## 1. CALL TO ORDER, WELCOME, and INTRODUCTIONS:

Mission: Metropolitan Swimming shall promote, develop and improve competitive swimming through education, support and opportunities for participation to a diverse swimming community.
Vision: To inspire and provide quality opportunities for our members to achieve excellence in the sport of competitive swimming.

The House of Delegates meeting came to order at 10:16am at the Kips Bay Boys \& Girls Club, Randall Avenue, Bronx, NY
The list of Clubs in attendance is at the Metro office. John Mcllhargy welcomed everyone in attendance at the meeting. It was determined that a quorum was present at the meeting.
2. ACCEPTANCE/CORRECTIONS OF MINUTES:

A motion to accept the minutes of the May 16, 2018 House of Delegates meeting was made, seconded and approved by all. Motion carries.
3. APPROVAL OF AGENDA:

A motion to approve the agenda of the September 15, 2018 House of Delegates meeting was made, seconded and approved by all. Motion carries.
4. GENERAL CHAIR: John Mcllhargy
a. Welcome - Thank You and Acknowledgments - Thanks to the Kips Bay Boys and Girls Club for their hospitality! Thanks to all athletes who made the USA Swimming Scholastic All-American Team for 2018.
b. TOP 10 Age-Group Coach of the Year - Congratulations to LIAC's Coach Ginny Nussbaum, named one of the Top 10 Age-Group coaches in the United States for the third time in the last six years. This prestigious ranking by the American Swim Coaches Association is in recognition of the ability to guide young swimmers to the National level.
c. Changes to By-Laws \& Policy and Procedures - Format will change to conform with the USA Swimming By-Laws format. Eric Fisher has been updating the Policy \& Procedures manual.
d. General Update on Quad -we did a pretty good job this quad with the budget and we are in good shape. We had some expenses that we had not planned on (like many more meet travel reimbursement for athletes) but also some that we had planned on and became obsolete like the Winter Age Group Zone Meet and Zone Qual meet.
e. October 13 - USA Swimming LEAP Meeting - will take place in Newark, New Jersey - This is a combined meeting for Metropolitan and New Jersey Swimming.
f. Committee Appointments -

Diversity and Inclusion: Lamar Decasseres (WEST) and Amine Boubsis (YFD) as co-chairs Disabilities: Kate Hallex (BGNW)
Open Water: George Fleckenstein and Jeff Chu as co-chairs

## g. Financial Overview

- Income - Registrations ( $30 \%$ - Metro operates on $\$ 12$ surcharge on USA Swimming fees); Fees and surcharges (69 \%); Investment income (1 \%)
- Expenses - Athletes Services ( 57 \%); Administrative and Operational (18 \%); Club Services (12 \%); Bank Fees (6 \%); Governance (3 \%); Officials (3 \%); IT Website (1 \%).

5. SECRETARY: Monique Grayson

- SWIMS Report is attached to the minutes
- Reminder: email High School Championships Observation Requests as soon as possible

6. TREASURER'S REPORT: Elaine Ang - Treasurer's Report is attached.

- Balance Sheet Comparison as of August 31, 2018
- Budget VS. Actuals: FY 2017-2018; Budget - FY 18 P\&L
- Profit and Loss Comparison - September 1, 2017 to August 31, 2018
- Elaine went over the reports.

7. FINANCE VICE CHAIR REPORT: Allen Wone - Finance Vice Chair's Report is attached.

- Budget Adjustments - numerous Budget Line Items have been adjusted for 2018-2019 to reflect the "reality of the situation" based on previous season's spending
- Audit Items - IRS Audit is complete; IRS found no structural defects. Everything is where it should be. Existing accounting firm will be used to complete this year's IRS taxes as they are all based on the audit books.
- External Accounting Firm - Metro is looking to hire an external accounting firm (NYS based) to work with the Board and Office on a day to day basis as well as to handle all IRS filings moving forward.
- Mac explained why we needed to do an Audit!


## 8. OFFICE MANAGER/REGISTRATION REPORT: Mary Fleckenstein - Office Report is attached.

- Membership status
- Updates
- Coaches Certifications - no excuse to not renew before expiration dates. Coaches without full certifications are NOT allowed on the pool deck in any capacity - practice or meets. Mark Amodio added that either the coach presents the registration card or shows registrations live on Deck-Pass - Do not send update to the office on Friday to be OK for Saturday!!!
- 120 Day Rule for transfers
- Club Portals
- Sanctions
- Meet Recons - are due no later than a week prior to the meet.
- Coaches Safety Training - there are 2 parts: in-water skills and online skills - Coaches must have both parts to be certified.
- Registration - just a reminder that USA Swimming has raised the dues $\$ 2.00$ so registration fees for 2018-19 will be $\$ 72.00$.
- Reminder: Limited email response - Convention September 25-30. In addition, the Metro Office will be closed October 4-11 - there will be no registration, recons or certification updates during that time so PLAN NOW!

9. ADMINISTRATIVE VICE CHAIR: Eric Fisher

- Administrative Vice-Chair's Report is attached
- Policy \& Procedures have been updated from May's HOD meeting. Corrected invalid references. A motion to accept the updated P\&P Manual was made, seconded and approved by all. All in favor. Motion carries.
- AO/MD need to send in OTS reports with post meet reports. We are still having issues with this.
- Metro email was migrated to Office 365 which provides more storage and better security.
- Looking to update our AO/MD material to an Electronic format

10. SENIOR CHAIR: Jim Wargo and John Alaimo - Senior Chairs' Report is attached

- Senior Recognition
o 2018-2019 USA Swimming National Team
o 2018-2019 USA Swimming National Team Coach
o 2018-2019 USA Swimming Junior National Team
o 2018-2019 USA Swimming Junior National Team Coaches
o Word Top 100 Rankings
o 2018 Summer Phillips 66 Nationals
o 2018 Summer Speedo Junior Nationals
o 2018 Summer Senior Mets
o 2018 Scholastic All-American Team
- News and Notes
o Club Excellence Program from USA Swimming is now available
o Olympic Trials Cuts will be announced on live webcast from USA Swimming Convention from 7:00-8:00pm on September $27^{\text {th }}$
o Senior Chairs are looking for volunteers for the Senior Committee
o John Alaimo spoke about a Mentorship Program


## 11: OFFICIALS CHAIR: Mark Amodio - Officials Report is attached

- No major changes to the technical rules.
- This is the second full year in which all training for new officials will be conducted via online webinars
- Teams are asked to continue recruiting new Officials
- More Metro officials than ever have achieved National Levels of Certification
- Possibility of a webinar for Coaches was proposed to give them insight into what wet-side officials do at a meet
- Clinics for Officials are posted on the Metro Website

11: COACHES REPRESENTATIVE: John Yearwood

- New Junior Coach Members Information - Registrations for Junior Coach will start in October - after USA-S Convention.

12: ATHLETES' REPRESENTATIVES: Jocelyn Fisher, Mark Owens and Stanley Wong (At-Large Athlete)

- Robert Frawley (At-Large) was unable to attend the meeting
- A Swim Clinic was held for the athletes at Kips Bay during the HOD: Clinician was Chinyere Pigot, a Surinamese swimmer living in Miami, Florida. She attended Doral Academy Charter High School in 2011 and swam for the University of Connecticut. Pigot competed for Suriname in the 2008 Summer Olympics in Beijing at age fifteen and was Suriname's flag bearer at the opening ceremony of the 2012 Summer Olympics in London.

13. SAFETY COORDINATOR: Edgar Perez Edgar was unable to attend the meeting
14. SAFE SPORT COORDINATOR: Brian Hansbury

Brian had no report
15. DISABILITIES COORDINATOR: Lorraine Diehl

Loraine was not at the meeting
16. SWIM-A-THON: Rich Finkelstein

Rich had no report
17: OPEN WATER COORDINATOR: Rob Ripp and Colleen Driscoll
Neither Rob nor Colleen were at the meeting
18: DIVERSITY: John Yearwood

- Not much to report currently
- John asked Jim Wargo to speak about Diversity
- Jim was able to attend the National Diversity Select Camp with one of his swimmer.

19: AGE GROUPS: Dom Boccio and John Yearwood

- Zones was successful, all athletes seemed to have an enjoyable experience. Metro had the largest team in attendance; other LSC's were down in number
- It seems the new online registration process for LC Zones worked well - it helped to smooth out the deadline date - no issues there
- Thank you to all that contributed to make it successful - our chaperones were great! (Shauna Liu - NYSA; Sonia Vega - WEST; Calvin Chu - LIAC) - Super helpful and thanks to those teams for stepping up.
- Coaches at Zones were amazing: David Diaz (MAKO), Kate Hallex (BGNW), Dave Hadden (COND), Pete O’Donnell (NYSA), John Fedena (AGUA), Mike Lennon (LIAC) and Mike Gavrilchin (PAC).
- New JO Cut Times were presented with Technical Planning
- John Yearwood added that in the future - we are not planning on enforcing the 10-under to stay for the entire LCM Zones. BUT: they will need to be there at check-in for each day of Zones (this is important for relays).

20: TECHNICAL PLANNING/AGE GROUP: David Ellinghaus, Dom Boccio

- As per the request from the HOD in May, the age groups for JO's were changed to single age groups.
- TP and AG Committees used per 50 differentials that increased the number of lower age in age group while not increasing time for upper age group to an extreme. The goal was to maintain similar range of number of athletes that made qualification times as in previous years. Per 50 differential was relatively consistent through ages and age groups.
- Dom gave a thorough explanation of the proposed updated times. He added the Silvers will then need to have updated single age time standards. Report is attached.
- Ginny Nussbaum (LIAC) spoke about the repercussions of the changes (i.e. number of athletes in the meet) and about relay only swimmers at JO's.

21: OLD BUSINESS: John Mcllhargy
No Old Business currently

22: NEW BUSINESS - submitted in writing prior to HOD:

- Sign-up sheets were available for the following Committees:
o Strategic Planning (General Chair)
o Senior Committee
o Age Group Committee
o Diversity \& Inclusion Committee
o Disability Committee
o Finance Committee
o Open Water Committee
o Technical Planning Committee
- Jeff Chu - as the new Co-Chair for Open Water, Jeff wants to increase OW visibility and pursue Sponsorship of Metro's OW events. We currently have a policy on our website about the Children's Online Privacy Protection Act (Metro COPPA Policy). One line mentions that "There is no advertising permitted on the Metro website". A motion was made and seconded to remove that sentence from the COPPA Policy. Discussion about the motion. All in favor - Motion carries. We will check with USA Swimming about it.
- Proposal from Senior Committee- Updated scratch and check-in procedures at Senior Mets to follow USA Swimming National procedures. Distance events would stay as positive check-in. The prelims events will be due the night before (half hour after the finals session starts). An email address will be provided to scratch remotely. A motion to accept this proposal was made, seconded and approved by all. Motion carries.

NEXT HOD: Mandatory HOD - TBA - after EZ May Meeting in Pennsylvania in 2019

A motion to adjourn the meeting was made, seconded and approved by all. Meeting adjourned at 11:22am

Respectfully submitted
Monique Grayson, Secretary
September 19, 2018

99 Sheep Pasture Road, Port Jefferson, NY 11777
(631) 736-6422 - FAX (631) 938-7418

Email address: metro.office@metroswimming.org house of delegates meeting

September 15, 2018-10:00 AM
Kips Bay Boys \& Girls Club - 1930 Randall Avenue - Bronx

## 1: CALL TO ORDER, WELCOME, and INTRODUCTIONS:

Mission: Metropolitan Swimming shall promote, develop and improve competitive swimming through education, support and opportunities for participation to a diverse swimming community.
Vision: To inspire and provide quality opportunities for our members to achieve excellence in the sport of competitive swimming.

2: ACCEPTANCE/CORRECTIONS OF MINUTES: from last HOD May 2018
3: Acceptance of Agenda- Is there anything to add to agenda?

## Reports of officers

4: GENERAL CHAIR: John Mcllhargy
Welcome- Thank You and Acknowledgments-

- Changes to by-laws -Policy and Procedures
- General Update on Quad
- Oct 13 LEAP Meeting USA Swimming, Newark, NJ (with NJ Swimming)
- Committee Appointments

5: SECREATRY: Monique Grayson
6: TREASURER’S REPORT: Elaine Ang -Attachments: Financial Statement
7: FINANCE: Allen Wone
8: ADMINISTRATIVE MANAGER: Mary Fleckenstein
9: ADMINISTRATIVE VICE CHAIR: Eric Fisher
10: SENIOR CHAIR: Jim Wargo/John Alaimo
11: AGE GROUP CHAIR: Dom Boccio/John Yearwood
12: COACHES REPRESENTATIVE: John Yearwood
13: ATHLETES' REPRESENTATIVES: Jocelyn Fisher/Mark Owens- At-Large Robert Frawley Stanley Wong
14: OFFICIALS COMMITTEE CHAIR: Mark Amodio
15: SAFETY COORDINATOR: Edgar Perez
16: SAFE SPORT COORDINATOR: Brian Hansbury
18: DISABILITIES COORDINATOR: Lorraine Diehl
19: SWIM-A-THON: Richard Finkelstein
20: OPEN WATER COORDINATOR: Rob Ripp/Colleen Driscoll
21: DIVERSITY: John Yearwood / BJ Reynoso
22: TECHNICAL PLANNING: David Ellinghaus

## 23: UNFINISHED/OLD BUSINESS: <br> 24: NEW BUSINESS: ADDS?

## Admin Vice Chairs Report 9/15/18

1. Policy \& Procedures have been updated from May's HOD meeting. Corrected invalid references
2. AO/MD's need to send in OTS reports with post meet reports. We are still having issues with this!
3. Metro email was migrated to Office 365 which provides more storage and better security
4. Looking to update our AO/MD material to an Electronic format

2018 September House of Delegates Meeting Metropolitan Swimming Finance Vice-Chair Report

## Budget adjustments

- Numerous Budget Line Items have been adjusted for 2018-2019 to reflect the "reality of the situation" based on previous season's spending


## Examples:

- Travel stipends for athletes were increased to \$120,000 from \$98,000 where the actual expenditure was approximately $\$ 115,000$.
- SC Zone Budget line items were eliminated.
- ZQ Budget line items were eliminated.
- Officials budget was increased to \$25,000 from \$18,500
- Administrative items were increased by approximately \$40,000 partially accounted for by a part time employee and related expenses


## Audit Items

- IRS Audit is complete, IRS found no structural defects. Everything is where is should be.
- Existing accounting firm will be used to complete this years IRS taxes as they are all based on the audit books.


## External Accounting Firm

- Metro is looking to hire an external accounting firm (NYS based) to work with the Board and Office on a day to day basis as well as to handle all IRS filings moving forward.


## NATIONAL TIMES VERIFICATION - SWIMS:

## 2017-2018 Meets Uploaded to the SWIMS Database:

From September 1, 2017 to August 31, 2018-235 meets, held in MR, were uploaded in the SWIMS Database:
202 SCY meets; 6 SCM meets; and 33 LCM meets.
Of the 202 SCY meets, 16 were Approved; 36 were Observed; 32 were TT meets; 9 were Distance; 5 were Dual

## 2017-2018 Scholastic All-America Team by the Numbers

53 Metropolitan Swimming SAA Athletes for 2017-18 - This is 20 more Metro Athletes than in 2016-17:

| AGUA | 8 | Diana Bates, Isabel Gormley, Charlotte Krevitt, Audrey Orange, Dylan Porges, Dylan Rhee, Adell <br>  <br> Sabovic, Sophia Zhang |
| :--- | :--- | :--- |
| BAD | 6 | Andrew Babyak, Kimberly Jogis, Hunter Kim, Alexa Lantin, John Loveless, Nicholas Torres |
| COND | 3 | Michael Daly, Christiana Regenauer, Daniel Trincher |
| EAST | 2 | Timothy Cushman, Josephine Panitz |
| HAA | 2 | Trenton Burr, Jack Casey |
| LGAC | 2 | Orla Egan, Catherine Fan |
| LIAC | 8 | Isabella Antoniuk, Joanie Cash, Michael Gregorace, Sophia Gregorace, Lauryn Johnson, Adam |
|  |  | Kapusta, Jason Louser, Chloe Stepanek |
| LIE | 4 | Ryan Aroesty, Michael Chang, John Protano, Jessica Whang |
| NDAC | 1 | Thomas Graminski |
| NYSA | 7 | Isabelle Arevalo, Lauren Aylmer, Phillip Gong, Joseph Hurle, Joy Jiang, Theresa Milio, Matthew |
|  |  | Styczen |
| PATS | 1 | Katelyn Walsh |
| RA | 1 | Carly Schwab |
| TS | 2 | Kabir Randhawa, Ethan Tack |
| TVSC | 3 | Angelina Harris, David He, Kyra Sommerstad |
| UN | 2 | Matthew Fenlon, Jocelyn Fisher |
| WEST | 1 | Kristin Cornish |

## High School Observed Meets for 2018-19:

All requests for High School Observation Championship Meets are due a minimum of 2 weeks prior to the meet! Form "B" for High School (available on the metro Website) must be completely filled out and emailed to monique.grayson@metroswimming.org ... the sooner the better!
Section 8 Girls Divisions and Championship Meets are already in!
Make sure that all your swimmers are entered in their high school databases with their correct full name (no nicknames), their correct birth date, and their USAS Registration ID \#
Results of swimmers from High School Observed meets go in the SWIMS Database as Unattached (UN)

## Metropolitan Swimming Inc.

BALANCE SHEET
As of August 31, 2018

|  | TOTAL |
| :---: | :---: |
| ASSETS |  |
| Current Assets |  |
| Bank Accounts |  |
| 1001 Checking | 402,796.83 |
| 1002 Sterling National Bank | -13,188.64 |
| 1002.1 CD\# 8293544316 | 1,085.21 |
| 1002.2 CD\# 8393532364 | 5,461.64 |
| 1002.3 CD\# 8293532363 | 6,641.79 |
| Total 1002 Sterling National Bank | 0.00 |
| 1003 HSBC Huntington | 0.00 |
| 1003.1 CD \#47026-2 | 0.00 |
| 1003.2 CD 47047-5 | 0.00 |
| 1003.3 CD \#61227-0 | 0.00 |
| Total 1003 HSBC Huntington | 0.00 |
| 1004 Mutual Fund Investment | 0.00 |
| 1005 Savings - Chase | 65,692.35 |
| 1006 Exchange | 0.00 |
| Total Bank Accounts | \$468,489.18 |
| Accounts Receivable |  |
| 1100 Accounts Receivable | 1,244.51 |
| Total Accounts Receivable | \$1,244.51 |
| Other Current Assets |  |
| 1007 Fidelity \& Guaranty | 222,280.34 |
| 1008 National Integrity | 217,906.64 |
| 1200 Prepaid Expenses | 0.00 |
| 1210 Credit Card Receivables | 0.00 |
| Undeposited Funds | 14,282.80 |
| Total Other Current Assets | \$454,469.78 |
| Total Current Assets | \$924,203.47 |
| Fixed Assets |  |
| 1300 Furniture \& Fixtures | 3,125.89 |
| Depreciation | -156.30 |
| Original Cost | 0.00 |
| Total 1300 Furniture \& Fixtures | 2,969.59 |
| 1301 Hall of Fame - Lehman | 24,751.97 |
| Depreciation | -2,865.39 |
| Total 1301 Hall of Fame - Lehman | 21,886.58 |
| Total Fixed Assets | \$24,856.17 |
| TOTAL ASSETS | \$949,059.64 |

LIABILITIES AND EQUITY
Liabilities
Current Liabilities

|  | TOTAL |
| :---: | :---: |
| Accounts Payable |  |
| Accounts Payable | 0.00 |
| Total Accounts Payable | \$0.00 |
| Credit Cards |  |
| 2200 American Express | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities |  |
| 2001 Accrued Expense | 0.00 |
| 2005 Deferred Revenue | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$0.00 |
| Total Liabilities | \$0.00 |
| Equity |  |
| 3900 Retained Earnings | 847,213.74 |
| Opening Balance Equity | 0.00 |
| Net Income | 101,845.90 |
| Total Equity | \$949,059.64 |
| TOTAL LIABILITIES AND EQUITY | \$949,059.64 |

Metropolitan Swimming Inc.
BUDGET VS. ACTUALS: FY 2017-18 BUDGET - FY18 P\&L
September 2017 - August 2018

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| Income |  |  |  |  |
| 5000.00 General Income Accts |  |  |  |  |
| 5001.00 Investment Income | 0.45 |  | 0.45 |  |
| 5001.10 Interest Income | 5,745.48 |  | 5,745.48 |  |
| Total 5001.00 Investment Income | 5,745.93 |  | 5,745.93 |  |
| 5002.00 Fee \& Surcharge |  |  |  |  |
| 5002.10 Sanctions Fee | 15,625.00 | 21,000.00 | -5,375.00 | 74.40 \% |
| 5002.15 Post Meet Fee (20\%) | 321,717.45 | 217,500.00 | 104,217.45 | 147.92 \% |
| 5002.17 Senior Surcharge |  | 10,000.00 | -10,000.00 |  |
| 5002.18 JO Surcharge | 5,365.00 | 16,000.00 | -10,635.00 | 33.53 \% |
| 5002.19 Silver/Bronze Surcharge | 13,077.00 | 6,000.00 | 7,077.00 | 217.95 \% |
| Total 5002.00 Fee \& Surcharge | 355,784.45 | 270,500.00 | 85,284.45 | 131.53 \% |
| 5005.10 Fines |  |  |  |  |
| 5005.17 Admins Fines | 2,166.00 | 4,500.00 | -2,334.00 | 48.13 \% |
| 5005.18 Junior fines |  | 100.00 | -100.00 |  |
| 5005.19 Senior Fines |  | 100.00 | -100.00 |  |
| Total 5005.10 Fines | 2,166.00 | 4,700.00 | -2,534.00 | 46.09 \% |
| 5006.00 Registrations |  |  |  |  |
| 5006.10 Club-Received | 16,225.00 | 18,000.00 | -1,775.00 | 90.14 \% |
| 7006.10 Club-Paid | -6,230.00 | -6,000.00 | -230.00 | 103.83 \% |
| Total 5006.10 Club-Received | 9,995.00 | 12,000.00 | -2,005.00 | 83.29 \% |
| 5006.20 Athlete-Received | 742,154.00 | 700,000.00 | 42,154.00 | 106.02 \% |
| 7006.20 Athlete-Paid | -617,013.00 | -545,000.00 | -72,013.00 | 113.21 \% |
| Total 5006.20 Athlete-Received | 125,141.00 | 155,000.00 | -29,859.00 | 80.74 \% |
| 5006.30 Non Athlete-Received | 73,780.00 | 65,000.00 | 8,780.00 | 113.51 \% |
| 7006.30 Non Athlete-Paid | -62,462.00 | -55,000.00 | -7,462.00 | 113.57 \% |
| Total 5006.30 Non Athlete-Received | 11,318.00 | 10,000.00 | 1,318.00 | 113.18 \% |
| 5006.40 Transfers-Received | 4,155.00 | 3,000.00 | 1,155.00 | 138.50 \% |
| Total 5006.00 Registrations | 150,609.00 | 180,000.00 | -29,391.00 | 83.67 \% |
| 5010.00 Bounced Check Fee |  |  |  |  |
| 5010.10 Bounced Check Fee | 50.00 |  | 50.00 |  |
| Total 5010.00 Bounced Check Fee | 50.00 |  | 50.00 |  |
| 5011.00 Misc - Office | -71.68 |  | -71.68 |  |
| 5014.00 Sales | 3,975.00 |  | 3,975.00 |  |
| Total 5000.00 General Income Accts | 518,258.70 | 455,200.00 | 63,058.70 | 113.85 \% |
| Total Income | \$518,258.70 | \$455,200.00 | \$63,058.70 | 113.85 \% |
| GROSS PROFIT | \$518,258.70 | \$455,200.00 | \$63,058.70 | 113.85 \% |
| Expenses |  |  |  |  |
| 6100.00 Athletics Service Program |  |  |  |  |
| 6110 Travel Program | -5,923.92 |  | -5,923.92 |  |
| 6110.00 Travel Reimbursement | 5,923.92 |  | 5,923.92 |  |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| 6110.11 SC Sectional | 18,800.00 | 12,500.00 | 6,300.00 | 150.40 \% |
| 6110.12 LC Senior Zone/Sectional | 9,400.00 | 12,500.00 | -3,100.00 | 75.20 \% |
| 6110.14 SC NCSA Junior | 30,800.00 | 5,000.00 | 25,800.00 | 616.00 \% |
| 6110.15 LC NCSA Junior | 2,000.00 | 5,000.00 | -3,000.00 | 40.00 \% |
| 6110.16 LC Futures | 17,600.00 | 5,000.00 | 12,600.00 | 352.00 \% |
| 6110.18 USA JR National SC | 11,062.58 | 15,000.00 | -3,937.42 | 73.75 \% |
| 6110.19 USA JR National LC | 20,000.00 | 15,000.00 | 5,000.00 | 133.33 \% |
| 6110.21 USA Pro Series |  | 5,000.00 | -5,000.00 |  |
| 6110.22 USA National/Open SC | 3,600.00 | 10,000.00 | -6,400.00 | 36.00 \% |
| 6110.23 USA National/Open/Phillip66 LC | 6,804.38 | 10,000.00 | -3,195.62 | 68.04 \% |
| 6110.30 USA Open Water Champ | 600.00 | 3,000.00 | -2,400.00 | 20.00 \% |
| Total 6110.00 Travel Reimbursement | 126,590.88 | 98,000.00 | 28,590.88 | 129.17 \% |
| 6120.00 Scholarships | -2,100.00 |  | -2,100.00 |  |
| 6120.10 Joseph Stetz Registration Income |  | -2,075.00 | 2,075.00 |  |
| 6120.20 Galuzzi Scholarship In | -1,000.00 |  | -1,000.00 |  |
| 7120.10 Joe Stetz Scholarship Awards | 2,000.00 | 2,000.00 | 0.00 | 100.00 \% |
| Total 6120.00 Scholarships | -1,100.00 | -75.00 | -1,025.00 | 1,466.67 \% |
| 6130.00 Programs |  |  |  |  |
| 6131.00 Age Group Zone Meet |  |  |  |  |
| 6131.10 LC Zone |  |  |  |  |
| 6131.11 LC Zone fees collected | -80,058.43 | -95,000.00 | 14,941.57 | 84.27 \% |
| 6131.12 LC Zone Entry fees | 5,179.00 |  | 5,179.00 |  |
| 7131.10 LC Zone Entries Fees Paid |  | 7,000.00 | -7,000.00 |  |
| 7131.11 LC Zone Uniforms | 29,154.28 | 35,000.00 | -5,845.72 | 83.30 \% |
| 7131.12 LC Zone Petty Cash \& supplies | 1,820.44 | 2,000.00 | -179.56 | 91.02 \% |
| 7131.13 LC Zone Bus | 23,353.93 | 25,000.00 | -1,646.07 | 93.42 \% |
| 7131.14 LC Zone Hotel \& meals | 78,507.31 | 77,000.00 | 1,507.31 | 101.96 \% |
| 7131.15 LC Zone Board Member Travel |  | 1,500.00 | -1,500.00 |  |
| 7131.16 LC Zone Official' Expenses |  | 400.00 | -400.00 |  |
| Total 6131.10 LC Zone | 57,956.53 | 52,900.00 | 5,056.53 | 109.56 \% |
| 6131.20 SC Zone |  |  |  |  |
| 6131.21 SC Zone Entries fees collected |  | -34,000.00 | 34,000.00 |  |
| 7131.20 SC Zone Entries Fee Paid |  | 2,000.00 | -2,000.00 |  |
| 7131.21 SC Zone Uniforms |  | 27,000.00 | -27,000.00 |  |
| 7131.22 SC Zone Petty cash \& supplies |  | 2,000.00 | -2,000.00 |  |
| 7131.23 SC Zone Bus |  | 11,000.00 | -11,000.00 |  |
| 7131.24 SC Zone Hotel | -675.28 | 34,000.00 | -34,675.28 | -1.99\% |
| 7131.25 SC Zone Board Member travel |  | 1,000.00 | -1,000.00 |  |
| 7131.26 SC Zone Officials Expenses |  | 400.00 | -400.00 |  |
| Total 6131.20 SC Zone | -675.28 | 43,400.00 | -44,075.28 | -1.56 \% |
| Total 6131.00 Age Group Zone Meet | 57,281.25 | 96,300.00 | -39,018.75 | 59.48 \% |
| 6132.00 Senior Training Trip |  | 20,000.00 | -20,000.00 |  |
| 6133.00 Diversity Program | -356.52 | 8,000.00 | -8,356.52 | -4.46\% |
| 6137.00 Distance Stipends | 6,000.00 | 6,000.00 | 0.00 | 100.00 \% |
| Total 6130.00 Programs | 62,924.73 | 130,300.00 | -67,375.27 | 48.29 \% |
| Total 6100.00 Athletics Service Program | 182,491.69 | 228,225.00 | -45,733.31 | 79.96 \% |
| 6200.00 Officials |  |  |  |  |
| 6200.10 Travel Reimbursement | 8,200.00 | 7,500.00 | 700.00 | 109.33 \% |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| 6200.11 Clinic \& Training Expenses | 4,807.08 | 3,000.00 | 1,807.08 | 160.24 \% |
| 6200.12 BGC Reimbursement | 1,494.50 | 4,000.00 | -2,505.50 | 37.36 \% |
| 6200.13 Incentives | 4,497.04 | 4,000.00 | 497.04 | 112.43 \% |
| Total 6200.00 Officials | 18,998.62 | 18,500.00 | 498.62 | 102.70 \% |
| 6400.00 BOD |  |  |  |  |
| 6410.00 USAS Conferences/Convention Fee | 13,813.21 | 24,000.00 | -10,186.79 | 57.56 \% |
| 6410.20 Travel Expenses | 1,710.95 |  | 1,710.95 |  |
| 6410.30 Par Diem/Meals | 3,111.00 |  | 3,111.00 |  |
| Total 6410.00 USAS Conferences/Convention Fee | 18,635.16 | 24,000.00 | -5,364.84 | 77.65 \% |
| 6411.00 EZ Conferences \& Conventions | 761.46 |  | 761.46 |  |
| 6411.10 Eastern Zone Meeting Host -IN | -375.00 |  | -375.00 |  |
| 6411.11 Eastern Zone Meeting Host - OUT | 4,049.71 |  | 4,049.71 |  |
| 6411.20 Lodging/Transpotation | 4,888.17 |  | 4,888.17 |  |
| 6411.30 Par Diem/Meals | 118.00 |  | 118.00 |  |
| 6411.40 Eastern Zone Dues | 2,888.25 | 2,600.00 | 288.25 | 111.09 \% |
| Total 6411.00 EZ Conferences \& Conventions | 12,330.59 | 2,600.00 | 9,730.59 | 474.25 \% |
| 6420.00 BOD Travel Reimbursement | 3,094.00 | 2,500.00 | 594.00 | 123.76 \% |
| 6440.00 Committees |  |  |  |  |
| 6441.00 Review Committee |  | 500.00 | -500.00 |  |
| Total 6440.00 Committees |  | 500.00 | -500.00 |  |
| 6450.00 BOD Misc Expenses | 628.27 |  | 628.27 |  |
| Total 6400.00 BOD | 34,688.02 | 29,600.00 | 5,088.02 | 117.19 \% |
| 6500.00 Clubs Recognition |  |  |  |  |
| 6510.00 Club Excellence Program | 39,000.00 | 20,000.00 | 19,000.00 | 195.00 \% |
| Total 6500.00 Clubs Recognition | 39,000.00 | 20,000.00 | 19,000.00 | 195.00 \% |
| 6600.00 Administration \& Operations Support | 9.95 |  | 9.95 |  |
| 6601.00 Salary \& Wages | 60,927.37 | 57,356.00 | 3,571.37 | 106.23 \% |
| 6601.10 Payroll Tax | 7,297.98 | 4,875.00 | 2,422.98 | 149.70 \% |
| 6601.20 Workers Comp Insurance | 6,097.57 |  | 6,097.57 |  |
| 6601.30 ADP Payroll Service Fee | 814.03 |  | 814.03 |  |
| Total 6601.00 Salary \& Wages | 75,136.95 | 62,231.00 | 12,905.95 | 120.74 \% |
| 6605.00 IT Service Fee | 5,000.00 |  | 5,000.00 |  |
| 6605.10 Web Site ChargesB | 1,000.00 | 6,000.00 | -5,000.00 | 16.67 \% |
| Total 6605.00 IT Service Fee | 6,000.00 | 6,000.00 | 0.00 | 100.00 \% |
| 6606.00 SWIMS Stipends | 5,000.00 | 5,000.00 | 0.00 | 100.00 \% |
| 6607.00 All Office Essential Supplies | 922.20 | 4,000.00 | -3,077.80 | 23.06 \% |
| 6607.10 Annual Membership/Program Dues | 428.11 |  | 428.11 |  |
| 6607.20 Printing/lnk/Paper | 644.24 |  | 644.24 |  |
| 6607.30 Postage/Mailing | 690.33 | 2,000.00 | -1,309.67 | 34.52 \% |
| 6607.40 Misc Expenses | 846.49 |  | 846.49 |  |
| Total 6607.00 All Office Essential Supplies | 3,531.37 | 6,000.00 | -2,468.63 | 58.86 \% |
| 6608.00 Operation Expenses |  |  |  |  |
| 6608.10 Internet Expense | 2,320.89 | 1,000.00 | 1,320.89 | 232.09 \% |
| 6608.20 Telephone | 776.93 | 1,600.00 | -823.07 | 48.56 \% |
| 6608.50 Professional Service Fee | 13,450.00 |  | 13,450.00 |  |
| 6608.60 Subscription Fee |  |  |  |  |
| 6608.61 QB Monthly Fee(current) | 89.55 | 600.00 | -510.45 | 14.93 \% |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| 6608.62 QB Fee (old) | 19.90 |  | 19.90 |  |
| Total 6608.60 Subscription Fee | 109.45 | 600.00 | -490.55 | 18.24 \% |
| Total 6608.00 Operation Expenses | 16,657.27 | 3,200.00 | 13,457.27 | 520.54 \% |
| 6609.00 Office Equipment/Hardware | 1,112.53 | 1,000.00 | 112.53 | 111.25 \% |
| 6610.00 Bank \& Credit card expenses | 27,139.41 | 18,000.00 | 9,139.41 | 150.77 \% |
| 6610.10 Bank Service Charge/Fee | 1,824.49 |  | 1,824.49 |  |
| Total 6610.00 Bank \& Credit card expenses | 28,963.90 | 18,000.00 | 10,963.90 | 160.91 \% |
| 6611.00 HOD/BOD Meetings | 579.05 |  | 579.05 |  |
| 6611.10 Refreshment - BOD/ LSC | 956.59 | 2,750.00 | -1,793.41 | 34.79 \% |
| Total 6611.00 HOD/BOD Meetings | 1,535.64 | 2,750.00 | -1,214.36 | 55.84 \% |
| 6614.00 State Filing Fees | 100.00 | 100.00 | 0.00 | 100.00 \% |
| 6615.00 Hall of Fame |  |  |  |  |
| 6615.10 Hall of Fame dinner payments |  | -4,000.00 | 4,000.00 |  |
| 6615.20 Hall of Fame Dinner - caterer |  | 3,000.00 | -3,000.00 |  |
| 6615.30 HOF - Display | 5,000.00 | 5,000.00 | 0.00 | 100.00 \% |
| Total 6615.00 Hall of Fame | 5,000.00 | 4,000.00 | 1,000.00 | 125.00 \% |
| 6630.00 Golden Goggles Dinners |  |  |  |  |
| 6630.10 Golden Goggles Dinner |  | 10,000.00 | -10,000.00 |  |
| Total 6630.00 Golden Goggles Dinners |  | 10,000.00 | -10,000.00 |  |
| 6635.00 Donation - |  | 5,000.00 | -5,000.00 |  |
| 6640.00 Other Misc Expenses | 0.00 |  | 0.00 |  |
| 6650.00 Metro Run Meets |  |  |  |  |
| 6650.10 Sr. Mets SC |  |  |  |  |
| 6650.12 SrM - SC Meet Entries | -20,094.82 | -15,000.00 | -5,094.82 | 133.97 \% |
| 6650.13 SrM - SC Admissions \& Programs | -12,721.00 | -9,000.00 | -3,721.00 | 141.34 \% |
| 6690.11 SrM - SC Personnel/Admin/AO | 5,008.00 | 2,500.00 | 2,508.00 | 200.32 \% |
| 6690.12 SrM - SC Pool rental | 17,720.00 | 14,000.00 | 3,720.00 | 126.57 \% |
| 6690.13 SrM - SC Officials (Evaluator/MR/TLCJ) | 954.00 | 1,250.00 | -296.00 | 76.32 \% |
| 6690.14 SrM - SC Refreshments | 2,609.82 | 3,000.00 | -390.18 | 86.99 \% |
| 6690.15 SrM - SC Awards | 851.18 | 875.00 | -23.82 | 97.28 \% |
| 6690.16 SrM - SC Misc Supplies Expenses | 1,000.00 | 1,000.00 | 0.00 | 100.00 \% |
| Total 6650.10 Sr. Mets SC | -4,672.82 | -1,375.00 | -3,297.82 | 339.84 \% |
| 6650.20 Sr Mets - LC |  |  |  |  |
| 6650.22 SrM - LC Meet Entries | -15,459.30 | -23,000.00 | 7,540.70 | 67.21 \% |
| 6650.23 SrM - LC Admission \& Programs | -9,245.00 | -10,000.00 | 755.00 | 92.45 \% |
| 6690.21 SrM - LC Personnel/Admin/Ao | 3,592.20 | 2,500.00 | 1,092.20 | 143.69 \% |
| 6690.22 SrM - LC Pool Rental | 17,640.00 | 14,000.00 | 3,640.00 | 126.00 \% |
| 6690.23 SrM - LC | 1,363.53 | 1,250.00 | 113.53 | 109.08 \% |
| Officials(Evaluator/MR/TLCJ) |  |  |  |  |
| 6690.24 SrM - LC Refreshments | 2,196.30 | 3,000.00 | -803.70 | 73.21 \% |
| 6690.25 SrM - LC Awards | 965.31 | 865.00 | 100.31 | 111.60 \% |
| 6690.26 SrM - LC Misc Supplies Expenses | 677.85 | 1,000.00 | -322.15 | 67.79 \% |
| Total 6650.20 Sr Mets - LC | 1,730.89 | -10,385.00 | 12,115.89 | -16.67\% |
| 6650.40 Open Water |  | -3,000.00 | 3,000.00 |  |
| 6690.41 Open water 5K \& 10 K Expenses |  | 2,000.00 | -2,000.00 |  |
| Total 6650.40 Open Water |  | -1,000.00 | 1,000.00 |  |


|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ACTUAL | BUDGET | OVER BUDGET | \% OF BUDGET |
| 6650.50 ZQ Meet - SC |  |  |  |  |
| 6650.51 ZQ Meet Entries |  | -24,000.00 | 24,000.00 |  |
| 6690.51 ZQ Personnel |  | 3,100.00 | -3,100.00 |  |
| 6690.52 ZQ Pool Rental |  | 15,000.00 | -15,000.00 |  |
| 6690.53 ZQ Officials (Evaluator/MR/TLCJ) |  | 600.00 | -600.00 |  |
| 6690.55 ZQ Awards |  | 1,500.00 | -1,500.00 |  |
| 6690.56 ZQ Misc Expenses |  | 1,500.00 | -1,500.00 |  |
| Total 6650.50 ZQ Meet - SC |  | -2,300.00 | 2,300.00 |  |
| Total 6650.00 Metro Run Meets | -2,941.93 | -15,060.00 | 12,118.07 | 19.53 \% |
| Total 6600.00 Administration \& Operations Support | 140,105.68 | 108,221.00 | 31,884.68 | 129.46 \% |
| Total Expenses | \$415,284.01 | \$404,546.00 | \$10,738.01 | 102.65 \% |
| NET OPERATING INCOME | \$102,974.69 | \$50,654.00 | \$52,320.69 | 203.29 \% |
| Other Expenses |  |  |  |  |
| 6700.00 Depreciation | 1,128.79 |  | 1,128.79 |  |
| Total Other Expenses | \$1,128.79 | \$0.00 | \$1,128.79 | 0.00\% |
| NET OTHER INCOME | \$ -1,128.79 | \$0.00 | \$ -1,128.79 | 0.00\% |
| NET INCOME | \$101,845.90 | \$50,654.00 | \$51,191.90 | 201.06 \% |

## Metropolitan Swimming Inc.

PROFIT AND LOSS COMPARISON
September 2017 - August 2018

|  | TOTAL |  |
| :---: | :---: | :---: |
|  | SEP 2017 - AUG 2018 | SEP 2016 - AUG 2017 (PP) |
| Income |  |  |
| 5000.00 General Income Accts |  |  |
| 5001.00 Investment Income | 0.45 | 17,187.61 |
| 5001.10 Interest Income | 5,745.48 | 162.62 |
| Total 5001.00 Investment Income | 5,745.93 | 17,350.23 |
| 5002.00 Fee \& Surcharge |  |  |
| 5002.10 Sanctions Fee | 15,625.00 | 12,450.00 |
| 5002.15 Post Meet Fee (20\%) | 321,717.45 | 294,875.97 |
| 5002.18 JO Surcharge | 5,365.00 | 8,070.00 |
| 5002.19 Silver/Bronze Surcharge | 13,077.00 |  |
| Total 5002.00 Fee \& Surcharge | 355,784.45 | 315,395.97 |
| 5005.10 Fines |  |  |
| 5005.17 Admins Fines | 2,166.00 | 2,947.80 |
| 5005.19 Senior Fines |  | 200.00 |
| Total 5005.10 Fines | 2,166.00 | 3,147.80 |
| 5006.00 Registrations |  |  |
| 5006.10 Club-Received | 16,225.00 | 16,644.00 |
| 7006.10 Club-Paid | -6,230.00 | -6,160.00 |
| Total 5006.10 Club-Received | 9,995.00 | 10,484.00 |
| 5006.20 Athlete-Received | 742,154.00 | 734,584.00 |
| 7006.20 Athlete-Paid | -617,013.00 | -603,278.00 |
| Total 5006.20 Athlete-Received | 125,141.00 | 131,306.00 |
| 5006.30 Non Athlete-Received | 73,780.00 | 73,728.00 |
| 7006.30 Non Athlete-Paid | -62,462.00 | -61,540.00 |
| Total 5006.30 Non Athlete-Received | 11,318.00 | 12,188.00 |
| 5006.40 Transfers-Received | 4,155.00 | 4,280.00 |
| Total 5006.00 Registrations | 150,609.00 | 158,258.00 |
| 5010.00 Bounced Check Fee |  |  |
| 5010.10 Bounced Check Fee | 50.00 |  |
| Total 5010.00 Bounced Check Fee | 50.00 |  |
| 5011.00 Misc - Office | -71.68 |  |
| 5014.00 Sales | 3,975.00 | 14,412.23 |
| Total 5000.00 General Income Accts | 518,258.70 | 508,564.23 |
| Total Income | \$518,258.70 | \$508,564.23 |
| GROSS PROFIT | \$518,258.70 | \$508,564.23 |
| Expenses |  |  |
| 6000.00 Zone Meets |  |  |
| 6003.00 Eastern Zone Meet Host |  | 52,826.22 |
| Total 6000.00 Zone Meets |  | 52,826.22 |
| 6100.00 Athletics Service Program |  |  |
| 6110 Travel Program | -5,923.92 | 5,923.92 |


|  | TOTAL |  |
| :---: | :---: | :---: |
|  | SEP 2017 - AUG 2018 | SEP 2016 - AUG 2017 (PP) |
| 6110.00 Travel Reimbursement | 5,923.92 |  |
| 6110.11 SC Sectional | 18,800.00 | 40,000.00 |
| 6110.12 LC Senior Zone/Sectional | 9,400.00 |  |
| 6110.14 SC NCSA Junior | 30,800.00 | 40,400.00 |
| 6110.15 LC NCSA Junior | 2,000.00 |  |
| 6110.16 LC Futures | 17,600.00 |  |
| 6110.18 USA JR National SC | 11,062.58 | 9,957.71 |
| 6110.19 USA JR National LC | 20,000.00 |  |
| 6110.22 USA National/Open SC | 3,600.00 | 10,356.78 |
| 6110.23 USA National/Open/Phillip66 LC | 6,804.38 |  |
| 6110.30 USA Open Water Champ | 600.00 |  |
| Total 6110.00 Travel Reimbursement | 126,590.88 | 100,714.49 |
| 6120.00 Scholarships | -2,100.00 | -2,150.00 |
| 6120.20 Galuzzi Scholarship In | -1,000.00 |  |
| 7120.10 Joe Stetz Scholarship Awards | 2,000.00 | 2,000.00 |
| 7120.30 Galuzzi Scholarship Awards |  | 2,000.00 |
| Total 6120.00 Scholarships | -1,100.00 | 1,850.00 |
| 6130.00 Programs |  |  |
| 6131.00 Age Group Zone Meet |  |  |
| 6131.10 LC Zone |  |  |
| 6131.11 LC Zone fees collected | -80,058.43 | -75,075.10 |
| 6131.12 LC Zone Entry fees | 5,179.00 | 580.00 |
| 7131.10 LC Zone Entries Fees Paid |  | 5,962.00 |
| 7131.11 LC Zone Uniforms | 29,154.28 | 28,180.00 |
| 7131.12 LC Zone Petty Cash \& supplies | 1,820.44 | 793.00 |
| 7131.13 LC Zone Bus | 23,353.93 | 22,491.00 |
| 7131.14 LC Zone Hotel \& meals | 78,507.31 | 65,763.02 |
| 7131.15 LC Zone Board Member Travel |  | 1,248.38 |
| Total 6131.10 LC Zone | 57,956.53 | 49,942.30 |
| 6131.20 SC Zone |  |  |
| 6131.21 SC Zone Entries fees collected |  | -39,397.00 |
| 7131.20 SC Zone Entries Fee Paid |  | 1,686.00 |
| 7131.21 SC Zone Uniforms |  | 28,093.33 |
| 7131.22 SC Zone Petty cash \& supplies |  | 900.00 |
| 7131.23 SC Zone Bus |  | 12,236.50 |
| 7131.24 SC Zone Hotel | -675.28 | 31,824.28 |
| 7131.25 SC Zone Board Member travel |  | 387.33 |
| 7131.27 SC Zone Chaperone BGC |  | 152.50 |
| Total 6131.20 SC Zone | -675.28 | 35,882.94 |
| Total 6131.00 Age Group Zone Meet | 57,281.25 | 85,825.24 |
| 6133.00 Diversity Program | -356.52 | 5,379.69 |
| 6137.00 Distance Stipends | 6,000.00 | 7,200.00 |
| Total 6130.00 Programs | 62,924.73 | 98,404.93 |
| Total 6100.00 Athletics Service Program | 182,491.69 | 206,893.34 |
| 6200.00 Officials |  |  |
| 6200.10 Travel Reimbursement | 8,200.00 | 10,770.61 |
| 6200.11 Clinic \& Training Expenses | 4,807.08 | 4,642.07 |
| 6200.12 BGC Reimbursement | 1,494.50 | 1,117.00 |


|  | TOTAL |  |
| :---: | :---: | :---: |
|  | SEP 2017 - AUG 2018 | SEP 2016 - AUG 2017 (PP) |
| 6200.13 Incentives | 4,497.04 | 4,849.65 |
| Total 6200.00 Officials | 18,998.62 | 21,379.33 |
| 6400.00 BOD |  |  |
| 6410.00 USAS Conferences/Convention Fee | 13,813.21 | 28,289.26 |
| 6410.20 Travel Expenses | 1,710.95 |  |
| 6410.30 Par Diem/Meals | 3,111.00 |  |
| Total 6410.00 USAS Conferences/Convention Fee | 18,635.16 | 28,289.26 |
| 6411.00 EZ Conferences \& Conventions | 761.46 | 5,201.82 |
| 6411.10 Eastern Zone Meeting Host -IN | -375.00 |  |
| 6411.11 Eastern Zone Meeting Host - OUT | 4,049.71 | 5,143.20 |
| 6411.20 Lodging/Transpotation | 4,888.17 |  |
| 6411.30 Par Diem/Meals | 118.00 |  |
| 6411.40 Eastern Zone Dues | 2,888.25 | 2,783.25 |
| Total 6411.00 EZ Conferences \& Conventions | 12,330.59 | 13,128.27 |
| 6420.00 BOD Travel Reimbursement | 3,094.00 | 3,752.69 |
| 6450.00 BOD Misc Expenses | 628.27 |  |
| Total 6400.00 BOD | 34,688.02 | 45,170.22 |
| 6500.00 Clubs Recognition |  |  |
| 6510.00 Club Excellence Program | 39,000.00 | 31,200.00 |
| Total 6500.00 Clubs Recognition | 39,000.00 | 31,200.00 |
| 6600.00 Administration \& Operations Support | 9.95 |  |
| 6601.00 Salary \& Wages | 60,927.37 | 61,850.04 |
| 6601.10 Payroll Tax | 7,297.98 | 13,407.34 |
| 6601.20 Workers Comp Insurance | 6,097.57 |  |
| 6601.30 ADP Payroll Service Fee | 814.03 |  |
| Total 6601.00 Salary \& Wages | 75,136.95 | 75,257.38 |
| 6605.00 IT Service Fee | 5,000.00 | 6,000.00 |
| 6605.10 Web Site ChargesB | 1,000.00 |  |
| Total 6605.00 IT Service Fee | 6,000.00 | 6,000.00 |
| 6606.00 SWIMS Stipends | 5,000.00 | 5,000.00 |
| 6607.00 All Office Essential Supplies | 922.20 | 2,251.88 |
| 6607.10 Annual Membership/Program Dues | 428.11 | 448.40 |
| 6607.20 Printing/Ink/Paper | 644.24 |  |
| 6607.30 Postage/Mailing | 690.33 | 567.81 |
| 6607.40 Misc Expenses | 846.49 | 762.15 |
| Total 6607.00 All Office Essential Supplies | 3,531.37 | 4,030.24 |
| 6608.00 Operation Expenses |  |  |
| 6608.10 Internet Expense | 2,320.89 | 1,914.63 |
| 6608.20 Telephone | 776.93 | 760.85 |
| 6608.50 Professional Service Fee | 13,450.00 |  |
| 6608.60 Subscription Fee |  | 495.00 |
| 6608.61 QB Monthly Fee(current) | 89.55 |  |
| 6608.62 QB Fee (old) | 19.90 | 573.85 |
| Total 6608.60 Subscription Fee | 109.45 | 1,068.85 |
| Total 6608.00 Operation Expenses | 16,657.27 | 3,744.33 |
| 6609.00 Office Equipment/Hardware | 1,112.53 | 1,581.88 |
| 6610.00 Bank \& Credit card expenses | 27,139.41 | 27,265.15 |


|  | TOTAL |  |
| :---: | :---: | :---: |
|  | SEP 2017 - AUG 2018 | SEP 2016 - AUG 2017 (PP) |
| 6610.10 Bank Service Charge/Fee | 1,824.49 | 39.65 |
| Total 6610.00 Bank \& Credit card expenses | 28,963.90 | 27,304.80 |
| 6611.00 HOD/BOD Meetings | 579.05 | 1,934.98 |
| 6611.10 Refreshment - BOD/ LSC | 956.59 | 1,668.14 |
| Total 6611.00 HOD/BOD Meetings | 1,535.64 | 3,603.12 |
| 6614.00 State Filing Fees | 100.00 | 125.00 |
| 6615.00 Hall of Fame |  |  |
| 6615.30 HOF - Display | 5,000.00 | 5,000.00 |
| Total 6615.00 Hall of Fame | 5,000.00 | 5,000.00 |
| 6630.00 Golden Goggles Dinners |  | 10,000.00 |
| 6640.00 Other Misc Expenses | 0.00 | 0.00 |
| 6650.00 Metro Run Meets |  |  |
| 6650.10 Sr. Mets SC |  |  |
| 6650.12 SrM - SC Meet Entries | -20,094.82 | -17,346.46 |
| 6650.13 SrM - SC Admissions \& Programs | -12,721.00 | -9,863.00 |
| 6690.11 SrM - SC Personnel/Admin/AO | 5,008.00 | 6,403.06 |
| 6690.12 SrM - SC Pool rental | 17,720.00 | 15,720.00 |
| 6690.13 SrM - SC Officials (Evaluator/MR/TLCJ) | 954.00 |  |
| 6690.14 SrM - SC Refreshments | 2,609.82 | 3,212.35 |
| 6690.15 SrM - SC Awards | 851.18 | 830.27 |
| 6690.16 SrM - SC Misc Supplies Expenses | 1,000.00 |  |
| Total 6650.10 Sr. Mets SC | -4,672.82 | -1,043.78 |
| 6650.20 Sr Mets - LC |  |  |
| 6650.22 SrM - LC Meet Entries | -15,459.30 | -18,318.43 |
| 6650.23 SrM - LC Admission \& Programs | -9,245.00 | -8,264.00 |
| 6690.21 SrM - LC Personnel/Admin/Ao | 3,592.20 | 7,113.88 |
| 6690.22 SrM - LC Pool Rental | 17,640.00 | 16,640.00 |
| 6690.23 SrM - LC Officials(Evaluator/MR/TLCJ) | 1,363.53 | 3,642.00 |
| 6690.24 SrM - LC Refreshments | 2,196.30 | 2,405.23 |
| 6690.25 SrM - LC Awards | 965.31 |  |
| 6690.26 SrM - LC Misc Supplies Expenses | 677.85 |  |
| Total 6650.20 Sr Mets - LC | 1,730.89 | 3,218.68 |
| 6650.50 ZQ Meet - SC |  | 0.00 |
| 6650.51 ZQ Meet Entries |  | -13,310.52 |
| 6650.52 ZQ Admissions \& Programs |  | -6,010.01 |
| 6690.51 ZQ Personnel |  | 4,252.35 |
| 6690.52 ZQ Pool Rental |  | 18,000.00 |
| 6690.53 ZQ Officials (Evaluator/MR/TLCJ) |  | 617.23 |
| 6690.54 ZQ Meals \& Travel |  | 3,434.61 |
| 6690.55 ZQ Awards |  | 779.54 |
| Total 6650.50 ZQ Meet - SC |  | 7,763.20 |
| Total 6650.00 Metro Run Meets | -2,941.93 | 9,938.10 |
| Total 6600.00 Administration \& Operations Support | 140,105.68 | 151,584.85 |
| Total Expenses | \$415,284.01 | \$509,053.96 |
| NET OPERATING INCOME | \$102,974.69 | \$ -489.73 |
| Other Expenses |  |  |
| 6700.00 Depreciation | 1,128.79 | 1,041.96 |


|  | TOTAL |  |
| :--- | ---: | ---: |
|  | SEP 2017 - AUG 2018 | SEP 2016 - AUG 2017 (PP) |
| Total Other Expenses | $\mathbf{\$ 1 , 1 2 8 . 7 9}$ | $\mathbf{\$ 1 , 0 4 1 . 9 6}$ |
| NET OTHER INCOME | $\mathbf{\$ - 1 , 1 2 8 . 7 9}$ | $\$-1,041.96$ |
| NET INCOME | $\mathbf{\$ 1 0 1 , 8 4 5 . 9 0}$ | $\$-1,531.69$ |

Officials' Chair report, 9/15/18
Respectfully submitted by Mark Amodio

There were no major changes to the technical rules to report.
As of the HOD, there are currently 433 wet-side officials in Metro (there are an additional 49 AOs ).

This is the second full year in which all training for new officials will be conducted via online webinars. More than 150 people attended a clinic last year and we hope to have a similar number this year. Clinics for the Fall have been posted on the Metro web site since mid-August; the schedule for the Winter is TBA.

Coaches and team reps were asked to continue their efforts to recruit volunteer parents to the officiating team; our numbers are higher than ever, but are still not where they should be.

More Metro officials than ever have achieved national levels of certification and more Metro officials than ever have been accepted to work at National Championship meets, a number in assigned positions.

A webinar for coaches was proposed to give them insight into what wet-side officials do at a meet and to give them a chance to bring any questions or concerns they have to the officials' chair.

## Membership Statistics

|  | End of 2017 |  | End of 2018 |  |
| :--- | :---: | :---: | :---: | :---: |
| Coaches: | 659 |  | 634 | Difference |
| Officials: | 419 |  | 426 | -25 |
| Other: | 107 |  | 105 | +7 |
| Single Meet: | 225 |  | 0 | -2 |
| Athletes: | 11,517 |  | 10,576 | -225 |
| Total Membership: | 12,844 |  | 11,771 | -941 |
|  |  |  |  |  |

## Updates

- There are new membership categories - jr. coach, flex membership to begin in 2019 - info sent out and on web.
- New registration procedures - starts this year! More info to follow after convention


## Coaches Certifications - Repeat- Repeat- Repeat

Coach's current certifications are listed in club portal and on deck pass 24/7. Coaches are emailed 30 prior to an expiration - giving ample time to renew. No excuse to not renew before expiration dates. There is no grace period for uncertified coaches. Many LSC's fine or deny membership to coaches that let their certifications expire. Please be diligent. Reminder to send in updates as you do them - do not wait until the day before you need them.

Coaches without full certifications are NOT allowed on the pool deck in any capacity - practice or meets. Officials can't let you on deck with a copy of your updated CPR - must be in database.
Safety Training for Swim Coaches - please attach your current lifeguard certification OR the skills sheet with your online course.

Background screening - reminder it costs $\$ 38$ for the first renewal with the new vendor for all. Certain areas have additional fee.
Safety Training - Must have completion certificate with bar code. Reminder there are 2 parts to your Safety - online and in-water - you must take both!

Please help your coaches with the club portal for their certs - Too many coaches emailing the office asking what they need - It is in the portal and on deck pass!!

## 120 Day Rule

Please be aware that the 120 rule has been updated and clarified. Swimmers that transfer may NOT represent another club until after the 120 days has passed - whether it is an open or closed competition. The 120 rule is the burden of the club to be sure the swimmer is listed as unattached at the meet. 120 days is from open competition
203.3 For a swimmer to represent a USA Swimming club in a competitive event, one hundred twenty (120) consecutive days must have elapsed before the swimmer is permitted to represent any other USA Swimming club in USA Swimming open or closed competition. The 120-day count shall begin on the day following the last date the athlete represented a USA Swimming club in open competition.

## Club Portals

Club Portals should be your best friend! All of your club information is in it, and up-to-date to what is in the database. This includes athlete registration and coach's certifications. There is no reason you don't know who is or is not registered. Please check your club portals frequently!

## Sanctions

Great job getting the sanctions in for this SC season - would love to see the rest come in soon!! Please review the information on the web and make sure your application is completely filled in and can be read clearly. You must have a completely registered meet director, meet referee and admin. official to receive your sanction. Meet announcement must be attached.

## Meet Recons

Meet recons are due to the office no later than 1 week prior to the meet - many meets are closed and recons should be submitted as soon as possible. Do not wait for last minute - clubs need time to make corrections.

It is the responsibility of the club to only enter swimmers that have been registered with USA Swimming. As we know meets fill up early - swimmers should have been registered prior to you sending your meet entry. There is no excuse for not knowing who is on your roster - ie: Club Portal is live 24/7. You should not send in and entry that has any unregistered swimmers into a meet - this is not allowed!!!

If a swimmer is not registered and swims in a meet - there is a $\$ 100$ fine to the team that entered the swimmer and a $\$ 100$ fine to the host club for allowing the swimmer in the meet. There will be no grace period to correct this issue. Times achieved at the meet will not be uploaded into the SWIMS database.

Please pay attention to emails with meet recon information in it. Fix what needs to be fixed! You need to fix housekeeping issues too - and let any meet directors of any meets the swimmer is already in know of all changes.

## Registration

Everyone can print a temporary card from their home computer using deck pass. If your certifications are up-to-date - it will show on your deck pass. Reminder that no printed cards will be sent from the Metro office.

Just a reminder that USA Swimming has raised the dues $\mathbf{\$ 2}$ so registration fees for 2018-2019 will be $\mathbf{\$ 7 2}$. Club applications - please read all directions and please fill out completely and neatly.

Reminder - the SWIMS database does not know if you move, change your name, etc. Please let the office know of any changes.

## Transfers - Any swimmer that has ever been registered to any club must fill out a transfer form - even if they have not participated in several years. They remain in a holding tank until the form is completed.

## REMINDER -

## Limited email response - Convention September 25-28

## Metro office will be closed October 4-11 - there will be no registration, recons or certification updates during that time. Plan now!

Respectfully submitted,

## Metro Senior Co-Chair Report - HOD September 15, 2018

Senior Recognition:
2018-2019 USA Swimming National Team

- Conor Dwyer - Unat-New York Athletic Club - 200 FR, 400 FR
- Katie Meili - New York Athletic Club - 100 Breast
- Emily Escobedo - Condors Swim Club - 200 Breast

2018-2019 USA Swimming National Team Coach

- Jonathan Hulbert - Condors Swim Club

2018-2019 - USA Swimming Junior National Team

- Jason Louser - LIAC - 400 IM
- Isabel Gormley - AGUA - 400 IM

2018-19 - USA Swimming Junior National Team Coaches

- Dave Ferris - LIAC
- Ginny Nussbaum - LIAC
- David Rodriguez - AGUA

World Top 100 Rankings

- TBA - Metro Swimmers will be named to this list

2018 Summer Phillips 66 Nationals

- AGUA - Isabel Gormley (400 IM D Final (27 ${ }^{\text {th }}$ ), Dylan Rhee (200 BR D Final 30 ${ }^{\text {th }}$ ), Sophia Zhang ( 50 BR D Final ( $40^{\text {th }}$ )
- BAD - Jack Collins
- COND - Emily Escobedo (200 BR A Final $4^{\text {th }} \& 50$ BR B Final 16 ${ }^{\text {th }}$ ) , Christiana Regenauer
- IA - Makayla Sargent ( 400 IM A Final $6^{\text {th }} \& 200$ IM B Final $19^{\text {th }}$ )
- LIAC - Jason Louser ( 400 IM D Final $26^{\text {th }}, 100$ BR D Final $29^{\text {th }}$ ), Chloe Stepanek
- NYAC - Breeja Larson (200 BR B Final $13^{\text {th }}, 50$ BR A Final $5^{\text {th }}, 100$ BR A Final $5^{\text {th }}$ ), Catherine Meili (50 BR A Final $3^{\text {rd }}, 100$ BR A Final $2^{\text {nd }}$ )
- TS - Benjamin Cono (50 BR C Final 21 ${ }^{\text {st }}$ )
- UN - Conor Dwyer (200 FR A Final 3 ${ }^{\text {rd }}$ )


## 2018 Summer Speedo Junior Nationals

- AGUA - Isabel Gormley (2 ${ }^{\text {nd }} 400$ IM, $3^{\text {rd }} 200$ IM), CJ Hinckley ( $5^{\text {th }} 1500$ FR), Jackson Karofsky, Dylan Porges ( $8^{\text {th }} 200$ Fly, $7^{\text {th }} 800$ FR), Dylan Rhee ( $6^{\text {th }} 200$ BR), Sophia Zhang
- BAD - Andrew Babyak, Noelle Kaufmann, Nicholas Torres, Garrett Towne, YugoTsukikawa
- COND - Christiana Regenauer (1 ${ }^{\text {st }} \mathbf{1 0 0}$ FR, $1^{\text {st }} 50$ FR)
- LIAC - Isabela Antoniuk, Sophia Gregorace, Tess Howley, Lauryn Johnson (8 ${ }^{\text {th }} 200$ Fly), Adam Kapusta, Jason Louser ( $\mathbf{7}^{\text {th }} \mathbf{1 0 0}$ BR, $\mathbf{1}^{\text {st }} \mathbf{4 0 0}$ IM, $\mathbf{5}^{\text {th }} \mathbf{2 0 0}$ IM), Timothy Marski, Cloe Stepanek, Christian Sztolcman (8 $8^{\text {th }} 200$ FR)
- LIE - Michael Chang
- NYSA - Lauren Aylmer, Philip Gong, Theresa Milo, Jess Pryne, Matthew Styczen
- UNAT BAD - Matthew Fenlon
- WEST - Kristin Cornish


## 2018 Summer Senior Mets

We would like to thank Brian Hansbury, Eric Fisher and Mary Fleckenstein for their tremendous work at Senior Mets. The Meet Referee, Amanda Lister did a fantastic job! It was a very well-run meet!

- Women's Team Champions - Long Island Aquatic Club
- Men's Team Champions - Asphalt Green Unified Aquatics
- Combined Team Champions - Long Island Aquatic Club
- Women's High Point Champion - Kristin Cornish (WEST)
- Men’s High Point Champion - Dylan Porges (AGUA)

2018-19 Scholastic All American

- Posted to Metro website. 53 Swimmers, 2 who are UNAT from 14 different clubs
- Swimmers who completed $9^{\text {th }}$ through $12^{\text {th }}$ Grades, with a minimum 3.5 GPA , who also have made a 2017 Winter Junior qualifying time


## News \& Notes

- Olympic Trials Cuts will be announced on live webcast from USA Swimming Convention from 7:00-8:00 PM on September 27th.
- We are looking for volunteers for the Senior Committee. We will meet remotely through video chat. Any interested coaches please email Jim.Wargo@metroswimming.org and John.Alaimo@metroswimming.org.
- Metro Coach Mentorship Program


Zones was successful, all athletes seemed to have an enjoyable experience. Metro had largest team in attendance, other LSC's were down in number.

It seemed the new online registration process worked well - helped to smooth out the deadline date - no issues there.

Thank you to all that contributed to make it successful - Our Chaperones were great - Shauna Liu - NYSA, Sonia Vega - WEST, Calvin Chu - LIAC. Super helpful that's to those teams for stepping up.

Coaches were amazing as always.

David Diaz (MAKOS), Kate Hallex (BGNW),
Dave Hedden (COND),
Pete O’Donnell (NYSA),
John Fedena (AGUA),
Mike Lennon (LIAC),
Mike Gavrilchin (Phoenix)

New JO Cut Times - with Technical Planning

Used per 50 differentials that increased number of lower age in age group while not increasing time for upper age to an extreme. Goal was to maintain similar range of number of athletes that made qualification time as in previous years. Per 50 differential was relatively consistent through ages and age groups.

Silvers cut will be .01 slower than single age JO cut - with same lower range it has always had. Bronze will remain the same as years past. Team Challenge times remained same.

LC Zone Age Group Committee Meeting -

Do we let 10 \& Under who are not competing in entire weekend of meet arrive one day prior to race and not have to remain the entire time?

Thoughts on 11-12 traveling with family instead of Team?

## JR. COACH MEMBER FAQS

## (click on the question to proceed to answer)

| Q: What is the age restriction for a Ir. Coach? |  |
| :--- | :--- |
| Q: $\quad$ Do Jr. Coaches have to complete all the non-athlete coaching requirements? |  |
| Q: $\quad$ Once a Jr. Coach turns 18 vears of age, how long do they have to complete a background check? |  |
| Q: If a curnent athlete member becomes a lo. Coach member, do they have to pav a second membershio fee? |  |
| Q: |  |
| Q: | Can a Jr. Coach allowed to be on deck without another non-athlete coach member on deck? |


| A: | Jr. Coaches can ONLY be 16 or 17 years of age. |
| :---: | :---: |
| A: | Yes. Jr. Coaches are required to complete everything but a background check (CPR, Athlete Protection Training, Online and In-Water Safety Training and Foundations of Coaching 101 (1 $1^{\text {st }}$ year coaches) and FOC 201 \& Rules and Regulations ( $2^{\text {nd }}$ year coaching) |
| A: | The Jr. Coach has 30 days from the time they turn 18 to complete a background check. They will receive an email notification 30 days prior and another one 15 days prior to turning 18 , letting them know that they must complete the background check within 30 days after turning 18. On the $31^{\text {st }}$ day, the coach membership becomes invalid and will be flagged if the background check hasn't been completed |
|  | No, as long as the athete member is a Premium member (not a Flex or Outreach member), the second membership fee is waived. |
| A: | No, another non-athlete coach member, who is in good standing, must be present on deck at all times. |
| A: | No, a Jr. Coach cannot be designated as a head coach of USA Swimming club member. |

