		Proposed	2023-24		2023-24	2022-23
		Budget	Approved		Actual	Actual
Description		2025 - 26	Budget		Results	Results
Revenue		2023 - 20	Buuget		Kesuits	Results
Interest Income	\$	3,375	\$ 2,250	\$	3,234	
Meet Income	Ψ	3,373	Ψ 2,230	Ψ	3,234	
Sanction Fees		8,350	8,590		8,085	8,590
Splash Fees		114,529	115,221	-	123,146	105,221
Other		111,525	113,221		250	700
Total Meet Income		122,879	123,811		131,481	114,511
Registration		122,077	123,011		131,401	114,511
Club						
Year Round		1,080	960		840	900
Seasonal		10	30		0.10	700
Coach		10	30			
Senior		2,727	2,520		2,439	2,574
Junior		2,727	270		288	279
Athlete			270		200	217
Flex Athlete		8,170	8,200		8,170	8,210
Seasonal		11,004	14,980		7,860	10,360
Premium		50,004	45,000		37,062	33,266
Outreach		-	12,000		37,002	33,200
Single Meet Athlete		_				
Other					984	
Official		2,392	2,925		1,584	1,359
Admin/Non-Athlete		1,938	1,870		1,501	567
USAS Collection Fee (4% of Registration Fees)		(3,093)	(3,070)		(2,324)	(2,258)
Total Registration		74,232	73,685		56,903	55,257
Other Revenue		,=	10,000			,
IASI Select Camp Fees		4,000				
Total Revenue	\$	204,486	\$ 199,746	\$	191,618	\$ 169,768
Expenses						
Administrative						
Payroll						
Professional Staff		75,000	85,000		51,112	53,094
Workers' Compensation		500	32,000		314	166
Payroll Software		2,500			2,215	100
Miscellaneous		250			194	
					-	
Total Employee Expense		78,250	85,000		53,834	53,260
IASI Office Expense		,	Í		,	
Postage and Printing		75	50		239	44
Supplies		100	-		109	287
Computer Software		2,500	2,000		732	2,329
Computer Hardware		1,500	,			749
IT Expenses		4,800	4,800		_	
Miscellaneous		,	,		30	
Telephone/Internet		400	400		360	390
Travel		3,000	3,000		7	210
Total IASI Office Expense		12,375	10,250		1,477	4,009
Annual Iowa Swimming Banquet and Awards			•	<u> </u>	1,260	1,502
		3,500	3,500			
		3,500 750	3,500 750		· ·	
HOD/BOD Meetings Central Zone Dues			<u> </u>		2,941 645	1,681 683

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	Proposed	2023-24	2023-24	2022-23
	Budget	Approved	Actual	Actual
Description	2025 - 26	Budget	Results	Results
Website	400	400	238	327
USAS Dues	400	400	79	321
National Convention and Workshops	8,000	8,000	956	7,029
Newsletter	500	0,000	307	1,286
Tax Compliance	50		45	1,200
Storage	1,200		13	
Miscellaneuos	1,200			41
Total Other Administrative Expenses	15,350		6,611	11
Meet Expenses	20,000		0,022	
LSC Championship Hosting	35,000	36,500	30,620	31,155
Athelte Travel Reimbursement	18,000	18,000	17,780	17,172
Meet Awards and Recognition	10,000	10,000	17,700	(2,061)
All Stars				(=,001)
Coach Expenses	2,000	2,500	709	1,032
Stipend	1,300	700	1,300	1,000
Entry fees/Photos	1,200	1,000	898	1,670
Travel	1,000	1,000	0,0	1,070
Discretionary	1,000	1,000	139	
Gear/Clothing		300	107	
Total All Stars		5,500	3,045	3,702
Zone Age Group		2,200	2,0.2	5,702
Zone Multicultural	2,500	2,400	2,564	
Coach Expenses	3,000	3,500	2,386	3,810
Age Group Discretionary	2,000	2,200	1,761	3,010
Entry fees	800		(196)	850
Stipend	1,300	1,700	1,300	1,300
Gear/Clothing	1,500	600	1,500	1,500
Open Water	1,000	1,000	957	572
Team Photo	1,000	1,000	855	072
Team Travel			(323)	10,434
Travel	1,000		(0-0)	
Total Zone Age Group	9,600	9,200	9,304	
Membership Development	- ,	- ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Diversity & Inclusion		1,500		
Coach Development	2,600	1,800	200	
Swimmer Development	,	5,000	14,287	3,922
Championship Meet Banners/Runners	825	,	,	,
IASI Select Camp	4,000			
Club Development	,	1,200		3,975
Mental Health First Aid Course	300			
USAS Leadership Conferences	200			
Safe Sport	500	500		
Officials				
Officials Recognition	750	750	330	207
Officials Shirts	600	600	262	
National Evaluators	4,000	3,500	5,283	3,074
Zones/Mentoring Clinic Travel	,	1,500	757	
Travel to Referee or OW Clinics	2,000	-	439	2,045
	•			
Total Expenses	\$ 184,525	\$ 190,850	\$ 144,228	\$ 152,001
Investment Account (5% of Revenue)	\$ 10,224	\$ 9,987		
Net Revenue	\$ 9,737	\$ (1,091)	\$ 47,390	\$ 17,767

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