Updated FY 2021 Budget Proposal for IASI

1. Request Approval for the following Budget. This is an amended budget from that approved in February to address expenditures that were not included and maintain a balanced budget. The income is not changed.

Income		
Investment Income		
Checking/Savings	\$	-
Total Investment Income	\$	-
Meet Income		
Fines/Fees	\$	-
Sanction Fees	\$	5,300.00
Splash Fees	\$	80,000.00
Total Meet Income	\$	85,300.00
Registrations		
Club	\$	1,200.00
Athlete	\$	32,000.00
Non-Athlete	\$	3,700.00
USA Swimming Grant/other	\$	-
Total Registrations	\$	36,900.00
Total Income	\$	122,200.00
Gross Profit	\$	122,200.00

Adjusted investment from 15% of income to 10% of income (\$6000 decrease) to address additional expenditures:

Finance Division (Phil)	
Mandatory	
Investment Account (10% of Income)	\$ 12,220.00
Total Finance Division Mandatory	\$ 12,220.00
Discretionary	
LSC Grants	\$ -
Total Finance Division Discretionary	\$ -

Administration Division (Jennie)		
Mandatory		
Employee Expense		
Payroll Expenses	\$	47,600.00
Employee Miscellaneous	\$	134.00
Payroll Software	\$	500.00
Workers Compensation Ins.	\$	448.00
Total Employee Expense	\$	48,682.00
ISI Office Expense		
Postage/Printing	\$	<u>-</u>
Supplies	\$	2,360.00
Telephone/Internet	\$	1,500.00
Travel	\$	2,790.00
Total ISI Office Expense	\$	6,650.00
Other Administrative Expense		
BOD/HOD meetings	\$	750.00
Central Zones dues	\$	800.00
ISCA Fees	\$	-
Prof. Services	\$	-
USA-S Dues, Bank Services & Website	\$	350.00
Seminars/Workshops	\$	-
Total Other Administrative Expense	\$	1,900.00
Convention and Workshops		
National Convention	\$	6,050.00
Other Workshops/LSC Development	\$	-
	_	
Total Convention and Workshops	\$	6,050.00
Total Administration Mandatory	\$ \$	6,050.00 63,282.00
Total Administration Mandatory Discretionary		
Total Administration Mandatory Discretionary ISI Office Expense	\$	63,282.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment	\$	
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software	\$ \$ \$	63,282.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies	\$ \$ \$ \$	63,282.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel	\$ \$ \$ \$	800.00 - - -
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense	\$ \$ \$ \$	63,282.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense	\$ \$ \$ \$ \$	800.00 - - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings	\$ \$ \$ \$ \$	800.00 - - -
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing	\$ \$ \$ \$ \$ \$	800.00 - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter	\$ \$ \$ \$ \$ \$ \$	800.00 - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services	\$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous	\$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - 800.00 100.00 - - -
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense	\$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - 800.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards Total Annual Iowa Swimming Awards	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards Convention and Workshops	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards Total Annual Iowa Swimming Awards Convention and Workshops National Convention	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards Convention and Workshops National Convention Other Workshops/LSC Development	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00 100.00 - - - - - 100.00
Total Administration Mandatory Discretionary ISI Office Expense Computer Hardware/Equipment Computer software Supplies Travel Total ISI Office Expense Other Administrative Expense BOD/HOD meetings Postage/Printing Newsletter Prof. Services Miscellaneous Seminars/Workshops Total Other Aministrative Expense Annual Iowa Swimming Awards Annual Iowa Swimming Awards Total Annual Iowa Swimming Awards Convention and Workshops National Convention	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	800.00 - - - - 800.00 100.00 - - - - - 100.00

Age Group Division (Tanja)	
Mandatory	
All Stars	
Age Group chair/admin	\$ -
Clothing/Gear	\$ -
Coaches Expenses	\$ 2,500.00
Entry Fees/photos	\$ 300.00
Total All Stars	\$ 2,800.00
Zones Age Group	
Age Group chair/admin	\$ -
Clothing/Gear	\$ -
Coaches Expenses	\$ 3,400.00
Entry Fees	\$ -
Zones Open Water	\$ 700.00
Total Zones Age Group	\$ 4,100.00
Total Age Group Mandatory	\$ 6,900.00
Discretionary	
All Stars	
Age Group chair/admin	\$ -
Clothing/Gear	\$ -
Coaches Expenses	\$ -
Entry Fees/photos	\$ -
Total All Stars	\$ -
Zones Age Group	
Age Group chair/admin	\$ -
Clothing/Gear	\$ -
Coaches Expenses	\$ -
Entry Fees	\$ -
Zones Open Water	\$ -
Total Zones Age Group	\$ -
Total Age Group Discretionary	\$ -

Senior Division (Mike)	
Mandatory	
LSC Championships	
LSC Championship Hosting	\$ 22,000.00
Total LSC Championships	\$ 22,000.00
Safe Sport	 ,
Safe Sport	\$ 495.00
Total Safe Sport	\$ 495.00
Membership Development	
Zone Diversity Meet	\$ -
Diversity & Inclusion	\$ -
Swimmer Development	\$ -
Coach Development	\$ -
Club Development	\$ -
Total Membership Development Expenses	\$ -
Total Senior Mandatory	\$ 22,495.00
Discretionary	
Athlete Travel Reimbursement	
Athlete Travel Reimbursement	\$ 12,000.00
Total Athlete Travel Reimbursement	\$ 12,000.00
Officials Expenses	
Officials Shirts	\$ -
Officials Gear/Jnats	\$ -
Officials Conference	\$ -
Certification Fees	\$ -
Clinics, Evaluations, and Supplies	\$ -
Convention	\$ -
Zones/Mentoring Clinic Travel	\$ -
Travel to Ref or OW Clinics	\$ -
Total Officials Expenses	\$ -
Safe Sport	
Safe Sport	\$ -
Total Safe Sport	\$ -
Membership Development	
Zone Diversity Meet	\$ -
Diversity & Inclusion	\$ -
Swimmer Development	\$ 3,000.00
Coach Development	\$ -
Club Development	\$ -
Total Membership Development Expenses	\$ 3,000.00
Total Senior Discretionary	\$ 15,000.00

This plan results in the following total income for the fiscal year:

Total Income	\$	(597.00)
Total Expenses	Ċ	122,797.00
Total Discrationary Expenses	\$	17,900.00
Total Mandatory Expenses	\$	104,897.00