## **IOWA SWIMMING**

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

September 2023 - February 2024

|  | TOTAL   |                                   |  |
|--|---|-----------------------------------|--|
|  | ACTUAL  | BUDGET                            | OVER BUDGET  |
| Revenue  |   |                                   |  |
| Meet Income  |   |                                   |  |
| Sanction Fees  | 4,620.00  | 3,750.00                          | 870.00   |
| Splash Fees  | 59,934.40   | 72,500.00                         | (12,565.60)  |
| Total Meet Income  | 64,554.40   | 76,250.00                         | (11,695.60)  |
| Registration   | 1,928.16  |                                   | 1,928.16   |
| 4% tech fee  | (1,706.20)  |                                   | (1,706.20)   |
| Club   | 630.00  | 1,200.00                          | (570.00)   |
| Coach  | 1,881.00  |                                   | 1,881.00   |
| Flex athlete   | 4,700.00  |                                   | 4,700.00   |
| Individual season athlete  | 860.00  |                                   | 860.00   |
| Junior coach   | 99.00   |                                   | 99.00  |
| Official   | 1,332.00  | 3,500.00                          | (2,168.00)   |
| Other  | 540.00  |                                   | 540.00   |
| Premium  | 21,904.00   |                                   | 21,904.00  |
| Premium athlete  | 8,756.00  | 32,500.00                         | (23,744.00)  |
| Provisional coach  | 63.00   |                                   | 63.00  |
| Season 2 athlete   | 50.00   |                                   | 50.00  |
| Seasonal   | 2,470.00  |                                   | 2,470.00   |
| Total Registration   | 43,506.96   | 37,200.00                         | 6,306.96   |
| Total Revenue  | \$108,061.36  | \$113,450.00                      | \$ (5,388.64)  |
| GROSS PROFIT   | \$108,061.36  | \$113,450.00                      | \$ (5,388.64)  |
| Expenditures   |   |                                   |  |
| Administrative   |   |                                   |  |
| Employee Expense   |   |                                   |  |
| Miscellaneous  | 176.00  |                                   | 176.00   |
| Payroll Expenses   | 00 000 70   |                                   |  |
| rayion Expenses  | 26,330.70   | 26,350.00                         | (19.30)  |
| Payroll expenses Payroll software  | 26,330.70<br>1,169.12   | 26,350.00                         |  |
|  |   | 26,350.00                         | 1,169.12   |
| Payroll software   | 1,169.12  | 26,350.00<br><b>26,350.00</b>     | 1,169.12<br>140.66   |
| Payroll software Workers Compensation Ins  | 1,169.12<br>140.66  |                                   | 1,169.12<br>140.66   |
| Payroll software Workers Compensation Ins Total Employee Expense   | 1,169.12<br>140.66  |                                   | 1,169.12<br>140.66<br><b>1,466.48</b>  |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense   | 1,169.12<br>140.66<br><b>27,816.48</b>  |                                   | 1,169.12<br>140.66<br><b>1,466.48</b><br>249.12  |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software   | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12                              |                                   | 1,169.12<br>140.66<br><b>1,466.48</b><br>249.12<br>76.99   |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage   | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12<br>76.99                     |                                   | 1,169.12<br>140.66<br><b>1,466.48</b><br>249.12<br>76.99<br>26.06  |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing  | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12<br>76.99                     | 26,350.00                         | 1,169.12<br>140.66<br>1,466.48<br>249.12<br>76.99<br>26.06<br>(2,400.00)                                   |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing Supplies   | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12<br>76.99<br>26.06            | <b>26,350.00</b> 2,400.00         | 1,169.12<br>140.66<br><b>1,466.48</b><br>249.12<br>76.99<br>26.06<br>(2,400.00)<br>(593.40)                |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing Supplies Travel  | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12<br>76.99<br>26.06            | <b>26,350.00</b> 2,400.00  600.00 | 1,169.12<br>140.66<br><b>1,466.48</b><br>249.12<br>76.99<br>26.06<br>(2,400.00)<br>(593.40)                |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing Supplies Travel  Total ISI Office Expense  | 1,169.12<br>140.66<br><b>27,816.48</b><br>249.12<br>76.99<br>26.06            | <b>26,350.00</b> 2,400.00  600.00 | 1,169.12<br>140.66<br>1,466.48<br>249.12<br>76.99<br>26.06<br>(2,400.00)<br>(593.40)<br>(2,641.23)         |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing Supplies Travel  Total ISI Office Expense Other Administrative Expense               | 1,169.12<br>140.66<br>27,816.48<br>249.12<br>76.99<br>26.06<br>6.60           | <b>26,350.00</b> 2,400.00  600.00 | 1,169.12<br>140.66<br>1,466.48<br>249.12<br>76.99<br>26.06<br>(2,400.00)<br>(593.40)<br>(2,641.23)         |
| Payroll software Workers Compensation Ins  Total Employee Expense ISI Office Expense Computer software Postage Printing Supplies Travel  Total ISI Office Expense Other Administrative Expense Bank Services | 1,169.12<br>140.66<br>27,816.48<br>249.12<br>76.99<br>26.06<br>6.60<br>358.77 | 2,400.00<br>600.00<br>3,000.00    | (19.30) 1,169.12 140.66 1,466.48 249.12 76.99 26.06 (2,400.00) (593.40) (2,641.23) 74.38 1,113.56 (155.25) |

## **IOWA SWIMMING**

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

September 2023 - February 2024

|                                    | TOTAL       |             |              |
|------------------------------------|-------------|-------------|--------------|
|                                    | ACTUAL      | BUDGET      | OVER BUDGE   |
| Tax form filings                   | 44.99       |             | 44.9         |
| USA-S dues                         | 79.00       |             | 79.0         |
| Web Site                           | 44.95       | 175.00      | (130.05      |
| Total Other Administrative Expense | 2,376.63    | 3,775.00    | (1,398.37    |
| Total Administrative               | 30,551.88   | 33,125.00   | (2,573.12    |
| Age Group Discretionary            | 38.00       | 3,500.00    | (3,462.00    |
| Annual Iowa Awards Banquet         |             | 0.00        | 0.0          |
| Awards & Recognition Expenses      | 226.57      |             | 226.5        |
| Convention and Workshops           |             | 2,000.00    | (2,000.00    |
| Other Workshops                    | 956.34      |             | 956.3        |
| Total Convention and Workshops     | 956.34      | 2,000.00    | (1,043.66    |
| Meet Expenses                      |             |             |              |
| All Stars                          |             |             |              |
| Age group chair / admin            | 81.69       |             | 81.6         |
| Coaches expenses                   | 708.58      | 2,500.00    | (1,791.42    |
| Entry fees                         | 4,553.00    | 300.00      | 4,253.0      |
| Stipend (1099-MISC)                | 600.00      |             | 600.0        |
| Team photo                         | 1,080.00    |             | 1,080.0      |
| Total All Stars                    | 7,023.27    | 2,800.00    | 4,223.2      |
| Athlete Travel Reimbursement       | 550.00      | 0.00        | 550.0        |
| LSC Championships Reimbursement    |             | 0.00        | 0.0          |
| Zone Diversity Meet                |             | 0.00        | 0.0          |
| Zones Age Group                    |             |             |              |
| Coaches expenses                   |             | 0.00        | 0.0          |
| Team travel                        | (323.42)    |             | (323.42      |
| Total Zones Age Group              | (323.42)    | 0.00        | (323.42      |
| Zones Open Water                   |             | 0.00        | 0.0          |
| Total Meet Expenses                | 7,249.85    | 2,800.00    | 4,449.8      |
| Officials expenses                 |             | 375.00      | (375.00      |
| Clinics & Supplies                 | 178.50      | 0.00        | 178.5        |
| Travel                             |             | 0.00        | 0.0          |
| Total Officials expenses           | 178.50      | 375.00      | (196.50      |
| Professional Development           |             |             |              |
| Coach Mentor Program               | 200.00      | 600.00      | (400.00      |
| Total Professional Development     | 200.00      | 600.00      | (400.00      |
| Safe Sport                         |             | 251.00      | (251.0       |
| Swimmer Development                | 314.92      | 0.00        | 314.9        |
| Swimposium                         | 208.55      |             | 208.5        |
| Total Swimmer Development          | 523.47      | 0.00        | 523.4        |
| otal Expenditures                  | \$39,924.61 | \$42,651.00 | \$ (2,726.39 |
| ET OPERATING REVENUE               | \$68,136.75 | \$70,799.00 | \$ (2,662.25 |

## **IOWA SWIMMING**

Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

September 2023 - February 2024

|             |             | TOTAL       |               |  |
|-------------|-------------|-------------|---------------|--|
|             | ACTUAL      | BUDGET      | OVER BUDGET   |  |
| NET REVENUE | \$68,136.75 | \$70,799.00 | \$ (2,662.25) |  |