## Iowa Swimming, Inc. Profit & Loss Prev Year Comparison

September through December 2017

	Sep - Dec 17	Sep - Dec 16	\$ Change
Income			
Investment Income			
Checking/Savings	582.15	651.26	-69.11
Total Investment Income	582.15	651.26	-69.11
Meet Income			
Championship Medals / Bag Tags	-370.84	0.00	-370.84
Meet penalties/fines	400.00	220.00	180.00
Sanction Fees	3,160.00	2,225.00	935.00
Splash Fees	27,125.00	17,064.00	10,061.00
Total Meet Income	30,314.16	19,509.00	10,805.16
Registration			
Club	885.00	880.00	5.00
Individual	2,548.00	2,541.00	7.00
Seasonal	928.00	192.00	736.00
Swimmer	30,420.00	30,792.00	-372.00
Transfers	5.00	50.00	-45.00
Registration - Other	-428.00	-7.70	-420.30
Total Registration	34,358.00	34,447.30	-89.30
USA Swimming Grant	0.00	1,349.50	-1,349.50
Total Income	65,254.31	55,957.06	9,297.25
Gross Profit	65,254.31	55,957.06	9,297.25
Expense			
Administrative			
Employee Expense			
Miscellaneous	103.00	0.00	103.00
Payroll Expenses	14,641.47	12,559.15	2,082.32
Payroll software	465.00	434.00	31.00
Workers Compensation Ins	248.00	228.00	20.00
Total Employee Expense	15,457.47	13,221.15	2,236.32
ISI Office Expense			
Computer hardware / equipment	0.00	300.00	-300.00
Computer software	148.50	57.00	91.50
Postage	36.43	0.00	36.43
Supplies	252.02	208.27	43.75
Telephone/Internet	1,006.44	1,053.34	-46.90
Travel	1,716.16	0.00	1,716.16
Total ISI Office Expense	3,159.55	1,618.61	1,540.94
Other Administrative Expense			
Bank Services	244.51	157.03	87.48
BOD/HOD meetings	2,818.27	0.00	2,818.27
Central Zones dues	100.00	100.00	0.00
Newsletter	798.00	0.00	798.00
Postage	99.19	44.00	55.19
USA-S dues	0.00	126.00	-126.00
Web Site	20.85	105.02	-84.17
Total Other Administrative Expense	4,080.82	532.05	3,548.77
Total Administrative	22,697.84	15,371.81	7,326.03
Club / LSC Development	0.00	1,408.91	-1,408.91

## Iowa Swimming, Inc. Profit & Loss Prev Year Comparison

September through December 2017

	Sep - Dec 17	Sep - Dec 16	\$ Change
Convention and Workshops			
National Convention	10,870.54	14,345.54	-3,475.00
Officials Workshops	0.00	286.20	-286.20
Other Workshops	504.10	0.00	504.10
Convention and Workshops - Other	0.00	370.00	-370.00
<b>Total Convention and Workshops</b>	11,374.64	15,001.74	-3,627.10
Meet Expenses			
Athlete Travel Reimbursement	517.20	9,586.36	-9,069.16
LSC Championships Reimbursement	2,400.00	0.00	2,400.00
Zone Diversity Meet	1,985.85	0.00	1,985.85
Zones Age Group			
Coaches expenses	0.00	375.00	-375.00
Entry fees	-2,190.00	0.00	-2,190.00
Total Zones Age Group	-2,190.00	375.00	-2,565.00
Total Meet Expenses	2,713.05	9,961.36	-7,248.31
Officials expenses			
Certifications fees	-15.00	-165.00	150.00
Junior Nationals	232.34	0.00	232.34
Travel	1,718.15	0.00	1,718.15
Total Officials expenses	1,935.49	-165.00	2,100.49
Professional Development	496.76	0.00	496.76
Safe Sport	1,268.28	0.00	1,268.28
Swimmer Development Swimmer Leadership Development	4,423.74	0.00	4,423.74
Total Swimmer Development	4,423.74	0.00	4,423.74
Total Expense	44,909.80	41,578.82	3,330.98
Net Income	20,344.51	14,378.24	5,966.27