Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September 2018 through April 2019

	Sep '18 - Apr 19	Budget	$ Over Budget
Income			
Investment Income			
Checking/Savings	1,099.88	1,134.00	-34.12
Total Investment Income	1,099.88	1,134.00	-34.12
Meet Income			
Officials' shirts	-2,373.00	-2,500.00	127.00
Sanction Fees	5,805.00	4,400.00	1,405.00
Splash Fees	49,530.00	61,306.00	-11,776.00
Total Meet Income	52,962.00	63,206.00	-10,244.00
Registration			
Club	1,250.00	810.00	440.00
Individual	3,269.00	2,382.00	887.00
Seasonal	4,546.00	3,785.00	761.00
Swimmer	31,224.00	24,434.00	6,790.00
Transfers	370.00	350.00	20.00
Registration - Other	-113.00	0.00	-113.00
Total Registration	40,546.00	31,761.00	8,785.00
USA Swimming Grant	0.00	1,400.00	-1,400.00
Total Income	94,607.88	97,501.00	-2,893.12
Gross Profit	94,607.88	97,501.00	-2,893.12
Expense			
Administrative			
Employee Expense			
Miscellaneous	134.00	0.00	134.00
Payroll Expenses	25,330.57	28,534.00	-3,203.43
Payroll software	500.00	310.00	190.00
Workers Compensation Ins	258.00	168.00	90.00
Total Employee Expense	26,222.57	29,012.00	-2,789.43
ISI Office Expense			
Computer hardware / equipment	285.68	854.00	-568.32
Computer software	761.28	0.00	761.28
Postage	0.00	168.00	-168.00
Supplies	836.69	666.00	170.69
Telephone/Internet	1,359.12	1,080.00	279.12
Travel	4,093.01	2,176.00	1,917.01
Total ISI Office Expense	7,335.78	4,944.00	2,391.78

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	Sep '18 - Apr 19	Budget	$ Over Budget
Other Administrative Expense			
Bank Services	203.44	886.00	-682.56
BOD/HOD meetings	6,629.70	1,134.00	5,495.70
Central Zones dues	100.00	66.00	34.00
ISCA Expenses	0.00	34.00	-34.00
Newsletter	731.50	0.00	731.50
Postage	100.00	0.00	100.00
Web Site	95.00	0.00	95.00
Total Other Administrative Expense	7,859.64	2,120.00	5,739.64
Total Administrative	41,417.99	36,076.00	5,341.99
Annual Iowa Awards Banquet	0.00	6,000.00	-6,000.00
Convention and Workshops			
National Convention	7,032.47	10,500.00	-3,467.53
Other Workshops	3,342.60	2,000.00	1,342.60
Total Convention and Workshops	10,375.07	12,500.00	-2,124.93
Meet Expenses			
All Stars			
Age group chair / admin	89.98	7,260.00	-7,170.02
Clothing/gear	3,336.00	0.00	3,336.00
Coaches expenses	1,231.21	0.00	1,231.21
Entry fees	3,360.75	0.00	3,360.75
Stipend (1099-MISC)	1,000.00	0.00	1,000.00
Team photo	29.00	0.00	29.00
Total All Stars	9,046.94	7,260.00	1,786.94
Athlete Travel Reimbursement	10,163.49	16,666.00	-6,502.51
Championship Medals / Bag Tags	545.73	2,134.00	-1,588.27
LSC Championships Reimbursement	22,756.63	12,600.00	10,156.63
Zone Diversity Meet	855.00	0.00	855.00
Zones Open Water	-52.00	0.00	-52.00
Total Meet Expenses	43,315.79	38,660.00	4,655.79
Officials expenses			
Clinics & Supplies	0.00	1,066.00	-1,066.00
National Evaluators	1,640.64	0.00	1,640.64
Travel	1,851.13	2,300.00	-448.87
Total Officials expenses	3,491.77	3,366.00	125.77
Safe Sport	495.00	2,700.00	-2,205.00

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Swimmer Development			
A+ Swimmer Development	0.00	334.00	-334.00
Q- Swimmer Development	0.00	334.00	-334.00
Swimmer Leadership Development	3,562.19	3,584.00	-21.81
Swimposium			
Stipend (1099-MISC)	7,000.00	0.00	7,000.00
Swimposium - Other	4,684.48	0.00	4,684.48
Total Swimposium	11,684.48	0.00	11,684.48
Total Swimmer Development	15,246.67	4,252.00	10,994.67
Total Expense	114,342.29	103,554.00	10,788.29
Net Income	**-19,734.41**	**-6,053.00**	**-13,681.41**