Iowa Swimming, Inc. Profit & Loss Prev Year Comparison September through October 2018

	Sep - Oct 18	Sep - Oct 17	\$ Change
Income	· ·		
Investment Income			
Checking/Savings	249.29	307.58	-58.29
Total Investment Income	249.29	307.58	-58.29
Meet Income			
Sanction Fees	1,505.00	1,855.00	-350.00
Splash Fees	3,725.00	1,665.00	2,060.00
Total Meet Income	5,230.00	3,520.00	1,710.00
Registration			
Club	360.00	450.00	-90.00
Individual	1,239.00	889.00	350.00
Seasonal	1,738.00	528.00	1,210.00
Swimmer	18,888.00	22,644.00	-3,756.00
Transfers	30.00	0.00	30.00
Registration - Other	297.00	483.00	-186.00
Total Registration	22,552.00	24,994.00	-2,442.00
Total Income	28,031.29	28,821.58	-790.29
Gross Profit	28,031.29	28,821.58	-790.29
Expense			
Administrative			
Employee Expense			
Miscellaneous	0.00	103.00	-103.00
Payroll Expenses	7,185.09	8,613.07	-1,427.98
Payroll software	500.00	465.00	35.00
Total Employee Expense	7,685.09	9,181.07	-1,495.98
ISI Office Expense			
Computer software	206.29	38.00	168.29
Supplies	16.57	163.07	-146.50
Telephone/Internet	90.00	496.87	-406.87
Travel	2,296.81	1,709.56	587.25
Total ISI Office Expense	2,609.67	2,407.50	202.17

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Other Administrative Expense			
Bank Services	49.93	178.97	-129.04
BOD/HOD meetings	645.26	2,111.06	-1,465.80
Central Zones dues	100.00	100.00	0.00
Newsletter	731.50	0.00	731.50
Postage	100.00	99.19	0.81
Web Site	95.00	20.85	74.15
Total Other Administrative Expense	1,721.69	2,510.07	-788.38
Total Administrative	12,016.45	14,098.64	-2,082.19
Awards & Recognition Expenses	2,777.75	0.00	2,777.75
Convention and Workshops	7,000,47	0.705.50	0.750.00
National Convention	7,032.47	9,785.53	-2,753.06
Total Convention and Workshops	7,032.47	9,785.53	-2,753.06
Meet Expenses			
Athlete Travel Reimbursement	235.85	517.20	-281.35
Championship Medals / Bag Tags	0.00	701.77	-701.77
LSC Championships Reimbursement	0.00	800.00	-800.00
Zone Diversity Meet	0.00	1,716.35	-1,716.35
Zones Age Group			
Entry fees	0.00	-2,172.00	2,172.00
Total Zones Age Group	0.00	-2,172.00	2,172.00
Total Meet Expenses	235.85	1,563.32	-1,327.47
Officials expenses			
Travel	1,851.13	1,718.15	132.98
Total Officials expenses	1,851.13	1,718.15	132.98
Professional Development	0.00	496.76	-496.76
Safe Sport	495.00	1,268.28	-773.28
Swimmer Development Swimmer Leadership Development	4,514.03	4,423.74	90.29

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Swimposium			
Stipend (1099-MISC)	7,000.00	0.00	7,000.00
Swimposium - Other	4,740.88	0.00	4,740.88
Total Swimposium	11,740.88	0.00	11,740.88
Total Swimmer Development	16,254.91	4,423.74	11,831.17
Total Expense	40,663.56	33,354.42	7,309.14
Net Income	-12,632.27	-4,532.84	-8,099.43