

9:50 AM

03/22/18

Cash Basis

Iowa Swimming, Inc.
Profit & Loss Prev Year Comparison
September 2017 through February 2018

	Sep '17 - Feb 18	Sep '16 - Feb 17	\$ Change
Income			
Investment Income			
Checking/Savings	859.62	960.72	-101.10
Total Investment Income	859.62	960.72	-101.10
Meet Income			
Meet penalties/fines	400.00	220.00	180.00
Sanction Fees	3,260.00	3,320.00	-60.00
Splash Fees	42,260.00	25,746.00	16,514.00
Total Meet Income	45,920.00	29,286.00	16,634.00
Registration			
Club	1,105.00	1,025.00	80.00
Individual	3,080.00	2,968.00	112.00
Seasonal	968.00	248.00	720.00
Swimmer	33,276.00	33,228.00	48.00
Transfers	45.00	90.00	-45.00
Registration - Other	581.00	-844.70	1,425.70
Total Registration	39,055.00	36,714.30	2,340.70
USA Swimming Grant	0.00	1,349.50	-1,349.50
Total Income	85,834.62	68,310.52	17,524.10
Gross Profit	85,834.62	68,310.52	17,524.10
Expense			
Administrative			
Employee Expense			
Miscellaneous	171.56	0.00	171.56
Payroll Expenses	20,813.05	28,612.87	-7,799.82
Payroll software	465.00	434.00	31.00
Workers Compensation Ins	314.00	270.00	44.00
Total Employee Expense	21,763.61	29,316.87	-7,553.26
ISI Office Expense			
Computer hardware / equipment	0.00	450.00	-450.00
Computer software	336.50	121.50	215.00
Postage	36.43	0.00	36.43
Supplies	439.21	459.03	-19.82
Telephone/Internet	1,507.33	1,338.69	168.64
Travel	1,716.16	0.00	1,716.16
Total ISI Office Expense	4,035.63	2,369.22	1,666.41

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Other Administrative Expense			
Bank Services	297.97	216.95	81.02
BOD/HOD meetings	4,898.69	0.00	4,898.69
Central Zones dues	100.00	100.00	0.00
Newsletter	798.00	0.00	798.00
Postage	99.19	44.00	55.19
USA-S dues	0.00	126.00	-126.00
Web Site	20.85	105.02	-84.17
Total Other Administrative Expense	6,214.70	591.97	5,622.73
Total Administrative	32,013.94	32,278.06	-264.12
Annual Iowa Awards Banquet	0.00	2,350.00	-2,350.00
Club / LSC Development	0.00	1,408.91	-1,408.91
Convention and Workshops			
National Convention	10,870.54	14,740.84	-3,870.30
Officials Workshops	0.00	286.20	-286.20
Other Workshops	753.04	0.00	753.04
Convention and Workshops - Other	0.00	370.00	-370.00
Total Convention and Workshops	11,623.58	15,397.04	-3,773.46
Meet Expenses			
All Stars			
Age group chair / admin	130.54	-87.65	218.19
Clothing/gear	3,876.00	3,952.00	-76.00
Coaches expenses	515.24	1,676.80	-1,161.56
Entry fees	448.25	384.00	64.25
Stipend (1099-MISC)	0.00	1,200.00	-1,200.00
All Stars - Other	0.00	75.00	-75.00
Total All Stars	4,970.03	7,200.15	-2,230.12
Athlete Travel Reimbursement	517.20	10,001.56	-9,484.36
Championship Medals / Bag Tags	1,376.61	0.00	1,376.61
LSC Championships Reimbursement	2,400.00	0.00	2,400.00
Zone Diversity Meet	1,985.85	0.00	1,985.85
Zones Age Group			
Coaches expenses	0.00	375.00	-375.00
Entry fees	-2,190.00	0.00	-2,190.00
Total Zones Age Group	-2,190.00	375.00	-2,565.00
Total Meet Expenses	9,059.69	17,576.71	-8,517.02

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Officials expenses			
Certifications fees	-15.00	-165.00	150.00
Junior Nationals	232.34	0.00	232.34
Officials' shirts	0.00	1,453.06	-1,453.06
Travel	1,718.15	0.00	1,718.15
Total Officials expenses	1,935.49	1,288.06	647.43
Professional Development	496.76	0.00	496.76
Safe Sport	1,268.28	501.00	767.28
Swimmer Development			
Swimmer Leadership Development	4,423.74	0.00	4,423.74
Total Swimmer Development	4,423.74	0.00	4,423.74
Total Expense	60,821.48	70,799.78	-9,978.30
Net Income	25,013.14	-2,489.26	27,502.40