# Michigan Swimming 

BUDGET VS. ACTUALS: FY 2016
September 2016 - August 2017

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| Income |  |  |  |  |
| Club Registrations (deleted) | 764,179.79 | 805,665.00 | -41,485.21 | 94.85 \% |
| USA Registration Payments (deleted) | -595,507.00 | -607,310.00 | 11,803.00 | 98.06 \% |
| Total Club Registrations (deleted) | 168,672.79 | 198,355.00 | -29,682.21 | 85.04 \% |
| Investment Income (deleted) |  | 3,500.00 | -3,500.00 |  |
| Interest / Dividends (deleted) | 4,544.22 |  | 4,544.22 |  |
| Unrealized Gain (Loss) (deleted) | 1,362.04 |  | 1,362.04 |  |
| Total Investment Income (deleted) | 5,906.26 | 3,500.00 | 2,406.26 | 168.75 \% |
| Meet Income (deleted) | 77,784.82 | 85,000.00 | -7,215.18 | 91.51 \% |
| Distr./JO Surcharge Fees (deleted) | 20,428.86 | 22,000.00 | -1,571.14 | 92.86 \% |
| Awards Districts/JO (deleted) | -15,636.76 | -12,000.00 | -3,636.76 | 130.31 \% |
| Officials Districts/JO (deleted) | -11,650.00 | -12,000.00 | 350.00 | 97.08 \% |
| Total Distr./JO Surcharge Fees (deleted) | -6,857.90 | -2,000.00 | -4,857.90 | 342.90 \% |
| Total Meet Income (deleted) | 70,926.92 | 83,000.00 | -12,073.08 | 85.45 \% |
| Total Income | \$245,505.97 | \$284,855.00 | \$ -39,349.03 | 86.19 \% |
| GROSS PROFIT | \$245,505.97 | \$284,855.00 | \$ -39,349.03 | 86.19 \% |
| Expenses |  |  |  |  |
| Bank Charges (deleted) | 80.00 |  | 80.00 |  |
| Returned Items/Bank Charges (deleted) | 199.35 |  | 199.35 |  |
| Total Bank Charges (deleted) | 279.35 |  | 279.35 |  |
| Discretionary Budget |  |  |  |  |
| Disability Swimming (deleted) | 3,000.00 | 4,000.00 | -1,000.00 | 75.00 \% |
| Diversity - Outreach (deleted) |  | 3,000.00 | -3,000.00 |  |
| Diversity Grant Fund (deleted) |  | 10,000.00 | -10,000.00 |  |
| Diversity Travel Meet (deleted) | 5,661.50 |  | 5,661.50 |  |
| Total Diversity - Outreach (deleted) | 5,661.50 | 13,000.00 | -7,338.50 | 43.55 \% |
| Finance (deleted) | 3,090.00 | 3,000.00 | 90.00 | 103.00 \% |
| Office Expenses (deleted) | 0.00 |  | 0.00 |  |
| Merchant Services Fees (deleted) | 0.00 |  | 0.00 |  |
| Total Office Expenses (deleted) | 0.00 |  | 0.00 |  |
| Total Finance (deleted) | 3,090.00 | 3,000.00 | 90.00 | 103.00 \% |
| General Chair (deleted) | 4,344.88 | 7,500.00 | -3,155.12 | 57.93 \% |
| CZ/USA Swimming Meetings - Travel (deleted) | 3,687.60 |  | 3,687.60 |  |
| HOD Meeting Expense (deleted) | 1,943.34 |  | 1,943.34 |  |
| Total General Chair (deleted) | 9,975.82 | 7,500.00 | 2,475.82 | 133.01 \% |
| Officials (deleted) |  |  |  |  |
| Officials - General (deleted) | 3,848.28 | 5,000.00 | -1,151.72 | 76.97 \% |
| Officials - Travel Fund (deleted) | 3,533.83 | 5,000.00 | -1,466.17 | 70.68 \% |
| Total Officials (deleted) | 7,382.11 | 10,000.00 | -2,617.89 | 73.82 \% |
| Program Ops (deleted) | 275.82 | 1,500.00 | -1,224.18 | 18.39 \% |
| Athlete Driven initiatives (deleted) | 3,161.25 | 5,000.00 | -1,838.75 | 63.23 \% |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| Coaches Clinic (deleted) |  | 5,000.00 | -5,000.00 |  |
| Total Program Ops (deleted) | 3,437.07 | 11,500.00 | -8,062.93 | 29.89 \% |
| Safety Chair (deleted) |  | 3,000.00 | -3,000.00 |  |
| Swim Meets (deleted) |  |  |  |  |
| Awards (deleted) | 11,128.75 | 12,000.00 | -871.25 | 92.74 \% |
| Pool Rental (deleted) | 30,000.00 | 24,000.00 | 6,000.00 | 125.00 \% |
| Quads Meet (deleted) | 1,930.31 |  | 1,930.31 |  |
| Zone (deleted) | 7,908.95 | 6,000.00 | 1,908.95 | 131.82 \% |
| Zone Meet Apparel Stipend (deleted) | 1,720.25 | 5,000.00 | -3,279.75 | 34.41 \% |
| Total Swim Meets (deleted) | 52,688.26 | 47,000.00 | 5,688.26 | 112.10 \% |
| Total Discretionary Budget | 85,234.76 | 99,000.00 | -13,765.24 | 86.10 \% |
| Dues \& Subscriptions |  | 200.00 | -200.00 |  |
| Legal \& Professional Fees (deleted) | 3,880.00 | 4,000.00 | -120.00 | 97.00 \% |
| Office Expenses (deleted) |  |  |  |  |
| Merchant Service Fees (deleted) | 2,011.74 | 5,000.00 | -2,988.26 | 40.23 \% |
| MS Central Office (deleted) | 71,234.88 | 75,000.00 | -3,765.12 | 94.98 \% |
| MS Office Expenses (deleted) | 267.68 |  | 267.68 |  |
| MS Office-Convention (deleted) | 1,753.71 | 2,500.00 | -746.29 | 70.15 \% |
| Website/Administrative (deleted) |  | 1,000.00 | -1,000.00 |  |
| Total Office Expenses (deleted) | 75,268.01 | 83,500.00 | -8,231.99 | 90.14 \% |
| Training - Seminars (deleted) |  |  |  |  |
| Swimposium (deleted) |  | 1,200.00 | -1,200.00 |  |
| Total Training - Seminars (deleted) |  | 1,200.00 | -1,200.00 |  |
| Travel (deleted) |  |  |  |  |
| Convention (deleted) | 14,417.34 | 15,000.00 | -582.66 | 96.12 \% |
| Travel Fund (deleted) | 20,000.00 | 20,000.00 | 0.00 | 100.00 \% |
| Total Travel (deleted) | 34,417.34 | 35,000.00 | -582.66 | 98.34 \% |
| Total Expenses | \$199,079.46 | \$222,900.00 | \$ -23,820.54 | 89.31 \% |
| NET OPERATING INCOME | \$46,426.51 | \$61,955.00 | \$ -15,528.49 | 74.94 \% |
| Other Income |  |  |  |  |
| Miscellaneous Income (deleted) | -355.24 |  | -355.24 |  |
| Total Other Income | \$ -355.24 | \$0.00 | \$ -355.24 | 0.00\% |
| Other Expenses |  |  |  |  |
| Miscellaneous (deleted) |  | 500.00 | -500.00 |  |
| Total Other Expenses | \$0.00 | \$500.00 | \$ -500.00 | 0.00\% |
| NET OTHER INCOME | \$ -355.24 | \$ -500.00 | \$144.76 | 71.05 \% |
| NET INCOME | \$46,071.27 | \$61,455.00 | \$ -15,383.73 | 74.97 \% |

