# Michigan Swimming 

BUDGET VS. ACTUALS: FY 2017
September 2017 - August 2018

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| Income |  |  |  |  |
| Club Registrations (deleted) | 743,263.00 | 805,665.00 | -62,402.00 | 92.25 \% |
| USA Registration Payments (deleted) | -597,757.00 | -607,310.00 | 9,553.00 | 98.43 \% |
| Total Club Registrations (deleted) | 145,506.00 | 198,355.00 | -52,849.00 | 73.36 \% |
| Investment Income (deleted) |  | 3,500.00 | -3,500.00 |  |
| Interest / Dividends (deleted) | 602.17 |  | 602.17 |  |
| Unrealized Gain (Loss) (deleted) | -1,415.55 |  | -1,415.55 |  |
| Total Investment Income (deleted) | -813.38 | 3,500.00 | -4,313.38 | -23.24 \% |
| Meet Income (deleted) | 70,909.38 | 85,000.00 | -14,090.62 | 83.42 \% |
| Distr./JO Surcharge Fees (deleted) | 24,968.61 | 22,000.00 | 2,968.61 | 113.49 \% |
| Awards Districts/JO (deleted) | -12,303.01 | -12,000.00 | -303.01 | 102.53 \% |
| Officials Districts/JO (deleted) | -11,235.00 | -12,000.00 | 765.00 | 93.63 \% |
| Total Distr./JO Surcharge Fees (deleted) | 1,430.60 | -2,000.00 | 3,430.60 | -71.53 \% |
| State Meet Host MI LC (deleted) | -3,156.13 |  | -3,156.13 |  |
| Total Meet Income (deleted) | 69,183.85 | 83,000.00 | -13,816.15 | 83.35 \% |
| Unapplied Cash Payment Income | 0.00 |  | 0.00 |  |
| Total Income | \$213,876.47 | \$284,855.00 | \$ -70,978.53 | 75.08 \% |
| GROSS PROFIT | \$213,876.47 | \$284,855.00 | \$ -70,978.53 | 75.08 \% |
| Expenses |  |  |  |  |
| Bank Charges (deleted) | 66.00 |  | 66.00 |  |
| Discretionary Budget |  |  |  |  |
| Disability Swimming (deleted) |  | 4,000.00 | -4,000.00 |  |
| Diversity - Outreach (deleted) |  | 3,000.00 | -3,000.00 |  |
| Diversity Grant Fund (deleted) |  | 10,000.00 | -10,000.00 |  |
| Total Diversity - Outreach (deleted) |  | 13,000.00 | -13,000.00 |  |
| Finance (deleted) | 540.00 | 3,000.00 | -2,460.00 | 18.00 \% |
| Office Expenses (deleted) | 3,282.50 |  | 3,282.50 |  |
| Total Finance (deleted) | 3,822.50 | 3,000.00 | 822.50 | 127.42 \% |
| General Chair (deleted) | 2,609.81 | 7,500.00 | -4,890.19 | 34.80 \% |
| CZ/USA Swimming Meetings - Travel (deleted) | 1,070.11 |  | 1,070.11 |  |
| HOD Meeting Expense (deleted) | 4,327.58 |  | 4,327.58 |  |
| Total General Chair (deleted) | 8,007.50 | 7,500.00 | 507.50 | 106.77 \% |
| Officials (deleted) |  |  |  |  |
| Officials - General (deleted) | 7,323.86 | 5,000.00 | 2,323.86 | 146.48 \% |
| Officials - Travel Fund (deleted) | 1,150.00 | 5,000.00 | -3,850.00 | 23.00 \% |
| Total Officials (deleted) | 8,473.86 | 10,000.00 | -1,526.14 | 84.74 \% |
| Program Ops (deleted) | 1,511.03 | 1,500.00 | 11.03 | 100.74 \% |
| Athlete Driven initiatives (deleted) | 1,028.49 | 5,000.00 | -3,971.51 | 20.57 \% |
| Coaches Clinic (deleted) |  | 5,000.00 | -5,000.00 |  |
| Total Program Ops (deleted) | 2,539.52 | 11,500.00 | -8,960.48 | 22.08 \% |
| Safety Chair (deleted) | 1,256.02 | 3,000.00 | -1,743.98 | 41.87 \% |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| Swim Meets (deleted) |  |  |  |  |
| Awards (deleted) | 13,000.00 | 12,000.00 | 1,000.00 | 108.33 \% |
| Pool Rental (deleted) | 36,000.00 | 24,000.00 | 12,000.00 | 150.00 \% |
| Zone (deleted) | 3,485.52 | 6,000.00 | -2,514.48 | 58.09 \% |
| Zone Meet Apparel Stipend (deleted) | 737.76 | 5,000.00 | -4,262.24 | 14.76 \% |
| Total Swim Meets (deleted) | 53,223.28 | 47,000.00 | 6,223.28 | 113.24 \% |
| Total Discretionary Budget | 77,322.68 | 99,000.00 | -21,677.32 | 78.10 \% |
| Dues \& Subscriptions |  | 200.00 | -200.00 |  |
| Legal \& Professional Fees (deleted) | 1,926.00 | 4,000.00 | -2,074.00 | 48.15 \% |
| Office Expenses (deleted) |  |  |  |  |
| Merchant Service Fees (deleted) | 2,612.89 | 5,000.00 | -2,387.11 | 52.26 \% |
| MS Central Office (deleted) | 77,710.43 | 75,000.00 | 2,710.43 | 103.61 \% |
| MS Office Expenses (deleted) | 0.00 |  | 0.00 |  |
| MS Office-Convention (deleted) | 2,500.00 | 2,500.00 | 0.00 | 100.00 \% |
| Website/Administrative (deleted) |  | 1,000.00 | -1,000.00 |  |
| Total Office Expenses (deleted) | 82,823.32 | 83,500.00 | -676.68 | 99.19 \% |
| Training - Seminars (deleted) |  |  |  |  |
| Swimposium (deleted) |  | 1,200.00 | -1,200.00 |  |
| Total Training - Seminars (deleted) |  | 1,200.00 | -1,200.00 |  |
| Travel (deleted) |  |  |  |  |
| Convention (deleted) | 18,180.25 | 15,000.00 | 3,180.25 | 121.20 \% |
| Travel Fund (deleted) | 20,000.00 | 30,000.00 | -10,000.00 | 66.67 \% |
| Total Travel (deleted) | 38,180.25 | 45,000.00 | -6,819.75 | 84.85 \% |
| Total Expenses | \$200,318.25 | \$232,900.00 | \$ -32,581.75 | 86.01 \% |
| NET OPERATING INCOME | \$13,558.22 | \$51,955.00 | \$ -38,396.78 | 26.10 \% |
| Other Expenses |  |  |  |  |
| Miscellaneous (deleted) | 0.10 | 500.00 | -499.90 | 0.02 \% |
| Total Other Expenses | \$0.10 | \$500.00 | \$ -499.90 | 0.02 \% |
| NET OTHER INCOME | \$ -0.10 | \$ -500.00 | \$499.90 | 0.02 \% |
| NET INCOME | \$13,558.12 | \$51,455.00 | \$-37,896.88 | 26.35 \% |

