



Board of Directors Meeting

Tuesday, January 19, 2021 • 8:30 PM

Zoom Meeting – See Link Below

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve November 2020 Meeting Minutes
4. Consent Agenda
 - Membership/Registration Coordinator Report
 - Executive Secretary Report
4. Current Business
 - Finance Brief Update
 - Sanction Update
 - SC Championships
5. Announcements/Information
6. Adjournment

Betsy is inviting you to a scheduled Zoom meeting.

Topic: MWS Board of Directors

Time: Jan 19, 2021 08:30 PM Central Time (US and Canada)

Join Zoom Meeting

<https://zoom.us/j/8151441652?pwd=dmdlIWHB2cXM2Rk5jSmV6RCtqMFBvdz09>

Meeting ID: 815 144 1652

Passcode: 882823

One tap mobile

+16699009128,,8151441652#,,,,*882823# US (San Jose)

+12532158782,,8151441652#,,,,*882823# US (Tacoma)

Dial by your location

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	Jimmy Parmenter
Age Group Chair	Emma McEntarffer
Technical Chair	Jay Thiltgen
Treasurer	Stefanie Martinez
Registration	Scot Sorensen
Finance Chair	Tony Storer
Operational Risk	Lori Howard
Official Chair	Steve Marchitelli
Safe Sport Chair	Aidan Cho
Coaches' Rep	Katherine Anglin
Athlete Rep	Marti Walstad
Athlete Rep	Diana Brailita
Athlete Rep	Maris Grabill
Delegate At Large	Jeff Nelson
Delegate At Large	Debra Pearson
Delegate At Large	Sam Bach
Executive Secretary	Betty Kooy
Past General Chair	Carol Olson



MINUTES **DRAFT**

DATE: 11/17/2020

TIME: 8:30 p.m.

LOCATION Zoom Conference Call

Call to Order

- Midwestern Board of Directors
- Board Meeting
 - Called to order – Betsy Purcell 8:33 p.m.; Quorum present
 - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
 - Attendees: Betsy Purcell, Toby Rees, Jimmy Parmenter, Emma McEntarffer, Jay Thiltgen, Scot Sorensen, Tony Storer, Lori Howard, Steve Marchitelli, Aidan Cho, Katherine Anglin, Jeff Nelson, Betty Kooy, Carol Olson
 - Absent: Marti Walstad, Diana Brailita, Maris Grabill, Debra Pearson, Sam Bach
 - Guest: Erica Storms (early for Katherine A)
- Declaration of Conflict of Interest Statement: Read by Betsy Purcell; no declarations

Approval of Previous Minutes

- Corrections and Additions : None
- Motion to Accept-Jimmy Parmenter; Seconded-Tony Storer; Approved

Consent Agenda

- Documents
 - Executive Secretary
 - Membership/Registration Coordinator Report
- Motion to Accept-Scot Sorensen; Seconded-Jay Thiltgen; Approved

Current Business

- Finance – Tony Storer
 - Shared Documents: Balance sheet, P & L, Budget that were run on November 16, 2020
 - Noted: Some splash fees are being deposited; large payment for registrations has gone out, and large deposits were made for registration to offset the payments to USA Swimming
 - Observation: with both deposits and expenditures in checking account is pretty even
- Sanction/Meet Update – Betty Kooy/Betsy Purcell
 - Meets have been sanctioned but are being shut down
 - Affects two MW meets – SCM 4-team and CBSC dual
 - No meets after January 1 have been requested or sanctioned
 - Discussion of other meets
 - IA Girls High School Championship – noted no social distancing
 - High School – no set schedule yet, no large invites; may do duals, squad, virtual, etc; no schedule for officials in Omaha yet
 - NSAA may put a moratorium on Winter sports until after January 1 - RUMOR

- Clubs practicing – SCSC shutting down and unknown after December 1; MAC still in water in Millard; ACE still in water, sessions are capped
- IA has shut down youth sports until December 7; affects CBSC, SCH, SLS, SCM
- Short Course Championships – Jimmy Parmenter
 - Committee has discussed splitting meet – Senior, 14 & Under, 8 & Under; perhaps divisions
 - Depends on facility availability
 - Also depends on whether clubs are able to practice; Betty noted registration and meet participation numbers are down, particularly in certain gender/age groups
 - Time standards may need to change; TS for Midwestern 2021 not done – waiting on USA Swimming file
 - 18 & Under Championships in Kansas City – Request for \$2000 from Midwestern to support meet not considered; entries are now open in OME, 85 girls and 85 boys, open to Region VIII teams; qualifying time Futures plus 1%; approximately 50 MW athletes are qualified for meet; No information from Des Moines
 - Noted that the Y-USA has canceled both Short and Long Course Y Nationals

New Business

- Proposal by Toby Rees: To grant to Betty Kooy officials' certifications for Admin Referee (would entail Referee, Starter, S&T) for 4 years without stringent requirements to work all of the MW requirements for recerts.
 - Rationale: Need for position in Central Nebraska – may not be sufficient meets to meet recert requirements; understands admin management; sets up meets; has had official certs for more than 30 years; keeps up with rules and regs; attends recert clinics
 - Discussion: does this mean requirements are to be circumvented? No – if there are other special circumstances the BOD can approve if necessary
 - Motion to accept proposal – Toby Rees; Seconded Jimmy Parmenter; Approved. Steve will add to OTS

Announcements/Information

- Aidan Cho – Safe Sport has a poster contest; donations given for prizes; contest is posted on MW website and information has been sent to all clubs (coaches/club contact)
- Betsy Purcell – Central Zone Leadership Zoom call – announced a Sectional planning task force to evaluate the CZ sectional meets and make needed recommendations; CZ wanted coaches for task force – Betsy has nominated Jimmy Parmenter (Senior Chair) and Katherine Anglin (Coach Representative)
 - Noted several CZ LSCs' states have shut down youth sports because of pandemic numbers (MI, IA, IL)
- Toby Rees and Emma McEntarffer – All Star meet scheduled for January in Des Moines has been canceled; Toby will be on call on Wednesday to see if anyone else can host or if there is enough interest to pursue Possibility of recognizing Midwestern athletes who would have qualified discussed No team travel at this point; Betty noted that TMOOnline is current (had been having issues)
- Toby Rees – commented on how meets have been run from officials' standpoint; hosts doing a great job
- Next Meeting:
 - January 19, 2021 – MW Board of Directors Meeting – Virtual Zoom Meeting – 8:30 p.m.

Adjournment

- Motion to adjourn-Tony Storer; Seconded-Jay Thiltgen; Passed
- Time: 9:17 p.m.
- Submitted by: Betty Kooy

BOD Report

Executive Secretary

January 19, 2021

Executive Secretary:

- **Sanctions/Meet Schedules**—MW is sanctioning what is being requested. Through January 31, 2021 we have sanctioned or are in the process of sanctioning 27 meets compared to 38 for that time period last year. Most of the meets were either squad, dual, or closed invites. There are only 2 during that period that have not limited the clubs invited/attending. The number of splashes for September – December 2020 was 2227 compared to 5512 for December 2019. Most of those were at the \$3.25 per athlete splash fee. MW is still requesting that masks be worn by everyone at all times except swimmer in the water and that there be no or few spectators. Most host clubs have been able to video the meets.
Sanction committee has outlined end-of-season meets to include and 8 & Under Final, a Senior meet, 14 & Under Area meets, and a 14 & Under Championship. Several sites are to be used for the latter two. Those meets with respective qualifying times will be set up soon. Both the senior and 14 & U meets will have secondary or B qual times to try to get the meets to a workable/profitable stage and also allow more athletes to compete. The qualifying times for those meets remains at the 2020 qualifying time.
- **MW Website/USA Swimming Info** – We are trying to include updates from USA Swimming including notes from LSC Leadership meetings (still meeting via Zoom as well as Central Zone meeting too) and anything else the membership needs to be aware of. Jay Chambers has been sending Friday updates as to what is going on with USA Swimming and we are sharing those emails with club head coaches and team leadership.
- **High School Season** – Nebraska High school season started November 16. At this point we have not granted any approval for observations for any ‘invites’ although we did have one inquiry. There may be few ‘invites’ this year. Times from the Iowa HS Girls have been integrated into MW data. Nebraska is in full swing. Applications for observation for any HS meet being observed (including the conference meets and state meet) must apply for observation. We have the form for Metro completed but we do not have information for River City, Heartland, Greater Nebraska, or State.
- **US Open and Winter 18 & U:** Midwestern had five (5) athletes at the US Open in Des Moines. The Winter 18 & Under meet in Lee’s Summit for Region VIII teams had 30 MW athletes in attendance.
- **All Stars:** .All Star meet did not happen despite several attempts to try to have one. Most LSCs are reluctant to travel. Some states are forbidding their athletes to compete outside of the boundaries of their home state.



To: MWS Board of Directors

From: Scot Sorensen, Membership/Registration Coordinator

Date: January 10, 2021

	2021 Membership June 1 – January 9, 2021	2020 Membership September 1 – January 9, 2020	Increase / Decrease
Year Round Clubs	28	31	- 3
Year-Round Athletes - Renew	1,369	1,633	- 264
Year-Round Athletes - New	281	414	- 133
Seasonal Athletes – Renew	5	0	+ 5
Seasonal Athletes - New	4	0	+ 4
Flex Athletes – Renew	66	70	- 4
Flex Athletes - New	25	37	- 12
Flex Athletes - Upgrade	11	4	+ 7
Outreach Athletes - Renew	31	38	- 7
Outreach Athletes - New	5	15	- 10
Athletes - Total	1,786	2,207	- 421
NATH Members	302	289	+ 13

- LYD, LIFE and PSC have not yet renewed 2021 club membership.

Midwestern Swimming, Inc.

BALANCE SHEET

As of January 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	82,357.21
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,107.06
Total Bank Accounts	\$251,401.15
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$251,401.15
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$251,401.15

Midwestern Swimming, Inc.

BALANCE SHEET

As of January 31, 2021

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	-47.92
Total Accounts Payable	\$ -47.92
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
201 Prepaid USS Registrations	14,303.00
2100 Payroll Liabilities	-599.04
211 Accrued PR Taxes	3,207.98
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$16,911.94
Total Current Liabilities	\$16,864.02
Total Liabilities	\$16,864.02
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	232,472.74
Net Income	2,064.39
Total Equity	\$234,537.13
TOTAL LIABILITIES AND EQUITY	\$251,401.15

Midwestern Swimming, Inc.

BALANCE SHEET

As of December 31, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	83,697.87
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,107.06
Total Bank Accounts	\$252,741.81
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$252,741.81
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$252,741.81

Midwestern Swimming, Inc.

BALANCE SHEET

As of December 31, 2020

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	-47.92
Total Accounts Payable	\$ -47.92
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
201 Prepaid USS Registrations	18,241.00
2100 Payroll Liabilities	-599.04
211 Accrued PR Taxes	2,675.03
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$20,316.99
Total Current Liabilities	\$20,269.07
Total Liabilities	\$20,269.07
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	236,780.13
Net Income	-4,307.39
Total Equity	\$232,472.74
TOTAL LIABILITIES AND EQUITY	\$252,741.81

Midwestern Swimming, Inc.

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
441 MWS Sanction Fee	100.00		100.00	
442 MWS Splash Fee	708.50		708.50	
451 USS Athlete Membership				
451.1 Athlete-Premium	31,104.00		31,104.00	
451.31 Athlete-Flex	300.00		300.00	
451.4 Athlete-Outreach	70.00		70.00	
451.5 Athlete-Txfr	30.00		30.00	
Total 451 USS Athlete Membership	31,504.00		31,504.00	
452 USS Nonathlete Members	4,752.00		4,752.00	
453 USS Club Memberships	1,400.00		1,400.00	
Total Income	\$38,464.50	\$0.00	\$38,464.50	0.00%
GROSS PROFIT	\$38,464.50	\$0.00	\$38,464.50	0.00%
Expenses				
526 Diversity Support				
526.1 Outreach Meet Support	136.50		136.50	
Total 526 Diversity Support	136.50		136.50	
541 Athlete Reimbursement				
541.1 Sectional & Sr. Zone Reimburse	150.00		150.00	
541.2 Grand Prix Reimb	1,200.00		1,200.00	
541.3 Nationals & Jr. Nationals	200.00		200.00	
Total 541 Athlete Reimbursement	1,550.00		1,550.00	
551 USS Athlete Registration				
551.1 Athlete-Premium	27,584.00		27,584.00	
551.3 Athlete-Flex	150.00		150.00	
551.4 Athlete-Outreach	70.00		70.00	
Total 551 USS Athlete Registration	27,804.00		27,804.00	
552 USS NonAthlete Reg	4,032.00		4,032.00	
553 USS Club Registrations	490.00		490.00	
571 Administration				
571.1 Admin - Professional Fees	468.94		468.94	
Total 571 Administration	468.94		468.94	
581 Exec Secretary - Wage	1,782.33		1,782.33	
582 Payroll Taxes	136.34		136.34	
Total Expenses	\$36,400.11	\$0.00	\$36,400.11	0.00%
NET OPERATING INCOME	\$2,064.39	\$0.00	\$2,064.39	0.00%
NET INCOME	\$2,064.39	\$0.00	\$2,064.39	0.00%

Midwestern Swimming, Inc.

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
420 Interest Income	24.18	56.10	-31.92	43.10 %
421 All Star Meet	10,563.40	10,710.00	-146.60	98.63 %
423 Zone Meet		8,823.00	-8,823.00	
431 MWS LSC Long Course		31,110.00	-31,110.00	
432 MWS LSC Short Course		31,008.00	-31,008.00	
441 MWS Sanction Fee	1,075.00	2,652.00	-1,577.00	40.54 %
442 MWS Splash Fee	44,269.75	91,800.00	-47,530.25	48.22 %
451 USS Athlete Membership	-6.00	199,410.00	-199,416.00	-0.00 %
451.1 Athlete-Premium	140,620.00		140,620.00	
451.2 Athlete-Seasonal	693.00		693.00	
451.3 Athlete-Upgrade	2,262.00		2,262.00	
451.31 Athlete-Flex	1,580.00		1,580.00	
451.4 Athlete-Outreach	425.00		425.00	
451.5 Athlete-Txfr	700.00		700.00	
Total 451 USS Athlete Membership	146,274.00	199,410.00	-53,136.00	73.35 %
452 USS Nonathlete Members	24,863.00	20,910.00	3,953.00	118.90 %
453 USS Club Memberships	11,380.00	6,528.00	4,852.00	174.33 %
489 LSC Awards Banquet Income		1,836.00	-1,836.00	
490 Coaches Clinic Income		5,610.00	-5,610.00	
495 Miscellaneous Income	360.00		360.00	
Total Income	\$238,809.33	\$410,453.10	\$ -171,643.77	58.18 %
GROSS PROFIT	\$238,809.33	\$410,453.10	\$ -171,643.77	58.18 %
Expenses				
521 All Star Meet Exp	16,795.29	20,145.00	-3,349.71	83.37 %
523 Zone Meet Exp	700.00	19,482.00	-18,782.00	3.59 %
524 Other Age Group Expense		8,160.00	-8,160.00	
526 Diversity Support		10,200.00	-10,200.00	
526.1 Outreach Meet Support	1,619.91		1,619.91	
Total 526 Diversity Support	1,619.91	10,200.00	-8,580.09	15.88 %
527 Safe Sport	153.72	408.00	-254.28	37.68 %
528 Athlete Leadership Committee		510.00	-510.00	
531 MWS LSC LongCourse		33,354.00	-33,354.00	
532 MWS LSC ShortCourse	3,252.69	33,252.00	-29,999.31	9.78 %
541 Athlete Reimbursement	50.00	25,500.00	-25,450.00	0.20 %
541.1 Sectional & Sr. Zone Reimburse	1,975.00		1,975.00	
541.2 Grand Prix Reimb	1,200.00		1,200.00	
541.3 Nationals & Jr. Nationals	4,000.00		4,000.00	
Total 541 Athlete Reimbursement	7,225.00	25,500.00	-18,275.00	28.33 %
551 USS Athlete Registration		175,440.00	-175,440.00	
551.1 Athlete-Premium	130,084.00		130,084.00	
551.2 Athlete-Seasonal	270.00		270.00	

Midwestern Swimming, Inc.

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
551.3 Athlete-Flex	1,220.00		1,220.00	
551.4 Athlete-Outreach	225.00		225.00	
Total 551 USS Athlete Registration	131,799.00	175,440.00	-43,641.00	75.12 %
552 USS NonAthlete Reg	23,934.00	18,360.00	5,574.00	130.36 %
553 USS Club Registrations	2,240.00	2,285.00	-45.00	98.03 %
554 Club Rebates	13,950.00	1,020.00	12,930.00	1,367.65 %
566 Insurance	306.00	331.50	-25.50	92.31 %
568 Service Charge	178.78		178.78	
571 Administration	2,275.56	1,581.00	694.56	143.93 %
571.1 Admin - Professional Fees	10,462.23	10,710.00	-247.77	97.69 %
Total 571 Administration	12,737.79	12,291.00	446.79	103.64 %
572 Office Supplies	720.36	306.00	414.36	235.41 %
573 Admin Internet	389.94	612.00	-222.06	63.72 %
574 Admin Phone	223.61	867.00	-643.39	25.79 %
575 Admin Postage		51.00	-51.00	
576 Admin Travel/Training		408.00	-408.00	
576.1 Admin Travel-Mileage Reimburse		816.00	-816.00	
Total 576 Admin Travel/Training		1,224.00	-1,224.00	
577 National Convention		15,606.00	-15,606.00	
578 Officials Expense	811.51	6,120.00	-5,308.49	13.26 %
578.2 Meet Costs	1,191.98		1,191.98	
578.3 Officials Reimbursement	296.74		296.74	
Total 578 Officials Expense	2,300.23	6,120.00	-3,819.77	37.59 %
579 USA Swim Conference Expenses	316.00	3,570.00	-3,254.00	8.85 %
580 Exec Sec Support Wages		22,402.50	-22,402.50	
581 Exec Secretary - Wage	21,387.96		21,387.96	
582 Payroll Taxes	1,636.18		1,636.18	
589 LSC Awards Banquet		6,120.00	-6,120.00	
589.2 Awards	1,159.81		1,159.81	
Total 589 LSC Awards Banquet	1,159.81	6,120.00	-4,960.19	18.95 %
590 Coaches Clinic		14,280.00	-14,280.00	
595 Miscellaneous Expense	90.45	255.00	-164.55	35.47 %
599 Contingency Fund		250.00	-250.00	
Unapplied Cash Bill Payment Expense	0.00		0.00	
Total Expenses	\$243,116.72	\$432,402.00	\$ -189,285.28	56.22 %
NET OPERATING INCOME	\$ -4,307.39	\$ -21,948.90	\$17,641.51	19.62 %
NET INCOME	\$ -4,307.39	\$ -21,948.90	\$17,641.51	19.62 %