	2018-19	2019-20	2020-21	2021-22	2022-23
Full Season Athletes					
Seasonal Athletes					
Non-athlete					
Clubs					
			o		
Income					
Investment Income					
Checking/Savings	$ 1,700.00	$ 1,600.00	$ 1,500.00	$ 1,400.00	$ 1,300.00
Total Investment Income	$ 1,700.00	$ 1,600.00	$ 1,500.00	$ 1,400.00	$ 1,300.00
Meet Income					
~~Medals/Bag Tags~~					
Fines/Fees	$ -	$ -			
~~Officials Shirts~~					
Sanction Fees	$ 6,600.00	$ 7,500.00	$ 7,500.00	$ 7,600.00	$ 7,600.00
Splash Fees	$ 91,960.00	$ 102,500.00	$ 105,575.00	$ 106,630.75	$ 106,630.75
Total Meet Income	$ 98,560.00	$ 110,000.00	$ 113,075.00	$ 114,230.75	$ 114,230.75
Registration					
Club Yearly	$ 1,216.00	$ 1,300.00	$ 1,300.00	$ 1,300.00	$ 1,300.00
Club Seasonal					
Club Organization					
Club Late					
Club USAS Fee					
Athlete Yearly	$ 35,828.00	$ 36,000.00	$ 37,080.00	$ 38,192.40	$ 38,192.40
Athlete Seasonal/Flex	$ 6,500.00	$ 6,500.00	$ 6,500.00	$ 6,500.00	$ 6,500.00
Athlete Outreach		$ 50.00	$ 100.00	$ 100.00	$ 100.00
Athlete USAS Fee					
Non-Athlete	$ 3,572.00	$ 4,000.00	$ 4,000.00	$ 4,100.00	$ 4,100.00
Non-Athlete USAS Fee					
Transfers Inside Iowa					
Transfers Outside Iowa	$ 260.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00
Swimposium					
USA Swimming Grant/other	$ -		$ 3,400.00		
Total Registrations	$ 47,376.00	$ 48,050.00	$ 52,580.00	$ 50,392.40	$ 50,392.40
Total Income	$ 147,636.00	$ 159,650.00	$ 167,155.00	$ 166,023.15	$ 165,923.15
Gross Profit	**$ 147,636.00**	**$ 159,650.00**	**$ 167,155.00**	**$ 166,023.15**	**$ 165,923.15**
Expense					
Administrative					
Employee Expense					
Payroll Expenses	$ 43,800.00	$ 44,600.00	$ 45,046.00	$ 45,496.46	$ 45,951.42
Employee Miscellaneous	$ -				
Payroll Software	$ 464.00	$ 600.00	$ 500.00	$ 600.00	$ 500.00
Workers Compensation Ins.	$ 252.00	$ 350.00	$ 360.00	$ 370.00	$ 380.00
Total Employee Expense	$ 44,516.00	$ 45,550.00	$ 45,906.00	$ 46,466.46	$ 46,831.42
ISI Office Expense					
Computer Hardware/Equipment	$ -				
Computer software	$ 1,280.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00

Postage/Printing	$ 252.00	$ 130.00	$ 130.00	$ 130.00	$ 130.00
Supplies	$ 1,000.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00
Telephone/Internet	$ 1,620.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00
Travel	$ 3,264.00	$ 5,000.00	$ 5,000.00	$ 5,000.00	$ 5,000.00
Total ISI Office Expense	$ 7,416.00	$ 9,130.00	$ 9,130.00	$ 9,130.00	$ 9,130.00
Other Administrative Expense					
BOD/HOD meetings	$ 1,700.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00
Central Zones dues	$ 100.00	$ 800.00	$ 816.00	$ 840.48	$ 857.29
ISCA Fees	$ 52.00	$ 52.00	$ 52.00	$ 52.00	$ 52.00
Postage/Printing	$ -	$ 120.00	$ 120.00	$ 120.00	$ 120.00
Newsletter	$ 1,208.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00
Prof. Services	$ -				
USA-S Dues, Bank Services & Website	$ 120.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00
Miscellaneous	$ -				
Seminars/Workshops	$ -				
Total Other Aministrative Expense	$ 3,180.00	$ 4,672.00	$ 4,688.00	$ 4,712.48	$ 4,729.29
Total Administrative	**$ 55,112.00**	**$ 59,352.00**	**$ 59,724.00**	**$ 60,308.94**	**$ 60,690.71**
Annual Iowa Awards Banquet					
Annual Iowa Awards Banquet	$ 6,000.00	$ 1,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00
Total Annual Iowa Awards Banquet	$ 6,000.00	$ 1,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00
Convention and Workshops					
National Convention	$ 8,000.00	$ 12,000.00	$ 12,000.00	$ 12,000.00	$ 12,000.00
Officials Workshops	$ -		$ -		$ 2,000.00
Other Workshops/LSC Development	$ 3,000.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00
Total Convention and Workshops	$ 11,000.00	$ 13,500.00	$ 13,500.00	$ 13,500.00	$ 15,500.00
Meet Expenses					
All Stars					
Age Group chair/admin	$ 15.00	$ 150.00	$ 150.00	$ 150.00	$ 150.00
Clothing/Gear	$ 3,736.00	$ 3,500.00	$ 3,500.00	$ 3,500.00	$ 3,600.00
Coaches Expenses	$ 3,019.00	$ 3,000.00	$ 3,400.00	$ 3,500.00	$ 3,600.00
Entry Fees/photos	$ 500.00	$ 600.00	$ 600.00	$ 600.00	$ 600.00
Total All Stars	$ 7,270.00	$ 7,250.00	$ 7,650.00	$ 7,750.00	$ 7,950.00
Zones Age Group					
Age Group chair/admin	$ 500.00	$ 200.00	$ 500.00	$ 500.00	$ 500.00
Clothing/Gear	$ 5,000.00	$ 5,500.00	$ 5,700.00	$ 5,900.00	$ 6,100.00
Coaches Expenses	$ 5,500.00	$ 5,500.00	$ 5,700.00	$ 5,900.00	$ 6,100.00
Entry Fees	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00
Zone Diversity Meet	$ -	$ 4,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00
Diversity & Inclusion		$ 6,000.00	$ 1,500.00	$ 1,500.00	$ 1,500.00
Zones Open Water	$ 2,500.00	$ 2,100.00	$ 2,100.00	$ 2,100.00	$ 2,100.00
Total Zones Age Group	$ 14,000.00	$ 23,800.00	$ 19,000.00	$ 19,400.00	$ 19,800.00
Athlete Travel Reimbursement					
Athlete Travel Reimbursement	$ 25,000.00	$ 25,000.00	$ 25,000.00	$ 25,000.00	$ 25,000.00
Total Athlete Travel Reimbursement	$ 25,000.00	$ 25,000.00	$ 25,000.00	$ 25,000.00	$ 25,000.00
LSC Championships					
LSC Championship Hosting	$ 24,150.00	$ 26,000.00	$ 33,000.00	$ 33,500.00	$ 34,000.00

Championship BagTags - Medals	$ 3,200.00	$ -	$ -	$ -	$ -
Total LSC Championships	$ 27,350.00	$ 26,000.00	$ 33,000.00	$ 33,500.00	$ 34,000.00
Total Meet Expenses	**$ 73,620.00**	**$ 82,050.00**	**$ 84,650.00**	**$ 85,650.00**	**$ 86,750.00**
Officials Expenses					
Officials Shirts	$ 600.00	$ 1,000.00	$ -	$ -	$ -
Officials Gear/Jnats	$ 400.00				
Officials Conference	$ -	$ 800.00	$ -	$ -	$ -
Certification Fees	$ -	$ -			
Clinics, Evaluations, and Supplies	$ 1,100.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00
Convention	$ -	$ -	$ -	$ -	$ -
Zones/Mentoring Clinic Travel	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00
Travel to Ref or OW Clinics	$ 700.00	$ -	$ -	$ -	$ -
Total Officials Expenses	$ 3,600.00	$ 3,600.00	$ 1,800.00	$ 1,800.00	$ 1,800.00
Professional Development					
Swimposium	$ 11,000.00	$ -	$ -	$ -	$ 9,000.00
Professional Development	$ 1,250.00	$ -	$ 750.00	$ 750.00	$ 750.00
Total Professional Development	$ 12,250.00	$ -	$ 750.00	$ 750.00	$ 9,750.00
ISI Grants					
ISI Grants	$ -				
Total ISI Grants	$ -	$ -	$ -	$ -	$ -
Safe Sport					
Safe Sport	$ 1,500.00	$ 800.00	$ 1,600.00	$ 800.00	$ 1,600.00
Total Safe Sport	$ 1,500.00	$ 800.00	$ 1,600.00	$ 800.00	$ 1,600.00
Swimmer Development					
Swimmer Leadership Development	$ 2,500.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00
A+ Swimmer Development	$ 2,500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00
Q- Swimmer Development	$ 2,500.00	$ -	$ -	$ -	$ -
Sectional Swimmer Clinic	$ -				
Total Swimmer Development Expenses	$ 7,500.00	$ 1,300.00	$ 1,300.00	$ 1,300.00	$ 1,300.00
Total Expenses	$ 170,582.00	$ 161,602.00	$ 166,324.00	$ 167,108.94	$ 180,390.71
Total Income	$ (22,946.00)	$ (1,952.00)	$ 831.00	$ (1,085.79)	$ (14,467.56)