

**West Chicago Sharks
Board of Directors Meeting
Monday, September 14th, 2015**

Meeting called to order at 7:03 by Kim Rockwood

Note taker: Laura Trnka

Attendees: Kim Rockwood, Dan Johnson, Dave Todd, Laura Trnka, Dennis Dybowski, Bridget Fors, Kathy Koester, Carol Cook, Allan Newendyke, and Amy Ebert

Kim motioned to approve the August minutes, and Dave seconded. The minutes were approved.

Coaches (DJ)

- Conditioning Camp numbers were a little low but were not out of line with previous sessions. The Senior Camps were high.
- During Christmas break, we will revamp the official's room. Kate Glod and Cindy Allworth are researching options.

Registration (Dennis)

- Our final numbers for the Spring/Summer season were 140 swimmers, with \$16,298 in receivables. In 2014, our numbers were 176 swimmers and \$20,154 in receivables.
- For Conditioning Camp, we had 67 swimmers and \$4,512 in revenue, while 2014's camp had 81 swimmers and \$6,595 in receivables.
- Most families with overdue balances are now caught up.

Financials (Allan)

- Cash position: As of August 31st, we have \$59,129.12 in our checking and money market accounts. This is down \$3,801.14 compared to 2014.
- August activity: For the month of August, total income was \$29,107.29, driven primarily by \$23,605.75 in membership dues and entry fees. Total expenses for the month were \$11,201.75, the majority of which was contract payments for the coaches. Net income for the month was \$17,907.71.

Ways and Means (Kim)

- Our August Manna order was \$2,205.
- Our Manna account was one of several in the area that had been hacked, and fraudulent orders submitted. We are not liable for these orders. Because of this, Manna will no longer be offering the eScrip program (electronic gift cards).

Meet Director Report (Bridget):

- All Fall and Winter meets are on our calendars, and should be on website.

Planning & Scheduling (Dave):

- Conditioning camp flyers were distributed in Districts 303 and 304. Fall season flyers will be included shortly.
- Parent liaisons have been identified for each group, as follows:
 - Seniors – Kathy Draughon, Sheri Lendy
 - Juniors – Bridget Fors
 - 8&Under, 9/10's – Pauline Smith, possibly Janice Clark
 - Gold and Silver – still open, but may be combined with 8&unders and 9/10's
- The parent manual has been updated.
- ISI house of delegates increased fees. This will require changes in meet packets and on meet software. Relay fees may be going up as well, but this may be only for state and regional meets. We need to confirm when fees will go into effect.

New Business (All):

- Scoreboard:
 - Kim provided an update of a meeting she had with Kathy Fitch regarding the fundraising for a new scoreboard system. Kathy is planning a 12 month campaign, including GoFundMe and Constant Contact campaigns, featuring biographies of past swimmers, gifts for different donation levels, and corporate sponsors.
 - Carol reviewed 60th anniversary commemorative t-shirts.
 - DJ had a phone conversation with Daktronix. They are quoting a budget of \$75,000. Their system will include pictures, graphics, and small video clips. DJ will also be meeting with Colorado Timing later in the week to get their quote. If we use Colorado, we would need a new timing system as well. (We already use Colorado for timing pads.)
 - Amy suggested monthly restaurant fundraisers. She also suggested including stories in local papers.

New Business (All):

- We will need to recruit a new VP of Ways and Means to replace Kathy.
- Flyers for all school districts should be going out shortly.
- The sizing kit for team suits has been ordered.

DJ moved to adjourn the meeting, and Dave seconded. The meeting was adjourned at 7:59.