

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
 September 2020 through August 2021

	Sep '20 - Aug 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Swim Meet Revenue				
Winter Champs Sponsors	0.00	1,000.00	-1,000.00	0.0%
International Invite Revenue	0.00	24,600.00	-24,600.00	0.0%
Winter Championships Revenue	0.00	39,290.00	-39,290.00	0.0%
Winter Champs Trials Revenue	0.00	7,000.00	-7,000.00	0.0%
Developmental Meet #2 Revenue	0.00	4,000.00	-4,000.00	0.0%
Developmental Meet #1 Revenue	0.00	3,000.00	-3,000.00	0.0%
Swim Meet Surcharges	1,691.00	22,175.00	-20,484.00	7.6%
Total Swim Meet Revenue	1,691.00	101,065.00	-99,374.00	1.7%
All Star Team Revenue				
Age Group Event Revenue	0.00	2,500.00	-2,500.00	0.0%
Senior Event Revenue	0.00	5,000.00	-5,000.00	0.0%
11 - 14 Meet Revenue	0.00	0.00	0.00	0.0%
10 & Under Trip Revenue	0.00	0.00	0.00	0.0%
Summer Zones Revenue	0.00	650.00	-650.00	0.0%
All Star Team Revenue - Other	0.00	0.00	0.00	0.0%
Total All Star Team Revenue	0.00	8,150.00	-8,150.00	0.0%
Investments				
Interest- Savings/Short-term CD	194.48	1,250.00	-1,055.52	15.6%
Total Investments	194.48	1,250.00	-1,055.52	15.6%
Other Revenues				
Registration Receipts	44,958.00	85,000.00	-40,042.00	52.9%
Swimposium/Clinic Revenue	-17.00	2,450.00	-2,467.00	-0.7%
Annual Banquet Revenue	0.00	4,000.00	-4,000.00	0.0%
Fines	33.50	100.00	-66.50	33.5%
Miscellaneous Revenue	1,251.00	100.00	1,151.00	1,251.0%
Total Other Revenues	46,225.50	91,650.00	-45,424.50	50.4%
Total Income	48,110.98	202,115.00	-154,004.02	23.8%
Gross Profit	48,110.98	202,115.00	-154,004.02	23.8%
Expense				
Committee & Chair Expenses				
Finance	0.00	750.00	-750.00	0.0%
Admin	0.00	250.00	-250.00	0.0%
Safe Sport	0.00	500.00	-500.00	0.0%
Athlete	0.00	1,500.00	-1,500.00	0.0%
Coaches	0.00	1,500.00	-1,500.00	0.0%
Senior	0.00	1,000.00	-1,000.00	0.0%
Age Group	0.00	1,000.00	-1,000.00	0.0%

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Diversity, Equity & Inclusion	0.00	1,000.00	-1,000.00	0.0%
Officials	0.00	1,500.00	-1,500.00	0.0%
Total Committee & Chair Expenses	0.00	9,000.00	-9,000.00	0.0%
Club Support				
Emergency Support	0.00	11,000.00	-11,000.00	0.0%
Open Water	0.00	2,000.00	-2,000.00	0.0%
Club Recognition	0.00	1,200.00	-1,200.00	0.0%
Total Club Support	0.00	14,200.00	-14,200.00	0.0%
All Star Team Expenses				
Age Group Event Expenses	0.00	3,500.00	-3,500.00	0.0%
Senior Event Expenses	0.00	4,500.00	-4,500.00	0.0%
11 - 14 Meet Expenses	0.00	0.00	0.00	0.0%
10 & Under Trip Expenses	0.00	0.00	0.00	0.0%
Summer Zones Expenses	0.00	300.00	-300.00	0.0%
Total All Star Team Expenses	0.00	8,300.00	-8,300.00	0.0%
Athlete Support				
Outreach Travel	0.00	5,000.00	-5,000.00	0.0%
Athlete Travel	0.00	20,000.00	-20,000.00	0.0%
Outreach Meet Fees	0.00	1,000.00	-1,000.00	0.0%
Scholarship	0.00	2,000.00	-2,000.00	0.0%
Total Athlete Support	0.00	28,000.00	-28,000.00	0.0%
Business Expenses				
Computer Software	565.00	850.00	-285.00	66.5%
Internet	209.70	250.00	-40.30	83.9%
Total Business Expenses	774.70	1,100.00	-325.30	70.4%
Contract Services				
Accounting Fees	0.00	1,500.00	-1,500.00	0.0%
Total Contract Services	0.00	1,500.00	-1,500.00	0.0%
Operations Expenses				
Contract Services	9,600.00	16,877.00	-7,277.00	56.9%
Mileage	0.00	650.00	-650.00	0.0%
Postage/Mailing Services	87.70	250.00	-162.30	35.1%
Supplies	86.48	500.00	-413.52	17.3%
Total Operations Expenses	9,774.18	18,277.00	-8,502.82	53.5%

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Other Expenses				
Swimposium/Clinic Expenses	0.00	5,000.00	-5,000.00	0.0%
PayPal Fees	832.76	3,000.00	-2,167.24	27.8%
Coaches Training & Support	100.00	1,000.00	-900.00	10.0%
Bank Charges	18.00	250.00	-232.00	7.2%
Registrations Remitted to USA-S	35,752.00	70,000.00	-34,248.00	51.1%
Annual Banquet Expenses	0.00	8,500.00	-8,500.00	0.0%
Miscellaneous Expenses	260.00	500.00	-240.00	52.0%
Memberships and Dues	0.00	500.00	-500.00	0.0%
Other Expenses - Other	540.00			
Total Other Expenses	37,502.76	88,750.00	-51,247.24	42.3%
Swim Meet Expenses				
Winter Champs Sponsors	0.00	200.00	-200.00	0.0%
Int'l Invite Contract Svcs	0.00	2,300.00	-2,300.00	0.0%
Winter Champs Contract Svcs	0.00	3,930.00	-3,930.00	0.0%
Developmental Meet #2 Expenses	0.00	2,000.00	-2,000.00	0.0%
Developmental Meet #1 Expenses	0.00	1,000.00	-1,000.00	0.0%
Winter Champs Trials Expenses	0.00	3,000.00	-3,000.00	0.0%
International Invite Expenses	0.00	23,000.00	-23,000.00	0.0%
Winter Championships Expenses	0.00	28,000.00	-28,000.00	0.0%
Total Swim Meet Expenses	0.00	63,430.00	-63,430.00	0.0%
Swimposium and Clinic Expenses	0.00	0.00	0.00	0.0%
Travel Expenses				
Lodging	0.00	1,300.00	-1,300.00	0.0%
Conference/Convention/Meeting	0.00	500.00	-500.00	0.0%
Meals	0.00	675.00	-675.00	0.0%
Transportation	0.00	3,000.00	-3,000.00	0.0%
Total Travel Expenses	0.00	5,475.00	-5,475.00	0.0%
Total Expense	48,051.64	238,032.00	-189,980.36	20.2%
Net Ordinary Income	59.34	-35,917.00	35,976.34	-0.2%
Other Income/Expense				
Other Income				
uncategorized income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	59.34	-35,917.00	35,976.34	-0.2%