

10:07 AM

10/17/18

Cash Basis

**Iowa Swimming, Inc.**  
**Profit & Loss Prev Year Comparison**  
**September 2018**

|                                           | Sep 18    | Sep 17    | \$ Change |
|-------------------------------------------|-----------|-----------|-----------|
| <b>Income</b>                             |           |           |           |
| <b>Investment Income</b>                  |           |           |           |
| Checking/Savings                          | 141.31    | 172.81    | -31.50    |
| <b>Total Investment Income</b>            | 141.31    | 172.81    | -31.50    |
| <b>Meet Income</b>                        |           |           |           |
| Sanction Fees                             | 1,485.00  | 1,010.00  | 475.00    |
| <b>Total Meet Income</b>                  | 1,485.00  | 1,010.00  | 475.00    |
| <b>Registration</b>                       |           |           |           |
| Club                                      | 90.00     | 240.00    | -150.00   |
| Individual                                | 630.00    | 525.00    | 105.00    |
| Seasonal                                  | 564.00    | 336.00    | 228.00    |
| Swimmer                                   | 10,320.00 | 13,788.00 | -3,468.00 |
| Transfers                                 | 10.00     | 0.00      | 10.00     |
| Registration - Other                      | 10.00     | -466.00   | 476.00    |
| <b>Total Registration</b>                 | 11,624.00 | 14,423.00 | -2,799.00 |
| <b>Total Income</b>                       | 13,250.31 | 15,605.81 | -2,355.50 |
| <b>Gross Profit</b>                       | 13,250.31 | 15,605.81 | -2,355.50 |
| <b>Expense</b>                            |           |           |           |
| <b>Administrative</b>                     |           |           |           |
| Employee Expense                          |           |           |           |
| Payroll Expenses                          | 3,014.20  | 4,261.32  | -1,247.12 |
| <b>Total Employee Expense</b>             | 3,014.20  | 4,261.32  | -1,247.12 |
| <b>ISI Office Expense</b>                 |           |           |           |
| Computer software                         | 109.79    | 19.00     | 90.79     |
| Supplies                                  | 16.57     | 60.95     | -44.38    |
| Telephone/Internet                        | 0.00      | 248.35    | -248.35   |
| Travel                                    | 2,296.81  | 1,419.76  | 877.05    |
| <b>Total ISI Office Expense</b>           | 2,423.17  | 1,748.06  | 675.11    |
| <b>Other Administrative Expense</b>       |           |           |           |
| Bank Services                             | 27.08     | 69.11     | -42.03    |
| BOD/HOD meetings                          | 0.00      | 2,403.74  | -2,403.74 |
| Central Zones dues                        | 100.00    | 100.00    | 0.00      |
| Newsletter                                | 731.50    | 0.00      | 731.50    |
| Web Site                                  | 0.00      | 20.85     | -20.85    |
| <b>Total Other Administrative Expense</b> | 858.58    | 2,593.70  | -1,735.12 |
| <b>Total Administrative</b>               | 6,295.95  | 8,603.08  | -2,307.13 |

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|---------------------------------------|------------------|------------------|------------------|
| Convention and Workshops              |                  |                  |                  |
| National Convention                   | 3,000.47         | 9,248.53         | -6,248.06        |
| <b>Total Convention and Workshops</b> | <b>3,000.47</b>  | <b>9,248.53</b>  | <b>-6,248.06</b> |
| Meet Expenses                         |                  |                  |                  |
| Athlete Travel Reimbursement          | 0.00             | -0.04            | 0.04             |
| Championship Medals / Bag Tags        | 0.00             | 701.77           | -701.77          |
| Zone Diversity Meet                   | 0.00             | 1,716.35         | -1,716.35        |
| Zones Age Group                       |                  |                  |                  |
| Entry fees                            | 0.00             | -2,172.00        | 2,172.00         |
| <b>Total Zones Age Group</b>          | <b>0.00</b>      | <b>-2,172.00</b> | <b>2,172.00</b>  |
| <b>Total Meet Expenses</b>            | <b>0.00</b>      | <b>246.08</b>    | <b>-246.08</b>   |
| Officials expenses                    |                  |                  |                  |
| Travel                                | 1,221.13         | 1,286.75         | -65.62           |
| <b>Total Officials expenses</b>       | <b>1,221.13</b>  | <b>1,286.75</b>  | <b>-65.62</b>    |
| Safe Sport                            | 495.00           | 978.29           | -483.29          |
| Swimmer Development                   |                  |                  |                  |
| Swimmer Leadership Development        | 4,199.03         | 4,812.71         | -613.68          |
| Swimposium                            | 1,165.04         | 0.00             | 1,165.04         |
| <b>Total Swimmer Development</b>      | <b>5,364.07</b>  | <b>4,812.71</b>  | <b>551.36</b>    |
| <b>Total Expense</b>                  | <b>16,376.62</b> | <b>25,175.44</b> | <b>-8,798.82</b> |
| <b>Net Income</b>                     | <b>-3,126.31</b> | <b>-9,569.63</b> | <b>6,443.32</b>  |