

United States Swimming, Inc. of Maine
Profit & Loss Prev Year Comparison
September 2019 through August 2020

	Sep '19 - Aug 20	Sep '18 - Aug 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Swim Meet Revenue				
Winter Champs Sponsors	1,000.00	0.00	1,000.00	100.0%
International Invite Revenue	494.91	24,151.34	-23,656.43	-98.0%
Winter Championships Revenue	0.00	36,328.53	-36,328.53	-100.0%
Winter Champs Trials Revenue	7,028.00	9,968.00	-2,940.00	-29.5%
Developmental Meet #2 Revenue	2,702.00	3,099.00	-397.00	-12.8%
Developmental Meet #1 Revenue	4,275.00	4,144.00	131.00	3.2%
Swim Meet Surcharges	17,817.50	25,616.00	-7,798.50	-30.4%
Total Swim Meet Revenue	33,317.41	103,306.87	-69,989.46	-67.8%
All Star Team Revenue				
11 - 14 Meet Revenue	0.00	1,800.00	-1,800.00	-100.0%
10 & Under Trip Revenue	0.00	50.00	-50.00	-100.0%
Summer Zones Revenue	0.00	600.00	-600.00	-100.0%
All Star Team Revenue - Other	0.00	471.00	-471.00	-100.0%
Total All Star Team Revenue	0.00	2,921.00	-2,921.00	-100.0%
Investments				
Interest- Savings/Short-term CD	325.71	266.13	59.58	22.4%
Total Investments	325.71	266.13	59.58	22.4%
Other Revenues				
Registration Receipts	81,758.95	95,415.54	-13,656.59	-14.3%
Swimposium/Clinic Revenue	2,450.00	0.00	2,450.00	100.0%
Annual Banquet Revenue	0.00	3,868.00	-3,868.00	-100.0%
Fines	188.50	1,785.48	-1,596.98	-89.4%
Miscellaneous Revenue	3,341.32	1,353.51	1,987.81	146.9%
Total Other Revenues	87,738.77	102,422.53	-14,683.76	-14.3%
Total Income	121,381.89	208,916.53	-87,534.64	-41.9%
Gross Profit	121,381.89	208,916.53	-87,534.64	-41.9%
Expense				
Committee & Chair Expenses				
Admin	2,029.27	0.00	2,029.27	100.0%
Safe Sport	325.77	391.50	-65.73	-16.8%
Athlete	-1,200.00	70.14	-1,270.14	-1,810.9%
Coaches	1,268.59	1,540.88	-272.29	-17.7%
Age Group	1,404.53	0.00	1,404.53	100.0%
Diversity	0.00	2,803.84	-2,803.84	-100.0%
Officials	2,407.37	3,436.80	-1,029.43	-30.0%
Total Committee & Chair Expenses	6,235.53	8,243.16	-2,007.63	-24.4%
Club Support				
Club Recognition	1,200.00	0.00	1,200.00	100.0%
Total Club Support	1,200.00	0.00	1,200.00	100.0%
All Star Team Expenses				
11 - 14 Meet Expenses	0.00	3,940.67	-3,940.67	-100.0%
10 & Under Trip Expenses	0.00	3,310.48	-3,310.48	-100.0%
Summer Zones Expenses	0.00	196.00	-196.00	-100.0%
Total All Star Team Expenses	0.00	7,447.15	-7,447.15	-100.0%
Athlete Support				
Athlete Travel	4,842.02	16,564.95	-11,722.93	-70.8%
Outreach Meet Fees	171.00	78.00	93.00	119.2%
Scholarship	0.00	2,000.00	-2,000.00	-100.0%
Total Athlete Support	5,013.02	18,642.95	-13,629.93	-73.1%

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Business Expenses				
Computer Software	688.90	1,341.28	-652.38	-48.6%
Internet	209.70	209.70	0.00	0.0%
Business Expenses - Other	155.00	0.00	155.00	100.0%
Total Business Expenses	1,053.60	1,550.98	-497.38	-32.1%
Contract Services				
Accounting Fees	1,200.00	1,490.08	-290.08	-19.5%
Contract Services - Other	7,187.50	0.00	7,187.50	100.0%
Total Contract Services	8,387.50	1,490.08	6,897.42	462.9%
Operations Expenses				
Contract Services	5,718.50	14,602.50	-8,884.00	-60.8%
Mileage	818.19	515.35	302.84	58.8%
Postage/Mailing Services	44.30	256.01	-211.71	-82.7%
Supplies	93.44	372.48	-279.04	-74.9%
Total Operations Expenses	6,674.43	15,746.34	-9,071.91	-57.6%
Other Expenses				
PayPal Fees	1,844.45	1,914.73	-70.28	-3.7%
Coaches Training & Support	100.00	1,062.21	-962.21	-90.6%
Bank Charges	54.36	64.00	-9.64	-15.1%
Registrations Remitted to USA-S	64,369.00	78,495.00	-14,126.00	-18.0%
Annual Banquet Expenses	570.45	8,145.62	-7,575.17	-93.0%
Miscellaneous Expenses	0.00	842.80	-842.80	-100.0%
Total Other Expenses	66,938.26	90,524.36	-23,586.10	-26.1%
Swim Meet Expenses				
Winter Champs Sponsors	200.00	0.00	200.00	100.0%
Developmental Meet #2 Expenses	1,600.00	1,680.00	-80.00	-4.8%
Developmental Meet #1 Expenses	600.00	0.00	600.00	100.0%
Winter Champs Trials Expenses	2,500.00	2,000.00	500.00	25.0%
International Invite Expenses	902.67	31,058.23	-30,155.56	-97.1%
Winter Championships Expenses	4,366.33	37,829.46	-33,463.13	-88.5%
Total Swim Meet Expenses	10,169.00	72,567.69	-62,398.69	-86.0%
Travel Expenses				
Lodging	2,931.84	1,509.86	1,421.98	94.2%
Conference/Convention/Meeting	148.38	1,565.00	-1,416.62	-90.5%
Meals	0.00	2,674.50	-2,674.50	-100.0%
Transportation	3,308.37	10,864.61	-7,556.24	-69.6%
Total Travel Expenses	6,388.59	16,613.97	-10,225.38	-61.6%
Total Expense	112,059.93	232,826.68	-120,766.75	-51.9%
Net Ordinary Income	9,321.96	-23,910.15	33,232.11	139.0%
Other Income/Expense				
Other Income				
uncategorized income	0.00	1,982.23	-1,982.23	-100.0%
Total Other Income	0.00	1,982.23	-1,982.23	-100.0%
Other Expense				
uncategorized expense	6,007.87	0.00	6,007.87	100.0%
Total Other Expense	6,007.87	0.00	6,007.87	100.0%
Net Other Income	-6,007.87	1,982.23	-7,990.10	-403.1%
Net Income	3,314.09	-21,927.92	25,242.01	115.1%