Pam L / Pete K / Doug L Pam L / Pete K / Doug L Pam L / Pete K / Doug L Pam L / Pete K / Doug L Pam L / Pete K / Doug L Jennifer R

7200 • Rent Paid
7300 • Utilities
7400 - Telephone
7500 - Office Expense
7510 - Office Supplies
7520 - Postage
7540 - Printing
7550 - Copier expense
7610 - Web Site Expense
7620 - Payroll Processing Fee
7640 - Safety
Drew S(left same as 2008) $7650 \cdot$ Board of Review
Pam L / Pete K / Doug L
7700 - Depreciation Expense
Pam L / Pete K / Doug L 7820 • Professional Fee Accounting
Pam L / Pete K / Doug L 7850 • Ancillary Accounting Fees
Pam L / Pete K / Jane G / Ad 7900 • Legal Expenses
Pam L / Pete K / Jane G / Do 8000 • Insurance
Conventions / AgeGrp / Sr $8500 \cdot$ Conventions-meetings (incl AG and Sr)
Pam L / Pete K / Doug L 8550 • Meals \& Entertainment
Pam L / Pete K / Doug L

Pam L / Doug L
Pam L / Doug L

Doug L
Doug L / Jane G / Adm VC Doug L / Jane G / Adm VC Doug L / Jane G / Adm VC

8560 - Travel
8700 - Search Firm Expenses
8800 - Miscellaneous
8820 • Bank Charges, NSF, etc.
Total Expense
Net Ordinary Income

## Other Income/Expense

## Other Income

9000 - Interest Income - Banks
9010 • Investment Income
9020 • Unrealized gain / (loss) investment
9510 - Investment Expenses

## Total Other Income

Net Other Income
Net Income

| PROPOSED |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 157,527 | 156,000 | 104,132 | 90,919 | 145,400 | 42,053 | 36,616 |
| 13,390 | 9,400 | 8,378 | 7,379 | 5,816 | 3,044 | 3,154 |
| 12,756 | 33,500 | 10,500 | 7,650 | 40,000 |  |  |
| 17,280 | 15,000 | 11,110 | 7,060 | 10,350 | 6,539 | 5,961 |
| 2,000 | 2,000 | 649 |  |  |  |  |
|  |  | 8,550 | 1,649 |  |  | 425 |
| 17,348 | 16,520 | 10,891 | 15,846 | 15,984 | 15,308 | 31,690 |
| 750 | 1,000 | 449 | 702 | 500 | 582 | 384 |
| 2,800 | 5,100 | 1,707 | 3,232 | 7,000 | 3,319 | 5,806 |
|  | 4,000 | 175 | 1,361 | 5,000 | 1,437 | 1,625 |
| 8,400 | 6,000 | 4,605 | 8,747 | 6,000 | 4,631 | 6,627 |
| 6,000 | 5,000 | 3,739 | 5,368 | 5,000 | 5,472 | 4,076 |
| 3,600 | 3,000 | 1,881 | 1,932 | 500 | 165 | 542 |
| 240 | 12,000 | 2,806 | 8,080 | 9,000 | 7,684 | 8,433 |
| 4,800 | 4,000 | 5,020 | 6,657 | 4,500 | 3,217 | 2,289 |
| 960 | 900 | 674 | 926 |  | 778 | 371 |
| 500 | 500 |  | 264 | 500 |  |  |
| 1,500 | 1,500 | 289 | 443 | 500 |  |  |
| 4,200 | 3,000 |  | 2,717 |  | 2,187 | 1,743 |
| 7,500 | 7,000 | 7,000 | 9,672 | 8,440 | 10,857 | 15,357 |
|  | 1,500 | 525 | 6,300 | 6,300 | 5,940 |  |
| 2,000 | 2,000 |  |  |  |  |  |
| 1,800 | 1,500 | 1,514 | 1,430 | 500 | 500 | 500 |
| 27,000 | 24,000 | 18,581 | 21,925 | 20,000 | 20,744 | 16,039 |
| 7,600 | 6,000 | 5,475 | 57 |  |  |  |
| 12,000 | 11,000 | 7,090 | 5,923 | 3,000 | 1,943 | 3,745 |
|  |  |  | 34,223 |  | 22,440 |  |
| 600 | 1,000 | (142) | 2,275 | 1,800 | 143 | 534 |
| 1,440 | 480 | 2,358 | 975 | 1,200 | 1,618 | 619 |
| 313,991 | 332,900 | 217,956 | 253,712 | 297,290 | 160,601 | 146,536 |
| 10,139 | $(13,795)$ | 112,279 | 80,603 | 44,694 | 111,554 | 48,595 |
|  |  |  |  |  |  |  |
|  |  | 5,623 | 8,803 |  | 7370 | 2538 |
|  |  | 27,693 | 18,584 |  | 4,028 | 7,620 |
|  |  | $(37,347)$ | 20,043 |  | 13,923 | 18,813 |
|  |  |  | $(4,555)$ |  | $(1,351)$ | $(1,189)$ |
|  |  | $(4,031)$ | 42,875 |  | 23,970 | 27,782 |
|  |  | $(4,031)$ | 42,875 |  | 23,970 | 27,782 |
| 10,139 | $(13,795)$ | 108,248 | 123,478 | 44,694 | 135,524 | 76,377 |

## ISI Board of Directors

## Annual Budget

2009 Proposal

|  |  |  |  | $2007$ <br> Actual |  | $\begin{gathered} 2006 \\ \text { Actual } \end{gathered}$ | $2005$ <br> Actual | Percentage of Gross Income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| USA Swimming Revenue: | \$/ |  |  |  |  |  |  |  |
| Athlete Registration | 60 | 960,000 | 977,100 | 932,055 | 930,000 | 867,936 | 787,773 |  |
| Non-Athlete Registration | 60 | 78,000 | 78,000 | 76,365 | 75,000 | 69,946 | 61,316 |  |
| Club Registration | 200 | 23,000 | 22,000 | 22,800 | 22,000 | 22,401 | 21,204 |  |
| Athlete Outreach Registration |  |  | 70 | 161 |  |  |  |  |
| Subtotal |  | 1,061,000 | 1,077,170 | 1,031,381 | 1,027,000 | 960,283 | 870,293 |  |
| USA Swimming Expenses: |  |  |  |  |  |  |  |  |
| Athlete Registration | 45 | 720,000 | 716,540 | 663,810 | 666,500 | 660,715 | 628,518 |  |
| Non-Athlete Registration | 45 | 58,500 | 57,200 | 57,082 | 52,500 | 54,920 | 51,920 |  |
| Club Registration | 70 | 8,050 | 7,700 | 7,980 | 7,700 | 7,840 | 7,700 |  |
| Subtotal |  | 786,550 | 781,440 | 728,872 | 726,700 | 723,475 | 688,138 |  |
| Total Illinois Swimming |  |  |  |  |  |  |  |  |
| Share of USA-S Fees |  | 274,450 | 295,730 | 302,509 | 300,300 | 236,808 | 182,155 | 55.23\% |
| Illinois Swimming Revenue: |  |  |  |  |  |  |  |  |
| Swimmer Surcharge |  | 98,000 | 98,000 | 103,845 | 98,000 | 48,754 | 49,916 | 18.96\% |
| \% Meet Fees |  | 105,000 | 105,120 | 102,885 | 105,120 | 68,518 | 74,861 | 18.78\% |
| Sanctions |  | 28,000 | 27,500 | 30,850 | 27,500 | 26,300 | 15,779 | 5.63\% |
| Subtotal |  | 231,000 | 230,620 | 237,580 | 230,620 | 143,572 | 140,556 |  |
| Transfers |  | 4,000 | 4,000 | 3,615 | 4,000 | 3,898 | 4,902 | 0.66\% |
| Fundraising/Sponsorships |  | 50,000 | 34,000 | 4,000 | 4,000 | 11,000 |  | 0.73\% |
| Miscellaneous |  |  |  |  |  | 500 | 6,720 | 0.00\% |
| Subtotal |  | 54,000 | 38,000 | 7,615 | 8,000 | 15,398 | 11,622 |  |
| Total Illinois Swimming |  |  |  |  |  |  |  |  |
| Revenue |  | 285,000 | 268,620 | 245,195 | 238,620 | 158,970 | 152,178 |  |
| Total Revenue |  | 559,450 | 564,350 | 547,704 | 538,920 | 395,778 | 334,333 | 99.99\% |

ISI Expenses:

## Events

Parent Workshop
Banquet
Swimposium
Convention/Meetings/Trave

|  | 800 |  | 1,000 | 605 |  | 0.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19,150 | 13,045 | 17,003 | 5,000 | 3,709 | 3,010 | 3.10\% |
| 5,000 | 8,800 | 5,245 | 8,000 | 2,415 |  | 0.96\% |
| 46,600 | 41,000 | 27,905 | 23,000 | 22,687 | 19,784 | 5.09\% |
| 70,750 | 63,645 | 50,153 | 37,000 | 29,416 | 22,794 | 9.15\% |
| 157,527 | 156,000 | 90,919 | 145,400 | 42,053 | 36,616 | 16.60\% |
| 30,670 | 24,400 | 14,439 | 16,166 | 9,583 | 9,115 | 2.64\% |
| 12,756 | 33,500 | 7,650 | 40,000 |  |  | 1.40\% |
| 2,000 | 2,000 |  |  |  |  |  |
| 202,953 | 215,900 | 113,008 | 201,566 | 51,636 | 45,731 | 20.64\% |

$\quad$ Administration
Ofice Rent
Office Rent Insurance
D\&O Liability Insurance
Utilities
Telephone
Postage
Office Expense
Office Supplies
Copier Expense
Printing
Audit \& Tax Prep
Ancillary Accounting Services
Web Site Expenses
Awards
Safety
Legal
Board of Review
Board Discretionary Fund
Depreciation Expense
Search Firm Expenses

Miscellaneous
Total Administrative Exp.

## Championship Meet Support

Sr Champs Support
State Champ Meet/Club Supp
Regional Meet Stipend

Senior Elite Meet
Age Group Camps
Team Illinois Uniforms
Team IllinoisMid States
Team Illinois Zones
SrChmpEnh (SC)/JrEliteCmp Sr Champ/Age Grp Meet Exp.
Sr Nats LC Training Program
Athlete Reimbursement National Meet Support
Club Support National Meets Olympic Trials Incentive

Coaches Recognition
Coaches College

## Officials Committee

Certification
Clinic \& Training
Nat'I Level Training \& Support
Equipment \& Supplies
Total Officials Committee

## Total Expenses

ISI Surplus (Deficit)
ISI Surpl (Def) for the Quad

| 2009 | 2008 | 2007 | 2007 | 2006 | 2005 | Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual | Annual | Actual | Annual | Actual | Actual | of Gross |
| Budget | Budget |  | Budget |  |  | Income |
| 3,000 | 2,380 | 4,176 | 3,000 | 2,539 | 1,524 | 0.76\% |
| 76,438 | 87,000 | 123,149 | 82,724 | 94,713 | 90,630 | 15.75\% |


|  | 2009 Budget |
| :--- | ---: |
| AG Meetings (included in 8500 - Conventions/mtg) | $\$ 500$ |
| Go-The-Distance Program | $\$ 0$ |
| T-Shirts |  |
| Swim Caps |  |
| Administrative (postage, copies, etc) |  |

$\$ 9,000$
$\$ 9,000$

A Champs/Distance Champs ( 4 sites, $1 / \mathrm{yr}$ )
(paid only if less than 300 pre-meet athletes)
Camps (breakout available
Select Camps (11-14)
\$13,20
\$25,790
$\$ 9,000$
$\$ 9,000$

| \$9,000 | \$9,000 |
| :---: | :---: |
| \$9,000 | \$9,000 |
| \$16,820 | \$20,620 |
| \$12,620 | \$12,620 |
| \$4,200 | \$8,000 |
| \$18,290 | \$17,650 |
| \$9,250 | \$9,250 |
| \$3,200 | \$3,200 |
| \$2,400 | \$2,400 |
| \$2,800 | \$2,800 |
| \$640 |  |
| \$6,900 | \$6,900 |
| \$2,000 | \$2,000 |
| \$1,700 | \$1,700 |
| \$1,500 | \$1,500 |
| \$1,500 | \$1,500 |
| \$200 | \$200 |
| \$11,750 | \$11,750 |
| \$750 | \$750 |
| \$4,800 | \$4,800 |
| \$2,500 | \$2,500 |
| \$3,500 | \$3,500 |
| \$0 | \$0 |
| \$0 | \$0 |
| \$0 | \$0 |
| \$200 | \$200 |
| \$10,000 | \$10,000 |
| \$0 | \$0 |
| \$5,000 | \$5,000 |
| \$300 | \$300 |
| \$4,700 | \$4,700 |

Top 10 Pins
Distance T-Shirts
Plaques



| Illinois Swimming Inc 2009 Budget request Registrations | 2009 <br> Member <br> Totals <br> Proposed | $2008-$ MEMO Member Totals YTD $3 / 25 / 08$ |  | 2008 <br> Member <br> Totals <br> Budget | 2007 <br> Member <br> Totals <br> Actual | 2007 <br> Member <br> Totals <br> Budget | 2006 Member Totals Actual | 2005 Member Totals Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Athlete Registration | 16,000 | 14,033 | 89\% | 15,768 | 15,518 | 15,250 | 15,724 | 15,313 |
| Non-Athlete Registration | 1,300 | 1,229 | 98\% | 1,250 | 1,327 | 1,250 | 1,325 | 1,280 |
| Club Registration | 115 | 114 | 104\% | 110 | 114 | 109 | 112 | 110 |
| Athlete Outreach Registration |  | 85 |  |  | 59 |  |  | 2 |
| Athletes - Non-Athletes | 60 | 60 |  | 60 | 60 | 60 | 55 | 50 |
| USA Swimming Portion | 45 | 44 |  | 44 | 43 | 43 | 45 | 40 |
| Illinois Swimming Portion | 15 | 16 |  | 16 | 17 | 17 | 10 | 10 |
| Outreach Athletes | 10 | 10 |  | 10 | 10 | 10 | 10 | 7 |
| USA Swimming Portion | 5 | 5 |  | 5 | 5 | 5 | 5 | 5 |
| Illinois Swimming Portion | 5 | 5 |  | 5 | 5 | 5 | 5 | 2 |
| Club Charter Amounts | 200 | 200 |  | 200 | 200 | 200 | 200 | 200 |
| USA Swimming Portion | 70 | 70 |  | 70 | 70 | 70 | 70 | 70 |
| Illinois Swimming Portion | 130 | 130 |  | 130 | 130 | 130 | 130 | 130 |
| Athlete Registration Revenue | 960,000 | 841,980 |  | 946,080 | 931,080 | 915,000 | 864,820 | 765,650 |
| Non-Athlete Registration Revenue | 78,000 | 73,740 |  | 75,000 | 79,620 | 75,000 | 72,875 | 64,000 |
| Club Registration Revenue | 23,000 | 22,800 |  | 22,000 | 22,800 | 21,800 | 22,400 | 22,000 |
| Athlete Outreach Registration Rev | - | 850 |  | - | 590 | - | - | 14 |
| Athlete Registration Expense | 720,000 | 617,452 |  | 693,792 | 667,274 | 655,750 | 707,580 | 612,520 |
| Non-Athlete Registration Expense | 58,500 | 54,076 |  | 55,000 | 57,061 | 53,750 | 59,625 | 51,200 |
| Club Registration Expense | 8,050 | 7,980 |  | 7,700 | 7,980 | 7,630 | 7,840 | 7,700 |
| Athlete Outreach Registration Exp | - | 425 |  | - | 295 | - | - | 10 |



Illinois Swimming Inc.
2009 Budget request
Parent workshop

|  |  | 2009 Budget |
| :---: | :---: | :---: |
| Number | Cost |  |
| Speaker fees 3 @\$300 |  |  |
| 3 | \$300 | \$0 |
| Mileage reimbursement: 3@ \$100 |  |  |
| 3 | \$100 | \$0 |
| Total |  | \$0 |

Illinois Swimming Inc, 2009 Budget Request
Banquet

Facility
Meals - Revenue
revenue meals= 185
Meals - Cost
335 @ \$65 each
athlete/guest meals= 150

| 185 | $\$$ | 65 | $\$ 12,025$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 150 | $\$$ | 65 | $\$ 9,750$ |
| 185 | $\$$ | 65 | $\$ 12,025$ |
| 335 | $\$$ | 65 | $\$ 21,775$ |

\$12,025
\$21,775
Net Meal Cost

AV costs
Number Cost Total

Decorations
\$2,000

Printing
Awards
Speaker costs

| Speaker fees | $\$ 2,500$ |
| :--- | ---: |
| Travel costs | $\$ 1,000$ |

\$1,400

Speaker fees
Travel costs
\$2,500
\$3,500

Total banquet costs

## Illinois Swimming Inc 2009 Budget request Spring clinic

|  | Number | Cost |  | \$1,500 | 2009 Budget |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Facility: |  |  |  |  |  |
| 10 hrs@\$150/hr | 10 | \$ | 150 |  |  | \$1,500 |
| Food: |  |  |  |  |  |
| 200 attendees@ \$12/pp | 200 | \$ | 12 |  | \$2,400 | \$2,400 |
| Giveaways, decorations, gifts, etc. |  |  |  |  | \$1,200 |
| Friday dinner for speakers |  |  |  |  | \$900 |
| Guest speakers |  |  |  |  | \$2,000 |
| Total |  |  |  |  | \$8,000 |

It may be possible to qualify for a USA Swimming Swimposium again in 2009, our last one was in 2006. If so, costs would be reduced by about $\$ 2000$

```
Illinois Swimming, Inc.
2008-2009 Budget
Coaches Education Proposals
```

For Budget years 2008-2009 listed below are proposed programs and budget requests for Coaches Education programs.

Program A - Two Coaches Clinics (Fall of 2008, date TBD and Spring of 2009, Date TBD); Featured speaker or speakers to present specific topic items. Format would include presentation followed by breakout groups and concluding with coaches social, networking event.
Possible speakers: TBD.
Possible topics: TBD
Budget: \$5,000 per clinic, includes presenter(s) fee, expenses, room rental costs and food and beverage for social.

Program B - Coaches/Club Grant Program; Suggested format: allocate $\$ 10,000$ for distribution to clubs for coaches education programs/club enhancement programs. Clubs would need to submit an application for the specific programs they would be interested in attending (i.e. coaches clinics, classes at a community college to enhance their business skills, etc.). Suggested amount per club to be maximum of $\$ 500$, with a disclaimer that there is a finite amount of dollars available. Suggested criteria and priority would be to smaller, newer clubs that may not have the financial where with all to budget for such programming within their individual clubs.

Program C - Coaches Forum on ISI Website. Introduction of Coaches Forum where coaches can ask questions, obtain advice regarding specific workouts, training regimens, etc. and in general an interaction amongst coaches that would ultimately create a more open discourse amongst our coaching community.
Estimated cost to create and maintain: $\$ 5,000$

Program D - Coaches Socials at ASCA world Clinic, Sundays at AGE GROUP state and Senior Champs and Camp Wrapups. Budget requested: $\$ 2,000$

## Summary:

Coaches Clinics Total
Coaches/Club Grant Program
Coaches Website Forum
Coaches Socials
Total Budget Request

2009 Budget
\$ 10,000
\$ 17,250
\$ 500
\$ 2,000
\$ 29,750

Illinois Swimming, Inc.
2008-2009 Budget Staff Salaries

|  | $\underline{2009}$ | $\underline{2008}$ | $\underline{2007}$ | $\underline{2006}$ |
| :---: | :---: | :---: | :---: | :---: |
| Executive Director | 98,325 | 95,000 | 93,150 | 90,000 |
| Administrative Asst. | 51,750 | 50,000 | 40,000 | 36,000 |
| Secretary | 7,452 | 7,200 | - | - |
| Total | 157,527 | 152,200 | 133,150 | 126,000 |
| Payroll Taxes \& Fringes | 13,390 | 12,937 | 11,318 | 10,395 |




## 2008-2010 ISI committee appointments

## Age Group Committee

Todd Capen (Chair)<br>Jon Cabel<br>Kelly Ponterelli<br>Andy Grevers<br>Bob Kizer<br>Nancy Reese<br>Julie Nagle<br>Jacob Ayers<br>Mark Hofer<br>Mike Laurich (coach's rep)

## Senior Committee

Dave Krotiak- Chair
Kevin Auger
Karl Miklereit
Mark Townsend
Maureen Sheehan
Bill Schalz
Bob Strube
Jeff Fryderland
Charlie Yourd

## Officials Committee

Dave Olack- Co Chair
Rome Yount- Co-Chair- Chair as of 9/1/08
Jim Audet
Eric Peterson
John Schulte,
Steve Mitchell,
Bonnie Quinn,
Cyndi Alexander
Al Reynolds.
Adam Cremieux (coaches liaison)


## Officials' Committee

July 8, 2008
The following is the Officials Committee report for the July $9^{\text {th }}$ BOD meeting:
Officials' Committee Chairperson - Transition activities are proceeding following last month's approval of Rome Yount as Officials' Committee Co-Chair. Rome's appointment has been communicated to Pat Lundsford, Jim Sheehan and Mary Illich, and Rome has been added to the necessary distribution lists.

Officials' Committee Members - The OC Co-Chairs and Bob Welch, Vice Chair Program Operations discussed and agreed upon the following members for the Officials' Committee: Jim Audet, Eric Peterson, Steve Mitchell, Cyndi Alexander, Bonnie Quinn, John Schulte and Bob Van Oost.

Long Course Championship Meet Lead Assignments - The Officials Committee Championship Meet Coordinator and the OC Chairs discussed and approved the following assignments:

- Seniors Lead Referee/Starter - Eric Peterson, Administrative Referee-Lorri Bauler, Head Chief Judge-Tim Falconer
- Age Group - Lead Referee/Starter-Cyndi Alexander (Steve Mitchell mentoring), Administrative Referee-Bill Shanel, Head Chief Judge-Carla Murray.

Officials' National Scholarship - The OC has received one scholarship application for the National LC Championships. Mike Weresch will be attending Junior Nationals, Aug. 4-8 at the Univ. of Minnesota and the OC is recommending approval of a $\$ 500$ stipend for his attendance.

Officials Training Clinics - Clinics for the Fall 2008 are currently being planned for both recertification, which are required for the "odd" years, and full-service clinics. Recertification clinics are now scheduled for Sunday, Sep. $21^{\text {st }}$, Bloomington (State Farm Corp. office) and Saturday, Oct. $4^{\text {th }}$, New Trier H.S. A full-service clinic is also scheduled to be hosted by the West Chicago Sharks at West Chicago H.S. on Saturday, Oct. $25^{\text {th }}$. Others will be scheduled as hosts and facilities are confirmed.

Dave Olack and Rome Yount
ISI Officials Committee Co-Chairs

# Illinois Swimming House of Delegates Agenda 

Holiday Inn Hotel \& Suites

Bloomington, IL
May 3, 2008
1:00 PM

1. Roll Call - Called to order at 1:10 PM
2. Approval of Agenda

MOTION - Approved at presented. PASSED
3. Reading, correction and adoption of minutes of previous meeting MOTION - To approve the minutes as presented. PASSED
4. Opening Remarks -

Jane Grosser - General Chair
Written report included in packet. Highlights;

- Approximately half of the clubs were represented at the coaches' clinic
- Recognized the accomplishments of Illinois Swimmers during the SC season:
- Established 7 new ISI and 2 National Age Group records
- Currently 32 athletes with Olympic Trial cuts
- New this year
- Championship meets - A-B flights.
- Strategic Planning Meetings
- One focus - Coaches' education
- New Program - Illinois Swimming Volunteer of the Year Award
- Forward nominations to the General Chair by July 1, 2008. Application forms are available on the ISI website and in your packet. Dan Johnson (WSC) will chair the selection panel.


## Peter Kozura - Executive Director

- The coaches' gathering was well received. Thank you to Dave Krotiak for his efforts in organizing the event.
- Kozura's one year anniversary and he is committed to continue to meet membership needs
- Strategic Planning Meetings - 2008 plan is included in your packet
- Significant improvement during the past year in fiscal practices and planning
- Solid improvement in our membership numbers with a goal of increasing numbers
- Noted Improvements:
- General public awareness of Illinois Swimming and the accomplishments of our athletes.
- Currently working with the media to highlight the sport. Coaches were asked to share key stories and accomplishments from individual clubs so they can be forwarded to the media.
- Future administrative plans include taking some of the responsibilities currently under the responsibility of Program Ops and bringing those activities (meet packets, contracts, etc.) into the office.
- Implementation of the Officials Clinics program has been very successful and will be continued into the future.
- From the Business perspective - the new Illinois Swimming Logo will be included in all ISI endeavors. A new look to the ISI website will be posted in the coming weeks.
- 2016 Olympic Bid - October 2009 is the important date for Chicago

The Douglas Park option is no longer viable and other options are under consideration, including temporary pools lakeside.

- IHSA: conversations with Ron McGraw continue
- Illinois Swimming will have a Suite at the Olympic Trials. Seats will be made available to Illinois Swimming families, potential sponsors and athlete families. Information will be available on the website within the week.
- Very close to announcing an apparel sponsorship that will assist promote Illinois Swimming

5. Reports of Officers

## A. Bill Welnhofer, Administrative Vice Chair

- Athlete Assistance Fund - $\$ 425,000$ currently in the fund. Intent is to grow the fund to the $\$ 500,000$ range prior to drawing from it.
- The 2009 Budget will be presented at the Fall HOD meeting. Budget decisions are in the process of developing.


## B. Doug Lennox, Treasurer

- Budget preparation is underway and the Treasurer introduced a plan where division chairs took a major responsibility for financial responsibility and recommendations in their areas.
- Our intention is to present a balanced budget in the 2008 Fall HOD Meeting. Budget presentation will include both the budget amount and the actual numbers for 2008.
- Current status: while we are working with a deficit budget, we are currently running in a favorable position. Swimming-related activities gross profit $-\$ 320.000$. Administrativerelated activities gross profit - $\$ 20,000$. To date $-\$ 30,000$ favorable to the budget.
- In-house bookkeeping changes have eliminated the need for a monthly accountant.


## C. Dave Krotiak, Senior Vice Chair

- Written report distributed
- Senior Champ Meet - Spring - tried an A-B Flight format. Challenges encountered will be addressed. Summer - LC meet will be held at Northwestern.
- The SC Senior Champ recommendation is to award the bid to Lake Forest Swim Team, with the meet held at UIC.


## MOTION: To accept the recommendation that Lake Forest Swim Team be awarded the 2009 SC Senior Championship meet bid. PASSED.

- ??? - regarding the calendar and the placement of the state meet on top of the Sectional meet. That was not a consideration for the committee.
- 50 Meter Training Program Report: great participation and feedback from those who were able to participate. Special thanks to all coaches who volunteered and participated.


## D. Todd Capen, Age Group Chair

- Written report included in packet
- Championship report
- Camp and Zone Coaches are needed, please contact the Age Group Chair
- Bid Recommendation for Regional Championships:
- Barrington
- Scout Aquatics
- Lincoln-Way
- Redbird
- Fox

MOTION: To award recommended bids for Regional Champ Meet. PASSED.

- Bid Recommendation for the Age Group State Meet
- Academy Bullets March 13-15, 2009 @ UIC
- ??? Why has the meet been moved up 1 week? There were no bids in the Central Zone for a Sectional meet and the committee responded to frequent requests to condense the calendar and move up the meet.
MOTION: To award the committee recommendation for the Age Group State meet to the Academy Bullets. PASSED.
E. Mike Laurich, Coaches Representative
- Future plans included added additional programming and budget dollars dedicated to coaches education and club support.

6. Reports of Committees and Coordinators
A.. Michael Lawrence, USA Swimming Board Member

- National initiatives impacting the Illinois budget:
- Approval of SC Junior Nationals for 2008 - Dec. in Austin, TX
- US Nationals - June 2009 are presently on hold ( IUPUI)
- 2010 Meet Host - Irvine - US Nationals, JR nationals,
- LC Zone Senior Championship Meet - August 2009 15\& Over meet where athletes will compete for their club.
- Centers of Excellence - two additional centers for post-grads will be funded by USA Swimming. ??? How are the centers of excellence awarded? Mark Schubert, National Team Head Coach, makes the decision and currently the Board has asked Mark to establish criteria for awarding the status.
- Developing a partnership with Wasserman Media Group to provide additional media support, website, and television.
B. Randy Julian, Central Zone Director
- Upcoming Olympic Trials and Olympic Games provide a great opportunity to motivate and showcase our sport to the public and potential members.

7. Presentation of Budget - 2009 Budget will be presented at the Fall HOD Meeting.
8. Unfinished Business - none
9. Appointments, Confirmations and Elections - Doug Lennox

Nominations:
General Chair: Jane Grosser
Administrative Vice Chair - Bill Welhofer
Secretary - Judy Busse
Senior Vice Chair - Dave Krotiak
MOTION: To accept the slate as presented. PASSED.
MOTION: To elect the slate by acclamation. PASSED.
10. New Business - none
11. Rule and Legislation - Fall HOD Meeting
12. Announcements

2008 Fall House of Delegates Meeting will be held on Sunday, October 12 in conjunction with the Athlete Banquet at the O'Hare Marriott beginning at 1:00 PM
13. Adjournment - 2:45 PM

Respectfully Submitted,
Judy Busse


# Illinois Swimming Board of Directors <br> Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 1-800-977-8002 (call in number) 356158\# (participant code) 

1. Roll Call, Reading, Correction and Adoption of minutes 8:00 pm2. Treasurer's Report8:05 pm- Approval of Financial statement: June/July
2. Executive Committee Report
Ratify actions of 8/23/08 meeting: Re- NBOR petition
3. CONSENT AGENDA ..... 8:30 pmAll items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item willbe removed from the Consent Agenda and considered separately.
4.1. Staff Reports
4.1.1. Executive director
Administrative director
4.2. Reports of officers
4.2.1. General Chair (see appointments below)
4.2.1.1. USAS Convention
4.2.2. Administrative Vice-chair
4.2.3. $\quad$ Age Group Vice-chair
4.2.4. Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.6. Athlete Representative
4.2.7. Coach Representative
4.3. Reports of elected non-officers
4.3.1. Secretary
4.3.2. Membership Registration
4.3.2.1. Approval of Schedule
4.3.3. Safety Coordinator
4.3.4. Officials Chair
4.3.5. Adapted (vacant)
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board
4. Advice and consent to appointments
Approval of committee appointment: Cathy Harris to Officials committee
5. Strategic Planning ..... 9:15 pm
USAS Convention issues/Strategic Plan update/assignments
6. New Business
Closed Session required-Approval of personnel committee recommendations for Administrative Director
7. Upcoming Meeting ScheduleOctober: Sunday, October $12^{\text {th }} 10: 00$ am Prior to the HOD MeetingNovember: Wednesday, November, $12^{\text {th }}, 2008$ 8:00 pm, ISI Office
8. Adjournment10:00 pm

# Illinois Swimming Board of Directors <br> Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

## Minutes

Members Present: Jane Grosser, Doug Lennox, Dave Krotiak, Rome Yount, Judy Busse, Bill Schalz, Pete Kozura, Pam Lowenthal.
Via Conference Call: Jennifer Ridge, Bob Welch,
Not Present: Bill Welnhofer, Mike Laurich, Todd Capen, Michael Lawrence, Alissa Finn, Amy Prestinerio

## 1. Roll Call, Reading, Correction and Adoption of minutes MOTION: To approve the minutes as presented. PASSED.

2. Treasurer's Report Doug Lennox presented the June/July financial statements for approval. MOTION: To approve the June and July 1008 Financial Statements as presented. PASSED
3. Executive Committee Report

Written report presented regarding events at the 2008 Zone Meet (Indianapolis) that initiated a National Board of Review petition. The committee decided that Illinois Swimming will not pursue any further action regarding the National Board of Review petition.

## 4. CONSENT AGENDA

All items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item will be removed from the Consent Agenda and considered separately.

### 4.1. Staff Reports

### 4.1.1. Executive director

Administrative director
4.2. Reports of officers
4.2.1. General Chair
4.2.1.1. USAS Convention - written schedule presented
4.2.2. Administrative Vice-chair
4.2.3. $\quad$ Age Group Vice-chair
4.2.4. $\quad$ Senior Vice-chair
4.2.5. $\quad$ Program Operations Vice-chair
4.2.6. $\quad$ Athlete Representative
4.2.7. Coach Representative
4.3. Reports of elected non-officers
4.3.1. $\quad$ Secretary - no report
4.3.2. $\quad$ Membership Registration - written report submitted
4.3.3. Safety Coordinator
4.3.4. Officials Chair
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board

Items pulled from the Consent Agenda for further discussion:

- Officials Report
- Executive Director's Report
- Age Group Report

MOTION: To approve the non-pulled written reports as presented. PASSED.
Discussion of Pulled Reports:

# Illinois Swimming Board of Directors Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

- Officials Committee: Bill Schalz commented that the rental fees for UIC will be increasing significantly in the coming year. Rome Yount commented in his report that the facility at Age Group State Long Course meet at UIC was 1. missing outside lane lines for lanes one and eight. 2. In-water exchanges for the relays and protocol was not included in the meet packet. 3. Starting blocks were in need of regular shimming to establish a safe situation. 4. The number of relay swimmers behind the blocks was excessive and noted that additional crowd control may be necessary. Pete Kozura will follow-up with UIC on the issues mentioned.
MOTION: To approve the Officials report as presented. PASSED
- Short Course Meet Schedule:

MOTION: To approve the 2008-2009 Short Course Meet Schedule. PASSED.
5. Advice and consent to appointments

Jane Grosser recommended that Rome Yount be named the only Officials Chair and that Kathy Harris fill a vacancy that exists on the Officials Committee.
MOTION: To approve Rome Yount as the Officials' Chair. PASSED.
MOTION: To appoint Cathy Harris to a vacancy on the Officials Committee. PASSED.
6. Strategic Planning

USAS Convention issues/Strategic Plan update/assignments:

- Convention/Convention Schedule: Jane Grosser distributed a convention schedule and transportation schedule and discussed the coverage of the various meetings. Illinois will plan two group meetings:
- A Dinner Meeting - Wednesday PM
- Breakfast Meeting - Friday AM
- Central Zone:

Bill Schalz, Central Zone Chair, previewed some of the topics to be discussed at the Central Zone meeting including a Mid-August Senior Zone Meet ( 15 \& Over swimmers, only) where athletes will be representing their club. The meet could have a qualifying standard (AAA times) with a cap (Summer Junior National times). The meet is intended to bridge athletes to the Junior Meet. Additionally, there will be legislative language presented pertaining to eligibility juries. The Central Zone Meeting will be on Friday.

- Elections:

Jane Grosser distributed copies of the BOD nominations for each office. Jane noted that Paul Sigfusson is from Illinois and is running for the Treasurer position.

- Legislation Package: A rather lengthy legislation packet has been presented and Jane has encouraged all members to download and review the proposals.


## 7. New Business

- Jennifer Ridge prepared a National Board of Review protocol to be used by Illinois Swimming representatives. After discussion, Jennifer will forward a modified version of the protocol to board members for approval at a later meeting.
- A USA Swimming Diversity Committee member contacted Jane Grosser and suggested that Illinois Swimming include a Diversity Liaison within the administrative/leadership structure of Illinois Swimming. Diversity initiatives are included in our strategic plan and further discussion regarding the leadership structure will take place at a future meeting.
- LSC have been contacted by USA Swimming regarding the local preparations for the expected influx of swimmers into our programs to assure that adequate water time, competition opportunities and Championship meet opportunities exist.
- Todd Capen and Dave Krotiak gave the board a sneak peak at a proposal that will be coming to the HOD floor regarding a Championship Meet change proposal for future long course seasons.

MOTION: To move to Closed session to discuss personnel items. PASSED. .
MOTION: To return to Open Session PASSED.

# Illinois Swimming Board of Directors Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

MOTION: To approve the personnel recommendations discussed in closed session. PASSED.
8. Upcoming Meeting Schedule

October: Sunday, October $12^{\text {th }} 10: 00$ am prior to the HOD Meeting (Marriott O'Hare)
November: Wednesday, November, $12^{\text {th }}, 2008$ 8:00 pm, ISI Office.
9. Adjournment

Meeting adjourned at 10:07 PM .

Respectfully Submitted,
Judy Busse
Secretary

# Illinois Swimming Board of Directors Executive committee meeting Thursday, August 21, 2008 <br> Noon-Conference call 

The meeting was called to order at 12:02 pm
Executive committee members present:

Jane Grosser, Dave Krotiak, Todd Capen, Mike Laurich, Alisa Finn Other members present:<br>Jennifer Ridge, Rome Yount, Michael Lawrence, Bill Schalz, Drew Schnack, Peter Kozura, Pam Lowenthal

The events surrounding the initiation of a National Board of Review petition that was initiated by the Team Illinois Head Coach at the 2008 Zone Meet held in Indianapolis was discussed at length. Issues relating to the USA Swimming Responsibility clause (207.8.3), USA Swimming processing of eligibility clause (102.11.4) and the ruling of the eligibility petition that occurred in the Eastern Zone last year. MOTION: Illinois Swimming will not pursue any further action regarding the National Board of Review Petition that was initiated by the Team Illinois Head Coach at the 2008 Zone meet. $2^{\text {nd }}$, passed by unanimous vote.

It was decided that the General Chair will contact the General Chair of Indiana Swimming as well as the meet director for the Zone meet and verbally inform them of our decision in the above matter as well as discuss any concerns with regard to mis-communication that occurred as a result of this situation. In addition to the verbal contact the General Chair will draft a letter officially stating the above items and will then consider the matter closed.

In an effort to avoid a situation such as this in the future for our LSC or another LSC it was decided that our Zone Director, Bill Schalz will forward the suggestion from our LSC that two items be incorporated into the Zone manual/meet information as follows:

1. That the host LSC provide minimum and maximum time standards in their set up files that are distributed to participating LSC's for each event. We recognize that this will not completely solve the issue but will hopefully provide an additional safteynet for athletes, coaches and hosts trying to uphold the rules that are already in place.
2. That the USA Swimming rule 102.11.4 regarding the timeliness of eligibility protests be spelled out and included in the Zone manual and/or zone meet information.

Finally in an effort to provide support and guidance to individual members of USA Swimming that are acting on behalf of our LSC in such capacities as Zone Team coach/manager, Mid-States coach/manager and Camp coach/director. A policy will be drafted and presented at our next regular BOD meeting, outlining procedures for guidance and protocol for filing a petition beyond the event venue. Once adopted, the policy will be distributed to all USA Swimming members who serve in an Illinois Swimming LSC capacity in the future.


3166 S. River Road Suite 30

## To: Board of Directors

Fr: Pete Kozura
Re: Report for BOD Meeting 9/17
Sponsorships - Ongoing pursuit for "Official" sponsors as well as "Title" sponsors. The Swim Team Store agreement extends through 8/09. AthletiCo meeting held on $9 / 11$ to renew partial agreement which we had during long course season. Met with Hilton Hotels Area VP on 9/10 and a strong interest to become "Official Hotel". Further discussions to take place in the coming weeks. Meeting scheduled with Marriott early Oct. Attached is list which outlines contacts made regarding sponsorships.

Administrative - Championship Agreements for short course meets sent to Lake Forest and Academy, due date 12/1. All Regional Championship Agreements also sent, again, due date $12 / 1$. Notifications were sent to Long Course Age Group clubs which submitted bids. Age Group Committee selected PAC to host at Stevenson H.S. Awaiting final approval from Senior Committee for Midway Aquatics at Univ of Chicago.

Club Charter renewal information was sent. Along with this info included was information about D \& O Insurance, Workman's Comp and also seeking to ascertain if there is adequate interest for Coaches Group Health Ins Plan (need 50 participants).

Received notification from IRS that ISI was not eligible for Illinois Sale Tax exemption.
Letters of Agreements submitted to clubs hosting Officials Recert Clinics (9/21 in Blomington; 10/4-New Trier) as well as all level Clinics (9/21-Mavericks, Naperville; 10/25-West Chicago; 11/1-New Trier; 11/2-Champaign).

Volunteer of the Year - Selection Committee met and awarded Tanya Hussey from NASA as inaugural recipient of this award. Thank you letters sent to all nominators and I will be at NASA Board meeting on Sun $9 / 14$ to make announcement to her and NASA. Formal award will be made at Banquet 10/12.

Working with Sabir Muhammad and Trevor Joelson from Arluck Promotions to have Matt Grevers and Christine Magnuson at 10/12 Banquet. Also trying to coordinate three Stroke Clinics week of $10 / 6$ that Matt will conduct. Matt will be throwing out first pitch at Cub game 9/17.

Make a Splash - Continued coordination with World Sport Chicago and 2016. Conference call held $8 / 19$. WSC tentatively scheduled Colin Jones for Chicago visit during USAS week, will reschedule. Provided WSC with contact info for clubs with possible diversity storylines as well as info for PSA announcements which they will produce. WSC scheduled David Sims to do clinic at Portage Park (8/27) and Kraig Singleton (8/28) as well as Michael Phelps at Foss Park. Separately, ISI has suggested and offered to conduct Hy-Tek clinics for CPD coaches and we met with Janet McDonough to discuss CPD hosting a Park District type meet summer of 2009.

Other items of note - met Correy McPheron at the Grevers Olympic watch party-Correy is a former swimmer (Butler Univ) and have had some subsequent emails with him regarding post Olympic stories. Good to know his background and willingness to help with media coverage of swimming. Also met Rick Burton, CMO of USOC after the Business Marketing Association luncheon where he was the keynote speaker along with Gordon Kane, marketing consultant for 2016. Will be following with Gordon after USAS.

Banquet plans are moving ahead as scheduled, top time lists have been confirmed, invitations ordered and will be mailed within 3 weeks of the banquet date, guest speakers will be Matt Grevers (confirmed), and Christine Magnuson (awaiting confirmation), and Mike Salzstein emcee (awaiting confirmation). Theme will focus on a Celebration of Athletes, with a parade of invited athletes the highlight. Meals will be 65.00 each and we will pick up the cost of the athletes and honored guests. Melissa Healy (MMSC) has been asked to volunteer to do the athlete certificates again, and has accepted. Laurel Liberty (LFSC) has been contacted to head the Rich Dominquez Award selection and presentation, we are awaiting confirmation on from her. At this time we are waiting for Age Group and Senior Coach of the Year names, and athlete award names(male/female athlete of the year, male/female breakout athlete of the year).

The following corporations have been approached for Partnership Opportunity with Illinois Swimming:

Companies listed below will be approached again post-Olympics:

## Allstate <br> AT\&T <br> Toyota <br> CROCS <br> Wrigley

Active possibilities:

Blue Cross/Blue Shield of IL
Lexus (Corporate level and dealership level-McGrath)
MB-USA (Mercedes Benz)
Whole Foods
Sonic Drive-Ins
State Farm
Bismarck
UPS
Hilton Hotels
Marriott
Alberto-Culver
Schering-Plough
PureSport
AminoVital
Encyclopedia Brittanica

Approached but not interested:

Harris Bank
Bank of America (National level-will continue to pursue through local contact, John Kinsella)
U.S. Cellular

Mutual of Omaha
Circuit City
Nintendo
Regal Entertainment
Gatorade

| Illinois Swimming, Inc. |  | AUDIT ADJUSTMENTS |  |
| :---: | :---: | :---: | :---: |
| MO. 8/31/08 ACT vs BUDG Summary | ACT 8/31/08 | BUDG 8/31/08 | ACT vs BUD Favorable (Unfavorable) |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | (24) | 3,200 | $(3,224)$ |
|  | $(12,234)$ | 1,900 | $(14,134)$ |
|  | $(50,250)$ | $(33,000)$ | $(17,250)$ |
|  | $(8,339)$ | $(21,000)$ | 12,661 |
|  | $(3,665)$ | $(8,700)$ | 5,035 |
| Awards \& Awards Banquet | $(1,569)$ | $(1,000)$ | (569) |
| Swimposium, Parents, Coaches | - | $(3,300)$ | 3,300 |
| Gross Profit | $(76,080)$ | $(61,900)$ | $(14,180)$ |
| Administration |  |  |  |
| Salaries \& Benefits **Set up Bonus Accr??** | $(18,422)$ | $(18,650)$ | 228 |
| Office-related | $(7,569)$ | $(7,204)$ | (365) |
| Outside Services | (133) | - | (133) |
| Conventions \& Travel | $(2,360)$ | $(2,500)$ | 140 |
| Other $\quad$ **incl -\$3.5k liab rev, -\$4k void cks** | 7,831 | $(1,640)$ | 9,471 |
| Operating Profit - ACTUAL vs BUDGET | $(96,735)$ | (91,894) | $(4,841)$ |
| Other Income |  |  |  |
| Interest - banks | 674 | 905 | (231) |
| Athlete Endowment Fund | $(3,629)$ | - | $(3,629)$ |
| Total income | $(99,690)$ | $(90,989)$ | $\stackrel{(8,701)}{ }$ |


| Illinois Swimming - 8/31/08 Mo. ACT vs BUD | ACT 8/31/08 | BUDG 8/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration |  | 10,000 | $(10,000)$ |  |
| 5010 - Revenue-NonAthlete Registration |  |  | - |  |
| 5020 - Revenue-Transfers | 20 | 200 | (180) |  |
| 5030 - Revenue-Club Registration |  |  | - |  |
| $5100 \cdot$ Revenue-Swimmer Surcharge | 1,452 |  | 1,452 |  |
| $5110 \cdot$ Revenue-Sanctions | (200) | 900 | $(1,100)$ |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees | 1,572 | 4,000 | $(2,428)$ |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships | 3,398 | 15,000 | $(11,602)$ |  |
| Total Income | 6,242 | 30,100 | $(23,858)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration |  | 7,000 | $(7,000)$ | $(3,224)$ |
| 6010 - Non Athlete Registration | 44 |  | 44 |  |
| 6030 - Club Registration |  |  | - |  |
| 6050 - Outreach Athlete Registration |  |  | - |  |
| 6270 - Uniforms \& Suits | 8,339 | 21,000 | $(12,661)$ | 12,661 |
| 6300 - State Champ Meet |  | 4,000 | $(4,000)$ | $(14,134)$ |
| 6310 - Club Support National Meet | 24,250 | 25,000 | (750) | $(17,250)$ |
| 6311 - Olympic Support | 26,000 | 8,000 | 18,000 |  |
| 6400 - Officials Clinic | 575 |  | 575 |  |
| 6410 - Officials National Meets | 1,288 | 7,800 | $(6,512)$ |  |
| 6420 - Officials Supplies |  |  | - |  |
| 6440 - Officials Meet Certification | 1,802 | 900 | 902 | 5,035 |
| $6500 \cdot$ Zones Stipend | 4,800 | 4,800 | - |  |
| 6510 - Zones | 12,351 | 7,200 | 5,151 |  |
| 6610 - Stipends-Senior Champs |  |  | - |  |
| 6620 - Regional Meet Stipend (<300) |  | 2,000 | $(2,000)$ |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  | - |  |
| 6730 - Junior Elite Camp | 1,250 |  | 1,250 |  |
| 6750 - Championship-Senior Meet | (405) |  | (405) |  |
| 6760 Championship-Age Group Meet | 460 |  | 460 |  |
| 6800 - Parent Workshop |  | 800 | (800) |  |
| 6820 Awards | 1,569 | 1,000 | 569 |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | (569) |
| 6850 - Swimposium Expense |  |  | - |  |
| 6900 - Coaches College |  | 2,500 | $(2,500)$ | 3,300 |
| Total COGS | 82,322 | 92,000 | $(9,678)$ |  |
| Gross Profit | $(76,080)$ | $(61,900)$ | $(14,180)$ |  |


| Illinois Swimming - 8/31/08 Mo. ACT vs BUD | ACT 8/31/08 | BUDG 8/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 15,515 | 13,000 | 2,515 |  |
| 7010 - Payroll Taxes | 964 | 765 | 199 |  |
| 7015 - Retirement Contribution | 967 | 3,000 | $(2,033)$ |  |
| 7040 - Employee Health Insurance | 896 | 810 | 86 | 228 |
| 7070 - Professional Development |  | 1,000 | $(1,000)$ |  |
| 7100 - BOD Discretionary Fund | 159 |  | 159 |  |
| 7200 - Rent Paid | 1,399 | 1,399 | - | (365) |
| 7300 - Utilities | 123 | 80 | 43 |  |
| 7400 - Telephone | 239 | 425 | (186) |  |
| 7500 - Office Expense | $(2,005)$ |  | $(2,005)$ |  |
| 7510 - Office Supplies | 1,501 |  | 1,501 |  |
| 7520 - Postage | 1,061 | 400 | 661 |  |
| $7540 \cdot$ Printing | 828 |  | 828 |  |
| 7550 - Copier expense/supplies/lease new | - | 900 | (900) |  |
| 7610 - Web Site Expense | 133 |  | 133 | (133) |
| 7620 - Payroll Processing Fee | 81 | 75 | 6 |  |
| 7640 - Safety |  | 500 | (500) | 9,471 |
| 7650 - Board of Review |  | 1,000 | $(1,000)$ |  |
| $7700 \cdot$ Depreciation | 4,424 | 3,000 | 1,424 |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| 7900 - Legal |  | 1,000 | $(1,000)$ |  |
| 8000 - Insurance |  |  | - |  |
| $8500 \cdot$ Conventions-meetings | 126 |  | 126 | 140 |
| $8550 \cdot$ Entertainment | 849 | 500 | 349 |  |
| 8560 - Travel | 1,386 | 2,000 | (614) |  |
| 8800 - Miscellaneous | $(7,290)$ | 100 | $(7,390)$ |  |
| 8820 - Bank Charges, NSF, etc. | (701) | 40 | (741) |  |
| Total Expense | 20,654 | 29,994 | $(9,340)$ |  |
| Net Ordinary Income | $(96,735)$ | $(91,894)$ | $(4,841)$ |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 674 | 905 | (231) | (231) |
| 9010 - Investment Income | 658 |  | 658 |  |
| 9020 - Unrealized gain / (loss) investment | 1,266 |  | 1,266 |  |
| 9510 - Investment Expenses | $(5,553)$ |  | $(5,553)$ | $(3,629)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(2,955)$ | 905 | $(3,860)$ |  |
| Net Other Income | $(2,955)$ | 905 | $(3,860)$ |  |
| Net Income | $(99,690)$ | $(90,989)$ | $(8,701)$ |  |

Illinois Swimming, Inc.

| YTD 8/31/08 ACT vs BUDG Summary | ACT 8/31/08 | BUDG 8/31/08 | $\begin{aligned} & \frac{\text { ACT vs BUD }}{\text { Favorable }} \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 302,057 | 299,730 | 2,327 |
| Meet Revenue - net ${ }^{* *}$ Sponsorship (24,250)** | 166,792 | 179,320 | $(12,528)$ |
| Club Support Nat'ls **Budg incl \$15k fr AEF** | $(97,900)$ | $(82,000)$ | $(15,900)$ |
| Uniforms \& Suits **Cancel Suit Subsidy** | $(12,341)$ | $(25,000)$ | 12,659 |
| Officials Expense - net | $(14,648)$ | $(15,800)$ | 1,152 |
| Awards \& Awards Banquet | $(33,459)$ | $(24,045)$ | $(9,414)$ |
| Swimposium, Parents, Coaches | $(6,256)$ | $(13,100)$ | 6,844 |
| Gross Profit | 304,244 | 319,105 | $(14,861)$ |
| Administration |  |  |  |
| Salaries \& Benefits **Set up Bonus Accr??** | $(201,649)$ | $(216,800)$ | 15,151 |
| Office-related | $(46,215)$ | $(59,120)$ | 12,905 |
| Outside Services | $(14,288)$ | $(12,500)$ | $(1,788)$ |
| Conventions \& Travel | $(34,892)$ | $(41,000)$ | 6,108 |
| Other $\quad$ **incl -\$3.5k liab rev, -\$4k void cks** | $(3,686)$ | $(3,480)$ | (206) |
| Operating Profit - ACTUAL vs BUDGET | 3,515 | $(13,795)$ | 17,310 |
| Other Income |  |  |  |
| Interest - banks | 6,656 | 10,860 | $(4,204)$ |
| Athlete Endowment Fund | $(47,139)$ | - | $(47,139)$ |
| Total income | $(36,968)$ | $(2,935)$ | $(34,033)$ |


| Illinois Swimming YTD 8/31/08 ACT vs BUDG | ACT 8/31/08 | BUDG 8/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| $7000 \cdot$ Office Salaries | 158,586 | 156,000 | 2,586 |  |
| 7010 - Payroll Taxes | 12,364 | 9,400 | 2,964 |  |
| 7015 - Retirement Contribution | 14,367 | 28,500 | $(14,133)$ |  |
| 7040 - Employee Health Insurance | 14,687 | 20,000 | $(5,313)$ | 15,151 |
| 7070 - Professional Development | 649 | 2,000 | $(1,351)$ |  |
| 7100 - BOD Discretionary Fund | 8,321 |  | 8,321 |  |
| 7200 - Rent Paid | 16,487 | 16,520 | (34) | 12,905 |
| $7300 \cdot$ Utilities | 763 | 1,000 | (237) |  |
| 7400 - Telephone | 2,659 | 5,100 | $(2,441)$ |  |
| 7500 - Office Expense | 542 | 4,000 | $(3,458)$ |  |
| 7510 - Office Supplies | 8,013 | 6,000 | 2,013 |  |
| 7520 - Postage | 5,575 | 5,000 | 575 |  |
| $7540 \cdot$ Printing | 3,188 | 3,000 | 188 |  |
| 7550 - Copier expense/supplies/lease new | 3,046 | 12,000 | $(8,954)$ |  |
| 7610 - Web Site Expense | 6,763 | 4,000 | 2,763 | $(1,788)$ |
| 7620 - Payroll Processing Fee | 996 | 900 | 96 |  |
| 7640 - Safety |  | 500 | (500) | (206) |
| 7650 - Board of Review | 289 | 1,500 | $(1,211)$ |  |
| $7700 \cdot$ Depreciation | 4,424 | 3,000 | 1,424 |  |
| 7820 - Professional Fee Accounting | 7,000 | 7,000 | - |  |
| 7850 - Ancillary Accounting Fees | 525 | 1,500 | (975) |  |
| 7900 Legal |  | 2,000 | $(2,000)$ |  |
| 8000 - Insurance | 1,519 | 1,500 | 19 |  |
| $8500 \cdot$ Conventions-meetings | 19,712 | 24,000 | $(4,288)$ | 6,108 |
| 8550 - Entertainment | 7,362 | 6,000 | 1,362 |  |
| 8560 - Travel | 7,818 | 11,000 | $(3,182)$ |  |
| 8800 - Miscellaneous | $(6,996)$ | 1,000 | $(7,996)$ |  |
| 8820 - Bank Charges, NSF, etc. | 2,072 | 480 | 1,592 |  |
| Total Expense | 300,729 | 332,900 | $(32,171)$ |  |
| Net Ordinary Income | 3,515 | $(13,795)$ | 17,310 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 6,656 | 10,860 | $(4,204)$ | $(4,204)$ |
| 9010 - Investment Income | 30,442 |  | 30,442 |  |
| 9020 - Unrealized gain / (loss) investment | $(72,028)$ |  | $(72,028)$ |  |
| 9510 - Investment Expenses | $(5,553)$ |  | $(5,553)$ | $(47,139)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(40,483)$ | 10,860 | $(51,343)$ |  |
| Net Other Income | $(40,483)$ | 10,860 | $(51,343)$ |  |
| Net Income | $(36,968)$ | $(2,935)$ | $(34,033)$ |  |


| Illinois Swimming YTD 8/31/08 ACT vs BUDG | ACT 8/31/08 | BUDG 8/31/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 967,915 | 977,100 | $(9,186)$ |  |
| 5010 - Revenue-NonAthlete Registration | 79,253 | 78,000 | 1,253 |  |
| 5020 - Revenue-Transfers | 5,850 | 4,000 | 1,850 |  |
| 5030 - Revenue-Club Registration | 23,200 | 22,000 | 1,200 |  |
| 5100 - Revenue-Swimmer Surcharge | 93,444 | 98,000 | $(4,556)$ |  |
| 5110 - Revenue-Sanctions | 30,475 | 27,500 | 2,975 |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| 5300 - Revenue-\% Meet Fees | 101,795 | 105,120 | $(3,325)$ |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| 5400 - Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  |  |  |
| 5730 - Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships | 8,898 | 34,000 | $(25,102)$ |  |
| Total Income | 1,310,828 | 1,345,720 | $(34,892)$ |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 706,265 | 716,540 | $(10,275)$ | 2,327 |
| 6010 - Non Athlete Registration | 60,200 | 57,200 | 3,000 |  |
| 6030 - Club Registration | 8,077 | 7,700 | 377 |  |
| 6050 - Outreach Athlete Registration | (382) | (70) | (312) |  |
| 6270 - Uniforms \& Suits | 12,341 | 25,000 | $(12,659)$ | 12,659 |
| 6300 - State Champ Meet | 727 | 5,000 | $(4,273)$ | $(12,528)$ |
| 6310 - Club Support National Meet | 71,900 | 74,000 | $(2,100)$ | $(15,900)$ |
| 6311 - Olympic Support | 26,000 | 8,000 | 18,000 |  |
| 6400 - Officials Clinic | 3,400 | 2,400 | 1,000 |  |
| 6410 - Officials National Meets | 3,961 | 10,600 | $(6,639)$ |  |
| 6420 - Officials Supplies | 1,965 | 1,000 | 965 |  |
| 6440 - Officials Meet Certification | 5,322 | 1,800 | 3,522 | 1,152 |
| 6500 - Zones Stipend | 4,800 | 4,800 | - |  |
| 6510 - Zones | 12,451 | 7,200 | 5,251 |  |
| 6610 - Stipends-Senior Champs | 23,500 | 22,500 | 1,000 |  |
| 6620 - Regional Meet Stipend (<300) |  | 2,000 | $(2,000)$ |  |
| 6650 - Mid-States Stipend | 1,700 | 1,700 | - |  |
| 6660 - Mid-States | 2,632 | 4,500 | $(1,868)$ |  |
| 6700 - Age Group Camps | 2,192 | 8,600 | $(6,408)$ |  |
| 6711 - Senior Nat LC Training Program | 1,400 | 1,500 | (100) |  |
| 6720 - Senior Elite Meet | 14,942 | 15,000 | (58) |  |
| 6730 - Junior Elite Camp | 11,477 | 12,500 | $(1,023)$ |  |
| 6750 - Championship-Senior Meet | (536) |  | (536) |  |
| 6760 -Championship-Age Group Meet | $(7,466)$ |  | $(7,466)$ |  |
| 6800 - Parent Workshop |  | 800 | (800) |  |
| 6820 - Awards | 11,230 | 11,000 | 230 |  |
| 6830 - Athlete Awards Banquet Expenses | 22,229 | 13,045 | 9,184 | $(9,414)$ |
| 6850 - Swimposium Expense | 6,256 | 8,800 | $(2,544)$ |  |
| 6900 - Coaches College |  | 3,500 | $(3,500)$ | 6,844 |
| Total COGS | 1,006,584 | 1,026,615 | $(20,031)$ |  |
| Gross Profit | 304,244 | 319,105 | $(14,861)$ |  |

Illinois Swimming, Inc.
FINAL AFTER
August 31, 2008 Balance Sheet Summary
AUDIT ADJUSTMENTS
Aug 31, 08 Jul 31, $08 \quad 8 / 31$ vs 7/31 $\quad$ Aug 31, $07 \quad 8 / 08$ vs 8/07

## ASSETS

| Cash | 238,431 | 323,066 | $(84,635)$ | 239,977 | $(1,546)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Receivables | 6,422 | - | 6,422 | 9,841 | $(3,419)$ |
| Athlete's Endowment Fund | 385,629 | 389,258 | $(3,629)$ | 432,768 | $(47,139)$ |
| Prepaid Assets | 7,474 | 6,649 | 825 | 9,505 | $(2,031)$ |
| Fixed Assets | 14,217 | 15,837 | $(1,620)$ | 10,852 | 3,365 |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
| TOTAL ASSETS | 653,701 | 736,338 | $(82,637)$ | 704,472 | $(50,771)$ |

LIABILITIES \& EQUITY
Accounts Payable
Accruals / Deferred Revenue

| 11,271 | 9,171 | 2,100 | 15,303 | $(4,032)$ |
| ---: | ---: | ---: | ---: | ---: |
| 20,517 | 5,564 | 14,953 | 30,167 | $(9,650)$ |
| 31,788 | 14,735 | 17,053 | 45,470 | $(13,683)$ |

## EQUITY

| Net Assets - Unrestricted | 226,114 | 226,114 | - | 136,708 | 89,406 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Athlete Assistance | 432,768 | 432,768 | - | 398,696 | 34,072 |
| Net Income | $(36,968)$ | 62,721 | $(99,690)$ | 123,598 | $(160,566)$ |
| Total Equity | 621,914 | 721,603 | $(99,690)$ | 659,002 | $(37,088)$ |

TOTAL LIABILITIES \& EQUITY |  | 653,701 | 736,338 | $(82,637)$ | 704,472 | $(50,771)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Illinois Swimming, Inc. Balance Sheets
ASSETS
Current Assets
Checking/Savings
1000 - Checking Account - Harris Bank
1020 - Money Market - Harris Bank
1030 - Money Market - Chase
1050 - CD - Harris Bank
1060 - CD-Athlete Fund - Harris Bank
Total Checking/Savings

Accounts Receivable 1200 - Accounts Receivable
Total Accounts Receivable
Other Current Assets
$1210 \cdot$ Miscellaneous Receivables
$1300 \cdot$ Investments-Athlete Fund
$1400 \cdot$ Prepaid Expenses
$1499 \cdot$ Undeposited Funds
al Other Current Assets

Total Other Current Assets
Total Current Assets
Fixed Assets
1500 - Computer Equipment
1510 - Office Furniture
1600 - Accumulated Depreciation
Total Fixed Assets
Other Assets
1800 - Deposits
Total Other Assets

TOTAL ASSETS

LIABILITIES \& EQUITY
Liabilities
Current Liabilities
Accounts Payable 2000 - Accounts Payable

Total Accounts Payable
Other Current Liabilities 2010 - Accrued Payroll/Vacation Pay 2200 - Due to 403B Plan - Employee 2210 - Due to 403B Plan - Employer 2300 - Deferred Revenue 2350 - Restricted Conribution 2400 - Due to Retirement Plan
Total Other Current Liabilities
Total Current Liabilities
Total Liabilities
Equity
4000 - Net Assets-Unrestricted
4100 - Net Assets-Athlete Assistance Net Income

Total Equity

TOTAL LIABILITIES \& EQUITY

| Aug 31, 07 | Jul 31, 08 | Aug 31, 08 | $8 / 31$ vs $7 / 31$ | $8 / 08$ vs $8 / 07$ |
| :--- | :--- | :--- | :--- | :--- |


| 136,266 | 312,047 | 226,861 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - | 85 | 86 |  |  |
| 92,777 | - | - |  |  |
| 10,934 | 10,934 | 11,485 |  |  |
| 239,977 | 323,066 | 238,431 | $(84,635)$ | $(1,546)$ |
| 4,000 | - | 500 | 500 | $(3,500)$ |
| 4,000 | - | 500 |  |  |
| 5,841 | - | 5,922 | 5,922 | 81 |
| 432,768 | 389,258 | 385,629 | $(3,629)$ | $(47,139)$ |
| 9,505 | 6,649 | 7,474 | 825 | $(2,031)$ |
| 448,115 | 395,907 | 399,025 |  |  |
| 692,092 | 718,973 | 637,956 |  |  |
| 10,917 | 15,901 | 18,705 |  |  |
| 7,309 | 7,309 | 7,309 |  |  |
| $(7,373)$ | $(7,373)$ | $(11,797)$ |  |  |
| 10,852 | 15,837 | 14,217 | $(1,620)$ | 3,365 |
| 1,529 | 1,529 | 1,529 | - | - |
| 1,529 | 1,529 | 1,529 |  |  |
| 704,472 | 736,338 | 653,701 | $(82,637)$ | $(50,771)$ |
| - | - | - |  |  |
| 15,303 | 9,171 | 11,271 | 2,100 | $(4,032)$ |
| 15,303 | 9,171 | 11,271 |  |  |
| 5,717 | 3,564 | 3,942 | 378 | $(1,775)$ |
|  | - | - | - | - |
|  | 0 | - | (0) | - |
| 15,300 | - | 14,325 | 14,325 | (975) |
| 1,500 | 2,000 | 2,250 | 250 | 750 |
| 7,650 | - | - |  |  |
| 30,167 | 5,564 | 20,517 | 14,953 | $(9,650)$ |
| 45,470 | 14,735 | 31,788 |  |  |
| 45,470 | 14,735 | 31,788 |  |  |
| 136,708 | 226,114 | 226,114 | - | 89,406 |
| 398,696 | 432,768 | 432,768 | - | 34,072 |
| 123,598 | 62,721 | $(36,968)$ | $(99,690)$ | $(160,566)$ |
| 659,002 | 721,603 | 621,914 |  |  |
| 704,472 | 736,338 | 653,701 | $(82,637)$ | $(50,771)$ |

Illinois Swimming, Inc.

| MO. 9/30/08 ACT vs BUDG Summary | ACT 9/30/08 | BUDG 9/30/08 | $\begin{aligned} & \text { ACT vs BUD } \\ & \hline \text { Favorable } \\ & \text { (Unfavorable) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Swimming-Related Activities |  |  |  |
| Registration Revenue - net | 22,870 | 20,634 | 2,236 |
| Meet Revenue - net | 15,400 | 14,645 | 755 |
| Club Support Nat'ls | - | - | - |
| Uniforms \& Suits | - | - |  |
| Officials Expense - net | $(1,322)$ | $(1,315)$ | (7) |
| Awards \& Awards Banquet | - | - |  |
| Swimposium, Parents, Coaches | - | - | - |
| Gross Profit | 36,947 | 33,964 | 2,983 |
| Administration |  |  |  |
| Salaries \& Benefits | $(15,845)$ | $(15,789)$ | (56) |
| Office-related | $(2,220)$ | $(2,605)$ | 385 |
| Outside Services | (172) | (100) | (72) |
| Conventions \& Travel | $(10,045)$ | $(18,181)$ | 8,136 |
| Other | (174) | (169) | (5) |
| Operating Profit - ACTUAL vs BUDGET | 8,493 | $(2,880)$ | 11,373 |
| Other Income |  |  |  |
| Interest - banks | 107 | - | 107 |
| Athlete Endowment Fund | $(35,034)$ | - | $(35,034)$ |
| Total income | $(26,434)$ | $(2,880)$ | $(23,554)$ |


| Illinois Swimming - 9/30/08 Mo. ACT vs BUD | ACT 9/30/08 | BUDG 9/30/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| 5000 - Revenue-Athlete Registration | 81,000 | 75,890 | 5,110 |  |
| 5010 - Revenue-NonAthlete Registration | 7,332 | 7,421 | (89) |  |
| 5020 - Revenue-Transfers | 95 | 102 | (7) |  |
| $5030 \cdot$ Revenue-Club Registration | 2,000 | 1,387 | 613 |  |
| $5100 \cdot$ Revenue-Swimmer Surcharge |  | 59 | (59) |  |
| $5110 \cdot$ Revenue-Sanctions | 14,450 | 14,586 | (136) |  |
| 5210 - Revenue-Officials Clinics |  |  | - |  |
| $5300 \cdot$ Revenue-\% Meet Fees |  |  | - |  |
| 5310 - Championship-Senior Meet Entry |  |  | - |  |
| 5315 - Championship-Age Group Entry |  |  | - |  |
| $5400 \cdot$ Revenue-Athlete Recogn.Banquet |  |  | - |  |
| 5600 - Revenue- Swimposium |  |  | - |  |
| 5700 - Age Group Development Camps |  |  | - |  |
| 5730 Age Grp Jr Elite Camps |  |  | - |  |
| $5740 \cdot$ Sponsorships | 750 |  | 750 |  |
| Total Income | 105,627 | 99,445 | 6,182 |  |
| Cost of Goods Sold |  |  |  |  |
| 6000 - Athlete Registration | 61,065 | 58,172 | 2,893 | 2,236 |
| 6010 - Non Athlete Registration | 5,873 | 5,521 | 352 |  |
| 6030 - Club Registration | 700 | 473 | 227 |  |
| 6050 - Outreach Athlete Registration | (80) |  | (80) |  |
| 6270 - Uniforms \& Suits |  |  | - |  |
| 6300 - State Champ Meet |  |  | - | 755 |
| $6310 \cdot$ Club Support National Meet |  |  | - |  |
| 6311 - Olympic Support |  |  | - |  |
| 6400 - Officials Clinic | 22 | 15 | 7 |  |
| 6410 - Officials National Meets |  |  | - |  |
| 6420 - Officials Supplies | 1,300 | 1,300 | - |  |
| 6440 - Officials Meet Certification |  |  | - | (7) |
| $6500 \cdot$ Zones Stipend |  |  | - |  |
| 6510 - Zones | (200) |  | (200) |  |
| 6610 - Stipends-Senior Champs |  |  | - |  |
| 6620 - Regional Meet Stipend (<300) |  |  | - |  |
| 6650 - Mid-States Stipend |  |  | - |  |
| 6660 - Mid-States |  |  | - |  |
| 6700 - Age Group Camps |  |  | - |  |
| 6711 - Senior Nat LC Training Program |  |  | - |  |
| 6720 - Senior Elite Meet |  |  | - |  |
| 6730 - Junior Elite Camp |  |  | - |  |
| 6750 - Championship-Senior Meet |  |  | - |  |
| 6760 -Championship-Age Group Meet |  |  | - |  |
| 6800 - Parent Workshop |  |  | - |  |
| 6820 Awards |  |  | - |  |
| 6830 - Athlete Awards Banquet Expenses |  |  | - | - |
| 6850 - Swimposium Expense |  |  | - |  |
| 6900 - Coaches College |  |  | - | - |
| Total COGS | 68,680 | 65,481 | 3,199 |  |
| Gross Profit | 36,947 | 33,964 | 2,983 |  |


| Illinois Swimming - 9/30/08 Mo. ACT vs BUD | ACT 9/30/08 | BUDG 9/30/08 | ACT vs BUD | Summary |
| :---: | :---: | :---: | :---: | :---: |
| Expense |  |  |  |  |
| 7000 - Office Salaries | 12,826 | 12,782 | 44 |  |
| 7010 - Payroll Taxes | 990 | 1,077 | (87) |  |
| 7015 - Retirement Contribution | 967 | 858 | 109 |  |
| 7040 - Employee Health Insurance | 896 | 1,000 | (104) | (56) |
| 7070 - Professional Development | 85 |  | 85 |  |
| 7100 - BOD Discretionary Fund |  |  | - |  |
| 7200 - Rent Paid | 1,399 | 1,399 | - | 385 |
| 7300 - Utilities |  | 62 | (62) |  |
| 7400 - Telephone | 180 | 236 | (56) |  |
| 7500 - Office Expense |  |  |  |  |
| 7510 - Office Supplies | 133 | 513 | (380) |  |
| 7520 - Postage | 508 | 224 | 284 |  |
| $7540 \cdot$ Printing |  | 171 | (171) |  |
| $7550 \cdot$ Copier expense/supplies/lease new |  |  | - |  |
| 7610 - Web Site Expense | 172 | 100 | 72 | (72) |
| 7620 - Payroll Processing Fee | 81 | 72 | 9 |  |
| 7640 - Safety |  |  | - | (5) |
| 7650 - Board of Review |  |  | - |  |
| 7700 - Depreciation |  |  | - |  |
| 7820 - Professional Fee Accounting |  |  | - |  |
| 7850 - Ancillary Accounting Fees |  |  | - |  |
| 7900 - Legal |  |  |  |  |
| 8000 - Insurance |  |  | - |  |
| $8500 \cdot$ Conventions-meetings | 8,872 | 17,441 | $(8,569)$ | 8,136 |
| $8550 \cdot$ Entertainment | 1,097 | 619 | 478 |  |
| 8560 - Travel | 76 | 121 | (45) |  |
| 8800 - Miscellaneous |  | 50 | (50) |  |
| 8820 - Bank Charges, NSF, etc. | 174 | 119 | 55 |  |
| Total Expense | 28,455 | 36,844 | $(8,389)$ |  |
| Net Ordinary Income | 8,493 | $(2,880)$ | 11,373 |  |
| Other Income/Expense |  |  |  |  |
| Other Income |  |  |  |  |
| 9000 - Interest Income - Banks | 107 |  | 107 | 107 |
| 9010 - Investment Income | 810 |  | 810 |  |
| 9020 - Unrealized gain / (loss) investment | $(35,844)$ |  | $(35,844)$ |  |
| 9510 - Investment Expenses |  |  | - | $(35,034)$ |
| 9520 - Bank Service Charges |  |  | - |  |
| Total Other Income | $(34,927)$ | - | $(34,927)$ |  |
| Net Other Income | $(34,927)$ | - | $(34,927)$ |  |
| Net Income | $(26,434)$ | $(2,880)$ | $(23,554)$ |  |

Illinois Swimming, Inc.
September 30, 2008 Balance Sheet Summary

| Sep 30, 08 | Aug 31, $08 \quad 9 / 30$ vs $8 / 31 \quad$ Sep 30, $07 \quad 9 / 08$ vs $9 / 07$ |
| :--- | :--- | :--- | :--- | :--- |

ASSETS

| Cash | 288,659 | 238,431 | 50,227 | 255,694 | 32,965 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Receivables | 7,172 | 6,422 | 750 | 4,000 | 3,172 |
| Athlete's Endowment Fund | 350,595 | 385,629 | $(35,034)$ | 448,596 | $(98,001)$ |
| Prepaid Assets | 12,000 | 7,474 | 4,526 | 9,850 | 2,150 |
| Fixed Assets | 14,217 | 14,217 | - | 10,852 | 3,365 |
| Deposits | 1,529 | 1,529 | - | 1,529 | - |
|  | 674,171 | 653,701 | 20,469 | 730,521 | $(56,350)$ |

LIABILITIES \& EQUITY
Accounts Payable
Accruals / Deferred Revenue

| 73,441 | 11,271 | 62,170 | 50,091 | 23,350 |
| ---: | :---: | :---: | :---: | :---: |
| 5,250 | 20,517 | $(15,267)$ | 14,867 | $(9,617)$ |
| 78,691 | 31,788 | 46,903 | 64,958 | 13,733 |

## EQUITY

| Net Assets - Unrestricted | 236,285 | 226,114 | 10,171 | 226,114 | 10,171 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| - Athlete Assistance | 385,629 | 432,768 | $(47,139)$ | 432,768 | $(47,139)$ |
| Net Income | $(26,434)$ | $(36,968)$ | 10,535 | 6,680 | $(33,114)$ |
|  | 595,480 | 621,914 | $(26,434)$ | 665,562 | $(70,083)$ |

TOTAL LIABILITIES \& EQUITY |  | 674,171 | 653,701 | 20,469 | 730,521 | $(56,350)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

| Illinois Swimming, Inc. Balance Sheets | Sep 30, 07 | Aug 31, 08 | Sep 30, 08 | 9/30 vs $8 / 31$ | 9/08 vs 9/07 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  | FINAL |  |  |  |
| Current Assets |  |  |  |  |  |
| Checking/Savings |  |  |  |  |  |
| 1000 - Checking Account - Harris Bank | 244,675 | 226,861 | 288,573 |  |  |
| 1020 - Money Market - Harris Bank | 85 | 86 | 86 |  |  |
| 1030 - Money Market - Chase | - | - | - |  |  |
| 1050 - CD - Harris Bank | 10,934 | 11,485 | - |  |  |
| 1060 - CD-Athlete Fund - Harris Bank |  |  |  |  |  |
| Total Checking/Savings | 255,694 | 238,431 | 288,659 | 50,227 | 32,965 |
|  |  |  |  |  |  |
| Accounts Receivable |  |  |  |  |  |
| 1200 - Accounts Receivable | 4,000 | 500 | 1,250 | 750 | $(2,750)$ |
| Total Accounts Receivable | 4,000 | 500 | 1,250 |  |  |
| Other Current Assets |  |  |  |  |  |
| 1210 - Miscellaneous Receivables | - | 5,922 | 5,922 | - | 5,922 |
| 1300 - Investments-Athlete Fund | 448,596 | 385,629 | 350,595 | $(35,034)$ | $(98,001)$ |
| 1400 - Prepaid Expenses | 9,850 | 7,474 | 12,000 | 4,526 | 2,150 |
| 1499 - Undeposited Funds |  |  |  | - | - |
| Total Other Current Assets | 458,446 | 399,025 | 368,517 |  |  |
| Total Current Assets | 718,140 | 637,956 | 658,425 |  |  |
| Fixed Assets |  |  |  |  |  |
| 1500 - Computer Equipment | 10,917 | 18,705 | 18,705 |  |  |
| 1510 - Office Furniture | 7,309 | 7,309 | 7,309 |  |  |
| 1600 Accumulated Depreciation | $(7,373)$ | $(11,797)$ | $(11,797)$ |  |  |
| Total Fixed Assets | 10,852 | 14,217 | 14,217 | - | 3,365 |
| Other Assets |  |  |  |  |  |
| 1800 - Deposits | 1,529 | 1,529 | 1,529 | - | - |
| Total Other Assets | 1,529 | 1,529 | 1,529 |  |  |
| TOTAL ASSETS | 730,521 | 653,701 | 674,171 | 20,469 | $(56,350)$ |
| LIABILITIES \& EQUITY | - | - | - |  |  |
| Liabilities |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |
| Accounts Payable |  |  |  |  |  |
| 2000 - Accounts Payable | 50,091 | 11,271 | 73,441 | 62,170 | 23,350 |
| Total Accounts Payable | 50,091 | 11,271 | 73,441 |  |  |
| Other Current Liabilities |  |  |  |  |  |
| 2100 - Accrued Payroll/Vacation Pay | 5,717 | 3,942 | 3,000 | (942) | $(2,717)$ |
| 2200 - Due to 403B Plan - Employee |  |  |  | - | - |
| 2210 - Due to 403B Plan - Employer |  |  |  | - | - |
| 2300 - Deferred Revenue |  | 14,325 |  | $(14,325)$ | - |
| 2350 - Restricted Conribution | 1,500 | 2,250 | 2,250 | - | 750 |
| 2400 - Due to Retirement Plan | 7,650 |  |  |  |  |
| Total Other Current Liabilities | 14,867 | 20,517 | 5,250 | $(15,267)$ | $(9,617)$ |
| Total Current Liabilities | 64,958 | 31,788 | 78,691 |  |  |
| Total Liabilities | 64,958 | 31,788 | 78,691 |  |  |
| Equity |  |  |  |  |  |
| 4000 - Net Assets-Unrestricted | 226,114 | 226,114 | 236,285 | 10,171 | 10,171 |
| 4100 - Net Assets-Athlete Assistance | 432,768 | 432,768 | 385,629 | $(47,139)$ | $(47,139)$ |
| Net Income | 6,680 | $(36,968)$ | $(26,434)$ | 10,535 | $(33,114)$ |
| Total Equity | 665,562 | 621,914 | 595,480 |  |  |
| TOTAL LIABILITIES \& EQUITY | 730,521 | 653,701 | 674,171 | 20,469 | $(56,350)$ |

# AGE GROUP VICE-CHAIR REPORT BOD - September 17, 2008 

2008 Regional Championships Entry Process: Due to the numerous issues with our Regional Meet set-up/restrictions and the OME entry system thru USA Swimming's web site, we will be returning to the hytek entry file system for the Regional Championships only.

2008 Fall Camps: We will be running three fall camps (Catch the Spirit and Feel the Power) again this season. We will run two camps in the chicagoland area and one camp in southern Illinois. Our chicagoland sites are Vernon Hills (CATS) and Oswego (DLTA). Our southern site is once again Springfield (SUSA).

2010 LC Championship Series / Bid: The Age Group Committee has been working on proposing a LC Championship series for Summer 2010. Details on this championship series will be discussed at the Fall HOD by Jon Cabel, Bob Kizer, and me, and we are looking to get this passed at the Spring HOD so we can accept subsequent bids for LC 2010. This would be originally viewed as a one-time, championship meet format, with our hopes that it can become a regular event (possibly in Olympic years). The major change in our current format is that we would have a 12\&U 3 day prelim finals meet and a 13\&Over 4 day prelims/final meet. We would be adding some events to the $12 \& \mathrm{U}$ meet and $10 \& \mathrm{U}$ swimmers will have prelim/finals. There would be some adjustments to the 13/14 and Senior standards to make a manageable meet. This would be scored as two separate meets and then as a combined state championship. These meets would replace our current Senior Champs and Age Group Champs for that season only. We are looking to hold the $12 \& \mathrm{U}$ meet on the same weekend as Speedo Sectionals, to avoid conflicts for our Senior athletes. We would then host the 13\&Over meet on preferably the following weekend, depending on the dates bid by our zone. The Senior Chair has been contacted regarding this idea and we are looking forward to working with the Senior Committee to make this meet a reality. I would be happy to discuss specific details if anyone has questions.

2008-2009 Time Standards / Regional Assignments: The time standards for the Age Group Championships (SC \& LC 2009) were going to be attached to this report. I realized this morning there was a significant error in the standards and am trying to get them fixed right now. If possible, I will email them out later this evening, or just submit them for our next meeting with the Regional Standards. I have attached the Regional Team Assignments for 2009. Most of the teams are assigned to the same regional they attended last year, and we are hopeful for a bit larger AM sessions than last year. All of these will be presented at the Fall HOD

2009 Regional Championship Team Assignments

| BSC Regional | FOX Regional |
| :---: | :---: |
| AA | ACAD |
| BEST | CHMP |
| BLFN | CWAC |
| BRRY | DLTA |
| BSC | EMSC |
| BTS | FOX |
| DCST | LYONS |
| DUND | MAVS |
| DUST | MBLM |
| ECST | OBS |
| EGSC | RBSC |
| ELY | SSSC |
| EST | UICA |
| FAST | ULT |
| FSC | WWWAC |


| LWSA Regional |
| :---: |
| BBSC |
| BSA |
| CPD |
| CSSC |
| EXPR |
| GILS |
| HFSC |
| HOSC |
| HSC |
| HWSA |
| JETS |
| KAST |
| LHSC |
| LU |
| LWSA |
| MDWY |
| NAC |
| OCS |
| OFSA |
| OLSA |
| PASS |
| POSA |
| RASC |
| RMA |
| WEST |


| SCT Regional |
| :---: |
| BDSC |
| CATS |
| CLSC |
| COHO |
| DPRC |
| ERSC |
| GA |
| GTAC |
| HPAC |
| IRVP |
| KNAC |
| LACS |
| LATT |
| LEAN |
| LFSC |
| MAC |
| MMSC |
| MYST |
| NASA |
| NTSC |
| NU |
| PAC |
| SCT |
| TOPS |
| WILD |
| WSO |
| YZK |
| YWFF |


| RED Regional |
| :---: |
| BNY |
| CIA |
| DDST |
| DOCS |
| DSC |
| HEAT |
| JAC |
| JAXY |
| LGSC |
| MARL |
| MSSC |
| PAWW |
| RED |
| RIOS |
| RKSA |
| SBD |
| SPY |
| SST |
| SUSA |
| UOFI |

        PPD
    RMSC
    SCST
    SPD
    WCS
    WDST
    WHTN
    WSCS
    | Girls | Event (SCY) | Boys |
| :---: | :---: | :---: |
| AGST | 10\&Under | AGST |
| 30.59 | 50 Free | 30.89 |
| 1:07.69 | 100 Free | 1:08.59 |
| 2:29.39 | 200 Free | 2:33.09 |
| 35.89 | 50 Back | 36.59 |
| 1:18.19 | 100 Back | 1:19.29 |
| 40.49 | 50 Breast | 41.69 |
| 1:28.89 | 100 Breast | 1:31.99 |
| 34.69 | 50 Fly | 35.19 |
| 1:20.99 | 100 Fly | 1:24.59 |
| 1:17.69 | 100 IM | 1:19.19 |
| 2:48.39 | 200 IM | 2:52.29 |
| 2:09.99 | 200 Free Relay | 2:13.39 |
| 2:26.59 | 200 Med. Relay | 2:32.69 |
| AGST | 11\&12 | AGST |
| 27.39 | 50 Free | 27.09 |
| 59.69 | 100 Free | 59.19 |
| 2:10.79 | 200 Free | 2:10.39 |
| 5:51.69 | 500 Free | 5:52.79 |
| 31.79 | 50 Back | 32.09 |
| 1:08.69 | 100 Back | 1:08.59 |
| 35.49 | 50 Breast | 35.99 |
| 1:17.19 | 100 Breast | 1:18.79 |
| 30.39 | 50 Fly | 30.69 |
| 1:08.99 | 100 Fly | 1:09.59 |
| 1:08.99 | 100 IM | 1:08.89 |
| 2:28.49 | 200 IM | 2:29.99 |
| 4:11.99 | 400 Free Relay | 4:16.89 |
| 4:41.99 | 400 Med. Relay | 4:49.29 |
| AGST | 13\&14 | AGST |
| 25.99 | 50 Free | 24.49 |
| 56.49 | 100 Free | 53.19 |
| 2:02.39 | 200 Free | 1:56.49 |
| 5:28.59 | 500 Free | 5:18.39 |
| 11:28.79 | 1000 Free | 11:10.59 |
| 19:13.09 | 1650 Free | 18:43.99 |
| 1:04.29 | 100 Back | 1:01.89 |
| 2:19.19 | 200 Back | 2:14.89 |
| 1:13.09 | 100 Breast | 1:09.89 |
| 2:38.69 | 200 Breast | 2:33.79 |
| 1:03.69 | 100 Fly | 1:00.69 |
| 2:25.39 | 200 Fly | 2:21.09 |
| 2:19.29 | 200 IM | 2:13.49 |
| 4:55.89 | 400 IM | 4:48.89 |
| 3:52.89 | 400 Free Relay | 3:43.89 |
| 8:29.99 | 800 Free Relay | 8:19.99 |
| 4:20.99 | 400 Med. Relay | 4:14.69 |
|  |  |  |


| Girls | Event (LCM) | Boys |
| :---: | :---: | :---: |
| AGST | 10\&Under | AGST |
| 35.19 | 50 Free | 35.89 |
| 1:19.19 | 100 Free | 1:19.89 |
| 2:53.59 | 200 Free | 2:56.79 |
| 42.49 | 50 Back | 43.29 |
| 1:31.79 | 100 Back | 1:33.69 |
| 47.99 | 50 Breast | 49.69 |
| 1:44.39 | 100 Breast | 1:48.89 |
| 40.49 | 50 Fly | 42.09 |
| 1:37.59 | 100 Fly | 1:42.99 |
| 3:14.49 | 200 IM | 3:23.49 |
| 2:30.99 | 200 Free Relay | 2:36.79 |
| 2:52.89 | 200 Med. Relay | 3:00.19 |
|  |  |  |
|  |  |  |
| AGST | 11\&12 | AGST |
| 31.59 | 50 Free | 31.49 |
| 1:08.99 | 100 Free | 1:09.39 |
| 2:31.19 | 200 Free | 2:31.89 |
| 5:19.99 | 400 Free | 5:24.19 |
| 37.29 | 50 Back | 37.69 |
| 1:20.69 | 100 Back | 1:21.69 |
| 41.49 | 50 Breast | 42.59 |
| 1:31.09 | 100 Breast | 1:34.09 |
| 34.79 | 50 Fly | 35.39 |
| 1:20.49 | 100 Fly | 1:22.59 |
| 2:51.99 | 200 IM | 2:53.19 |
| 4:53.39 | 400 Free Relay | 5:02.09 |
| 5:28.49 | 400 Med. Relay | 5:47.99 |
|  |  |  |
|  |  |  |
| AGST | 13\&14 | AGST |
| 29.99 | 50 Free | 28.39 |
| 1:05.19 | 100 Free | 1:01.99 |
| 2:21.79 | 200 Free | 2:16.59 |
| 4:59.99 | 400 Free | 4:51.99 |
| 10:23.79 | 800 Free | 10:11.99 |
| 19:44.99 | 1500 Free | 19:21.99 |
| 1:15.79 | 100 Back | 1:13.29 |
| 2:42.99 | 200 Back | 2:37.69 |
| 1:25.79 | 100 Breast | 1:23.89 |
| 3:04.49 | 200 Breast | 3:05.19 |
| 1:13.99 | 100 Fly | 1:11.09 |
| 2:49.49 | 200 Fly | 2:47.19 |
| 2:41.29 | 200 IM | 2:35.39 |
| 5:44.79 | 400 IM | 5:35.29 |
| 4:32.99 | 400 Free Relay | 4:25.19 |
| 9:56.19 | 800 Free Relay | 9:40.79 |
| 5:07.99 | 400 Med. Relay | 5:06.79 |
|  |  |  |


| Girls | Event (SCM) | Boys |
| :---: | :---: | :---: |
| AGST | 10\&Under | AGST |
| 33.99 | 50 Free | 34.29 |
| 1:15.19 | 100 Free | 1:16.09 |
| 2:45.79 | 200 Free | 2:49.89 |
| 39.89 | 50 Back | 40.59 |
| 1:26.79 | 100 Back | 1:27.99 |
| 44.89 | 50 Breast | 46.29 |
| 1:38.69 | 100 Breast | 1:42.09 |
| 38.49 | 50 Fly | 39.09 |
| 1:29.89 | 100 Fly | 1:33.89 |
| 1:26.19 | 100 IM | 1:27.89 |
| 3:06.89 | 200 IM | 3:11.19 |
| 2:24.29 | 200 Free Relay | 2:28.09 |
| 2:42.69 | 200 Med. Relay | 2:49.49 |
| AGST | 11\&12 | AGST |
| 30.39 | 50 Free | 30.09 |
| 1:06.29 | 100 Free | 1:05.69 |
| 2:25.19 | 200 Free | 2:24.69 |
| 5:07.69 | 400 Free | 5:08.69 |
| 35.29 | 50 Back | 35.59 |
| 1:16.29 | 100 Back | 1:16.09 |
| 39.39 | 50 Breast | 39.99 |
| 1:25.69 | 100 Breast | 1:27.49 |
| 33.79 | 50 Fly | 34.09 |
| 1:16.59 | 100 Fly | 1:17.19 |
| 1:16.59 | 100 IM | 1:16.49 |
| 2:44.79 | 200 IM | 2:46.49 |
| 4:39.69 | 400 Free Relay | 4:45.19 |
| 5:12.99 | 400 Med. Relay | 5:21.09 |
| AGST | 13\&14 | AGST |
| 28.89 | 50 Free | 27.19 |
| 1:02.69 | 100 Free | 59.09 |
| 2:15.89 | 200 Free | 2:09.29 |
| 4:46.89 | 400 Free | 4:38.59 |
| 10:02.69 | 800 Free | 9:46.79 |
| 19:19.99 | 1500 Free | 18:50.69 |
| 1:11.39 | 100 Back | 1:08.69 |
| 2:34.49 | 200 Back | 2:29.69 |
| 1:21.09 | 100 Breast | 1:17.59 |
| 2:56.19 | 200 Breast | 2:50.69 |
| 1:10.69 | 100 Fly | 1:07.39 |
| 2:41.39 | 200 Fly | 2:36.59 |
| 2:34.59 | 200 IM | 2:28.19 |
| 5:28.39 | 400 IM | 5:20.69 |
| 4:18.49 | 400 Free Relay | 4:08.49 |
| 9:26.09 | 800 Free Relay | 9:14.99 |
| 4:49.69 | 400 Med. Relay | 4:42.69 |
|  |  |  |



To: Board of Directors
From: Rome Yount, Officials Committee Chair
Re: Report for BOD meeting 9/17
Senior and Age Group Champ meets were successfully conducted. Overall we had good participation by our officials. A couple of items will require follow-up should the UIC facility be used for a long course venue:

1. Lanes 1 and 8 need outside lane lines. Width of these lanes is different than lanes 2-7.
2. Blocks were loose and problematic. A re-swim was required due to a block coming out of the deck at the start. Wooden shims were used to stabilize blocks.
3. Timing harnesses have not been properly maintained; as they were examined from a troubleshooting perspective a large amount of corrosion was noted.
4. Protocol needed for in water exchanges for 200 medley relays. Had 2 instances were outgoing swimmer interfered with incoming swimmer preventing a legal touch. This needs to be resolved with the Age Group chair to establish prior to the meet expectations of swimmers/coaches/officials.
5. Protocol needs to be changed for relays to clear the deck area of the finishing relay team. Inadequate room for 10 people behind each lane. This will add a bit to the timeline and require the host to provide crowd control.
The new members of the officials committee have met 3 times (once in person at Senior Champs and 2 conference calls). The following clinics have been scheduled:

- $9 / 14$ clinic for new officials (Maverick host at Naperville Central HS)
- $9 / 21$ recertification clinic for existing officials (Bloomington Normal Swim Club host at State Farm training facility in Bloomington)
- 10/4 recertification clinic for existing officials (New Trier host at New Trier West HS)
- $10 / 25$ clinic for new officials (West Chicago Sharks host at West Chicago HS)
- $11 / 1$ clinic for new officials (New Trier host at New Trier West HS)
- $11 / 2$ clinic for new officials (Champaign Heat host at Centennial HS)

Working on plans to effectively:

- Staff championship meets
- Continue development of officials including national certification
- Recruit and retain officials
- Continue training of officials
- Continue officials communications. Working with Bob Welch to identify process with ISP to do mass mail without current limitations of sending emails in batches of 50 on the half hour (current limitations by officials committee members).
Jim Audet resigned from the committee. Cathy Harris, under separate action, has been identified as a replacement for Jim.

National Championship Officials Scholarship Application

Name: Robert Van Oost
Address: 353 Comstock Drive
City, State, Zip: Elgin, IL, 60124

Home Phone: 847-622-0127
Work Phone: 630-737-5329
Email:rvanoost@ameritech.net

| Certification Level | Expiration Date |
| :--- | :---: |
| LSC Referee | $\mathbf{2 0 1 0}$ |
| National (N2) S\&T / Chief Judge | $\mathbf{2 0 1 0}$ |
| National Championship (N3) |  |

Illinois Swimming, Inc. (ISI) Championship meets worked during the past 12 months: (Please provide meet, number of sessions and position(s) worked)
SC - Senior Champs - 7 Sessions
LC - Senior Champs - 5 Sessions
LC - Age Group Champs - 9 Sessions
Served as a clinician at the following ISI Officials' clinics during the past year: (Please provide the date, location, \& level)

National Championship Meet for which you are requesting scholarship:
Name/Location: USA Short Course National Swimming Championship
Date(s): December 4-7, 2008 Working all sessions? $\qquad$ Yes $\qquad$ No

Other family members requesting ISI scholarship funds for this meet: Alexandrea Van Oost Last meet (date) that you received ISI Officials scholarship funds: None

| Officials' Committee Recommendation | YES | NO |
| :--- | :--- | :--- |
| ISI BOD Recommendation | YES | NO |

Please submit application to one of the following:

| Mail: | E-mail: ilswimoffice@sbcglobal.net | Fax: <br> Illinois Swimming, Inc. <br> 3166 S. River Rd., Suite 30 <br> Des Plaines, IL 60018 |
| :--- | :--- | :--- |
|  |  |  |

# Illinois Swimming, Inc. Training and Certification Standards for Officials 

Position: Stroke \& Turn Judge
Minimum Age: 18
Education \& Training: Join USA Swimming as a Non-Athlete member.
Attend an ISI Officials Clinic and pass the USA Swimming Stroke \& Turn Judge on-line certification test with a grade of $80 \%$ or better.

Relay Take-Off and Chief Judge Positions are also covered in this clinic.
*Evaluation \& Certification: On-deck written evaluation by a qualified Trainer for a total of 4 sessions at no less that 3 sanctioned meets with at least 2 different Trainers. Evaluations must be signed by the Trainer and Meet Referee. Signed evaluations must be sent by the Trainee to the ISI office. The Trainee session will also be listed by the Meet Referee in the Meet Sanction Report to the ISI office.

The ISI Trainee certification/session card should be used a proof of clinic attendance for training. All on-deck training sessions will count toward the minimum session requirements for Annual Renewal.

The ISI Stroke \& Turn certification/session card will be issued by Official's Chairman or their designee after notification by the ISI office that on-deck training requirements and completion of the USA Swimming certification test have been met.
*Education \& Training, Evaluation and Certification Notes:

1. All on-deck Trainers must be certified for a period of not less than 12 months in the position that they are training. Assignment of an on-deck Trainer must be approved by the Meet Referee.
2. All on-deck training sessions must be completed at USA Swimming/ISI sanctioned meets.
3. A session is defined as being at least 2 hours long and must include each of the strokes. It is the responsibility of the Trainer and Meet Referee to adhere to this definition.
4. Trainees shall perform in the full capacity of the position, including making disqualifications calls, during all on-deck training sessions. However, the Trainer shall approve all Trainee disqualifications before reporting the disqualification recommendation to the Referee. One Trainer may evaluate multiple trainees during the same session upon the approval of the Meet Referee. The Trainer may also make disqualification calls within the assigned jurisdiction of the Trainee(s).
5. Trainee certification occurs and is effective upon successful completion of the Officials Clinic and receipt of an ISI temporary session card (buff). Trainees will have a T-prefix next to their position abbreviation. Any Trainee who, upon a retrospective review, has been found to have failed to meet the minimum standard(s) for Education and Training may have their Trainee certification revoked and may be subject to disciplinary action.
6. Position certification occurs and is effective upon successful completion of ondeck training evaluations, successful completion of the USA Swimming certification test and receipt of an ISI certification/session card (white). Any certified official who, upon retrospective review, has been found to have failed to meet the minimum standard(s) for Evaluation \& Certification may have their certification revoked and may be subject to disciplinary action.
7. Prospective clinic candidates must request pre-approval from the Official's Chairman or their designee to attend a clinic. Pre-approval is defined as documentation that the candidate has met the minimum criteria to be eligible to attend the ISI Officials Clinic for the position requested.

Michael Lawrence, Pegasus523@comcast.net

This report summarizes my activities and involvement in USA Swimming. I am happy to answer questions regarding anything in this report; please contact me at pegasus523@comcast.net or 8472203940.

## Board of Directors

- The Executive Committee met 9 June 2008 in Omaha to prepare the 2009 budget. The revised Budget will be presented for approval at the annual meeting of the HOD in Atlanta.


## International Relations Committee

- Ongoing Strategic Plan management and execution of initiatives
- IRC Nominating Committee presented the following recommendations:
- Succession Planning -- it is of critical importance that the IRC begin the process of identifying and training future international leadership
- Nominations for the Doping Control Review Board and the Doping Panel have been approved.
- Nomination for the WADA Science and Research Committee has forwarded to the USOC


## Olympic International Operations Committee/Steering Committee

- The Steering Committee met in Las Vegas on September $2^{\text {nd }}$ and $3^{r d}$. A very thorough debrief on the Olympic Games was conducted.
- Changes in the 2009-2012 Quad Plan were reviewed and discussed.
- Dates for the 2012 Olympic Trials were accepted for June 17-24, 2012; site TBD.


## LSC Bylaws Task Force

- See Legislation packet


## National Board of Review

- Completed work with Governance Committee on several proposed Bylaws amendments; see Legislation packet

Illinois Swimming<br>House of Delegates Report<br>Officials Committee

1. Officials Committee Makeup
a. Composition of the committee changed with terms of committee members expiring in 2008 and Dave Olack, chair, moving to the east coast. Members of the committee from 2006-2008 were: Jim Audet, Carla Murray, Eric Peterson, Fred Pigott, Jim Williams, Jim Wing, and Rome Yount. Their hard work towards furthering our sport is greatly appreciated! Members of the committee for 2008-2010 are Cyndi Alexander, Cathy Harris, Steve Mitchell, Eric Peterson, Bonnie Quinn, John Schulte, and Bob Van Oost. Rome Yount was elected to complete Dave Olack's term as committee chair.
b. Objectives for the Committee for the 2008-2009 swim season continue to be:
i. Train officials within the LSC
ii. Staff the ISI Championship meets and encourage national certification
iii. Recruit and retain officials
iv. Communicate with officials on a monthly basis:
2. Controlled Meet Warm-Up and Safety Guidelines
a. Concerns have been expressed regarding the enforcement of the Controlled Meet Warm-Up and Safety Guidelines. As a reminder, it is the responsibility of coaches and referee to ensure the safety guidelines are followed. If they are not, the referee and safety marshalls have the authority to remove swimmers and/or coaches from the pool for the remainder of the warm-up session.
3. Officials statistics (trainees are included)

We have 534 officials as of $9 / 29 / 2008$. This number includes:

- 265 Stroke and Turn Judges
- 74 Administrative Judges
- 89 Starters
- 106 Referees

87 officials have one or multiple National Level 2 certifications
22 of these officials also have one or multiple National Level 3 certifications
Officials Statistics by Club (There are 116 clubs)
1 Club with more than 20 officials (St Charles Swim Team - with 25 officials!)
17 Clubs with $10-19$ officials
13 Clubs with 7-9 officials
14 Clubs with 5-6 officials
14 Clubs with 3-4 officials
12 Clubs with 2 officials
16 Clubs with 1 official
29 Clubs with 0 officials
There are 15 unattached officials, comprised of 10 referees, 1 starter, and 4 stroke and turn judges
35 Clubs have at least 3 officials comprising of at least 1 referee, 1 starter, and 1 other official ( 81 do not). This is the minimum number and composition of officials required to sanction a meet.

65 Clubs do not have a referee
Appendix A contains the details by club sorted alphabetically, total number of officials, and clubs without officials.

All clubs are encouraged to have officials, and meet host clubs are encouraged to have at a minimum 1 referee, 1 starter, and 1 additional official.
4. Officials Clinics
a. 2 officials recertification clinics have been completed
b. 4 officials training clinics have been scheduled (one is complete)
c. We are looking for clubs to host the spring training clinics. Please let us know in October if and when your club would be willing to host a clinic (April - May timeframe). Detailed information on hosting clinics is available on the ISI website in the officials section under clinic information.
5. Officials Tracking System (OTS)
a. USA-Swimming provides an officials tracking information system containing officials meet information - sessions worked, national evaluations completed, national certification request processing, and activities.
b. We will be moving towards maintaining sessions worked information on OTS. This will require meet referees to ensure the sessions worked information is input in OTS. More information will be communicated to officials, especially referees, as we move in this direction. Goal is to allow officials to see how many sessions they have worked and eliminate the paper session cards.
c. Officials contact information may be maintained by officials on the USA-S website using their account. This information may also be linked to the USA Swimming Membership record.
d. OTS is the processing vehicle for national certification.
6. Plans are to have all Illinois championship meets set up as Officials Qualifying Meets for national certification. We hope to identify other meets which satisfy the national certification requirements to provide additional opportunities for officials to become and remain nationally certified.
7. Convention items noteworthy from an officials perspective
a. Rule change on swimsuits. Swimsuits worn for all $12 \&$ under age group defined competition shall not cover the neck, extend past the shoulder, nor past the knee. The Referee shall have authority to bar offenders from the competition until they comply with the rule. This rule is effective in May 2009.
b. Use of underwater cameras expected in future national championship meets. Expect to move from confirming the call to making the call, with breaststroke likely to be the first stroke.
c. Clarification was provided regarding lead-off relay splits for mixed gender relays. The lead-off splits, if swum legally, are valid regardless of the relay gender classification.
d. The Dolphin Timing System from Colorado Timing Systems was discussed. This is a system which provides the watch times wirelessly to the computer eliminating transcription errors. There are several modes it may be operated in: (1) All watches started by the starting system (a semi-automatic system like buttons); (2) All watches started by one timer; (3) All watches started by the individual timer. Please let the Officials Committee know if anyone in our LSC is or is planning to use the Dolphin Timing System.
e. The swimmers with disabilities section has been updated.

## Appendix A

Number of officials by club - sorted alphabetically (as of 9/29/08)

| Club | $\sum_{0}^{80}$ | 䛔 | $\begin{aligned} & \text { y } \\ & \text { yin } \\ & \text { जू } \end{aligned}$ |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AA Total | 3 | 0 | 1 | 1 | 5 |
| ACAD Total | 6 | 0 | 1 | 4 | 11 |
| AURY Total | 1 | 0 | 0 | 0 | 1 |
| BBSC Total | 1 | 1 | 1 | 0 | 3 |
| BDSC Total | 5 | 1 | 1 | 1 | 8 |
| BEST Total | 4 | 0 | 2 | 0 | 6 |
| BLFN Total | 0 | 0 | 2 | 2 | 4 |
| BNY Total | 2 | 0 | 2 | 1 | 5 |
| BRRY Total | 3 | 2 | 2 | 0 | 7 |
| BSA Total | 1 | 0 | 0 | 0 | 1 |
| BSC Total | 5 | 3 | 1 | 5 | 14 |
| BTS Total | 3 | 0 | 0 | 1 | 4 |
| CATS Total | 5 | 4 | 2 | 2 | 13 |
| CHMP Total | 1 | 0 | 1 | 1 | 3 |
| CIA Total | 1 | 0 | 0 | 0 | 1 |
| COHO Total | 5 | 2 | 0 | 3 | 10 |
| CSSC Total | 2 | 0 | 0 | 0 | 2 |
| CWAC Total | 2 | 0 | 0 | 0 | 2 |
| DCST Total | 0 | 4 | 0 | 2 | 6 |
| DDST Total | 0 | 0 | 0 | 1 | 1 |
| DLTA Total | 3 | 0 | 1 | 0 | 4 |
| DPRC Total | 1 | 0 | 0 | 0 | 1 |
| DSC Total | 0 | 0 | 2 | 0 | 2 |
| DUND Total | 3 | 1 | 2 | 1 | 7 |
| ECST Total | 2 | 0 | 0 | 0 | 2 |
| EGSC Total | 3 | 1 | 0 | 0 | 4 |
| EST Total | 6 | 0 | 1 | 1 | 8 |
| FAST Total | 0 | 1 | 0 | 0 | 1 |
| FOX Total | 7 | 3 | 1 | 3 | 14 |
| GA Total | 4 | 0 | 2 | 1 | 7 |
| GILS Total | 0 | 0 | 0 | 1 | 1 |
| HEAT Total | 4 | 2 | 1 | 2 | 9 |
| HFSC Total | 2 | 5 | 3 | 0 | 10 |
| HOSC Total | 8 | 1 | 2 | 1 | 12 |
| HPAC Total | 1 | 0 | 0 | 1 | 2 |
| HSC Total | 1 | 0 | 0 | 1 | 2 |
| HWSA Total | 4 | 0 | 2 | 2 | 8 |
| JAXY Total | 1 | 0 | 0 | 0 | 1 |
| JETS Total | 2 | 3 | 0 | 0 | 5 |
| KNAC Total | 0 | 0 | 0 | 1 | 1 |
| LACS Total | 1 | 0 | 0 | 0 | 1 |
| LEAN Total | 5 | 1 | 0 | 0 | 6 |
| LFSC Total | 1 | 2 | 1 | 1 | 5 |
| LGSC Total | 1 | 0 | 0 | 0 | 1 |
| LHSC Total | 6 | 1 | 1 | 1 | 9 |
| LWSA Total | 8 | 0 | 3 | 3 | 14 |


| Club |  | $\frac{E}{\frac{E}{U}}$ | 毞 | $\stackrel{\text { ¢ }}{\sim}$ | $\stackrel{\text { T0 }}{\square}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| LYON Total | 5 | 6 | 3 | 1 | 15 |
| MAVS Total | 13 | 0 | 4 | 2 | 19 |
| MBLM Total | 2 | 0 | 0 | 0 | 2 |
| MMAC Total | 3 | 0 | 0 | 0 | 3 |
| MMSC Total | 5 | 2 | 3 | 3 | 13 |
| MSSC Total | 0 | 0 | 1 | 1 | 2 |
| MYST Total | 2 | 0 | 0 | 0 | 2 |
| NAC Total | 2 | 0 | 0 | 1 | 3 |
| NASA Total | 3 | 1 | 0 | 1 | 5 |
| NTSC Total | 11 | 2 | 1 | 5 | 19 |
| OCS Total | 2 | 0 | 0 | 0 | 2 |
| OFSA Total | 1 | 0 | 1 | 1 | 3 |
| PAC Total | 7 | 1 | 1 | 2 | 11 |
| PALA Total | 1 | 0 | 0 | 0 | 1 |
| PASS Total | 1 | 3 | 0 | 0 | 4 |
| PAWW Total | 6 | 0 | 1 | 4 | 11 |
| POSA Total | 4 | 1 | 1 | 3 | 9 |
| PPD Total | 6 | 5 | 3 | 3 | 17 |
| RASC Total | 3 | 1 | 2 | 0 | 6 |
| RED Total | 0 | 0 | 4 | 0 | 4 |
| RIOS Total | 0 | 0 | 0 | 2 | 2 |
| RKSA Total | 0 | 4 | 1 | 2 | 7 |
| RMSC Total | 1 | 0 | 0 | 0 | 1 |
| SBD Total | 1 | 0 | 0 | 0 | 1 |
| SCST Total | 13 | 1 | 6 | 5 | 25 |
| SCT Total | 1 | 0 | 5 | 2 | 8 |
| SPY Total | 1 | 0 | 0 | 0 | 1 |
| SSSC Total | 1 | 0 | 1 | 1 | 3 |
| SST Total | 3 | 1 | 0 | 1 | 5 |
| SUSA Total | 11 | 1 | 2 | 0 | 14 |
| TOPS Total | 2 | 1 | 1 | 0 | 4 |
| UN Total | 4 | 0 | 1 | 10 | 15 |
| WCS Total | 3 | 3 | 2 | 3 | 11 |
| WDST Total | 6 | 0 | 0 | 0 | 6 |
| WEST Total | 2 | 1 | 0 | 2 | 5 |
| WHTN Total | 3 | 1 | 2 | 1 | 7 |
| WILD Total | 0 | 0 | 1 | 0 | 1 |
| WSCS Total | 2 | 0 | 0 | 1 | 3 |
| WSO Total | 3 | 0 | 1 | 1 | 5 |
| WWAC Total | 4 | 1 | 1 | 0 | 6 |
| Y2K Total | 0 | 0 | 0 | 2 | 2 |
| YWFF Total | 3 | 0 | 2 | 2 | 7 |
| Grand Total | 265 | 74 | 89 | 106 | 534 |

## Appendix A－continued

Number of officials by club－sorted descending by total number of officials（as of 9／29／08）

| Club | $\sum_{i}^{\infty}$ | $\begin{aligned} & \text { E } \\ & \frac{E}{U} \end{aligned}$ |  | $\stackrel{\Xi}{\approx}$ | － |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SCST Total | 13 | 1 | 6 | 5 | 25 |
| MAVS Total | 13 | 0 | 4 | 2 | 19 |
| NTSC Total | 11 | 2 | 1 | 5 | 19 |
| PPD Total | 6 | 5 | 3 | 3 | 17 |
| LYON Total | 5 | 6 | 3 | 1 | 15 |
| UN Total | 4 | 0 | 1 | 10 | 15 |
| BSC Total | 5 | 3 | 1 | 5 | 14 |
| FOX Total | 7 | 3 | 1 | 3 | 14 |
| LWSA Total | 8 | 0 | 3 | 3 | 14 |
| SUSA Total | 11 | 1 | 2 | 0 | 14 |
| CATS Total | 5 | 4 | 2 | 2 | 13 |
| MMSC Total | 5 | 2 | 3 | 3 | 13 |
| HOSC Total | 8 | 1 | 2 | 1 | 12 |
| ACAD Total | 6 | 0 | 1 | 4 | 11 |
| PAC Total | 7 | 1 | 1 | 2 | 11 |
| PAWW Total | 6 | 0 | 1 | 4 | 11 |
| WCS Total | 3 | 3 | 2 | 3 | 11 |
| COHO Total | 5 | 2 | 0 | 3 | 10 |
| HFSC Total | 2 | 5 | 3 | 0 | 10 |
| HEAT Total | 4 | 2 | 1 | 2 | 9 |
| LHSC Total | 6 | 1 | 1 | 1 | 9 |
| POSA Total | 4 | 1 | 1 | 3 | 9 |
| BDSC Total | 5 | 1 | 1 | 1 | 8 |
| EST Total | 6 | 0 | 1 | 1 | 8 |
| HWSA Total | 4 | 0 | 2 | 2 | 8 |
| SCT Total | 1 | 0 | 5 | 2 | 8 |
| BRRY Total | 3 | 2 | 2 | 0 | 7 |
| DUND Total | 3 | 1 | 2 | 1 | 7 |
| GA Total | 4 | 0 | 2 | 1 | 7 |
| RKSA Total | 0 | 4 | 1 | 2 | 7 |
| WHTN Total | 3 | 1 | 2 | 1 | 7 |
| YWFF Total | 3 | 0 | 2 | 2 | 7 |
| BEST Total | 4 | 0 | 2 | 0 | 6 |
| DCST Total | 0 | 4 | 0 | 2 | 6 |
| LEAN Total | 5 | 1 | 0 | 0 | 6 |
| RASC Total | 3 | 1 | 2 | 0 | 6 |
| WDST Total | 6 | 0 | 0 | 0 | 6 |
| WWAC Total | 4 | 1 | 1 | 0 | 6 |
| AA Total | 3 | 0 | 1 | 1 | 5 |
| BNY Total | 2 | 0 | 2 | 1 | 5 |
| JETS Total | 2 | 3 | 0 | 0 | 5 |
| LFSC Total | 1 | 2 | 1 | 1 | 5 |
| NASA Total | 3 | 1 | 0 | 1 | 5 |
| SST Total | 3 | 1 | 0 | 1 | 5 |
| WEST Total | 2 | 1 | 0 | 2 | 5 |
| WSO Total | 3 | 0 | 1 | 1 | 5 |


| Club | 品 | 䛔 | 㐫 | ¢ | $\stackrel{\text { in }}{\square}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BLFN Total | 0 | 0 | 2 | 2 | 4 |
| BTS Total | 3 | 0 | 0 | 1 | 4 |
| DLTA Total | 3 | 0 | 1 | 0 | 4 |
| EGSC Total | 3 | 1 | 0 | 0 | 4 |
| PASS Total | 1 | 3 | 0 | 0 | 4 |
| RED Total | 0 | 0 | 4 | 0 | 4 |
| TOPS Total | 2 | 1 | 1 | 0 | 4 |
| BBSC Total | 1 | 1 | 1 | 0 | 3 |
| CHMP Total | 1 | 0 | 1 | 1 | 3 |
| MMAC Total | 3 | 0 | 0 | 0 | 3 |
| NAC Total | 2 | 0 | 0 | 1 | 3 |
| OFSA Total | 1 | 0 | 1 | 1 | 3 |
| SSSC Total | 1 | 0 | 1 | 1 | 3 |
| WSCS Total | 2 | 0 | 0 | 1 | 3 |
| CSSC Total | 2 | 0 | 0 | 0 | 2 |
| CWAC Total | 2 | 0 | 0 | 0 | 2 |
| DSC Total | 0 | 0 | 2 | 0 | 2 |
| ECST Total | 2 | 0 | 0 | 0 | 2 |
| HPAC Total | 1 | 0 | 0 | 1 | 2 |
| HSC Total | 1 | 0 | 0 | 1 | 2 |
| MBLM Total | 2 | 0 | 0 | 0 | 2 |
| MSSC Total | 0 | 0 | 1 | 1 | 2 |
| MYST Total | 2 | 0 | 0 | 0 | 2 |
| OCS Total | 2 | 0 | 0 | 0 | 2 |
| RIOS Total | 0 | 0 | 0 | 2 | 2 |
| Y2K Total | 0 | 0 | 0 | 2 | 2 |
| AURY Total | 1 | 0 | 0 | 0 | 1 |
| BSA Total | 1 | 0 | 0 | 0 | 1 |
| CIA Total | 1 | 0 | 0 | 0 | 1 |
| DDST Total | 0 | 0 | 0 | 1 | 1 |
| DPRC Total | 1 | 0 | 0 | 0 | 1 |
| FAST Total | 0 | 1 | 0 | 0 | 1 |
| GILS Total | 0 | 0 | 0 | 1 | 1 |
| JAXY Total | 1 | 0 | 0 | 0 | 1 |
| KNAC Total | 0 | 0 | 0 | 1 | 1 |
| LACS Total | 1 | 0 | 0 | 0 | 1 |
| LGSC Total | 1 | 0 | 0 | 0 | 1 |
| PALA Total | 1 | 0 | 0 | 0 | 1 |
| RMSC Total | 1 | 0 | 0 | 0 | 1 |
| SBD Total | 1 | 0 | 0 | 0 | 1 |
| SPY Total | 1 | 0 | 0 | 0 | 1 |
| WILD Total | 0 | 0 | 1 | 0 | 1 |
| Grand Total | 265 | 74 | 89 | 106 | 534 |

## Appendix A-continued

Clubs without officials - alpha sort

| CLSC | Chicago Latin Swim Club |
| :--- | :--- |
| CPD | Chicago Park District |
| ERSC | Des Plaines Eagle Rays Swim Club |
| DOCS | Dev. Org. Competitive Swimming |
| DUST | District Unified Swim Team |
| EMSC | East Moline Swim Club |
| ELY | Elgin YMCA Pelicans Swim Team |
| EXPR | Express Swim Team |
| FSC | FSC Titan Aquatics |
| GTAC | Glenview Titan Aquatic Club |
| HTSW | HealthTrack Hurricanes |
| IRVP | Irving Park Y Iguanas |
| JAC | Jacksonville Aquatics Club |
| KAST | Kankakee Area Swim Team |
| LATT | Lattof YMCA Neptunes |
| LU | Lewis University |
| MARL | Marlins II Swim Club |
| MAC | McGuire Aquatics |
| MCY | McHenry County YMCA Piranhas |
| MDWY | Midway Aquatics Club |
| NU | Northwestern University ST |
| OBS | Oak Brook Stars Swim Team |
| OLSA | Oak Lawn Swim Association |
| PARK | Park Ridge Swim Club II |
| RBSC | Riverside Brooffield Swim Club |
| RMA | Romeoville Morris Aquatics |
| SPD | Schaumburg Pk Dist Barracudas |
| UICA | UIC Aquatics |
| ULT | Ultimate Swimming, Inc |
|  |  |

## Vice Chair Program Operations Report Annual Meeting of the HOD - May 4, 2008

Meet Evaluation: Meet Operations Improvements identified from last year are still on going, but with Pete's assistance we have made huge strides which have assisted in better operated events. Key to these where:

- Improve communications with the host club prior to the event
- Walk thru of venue with Host club, Meet Referee, ISI and any other key personnel, well in advance of actual event

Still under development: (For Long Course Champs 2009)

- Hand Book from ISI to Host club outlining what the areas of responsibilities are, and what is expected of all parties.
- Development of survey for meet evaluation, similar to what USA swimming does for there events. Looking to further develop into on-line feedback format.

Officials: Officials Training for this season has started with clinics already being held, and turn out seems excellent. We will continue thru next year with the clinic format we have been using, with some minor tweaks as we move along. I have asked Rome and his committee to continue to focus on our clinics and see what more we can do to remove any and all hurdles that may be stopping people from becoming/staying an official.

Recertification has begun and with this year being a test requirement year (once every 2 years). We are also offering recertification clinics across the state which officials can attend instead of taking the recertification test.

Migration of Officials Database from Local to USA Swimming Officials Tracking System is still ongoing, with Kim, Rome and Pam all assisting in getting it to where it will meet our needs. We have had conversations with the National Officials Taskforce members regarding need improvements and these are planned for this year. Once these have been completed we should be able to complete the migration and make this our sole tracking, and certification database.

Computer: If you have been to the ISI Website you have noticed that it has undergone a complete overhaul. Much work was done by Pam, Jacob, and Peter to get this accomplished, and the results are excellent, with a site that is streamline and meets the needs of our members. If you have any suggestion or feedback please let us know.

Respectfully Submitted
Robert Welch
Vice Chair Program Operations

# Illinois Swimming Board of Directors <br> Sunday, October 12, 2008 <br> 10:00 am <br> O'Hare Marriott Hotel 

1. Roll Call, Reading, Correction and Adoption of minutes 10:00 am
2. Treasurer's Report10:05 am

- Approval of Financial statement: August

3. Executive Committee Report

- No meetings held

4. CONSENT AGENDA ..... 10:15 am
All items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item will be removed from the Consent Agenda and considered separately.
4.1. $\quad$ Staff Report
4.1.1. Executive director
Administrative director
4.2. Reports of officers
4.2.1. General Chair
4.2.1.1.
4.2.2. Administrative Vice-chair
4.2.3. $\quad$ Age Group Vice-chair
4.2.4. Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.6. Athlete Representative
4.2.7. Coach Representative
4.3. Reports of elected non-officers
4.3.1. Secretary
4.3.2. Membership Registration
4.3.3. Safety Coordinator
4.3.4. Officials Chair
4.3.5. Adapted (vacant)
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board
5. Advice and consent to appointments
Approval of nominating committee members
Club transfer approval
6. Strategic Planning ..... 11:00 am
7. New Business7.1. *USAS Reimbursement approval- closed session required
8. Upcoming Meeting Schedule
November: Wednesday, November, $12^{\text {th }}, 20088: 00$ pm, ISI OfficeDecember: ISI Holiday dinner Wednesday, December $17^{\text {th }}$
9. Adjournment ..... 12:00 noon

# Illinois Swimming Board of Directors <br> Sunday, October 12, 2008 <br> 10:00 AM <br> O'Hare Marriott Hotel 

## MINUTES

## 1. Roll Call, Reading, Correction and Adoption of minutes

Present: Jane Grosser, Bob Welch, Bill Welnhofer, Doug Lennox, Todd Capen, Mike Laurich, Alyssa Finn, Jennifer Ridge, Judy Busse, Michael Lawrence, Dave Krotiak, Peter Kozura, Pam Lowenthal Absent: Rome Yount,

## 2. Treasurer's Report

Doug Lennox presented the August financial report for approval.
MOTION: To approve the August 2008 Financial Statements as presented. PASSED.
3. Executive Committee Report

No meetings held
4. Consent Agenda
4.1 Reports of Officers

General Chair - no report
Administrative Vice-Chair - no report
Age Group Vice-Chair - written report submitted
Senior Vice-Chair - Report Pulled
Program Operations Vice Chair - written report submitted
Athlete Representative - no report
Coach Representative - no report
4.2 Reports of Elected Non-Officers

Secretary - no report
Membership Registration - no report
Safety Coordinator - no report
Officials Chair - written report submitted
4.3 Other Committee \& Coordinator Reports

Meet Sanctions - Pulled
4.4 Ex-Officio Members of the Board

MOTION: To approve the items included in the Consent Agenda. PASSED
4.5 Discussion of Pulled items

- Senior Report Dave Krotiak presented a written report with some revised language changes. Discussion followed the language changes. ??- "Entered and competing in events" What are the budget implications now that the dollar amounts are fixed? ??-"Post-high school" Phrase implies that only those athletes are restricted, everyone else would become instantly eligible. The HOD will receive time standards to approve.
MOTION: To table the Senior Report. PASSED
Return to Senior Report Dave Krotiak brought forward changes in the ISI Club Support Program which prompted much discussion..
MOTION: To move to a one-level reimbursement of $\$ 500$ for participation in the 2009 World Championship Trials. PASSED.
National level meets would be allowed as preparatory meets provided they were not the highest level meet the athlete competed in. Occasionally, the preparatory meet is after the highest level meet. ?? Is it the intent to consider a preparatory meet AFTER the higher standard meet? Yes, coaches and clubs have the option to decide which meets are in the best interest of the athlete to attend. ??
MOTION: To change the funding for the US OPEN at Federal Way reimbursement from $\$ 600$ to $\$ 500$. FAILED. Reimbursement will remain at $\$ 600$.
MOTION: To approve the Senior Report as presented. PASSED
- Meet Sanctions One meet has been dropped from the schedule due to NO entries. Discussion followed as to possible reasons for an open meet to receive no entries. Everything from many clubs
are behind in their organization to an unfortunate choice of a weekend meet were offered as possible reasons.
- Ex-Officio Jane Grosser asked Michael Lawrence a question regarding some legislation to be presented to the House. The language references a "Rules Committee" is affected as Illinois Swimming does not currently have a Rules Committee.


## 5. Advice and consent to appointments

- Approval of the nominating committee members. Jane Grosser has asked Bob Welch and Jennifer Ridge to serve as board representatives to the Nominating Committee. The remaining three members will be approved by the HOD.
MOTION: To approve the BOD Nominating Committee appointments. PASSED
- Club transfer approval. REND LAKE AQUATIC YMCA. Protocol requires that the club register their charter in Illinois prior to requesting a transfer to the Ozark LSC. This is a first-time registration for this YMCA program of approximately 45 swimmers.
MOTION: To release the RLAY Otters to the Ozark Swim Club. PASSED


## 6. Strategic Planning

- Bill Welhnofer shared that our athlete endowment fund has been affected by the recent financial calamity. Equity prices are down approximately $45 \%$. Our fund is $65 \%$ equity-based and $35 \%$ fixedincome and therefore, has bee affected dramatically by recent events. The fund may have "lost" $\$ 100,000$ to date and the future is still uncertain. Doug Lennox agreed with Bill Welnhofer that we are in this for the long haul and any adjustment in our fund distribution might put us in a position where we would not be able to take advantage of situations in the equity market that are forthcoming. The reality is that we might be looking at a couple-year recovery time. Welnhofer did comment that with the parameters that are in place regarding the use of this fund (requiring a $\$ 500,000$ balance before it can be used), it will be quite some time before we will be able to use this fund as we hoped and planned.
- Corporate fundraising and sponsorship opportunities will be very difficult and may have a negative influence on our 2009 budget. Peter Kozura has not heard negative responses from any of the potential sponsors to date. AthletiCo and The Swim Team Store will be returning. A couple other sponsors are still under consideration.
- Budget relief could come in the fact that we could be benefiting from the USA Swimming projection of a $7-9 \%$ increase in athlete registration. Our budget calls for our athlete registrations to remain flat.


## 7. New Business

- MOTION: To move to closed session to discuss financial matters. PASSED.
- MOTION: To return to open session. PASSED.
- MOTION: To approve all Convention expenses discussed in closed session. PASSED.

8. Upcoming Meeting Schedule

November: Wednesday, November 12, 2008, 8:00 PM, ISI Office or Call-in. December: ISI Holiday dinner - Wednesday, December $17^{\text {th }}$. Location - TBA
9. Adjournment - 12:07 PM

Respectfully Submitted,
Judy Busse, Secretary

# 2008 USAS Convention, Atlanta, GA Bob Welch Report 

Below is a brief synopsis of the meetings and/or workshops I attended at this years USAS Convention in Atlanta GA. I wanted to thank our members and Board of Directors for appointing me as one of our At-Large votes and allowing me to participate in this year's convention. One of the intangible benefits attendance at convention, I feel, is that it is one of the only times that the entire Board of Directors for Illinois Swimming is together and dedicated and focused on our sport. The convention is like a small incubator full of all the needed material (resources such as USA-S Staff, Committee Members and Chairs, along with published material) to help our LSC leadership continue to develop, and plan the many possibilities for the future of Illinois Swimming.

At the HOD meeting on Saturday both Jim Wood and Chuck Wielgus expressed there extreme pleasure at how well Olympic trials event was. One of the memorable quotes for me was from Jim Wood expressing what was what he thought was the best part
"The best part however might not have been all the world records, but the experience we gave 1,200 athletes who did not make the Olympic team and might never make one in the future. We gave all of those swimmers an opportunity to compete on a stage like no other and an experience they will remember for a lifetime."

Chuck outlined the five major priorities that we are adopting as the most important advancements for the next four-year window. Beside for the three we have had from many years Build, Promote, Achieve; we have added Improve LSC effectiveness and Support the USA Swimming Foundation. Copies of both Jim and Chuck's reports can be found on the USA Swimming web site.

USA Swimming's make A Splash Program: Kim O'Shea Program Manager for USA Swimming Make Splash, presented an overview of last years partnership and promotional opportunities of the USA Swimming Foundation's National child water safety program Make A Splash. The Program Managers from Metro Atlanta Boys \& Girls clubs did a panel discussion of all there experiences in creating and running the lessons program in there pilot program. Also covered where Future Major Programs, The Local Partner Program, and Promotional efforts.

Chuck explained that part of the plan is to have 500 Local Partners by the end of the quad ads part of the plan to Support the foundation. Any club with Learn To Swim program will want to look at the Make a splash program and the USA Swimming Foundations web site.

Rules \& Regulations Committee: The Rules \& Regs committee met to discuss proposed legislation (proposed changes and additions). They also discussed proposed changes to the LSC bylaws templates. Attendee in the audience have the chance to ask questions and provide comments on the proposed changes which the House of Delegates votes on at Saturdays HOD meeting

Officials Committee: The officials committee had presentations from those officials who represented USA Swimming at the Olympic Games in Beijing and there comments about the venue and competition and the experience that we believe is needed to host a meet like this. They also shared the results of the survey done by a task force formed to assess the current official's certification program. Article 105 Interpretations (Inclusion of Swimmers with Disabilities at USA Swimming Meets) was also presented.

# 2008 USAS Convention, Atlanta, GA Bob Welch Report 

LSC Development Committee: LSC Development hosted the LSC General Chairs Luncheon and ED Chuck Wielgus spoke about the soon to be introduce LEAP (LSC Evaluation \& Achievement Program) and the intent is to motivate LSCs through communication, education and recognition to strive for higher levels of effectiveness. The program will provide a roadmap to LSC effectiveness and success in four key areas: Business \& Organizational Capabilities; Volunteer Development; Club \& Coach Development; and Athlete Development. This item was further and fully discussed at Fridays LSC General Chairs Meeting.

Discussion was also hosted on how an anticipated membership bump following the Olympics will be affecting the LSC and the respective programming.

Governance Committee: Governance Committee meeting focused discussion on the two pieces of legislation that they have proposed and one item that was proposed by Wells Obrien regarding a possible coast saving idea to limit the Rules changes to every two years, which would offer savings in rule book printing and committee meeting costs.

Central Zone: Central Zone had a full agenda of topics from New Zone Director (non Coach) to a newly USA Swimming funded Senior Zone Champ. The Zone voted to establish this meet in 2010 and it is required to be on either the first or second week in August. Some new rules where presented and passed regarding the zone manual and they will be posted on the zone website as soon as possible.

Open Water Meet Directors \& Officials Seminar: Presentations by John Kinny who was an Open Water official at Beijing Olympics and what and how the organizers did an outstanding job. He also showed the Officials Training Video which showed the many facets of planning, physical prep, conduct, and wrap-up of an open water competition.

Greg Cross Ft Meyers Open Water Race Director spoke at length about the planning and conducting of an Open Water Competition. Key to an Open Water is that it should be a safe and fun environment with a level playing venue for the athletes so that they leave the event having a very good experience that is also enjoyable.

National Evaluators Training for Officials: Jim Sheehan outlines the start of a training program for Evaluators with the primary goal of develop consistency and provide a breadth of opportunities to train, educate, and mentor. . Key to this was that we remember the officials being evaluated are volunteers and doing this for the benefit of the swimmers. The evaluations process is a teaching and mentoring process and in not a simple 'grading process" The primary goal is to continually improve the knowledge, experience, and capabilities of our swimming officials.

# Illinois Swimming Board of Directors <br> Wednesday, November 12, 2008 <br> 8:00 pm <br> Illinois Swimming Office 

1. Roll Call, Reading, Correction and Adoption of minutes 8:00 pm
September/October
2. Treasurer's Report ..... 8:05 pm
2.1. August: year end review- audited
2.2. September
3. Executive Committee Report

- No meetings held

4. CONSENT AGENDA ..... 8:15 pm
All items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item willbe removed from the Consent Agenda and considered separately.
4.1. $\quad$ Staff Report
4.1.1. Executive director
Administrative director Holiday dinner
4.2. Reports of officers
4.2.1. General Chair
4.2.1.1.
4.2.2. Administrative Vice-chair
4.2.3. $\quad$ Age Group Vice-chair
4.2.4. $\quad$ Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.5.1. USAS reimbursement policy
4.2.5.2. Update on Rules and Regs taskforce
4.2.6. $\quad$ Athlete Representative
4.2.7. Coach Representative
4.3. Reports of elected non-officers
4.3.1. Secretary
4.3.2. Membership Registration
4.3.3. Safety Coordinator
4.3.4. Officials Chair
4.3.5. Adapted (vacant)
4.4. Other Committee \& Coordinator Reports
4.4.1. Meet Sanctions
4.5. Ex-Officio Members of the Board
5. Advice and consent to appointments
6. Strategic Planning ..... 9:00 pm
6.1. Championship meets
7. New Business
7.1. Swim Nation roll out
8. Upcoming Meeting ScheduleDecember: ISI Holiday dinner Wednesday, December 17 TBA
January: Wednesday, January $14^{\text {th }}, 8: 00 \mathrm{pm}$ via Conference call
9. Adjournment10:00 pm

# Illinois Swimming Board of Directors Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

Minutes<br>Members Present: Jane Grosser, Doug Lennox, Dave Krotiak, Rome Yount, Judy Busse, Bill Schalz, Pete Kozura, Pam Lowenthal.<br>Via Conference Call: Jennifer Ridge, Bob Welch,<br>Not Present: Bill Welnhofer, Mike Laurich, Todd Capen, Michael Lawrence, Alissa Finn, Amy Prestinerio

## 1. Roll Call, Reading, Correction and Adoption of minutes MOTION: To approve the minutes as presented. PASSED. <br> 2. Treasurer's Report <br> Doug Lennox presented the June/July financial statements for approval. <br> MOTION: To approve the June and July 1008 Financial Statements as presented. PASSED <br> 3. Executive Committee Report <br> Written report presented regarding events at the 2008 Zone Meet (Indianapolis) that initiated a National Board of Review petition. The committee decided that Illinois Swimming will not pursue and further action regarding the National Board of Review petition. <br> 4. CONSENT AGENDA <br> All items on the Consent Agenda will be enacted with one motion. If discussion is desired, that item will be removed from the Consent Agenda and considered separately.

### 4.1. Staff Reports

### 4.1.1. Executive director

Administrative director

### 4.2. Reports of officers

4.2.1. General Chair
4.2.1.1. USAS Convention - written schedule presented
4.2.2. Administrative Vice-chair
4.2.3. $\quad$ Age Group Vice-chair
4.2.4. Senior Vice-chair
4.2.5. Program Operations Vice-chair
4.2.6. $\quad$ Athlete Representative
4.2.7. Coach Representative

### 4.3. Reports of elected non-officers

4.3.1. $\quad$ Secretary - no report
4.3.2. Membership Registration - written report submitted
4.3.3. Safety Coordinator
4.3.4. Officials Chair

### 4.4. Other Committee \& Coordinator Reports

4.4.1. Meet Sanctions

### 4.5. Ex-Officio Members of the Board

Items pulled from the Consent Agenda for further discussion:

- Officials Report
- Executive Director's Report
- Age Group Report

MOTION: To approve the non-pulled written reports as presented. PASSED.
Discussion of Pulled Reports:

# Illinois Swimming Board of Directors Wednesday, September $17^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

- Officials Committee: Bill Schalz commented that the rental fees for UIC will be increasing significantly in the coming year. Rome Yount commented in his report that the facility at Age Group State Long Course meet at UIC was 1. missing outside lane lines for lanes one and eight. 2. In-water exchanges for the relays and protocol was not included in the meet packet. 3. Starting blocks were in need of regular shimming to establish a safe situation. 4. The number of relay swimmers behind the blocks was excessive and noted that additional crowd control may be necessary. Pete Kozura will follow-up with UIC on the issues mentioned.
MOTION: To approve the Officials report as presented. PASSED
- Short Course Meet Schedule:

MOTION: To approve the 2008-2009 Short Course Meet Schedule. PASSED.

## 5. Advice and consent to appointments

Jane Grosser recommended that Rome Yount be named the only Officials Chair and that Kathy Harris fill a vacancy that exists on the Officials Committee.
MOTION: To approve Rome Yount as the Officials' Chair. PASSED.
MOTION: To appoint Kathy Harris to a vacancy on the Officials Committee. PASSED.

## 6. Strategic Planning

USAS Convention issues/Strategic Plan update/assignments:

- Convention/Convention Schedule:

Jane Grosser distributed a convention schedule and transportation schedule and discussed the coverage of the various meetings. Illinois will plan two group meetings:

- A Dinner Meeting - Wednesday PM
- Breakfast Meeting - Friday AM
- Central Zone:

Bill Schalz, Central Zone Chair, previewed some of the topics to be discussed at the Central Zone meeting including a Mid-August Senior Zone Meet ( 15 \& Over swimmers, only) where athletes will be representing their club. The meet could have a qualifying standard (AAA times) with a cap (Summer Junior National times). The meet is intended to bridge athletes to the Junior Meet. Additionally, there will be legislative language presented pertaining to eligibility juries. The Central Zone Meeting will be on Friday.

- Elections:

Jane Grosser distributed copies of the BOD nominations for each office. Jane noted that Paul Sigfusson is from Illinois and is running for the Treasurer position.

- Legislation Package:

A rather lengthy legislation packet has been presented and Jane has encouraged all members to download and review the proposals.

## 7. New Business

- Jennifer Ridge prepared a National Board of Review protocol to be used by Illinois Swimming representatives. After discussion, Jennifer will forward a modified version of the protocol to board members for approval at a later meeting.
- A USA Swimming Diversity Committee member contacted Jane Grosser and suggested that Illinois Swimming include a Diversity Liaison within the administrative/leadership structure of Illinois Swimming. Diversity initiatives are included in our strategic plan and further discussion regarding the leadership structure will take place at a future meeting.
- LSC have been contacted by USA Swimming regarding the local preparations for the expected influx of swimmers into our programs to assure that adequate water time, competition opportunities and Championship meet opportunities exist.
- Todd Capen and Dave Krotiak gave the board a sneak peak at a proposal that will be coming to the HOD floor regarding a Championship Meet change proposal for future long course seasons.

MOTION: To move to Closed session to discuss personnel items. PASSED. .
MOTION: To return to Open Session PASSED.

# Illinois Swimming Board of Directors <br> Wednesday, September 17 ${ }^{\text {th }}, 2008$ <br> 8:00 pm <br> ISI Office/Conference call 

MOTION: To approve the personnel recommendations discussed in closed session. PASSED.
8. Upcoming Meeting Schedule

October: Sunday, October $12^{\text {th }}$ 10:00 am prior to the HOD Meeting (Marriott O'Hare)
November: Wednesday, November, $12^{\text {th }}, 2008$ 8:00 pm, ISI Office.
9. Adjournment

Meeting adjourned at 10:07 PM .

Respectfully Submitted,
Judy Busse
Secretary

# Illinois Swimming Board of Directors <br> Sunday, October 12, 2008 <br> 10:00 AM O'Hare Marriott Hotel 

## MINUTES

\author{

1. Roll Call, Reading, Correction and Adoption of minutes <br> Present: Jane Grosser, Bob Welsch, Bill Welnhofer, Doug Lennox, Todd Capen, Mike Laurich, Alyssa Finn, Jennifer Ridge, Judy Busse, Michael Lawrence, Dave Krotiak, Peter Kozura, Pam Lowenthal Absent: Rome Yount,
}
2. Treasurer's Report

Doug Lennox presented the August financial report for approval.
MOTION: To approve the August 2008 Financial Statements as presented. PASSED.
3. Executive Committee Report

No meetings held
4. Consent Agenda
4.1 Reports of Officers

General Chair - no report
Administrative Vice-Chair - no report
Age Group Vice-Chair - written report submitted
Senior Vice-Chair - Report Pulled
Program Operations Vice Chair - written report submitted
Athlete Representative - no report
Coach Representative - no report
4.2 Reports of Elected Non-Officers

Secretary - no report
Membership Registration - no report
Safety Coordinator - no report
Officials Chair - written report submitted
4.3 Other Committee \& Coordinator Reports

Meet Sanctions - Pulled
4.4 Ex-Officio Members of the Board

MOTION: To approve the items included in the Consent Agenda. PASSED
4.5 Discussion of Pulled items

- Senior Report Dave Krotiak presented a written report with some revised language changes. Discussion followed the language changes. ??- "Entered and competing in events" What are the budget implications now that the dollar amounts are fixed? ??-"Post-high school" Phrase implies that only those athletes are restricted, everyone else would become instantly eligible. The HOD will receive time standards to approve.


## MOTION: To table the Senior Report. PASSED

Return to Senior Report Dave Krotiak brought forward changes in the ISI Club Support Program which prompted much discussion..
MOTION: To move to a one-level reimbursement of $\$ 500$ for participation in the 2009 World Championship Trials. PASSED.
National level meets would be allowed as preparatory meets provided they were not the highest level meet the athlete competed in. Occasionally, the preparatory meet is after the highest level meet. ?? Is it the intent to consider a preparatory meet AFTER the higher standard meet? Yes, coaches and clubs have the option to decide which meets are in the best interest of the athlete to attend. ?? What percentage of expenses should ISI reimburse athletes? Does Illinois Swimming want to reimburse athletes for more than $50 \%$ of the costs of parfticipation.
MOTION: To change the funding for the US OPEN at Federal Way reimbursement from $\mathbf{\$ 6 0 0}$ to $\$ \mathbf{5 0 0}$. FAILED. Reimbursement will remain at $\$ 600$.
MOTION: To approve the Senior Report as presented. PASSED

- Meet Sanctions One meet has been dropped from the schedule due to NO entries. Discussion followed as to possible reasons for an open meet to receive no entries. Everything from many clubs are behind in their organization to an unfortunate choice of a weekend meet were offered as possible reasons.
- Ex-Officio Jane Grosser asked Michael Lawrence a question regarding some legislation to be presented to the House. The language references a "Rules Committee" is affected as Illinois Swimming does not currently have a Rules Committee.


## 5. Advice and consent to appointments

- Approval of the nominating committee members. Jane Grosser has asked Bob Welch and Jennifer Ridge to serve as board representatives to the Nominating Committee. The remaining three members will be approved by the HOD.
MOTION: To approve the BOD Nominating Committee appointments. PASSED
- Club transfer approval. REND LAKE AQUATIC YMCA. Protocol requires that the club register their charter in Illinois prior to requesting a transfer to the Ozark LSC. This is a first-time registration for this YMCA program of approximately 45 swimmers.
MOTION: To release the RLAY Otters to the Ozark Swim Club. PASSED

6. Strategic Planning

- Bill Welhnofer shared that our athlete endowment fund has been affected by the recent financial calamity. Equity prices are down approximately $45 \%$. Our fund is $65 \%$ equity-based and $35 \%$ fixedincome and therefore, has bee affected dramatically by recent events. The fund may have "lost" $\$ 100,000$ to date and the future is still uncertain. Doug Lennox agreed with Bill Welnhofer that we are in this for the long haul and any adjustment in our fund distribution might put us in a position where we would not be able to take advantage of situations in the equity market that are forthcoming. The reality is that we might be looking at a couple-year recovery time. Welnhofer did comment that with the parameters that are in place regarding the use of this fund (requiring a $\$ 500,000$ balance before it can be used), it will be quite some time before we will be able to use this fund as we hoped and planned.
- Corporate fundraising and sponsorship opportunities will be very difficult and may have a negative influence on our 2009 budget. Peter Kozura has not heard negative responses from any of the potential sponsors to date. AthletiCo and The Swim Team Store will be returning. A couple other sponsors are still under consideration.
- Budget relief could come in the fact that we could be benefiting from the USA Swimming projection of a 7-9\% increase in athlete registration. Our budget calls for our athlete registrations to remain flat.


## 7. New Business

- MOTION: To move to closed session to discuss financial matters. PASSED.
- MOTION: To return to open session. PASSED.
- MOTION: To approve all Convention expenses discussed in closed session. PASSED.

8. Upcoming Meeting Schedule

November: Wednesday, November 12, 2008, 8:00 PM, ISI Office or Call-in. December: ISI Holiday dinner - Wednesday, December $17^{\text {th }}$. Location - TBA

## 9. Adjournment - 12:07 PM

Respectfully Submitted,
Judy Busse,
Secretary

## MINUTES

\author{

1. Roll Call, Reading, Correction and Adoption of minutes <br> Present: Jane Grosser, Rome Yount, Bob Welch, Bill Welnhofer, Doug Lennox, Dave Krotiak, Judy Busse, Jennifer Ridge, Michael Lawrence, Peter Kozura, Pam Lowenthal <br> Absent: Todd Capen, Mike Laurich, Bill Schalz, Alyssa Finn, Sean Mulroy, <br> MOTION: To approve the September minutes as presented. <br> MOTION: To approve the October minutes as presented.
}
2. Treasurer's Report

- August: year end review audit
- September Financial

MOTION: To approve the September 2009 Financial Statement as presented.
3. Executive Committee Report

- No Meetings held

4. Consent Agenda
4.1 Staff Report

Executive Director - written report submitted

- Administrative Director
- Holiday Dinner
4.2 Reports of Officers

Administrative Vice-Chair - no report
Age Group Vice-Chair - no report
Senior Vice-Chair - no report
Program Operations Vice Chair - Written Report Submitted

- USAS reimbursement policy
- Update on Rules and Regulations taskforce - Pulled

Athlete Representative - no report
Coach Representative - no report
4.3 Reports of Elected Non-Officers

Secretary - no report
Membership Registration - written report submitted.
Safety Coordinator - no report
Officials Chair - Written Report Submitted
Adapted
4.4 Other Committee \& Coordinator Reports - no reports
4.5 Ex-Officio members of the Board - no reports

## MOTION: To approve the Consent Agenda PASSED

## Discussion of Pulled items

Rules Taskforce Chair - Michael Lawrence had some questions regarding the report and the timeline. Discussion regarding the preparation of an Illinois Rules/Regulations book and that USA Swimming Rules/Regulation changes are automatically dropped into the Illinois book without BOD or HOD approval. Bob Welch indicated that with some additional time, the task force would be able to bring a more complete project to the BOD.
Safety - Michael Lawrence asked a question of Jennifer Ridge regarding a major claim coming out of Illinois that had been mentioned at a USA Swimming board meeting. Michael asked if details are provided in the accident report that Illinois could use for follow-up action or recommendations.

## 5. Advice and Consent Appointments

None
6. Strategic Planning

## - Championship Meets

Peter Kozura - In general, a small number of teams in the LSC submit bids for hosting Championship Meets. Many clubs feel that a bid from their team would not be given serious consideration. Kozura recommended that a Championship Meet Task Force be established to pursue and solicit additional and potential hosts and also, then, serve as the selection committee. Discussion followed regarding the current bid process and the responsibilities and duties of a potential task force.

- Bill Welhnofer - Is another layer of bureaucracy necessary to get what we are looking for?
- Michael Lawrence - 3 points are generally used in assessing a bid - Facility, Host and Enhancements. Ultimately, it is the HOD who awards the meets, not a committee.
- Rome Yount asked if the financial information, completed sample bids and additional information is made available so that other teams might learn the process.
- Some of the 2008 meet hosts have yet to submit their financial reports with ISI. Peter Kozura and Jane Grosser will follow-up with those clubs ASAP.
- Recommendations could be submitted for potential bidders to encourage teams to enter the process.
- Jane Grosser - How much active recruiting is done at the Age Group and Senior level to get bids prior to the deadline?
- Recommendation - To allow in-person bid presentations to the committees as opposed to a paper bid.
- In summary, it appears that there is a problem with transparency and a number of suggestions have come forward and that we need to continue to address this issue.


## 7. New Business

- Swim Nation Roll out

USA Swimming Foundataion - $\$ 30$ membership February 142009 . Tied into Make a Splash. The target audience would be anyone interested in swimming: fans, former swimmers, etc.

- Open Water-Peter Kozura and Dave Krotiak reported that the Kenosha Swim Club has approached ISI to co-host an open water event - the "Battle of the Border" at a financial obligation of approximately $\$ 1500$ and cost of awards to Illinois swimmers (\$200). Both Age Group and Senior committees could be involved. Potential date is June 27, 2009. Jane Grosser asked for a formal proposal to be presented at the January meeting.


## 8. Upcoming Meeting Schedule

December: ISI Holiday Dinner Wednesday, December $17^{\text {th }}$ - Location - Heaven on Seven at 7 PM. Please RSVP to the office - spouses are invited.
January: Wednesday, January $14^{\text {th }}, ~ 8: 00$ PM via Conference Call Spring HOD and Swimposium: May 2, 2008 in Bloomington

## 9. Adjournment - 10:10 PM

Respectfully Submitted,
Judy Busse
Secretary

## Vice Chair Program Operations Report BOD Meeting November 8, 2008

## Championship Meets

Working with Peter \& Rome on Championship Meet Packets (See Pete's Report) and getting USA S Officials Qualifying Meet Status for both Age \& Senior Short Course Champs.

Officials Committee working on Championship Meet Referee Selections and will have recommendations by December.

## Computer

Website Usage continues to increase and at times we are exceeding our bandwidth allotment from our provider. Below show total Request number times a request was made vs. Pages which is more accurate to number of users.


## Meet Sponsorship

Please see notes under Peters Report.

Vice Chair Program Operations Report BOD Meeting November 8, 2008

## Officials

We have completed Fall Round of Clinics and had a great turnout, more details are covered in Rome's report, but I wanted to also thank our Office staff for all they have done to help these be as successful as they where. Rome and his committee have worked tirelessly on these, especially Steve Mitchell who assumed the roll of organizer for this round of clinics.

## Program Development

Nothing to Report

## Safety

See Separate report from Safety Chair

## Time Standards

Age \& Senior Time Standards for all 2008-09 Championship Meets are posted on the website along with a downloadable .std file.

## Awards Banquet

Banquette was a success and covered in more detail in others reports. Thanks to Pam, and all who helped her create such a wonderful evening. The athletes I spoke with thought it was "cool" and all the Olympic athletes at the event made it very special.


To: Board of Directors
Fr: Pete Kozura
Re: Executive Director Report (November Meeting)
Sponsorships - "Official" and Title Sponsorship procurement continues. Since last meeting the following companies have been solicited as either new or follow-ups: AthletiCo (renewal proposal submitted for their review); Hilton/Marriott (follow up meetings will be held early Dec); Campbell Soup Co; Leap Wireless; AMC Theatres; State Farm Ins; Allstate (follow up conversation-they are cutting back local/regional sponsorships, focusing on national events); Midas Int; Brittanica and Hasty Awards.

Administrative - Short Course Championship Meet Agreements due Dec 1. Working on meet packets for Senior, Age Group and Regionals - target date for posting: Dec 5.

Coaches Education Grant Program - information email blasted to clubs and is now posted on website.

USA Swimming - Randy Julian was in Chicago area. Among his visits: Senior Committee meeting and Officials Clinic at New Trier. In addition he visited with a number of clubs.
"Make a Splash" - Ongoing involvement via conference calls. John Cruzat and Wanda Butts were in the Chicago area Oct 24, 25 and 26 visiting Park District locations and churches extolling learn to swim programs. Next steps involve getting public schools with facilities to maintain longer weekday hours and open on Saturdays for learn to swim programs. World Sport will feature a particular sport on a monthly basis and will highlight Chicago athletes. Any Illinois Swimming athletes that might be of note for either their community involvement, scholastic achievement, etc please forward so that we can submit for consideration. Major hurdle is a funding partner, as such, for some of the major corporations I have "packaged" Illinois Swimming sponsorship along with grant for "Make a Splash" Chicago.

Banquet recap - financial summaries were sent out previously. Great positive response and feedback.

Officials Clinics - Fall schedule concluded with New Trier Clinic and Champaign County YMCA. Will defer to Rome for additional details. Meeting with Steve Mitchell to iron out some procedural details for future.

Board Holiday Dinner - Wed., Dec. 17 at 7:00 PM at Heaven on Seven, 224 S. Main Street, Naperville, (630) 717-0777. Spouses welcome, please RSVP by Dec. 12.


To: Board of Directors
From: Rome Yount, Officials Committee Chair
Re: Report for BOD meeting 11/12/2008
(1) The Officials' Committee (OC) recommends the scholarships for Jayne Spittler, Randy Clark, and Fred Pigott. Bob Van Oost pulled his request as he is unable to make the champ meet. Scholarship checks should be issued to the in the amounts $\$ 300$. Jayne's scholarship is from the summer. These scholarships were approved at the last BOD meeting.
a. Lisa Olack has submitted a scholarship request for Short Course Nationals. The OC recommends approval for her scholarship request. This request requires BOD approval. Note: Approval for these scholarships will result in disbursements of $\$ 1,200-300$ of which is from the summer. Checks are requested to be sent to the participants November 25 with the exception of the check for Jayne Spittler which should be mailed as soon as the check can be issued.
(2) The list of recommended officials for regional and champ meet referees and champ meet lead positions will be updated at the next OC meeting (11/18). The updated list will be shared at the December BOD meeting. Plans are to have the officials for the champ meets identified prior to the end of the year.
(3) We will be doing what needs to be done to have Senior and Age Group Champs established as 'Officials Qualifying Meets'.
(4) The fall training clinics have been completed successfully. A glitch occurred at one of the sites regarding pool time with swimmers for officials to train with. Updates to the 'Letter of Understanding' are underway to avoid a repeat. Thanks to the following clinicians who made the training sessions a reality (others were available but not required):

| AJ Querciagrossa | Cyndi Alexander | Mike Kreda |
| :--- | :--- | :--- |
| Bob Welch | Elaine Gilbert |  |
| Cathy Harris | John Schulte |  |

(5) Changes have been made to the way trainees may make calls during the training sessions and how training sessions count. Those changes are:
a. Trainees may make calls beginning with their second training session. An exception to the minimum standards as documented on the USA-S website has been received from the National Officials Chair, Jim Sheehan.
i. The trainee will still be under direct supervision of a trained official who will also act as chief judge with overlapping jurisdiction with the trainee. This is not intended to over-officiate the swimmer but to ensure all swimmers are fairly observed while providing a better training situation for our trainees.
b. All training sessions will count towards the annual certification requirement. In the past, training sessions did not count towards the annual worked session requirement.
(6) Emails to officials may now be done much more easily. We are utilizing the ISI email account which does not have the spam limitations of 50/100 emails per hour in conjunction with MS Office 2007/03 capability of doing an email mail merge.

## Rules Taskforce Chair Report BOD- November 8, 2008

## Status

First conference call was held, and plan of attack was discussed and developed. Meetings are planned on a biweekly schedule. Our objective and time is show below.

## Our task force purpose:

To incorporate USA Swimming's part six into the current ISI rules and regulations and to update/correct all other parts of the ISI by-laws for approval at the Spring HOD meeting May 3, 2008.

## Timeline benchmarks:

Nov 6, 2008 1st Conference Call (Kick Off)
Nov 22, 2008 Preliminary Draft Completion of Sections Assignments
Feb 2009 Final Preliminary Draft Revision for Select Membership Review/Revisions at Short Course ISI Champs

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## Vice Chair Program Operations Report BOD Meeting November 8, 2008

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Nothing to Report

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May 12, 2009 Publish 2009 ISI Rules \& Regs

This report summarizes my activities and involvement in USA Swimming. I am happy to answer questions regarding anything in this report; please contact me at pegasus523@comcast.net or 8472203940.

## Board of Directors

- The Board of Directors will meet in New York on 16 November 2008.
- A Doping Control Task Force work is on-going.
- The Board will meet 23-25 January 2009 (Colorado Springs), 24-26 April 2009 (Colorado Springs), 9 August 2009 (Executive Committee; Federal Way, WA), 15 September 2009 (Chicago), November 2009 (Los Angeles).


## International Relations Committee

- A new International Relations Committee will be confirmed at the upcoming Board meeting.
- Proposals for FINA rule changes have been submitted.


## Olympic International Operations Committee/Steering Committee

- The Steering Committee met via conference call in October.
- A Selection Review sub-committee has reviewed and approved selection process for 2009 World Championship team.


## 2009-20112 National Team Events

- Olympic Games
- World Championships-
- Pan Pacific Championships
- World University Games
- Pan American Games
- Jr. Team competitions
- FINA World Youth Champs
- IOC Youth Olympics


## Open Water Competitions

- World Championships
- Pan Pacific Championships
- Pan American Games

2012: London
2009: Rome
2011: Shanghai
2010: Irvine
half team in 2009 Serbia
full team in 2011 China
2011 Mexico
Guam- January 2009
Vancouver- May 2009
Jr. Pan Pacific Champs (tentative) 2011
Half team in 2010 and 2012
8 athletes 2010: Singapore

2009: Rome
2010: Canada
2011: China
2012: TBD
2010: Irvine
2011: Mexico

