



New England Swimming, Inc.
September 1, 2017 - August 31, 2018 Operating Budget

INFLOWS

Banquet	\$ 20,000.00
Camp & Clinic Income	2,500.00
Registration	756,000.00
Sanction Fees	6,500.00
Surcharges - Meet	205,000.00
Surcharges - Travel	45,000.00
Zone Income	38,850.00
Other Income	3,000.00
Interest / Portfolio Return	17,500.00
TOTAL INCOME	<u>\$ 1,094,350.00</u>

OUTFLOWS

All Athlete Fund	\$ 3,000.00
Athlete Support - National Meets	55,000.00
Athlete Support - National Meets - Outreach	5,000.00
Athlete Support - Scholarship	2,000.00
Awards	23,000.00
Banquet	33,000.00
Camps & Clinics	10,000.00
Club & Coach Development / Support	64,000.00
Committee Travel	7,500.00
Conventions	16,000.00
Inclusion	28,810.00
Meet Subsidies	42,500.00
Meetings	7,000.00
Office Expenses	128,500.00
Officials	27,575.00
Professional Fees	3,500.00
Registration - USA Swimming	579,000.00
Safe Sport	5,500.00
Safety	1,000.00
Zones	73,850.00
TOTAL EXPENSES	<u>\$ 1,115,735.00</u>
Board Designated Fund - Operating Reserve (Decrease)	<u>\$ (21,385.00)</u>
NET INCREASE (DECREASE)	<u>\$ -</u>