

IASI FY20 Budget

	2018-19	2019-20	Original Approved Budget 2020-21	Amended Budget Proposal 2020-21	2021-22
Income					
Investment Income					
Checking/Savings	\$ 1,847.06	\$ 1,333.70	\$ 2,000.00	\$ -	\$ 500.00
Total Investment Income	\$ 1,847.06	\$ 1,333.70	\$ 2,000.00	\$ -	\$ 500.00
Meet Income					
Medals/Bag Tags					
Fines/Fees	\$ -	\$ 150.00			
Officials Shirts					
Sanction Fees	\$ 7,430.00	\$ 4,665.00	\$ 7,600.00	\$ 2,500.00	\$ 5,000.00
Splash Fees	\$ 92,595.00	\$ 53,500.00	\$ 98,000.00	\$ 36,000.00	\$ 80,000.00
Total Meet Income	\$ 100,025.00	\$ 58,315.00	\$ 105,600.00	\$ 38,500.00	\$ 85,000.00
Registration					
Club Yearly	\$ 1,380.00	\$ 1,185.00	\$ 1,400.00	\$ -	\$ 1,200.00
Club Seasonal					
Club Organization					
Club Late					
Club USAS Fee					
Athlete Yearly	\$ 32,202.00	\$ 28,117.00	\$ 39,872.55	\$ -	\$ 28,000.00
Athlete Seasonal/Flex	\$ 9,030.00	\$ 3,226.00	\$ 10,892.69	\$ -	\$ 10,000.00
Athlete Outreach					
Athlete USAS Fee					
Non-Athlete	\$ 3,859.00	\$ 3,129.00	\$ 5,262.32	\$ -	\$ 3,000.00
Non-Athlete USAS Fee					
Transfers Inside Iowa					
Transfers Outside Iowa	\$ 545.00	\$ 170.00	\$ 100.00	\$ -	\$ 100.00
Swimposium					
USA Swimming Grant/other	\$ 334.00	\$ (750.00)	\$ 2,000.00	\$ -	\$ 2,000.00
Total Registrations	\$ 47,350.00	\$ 35,077.00	\$ 59,527.57	\$ -	\$ 44,300.00
Total Income	\$ 149,222.06	\$ 94,725.70	\$ 167,127.57	\$ 38,500.00	\$ 129,800.00
Gross Profit	\$ 149,222.06	\$ 94,725.70	\$ 167,127.57	\$ 38,500.00	\$ 129,800.00

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			Original Approved Budget	Amended Budget Proposal	
Expense					
Administrative					
Employee Expense					
Payroll Expenses	\$ 40,382.74	\$ 37,624.75	\$ 43,500.00	\$ 42,000.00	\$ 43,000.00
Employee Miscellaneous	\$ 134.00	\$ 194.00	\$ 100.00	\$ -	
Payroll Software	\$ 500.00	\$ 535.00	\$ 550.00	\$ 550.00	\$ 550.00
Workers Compensation Ins.	\$ 258.00	\$ 243.00	\$ 300.00	\$ 250.00	\$ 306.00
Total Employee Expense	\$ 41,274.74	\$ 38,596.75	\$ 44,450.00	\$ 42,800.00	\$ 43,856.00
ISI Office Expense					
Computer Hardware/Equipment	\$ 285.68	\$ 290.91	\$ 300.00	\$ -	\$ 800.00
Computer software	\$ 829.36	\$ 310.00	\$ 800.00	\$ 309.00	\$ 800.00
Postage/Printing	\$ -	\$ 131.70	\$ -	\$ -	\$ -
Supplies	\$ 1,355.43	\$ 1,033.02	\$ 1,200.00	\$ 200.00	\$ 1,000.00
Telephone/Internet	\$ 1,449.12	\$ 540.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Travel	\$ 4,835.71	\$ 2,011.42	\$ 4,000.00	\$ 800.00	\$ 2,800.00
Total ISI Office Expense	\$ 8,755.30	\$ 4,317.05	\$ 7,800.00	\$ 2,809.00	\$ 6,900.00
Other Administrative Expense					
BOD/HOD meetings	\$ 1,064.61	\$ 471.76	\$ 1,200.00	\$ -	\$ 1,200.00
Central Zones dues	\$ 100.00	\$ 100.00	\$ 816.00	\$ -	\$ 800.00
ISCA Fees	\$ -		\$ 52.00	\$ -	\$ 52.00
Postage/Printing	\$ 100.00	\$ -	\$ 100.00	\$ 100.00	\$ 120.00
Newsletter	\$ 731.50	\$ 914.21	\$ 1,200.00	\$ 1,000.00	\$ 1,000.00
Prof. Services	\$ -				
USA-S Dues, Bank Services & Website	\$ 343.81	\$ 487.26	\$ 500.00	\$ 300.00	\$ 400.00
Miscellaneous	\$ -	\$ -			
Seminars/Workshops	\$ -				
Total Other Administrative Expense	\$ 2,339.92	\$ 1,973.23	\$ 3,868.00	\$ 1,400.00	\$ 3,572.00
Total Administrative	\$ 52,369.96	\$ 44,887.03	\$ 56,118.00	\$ 47,009.00	\$ 54,328.00
Annual Iowa Awards Banquet					
Annual Iowa Awards Banquet	\$ 6,409.48	\$ 2,721.56	\$ 1,500.00	\$ 1,200.00	\$ 1,500.00
Total Annual Iowa Awards Banquet	\$ 6,409.48	\$ 2,721.56	\$ 1,500.00	\$ 1,200.00	\$ 1,500.00
Convention and Workshops					
National Convention	\$ 7,032.47	\$ 9,943.95	\$ 11,000.00	\$ -	\$ 8,000.00
Officials Workshops	\$ -	\$ 898.28	\$ -	\$ -	
Other Workshops/LSC Development	\$ 2,370.60	\$ 1,686.61	\$ 1,500.00	\$ -	\$ 1,500.00
Total Convention and Workshops	\$ 9,403.07	\$ 12,528.84	\$ 12,500.00	\$ -	\$ 9,500.00

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Meet Expenses					
All Stars					
Age Group chair/admin	\$ 89.98	\$ 894.19	\$ 1,170.00	\$ -	
Clothing/Gear	\$ 3,336.00	\$ 3,080.00	\$ 3,500.00	\$ -	
Coaches Expenses	\$ 2,231.21	\$ 1,906.48	\$ 2,000.00	\$ -	
Entry Fees/photos	\$ 381.00	\$ 2,978.88	\$ 830.00	\$ -	
Total All Stars	\$ 6,038.19	\$ 8,859.55	\$ 7,500.00	\$ -	\$ 6,500.00
Zones Age Group					
Age Group chair/admin	\$ 7,122.33	\$ 15.50	\$ 5,570.00	\$ 2,000.00	\$ 6,500.00
Clothing/Gear	\$ 1,952.00	\$ -	\$ 2,530.00	\$ -	
Coaches Expenses	\$ 1,235.62	\$ -	\$ 2,700.00	\$ -	
Entry Fees	\$ 1,525.07	\$ -	\$ 1,000.00	\$ 500.00	
Zone Diversity Meet	\$ 2,339.70	\$ -	\$ 2,000.00	\$ -	\$ 2,400.00
Diversity & Inclusion		\$ 946.93	\$ 9,500.00	\$ -	\$ 3,000.00
Zones Open Water	\$ 2,035.73	\$ (650.00)	\$ 2,500.00	\$ 750.00	\$ 2,000.00
Total Zones Age Group	\$ 16,210.45	\$ 312.43	\$ 25,800.00	\$ 3,250.00	\$ 13,900.00
Athlete Travel Reimbursement					
Athlete Travel Reimbursement	\$ 20,779.18	\$ 8,419.20	\$ 25,000.00	\$ -	\$ 15,000.00
Total Athlete Travel Reimbursement	\$ 20,779.18	\$ 8,419.20	\$ 25,000.00	\$ -	\$ 15,000.00
LSC Championships					
LSC Championship Hosting	\$ 21,872.05	\$ 15,763.17	\$ 24,000.00	\$ 9,500.00	\$ 25,000.00
Championship BagTags - Medals	\$ 2,452.72	\$ 1,831.78	\$ 2,400.00	\$ 2,400.00	\$ 2,000.00
Total LSC Championships	\$ 24,324.77	\$ 17,594.95	\$ 26,400.00	\$ 11,900.00	\$ 27,000.00
Total Meet Expenses	\$ 67,352.59	\$ 35,186.13	\$ 84,700.00	\$ 15,150.00	\$ 62,400.00
Officials Expenses					
Officials Shirts	\$ 2,373.00	\$ -	\$ -	\$ -	\$ -
Officials Gear/Jnats	\$ 825.00	\$ -			
Officials Conference	\$ -	\$ -	\$ 1,500.00	\$ -	\$ -
Certification Fees	\$ -	\$ -			
Clinics, Evaluations, and Supplies	\$ 1,640.64	\$ 2,089.25	\$ 1,200.00	\$ -	\$ 1,400.00
Convention	\$ -	\$ -	\$ 1,200.00	\$ -	\$ 1,200.00
Zones/Mentoring Clinic Travel	\$ 1,851.13	\$ -	\$ 800.00	\$ -	\$ 500.00
Travel to Ref or OW Clinics		\$ 567.33	\$ 800.00	\$ -	\$ 800.00
Total Officials Expenses	\$ 6,689.77	\$ 2,656.58	\$ 5,500.00	\$ -	\$ 3,900.00
Professional Development					
Swimposium	\$ 11,684.48	\$ -	\$ -	\$ -	\$ 1,000.00
Professional Development		\$ -	\$ 3,500.00	\$ -	\$ 3,500.00
Total Professional Development	\$ 11,684.48	\$ -	\$ 3,500.00	\$ -	\$ 4,500.00
ISI Grants					
ISI Grants	\$ -	\$ 20,000.01		\$ 30,000.00	
Total ISI Grants	\$ -	\$ 20,000.01	\$ -	\$ 30,000.00	\$ -

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Safe Sport					
Safe Sport	\$ 495.00	\$ 632.75	\$ 1,600.00	\$ 500.00	\$ 500.00
Total Safe Sport	\$ 495.00	\$ 632.75	\$ 1,600.00	\$ 500.00	\$ 500.00
Swimmer Development					
Swimmer Leadership Development	\$ 3,562.19	\$ 386.95	\$ 2,500.00	\$ -	\$ 2,500.00
A+ Swimmer Development					
Q- Swimmer Development		\$ -	\$ -	\$ -	\$ -
Sectional Swimmer Clinic	\$ -				
Total Swimmer Development Expenses	\$ 3,562.19	\$ 386.95	\$ 2,500.00	\$ -	\$ 2,500.00
Total Expenses	\$ 157,966.54	\$ 118,999.85	\$ 167,918.00	\$ 93,859.00	\$ 139,128.00
Total Income	\$ (8,744.48)	\$ (24,274.15)	\$ (790.43)	\$ (55,359.00)	\$ (9,328.00)
<i>Cash & Reserves Estimate</i>	<i>\$ 124,000.00</i>	<i>\$ 77,326.75</i>	<i>\$ 119,310.00</i>	<i>\$ 20,370.00</i>	<i>\$ 10,670.00</i>
<i>Scholarship Fund</i>				<i>\$ 32,347.00</i>	<i>\$ 32,347.00</i>
<i>Total Reserve</i>				<i>\$ 52,717.00</i>	<i>\$ 43,017.00</i>