

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	Jimmy Parmenter
Age Group Chair	Emma McEntarffer
Technical Chair	Jay Thiltgen
Treasurer	Stefanie Martinez
Registration	Scot Sorensen
Finance Chair	Tony Storer
Operational Risk	Lori Howard
Official Chair	Steve Marchitelli
Safe Sport Chair	Aidan Cho
Coaches' Rep	Katherine Anglin
Athlete Representative	Marti Walstad
Athlete Representative	Diana Brailita
Athlete Representative	Maris Grabill
Delegate At Large	Jeff Nelson
Delegate At Large	Debra Pearson
Delegate At Large	Sam Bach
Executive Secretary	Betty Kooy
Past General Chair	Carol Olson



Board of Directors Meeting

Tuesday, March 16, 2021 • 8:30 PM
Zoom Meeting – See Attached Link

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve January 2021 Meeting Minutes
4. Consent Agenda
 - Membership/Registration Coordinator Report
 - Executive Secretary Report
4. Current Business
 - Finance Brief Update
 - Election Update
 - Time Trial Sanction Fee & Splash Fees
 - 14 & U SC Championship / End of Season Meets Update
5. Announcements/Information
6. Adjournment

Betsy Purcell is inviting you to a scheduled Zoom meeting.

Topic: MWS BOD Meeting
Time: Mar 16, 2021 08:30 PM Central Time (US and Canada)

Join Zoom Meeting
<https://zoom.us/j/96487507075?pwd=Q1V3K29ldDlmTU9TZXZNdxJYbEJpdz09>

Meeting ID: 964 8750 7075
Passcode: 951349
One tap mobile
+16699009128,,96487507075#,,,,*951349# US (San Jose)
+12532158782,,96487507075#,,,,*951349# US (Tacoma)



MINUTES DRAFT

DATE: 01/19/2021

TIME: 8:30 p.m.

LOCATION Zoom Conference Call

Call to Order

- Midwestern Board of Directors
- Board Meeting
 - Called to order – Betsy Purcell 8:35 p.m.; Quorum present
 - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
 - Attendees: Betsy Purcell, Toby Rees, Jimmy Parmenter, Emma McEntarffer, Jay Thiltgen, Scot Sorensen, , Steve Marchitelli, Aidan Cho, Katherine Anglin, Jeff Nelson, Debra Pearson, Sam Bach, Betty Kooy, Carol Olson, Thor Larson
 - Absent: Stefanie Martinez, Tony Storer, Lori Howard, Diana Brailita, Maris Grabill
- Declaration of Conflict of Interest Statement: Read by Betsy Purcell; no declarations

Approval of Previous Minutes

- Corrections and Additions : Corrections were made to the last sent documents
- Motion to Accept-Steve Marchitelli; Seconded-Jimmy Parmenter; Approved

Consent Agenda

- Documents
 - Executive Secretary
 - Membership/Registration Coordinator Report
- Motion to Accept-Jimmy Parmenter; Seconded-Steve Marchitelli; Approved

Current Business

- Finance
 - Shared Documents: Balance sheet, P & L, Budget that were run on January 18, 2021
 - Steve asked about officials' reimbursement for Sectionals; Betsy stated Finance Committee will discuss
 - Steve asked about renting MW ratios to a college team; recommended MW charge for rental
 - Officials shirts have been ordered; Checks made to Midwestern Swimming; send checks to MW Office
- Sanction/Meet Update – Betsy Purcell
 - Betsy presented documents showing plan for end of season meets (documents attached)
 - 14 & Under Championship will be at two sites; will be scored together
 - Meet results after each session at two sites will be posted on the MW website and shared with both hosts
 - Officials committee will appoint Referee and Admin for all end of season meets
 - Jimmy recommended promoting these end of season meets to ALL Midwestern via Constant Contact
 - Betty will put document together and post season ending meets on MW website
 - Betsy and Carol will put together a Constant Contact message that can be emailed to all currently registered athletes/families

- We know the end of season plan is a change from 'normal because of Covid-19; sanction has tried to approach in a responsible way; formats may become new normal

Announcements/Information

- Lori Howard report circulated in later email
 - Question regarding flyover starts (which are not prohibited by USA Swimming at this point)
 - Betsy stated they can be run safely when social distancing and strict protocol for getting athletes to the blocks is followed
 - Timer meetings need to emphasize that timers need to step back when heats are brought to the blocks; Steve will remind starters to cover all components in timers' briefings
 - Also all on deck need to be reminded of masks up at all times (except athletes in water)
- Jimmy Parmenter – Region VIII
 - Jimmy has been meeting with sectional committee; no one from MW has met with them for over a year; Region VIII is requesting Senior Chair and Coach Representative from each Reg VIII LSC to be part of the committee.
 - Meet in Jenks OK is a go – March 11-14, 2021
 - Qual times are the same as 2019
 - Meet will be Long Course (maybe)
 - Entry deadline February 15, 2021 – 150 girls and 150 boys
- Next Meeting:
 - March 16, 2021 – MW Board of Directors Meeting – Virtual Zoom Meeting – 8:30 p.m.

Adjournment

- Motion to adjourn-Steve Marchitelli; Seconded-Toby Reese; Passed
- Time: 9:30 p.m.
- Submitted by: Betty Kooy, Secretary

BOD Report

Executive Secretary

March 16, 2021

Executive Secretary:

- **Sanctions/Meet Schedules**—MW is sanctioning what is being requested. Through March 21 we have sanctioned or 41 meets compared to 45 for that time period last year. Most of the meets were either squad, dual, or closed invites. There are only 2 during that period that have not limited the clubs invited/attending. The number of splashes for January through March 21 was 2905 compared to 3745 for January through March of 2020. Most of those were at the \$3.25 per athlete splash fee. MW is still requesting that masks be worn by everyone at all times except swimmer in the water and that there be no or few spectators. Most host clubs have been able to video the meets.
Sanction committee put together 7 meets for the End of Season. The 8 & Under Finale had 63 swimmers which was a great showing consider the numbers of 8 & Unders currently registered (only 167). The Senior Championship had 208 swimmers at Millard for a Timed Final meet. GOAL was the top point earner. Three Area Challenge Meets were held (Council Bluffs, Lincoln, Hastings – with a total of 587 swimmers between the three meets. Two 14 & Under Championship meets are being held (to be scored together) in Ralston and Lincoln with a total of 293 swimmers between the two sites. A B secondary time was added to the championship meets. Several were eliminated from the Senior meet. No 14 & Under swimmer has been eliminated. We used the B secondary time as the entry time rather than the A Automatic which remained at the 2020 qualifying time.
Betty has set up the Senior meet (and was the AR for that meet) along with setting up the two 14 & Under Championship meets. Bills on these three meets come from the Office and funds are then distributed to the meet hosts after MW's expenses are calculated (medals and ribbons which MW had paid for last year's short course meet). The 14 & Under awards will be done after the meets have been merged and then distributed to the clubs
- **MW Website/USA Swimming Info** – Meet results are being posted. Any news of interest is being posted. Jay Chambers has been sending Friday updates as to what is going on with USA Swimming and we are still sharing those emails with club head coaches and team leadership.
- **High School Season** – Nebraska High school season is over! We did approve two Invites for observation (Elkhorn and Westside). All of the conference meets were observed as well as the State meet. Times for registered swimmers were put into SWIMS and the MW databases. Times from State were not early enough to qualify for sectionals.
- **Sectionals:** Midwestern had 52 athletes at the Region VIII Sectional meet in Jenks OK. The Spring 18 & Under TYR meet will have 4 sites, with MW assigned to Des Moines. Qualifying times for the meets are 2019 Winter Junior Qual times. If the meets do not fill, they will be opened to those with Futures times..
- **All Stars:** .All Star group has bandied around a June meet. Midwestern has declined as no one is really ready for it.
- **Zones:** Tentatively MW will attend the Central Zone meet in Westmont, IL. The qualifying times will remain at the AAA standard as far as we know.



To: MWS Board of Directors

From: Scot Sorensen, Membership/Registration Coordinator

Date: March 7, 2021

	2021 Membership June 1, 2020 – March 6, 2021	2020 Membership September 1, 2019 – March 6, 2020	Increase / Decrease
Year Round Clubs	30	31	- 1
Year-Round Athletes - Renew	1,564	1,804	- 240
Year-Round Athletes - New	316	461	- 145
Seasonal Athletes – Renew	5	0	+ 5
Seasonal Athletes - New	4	0	+ 4
Flex Athletes – Renew	87	68	+ 19
Flex Athletes - New	35	42	- 7
Flex Athletes - Upgrade	14	12	+ 2
Outreach Athletes - Renew	33	41	- 8
Outreach Athletes - New	5	15	- 10
Athletes - Total	2,049	2,431	- 382
NATH Members	330	315	+ 15

- PSC has not renewed 2021 club membership.



DATE: 03/10/21

TIME: 07:30 p.m.

LOCATION Zoom Meeting

Call to Order

- Midwestern Finance Committee
- Meeting Purpose
 - Discussion of current finances and budget going forward
 - Discussion of MW 2022 Budget
- Attendees: Betsy Purcell, Toby Rees, Tony Storer, Stefanie Martinez, Marti Walstad, Dan Brailita, Betty Kooy (Betty and Tony late)
Absent: None

Current Financial Status

- Betty's Meet Financial Master sent to Betsy and Tony
 - Tony traveling; little chance to look at it
- Discussion and explanation of where meet income is
 - Most meets have been squad or dual – hence \$3.25/swimmer rather than \$6.50
 - Most meets have been less than 200 swimmers
 - Fewer meets
 - Income maybe at 40% (guess)
- Registration Income down
 - Scot's report shows 2049 registered athletes - more than Betty thought – up from the 1786 of January
 - Betty sent (after the meeting) 2017 – 2020 numbers – 2017 was highest with 2927 yr round and 197 seasonal (after the 2016 Trials)
 - \$8.00 per Premium athlete is not a large percentage of MW's gross income
- Wednesday Betty made deposit of more than \$10,000, mostly from senior meet (of which MAC will get \$6425.00) and several splash fee checks from winter meets
- Future income and expenses
 - Have no idea re summer 2021 – so far only 3 actual requests for meets filed (LSS, BCST, HYAC)
 - A lot of 'talk' about meets being hosted – but don't know that hosts have any idea of what they can actually do – GNST-K for example sent emails regarding their regular 3 meet (one short course and two long course) in Kearney, but currently they have no swimmers registered for the Kearney site – can't run a meet without swimmers and parents
 - Other rumblings: SLS, CBSC and OSF at Hitchcock, GOAL, SO, ACE - all maybes
 - Have not made requests for Fall/Winter 2021-2022 Request for Meets – many clubs have no idea what might be possible
 - All Star out for this year (although Des Moines asked regarding June – which MW declined)
 - Zone still a maybe; MW would be in Westmont IL (coach, gear, entry expense – no swimmer travel)
 - Sectional meets – \$100.00 – keep (currently approx 50 MW at Jenks for Spring Sectional)
 - Summer sectional site not selected – July 14-17.

- TYR 18 & U meet – April 29-May 2 – Winter 2019 Junior qual time; if meet does not fill, will open the Futures cuts; MW athletes will go to DesMoines; Need to determine reimbursement for this one – Des Moines is close

Recommendations

- BOD will need a financial report for Mar 16 BOD meeting and a recommended budget going forward for 2021, based on current situation, as well
- Tony will look at past budgets and try to go forward from there, hopefully somewhat realistic for 2022
 - Recommended that Tony call Jason Hiley and get the original spreadsheets; PDFs are available, but too much work to rebuild
 - Tony was also sent Betty's All Star and Zone income and expense sheets going back to 2016 Zone Meet
 - Perhaps a more realistic view going forward in 2021, and a reasonable expectation for 2022
 - All guess work at this point, as no one actually knows what they might be able to given pool availability and lower number of swimmers (parents to run meets)

Adjournment

- 8:40 p.m.
- Submitted by: Betty Kooy, Executive Secretary

Senior Report:
Jimmy Parmenter

The breakdown of Sr. Champs

Total Athletes 214

Total Girls 117

Total Boys 97

Breakdown Girls

12-yr old = 1

13-yr old = 6

14-yr old = 21

15-yr old = 31

16-yr old = 29

17-yr old = 19

18-yr old = 9

20-yr old = 1

Breakdown Boys

12-yr old = 0

13-yr old = 3

14-yr old = 8

15-yr old = 22

16-yr old = 26

17-yr old = 26

18-yr old = 11

19-yr old = 1

Time Trial Fee Recommendation

Rationale:

Currently there is no policy for Time Trial fee other than usually double individual entry fee if within a sanctioned meet. Also there is no policy for sanction fee for Time Trials whether within a sanctioned meet or a separate meet.

Recommendation:

Time Trials

Sanction Fee: Separate Sanction - \$50.00

Sanction Fee: Sanctioned with Meet - \$25.00 (total \$75.00 to sanction a meet with Time Trials)

Event Fee \$25.00 (includes the cost of splash fee if not in meet with sanction)

\$10-\$20 – in regular meet; recommendation – double the fee for an individual event

Midwestern Swimming, Inc.

Balance Sheet As of March 15, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	89,940.06
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,107.06
Total Bank Accounts	\$258,984.00
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$258,984.00
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$258,984.00

Midwestern Swimming, Inc.

Balance Sheet As of March 15, 2021

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	-47.92
Total Accounts Payable	\$ -47.92
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
201 Prepaid USS Registrations	14,319.00
2100 Payroll Liabilities	-599.04
211 Accrued PR Taxes	3,831.50
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$17,551.46
Total Current Liabilities	\$17,503.54
Total Liabilities	\$17,503.54
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	232,472.74
Net Income	9,007.72
Total Equity	\$241,480.46
TOTAL LIABILITIES AND EQUITY	\$258,984.00

Midwestern Swimming, Inc.

Profit and Loss YTD Comparison

January 1 - March 15, 2021

	TOTAL	
	JAN 1 - MAR 15, 2021	JAN 1 - MAR 15, 2020 (PY)
Income		
420 Interest Income	0.77	11.11
421 All Star Meet		10,544.40
425 Officials Income	652.03	
432 MWS LSC Short Course	5,412.50	
441 MWS Sanction Fee	1,025.00	600.00
442 MWS Splash Fee	10,640.00	24,758.50
451 USS Athlete Membership		-6.00
451.1 Athlete-Premium	32,968.00	58,750.00
451.3 Athlete-Upgrade	-210.00	1,620.00
451.31 Athlete-Flex	720.00	
451.4 Athlete-Outreach	70.00	250.00
451.5 Athlete-Txfr	90.00	
Total 451 USS Athlete Membership	33,638.00	60,614.00
452 USS Nonathlete Members	4,984.00	8,750.00
453 USS Club Memberships	1,660.00	7,180.00
Total Income	\$58,012.30	\$112,458.01
GROSS PROFIT	\$58,012.30	\$112,458.01
Expenses		
521 All Star Meet Exp		9,873.49
526 Diversity Support		
526.1 Outreach Meet Support	695.27	1,155.44
Total 526 Diversity Support	695.27	1,155.44
527 Safe Sport		166.12
532 MWS LSC ShortCourse		14,235.00
541 Athlete Reimbursement		
541.1 Sectional & Sr. Zone Reimburse	150.00	75.00
541.2 Grand Prix Reimb	1,350.00	400.00
541.3 Nationals & Jr. Nationals	400.00	3,000.00
Total 541 Athlete Reimbursement	1,900.00	3,475.00
551 USS Athlete Registration		
551.1 Athlete-Premium	33,664.00	56,420.00
551.3 Athlete-Flex	280.00	530.00
551.4 Athlete-Outreach	70.00	130.00
Total 551 USS Athlete Registration	34,014.00	57,080.00
552 USS NonAthlete Reg	4,672.00	8,866.00
553 USS Club Registrations	560.00	770.00
566 Insurance	306.00	306.00
568 Service Charge		3.50

Midwestern Swimming, Inc.

Profit and Loss YTD Comparison

January 1 - March 15, 2021

	TOTAL	
	JAN 1 - MAR 15, 2021	JAN 1 - MAR 15, 2020 (PY)
571 Administration	921.00	600.00
571.1 Admin - Professional Fees	1,188.79	1,666.68
Total 571 Administration	2,109.79	2,266.68
572 Office Supplies		204.34
573 Admin Internet	389.94	
574 Admin Phone		99.72
578 Officials Expense	194.59	811.51
578.2 Meet Costs		333.84
Total 578 Officials Expense	194.59	1,145.35
581 Exec Secretary - Wage	3,845.79	3,564.66
582 Payroll Taxes	294.20	272.70
595 Miscellaneous Expense	23.00	
Unapplied Cash Bill Payment Expense	0.00	
Total Expenses	\$49,004.58	\$103,484.00
NET OPERATING INCOME	\$9,007.72	\$8,974.01
NET INCOME	\$9,007.72	\$8,974.01