

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
September 2021 through August 2022

	Sep '21 - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Swim Meet Revenue				
Winter Champs Sponsors	0.00	1,000.00	-1,000.00	0.0%
International Invite Revenue	51,531.34	14,760.00	36,771.34	349.13%
Winter Championships Revenue	52,616.46	23,575.00	29,041.46	223.19%
Winter Champs Trials Revenue	4,997.00	4,200.00	797.00	118.98%
Developmental Meet #2 Revenue	8,203.26	2,400.00	5,803.26	341.8%
Developmental Meet #1 Revenue	4,582.00	1,800.00	2,782.00	254.56%
Swim Meet Surcharges	8,380.40	13,305.00	-4,924.60	62.99%
Total Swim Meet Revenue	130,310.46	61,040.00	69,270.46	213.48%
All Star Revenue				
Age Group Event Revenue	0.00	1,500.00	-1,500.00	0.0%
Senior Event Revenue	0.00	1,500.00	-1,500.00	0.0%
Age Group Summer Zones Revenue	761.00	2,250.00	-1,489.00	33.82%
All Star Revenue - Other	0.00	0.00	0.00	0.0%
Total All Star Revenue	761.00	5,250.00	-4,489.00	14.5%
Investments				
Interest- Savings/Short-term CD	670.07	250.00	420.07	268.03%
Total Investments	670.07	250.00	420.07	268.03%
Other Revenues				
Athlete Travel Surcharge	2,394.00	0.00	2,394.00	100.0%
Scholarship & Award Donations	1,500.00	0.00	1,500.00	100.0%
Safe Sport Recognition Revenue	0.00	4,000.00	-4,000.00	0.0%
Registration Receipts	79,895.60	51,000.00	28,895.60	156.66%
Swimposium/Clinic Revenue	0.00	500.00	-500.00	0.0%
Annual Banquet Revenue	5,194.00	2,400.00	2,794.00	216.42%
Fines	560.45	250.00	310.45	224.18%
Miscellaneous Revenue	268.89	100.00	168.89	268.89%
Total Other Revenues	89,812.94	58,250.00	31,562.94	154.19%
Total Income	221,554.47	124,790.00	96,764.47	177.54%
Gross Profit	221,554.47	124,790.00	96,764.47	177.54%

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Expense				
Committee & Chair Expenses				
Finance	540.00	250.00	290.00	216.0%
Admin	1,232.91	250.00	982.91	493.16%
Safe Sport	590.82	250.00	340.82	236.33%
Athlete	385.06	1,500.00	-1,114.94	25.67%
Coaches	0.00	500.00	-500.00	0.0%
Senior	800.00	1,000.00	-200.00	80.0%
Age Group	0.00	1,000.00	-1,000.00	0.0%
Diversity, Equity & Inclusion	763.61	3,500.00	-2,736.39	21.82%
Officials	1,631.23	3,500.00	-1,868.77	46.61%
Total Committee & Chair Expenses	5,943.63	11,750.00	-5,806.37	50.58%
Club Support				
Community Engagement	0.00	8,000.00	-8,000.00	0.0%
Safe Sport Recognition	1,250.00	1,500.00	-250.00	83.33%
Open Water	0.00	500.00	-500.00	0.0%
Club Recognition	0.00	1,000.00	-1,000.00	0.0%
Club Support - Other	1,645.00			
Total Club Support	2,895.00	11,000.00	-8,105.00	26.32%
All Star Expenses				
Age Group Event Expenses	0.00	1,500.00	-1,500.00	0.0%
Senior Event Expenses	0.00	1,500.00	-1,500.00	0.0%
Age Group Summer Zones Expenses	1,755.00	3,000.00	-1,245.00	58.5%
Total All Star Expenses	1,755.00	6,000.00	-4,245.00	29.25%
Athlete Support				
Outreach Travel	0.00	5,000.00	-5,000.00	0.0%
Athlete Travel	6,985.16	15,000.00	-8,014.84	46.57%
Outreach Meet Fees	571.00	1,000.00	-429.00	57.1%
Scholarship	0.00	4,000.00	-4,000.00	0.0%
Total Athlete Support	7,556.16	25,000.00	-17,443.84	30.23%
Business Expenses				
Business Registration Fees	35.00			
Computer Software	205.00	850.00	-645.00	24.12%
Internet	209.70	250.00	-40.30	83.88%
Total Business Expenses	449.70	1,100.00	-650.30	40.88%
Contract Services				
Accounting Fees	1,400.00	1,500.00	-100.00	93.33%
Total Contract Services	1,400.00	1,500.00	-100.00	93.33%
Operations Expenses				
Contract Services	28,256.19	22,250.00	6,006.19	126.99%
Mileage	0.00	500.00	-500.00	0.0%
Postage/Mailing Services	372.96	250.00	122.96	149.18%
Supplies	462.87	500.00	-37.13	92.57%
Total Operations Expenses	29,092.02	23,500.00	5,592.02	123.8%

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Other Expenses				
Swimposium/Clinic Expenses	0.00	1,500.00	-1,500.00	0.0%
PayPal Fees	2,976.77	2,500.00	476.77	119.07%
Coaches Training & Support	1,502.00	2,000.00	-498.00	75.1%
Bank Charges	145.32	150.00	-4.68	96.88%
Registrations Remitted to USA-S	66,578.00	42,000.00	24,578.00	158.52%
Annual Banquet Expenses	9,211.22	5,000.00	4,211.22	184.22%
Miscellaneous Expenses	0.00	500.00	-500.00	0.0%
Memberships and Dues	1,000.00	500.00	500.00	200.0%
Other Expenses - Other	0.00			
Total Other Expenses	81,413.31	54,150.00	27,263.31	150.35%
Refunds	-8.97			
Swim Meet Expenses				
Winter Champs Sponsors	0.00	250.00	-250.00	0.0%
Int'l Invite Contract Svcs	1,800.00	2,500.00	-700.00	72.0%
Winter Champs Contract Svcs	5,650.00	3,500.00	2,150.00	161.43%
Developmental Meet #2 Expenses	4,590.82	2,000.00	2,590.82	229.54%
Developmental Meet #1 Expenses	3,500.00	1,000.00	2,500.00	350.0%
Winter Champs Trials Expenses	3,500.00	3,000.00	500.00	116.67%
International Invite Expenses	44,061.09	13,800.00	30,261.09	319.28%
Winter Championships Expenses	29,182.36	16,800.00	12,382.36	173.71%
Total Swim Meet Expenses	92,284.27	42,850.00	49,434.27	215.37%
Travel Expenses				
Lodging	2,526.59	750.00	1,776.59	336.88%
Conference/Convention/Meeting	0.00	400.00	-400.00	0.0%
Meals	845.00	500.00	345.00	169.0%
Transportation	6,434.10	1,500.00	4,934.10	428.94%
Total Travel Expenses	9,805.69	3,150.00	6,655.69	311.29%
Total Expense	232,585.81	180,000.00	52,585.81	129.21%
Net Ordinary Income	-11,031.34	-55,210.00	44,178.66	19.98%
Other Income/Expense				
Other Income				
uncategorized income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	-11,031.34	-55,210.00	44,178.66	19.98%