

| SUMMARY | 2025 - 2026 PROPOSED | NOTES |
|----------------|----------------------|-------|
| TOTAL INCOME | \$561,500.00 | |
| TOTAL EXPENSES | \$570,600.00 | |
| NET | -\$9,100.00 | |

| 4000 | Membership Registration Income | 2025 - 2026 PROPOSED |
|------|--------------------------------|----------------------|
| 4100 | Registration Fees | \$180,000.00 |
| 4550 | Registration Late Fees | \$0.00 |
| | | \$180,000.00 |

| 4300 | Meet Income | 2025 - 2026 PROPOSED |
|------|-----------------------------------|----------------------|
| 4310 | Club Meet Fees | \$230,000.00 |
| 4320 | 14 & U SCY Championship Meet Fees | \$40,000.00 |
| 4330 | Senior SCY Championship Meet Fees | \$40,000.00 |
| 4340 | LCM Championship Meet Fees | \$40,000.00 |
| 4350 | Meet Late Fees | \$0.00 |
| | | \$350,000.00 |

| | Other Income | 2025 - 2026 PROPOSED | |
|------|---|----------------------|-----|
| 4400 | Fines from Endowment | \$0.00 | |
| 4450 | Interest Income from Endowment | \$20,000.00 | New |
| 4500 | Equipment Rental Fees | \$3,000.00 | |
| 4600 | Championship Vendor Sales | \$7,000.00 | |
| 4800 | Interest Income | \$500.00 | |
| 4900 | USA Swimming Grants | \$0.00 | |
| 4901 | Unspecified Purpose Grants from Endowment | \$0.00 | |
| 4999 | Cash Back Rewards from Endowment | \$1,000.00 | New |
| | | \$31,500.00 | |

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|--------------|---------------------|
| TOTAL INCOME | \$561,500.00 |
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| 5000 | Meet Expenses | 2025 - 2026 PROPOSED |
|------|--------------------------|----------------------|
| 5010 | Club Meets | \$2,000.00 |
| 5020 | 14 & U SCY Championships | \$40,000.00 |
| 5030 | Senior SCY Championships | \$40,000.00 |
| 5040 | LCM Championships | \$40,000.00 |
| | | \$122,000.00 |

| 5200 | Athlete Support Expenses | 2025 - 2026 PROPOSED | |
|------|--|----------------------|--|
| 5210 | LSC Olympic Training Center / Local Trip | \$15,000.00 | |
| 5220 | Eastern Zone Camps | \$0.00 | |
| 5230 | USA Swimming National Camps | \$2,000.00 | |
| 5235 | Athlete Age Group Champs Travel | \$20,000.00 | Meets not offered by USAS for Age Group Athletes |
| 5238 | Athlete National Meet Travel | \$0.00 | |
| 5240 | Athlete Committee | \$2,000.00 | |
| 5260 | Athlete Scholarships | \$10,000.00 | |
| 5270 | Olympic & Paralympic Trials | \$0.00 | Endowment |

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|------|----------------------------|--------------------|
| 5280 | Athlete Annual Awards | \$2,500.00 |
| 5285 | Athlete Discretionary Fund | \$0.00 |
| 5290 | Athlete Education | \$5,000.00 |
| 5295 | Athlete Outreach | \$7,000.00 |
| | | \$63,500.00 |

Endowment

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|-------------|-------------------------------|-----------------------------|
| 5400 | Coach Support Expenses | 2025 - 2026 PROPOSED |
| 5410 | Coach Education | \$20,000.00 |
| 5420 | Coach Performance Awards | \$0.00 |
| 5430 | Coach Annual Awards | \$250.00 |
| 5440 | Coach National Meet Travel | \$15,000.00 |
| 5450 | Coach Age Group Champs Travel | \$5,000.00 |
| 5460 | Coach Meetings | \$1,000.00 |
| | | \$41,250.00 |

Added Strategic Planning
Moves to Club Development

Change to Coach Reimbursement

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|-------------|--|-----------------------------|
| 5500 | Officials Support Expenses | 2025 - 2026 PROPOSED |
| 5510 | Officials Education | \$500.00 |
| 5515 | Officials Annual Awards | \$500.00 |
| 5520 | Officials Annual Clinic | \$250.00 |
| 5530 | Officials Championship Supplies & Shirts | \$3,000.00 |
| 5540 | Officials Registration & BGC | \$1,000.00 |
| 5550 | Officials National Certification Meet | \$7,000.00 |
| 5560 | Officials National Meet Travel | \$14,500.00 |
| | | \$26,750.00 |

Added Sectionals

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|-------------|-----------------------------------|-----------------------------|
| 5600 | Equipment Expenses | 2025 - 2026 PROPOSED |
| 5610 | Equipment Transport | \$500.00 |
| 5620 | Equipment Chair Stipend | \$3,600.00 |
| 5630 | Equipment Purchases | \$5,000.00 |
| 5640 | Equipment Repair | \$1,000.00 |
| 5650 | Equipment Storage | \$7,500.00 |
| 5660 | Equipment Personal Property Taxes | \$1,200.00 |
| 5670 | Equipment Laptop & Printer | \$500.00 |
| 5680 | Equipment Depreciation | \$0.00 |
| | | \$19,300.00 |

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| 5700 | Club Support Expenses | 2025 - 2026 PROPOSED |
| 5710 | Club Development & Education | \$500.00 |
| 5720 | Club Safe Sport | \$500.00 |
| 5740 | Club Registration Clinics | \$250.00 |
| 5760 | Club Athlete Performance Grant | \$75,000.00 |
| 5770 | Club Development Grant | \$75,000.00 |
| | | \$151,250.00 |

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| 5800 | LSC Support Expenses | 2025 - 2026 PROPOSED |
| 5810 | Board Meetings | \$250.00 |
| 5812 | Board Registration | \$250.00 |

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|------|--------------------------|--------------------|
| 5815 | DEI | \$4,000.00 |
| 5820 | HOD | \$1,500.00 |
| 5825 | Board General Expenses | \$0.00 |
| 5830 | Retreat | \$250.00 |
| 5835 | Governance Support | \$5,000.00 |
| 5840 | Charity | \$500.00 |
| 5841 | Lifetime Membership | \$1,000.00 |
| 5850 | USA Swimming Meetings | \$15,000.00 |
| 5860 | Eastern Zone Meetings | \$0.00 |
| 5870 | Eastern Zone Dues | \$1,200.00 |
| 5875 | Workers Compensation | \$300.00 |
| 5880 | Administrative Director | \$0.00 |
| 5885 | Bad Debt (New 2023-2024) | \$0.00 |
| 5890 | Hall of Fame | \$10,000.00 |
| 5895 | Accounting & Audit | \$20,000.00 |
| | | \$59,250.00 |

Moved to Salary & Wages

New Awards Ceremony / Event

| 6000 | Office Expenses | 2025 - 2026 PROPOSED |
|------|---------------------|----------------------|
| 6010 | Supplies | \$500.00 |
| 6020 | Cell Phone | \$500.00 |
| 6030 | Internet | \$500.00 |
| 6040 | Website | \$250.00 |
| 6050 | Postage | \$500.00 |
| 6060 | Bank Charges | \$800.00 |
| 6070 | Office Equipment | \$1,000.00 |
| 6080 | Financial Reporting | \$3,500.00 |
| 6090 | Formstack | \$1,500.00 |
| 6100 | ZOOM | \$250.00 |
| 6110 | Miscellaneous | \$0.00 |
| 6210 | Salaries & Wages | \$72,000.00 |
| 6220 | Payroll Tax | \$6,000.00 |
| | | \$87,300.00 |

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| TOTAL EXPENSES | \$570,600.00 |
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