

# IOWA SWIMMING

## Statement of Activity

September - December, 2023

|                                 | TOTAL              |                          |
|---------------------------------|--------------------|--------------------------|
|                                 | SEP - DEC, 2023    | SEP - DEC, 2022 (PY YTD) |
| Revenue                         |                    |                          |
| Meet Income                     |                    |                          |
| Sanction Fees                   | 2,930.00           | 3,340.00                 |
| Splash Fees                     | 17,741.00          | 11,496.00                |
| <b>Total Meet Income</b>        | <b>20,671.00</b>   | <b>14,836.00</b>         |
| Registration                    |                    | 156.00                   |
| 4% tech fee                     | -1,477.56          | -1,365.60                |
| Coach                           | 1,422.00           | 1,440.00                 |
| Flex athlete                    | 4,070.00           | 4,940.00                 |
| Individual                      |                    | 360.00                   |
| Individual season athlete       | 860.00             | 1,200.00                 |
| Junior coach                    | 54.00              | 135.00                   |
| Official                        | 1,107.00           | 801.00                   |
| Other                           | 423.00             | 342.00                   |
| Premium                         | 17,852.00          | 5,560.00                 |
| Premium athlete                 | 8,756.00           | 17,234.00                |
| Provisional coach               | 45.00              |                          |
| Season 2 athlete                | 50.00              | 40.00                    |
| Seasonal                        | 2,300.00           | 2,080.00                 |
| Single meet athlete             |                    | 8.00                     |
| <b>Total Registration</b>       | <b>35,461.44</b>   | <b>32,930.40</b>         |
| <b>Total Revenue</b>            | <b>\$56,132.44</b> | <b>\$47,766.40</b>       |
| GROSS PROFIT                    | <b>\$56,132.44</b> | <b>\$47,766.40</b>       |
| Expenditures                    |                    |                          |
| Administrative                  |                    |                          |
| Employee Expense                |                    |                          |
| Miscellaneous                   | 97.00              | 154.00                   |
| Payroll Expenses                | 16,960.18          | 15,584.84                |
| Payroll software                | 743.00             | 422.00                   |
| Workers Compensation Ins        | 82.98              |                          |
| <b>Total Employee Expense</b>   | <b>17,883.16</b>   | <b>16,160.84</b>         |
| ISI Office Expense              |                    |                          |
| Computer software               | 166.08             | 193.88                   |
| Postage                         | 76.99              |                          |
| Supplies                        |                    | 48.37                    |
| Telephone/Internet              |                    | 30.00                    |
| <b>Total ISI Office Expense</b> | <b>243.07</b>      | <b>272.25</b>            |

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|                                           | SEP - DEC, 2023    | SEP - DEC, 2022 (PY YTD) |
| Other Administrative Expense              |                    | 41.00                    |
| Bank Services                             | 65.82              |                          |
| BOD/HOD meetings                          | 494.00             |                          |
| Tax form filings                          | 41.00              |                          |
| USA-S dues                                | 79.00              |                          |
| Web Site                                  | 44.95              |                          |
| <b>Total Other Administrative Expense</b> | <b>724.77</b>      | <b>41.00</b>             |
| <b>Total Administrative</b>               | <b>18,851.00</b>   | <b>16,474.09</b>         |
| Convention and Workshops                  |                    |                          |
| Other Workshops                           | 956.34             |                          |
| <b>Total Convention and Workshops</b>     | <b>956.34</b>      |                          |
| Meet Expenses                             |                    |                          |
| Athlete Travel Reimbursement              | 550.00             | 599.82                   |
| Meet Awards and Recognition               |                    | -2,061.03                |
| Zones Age Group                           |                    |                          |
| Team travel                               | -323.42            |                          |
| <b>Total Zones Age Group</b>              | <b>-323.42</b>     |                          |
| <b>Total Meet Expenses</b>                | <b>226.58</b>      | <b>-1,461.21</b>         |
| Officials expenses                        |                    |                          |
| Clinics & Supplies                        | 178.50             |                          |
| <b>Total Officials expenses</b>           | <b>178.50</b>      |                          |
| Professional Development                  |                    |                          |
| Coach Mentor Program                      | 200.00             |                          |
| <b>Total Professional Development</b>     | <b>200.00</b>      |                          |
| Swimmer Development                       | 171.00             |                          |
| Swimposium                                | 208.55             |                          |
| <b>Total Swimmer Development</b>          | <b>379.55</b>      |                          |
| <b>Total Expenditures</b>                 | <b>\$20,791.97</b> | <b>\$15,012.88</b>       |
| NET OPERATING REVENUE                     | <b>\$35,340.47</b> | <b>\$32,753.52</b>       |
| NET REVENUE                               | <b>\$35,340.47</b> | <b>\$32,753.52</b>       |