

**United States Swimming, Inc. of Maine**  
**Profit & Loss Budget vs. Actual**  
September 1, 2021 through April 26, 2022

	Sep 1, '21 - Apr 26, 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Swim Meet Revenue</b>				
Winter Champs Sponsors	0.00	1,000.00	-1,000.00	0.0%
International Invite Revenue	0.00	14,760.00	-14,760.00	0.0%
Winter Championships Revenue	43,653.84	23,575.00	20,078.84	185.2%
Winter Champs Trials Revenue	4,997.00	4,200.00	797.00	119.0%
Developmental Meet #2 Revenue	4,610.00	2,400.00	2,210.00	192.1%
Developmental Meet #1 Revenue	4,582.00	1,800.00	2,782.00	254.6%
Swim Meet Surcharges	7,531.40	13,305.00	-5,773.60	56.6%
Swim Meet Revenue - Other	0.00	0.00	0.00	0.0%
<b>Total Swim Meet Revenue</b>	<b>65,374.24</b>	<b>61,040.00</b>	<b>4,334.24</b>	<b>107.1%</b>
<b>All Star Team Revenue</b>				
Age Group Event Revenue	0.00	1,500.00	-1,500.00	0.0%
Senior Event Revenue	0.00	1,500.00	-1,500.00	0.0%
11 - 14 Meet Revenue	0.00	0.00	0.00	0.0%
10 & Under Trip Revenue	0.00	0.00	0.00	0.0%
Summer Zones Revenue	0.00	2,250.00	-2,250.00	0.0%
All Star Team Revenue - Other	0.00	0.00	0.00	0.0%
<b>Total All Star Team Revenue</b>	<b>0.00</b>	<b>5,250.00</b>	<b>-5,250.00</b>	<b>0.0%</b>
<b>Bowdoin Open Revenues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
customer	0.00	0.00	0.00	0.0%
<b>Direct Public Grants</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Direct Public Support</b>				
Corporate Contributions	0.00	0.00	0.00	0.0%
Gifts in Kind - Goods	0.00	0.00	0.00	0.0%
Individ, Business Contributions	0.00	0.00	0.00	0.0%
Uncollectible Pledges - Est	0.00	0.00	0.00	0.0%
Direct Public Support - Other	0.00	0.00	0.00	0.0%
<b>Total Direct Public Support</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Fines - Unregistered Swimmers</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Indirect Public Support</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Investments</b>				
Interest- Savings/Short-term CD	157.29	250.00	-92.71	62.9%
Investments - Other	0.00	0.00	0.00	0.0%
<b>Total Investments</b>	<b>157.29</b>	<b>250.00</b>	<b>-92.71</b>	<b>62.9%</b>
<b>Other Revenues</b>				
Athlete Travel Fund	1,994.00	0.00	1,994.00	100.0%
Scholarships Revenue	1,500.00	0.00	1,500.00	100.0%
Safe Sport Recognition Revenue	0.00	4,000.00	-4,000.00	0.0%
Registration Receipts	73,475.00	51,000.00	22,475.00	144.1%
Swimposium/Clinic Revenue	0.00	500.00	-500.00	0.0%
Annual Banquet Revenue	481.00	2,400.00	-1,919.00	20.0%
Fines	135.45	250.00	-114.55	54.2%
Miscellaneous Revenue	608.00	100.00	508.00	608.0%
Other Revenues - Other	0.00	0.00	0.00	0.0%
<b>Total Other Revenues</b>	<b>78,193.45</b>	<b>58,250.00</b>	<b>19,943.45</b>	<b>134.2%</b>
<b>Program Income</b>				
Membership Dues	0.00	0.00	0.00	0.0%
Program Service Fees	0.00	0.00	0.00	0.0%
Program Income - Other	0.00	0.00	0.00	0.0%
<b>Total Program Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Total Income</b>	<b>143,724.98</b>	<b>124,790.00</b>	<b>18,934.98</b>	<b>115.2%</b>
<b>Cost of Goods Sold</b>				
Cost of Goods Sold	0.00	0.00	0.00	0.0%
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Gross Profit</b>	<b>143,724.98</b>	<b>124,790.00</b>	<b>18,934.98</b>	<b>115.2%</b>

**United States Swimming, Inc. of Maine**  
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September 1, 2021 through April 26, 2022

Expense	Sep 1, '21 - Apr 26, 22	Budget	\$ Over Budget	% of Budget
<b>Committee &amp; Chair Expenses</b>				
Finance	0.00	250.00	-250.00	0.0%
Admin	1,098.40	250.00	848.40	439.4%
Safety	0.00	0.00	0.00	0.0%
Safe Sport	590.82	250.00	340.82	236.3%
Athlete	885.06	1,500.00	-614.94	59.0%
Coaches	0.00	500.00	-500.00	0.0%
Senior	800.00	1,000.00	-200.00	80.0%
Age Group	0.00	1,000.00	-1,000.00	0.0%
Diversity, Equity & Inclusion	763.61	3,500.00	-2,736.39	21.8%
Officials	1,599.67	3,500.00	-1,900.33	45.7%
Committee & Chair Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Committee &amp; Chair Expenses</b>	<b>5,737.56</b>	<b>11,750.00</b>	<b>-6,012.44</b>	<b>48.8%</b>
<b>Club Support</b>				
Community Engagement	0.00	8,000.00	-8,000.00	0.0%
Safe Sport Recognition	1,250.00	1,500.00	-250.00	83.3%
Emergency Support	0.00	0.00	0.00	0.0%
Open Water	0.00	500.00	-500.00	0.0%
Club Recognition	0.00	1,000.00	-1,000.00	0.0%
Club Support - Other	0.00	0.00	0.00	0.0%
<b>Total Club Support</b>	<b>1,250.00</b>	<b>11,000.00</b>	<b>-9,750.00</b>	<b>11.4%</b>
<b>Contract Services Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
Bad Debt	0.00	0.00	0.00	0.0%
Betrich	0.00	0.00	0.00	0.0%
<b>All Star Team Expenses</b>				
Age Group Event Expenses	0.00	1,500.00	-1,500.00	0.0%
Senior Event Expenses	0.00	1,500.00	-1,500.00	0.0%
11 - 14 Meet Expenses	0.00	0.00	0.00	0.0%
10 & Under Trip Expenses	0.00	0.00	0.00	0.0%
Summer Zones Expenses	0.00	3,000.00	-3,000.00	0.0%
All Star Team Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total All Star Team Expenses</b>	<b>0.00</b>	<b>6,000.00</b>	<b>-6,000.00</b>	<b>0.0%</b>
<b>Athlete Support</b>				
Outreach Travel	0.00	5,000.00	-5,000.00	0.0%
Athlete Travel	6,985.16	15,000.00	-8,014.84	46.6%
Outreach Meet Fees	0.00	1,000.00	-1,000.00	0.0%
Scholarship	0.00	4,000.00	-4,000.00	0.0%
Athlete Support - Other	0.00	0.00	0.00	0.0%
<b>Total Athlete Support</b>	<b>6,985.16</b>	<b>25,000.00</b>	<b>-18,014.84</b>	<b>27.9%</b>
<b>Bowdoin Open Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Business Expenses</b>				
Business Registration Fees	35.00	0.00	35.00	100.0%
Computer Software	10.00	850.00	-840.00	1.2%
Internet	209.70	250.00	-40.30	83.9%
Business Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Business Expenses</b>	<b>254.70</b>	<b>1,100.00</b>	<b>-845.30</b>	<b>23.2%</b>
<b>Contract Services</b>				
Accounting Fees	0.00	1,500.00	-1,500.00	0.0%
Fundraising Fees	0.00	0.00	0.00	0.0%
Legal Fees	0.00	0.00	0.00	0.0%
Outside Contract Services	0.00	0.00	0.00	0.0%
Webmaster	0.00	0.00	0.00	0.0%
Contract Services - Other	0.00	0.00	0.00	0.0%
<b>Total Contract Services</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>
<b>Contributions</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>

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	Sep 1, '21 - Apr 26, 22	Budget	\$ Over Budget	% of Budget
<b>Facilities and Equipment</b>				
Computer	0.00	0.00	0.00	0.0%
Depr and Amort - Allowable	0.00	0.00	0.00	0.0%
Donated Facilities	0.00	0.00	0.00	0.0%
Equip Rental and Maintenance	0.00	0.00	0.00	0.0%
Property Insurance	0.00	0.00	0.00	0.0%
Rent, Parking, Utilities	0.00	0.00	0.00	0.0%
Facilities and Equipment - Other	0.00	0.00	0.00	0.0%
<b>Total Facilities and Equipment</b>	0.00	0.00	0.00	0.0%
<b>Office Supplies</b>	0.00	0.00	0.00	0.0%
<b>Operations Expenses</b>				
Contract Services	19,183.19	22,250.00	-3,066.81	86.2%
Mileage	0.00	500.00	-500.00	0.0%
Postage/Mailing Services	372.96	250.00	122.96	149.2%
Printing and Copying	0.00	0.00	0.00	0.0%
Supplies	462.87	500.00	-37.13	92.6%
Telephone/Telecommunications	0.00	0.00	0.00	0.0%
Operations Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Operations Expenses</b>	20,019.02	23,500.00	-3,480.98	85.2%
<b>Other Expenses</b>				
Swimposium/Clinic Expenses	0.00	1,500.00	-1,500.00	0.0%
PayPal Fees	2,039.54	2,500.00	-460.46	81.6%
Coaches Training & Support	1,502.00	2,000.00	-498.00	75.1%
Bank Charges	55.31	150.00	-94.69	36.9%
Registrations Remitted to USA-S	61,278.00	42,000.00	19,278.00	145.9%
Annual Banquet Expenses	324.91	5,000.00	-4,675.09	6.5%
Miscellaneous Expenses	0.00	500.00	-500.00	0.0%
Insurance - Liability, D and O	0.00	0.00	0.00	0.0%
Memberships and Dues	0.00	500.00	-500.00	0.0%
Other Costs	0.00	0.00	0.00	0.0%
Other Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Other Expenses</b>	65,199.76	54,150.00	11,049.76	120.4%
<b>Professional Fees</b>	0.00	0.00	0.00	0.0%
<b>Refunds</b>	0.00	0.00	0.00	0.0%
<b>Registration</b>	0.00	0.00	0.00	0.0%
<b>Registration Pass-Throughs to U</b>	0.00	0.00	0.00	0.0%
<b>Registrations Paid by MSI</b>	0.00	0.00	0.00	0.0%
<b>Reimbursements</b>	0.00	0.00	0.00	0.0%
<b>Scholarship - Maine Swimming Se</b>	0.00	0.00	0.00	0.0%
<b>Swim Meet Expenses</b>				
Winter Champs Sponsors	0.00	250.00	-250.00	0.0%
Int'l Invite Contract Svcs	0.00	2,500.00	-2,500.00	0.0%
Winter Champs Contract Svcs	5,650.00	3,500.00	2,150.00	161.4%
Developmental Meet #2 Expenses	0.00	2,000.00	-2,000.00	0.0%
Developmental Meet #1 Expenses	3,500.00	1,000.00	2,500.00	350.0%
Winter Champs Trials Expenses	3,500.00	3,000.00	500.00	116.7%
International Invite Expenses	996.20	13,800.00	-12,803.80	7.2%
Winter Championships Expenses	28,951.87	16,800.00	12,151.87	172.3%
Swim Meet Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Swim Meet Expenses</b>	42,598.07	42,850.00	-251.93	99.4%
<b>Swimposium and Clinic Expenses</b>	0.00	0.00	0.00	0.0%
<b>Travel Expenses</b>				
Lodging	0.00	750.00	-750.00	0.0%
Conference/Convention/Meeting	0.00	400.00	-400.00	0.0%
Meals	175.00	500.00	-325.00	35.0%
Transportation	4,091.68	1,500.00	2,591.68	272.8%
Travel Expenses - Other	0.00	0.00	0.00	0.0%
<b>Total Travel Expenses</b>	4,266.68	3,150.00	1,116.68	135.5%
<b>Total Expense</b>	146,310.95	180,000.00	-33,689.05	81.3%
<b>Net Ordinary Income</b>	-2,585.97	-55,210.00	52,624.03	4.7%

**United States Swimming, Inc. of Maine**  
**Profit & Loss Budget vs. Actual**  
September 1, 2021 through April 26, 2022

	<u>Sep 1, '21 - Apr 26, 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
uncategorized income	0.00	0.00	0.00	0.0%
<b>Total Other Income</b>	0.00	0.00	0.00	0.0%
<b>Other Expense</b>				
uncategorized expense	0.00	0.00	0.00	0.0%
Ask My Accountant	0.00	0.00	0.00	0.0%
<b>Total Other Expense</b>	0.00	0.00	0.00	0.0%
<b>Net Other Income</b>	0.00	0.00	0.00	0.0%
<b>Net Income</b>	<b>-2,585.97</b>	<b>-55,210.00</b>	<b>52,624.03</b>	<b>4.7%</b>