Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September 2017 through February 2018

	Sep '17 - Feb 18	Budget	$ Over Budget
Income			
Investment Income			
Checking/Savings	859.62	960.00	-100.38
Total Investment Income	859.62	960.00	-100.38
Meet Income			
Meet penalties/fines	400.00	0.00	400.00
Sanction Fees	3,260.00	3,300.00	-40.00
Splash Fees	42,260.00	49,300.00	-7,040.00
Total Meet Income	45,920.00	52,600.00	-6,680.00
Registration			
Club	1,105.00	900.00	205.00
Individual	3,080.00	3,000.00	80.00
Seasonal	968.00	200.00	768.00
Swimmer	33,276.00	34,000.00	-724.00
Transfers	45.00	100.00	-55.00
Registration - Other	581.00	0.00	581.00
Total Registration	39,055.00	38,200.00	855.00
USA Swimming Grant	0.00	1,400.00	-1,400.00
Total Income	85,834.62	93,160.00	-7,325.38
Gross Profit	85,834.62	93,160.00	-7,325.38
Expense			
Administrative			
Employee Expense			
Miscellaneous	171.56	0.00	171.56
Payroll Expenses	20,813.05	24,000.00	-3,186.95
Payroll software	465.00	450.00	15.00
Workers Compensation Ins	314.00	480.00	-166.00
Total Employee Expense	21,763.61	24,930.00	-3,166.39
ISI Office Expense			
Computer hardware / equipment	0.00	450.00	-450.00
Computer software	336.50	120.00	216.50
Postage	36.43	0.00	36.43
Supplies	439.21	400.00	39.21
Telephone/Internet	1,507.33	1,200.00	307.33
Travel	1,716.16	3,500.00	-1,783.84
Total ISI Office Expense	4,035.63	5,670.00	-1,634.37

Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September 2017 through February 2018

	Sep '17 - Feb 18	Budget	$ Over Budget
Other Administrative Expense			
Bank Services	297.97	0.00	297.97
BOD/HOD meetings	4,898.69	1,200.00	3,698.69
Central Zones dues	100.00	100.00	0.00
ISCA Expenses	0.00	60.00	-60.00
Newsletter	798.00		
Postage	99.19	170.00	-70.81
Prof Services	0.00	350.00	-350.00
Seminars/Workshops	0.00	200.00	-200.00
USA-S dues	0.00	600.00	-600.00
Web Site	20.85	0.00	20.85
Total Other Administrative Expense	6,214.70	2,680.00	3,534.70
Total Administrative	32,013.94	33,280.00	-1,266.06
Annual Iowa Awards Banquet	0.00	4,000.00	-4,000.00
Convention and Workshops			
National Convention	10,870.54	8,000.00	2,870.54
Other Workshops	753.04	1,000.00	-246.96
Total Convention and Workshops	11,623.58	9,000.00	2,623.58
Meet Expenses			
All Stars			
Age group chair / admin	130.54	0.00	130.54
Clothing/gear	3,876.00	0.00	3,876.00
Coaches expenses	515.24	0.00	515.24
Entry fees	448.25	0.00	448.25
All Stars - Other	0.00	7,500.00	-7,500.00
Total All Stars	4,970.03	7,500.00	-2,529.97
Athlete Travel Reimbursement	517.20	0.00	517.20
Championship Medals / Bag Tags	1,376.61	1,600.00	-223.39
LSC Championships Reimbursement	2,400.00	12,000.00	-9,600.00
Zone Diversity Meet	1,985.85	0.00	1,985.85
Zones Age Group			
Entry fees	-2,190.00	0.00	-2,190.00
Total Zones Age Group	-2,190.00	0.00	-2,190.00
Total Meet Expenses	9,059.69	21,100.00	-12,040.31

Iowa Swimming, Inc.
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	Sep '17 - Feb 18	Budget	$ Over Budget
Officials expenses			
Certifications fees	-15.00	-200.00	185.00
Clinics & Supplies	0.00	1,300.00	-1,300.00
Junior Nationals	232.34	0.00	232.34
Officials' shirts	0.00	2,500.00	-2,500.00
Travel	1,718.15	1,500.00	218.15
Total Officials expenses	1,935.49	5,100.00	-3,164.51
Professional Development	496.76	1,000.00	-503.24
Safe Sport	1,268.28	1,500.00	-231.72
Swimmer Development			
Swimmer Leadership Development	4,423.74	2,500.00	1,923.74
Total Swimmer Development	4,423.74	2,500.00	1,923.74
Total Expense	60,821.48	77,480.00	-16,658.52
Net Income	**25,013.14**	**15,680.00**	**9,333.14**