Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September 2016 through April 2017

	Sep '16 - Apr 17	Budget	$ Over Budget
Income			
Investment Income			
Checking/Savings	1,300.64	1,090.00	210.64
Total Investment Income	1,300.64	1,090.00	210.64
Meet Income			
Championship Medals / Bag Tags	-1,414.77	-1,600.00	185.23
Meet penalties/fines	440.00	0.00	440.00
Officials' shirts	-2,749.06	-3,500.00	750.94
Sanction Fees	4,715.00	4,125.00	590.00
Splash Fees	32,757.00	29,979.00	2,778.00
Total Meet Income	33,748.17	29,004.00	4,744.17
Registration			
Club	1,225.00	0.00	1,225.00
Individual	3,150.00	0.00	3,150.00
Seasonal	1,256.00	0.00	1,256.00
Swimmer	35,052.00	0.00	35,052.00
Transfers	210.00	0.00	210.00
Registration - Other	-245.70	34,574.00	-34,819.70
Total Registration	40,647.30	34,574.00	6,073.30
USA Swimming Grant	1,349.50	4,000.00	-2,650.50
Total Income	77,045.61	68,668.00	8,377.61
Gross Profit	77,045.61	68,668.00	8,377.61
Expense			
Administrative			
Employee Expense			
Payroll Expenses	32,560.02	25,118.34	7,441.68
Payroll software	434.00	370.00	64.00
Workers Compensation Ins	270.00	315.00	-45.00
Total Employee Expense	33,264.02	25,803.34	7,460.68
ISI Office Expense			
Computer hardware / equipment	600.00	600.00	0.00
Computer software	159.50	320.00	-160.50
Postage	0.00	320.00	-320.00
Supplies	686.09	320.00	366.09
Telephone/Internet	1,582.75	1,600.00	-17.25
Travel	24.21	800.00	-775.79
Total ISI Office Expense	3,052.55	3,960.00	-907.45

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Other Administrative Expense			
Bank Services	283.60	0.00	283.60
BOD/HOD meetings	4,937.62	640.00	4,297.62
Central Zones dues	100.00	100.00	0.00
ISCA Expenses	717.50	80.00	637.50
Postage	134.88	53.34	81.54
Prof Services	17.16	300.00	-282.84
Seminars/Workshops	0.00	80.00	-80.00
USA-S dues	126.00	0.00	126.00
Web Site	105.02	0.00	105.02
Total Other Administrative Expense	6,421.78	1,253.34	5,168.44
Total Administrative	42,738.35	31,016.68	11,721.67
Annual Iowa Awards Banquet	6,611.45	2,500.00	4,111.45
Club / LSC Development	1,408.91	0.00	1,408.91
Convention and Workshops			
National Convention	14,740.84	9,000.00	5,740.84
Officials Workshops	485.06	900.00	-414.94
Other Workshops	0.00	2,450.00	-2,450.00
Convention and Workshops - Other	370.00	0.00	370.00
Total Convention and Workshops	15,595.90	12,350.00	3,245.90
Meet Expenses			
All Stars			
Age group chair / admin	-87.65	0.00	-87.65
Clothing/gear	3,952.00	0.00	3,952.00
Coaches expenses	2,951.80	0.00	2,951.80
Entry fees	384.00	0.00	384.00
All Stars - Other	0.00	7,500.00	-7,500.00
Total All Stars	7,200.15	7,500.00	-299.85
Athlete Travel Reimbursement	17,999.80	10,000.00	7,999.80
Zones Age Group			
Coaches expenses	375.00	0.00	375.00
Total Zones Age Group	375.00	0.00	375.00
Total Meet Expenses	25,574.95	17,500.00	8,074.95
Officials expenses			
Certifications fees	-165.00	-400.00	235.00
Clinics & Supplies	0.00	1,616.66	-1,616.66
Iowa Officials Conference	0.00	2,250.00	-2,250.00
Total Officials expenses	-165.00	3,466.66	-3,631.66

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Professional Development			
USA Swimming Grant	0.00	5,000.00	-5,000.00
Professional Development - Other	0.00	4,833.34	-4,833.34
Total Professional Development	0.00	9,833.34	-9,833.34
Safe Sport	501.00	1,300.00	-799.00
Swimmer Development			
Swimmer Clinic	1,614.82	0.00	1,614.82
Swimmer Development - Other	0.00	13,000.00	-13,000.00
Total Swimmer Development	1,614.82	13,000.00	-11,385.18
Total Expense	93,880.38	90,966.68	2,913.70
Net Income	**-16,834.77**	**-22,298.68**	**5,463.91**