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05/14/18

Cash Basis

Iowa Swimming, Inc.
Profit & Loss Prev Year Comparison
September 2017 through April 2018

	Sep '17 - Apr 18	Sep '16 - Apr 17	\$ Change
Income			
Investment Income			
Checking/Savings	1,128.96	1,300.64	-171.68
Total Investment Income	1,128.96	1,300.64	-171.68
Meet Income			
Meet penalties/fines	1,000.00	440.00	560.00
Sanction Fees	5,065.00	4,715.00	350.00
Splash Fees	52,855.00	32,757.00	20,098.00
Total Meet Income	58,920.00	37,912.00	21,008.00
Registration			
Club	1,280.00	1,175.00	105.00
Individual	3,255.00	3,150.00	105.00
Seasonal	2,384.00	1,256.00	1,128.00
Swimmer	34,776.00	35,052.00	-276.00
Transfers	670.00	230.00	440.00
Registration - Other	518.00	-245.70	763.70
Total Registration	42,883.00	40,617.30	2,265.70
USA Swimming Grant	0.00	1,349.50	-1,349.50
Total Income	102,931.96	81,179.44	21,752.52
Gross Profit	102,931.96	81,179.44	21,752.52
Expense			
Administrative			
Employee Expense			
Miscellaneous	209.56	0.00	209.56
Payroll Expenses	26,841.45	32,560.02	-5,718.57
Payroll software	684.95	434.00	250.95
Workers Compensation Ins	314.00	270.00	44.00
Total Employee Expense	28,049.96	33,264.02	-5,214.06
ISI Office Expense			
Computer hardware / equipment	0.00	600.00	-600.00
Computer software	524.50	159.50	365.00
Postage	36.43	0.00	36.43
Supplies	715.15	686.09	29.06
Telephone/Internet	2,859.09	1,582.75	1,276.34
Travel	1,716.16	24.21	1,691.95
Total ISI Office Expense	5,851.33	3,052.55	2,798.78

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Other Administrative Expense			
Bank Services	542.08	283.60	258.48
BOD/HOD meetings	5,000.44	2,587.62	2,412.82
Central Zones dues	100.00	100.00	0.00
ISCA Expenses	50.00	717.50	-667.50
Newsletter	798.00	0.00	798.00
Postage	99.19	134.88	-35.69
Prof Services	0.00	17.16	-17.16
USA-S dues	0.00	126.00	-126.00
Web Site	20.85	105.02	-84.17
Total Other Administrative Expense	6,610.56	4,071.78	2,538.78
Total Administrative	40,511.85	40,388.35	123.50
Annual Iowa Awards Banquet	6,314.16	8,961.45	-2,647.29
Awards & Recognition Expenses	146.04	0.00	146.04
Club / LSC Development	0.00	1,408.91	-1,408.91
Convention and Workshops			
National Convention	10,870.54	14,740.84	-3,870.30
Officials Workshops	576.00	485.06	90.94
Other Workshops	2,226.06	0.00	2,226.06
Convention and Workshops - Other	0.00	370.00	-370.00
Total Convention and Workshops	13,672.60	15,595.90	-1,923.30
Meet Expenses			
All Stars			
Age group chair / admin	130.54	-87.65	218.19
Clothing/gear	3,876.00	3,952.00	-76.00
Coaches expenses	2,804.62	1,676.80	1,127.82
Entry fees	409.50	384.00	25.50
Stipend (1099-MISC)	0.00	1,200.00	-1,200.00
All Stars - Other	0.00	75.00	-75.00
Total All Stars	7,220.66	7,200.15	20.51
Athlete Travel Reimbursement	10,517.17	17,999.80	-7,482.63
Championship Medals / Bag Tags	1,376.61	1,223.40	153.21
LSC Championships Reimbursement	22,803.63	0.00	22,803.63
Zone Diversity Meet	1,985.85	0.00	1,985.85

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Zones Age Group			
Coaches expenses	0.00	375.00	-375.00
Entry fees	-2,190.00	0.00	-2,190.00
Total Zones Age Group	-2,190.00	375.00	-2,565.00
Total Meet Expenses	41,713.92	26,798.35	14,915.57
Officials expenses			
Certifications fees	-15.00	-165.00	150.00
Junior Nationals	232.34	0.00	232.34
Officials' shirts	2,924.31	2,749.06	175.25
Travel	2,008.55	0.00	2,008.55
Total Officials expenses	5,150.20	2,584.06	2,566.14
Professional Development	496.76	0.00	496.76
Safe Sport	1,687.41	501.00	1,186.41
Swimmer Development			
Swimmer Clinic	0.00	1,614.82	-1,614.82
Swimmer Leadership Development	4,423.74	0.00	4,423.74
Total Swimmer Development	4,423.74	1,614.82	2,808.92
Total Expense	114,116.68	97,852.84	16,263.84
Net Income	-11,184.72	-16,673.40	5,488.68