Iowa Swimming, Inc.
Profit & Loss Budget vs. Actual
September 2021 through March 2022

	Sep '21 - Mar 22	Budget	$ Over Budget
Income			
Meet Income			
Meet penalties/fines	1,070.00	0.00	1,070.00
Sanction Fees	2,780.00	3,710.00	-930.00
Splash Fees	45,550.00	40,000.00	5,550.00
Meet Income - Other	324.10	0.00	324.10
Total Meet Income	49,724.10	43,710.00	6,014.10
Registration			
Club	1,060.00	1,020.00	40.00
Individual	4,221.00	2,960.00	1,261.00
Premium	31,416.00	25,600.00	5,816.00
Seasonal	2,180.00	0.00	2,180.00
Seasonal/Flex	6,998.00	0.00	6,998.00
Transfers	295.00	0.00	295.00
Unallocated	-30.00	0.00	-30.00
Registration - Other	863.00	0.00	863.00
Total Registration	47,003.00	29,580.00	17,423.00
USA Swimming Grant	6,000.00	6,000.00	0.00
Total Income	102,727.10	79,290.00	23,437.10
Gross Profit	102,727.10	79,290.00	23,437.10
Expense			
Administrative			
Employee Expense			
Miscellaneous	225.00	78.00	147.00
Payroll Expenses	25,533.72	26,600.00	-1,066.28
Payroll software	535.00	500.00	35.00
Workers Compensation Ins	250.00	253.00	-3.00
Total Employee Expense	26,543.72	27,431.00	-887.28
ISI Office Expense			
Computer hardware / equipment	0.00	800.00	-800.00
Computer software	244.23	0.00	244.23
Supplies	32.09	1,377.00	-1,344.91
Telephone/Internet	540.00	875.00	-335.00
Travel	643.86	1,395.00	-751.14
Total ISI Office Expense	1,460.18	4,447.00	-2,986.82
Other Administrative Expense			
Bank Services	87.21	0.00	87.21
BOD/HOD meetings	832.98	425.00	407.98
Central Zones dues	589.75	800.00	-210.25
Web Site	314.65	350.00	-35.35
Total Other Administrative Expense	1,824.59	1,575.00	249.59
Total Administrative	29,828.49	33,453.00	-3,624.51
Annual Iowa Awards Banquet	278.82	600.00	-321.18
Convention and Workshops			
Other Workshops	1,363.20	0.00	1,363.20
Total Convention and Workshops	1,363.20	0.00	1,363.20
Investment Account	0.00	10,307.00	-10,307.00
Meet Expenses			
All Stars			
Age group chair / admin	161.31	0.00	161.31
Coaches expenses	330.51	2,500.00	-2,169.49
Entry fees	841.71	300.00	541.71
Stipend (1099-MISC)	1,000.00	0.00	1,000.00
Team photo	-570.98	0.00	-570.98
Team travel	-404.88	0.00	-404.88
Total All Stars	1,357.67	2,800.00	-1,442.33
Athlete Travel Reimbursement	1,129.02	4,000.00	-2,870.98
Championship Medals / Bag Tags	6,619.39	0.00	6,619.39
LSC Championships Reimbursement	11,008.36	11,000.00	8.36
Total Meet Expenses	20,114.44	17,800.00	2,314.44
Safe Sport	0.00	289.00	-289.00

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Swimmer Development	0.00	3,000.00	-3,000.00
Total Expense	51,584.95	65,449.00	-13,864.05
Net Income	**51,142.15**	**13,841.00**	**37,301.15**