Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September through October 2017

	Sep - Oct 17	Budget	$ Over Budget
Income			
Investment Income			
Checking/Savings	307.58	320.00	-12.42
Total Investment Income	307.58	320.00	-12.42
Meet Income			
Championship Medals / Bag Tags	-701.77	0.00	-701.77
Sanction Fees	1,855.00	1,400.00	455.00
Splash Fees	1,665.00	5,000.00	-3,335.00
Total Meet Income	2,818.23	6,400.00	-3,581.77
Registration			
Club	450.00	300.00	150.00
Individual	889.00	800.00	89.00
Seasonal	528.00	134.00	394.00
Swimmer	22,644.00	14,666.00	7,978.00
Transfers	0.00	34.00	-34.00
Registration - Other	483.00	0.00	483.00
Total Registration	24,994.00	15,934.00	9,060.00
USA Swimming Grant	0.00	934.00	-934.00
Total Income	28,119.81	23,588.00	4,531.81
Gross Profit	28,119.81	23,588.00	4,531.81
Expense			
Administrative			
Employee Expense			
Miscellaneous	103.00	0.00	103.00
Payroll Expenses	8,613.07	8,000.00	613.07
Payroll software	465.00	450.00	15.00
Total Employee Expense	9,181.07	8,450.00	731.07
ISI Office Expense			
Computer hardware / equipment	0.00	150.00	-150.00
Computer software	38.00	80.00	-42.00
Supplies	163.07	134.00	29.07
Telephone/Internet	496.87	400.00	96.87
Travel	1,709.56	2,166.00	-456.44
Total ISI Office Expense	2,407.50	2,930.00	-522.50
Other Administrative Expense			
Bank Services	178.97	0.00	178.97
BOD/HOD meetings	2,111.06	1,200.00	911.06
Central Zones dues	100.00	100.00	0.00
ISCA Expenses	0.00	20.00	-20.00
Postage	99.19	56.00	43.19
Seminars/Workshops	0.00	66.00	-66.00
USA-S dues	0.00	400.00	-400.00
Web Site	20.85	0.00	20.85
Total Other Administrative Expense	2,510.07	1,842.00	668.07
Total Administrative	14,098.64	13,222.00	876.64
Convention and Workshops			
National Convention	9,785.53	8,000.00	1,785.53
Other Workshops	0.00	500.00	-500.00
Total Convention and Workshops	9,785.53	8,500.00	1,285.53
Meet Expenses			
Athlete Travel Reimbursement	517.20	0.00	517.20
LSC Championships Reimbursement	800.00	0.00	800.00
Zone Diversity Meet	1,716.35	0.00	1,716.35

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Zones Age Group			
Entry fees	-2,172.00	0.00	-2,172.00
Total Zones Age Group	-2,172.00	0.00	-2,172.00
Total Meet Expenses	861.55	0.00	861.55
Officials expenses			
Certifications fees	0.00	-66.00	66.00
Travel	1,718.15	500.00	1,218.15
Total Officials expenses	1,718.15	434.00	1,284.15
Professional Development	496.76	1,000.00	-503.24
Safe Sport	1,268.28	0.00	1,268.28
Swimmer Development			
Swimmer Leadership Development	4,423.74	2,500.00	1,923.74
Total Swimmer Development	4,423.74	2,500.00	1,923.74
Total Expense	32,652.65	25,656.00	6,996.65
Net Income	**-4,532.84**	**-2,068.00**	**-2,464.84**