Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September through December 2019

	Sep - Dec 19	Budget	$ Over Budget
Income			
Investment Income			
Checking/Savings	527.90	533.33	-5.43
Total Investment Income	527.90	533.33	-5.43
Meet Income			
Meet penalties/fines	50.00	0.00	50.00
Sanction Fees	3,730.00	2,750.00	980.00
Splash Fees	18,625.00	34,167.00	-15,542.00
Total Meet Income	22,405.00	36,917.00	-14,512.00
Registration			
Club	1,020.00	1,040.00	-20.00
Individual	2,499.00	3,133.00	-634.00
Outreach	0.00	16.67	-16.67
Seasonal	1,356.00	0.00	1,356.00
Seasonal/Flex	1,486.00	867.00	619.00
Swimmer	26,064.00	28,200.00	-2,136.00
Transfers	40.00	67.00	-27.00
Registration - Other	-451.00	0.00	-451.00
Total Registration	32,014.00	33,323.67	-1,309.67
Total Income	54,946.90	70,774.00	-15,827.10
Gross Profit	54,946.90	70,774.00	-15,827.10
Expense			
Administrative			
Employee Expense			
Miscellaneous	176.00	0.00	176.00
Payroll Expenses	12,719.92	14,867.00	-2,147.08
Payroll software	535.00	600.00	-65.00
Workers Compensation Ins	0.00	116.67	-116.67
Total Employee Expense	13,430.92	15,583.67	-2,152.75
ISI Office Expense			
Computer software	76.00	400.00	-324.00
Postage	0.00	43.33	-43.33
Supplies	401.71	267.00	134.71
Telephone/Internet	60.00	667.00	-607.00
Travel	598.95	1,667.00	-1,068.05
Total ISI Office Expense	1,136.66	3,044.33	-1,907.67
Other Administrative Expense			
Bank Services	37.76	0.00	37.76
BOD/HOD meetings	460.00	333.00	127.00
Central Zones dues	100.00	800.00	-700.00
ISCA Expenses	0.00	52.00	-52.00
Newsletter	914.21	400.00	514.21
Postage	0.00	40.00	-40.00
Web Site	0.00	167.00	-167.00
Total Other Administrative Expense	1,511.97	1,792.00	-280.03
Total Administrative	16,079.55	20,420.00	-4,340.45
Annual Iowa Awards Banquet	78.90	167.00	-88.10
Convention and Workshops			
National Convention	9,943.95	12,000.00	-2,056.05
Officials Workshops	898.28	0.00	898.28
Other Workshops	1,686.61	600.00	1,086.61
Total Convention and Workshops	12,528.84	12,600.00	-71.16
Meet Expenses			
All Stars			
Age group chair / admin	5,768.62	0.00	5,768.62
Entry fees	-16.50	0.00	-16.50
Total All Stars	5,752.12	0.00	5,752.12

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Athlete Travel Reimbursement	9,419.20	10,000.00	-580.80
Diversity & Inclusion	0.00	1,000.00	-1,000.00
LSC Championships Reimbursement	2,204.75	0.00	2,204.75
Total Meet Expenses	17,376.07	11,000.00	6,376.07
Officials expenses			
Travel	85.50	133.00	-47.50
Total Officials expenses	85.50	133.00	-47.50
Safe Sport	134.91	133.00	1.91
Swimmer Development			
A+ Swimmer Development	0.00	83.00	-83.00
Swimmer Leadership Development	386.95	0.00	386.95
Total Swimmer Development	386.95	83.00	303.95
Total Expense	46,670.72	44,536.00	2,134.72
Net Income	**8,276.18**	**26,238.00**	**-17,961.82**