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04/13/20

Cash Basis

Iowa Swimming, Inc.
Profit & Loss Prev Year Comparison
September 2019 through March 2020

	Sep '19 - Mar 20	Sep '18 - Mar 19	\$ Change
Income			
Investment Income			
Checking/Savings	924.73	913.08	11.65
Total Investment Income	924.73	913.08	11.65
Meet Income			
Meet penalties/fines	150.00	0.00	150.00
Officials' shirts	0.00	-2,373.00	2,373.00
Sanction Fees	5,835.00	5,805.00	30.00
Splash Fees	52,340.00	48,960.00	3,380.00
Total Meet Income	58,325.00	52,392.00	5,933.00
Registration			
Club	1,130.00	1,195.00	-65.00
Individual	3,080.00	3,143.00	-63.00
Seasonal	1,460.00	3,260.00	-1,800.00
Seasonal/Flex	1,766.00	0.00	1,766.00
Swimmer	28,129.00	30,120.00	-1,991.00
Transfers	145.00	215.00	-70.00
Registration - Other	-643.00	19.00	-662.00
Total Registration	35,067.00	37,952.00	-2,885.00
Total Income	94,316.73	91,257.08	3,059.65
Gross Profit	94,316.73	91,257.08	3,059.65
Expense			
Administrative			
Employee Expense			
Miscellaneous	176.00	134.00	42.00
Payroll Expenses	22,553.75	22,256.09	297.66
Payroll software	535.00	500.00	35.00
Workers Compensation Ins	243.00	258.00	-15.00
Total Employee Expense	23,507.75	23,148.09	359.66
ISI Office Expense			
Computer hardware / equipment	0.00	285.68	-285.68
Computer software	133.00	722.28	-589.28
Postage	44.00	0.00	44.00
Printing	87.70	0.00	87.70
Supplies	841.00	425.92	415.08
Telephone/Internet	540.00	1,329.12	-789.12

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Travel	2,753.98	2,431.37	322.61
ISI Office Expense - Other	872.71	0.00	872.71
Total ISI Office Expense	5,272.39	5,194.37	78.02
Other Administrative Expense			
Bank Services	37.76	179.28	-141.52
BOD/HOD meetings	980.00	670.26	309.74
Central Zones dues	100.00	100.00	0.00
Newsletter	914.21	731.50	182.71
Postage	0.00	100.00	-100.00
Web Site	0.00	95.00	-95.00
Total Other Administrative Expense	2,031.97	1,876.04	155.93
Total Administrative	30,812.11	30,218.50	593.61
Annual Iowa Awards Banquet	1,221.01	0.00	1,221.01
Convention and Workshops			
National Convention	9,943.95	7,032.47	2,911.48
Officials Workshops	898.28	0.00	898.28
Other Workshops	1,686.61	3,278.60	-1,591.99
Total Convention and Workshops	12,528.84	10,311.07	2,217.77
Meet Expenses			
All Stars			
Age group chair / admin	576.39	89.98	486.41
Clothing/gear	8,960.00	3,336.00	5,624.00
Coaches expenses	102.08	1,231.21	-1,129.13
Entry fees	-11,513.38	3,360.75	-14,874.13
Stipend (1099-MISC)	1,000.00	1,000.00	0.00
Team photo	29.00	29.00	0.00
Team travel	5,983.80	0.00	5,983.80
Total All Stars	5,137.89	9,046.94	-3,909.05
Athlete Travel Reimbursement	9,419.20	10,235.85	-816.65
Championship Medals / Bag Tags	0.00	-200.00	200.00
Diversity & Inclusion	946.93	0.00	946.93
LSC Championships Reimbursement	9,257.80	22,756.63	-13,498.83
Zone Diversity Meet	0.00	855.00	-855.00

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Zones Age Group			
Age group chair / admin	358.78	0.00	358.78
Total Zones Age Group	358.78	0.00	358.78
Zones Open Water	-650.00	0.00	-650.00
Total Meet Expenses	24,470.60	42,694.42	-18,223.82
Officials expenses			
National Evaluators	697.76	1,640.64	-942.88
Travel	567.33	1,851.13	-1,283.80
Total Officials expenses	1,265.09	3,491.77	-2,226.68
Safe Sport	632.75	495.00	137.75
Swimmer Development			
Swimmer Leadership Development	386.95	3,562.19	-3,175.24
Swimposium			
Stipend (1099-MISC)	0.00	7,000.00	-7,000.00
Swimposium - Other	0.00	4,684.48	-4,684.48
Total Swimposium	0.00	11,684.48	-11,684.48
Total Swimmer Development	386.95	15,246.67	-14,859.72
Total Expense	71,317.35	102,457.43	-31,140.08
Net Income	22,999.38	-11,200.35	34,199.73