

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Swim Meet Revenue				
SCY Age Group Champs Revenue	0.00	22,500.00	-22,500.00	0.0%
SCY Senior Champs Revenue	0.00	32,500.00	-32,500.00	0.0%
Winter MESI-Sponsor Meet Rev	0.00	6,000.00	-6,000.00	0.0%
Fall MESI-Sponsor Meet Revenue	0.00	4,500.00	-4,500.00	0.0%
EZ Leadership Meet Revenue	500.00	35,500.00	-35,000.00	1.4%
Summer LCM Championship Revenue	0.00	32,500.00	-32,500.00	0.0%
International Invite Revenue	2,041.63	0.00	2,041.63	100.0%
Winter Championships Revenue	0.00	0.00	0.00	0.0%
Winter Champs Trials Revenue	0.00	0.00	0.00	0.0%
Developmental Meet #2 Revenue	0.00	0.00	0.00	0.0%
Swim Meet Surcharges	2,445.60	13,000.00	-10,554.40	18.8%
Total Swim Meet Revenue	4,987.23	146,500.00	-141,512.77	3.4%
All Star Revenue				
Age Group Event Revenue	0.00	1,500.00	-1,500.00	0.0%
Senior Event Revenue	2,000.00	3,000.00	-1,000.00	66.7%
11 - 14 Meet Revenue	0.00	0.00	0.00	0.0%
10 & Under Trip Revenue	0.00	0.00	0.00	0.0%
Age Group Summer Zones Revenue	21.00	1,800.00	-1,779.00	1.2%
All Star Revenue - Other	0.00	0.00	0.00	0.0%
Total All Star Revenue	2,021.00	6,300.00	-4,279.00	32.1%
Investments				
Interest- Savings/Short-term CD	237.21	250.00	-12.79	94.9%
Total Investments	237.21	250.00	-12.79	94.9%
Other Revenues				
MESI Grants	0.00	1,000.00	-1,000.00	0.0%
MESI Sponosorships	0.00	15,000.00	-15,000.00	0.0%
Athlete Travel Surcharge	507.00	2,000.00	-1,493.00	25.4%
Scholarship & Award Donations	0.00	1,500.00	-1,500.00	0.0%
Registration Receipts	4,750.36	75,000.00	-70,249.64	6.3%
Swimposium/Clinic Revenue	0.00	500.00	-500.00	0.0%
Annual Banquet Revenue	0.00	5,000.00	-5,000.00	0.0%
Fines	53.94	200.00	-146.06	27.0%
Miscellaneous Revenue	0.00	100.00	-100.00	0.0%
Total Other Revenues	5,311.30	100,300.00	-94,988.70	5.3%
Total Income	12,556.74	253,350.00	-240,793.26	5.0%
Gross Profit	12,556.74	253,350.00	-240,793.26	5.0%
Expense				
Committee & Chair Expenses				
Finance	0.00	250.00	-250.00	0.0%
Admin	307.96	1,000.00	-692.04	30.8%
Safe Sport	0.00	250.00	-250.00	0.0%
Athlete	0.00	5,000.00	-5,000.00	0.0%
Coaches	0.00	500.00	-500.00	0.0%
Senior	0.00	1,000.00	-1,000.00	0.0%
Age Group	0.00	1,000.00	-1,000.00	0.0%
Diversity, Equity & Inclusion	0.00	6,000.00	-6,000.00	0.0%
Officials	200.00	2,500.00	-2,300.00	8.0%
Total Committee & Chair Expenses	507.96	17,500.00	-16,992.04	2.9%
Club Support				
Community Engagement	0.00	5,000.00	-5,000.00	0.0%
Safe Sport Recognition	0.00	2,500.00	-2,500.00	0.0%
Open Water	0.00	0.00	0.00	0.0%
Club Recognition	0.00	1,000.00	-1,000.00	0.0%
Total Club Support	0.00	8,500.00	-8,500.00	0.0%

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All Star Expenses				
Age Group Event Expenses	0.00	1,500.00	-1,500.00	0.0%
Senior Event Expenses	782.28	3,000.00	-2,217.72	26.1%
11 - 14 Meet Expenses	0.00	0.00	0.00	0.0%
10 & Under Trip Expenses	0.00	0.00	0.00	0.0%
Age Group Summer Zones Expenses	1,288.02	4,000.00	-2,711.98	32.2%
Total All Star Expenses	2,070.30	8,500.00	-6,429.70	24.4%
Athlete Support				
Outreach Travel	0.00	2,000.00	-2,000.00	0.0%
Athlete Travel	2,000.00	10,000.00	-8,000.00	20.0%
Outreach Meet Fees	0.00	0.00	0.00	0.0%
Scholarship	0.00	5,000.00	-5,000.00	0.0%
Total Athlete Support	2,000.00	17,000.00	-15,000.00	11.8%
Business Expenses				
Computer Software	0.00	850.00	-850.00	0.0%
Internet	209.70	250.00	-40.30	83.9%
Total Business Expenses	209.70	1,100.00	-890.30	19.1%
Contract Services				
Accounting Fees	0.00	1,500.00	-1,500.00	0.0%
Total Contract Services	0.00	1,500.00	-1,500.00	0.0%
Operations Expenses				
Contract Services	6,062.00	30,000.00	-23,938.00	20.2%
Mileage	0.00	0.00	0.00	0.0%
Postage/Mailing Services	0.00	400.00	-400.00	0.0%
Supplies	526.67	500.00	26.67	105.3%
Total Operations Expenses	6,588.67	30,900.00	-24,311.33	21.3%
Other Expenses				
MESI Sponsorships	0.00	1,000.00	-1,000.00	0.0%
PayPal Fees	193.29	3,000.00	-2,806.71	6.4%
Coaches Training & Support	0.00	2,000.00	-2,000.00	0.0%
Bank Charges	0.00	150.00	-150.00	0.0%
Registrations Remitted to USA-S	198.00	65,000.00	-64,802.00	0.3%
Annual Banquet Expenses	0.00	4,000.00	-4,000.00	0.0%
Miscellaneous Expenses	0.00	500.00	-500.00	0.0%
Memberships and Dues	0.00	500.00	-500.00	0.0%
Total Other Expenses	391.29	76,150.00	-75,758.71	0.5%
Swim Meet Expenses				
EZ Leadership Meet Expenses	0.00	43,000.00	-43,000.00	0.0%
SCY Age Group Champs Expenses	0.00	10,000.00	-10,000.00	0.0%
Winter MESI-Sponsor Meet Exp	0.00	5,000.00	-5,000.00	0.0%
Fall MESI-Sponsor Meet Expense	0.00	4,000.00	-4,000.00	0.0%
SCY Senior Champs Contract Svcs	0.00	2,000.00	-2,000.00	0.0%
SCY Senior Champs Expenses	0.00	32,000.00	-32,000.00	0.0%
Summer LCM Champs Contract Svcs	0.00	4,000.00	-4,000.00	0.0%
Summer LCM Champs Expenses	0.00	25,000.00	-25,000.00	0.0%
Developmental Meet #2 Expenses	0.00	0.00	0.00	0.0%
Winter Champs Trials Expenses	0.00	0.00	0.00	0.0%
International Invite Expenses	0.00	0.00	0.00	0.0%
Winter Championships Expenses	0.00	0.00	0.00	0.0%
Total Swim Meet Expenses	0.00	125,000.00	-125,000.00	0.0%

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Travel Expenses				
Lodging	0.00	3,000.00	-3,000.00	0.0%
Conference/Convention/Meeting	0.00	0.00	0.00	0.0%
Meals	0.00	2,000.00	-2,000.00	0.0%
Transportation	2,072.94	4,800.00	-2,727.06	43.2%
Total Travel Expenses	2,072.94	9,800.00	-7,727.06	21.2%
Total Expense	13,840.86	295,950.00	-282,109.14	4.7%
Net Ordinary Income	-1,284.12	-42,600.00	41,315.88	3.0%
Net Income	-1,284.12	-42,600.00	41,315.88	3.0%