# Iowa Swimming, Inc.
## Profit & Loss Budget vs. Actual
### September 2018 through May 2019

| | Sep '18 - May 19 | Budget | $ Over Budget |
|---|---|---|---|
| **Income** | | | |
| **Investment Income** | | | |
| **Checking/Savings** | 1,281.08 | 1,275.00 | 6.08 |
| **Total Investment Income** | 1,281.08 | 1,275.00 | 6.08 |
| **Meet Income** | | | |
| **Officials' shirts** | -2,373.00 | -2,500.00 | 127.00 |
| **Sanction Fees** | 7,055.00 | 4,950.00 | 2,105.00 |
| **Splash Fees** | 53,490.00 | 68,970.00 | -15,480.00 |
| **Total Meet Income** | 58,172.00 | 71,420.00 | -13,248.00 |
| **Registration** | | | |
| **Club** | 1,325.00 | 912.00 | 413.00 |
| **Individual** | 3,633.00 | 2,679.00 | 954.00 |
| **Seasonal** | 5,402.00 | 4,258.00 | 1,144.00 |
| **Swimmer** | 32,106.00 | 27,489.00 | 4,617.00 |
| **Transfers** | 425.00 | 393.00 | 32.00 |
| **Registration - Other** | -752.00 | 0.00 | -752.00 |
| **Total Registration** | 42,139.00 | 35,731.00 | 6,408.00 |
| **USA Swimming Grant** | 0.00 | 1,400.00 | -1,400.00 |
| **Total Income** | 101,592.08 | 109,826.00 | -8,233.92 |
| **Gross Profit** | 101,592.08 | 109,826.00 | -8,233.92 |
| **Expense** | | | |
| **Administrative** | | | |
| **Employee Expense** | | | |
| **Miscellaneous** | 134.00 | 0.00 | 134.00 |
| **Payroll Expenses** | 28,970.22 | 32,100.00 | -3,129.78 |
| **Payroll software** | 500.00 | 348.00 | 152.00 |
| **Workers Compensation Ins** | 258.00 | 189.00 | 69.00 |
| **Total Employee Expense** | 29,862.22 | 32,637.00 | -2,774.78 |
| **ISI Office Expense** | | | |
| **Computer hardware / equipment** | 285.68 | 960.00 | -674.32 |
| **Computer software** | 761.28 | 0.00 | 761.28 |
| **Postage** | 0.00 | 189.00 | -189.00 |
| **Supplies** | 836.69 | 750.00 | 86.69 |
| **Telephone/Internet** | 1,359.12 | 1,215.00 | 144.12 |
| **Travel** | 4,740.22 | 2,448.00 | 2,292.22 |
| **Total ISI Office Expense** | 7,982.99 | 5,562.00 | 2,420.99 |

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| Other Administrative Expense | | | |
| Bank Services | 228.61 | 996.00 | -767.39 |
| BOD/HOD meetings | 954.40 | 1,275.00 | -320.60 |
| Central Zones dues | 100.00 | 75.00 | 25.00 |
| ISCA Expenses | 0.00 | 39.00 | -39.00 |
| Newsletter | 731.50 | 0.00 | 731.50 |
| Postage | 100.00 | 0.00 | 100.00 |
| Web Site | 95.00 | 0.00 | 95.00 |
| Total Other Administrative Expense | 2,209.51 | 2,385.00 | -175.49 |
| Total Administrative | 40,054.72 | 40,584.00 | -529.28 |
| Annual Iowa Awards Banquet | 6,496.01 | 6,000.00 | 496.01 |
| Convention and Workshops | | | |
| National Convention | 7,032.47 | 10,500.00 | -3,467.53 |
| Other Workshops | 2,370.60 | 2,500.00 | -129.40 |
| Total Convention and Workshops | 9,403.07 | 13,000.00 | -3,596.93 |
| Meet Expenses | | | |
| All Stars | | | |
| Age group chair / admin | 89.98 | 7,260.00 | -7,170.02 |
| Clothing/gear | 3,336.00 | 0.00 | 3,336.00 |
| Coaches expenses | 1,231.21 | 0.00 | 1,231.21 |
| Entry fees | 2,861.99 | 0.00 | 2,861.99 |
| Stipend (1099-MISC) | 1,000.00 | 0.00 | 1,000.00 |
| Team photo | 29.00 | 0.00 | 29.00 |
| Total All Stars | 8,548.18 | 7,260.00 | 1,288.18 |
| Athlete Travel Reimbursement | 10,288.64 | 18,750.00 | -8,461.36 |
| Championship Medals / Bag Tags | 545.73 | 2,400.00 | -1,854.27 |
| LSC Championships Reimbursement | 22,756.63 | 12,600.00 | 10,156.63 |
| Zone Diversity Meet | | | |
| Stipend (1099-MISC) | 400.00 | 0.00 | 400.00 |
| Zone Diversity Meet - Other | 1,139.00 | 0.00 | 1,139.00 |
| Total Zone Diversity Meet | 1,539.00 | 0.00 | 1,539.00 |
| Zones Open Water | | | |
| Stipend (1099-MISC | 400.00 | 0.00 | 400.00 |
| Zones Open Water - Other | -52.00 | 0.00 | -52.00 |
| Total Zones Open Water | 348.00 | 0.00 | 348.00 |
| Total Meet Expenses | 44,026.18 | 41,010.00 | 3,016.18 |

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| **Officials expenses** | | | |
| **Clinics & Supplies** | 0.00 | 1,200.00 | -1,200.00 |
| **National Evaluators** | 1,640.64 | 0.00 | 1,640.64 |
| **Travel** | 1,851.13 | 2,700.00 | -848.87 |
| **Total Officials expenses** | 3,491.77 | 3,900.00 | -408.23 |
| **Safe Sport** | 495.00 | 2,700.00 | -2,205.00 |
| **Swimmer Development** | | | |
| **A+ Swimmer Development** | 0.00 | 375.00 | -375.00 |
| **Q- Swimmer Development** | 0.00 | 375.00 | -375.00 |
| **Swimmer Leadership Development** | 3,562.19 | 4,250.00 | -687.81 |
| **Swimposium** | | | |
| **Stipend (1099-MISC)** | 7,000.00 | 0.00 | 7,000.00 |
| **Swimposium - Other** | 4,684.48 | 0.00 | 4,684.48 |
| **Total Swimposium** | 11,684.48 | 0.00 | 11,684.48 |
| **Total Swimmer Development** | 15,246.67 | 5,000.00 | 10,246.67 |
| **Total Expense** | 119,213.42 | 112,194.00 | 7,019.42 |
| **Net Income** | **-17,621.34** | **-2,368.00** | **-15,253.34** |