

## BAC Board Meeting Minutes

4/11/23

Attendance: Heather Hasiak, Sean Marshall, Patrick Seitz, Shawn Klies, Clark Montgomery- call in, and Dawn Githens- late arrival

Call To Order: 5:40pm

Minutes: The motion was made and seconded to approve the minutes from the last meeting.

Financial: The balance is down this month because all of the travel for the coaches came out from the tournament travel. Also, Coach Sean switched the volunteer hours with fundraising so the volunteer hours were due this month and the fundraising will be due later. The fundraising would have offset the cost of the travel.

All of our families met the requirements for volunteer hours, but we still keep having unfilled positions at the meets. We may need to increase the number of required hours to meet our extra needs for things like the extra December meet. We may also need to up the cost of the penalty for unmet hours. The larger penalty needs to be an incentive to meet the hours, rather than a money maker for the team. The board proposed increasing the penalty from \$25 to \$45. They also proposed increasing the volunteer hours to 12 hours for Bronze, 16 hours for Silver, and 18 hours for Gold. The final decision will be made at the annual meeting in May, after posting the proposed changes in the newsletter, so that parents can give feedback before the final vote.

From Sept to Mar, we are \$255 in the red due to increased costs, but overall, we are pretty well balanced for the year.

Coach's Report: After the last meeting, Coach Sean reached back out to Arena and they offered a contract. They are offering value in kind of 30%. So, when we spend money on their gear, we get 30% back for the team. We can also buy the gear from Swim Outlet to take advantage of their sales, all we need to do is use a code that Arena will give us. Arena is also willing to give us more money for free gear than we are getting from Speedo. Most of the kids are wearing either TYR or Arena so we should be able to gain quite a bit from this deal. Additionally, Arena will assign our team its own rep that will travel with the team to big meets to provide suits if needed.

BAC Dues Proposal:

Pre-Comp: \$40/mo. to \$60/mo.

Jr. Stingrays \$80/mo. to \$90/mo.

Bronze: \$100/mo. to \$110/mo. (\$1060 to \$1155 per year)

Silver: \$115/mo. to \$125/mo. (\$1225 to \$1320 per year)

Gold 1: \$90/mo. to \$100/mo.

Gold 2: \$130/mo. to \$150/mo. (\$1400 to \$1595 per year)

With the added cost of the pool rentals and increases in travel expenses, the team needs an extra \$20,000 to make the budget work. These proposed increases would meet this need. The hardest hit group is Gold 2, but they also spend the most hours in the pool and essentially get a “gym membership” with the ability to use the weightroom. This proposal will also be posted in the newsletter and will be finalized at the annual meeting in May.

The motion to accept the proposal was made and seconded and passed unanimously.

The team registration fees will stay the same.

Fundraising: We may use Charleston Wrap as a future fundraiser. It sends out a link like the popcorn and has random gifts for Christmas time.

This summer’s fundraiser will be the 50/50 raffle. Tickets will go on sale the first week of May until the banquet on June 5<sup>th</sup>. Tickets will be \$20 each with \$10 going towards the team fundraising commitment. Dawn will get 2,000 tickets printed ASAP.

New Business: The banquet will be June 5 from 6-8pm at the Depot. It has a more polished feel with the stage and podium with a mic. We have reserved both sides so that everyone can be together. Neil Johnson is going to cater it again. The Depot will supply a projector for a slideshow for \$175 extra. We will send out a request for pics in the newsletter with a request for the swimmer’s name and group. Instead of picture boards for the seniors, we will do a slideshow to run while Sean talks about each senior. Dawn is going to do the slideshows for the swimmers and the seniors. We will do awards for spirit, official of the year, and volunteer of the year.

There are two open board positions, the vice-president because Patrick is moving up, and volunteer coordinator as Laura Dumas is stepping down at the end of her term. Coach Sean wants Dawn to move over into vice-president so that a new board member would not have to come in at a senior position. This means that we will need a fundraising coordinator instead of V.P. The board will start sending out feelers before the annual meeting so that we will be able to vote the new board members in at the meeting.

Meeting Adjourned: 7:26pm