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# Iowa Swimming, Inc.
## Profit & Loss Budget vs. Actual
### September 2019 through April 2020

| | Sep '19 - Apr 20 | Budget | $ Over Budget |
|---|---|---|---|
| **Income** | | | |
| **Investment Income** | | | |
| **Checking/Savings** | 1,060.52 | 1,066.66 | -6.14 |
| **Total Investment Income** | 1,060.52 | 1,066.66 | -6.14 |
| **Meet Income** | | | |
| **Meet penalties/fines** | 150.00 | 0.00 | 150.00 |
| **Sanction Fees** | 6,105.00 | 5,250.00 | 855.00 |
| **Splash Fees** | 52,340.00 | 68,334.00 | -15,994.00 |
| **Total Meet Income** | 58,595.00 | 73,584.00 | -14,989.00 |
| **Registration** | | | |
| **Club** | 1,130.00 | 1,300.00 | -170.00 |
| **Individual** | 3,122.00 | 3,934.00 | -812.00 |
| **Outreach** | 0.00 | 33.34 | -33.34 |
| **Seasonal** | 1,460.00 | 0.00 | 1,460.00 |
| **Seasonal/Flex** | 1,766.00 | 4,766.00 | -3,000.00 |
| **Swimmer** | 28,117.00 | 35,400.00 | -7,283.00 |
| **Transfers** | 165.00 | 134.00 | 31.00 |
| **Registration - Other** | -643.00 | 0.00 | -643.00 |
| **Total Registration** | 35,117.00 | 45,567.34 | -10,450.34 |
| **Total Income** | 94,772.52 | 120,218.00 | -25,445.48 |
| **Gross Profit** | 94,772.52 | 120,218.00 | -25,445.48 |
| **Expense** | | | |
| **Administrative** | | | |
| **Employee Expense** | | | |
| **Miscellaneous** | 194.00 | 0.00 | 194.00 |
| **Payroll Expenses** | 25,567.95 | 29,734.00 | -4,166.05 |
| **Payroll software** | 535.00 | 600.00 | -65.00 |
| **Workers Compensation Ins** | 243.00 | 233.34 | 9.66 |
| **Total Employee Expense** | 26,539.95 | 30,567.34 | -4,027.39 |
| **ISI Office Expense** | | | |
| **Computer hardware / equipment** | 290.91 | 0.00 | 290.91 |
| **Computer software** | 207.00 | 800.00 | -593.00 |
| **Postage** | 44.00 | 86.66 | -42.66 |
| **Printing** | 87.70 | | |
| **Supplies** | 953.34 | 534.00 | 419.34 |
| **Telephone/Internet** | 540.00 | 1,334.00 | -794.00 |

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|---|---|---|---|
| Travel | 2,753.98 | 3,334.00 | -580.02 |
| ISI Office Expense - Other | 872.71 | | |
| Total ISI Office Expense | 5,749.64 | 6,088.66 | -339.02 |
| Other Administrative Expense | | | |
| Bank Services | 37.76 | 0.00 | 37.76 |
| BOD/HOD meetings | 471.76 | 1,000.00 | -528.24 |
| Central Zones dues | 100.00 | 800.00 | -700.00 |
| ISCA Expenses | 0.00 | 52.00 | -52.00 |
| Newsletter | 914.21 | 800.00 | 114.21 |
| Postage | 0.00 | 80.00 | -80.00 |
| Web Site | 0.00 | 334.00 | -334.00 |
| Total Other Administrative Expense | 1,523.73 | 3,066.00 | -1,542.27 |
| Total Administrative | 33,813.32 | 39,722.00 | -5,908.68 |
| Annual Iowa Awards Banquet | 1,221.01 | 500.00 | 721.01 |
| Convention and Workshops | | | |
| National Convention | 9,943.95 | 12,000.00 | -2,056.05 |
| Officials Workshops | 898.28 | 0.00 | 898.28 |
| Other Workshops | 1,686.61 | 1,134.00 | 552.61 |
| Total Convention and Workshops | 12,528.84 | 13,134.00 | -605.16 |
| Meet Expenses | | | |
| All Stars | | | |
| Age group chair / admin | 894.19 | 150.00 | 744.19 |
| Clothing/gear | 3,080.00 | 3,500.00 | -420.00 |
| Coaches expenses | 906.48 | 3,000.00 | -2,093.52 |
| Entry fees | 3,039.46 | 600.00 | 2,439.46 |
| Stipend (1099-MISC) | 1,000.00 | 0.00 | 1,000.00 |
| Team photo | 29.00 | 0.00 | 29.00 |
| Team travel | 180.12 | | |
| Total All Stars | 9,129.25 | 7,250.00 | 1,879.25 |
| Athlete Travel Reimbursement | 8,419.20 | 10,000.00 | -1,580.80 |
| Diversity & Inclusion | 946.93 | 3,334.00 | -2,387.07 |
| LSC Championships Reimbursement | 15,763.18 | 15,000.00 | 763.18 |
| Zone Diversity Meet | 0.00 | 2,000.00 | -2,000.00 |

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| Zones Age Group | | | |
| Age group chair / admin | 358.78 | 0.00 | 358.78 |
| Total Zones Age Group | 358.78 | 0.00 | 358.78 |
| Zones Open Water | -650.00 | 0.00 | -650.00 |
| Total Meet Expenses | 33,967.34 | 37,584.00 | -3,616.66 |
| Officials expenses | | | |
| National Evaluators | 697.76 | 0.00 | 697.76 |
| Shirts for New Officials | 0.00 | 1,000.00 | -1,000.00 |
| Travel | 567.33 | 400.00 | 167.33 |
| Total Officials expenses | 1,265.09 | 1,400.00 | -134.91 |
| Safe Sport | 632.75 | 534.00 | 98.75 |
| Swimmer Development | | | |
| A+ Swimmer Development | 0.00 | 416.00 | -416.00 |
| Swimmer Leadership Development | 386.95 | 266.00 | 120.95 |
| Total Swimmer Development | 386.95 | 682.00 | -295.05 |
| Total Expense | 83,815.30 | 93,556.00 | -9,740.70 |
| Net Income | **10,957.22** | **26,662.00** | **-15,704.78** |