

United States Swimming, Inc. of Maine
Profit & Loss Budget Overview
 September 2020 through August 2021

	<u>Sep '20 - Aug 21</u>
Ordinary Income/Expense	
Income	
Swim Meet Revenue	
Winter Champs Sponsors	1,000.00
International Invite Revenue	24,600.00
Winter Championships Revenue	39,290.00
Winter Champs Trials Revenue	7,000.00
Developmental Meet #2 Revenue	4,000.00
Developmental Meet #1 Revenue	3,000.00
Swim Meet Surcharges	22,175.00
Total Swim Meet Revenue	<u>101,065.00</u>
All Star Team Revenue	
Senior Event Revenue	5,000.00
Age Group Event Revenue	2,500.00
Summer Zones Revenue	650.00
All Star Team Revenue - Other	0.00
Total All Star Team Revenue	<u>8,150.00</u>
Investments	
Interest- Savings/Short-term CD	1,250.00
Total Investments	<u>1,250.00</u>
Other Revenues	
Registration Receipts	85,000.00
Swimposium/Clinic Revenue	2,450.00
Annual Banquet Revenue	4,000.00
Fines	100.00
Miscellaneous Revenue	100.00
Total Other Revenues	<u>91,650.00</u>
Total Income	<u>202,115.00</u>
Gross Profit	202,115.00
Expense	
Committee & Chair Expenses	
Finance	750.00
Admin	250.00
Safe Sport	500.00
Athlete	1,500.00
Coaches	1,500.00
Senior	1,000.00
Age Group	1,000.00
Diversity	1,000.00
Officials	1,500.00
Total Committee & Chair Expenses	<u>9,000.00</u>
Club Support	
Open Water	2,000.00
Club Recognition	1,200.00
Emergency Support	11,000.00
Total Club Support	<u>14,200.00</u>

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All Star Team Expenses	
11 - 14 Meet Expenses	4,500.00
10 & Under Trip Expenses	3,500.00
Summer Zones Expenses	300.00
Total All Star Team Expenses	8,300.00
Athlete Support	
Outreach Travel	5,000.00
Athlete Travel	20,000.00
Outreach Meet Fees	1,000.00
Scholarship	2,000.00
Total Athlete Support	28,000.00
Business Expenses	
Computer Software	850.00
Internet	250.00
Total Business Expenses	1,100.00
Contract Services	
Accounting Fees	1,500.00
Total Contract Services	1,500.00
Operations Expenses	
Contract Services	16,877.00
Mileage	650.00
Postage/Mailing Services	250.00
Supplies	500.00
Total Operations Expenses	18,277.00
Other Expenses	
Swimposium/Clinic Expenses	5,000.00
PayPal Fees	3,000.00
Coaches Training & Support	1,000.00
Bank Charges	250.00
Registrations Remitted to USA-S	70,000.00
Annual Banquet Expenses	8,500.00
Miscellaneous Expenses	500.00
Memberships and Dues	500.00
Total Other Expenses	88,750.00
Swim Meet Expenses	
Winter Champs Sponsors	200.00
Int'l Invite Contract Svcs	2,300.00
Winter Champs Contract Svcs	3,930.00
Developmental Meet #2 Expenses	2,000.00
Developmental Meet #1 Expenses	1,000.00
Winter Champs Trials Expenses	3,000.00
International Invite Expenses	23,000.00
Winter Championships Expenses	28,000.00
Total Swim Meet Expenses	63,430.00
Travel Expenses	
Lodging	1,300.00

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Conference/Convention/Meeting	500.00
Meals	675.00
Transportation	3,000.00
Total Travel Expenses	<u>5,475.00</u>
Total Expense	<u>238,032.00</u>
Net Ordinary Income	<u>-35,917.00</u>
Other Income/Expense	
Other Income	
uncategorized income	0.00
Total Other Income	<u>0.00</u>
Net Other Income	<u>0.00</u>
Net Income	<u><u>-35,917.00</u></u>