## Michigan Swimming

## BUDGET VS. ACTUALS: FY 2016

September 2016 - August 2017

|   | TOTAL        |              |               |             |  |
|---|--------------|--------------|---------------|-------------|--|
|   | ACTUAL       | BUDGET       | OVER BUDGET   | % OF BUDGET |  |
| Income                                      |              |              |               |             |  |
| Club Registrations (deleted)                | 764,179.79   | 805,665.00   | -41,485.21    | 94.85 %     |  |
| USA Registration Payments (deleted)         | -595,507.00  | -607,310.00  | 11,803.00     | 98.06 %     |  |
| Total Club Registrations (deleted)          | 168,672.79   | 198,355.00   | -29,682.21    | 85.04 %     |  |
| Investment Income (deleted)                 |              | 3,500.00     | -3,500.00     |             |  |
| Interest / Dividends (deleted)              | 4,544.22     |              | 4,544.22      |             |  |
| Unrealized Gain (Loss) (deleted)            | 1,362.04     |              | 1,362.04      |             |  |
| Total Investment Income (deleted)           | 5,906.26     | 3,500.00     | 2,406.26      | 168.75 %    |  |
| Meet Income (deleted)                       | 77,784.82    | 85,000.00    | -7,215.18     | 91.51 %     |  |
| Distr./JO Surcharge Fees (deleted)          | 20,428.86    | 22,000.00    | -1,571.14     | 92.86 %     |  |
| Awards Districts/JO (deleted)               | -15,636.76   | -12,000.00   | -3,636.76     | 130.31 %    |  |
| Officials Districts/JO (deleted)            | -11,650.00   | -12,000.00   | 350.00        | 97.08 %     |  |
| Total Distr./JO Surcharge Fees (deleted)    | -6,857.90    | -2,000.00    | -4,857.90     | 342.90 %    |  |
| Total Meet Income (deleted)                 | 70,926.92    | 83,000.00    | -12,073.08    | 85.45 %     |  |
| Total Income                                | \$245,505.97 | \$284,855.00 | \$ -39,349.03 | 86.19 %     |  |
| GROSS PROFIT                                | \$245,505.97 | \$284,855.00 | \$ -39,349.03 | 86.19 %     |  |
| Expenses                                    |              |              |               |             |  |
| Bank Charges (deleted)                      | 80.00        |              | 80.00         |             |  |
| Returned Items/Bank Charges (deleted)       | 199.35       |              | 199.35        |             |  |
| Total Bank Charges (deleted)                | 279.35       |              | 279.35        |             |  |
| Discretionary Budget                        |              |              |               |             |  |
| Disability Swimming (deleted)               | 3,000.00     | 4,000.00     | -1,000.00     | 75.00 %     |  |
| Diversity - Outreach (deleted)              |              | 3,000.00     | -3,000.00     |             |  |
| Diversity Grant Fund (deleted)              |              | 10,000.00    | -10,000.00    |             |  |
| Diversity Travel Meet (deleted)             | 5,661.50     |              | 5,661.50      |             |  |
| Total Diversity - Outreach (deleted)        | 5,661.50     | 13,000.00    | -7,338.50     | 43.55 %     |  |
| Finance (deleted)                           | 3,090.00     | 3,000.00     | 90.00         | 103.00 %    |  |
| Office Expenses (deleted)                   | 0.00         |              | 0.00          |             |  |
| Merchant Services Fees (deleted)            | 0.00         |              | 0.00          |             |  |
| Total Office Expenses (deleted)             | 0.00         |              | 0.00          |             |  |
| Total Finance (deleted)                     | 3,090.00     | 3,000.00     | 90.00         | 103.00 %    |  |
| General Chair (deleted)                     | 4,344.88     | 7,500.00     | -3,155.12     | 57.93 %     |  |
| CZ/USA Swimming Meetings - Travel (deleted) | 3,687.60     |              | 3,687.60      |             |  |
| HOD Meeting Expense (deleted)               | 1,943.34     |              | 1,943.34      |             |  |
| Total General Chair (deleted)               | 9,975.82     | 7,500.00     | 2,475.82      | 133.01 %    |  |
| Officials (deleted)                         |              |              |               |             |  |
| Officials - General (deleted)               | 3,848.28     | 5,000.00     | -1,151.72     | 76.97 %     |  |
| Officials - Travel Fund (deleted)           | 3,533.83     | 5,000.00     | -1,466.17     | 70.68 %     |  |
| Total Officials (deleted)                   | 7,382.11     | 10,000.00    | -2,617.89     | 73.82 %     |  |
| Program Ops (deleted)                       | 275.82       | 1,500.00     | -1,224.18     | 18.39 %     |  |
| Athlete Driven initiatives (deleted)        | 3,161.25     | 5,000.00     | -1,838.75     | 63.23 %     |  |
|   |              |              |               |             |  |

Accrual Basis 1/2

|                                     | TOTAL        |              |               |             |  |
|-------------------------------------|--------------|--------------|---------------|-------------|--|
|                                     | ACTUAL       | BUDGET       | OVER BUDGET   | % OF BUDGET |  |
| Coaches Clinic (deleted)            |              | 5,000.00     | -5,000.00     |             |  |
| Total Program Ops (deleted)         | 3,437.07     | 11,500.00    | -8,062.93     | 29.89 %     |  |
| Safety Chair (deleted)              |              | 3,000.00     | -3,000.00     |             |  |
| Swim Meets (deleted)                |              |              |               |             |  |
| Awards (deleted)                    | 11,128.75    | 12,000.00    | -871.25       | 92.74 %     |  |
| Pool Rental (deleted)               | 30,000.00    | 24,000.00    | 6,000.00      | 125.00 %    |  |
| Quads Meet (deleted)                | 1,930.31     |              | 1,930.31      |             |  |
| Zone (deleted)                      | 7,908.95     | 6,000.00     | 1,908.95      | 131.82 %    |  |
| Zone Meet Apparel Stipend (deleted) | 1,720.25     | 5,000.00     | -3,279.75     | 34.41 %     |  |
| Total Swim Meets (deleted)          | 52,688.26    | 47,000.00    | 5,688.26      | 112.10 %    |  |
| Total Discretionary Budget          | 85,234.76    | 99,000.00    | -13,765.24    | 86.10 %     |  |
| Dues & Subscriptions                |              | 200.00       | -200.00       |             |  |
| Legal & Professional Fees (deleted) | 3,880.00     | 4,000.00     | -120.00       | 97.00 %     |  |
| Office Expenses (deleted)           |              |              |               |             |  |
| Merchant Service Fees (deleted)     | 2,011.74     | 5,000.00     | -2,988.26     | 40.23 %     |  |
| MS Central Office (deleted)         | 71,234.88    | 75,000.00    | -3,765.12     | 94.98 %     |  |
| MS Office Expenses (deleted)        | 267.68       |              | 267.68        |             |  |
| MS Office-Convention (deleted)      | 1,753.71     | 2,500.00     | -746.29       | 70.15 %     |  |
| Website/Administrative (deleted)    |              | 1,000.00     | -1,000.00     |             |  |
| Total Office Expenses (deleted)     | 75,268.01    | 83,500.00    | -8,231.99     | 90.14 %     |  |
| Training - Seminars (deleted)       |              |              |               |             |  |
| Swimposium (deleted)                |              | 1,200.00     | -1,200.00     |             |  |
| Total Training - Seminars (deleted) |              | 1,200.00     | -1,200.00     |             |  |
| Travel (deleted)                    |              |              |               |             |  |
| Convention (deleted)                | 14,417.34    | 15,000.00    | -582.66       | 96.12 %     |  |
| Travel Fund (deleted)               | 20,000.00    | 20,000.00    | 0.00          | 100.00 %    |  |
| Total Travel (deleted)              | 34,417.34    | 35,000.00    | -582.66       | 98.34 %     |  |
| Total Expenses                      | \$199,079.46 | \$222,900.00 | \$ -23,820.54 | 89.31 %     |  |
| NET OPERATING INCOME                | \$46,426.51  | \$61,955.00  | \$ -15,528.49 | 74.94 %     |  |
| Other Income                        |              |              |               |             |  |
| Miscellaneous Income (deleted)      | -355.24      |              | -355.24       |             |  |
| Total Other Income                  | \$ -355.24   | \$0.00       | \$ -355.24    | 0.00%       |  |
| Other Expenses                      |              |              |               |             |  |
| Miscellaneous (deleted)             |              | 500.00       | -500.00       |             |  |
| Total Other Expenses                | \$0.00       | \$500.00     | \$ -500.00    | 0.00%       |  |
| NET OTHER INCOME                    | \$ -355.24   | \$ -500.00   | \$144.76      | 71.05 %     |  |
| NET INCOME                          | \$46,071.27  | \$61,455.00  | \$ -15,383.73 | 74.97 %     |  |

Accrual Basis 2/2