|  | Sep 1, '19-Apr 5, 20 |
| :---: | :---: |
| Ordinary Income/Expense Income |  |
|  |  |
| Swim Meet Revenue |  |
| Winter Champs Sponsors | 1,000.00 |
| International Invite Revenue | 494.91 |
| Winter Champs Trials Revenue | 7,028.00 |
| Developmental Meet \#2 Revenue | 2,702.00 |
| Developmental Meet \#1 Revenue | 4,275.00 |
| Swim Meet Surcharges | 17,817.50 |
| Total Swim Meet Revenue | 33,317.41 |
| Investments |  |
| Interest- Savings/Short-term CD | 325.71 |
| Total Investments | 325.71 |
| Other Revenues |  |
| Registration Receipts | 81,758.95 |
| Swimposium/Clinic Revenue | 2,450.00 |
| Fines | 188.50 |
| Miscellaneous Revenue | 3,341.32 |
| Total Other Revenues | 87,738.77 |
| Total Income | 121,381.89 |
| Gross Profit | 121,381.89 |
| Expense |  |
| Committee \& Chair Expenses |  |
| Admin | 2,029.27 |
| Safe Sport | 325.77 |
| Athlete | -1,200.00 |
| Coaches | 1,268.59 |
| Age Group | 1,404.53 |
| Officials | 2,407.37 |
| Total Committee \& Chair Expenses | 6,235.53 |
| Club Support |  |
| Club Recognition | 1,200.00 |
| Total Club Support | 1,200.00 |
| Athlete Support |  |
| Athlete Travel | 4,842.02 |
| Outreach Meet Fees | 171.00 |
| Total Athlete Support | 5,013.02 |
| Business Expenses |  |
| Computer Software | 688.90 |
| Internet | 209.70 |
| Business Expenses - Other | 155.00 |
| Total Business Expenses | 1,053.60 |
| Contract Services |  |
| Accounting Fees | 1,200.00 |
| Contract Services - Other | 7,187.50 |
| Total Contract Services | 8,387.50 |
| Operations Expenses |  |
| Contract Services | 5,718.50 |
| Mileage | 818.19 |
| Postage/Mailing Services | 44.30 |
| Supplies | 93.44 |
| Total Operations Expenses | 6,674.43 |


|  | Sep 1, '19-Apr 5, 20 |
| :---: | :---: |
| Other Expenses |  |
| PayPal Fees | 1,844.45 |
| Coaches Training \& Support | 100.00 |
| Bank Charges | 54.36 |
| Registrations Remitted to USA-S | 64,369.00 |
| Annual Banquet Expenses | 570.45 |
| Total Other Expenses | 66,938.26 |
| Swim Meet Expenses |  |
| Winter Champs Sponsors | 200.00 |
| Developmental Meet \#2 Expenses | 1,600.00 |
| Developmental Meet \#1 Expenses | 600.00 |
| Winter Champs Trials Expenses | 2,500.00 |
| International Invite Expenses | 902.67 |
| Winter Championships Expenses | 4,366.33 |
| Total Swim Meet Expenses | 10,169.00 |
| Travel Expenses |  |
| Lodging | 2,931.84 |
| Conference/Convention/Meeting | 148.38 |
| Transportation | 3,308.37 |
| Total Travel Expenses | 6,388.59 |
| Total Expense | 112,059.93 |
| Net Ordinary Income | 9,321.96 |
| Other Income/Expense Other Expense uncategorized expense | 6,007.87 |
| Total Other Expense | 6,007.87 |
| Net Other Income | -6,007.87 |
| Net Income | 3,314.09 |

