

IOWA SWIMMING

Statement of Activity

September - November, 2025

| | TOTAL | | |
|---------------------------------|--------------------|----------------------|---------------------|
| | SEP - NOV, 2025 | SEP - NOV, 2024 (PY) | CHANGE |
| Revenue | | | |
| Investment Income | | | |
| Checking/Savings | | 1,465.75 | -1,465.75 |
| Total Investment Income | | 1,465.75 | -1,465.75 |
| Meet Income | | | |
| Meet penalties/fines | 100.00 | 50.00 | 50.00 |
| Sanction Fees | 4,443.50 | 2,280.00 | 2,163.50 |
| Splash Fees | 7,491.50 | 15,836.00 | -8,344.50 |
| Total Meet Income | 12,035.00 | 18,166.00 | -6,131.00 |
| Registration | | | |
| 4% tech fee | -1,150.68 | -1,252.08 | 101.40 |
| Club | 580.00 | 730.00 | -150.00 |
| Coach | 1,157.00 | 988.00 | 169.00 |
| Flex Athlete | 4,060.00 | 3,920.00 | 140.00 |
| Official | 468.00 | 650.00 | -182.00 |
| Other Non-Athlete | 130.00 | 234.00 | -104.00 |
| Premium | 18,302.00 | 21,498.00 | -3,196.00 |
| Seasonal | 4,250.00 | 3,262.00 | 988.00 |
| Total Registration | 27,796.32 | 30,029.92 | -2,233.60 |
| Total Revenue | \$39,831.32 | \$49,661.67 | \$ -9,830.35 |
| GROSS PROFIT | \$39,831.32 | \$49,661.67 | \$ -9,830.35 |
| Expenditures | | | |
| Administrative | | | |
| Employee Expense | | | |
| Miscellaneous | 101.00 | 267.00 | -166.00 |
| Payroll Expenses | 9,330.55 | 8,916.06 | 414.49 |
| Payroll software | 763.93 | 656.52 | 107.41 |
| Workers Compensation Ins | | 115.34 | -115.34 |
| Total Employee Expense | 10,195.48 | 9,954.92 | 240.56 |
| ISI Office Expense | | | |
| Computer software | 1,001.57 | 653.92 | 347.65 |
| Postage | 458.80 | | 458.80 |
| Printing | 102.75 | | 102.75 |
| Storage rental | 321.00 | | 321.00 |
| Supplies | 195.58 | | 195.58 |
| Travel | 2,154.00 | | 2,154.00 |
| Total ISI Office Expense | 4,233.70 | 653.92 | 3,579.78 |

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| | SEP - NOV, 2025 | SEP - NOV, 2024 (PY) | CHANGE |
| Other Administrative Expense | | | |
| Bank Services | 79.74 | 30.50 | 49.24 |
| BOD/HOD meetings | 19.62 | 19.38 | 0.24 |
| Newsletter | 874.50 | 592.54 | 281.96 |
| Tax form filings | 41.00 | 41.00 | 0.00 |
| Web Site | 44.95 | 44.95 | 0.00 |
| Total Other Administrative Expense | 1,059.81 | 728.37 | 331.44 |
| Total Administrative | 15,488.99 | 11,337.21 | 4,151.78 |
| Convention and Workshops | | | |
| National Convention | 11,052.60 | 5,615.10 | 5,437.50 |
| Other Workshops | 106.40 | | 106.40 |
| Total Convention and Workshops | 11,159.00 | 5,615.10 | 5,543.90 |
| Meet Expenses | | | |
| Zones Age Group | | | |
| Coaches expenses | | -30.00 | 30.00 |
| Entry fees | -422.48 | | -422.48 |
| Team photo | | 17.62 | -17.62 |
| Total Zones Age Group | -422.48 | -12.38 | -410.10 |
| Zones Open Water | 50.00 | | 50.00 |
| Total Meet Expenses | -372.48 | -12.38 | -360.10 |
| Officials expenses | | | |
| Background check | 54.00 | | 54.00 |
| Total Officials expenses | 54.00 | | 54.00 |
| Professional Development | | 145.82 | -145.82 |
| USAS Leadership Conferences | 1,077.00 | | 1,077.00 |
| Total Professional Development | 1,077.00 | 145.82 | 931.18 |
| Swimmer Development | | 1,998.59 | -1,998.59 |
| Total Expenditures | \$27,406.51 | \$19,084.34 | \$8,322.17 |
| NET OPERATING REVENUE | \$12,424.81 | \$30,577.33 | \$ -18,152.52 |
| NET REVENUE | \$12,424.81 | \$30,577.33 | \$ -18,152.52 |