2:29 PM
10/18/19
Cash Basis

# Iowa Swimming, Inc.
# Profit & Loss Prev Year Comparison
## September 2018 through August 2019

| | Sep '18 - Aug 19 | Sep '17 - Aug 18 | $ Change |
|---|---|---|---|
| Income | | | |
| Investment Income | | | |
| Checking/Savings | 1,847.06 | 1,683.22 | 163.84 |
| Total Investment Income | 1,847.06 | 1,683.22 | 163.84 |
| Meet Income | | | |
| Meet penalties/fines | 0.00 | 1,000.00 | -1,000.00 |
| Officials' shirts | -2,373.00 | -2,924.31 | 551.31 |
| Sanction Fees | 7,430.00 | 6,740.00 | 690.00 |
| Splash Fees | 92,595.00 | 99,185.00 | -6,590.00 |
| Total Meet Income | 97,652.00 | 104,000.69 | -6,348.69 |
| Registration | | | |
| Club | 1,380.00 | 1,465.00 | -85.00 |
| Individual | 3,859.00 | 3,703.00 | 156.00 |
| Seasonal | 9,030.00 | 6,840.00 | 2,190.00 |
| Swimmer | 32,202.00 | 36,336.00 | -4,134.00 |
| Transfers | 545.00 | 855.00 | -310.00 |
| Registration - Other | 334.00 | 42.00 | 292.00 |
| Total Registration | 47,350.00 | 49,241.00 | -1,891.00 |
| Total Income | 146,849.06 | 154,924.91 | -8,075.85 |
| Gross Profit | 146,849.06 | 154,924.91 | -8,075.85 |
| Expense | | | |
| Administrative | | | |
| Employee Expense | | | |
| Miscellaneous | 134.00 | 209.56 | -75.56 |
| Payroll Expenses | 40,382.74 | 41,038.33 | -655.59 |
| Payroll software | 500.00 | 684.95 | -184.95 |
| Workers Compensation Ins | 258.00 | 314.00 | -56.00 |
| Total Employee Expense | 41,274.74 | 42,246.84 | -972.10 |
| ISI Office Expense | | | |
| Computer hardware / equipment | 285.68 | 0.00 | 285.68 |
| Computer software | 829.36 | 1,049.65 | -220.29 |
| Postage | 0.00 | 36.43 | -36.43 |
| Supplies | 1,355.43 | 820.75 | 534.68 |
| Telephone/Internet | 1,449.12 | 3,039.09 | -1,589.97 |
| Travel | 4,835.71 | 3,767.93 | 1,067.78 |
| Total ISI Office Expense | 8,755.30 | 8,713.85 | 41.45 |

# Iowa Swimming, Inc.
## Profit & Loss Prev Year Comparison
### September 2018 through August 2019

| | Sep '18 - Aug 19 | Sep '17 - Aug 18 | $ Change |
|---|---|---|---|
| **Other Administrative Expense** | | | |
| **Bank Services** | 248.81 | 681.78 | -432.97 |
| **BOD/HOD meetings** | 1,064.61 | 5,257.23 | -4,192.62 |
| **Central Zones dues** | 100.00 | 100.00 | 0.00 |
| **ISCA Expenses** | 0.00 | 50.00 | -50.00 |
| **Newsletter** | 731.50 | 798.00 | -66.50 |
| **Postage** | 100.00 | 99.19 | 0.81 |
| **Web Site** | 95.00 | 20.85 | 74.15 |
| **Total Other Administrative Expense** | 2,339.92 | 7,007.05 | -4,667.13 |
| **Total Administrative** | 52,369.96 | 57,967.74 | -5,597.78 |
| **Annual Iowa Awards Banquet** | 6,496.01 | 5,610.94 | 885.07 |
| **Awards & Recognition Expenses** | -86.53 | 1,971.43 | -2,057.96 |
| **Convention and Workshops** | | | |
| **National Convention** | 7,032.47 | 10,870.54 | -3,838.07 |
| **Officials Workshops** | 0.00 | 1,147.60 | -1,147.60 |
| **Other Workshops** | 2,370.60 | 2,226.06 | 144.54 |
| **Total Convention and Workshops** | 9,403.07 | 14,244.20 | -4,841.13 |
| **Meet Expenses** | | | |
| **All Stars** | | | |
| **Age group chair / admin** | 89.98 | 130.54 | -40.56 |
| **Clothing/gear** | 3,336.00 | 3,876.00 | -540.00 |
| **Coaches expenses** | 1,231.21 | 2,804.62 | -1,573.41 |
| **Entry fees** | 352.00 | 124.25 | 227.75 |
| **Stipend (1099-MISC)** | 1,000.00 | 0.00 | 1,000.00 |
| **Team photo** | 29.00 | 0.00 | 29.00 |
| **Total All Stars** | 6,038.19 | 6,935.41 | -897.22 |
| **Athlete Travel Reimbursement** | 20,779.18 | 25,517.17 | -4,737.99 |
| **Championship Medals / Bag Tags** | 2,452.72 | 1,994.13 | 458.59 |
| **LSC Championships Reimbursement** | 21,872.05 | 29,994.24 | -8,122.19 |
| **Meet entry credit card fees** | 826.57 | 0.00 | 826.57 |
| **Zone Diversity Meet** | | | |
| **Stipend (1099-MISC)** | 400.00 | 300.00 | 100.00 |
| **Zone Diversity Meet - Other** | 1,939.70 | 1,985.85 | -46.15 |
| **Total Zone Diversity Meet** | 2,339.70 | 2,285.85 | 53.85 |

# Iowa Swimming, Inc.
## Profit & Loss Prev Year Comparison
### September 2018 through August 2019

| | Sep '18 - Aug 19 | Sep '17 - Aug 18 | $ Change |
|---|---|---|---|
| Zones Age Group | | | |
| Age group chair / admin | 2,358.58 | 218.54 | 2,140.04 |
| Clothing/gear | 1,952.00 | 5,970.00 | -4,018.00 |
| Coaches expenses | 235.62 | 3,725.07 | -3,489.45 |
| Entry fees | 698.50 | 194.00 | 504.50 |
| Stipend (1099-MISC) | 1,000.00 | 1,000.00 | 0.00 |
| Team travel | 4,763.75 | 0.00 | 4,763.75 |
| Total Zones Age Group | 11,008.45 | 11,107.61 | -99.16 |
| Zones Open Water | | | |
| Stipend (1099-MISC | 400.00 | 400.00 | 0.00 |
| Zones Open Water - Other | 1,635.73 | 1,458.22 | 177.51 |
| Total Zones Open Water | 2,035.73 | 1,858.22 | 177.51 |
| Total Meet Expenses | 67,352.59 | 79,692.63 | -12,340.04 |
| Officials expenses | | | |
| Certifications fees | 0.00 | -15.00 | 15.00 |
| Clinics & Supplies | 0.00 | 444.90 | -444.90 |
| Junior Nationals | 0.00 | 232.34 | -232.34 |
| National Evaluators | 1,640.64 | 0.00 | 1,640.64 |
| Shirts for New Officials | 825.00 | 0.00 | 825.00 |
| Travel | 1,851.13 | 2,192.07 | -340.94 |
| Total Officials expenses | 4,316.77 | 2,854.31 | 1,462.46 |
| Professional Development | 0.00 | 496.76 | -496.76 |
| Safe Sport | 495.00 | 1,687.41 | -1,192.41 |
| Swimmer Development | | | |
| A+ Swimmer Development | 0.00 | 779.93 | -779.93 |
| Swimmer Leadership Development | 3,562.19 | 5,036.46 | -1,474.27 |
| Swimposium | | | |
| Stipend (1099-MISC) | 7,000.00 | 500.00 | 6,500.00 |
| Swimposium - Other | 4,684.48 | 0.00 | 4,684.48 |
| Total Swimposium | 11,684.48 | 500.00 | 11,184.48 |
| Total Swimmer Development | 15,246.67 | 6,316.39 | 8,930.28 |
| Total Expense | 155,593.54 | 170,841.81 | -15,248.27 |
| **Net Income** | **-8,744.48** | **-15,916.90** | **7,172.42** |