

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Swim Meet Revenue				
SCY Age Group Champs Revenue	0.00	22,500.00	-22,500.00	0.0%
SCY Senior Champs Revenue	0.00	32,500.00	-32,500.00	0.0%
Winter MESI-Sponsor Meet Rev	0.00	6,000.00	-6,000.00	0.0%
Fall MESI-Sponsor Meet Revenue	0.00	4,500.00	-4,500.00	0.0%
EZ Leadership Meet Revenue	14,420.00	35,500.00	-21,080.00	40.62%
Summer LCM Championship Revenue	5,657.00	32,500.00	-26,843.00	17.41%
International Invite Revenue	2,041.63	0.00	2,041.63	100.0%
Winter Championships Revenue	39,112.67	0.00	39,112.67	100.0%
Winter Champs Trials Revenue	0.00	0.00	0.00	0.0%
Developmental Meet #2 Revenue	0.00	0.00	0.00	0.0%
Swim Meet Surcharges	16,683.60	13,000.00	3,683.60	128.34%
Total Swim Meet Revenue	77,914.90	146,500.00	-68,585.10	53.18%
All Star Revenue				
Age Group Event Revenue	2,115.00	1,500.00	615.00	141.0%
Senior Event Revenue	2,000.00	3,000.00	-1,000.00	66.67%
11 - 14 Meet Revenue	0.00	0.00	0.00	0.0%
10 & Under Trip Revenue	0.00	0.00	0.00	0.0%
Age Group Summer Zones Revenue	21.00	1,800.00	-1,779.00	1.17%
All Star Revenue - Other	0.00	0.00	0.00	0.0%
Total All Star Revenue	4,136.00	6,300.00	-2,164.00	65.65%
Investments				
Interest- Savings/Short-term CD	1,640.27	250.00	1,390.27	656.11%
Total Investments	1,640.27	250.00	1,390.27	656.11%
Other Revenues				
MESI Grants	0.00	1,000.00	-1,000.00	0.0%
MESI Sponsorships	15.00	15,000.00	-14,985.00	0.1%
Athlete Travel Surcharge	1,353.00	2,000.00	-647.00	67.65%
Scholarship & Award Donations	1,500.00	1,500.00	0.00	100.0%
Registration Receipts	13,735.39	75,000.00	-61,264.61	18.31%
Swimposium/Clinic Revenue	0.00	500.00	-500.00	0.0%
Annual Banquet Revenue	3,194.00	5,000.00	-1,806.00	63.88%
Fines	560.81	200.00	360.81	280.41%
Miscellaneous Revenue	0.00	100.00	-100.00	0.0%
Total Other Revenues	20,358.20	100,300.00	-79,941.80	20.3%
Total Income	104,049.37	253,350.00	-149,300.63	41.07%
Gross Profit	104,049.37	253,350.00	-149,300.63	41.07%
Expense				
Committee & Chair Expenses				
Finance	0.00	250.00	-250.00	0.0%
Admin	650.39	1,000.00	-349.61	65.04%
Safe Sport	512.42	250.00	262.42	204.97%

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget	\$ Over Budget	% of Budget
Athlete	0.00	5,000.00	-5,000.00	0.0%
Coaches	0.00	500.00	-500.00	0.0%
Senior	375.00	1,000.00	-625.00	37.5%
Age Group	0.00	1,000.00	-1,000.00	0.0%
Diversity, Equity & Inclusion	0.00	6,000.00	-6,000.00	0.0%
Officials	597.40	2,500.00	-1,902.60	23.9%
Total Committee & Chair Expenses	2,135.21	17,500.00	-15,364.79	12.2%
Club Support				
Community Engagement	0.00	4,750.00	-4,750.00	0.0%
Safe Sport Recognition	500.00	2,500.00	-2,000.00	20.0%
Open Water	0.00	0.00	0.00	0.0%
Club Recognition	0.00	1,000.00	-1,000.00	0.0%
Club Support - Other	-200.00			
Total Club Support	300.00	8,250.00	-7,950.00	3.64%
All Star Expenses				
Age Group Event Expenses	3,078.82	3,000.00	78.82	102.63%
Senior Event Expenses	3,946.55	4,500.00	-553.45	87.7%
11 - 14 Meet Expenses	0.00	0.00	0.00	0.0%
10 & Under Trip Expenses	0.00	0.00	0.00	0.0%
Age Group Summer Zones Expenses	1,483.60	4,000.00	-2,516.40	37.09%
Total All Star Expenses	8,508.97	11,500.00	-2,991.03	73.99%
Athlete Support				
Outreach Travel	362.98	2,000.00	-1,637.02	18.15%
Athlete Travel	4,381.00	10,000.00	-5,619.00	43.81%
Outreach Meet Fees	0.00	0.00	0.00	0.0%
Scholarship	2,000.00	5,000.00	-3,000.00	40.0%
Total Athlete Support	6,743.98	17,000.00	-10,256.02	39.67%
Business Expenses				
Computer Software	1,088.90	850.00	238.90	128.11%
Internet	209.70	250.00	-40.30	83.88%
Total Business Expenses	1,298.60	1,100.00	198.60	118.06%
Contract Services				
Accounting Fees	1,400.00	1,750.00	-350.00	80.0%
Total Contract Services	1,400.00	1,750.00	-350.00	80.0%
Operations Expenses				
Contract Services	21,441.00	30,000.00	-8,559.00	71.47%
Mileage	0.00	0.00	0.00	0.0%
Postage/Mailing Services	132.72	400.00	-267.28	33.18%
Supplies	741.19	500.00	241.19	148.24%
Total Operations Expenses	22,314.91	30,900.00	-8,585.09	72.22%
Other Expenses				
MESI Sponsorships	0.00	1,000.00	-1,000.00	0.0%
PayPal Fees	1,404.98	3,000.00	-1,595.02	46.83%
Coaches Training & Support	0.00	2,000.00	-2,000.00	0.0%

United States Swimming, Inc. of Maine
Profit & Loss Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget	\$ Over Budget	% of Budget
Bank Charges	6.44	150.00	-143.56	4.29%
Registrations Remitted to USA-S	672.00	65,000.00	-64,328.00	1.03%
Annual Banquet Expenses	5,963.56	5,500.00	463.56	108.43%
Miscellaneous Expenses	100.00	500.00	-400.00	20.0%
Memberships and Dues	0.00	500.00	-500.00	0.0%
Total Other Expenses	8,146.98	77,650.00	-69,503.02	10.49%
Swim Meet Expenses				
EZ Leadership Meet Expenses	5,480.90	43,000.00	-37,519.10	12.75%
SCY Age Group Champs Expenses	0.00	10,000.00	-10,000.00	0.0%
Winter MESI-Sponsor Meet Exp	0.00	3,500.00	-3,500.00	0.0%
Fall MESI-Sponsor Meet Expense	0.00	1,000.00	-1,000.00	0.0%
SCY Senior Champs Contract Svcs	0.00	2,000.00	-2,000.00	0.0%
SCY Senior Champs Expenses	0.00	32,000.00	-32,000.00	0.0%
Summer LCM Champs Contract Svcs	0.00	4,000.00	-4,000.00	0.0%
Summer LCM Champs Expenses	4,863.68	25,000.00	-20,136.32	19.46%
Winter Champs Contract Svcs	2,750.00			
Developmental Meet #2 Expenses	0.00	0.00	0.00	0.0%
Winter Champs Trials Expenses	0.00	0.00	0.00	0.0%
International Invite Expenses	0.00	0.00	0.00	0.0%
Winter Championships Expenses	20,420.87	0.00	20,420.87	100.0%
Swim Meet Expenses - Other	4,334.00			
Total Swim Meet Expenses	37,849.45	120,500.00	-82,650.55	31.41%
Travel Expenses				
Lodging	2,366.26	3,000.00	-633.74	78.88%
Conference/Convention/Meeting	0.00	0.00	0.00	0.0%
Meals	1,189.00	2,000.00	-811.00	59.45%
Transportation	8,465.82	4,800.00	3,665.82	176.37%
Total Travel Expenses	12,021.08	9,800.00	2,221.08	122.66%
Total Expense	100,719.18	295,950.00	-195,230.82	34.03%
Net Ordinary Income	3,330.19	-42,600.00	45,930.19	-7.82%
Net Income	3,330.19	-42,600.00	45,930.19	-7.82%