

	Sep-Nov	Dec-Feb	Mar-May	Jun-Aug	Total	Previous	Difference
Income							
Investment Income							
Checking/Savings	\$ 480	\$ 480	\$ 450	\$ 450	\$ 1,860	\$ 1,860	\$ -
Total Investment Income	\$ 480	\$ 480	\$ 450	\$ 450	\$ 1,860	\$ 1,860	\$ -
Meet Income							
Medals/Bag Tags	\$ -	\$ (1,600)	\$ -	\$ (1,600)	\$ (3,200)	\$ (3,200)	\$ -
Fines/Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Officials Shirts	\$ (2,500)	\$ -	\$ (3,000)	\$ -	\$ (5,500)	\$ (5,500)	\$ -
Sanction Fees	\$ 1,600	\$ 1,700	\$ 1,500	\$ 1,800	\$ 6,600	\$ 6,600	\$ -
Splash Fees	\$ 17,275	\$ 32,025	\$ 7,995	\$ 31,985	\$ 89,280	\$ 56,000	\$ 33,280
Total Meet Income	\$ 16,375	\$ 32,125	\$ 6,495	\$ 32,185	\$ 87,180	\$ 53,900	\$ 33,280
Registration							
Club	\$ 450	\$ 450	\$ 70	\$ -	\$ 970	\$ 970	\$ -
Individual	\$ 1,200	\$ 1,800	\$ 400	\$ 300	\$ 3,700	\$ 3,700	\$ -
Seasonal	\$ 200	\$ -	\$ 2,500	\$ 4,000	\$ 6,700	\$ 6,700	\$ -
Swimmer	\$ 22,000	\$ 12,000	\$ 1,500	\$ 500	\$ 36,000	\$ 36,000	\$ -
Transfers	\$ 50	\$ 50	\$ 50	\$ 50	\$ 200	\$ 200	\$ -
Total Registrations	\$ 23,900	\$ 14,300	\$ 4,520	\$ 5,000	\$ 47,720	\$ 47,720	\$ -
USA Swimming Grant	\$ 1,400	\$ -	\$ 1,200	\$ -	\$ 2,600	\$ 4,000	\$ (1,400)
Total Income	\$ 42,155	\$ 46,905	\$ 12,665	\$ 37,635	\$ 139,360	\$ 107,480	\$ 31,880
Gross Profit	\$ 42,155	\$ 46,905	\$ 12,665	\$ 37,635	\$ 139,360	\$ 107,480	\$ 31,880

Expense

Administrative					
Employee Expense					
Payroll Expenses	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 48,000
Payroll Software	\$ 450	\$ -	\$ -	\$ -	\$ 450
Workers Compensation Ins.	\$ -	\$ 480	\$ -	\$ -	\$ 480
Total Employee Expense	\$ 12,450	\$ 12,480	\$ 12,000	\$ 12,000	\$ 48,930
ISI Office Expense					
Computer Hardware/equipment	\$ 225	\$ 225	\$ 225	\$ 225	\$ 900
Computer software	\$ 120	\$ -	\$ 120	\$ -	\$ 240
Postage	\$ -	\$ -	\$ -	\$ -	\$ -
Supplies	\$ 200	\$ 200	\$ 200	\$ 200	\$ 800
Telephone/Internet	\$ 600	\$ 600	\$ 600	\$ 600	\$ 2,400
Travel	\$ 2,500	\$ 1,000	\$ 1,000	\$ 1,000	\$ 5,500
Total ISI Office Expense	\$ 3,645	\$ 2,025	\$ 2,145	\$ 2,025	\$ 9,840
Other Administrative Expense					
BOD/HOD meetings	\$ 1,200	\$ -	\$ 1,200	\$ -	\$ 2,400
Central Zones dues	\$ 100	\$ -	\$ -	\$ -	\$ 100
ISCA Fees	\$ 30	\$ 30	\$ 30	\$ 30	\$ 120
Postage	\$ 85	\$ 85	\$ 85	\$ 85	\$ 340
Prof. Services	\$ -	\$ 350	\$ -	\$ -	\$ 350
USA-S Dues, Bank Services & Website	\$ 600	\$ -	\$ -	\$ -	\$ 600
Seminars/Workshops	\$ 100	\$ 100	\$ 100	\$ 100	\$ 400
Total Other Administrative Expense	\$ 2,115	\$ 565	\$ 1,415	\$ 215	\$ 4,310
Total Administrative	\$ 18,210	\$ 15,070	\$ 15,560	\$ 14,240	\$ 63,080
Annual Iowa Awards Banquet	\$ -	\$ 4,000	\$ 2,000	\$ -	\$ 6,000
Convention and Workshops					
National Convention	\$ 8,000	\$ -	\$ -	\$ -	\$ 8,000
Officials Workshops	\$ -	\$ -	\$ -	\$ -	\$ -
Other Workshops	\$ 500	\$ 500	\$ 1,500	\$ 500	\$ 3,000
Total Convention and Workshops	\$ 8,500	\$ 500	\$ 1,500	\$ 500	\$ 11,000
Meet Expenses					
All Stars					
Age Group chair/admin	\$ -	\$ 7,500	\$ -	\$ -	\$ 7,500
Total All Stars	\$ -	\$ 7,500	\$ -	\$ -	\$ 7,500
Athlete travel Reimbursement	\$ 15,000	\$ -	\$ 10,000	\$ -	\$ 25,000
Zone Diversity Meet	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000
Zones Age Group					
Zones Age Group chair/admin	\$ -	\$ -	\$ -	\$ 10,000	\$ 10,000
Total Zones Age Group	\$ -	\$ -	\$ -	\$ 10,000	\$ 10,000
LSC Championship Reimbursement	\$ -	\$ 12,000	\$ -	\$ 11,000	\$ 23,000
Zones Open Water	\$ -	\$ -	\$ -	\$ 2,600	\$ 2,600
Total Meet Expenses	\$ 15,000	\$ 19,500	\$ 10,000	\$ 26,600	\$ 71,100
Officials Expenses					
Certification Fees	\$ (100)	\$ (100)	\$ (100)	\$ (100)	\$ (400)
Clinics, Evaluators and Supplies	\$ -	\$ 1,300	\$ -	\$ 1,300	\$ 2,600
Travel	\$ 500	\$ 1,000	\$ -	\$ 500	\$ 2,000
Total Officials Expenses	\$ 400	\$ 2,200	\$ (100)	\$ 1,700	\$ 4,200
Professional Development	\$ 1,000	\$ -	\$ 1,000	\$ -	\$ 2,000
ISI Grants	\$ -	\$ -	\$ -	\$ -	\$ -
Safe Sport	\$ -	\$ 1,500	\$ 500	\$ -	\$ 2,000
Swimmer Development					
Swimmer Leadership Development	\$ 2,500	\$ -	\$ -	\$ -	\$ 2,500
A+ Swimmer Development	\$ -	\$ -	\$ 2,500	\$ -	\$ 2,500
Q- Swimmer Development	\$ -	\$ -	\$ 2,500	\$ -	\$ 2,500
Sectional Swimmer Clinic	\$ -	\$ -	\$ -	\$ -	\$ -
Total Swimmer Development	\$ 2,500	\$ -	\$ 5,000	\$ -	\$ 7,500
Total Expenses	\$ 45,610	\$ 42,770	\$ 35,460	\$ 43,040	\$ 166,880
Total Income	\$ (3,455)	\$ 4,135	\$ (22,795)	\$ (5,405)	\$ (27,520)

\$ 48,000	\$ -
\$ 450	\$ -
\$ 320	\$ 160
\$ 48,770	\$ 160
\$ 900	\$ -
\$ 240	\$ -
\$ 300	\$ (300)
\$ 800	\$ -
\$ 2,400	\$ -
\$ 1,200	\$ 4,300
\$ 5,840	\$ 4,000
\$ 2,400	\$ -
\$ 100	\$ -
\$ 120	\$ -
\$ 80	\$ 260
\$ 350	\$ -
\$ -	\$ 600
\$ 400	\$ -
\$ 3,450	\$ 860
\$ 58,060	\$ 5,020
\$ 4,000	\$ 2,000
\$ 8,000	\$ -
\$ 1,000	\$ (1,000)
\$ 3,000	\$ -
\$ 12,000	\$ (1,000)
\$ 7,500	\$ -
\$ 7,500	\$ -
\$ 25,000	\$ -
\$ 2,500	\$ 500
\$ 10,000	\$ -
\$ 10,000	\$ -
\$ -	\$ 23,000
\$ 1,500	\$ 1,100
\$ 46,500	\$ 24,600
\$ (400)	\$ -
\$ 200	\$ 2,400
\$ 3,000	\$ (1,000)
\$ 2,800	\$ 1,400
\$ 5,000	\$ (3,000)
\$ 1,000	\$ 1,000
\$ 2,500	\$ -
\$ 2,500	\$ -
\$ 2,500	\$ -
\$ -	\$ -
\$ 7,500	\$ -
\$ 136,860	\$ 30,020
\$ (29,380)	\$ 1,860

	2016	2017	2018	2019	\$	2,020	Total
Income							
Investment Income							
Checking/Savings	\$ 1,660	\$ 1,860	\$ 1,767	\$ 1,679	\$ 1,595	\$ 6,900	
Total Investment Income	\$ 1,660	\$ 1,860	\$ 1,767	\$ 1,679	\$ 1,595	\$ 6,900	
Meet Income							
Medals/Bag Tags	\$ (3,200)	\$ (3,200)	\$ (3,200)	\$ (3,200)	\$ (3,200)	\$ (12,800)	
Fines/Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Officials Shirts	\$ (6,500)	\$ (5,500)	\$ (5,500)	\$ (5,500)	\$ (6,600)	\$ (23,100)	
Sanction Fees	\$ 5,025	\$ 6,600	\$ 6,600	\$ 6,600	\$ 6,798	\$ 26,598	
Splash Fees	\$ 53,556	\$ 89,280	\$ 91,958	\$ 94,717	\$ 97,559	\$ 373,514	
Total Meet Income	\$ 48,881	\$ 87,180	\$ 89,858	\$ 92,617	\$ 94,557	\$ 364,212	
Registration							
Club	\$ 910	\$ 970	\$ 970	\$ 970	\$ 999	\$ 3,909	
Individual	\$ 2,970	\$ 3,700	\$ 4,573	\$ 4,710	\$ 4,852	\$ 17,835	
Seasonal	\$ 5,821	\$ 6,700	\$ 8,526	\$ 8,782	\$ 9,045	\$ 33,053	
Swimmer	\$ 31,800	\$ 36,000	\$ 48,072	\$ 49,514	\$ 51,000	\$ 184,586	
Transfers	\$ 40	\$ 200	\$ 200	\$ 206	\$ 212	\$ 818	
Total Registrations	\$ 41,541	\$ 47,720	\$ 61,303	\$ 64,182	\$ 66,108	\$ 239,312	
USA Swimming Grant	\$ 4,000	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,600	\$ 10,400	
Total Income	\$ 96,082	\$ 139,360	\$ 155,528	\$ 161,078	\$ 164,859	\$ 620,825	
Gross Profit	\$ 96,082	\$ 139,360	\$ 155,528	\$ 161,078	\$ 164,859	\$ 620,825	

		Expense					
Administrative							
Employee Expense							
Payroll Expenses	\$ 31,449	\$ 48,000	\$ 49,440	\$ 50,923	\$ 52,451	\$ 200,814	
Payroll Software	\$ 370	\$ 450	\$ 450	\$ 450	\$ 450	\$ 1,800	
Workers Compensation Ins.	\$ 315	\$ 480	\$ 494	\$ 509	\$ 525	\$ 2,008	
Total Employee Expense	\$ 32,134	\$ 48,930	\$ 50,384	\$ 51,882	\$ 53,425	\$ 204,622	
ISI Office Expense							
Computer Hardware/equipment	\$ 900	\$ 900	\$ 900	\$ 900	\$ 900	\$ 3,600	
Computer software	\$ 480	\$ 240	\$ 240	\$ 240	\$ 240	\$ 960	
Postage	\$ 480	\$ -	\$ -	\$ -	\$ -	\$ -	
Supplies	\$ 480	\$ 800	\$ 800	\$ 800	\$ 800	\$ 3,200	
Telephone/Internet	\$ 2,400	\$ 2,400	\$ 2,400	\$ 2,400	\$ 2,400	\$ 9,600	
Travel	\$ 1,200	\$ 5,500	\$ 5,500	\$ 5,500	\$ 5,500	\$ 22,000	
Total ISI Office Expense	\$ 5,940	\$ 9,840	\$ 9,840	\$ 9,840	\$ 9,840	\$ 39,360	
Other Administrative Expense							
BOD/HOD meetings	\$ 960	\$ 2,400	\$ 2,400	\$ 2,400	\$ 2,400	\$ 9,600	
Central Zones dues	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 400	
ISCA Fees	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 480	
Postage	\$ 80	\$ 340	\$ 340	\$ 340	\$ 340	\$ 1,360	
Prof. Services	\$ 300	\$ 350	\$ 350	\$ 350	\$ 350	\$ 1,400	
USA-S Dues, Bank Services & Website	\$ -	\$ 600	\$ 630	\$ 660	\$ 690	\$ 2,580	
Seminars/Workshops	\$ 120	\$ 400	\$ 400	\$ 400	\$ 600	\$ 1,800	
Total Other Administrative Expense	\$ 1,680	\$ 4,310	\$ 4,340	\$ 4,370	\$ 4,600	\$ 17,620	
Total Administrative	\$ 39,754	\$ 63,080	\$ 64,564	\$ 66,092	\$ 67,865	\$ 261,602	
Annual Iowa Awards Banquet	\$ 2,500	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 24,000	
Convention and Workshops							
National Convention	\$ 9,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,800	\$ 32,800	
Officials Workshops	\$ 900	\$ -	\$ -	\$ -	\$ -	\$ -	
Other Workshops	\$ 2,650	\$ 3,000	\$ 3,000	\$ 3,000	\$ 1,800	\$ 10,800	
Total Convention and Workshops	\$ 12,550	\$ 11,000	\$ 11,000	\$ 11,000	\$ 10,600	\$ 43,600	
Meet Expenses							
All Stars							
Age Group chair/admin	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 30,000	
Total All Stars	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 30,000	
Athlete travel Reimbursement	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 30,000	\$ 105,000	
Zone Diversity Meet	\$ 2,500	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 12,000	
Zones Age Group	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Zones Age Group chair/admin	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 40,000	
Total Zones Age Group	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 40,000	
LSC Championship Reimbursement		\$ 23,000	\$ 24,150	\$ 25,358	\$ 26,625	\$ 99,133	
Zones Open Water	\$ 1,500	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,600	\$ 10,400	
Total Meet Expenses	\$ 46,500	\$ 71,100	\$ 72,250	\$ 73,458	\$ 79,725	\$ 296,533	
Officials Expenses							
Certification Fees	\$ (600)	\$ (400)	\$ (400)	\$ (400)	\$ (400)	\$ (1,600)	
Clinics, Evaluators and Supplies	\$ 1,870	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,600	\$ 10,400	
Travel	\$ 3,900	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 8,000	
Total Officials Expenses	\$ 5,170	\$ 4,200	\$ 4,200	\$ 4,200	\$ 4,200	\$ 16,800	
Professional Development	\$ 5,500	\$ 2,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 14,000	
ISI Grants	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Safe Sport	\$ 1,450	\$ 2,000	\$ 2,500	\$ 1,450	\$ 2,000	\$ 7,950	
Swimmer Development							
Swimmer Leadership Development	\$ 5,000	\$ 2,500	\$ 2,500	\$ 3,000	\$ 3,000	\$ 11,000	
A+ Swimmer Development	\$ 3,000	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,000	\$ 9,500	
Q- Swimmer Development	\$ 5,000	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,000	\$ 9,500	
Sectional Swimmer Clinic	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Swimmer Development	\$ 13,000	\$ 7,500	\$ 7,500	\$ 8,000	\$ 7,000	\$ 30,000	
Total Expenses	\$ 131,424	\$ 166,880	\$ 172,014	\$ 174,200	\$ 181,391	\$ 694,485	
Total Income	\$ (35,342)	\$ (27,520)	\$ (16,486)	\$ (13,122)	\$ (16,532)	\$ (73,660)	

	2016	2017	2018	2019	2020
Income - percentage change to previous year					
Investment Income					
Checking/Savings	72.9%	12.0%	-5.0%	-5.0%	-5.0%
Total Investment Income	72.9%	12.0%	-5.0%	-5.0%	-5.0%
Meet Income					
Medals/Bag Tags	28.0%	0.0%	0.0%	0.0%	0.0%
Fines/Fees					
Officials Shirts	0.0%	15.4%	0.0%	0.0%	-20.0%
Sanction Fees	20.2%	31.3%	0.0%	0.0%	3.0%
Splash Fees	21.2%	66.7%	3.0%	3.0%	3.0%
Total Meet Income	6.6%	78.4%	3.1%	3.1%	2.1%
Registration					
Club	2.2%	6.6%	0.0%	0.0%	3.0%
Individual	4.5%	24.6%	23.6%	3.0%	3.0%
Seasonal	-13.7%	15.1%	27.3%	3.0%	3.0%
Swimmer	-0.2%	13.2%	33.5%	3.0%	3.0%
Transfers	-86.2%	400.0%	0.0%	3.0%	3.0%
Total Registrations	-2.6%	14.9%	28.5%	4.7%	3.0%
USA Swimming Grant		-35.0%	0.0%	0.0%	0.0%
Total Income	7.4%	45.0%	11.6%	3.6%	2.3%
Gross Profit	7.4%	45.0%	11.6%	3.6%	2.3%

Expense - percentage change to previous year					
Administrative					
Employee Expense					
Payroll Expenses	0.0%	52.6%	3.0%	3.0%	3.0%
Payroll Software	0.0%	21.6%	0.0%	0.0%	0.0%
Workers Compensation Ins.	0.0%	52.4%	3.0%	3.0%	3.0%
Total Employee Expense	0.0%	52.3%	3.0%	3.0%	3.0%
ISI Office Expense					
Computer Hardware/equipment	0.0%	0.0%	0.0%	0.0%	0.0%
Computer software	0.0%	-50.0%	0.0%	0.0%	0.0%
Postage	0.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!
Supplies	0.0%	66.7%	0.0%	0.0%	0.0%
Telephone/Internet	0.0%	0.0%	0.0%	0.0%	0.0%
Travel	0.0%	358.3%	0.0%	0.0%	0.0%
Total ISI Office Expense	0.0%	65.7%	0.0%	0.0%	0.0%
Other Administrative Expense					
BOD/HOD meetings	0.0%	150.0%	0.0%	0.0%	0.0%
Central Zones dues	0.0%	0.0%	0.0%	0.0%	0.0%
ISCA Fees	0.0%	0.0%	0.0%	0.0%	0.0%
Postage	0.0%	325.0%	0.0%	0.0%	0.0%
Prof. Services	0.0%	16.7%	0.0%	0.0%	0.0%
USA-S Dues, Bank Services & Website	0.0%	0.0%	5.0%	4.8%	4.5%
Seminars/Workshops	0.0%	233.3%	0.0%	0.0%	50.0%
Total Other Administrative Expense	0.0%	156.5%	0.7%	0.7%	5.3%
Total Administrative	0.0%	58.7%	2.4%	2.4%	2.7%
Annual Iowa Awards Banquet	0.0%	140.0%	0.0%	0.0%	0.0%
Convention and Workshops					
National Convention	28.6%	-11.1%	0.0%	0.0%	10.0%
Officials Workshops	0.0%	-100.0%	#DIV/0!	#DIV/0!	#DIV/0!
Other Workshops	341.7%	13.2%	0.0%	0.0%	-40.0%
Total Convention and Workshops	47.6%	-12.4%	0.0%	0.0%	-3.6%
Meet Expenses					
All Stars					
Age Group chair/admin	25.0%	0.0%	0.0%	0.0%	0.0%
Total All Stars	25.0%	0.0%	0.0%	0.0%	0.0%
Athlete travel Reimbursement	25.0%	0.0%	0.0%	0.0%	20.0%
Zone Diversity Meet	66.7%	20.0%	0.0%	0.0%	0.0%
Zones Age Group					
Zones Age Group chair/admin	42.9%	0.0%	0.0%	0.0%	0.0%
Total Zones Age Group	42.9%	0.0%	0.0%	0.0%	0.0%
LSC Championship Reimbursement					
Zones Open Water	0.0%	73.3%	0.0%	0.0%	0.0%
Total Meet Expenses	29.2%	52.9%	1.6%	1.7%	8.5%
Officials Expenses					
Certification Fees	0.0%	-33.3%	0.0%	0.0%	0.0%
Clinics, Evaluators and Supplies	146.1%	39.0%	0.0%	0.0%	0.0%
Travel	0.0%	-48.7%	0.0%	0.0%	0.0%
Total Officials Expenses	27.3%	-18.8%	0.0%	0.0%	0.0%
Professional Development	0.0%	-63.6%	100.0%	0.0%	0.0%
ISI Grants					
Safe Sport	0.0%	37.9%	25.0%	-42.0%	37.9%
Swimmer Development					
Swimmer Leadership Development	0.0%	-50.0%	0.0%	20.0%	0.0%
A+ Swimmer Development	0.0%	-16.7%	0.0%	0.0%	-20.0%
Q- Swimmer Development	0.0%	-50.0%	0.0%	0.0%	-20.0%
Sectional Swimmer Clinic	-100.0%	0.0%	0.0%	0.0%	0.0%
Total Swimmer Development	1200.0%	-42.3%	0.0%	6.7%	-12.5%
Total Expenses	33.1%	27.0%	3.1%	1.3%	4.1%
Total Income	279.5%	-22.1%	-40.1%	-20.4%	26.0%

	2016	2017	2018	2019	2020
Income - change to previous year					
Investment Income					
Checking/Savings	\$ 700.00	\$ 200.00	\$ (93.00)	\$ (88.35)	\$ (83.93)
Total Investment Income	\$ 700.00	\$ 200.00	\$ (93.00)	\$ (88.35)	\$ (83.93)
Meet Income					
Medals/Bag Tags	\$ (700.00)	\$ -	\$ -	\$ -	\$ -
Fines/Fees	\$ -	\$ -	\$ -	\$ -	\$ -
Officials Shirts	\$ (6,500.00)	\$ 1,000.00	\$ -	\$ -	\$ (1,100.00)
Sanction Fees	\$ 845.00	\$ 1,575.00	\$ -	\$ -	\$ 198.00
Splash Fees	\$ 9,386.00	\$ 35,724.00	\$ 2,678.40	\$ 2,758.75	\$ 2,841.51
Total Meet Income	\$ 3,031.00	\$ 38,299.00	\$ 2,678.40	\$ 2,758.75	\$ 1,939.51
Registration					
Club	\$ 20.00	\$ 60.00	\$ -	\$ -	\$ 29.10
Individual	\$ 128.00	\$ 730.00	\$ 873.05	\$ 137.19	\$ 141.31
Seasonal	\$ (926.50)	\$ 879.00	\$ 1,825.90	\$ 255.78	\$ 263.45
Swimmer	\$ (72.00)	\$ 4,200.00	\$ 12,072.13	\$ 1,442.16	\$ 1,485.43
Transfers	\$ (249.00)	\$ 160.00	\$ -	\$ 6.00	\$ 6.18
Total Registrations	\$ (1,099.50)	\$ 6,179.00	\$ 13,582.56	\$ 2,879.65	\$ 1,925.47
USA Swimming Grant	\$ 4,000.00	\$ (1,400.00)	\$ -	\$ -	\$ -
Total Income	\$ 6,631.50	\$ 43,278.00	\$ 16,167.96	\$ 5,550.05	\$ 3,781.05
Gross Profit	\$ 6,631.50	\$ 43,278.00	\$ 16,167.96	\$ 5,550.05	\$ 3,781.05

Expense - change to previous year						
Administrative						
Employee Expense						
Payroll Expenses	\$	0.11	\$ 16,551.01	\$ 1,440.00	\$ 1,483.20	\$ 1,527.70
Payroll Software	\$	-	\$ 80.00	\$ -	\$ -	\$ -
Workers Compensation Ins.	\$	-	\$ 165.00	\$ 14.40	\$ 14.83	\$ 15.28
Total Employee Expense	\$	0.11	\$ 16,796.01	\$ 1,454.40	\$ 1,498.03	\$ 1,542.97
ISI Office Expense						
Computer Hardware/equipment	\$	-	\$ -	\$ -	\$ -	\$ -
Computer software	\$	-	\$ (240.00)	\$ -	\$ -	\$ -
Postage	\$	-	\$ (480.00)	\$ -	\$ -	\$ -
Supplies	\$	-	\$ 320.00	\$ -	\$ -	\$ -
Telephone/Internet	\$	-	\$ -	\$ -	\$ -	\$ -
Travel	\$	-	\$ 4,300.00	\$ -	\$ -	\$ -
Total ISI Office Expense	\$	-	\$ 3,900.00	\$ -	\$ -	\$ -
Other Administrative Expense						
BOD/HOD meetings	\$	-	\$ 1,440.00	\$ -	\$ -	\$ -
Central Zones dues	\$	-	\$ -	\$ -	\$ -	\$ -
ISCA Fees	\$	-	\$ -	\$ -	\$ -	\$ -
Postage	\$	-	\$ 260.00	\$ -	\$ -	\$ -
Prof. Services	\$	-	\$ 50.00	\$ -	\$ -	\$ -
USA-S Dues, Bank Services & Website	\$	-	\$ 600.00	\$ 30.00	\$ 30.00	\$ 30.00
Seminars/Workshops	\$	-	\$ 280.00	\$ -	\$ -	\$ 200.00
Total Other Aministrative Expense	\$	-	\$ 2,630.00	\$ 30.00	\$ 30.00	\$ 230.00
Total Administrative	\$	0.11	\$ 23,326.01	\$ 1,484.40	\$ 1,528.03	\$ 1,772.97
Annual Iowa Awards Banquet	\$	-	\$ 3,500.00	\$ -	\$ -	\$ -
Convention and Workshops						
National Convention	\$	2,000.00	\$ (1,000.00)	\$ -	\$ -	\$ 800.00
Officials Workshops	\$	-	\$ (900.00)	\$ -	\$ -	\$ -
Other Workshops	\$	2,050.00	\$ 350.00	\$ -	\$ -	\$ (1,200.00)
Total Convention and Workshops	\$	4,050.00	\$ (1,550.00)	\$ -	\$ -	\$ (400.00)
Meet Expenses						
All Stars						
Age Group chair/admin	\$	1,500.00	\$ -	\$ -	\$ -	\$ -
Total All Stars	\$	1,500.00	\$ -	\$ -	\$ -	\$ -
Athlete travel Reimbursement	\$	5,000.00	\$ -	\$ -	\$ -	\$ 5,000.00
Zone Diversity Meet	\$	1,000.00	\$ 500.00	\$ -	\$ -	\$ -
Zones Age Group						
Zones Age Group chair/admin	\$	3,000.00	\$ -	\$ -	\$ -	\$ -
Total Zones Age Group	\$	3,000.00	\$ -	\$ -	\$ -	\$ -
LSC Champhionship Reimbursement						
Zones Open Water	\$	-	\$ 1,100.00	\$ -	\$ -	\$ -
Total Meet Expenses	\$	10,500.00	\$ 24,600.00	\$ 1,150.00	\$ 1,207.50	\$ 6,267.88
Officials Expenses						
Certification Fees	\$	-	\$ 200.00	\$ -	\$ -	\$ -
Clinics, Evaluators and Supplies	\$	1,110.00	\$ 730.00	\$ -	\$ -	\$ -
Travel	\$	-	\$ (1,900.00)	\$ -	\$ -	\$ -
Total Officials Expenses	\$	1,110.00	\$ (970.00)	\$ -	\$ -	\$ -
Professional Development	\$	-	\$ (3,500.00)	\$ 2,000.00	\$ -	\$ -
ISI Grants	\$	3,550.00	\$ (5,000.00)	\$ -	\$ -	\$ -
Safe Sport	\$	1,450.00	\$ 550.00	\$ 500.00	\$ (1,050.00)	\$ 550.00
Swimmer Development						
Swimmer Leadership Development	\$	4,000.00	\$ (2,500.00)	\$ -	\$ 500.00	\$ -
A+ Swimmer Development	\$	(95,763.88)	\$ (500.00)	\$ -	\$ -	\$ (500.00)
Q- Swimmer Development	\$	14,313.38	\$ (2,500.00)	\$ -	\$ -	\$ (500.00)
Sectional Swimmer Clinic	\$	-	\$ -	\$ -	\$ -	\$ -
Total Swimmer Development	\$	13,000.00	\$ (5,500.00)	\$ -	\$ 500.00	\$ (1,000.00)
Total Expenses	\$	131,423.99	\$ 35,456.01	\$ 5,134.40	\$ 2,185.53	\$ 7,190.85
Total Income	\$	(35,341.99)	\$ 7,821.99	\$ 11,033.56	\$ 3,364.52	\$ (3,409.80)